

# TERMS FOR ONLINE SALE AND PURCHASE OF INVOICES

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#### 1. General

- 1.1 The Invoice Exchange Pty Ltd (ACN 151 085 157) trading as Skippr ("the Company", "SKIPPR" or "Skippr") operates www.Skippr.com.au, an invoice finance platform ("the Platform", "Website" or "Site").
- 1.2 In these Terms, where the context requires, the term "you" means the person accessing or using the Site and/or its services in the capacity as an Investor Seller of Invoices or Member of the Platform. Any references in these terms and conditions to "We", "Us", "Our" and any similar expression includes the Company or Skippr.
- 1.3 We provide you with a Platform to trade invoices (the "Service"). In consideration for providing you access to our Services you agree to pay us fees and Charges and acknowledge that you will be bound to these Terms and Conditions (the "Terms").
- 1.4 These Terms (as amended from time to time at our absolute discretion) constitute a master agreement between you and the Company, subject to our right to terminate, suspend or restrict the use of the Platform at anytime without giving you notice.
- 1.5 You acknowledge that these Terms govern all transactions and Sales on the Platform and comprise a single or specific Security Agreement for the purposes of the PPSA. All Sales on the Platform are entered into in reliance upon this statement and an understanding that the Parties would not otherwise enter into Sales.
- 1.6 The following terms where appearing in these Terms have the following defined meanings:
  - "Acceptance" means the acceptance by Skippr of the Seller's offer under these Terms;
  - "Anticipated Pay Date" means the date the Seller anticipates the Invoice is to to be paid by their Customer;
  - "Advance Amount" means the amount paid to a Seller with respect to each and every Invoice on the Platform.
  - "Advance Rate" means the stipulated percentage of the Face Value of an invoice:
  - "Agreement" means an agreement in any form and whether express, implied, oral or written, for the sale of goods or performance of services;
  - "ASIC Act" means the Australian Securities and Investments Commission Act 2001 (Cth);
  - "Assignment" means the transfer or true sale of an Invoice by the Seller on the Platform and Assign, Sale and Assigned have the same meaning;
  - "Assignment Notice" means a Notice issued with respect to an Assignment;
  - "Authorised officers" means the directors and company secretaries, each person who is employed by Seller or an entity which is related to Seller whose title includes "manager", "assistant manager", "company secretary" or "accountant", and each person a party advises Skippr is an authorised officer;

- "Balance" means the balance of funds an Authorised Investor or Seller has deposited in the Trust Account or Operating Account (as the case may be), which are not committed in respect of the purchase of an Invoice, at a given time;
- "Business Day" means a day other than a Saturday, Sunday or public holiday in Sydney, Australia when banks in Sydney are open for business;
- "Cleared Funds" means immediately available funds which the recipient is able to deal with as the absolute owner free of any Security Interest;
- "Client" means the Seller who is a Member of the Platform who is approved to sell invoices individually or as part of a group, by creating a Trade;
- "Credit Note" means an adjustment note and any other document or undertaking which reduces the amount payable by a Debtor;
- "Corporations Act" means the Corporations Act 2001 (Cth);
- "Confidential Information" means all material or information, written or oral, disclosed, directly through any means of communication by the Member or Seller to the Company;
- "Customer" means the persons whom an Invoice is issued by a Member of the Platform and who is liable, or who should be liable, to pay the Invoice;
- "**Debtor**" means the person to whom an Invoice is issued by a Seller and who is liable, or who should be liable, to pay the Invoice;
- "Deed of Company Arrangement" has the same meaning as in the Corporations Act.
- "Discount Rate" means the 30 day rate, expressed as a percentage of the Advance Amount, charged by the investor when purchasing invoices;
- "Discount Fee" means the amount payable by the Seller and is calculated in accordance with the following formula:

Advance Amount x (Discount Rate/30) x Payment Period

- "Due Date" means the date that the Face Value is required to be paid by the Debtor under the terms of an Invoice;
- **"Entity"** includes an individual, firm, partnership, joint venture, society, unincorporated body, trust (in each case whether or not having separate legal personality) and a corporation, and any other legal entity under any law;
- "Event of Default" has the meaning in clause 13.2;
- "Exchange" means the sale and purchase of receivables Site operated by Skippr;
- "Face Value" means, in respect of an Invoice, the amount on the Invoice that is invoiced to the Debtor means the amount of the Face Value which corresponds to the amount of the Invoice purchased by us or Investor;
- "Financial Indebtedness" means any obligation for indebtedness in respect of money borrowed or raised, and any financial accommodation of any kind;
- "Financier" means Postvoice in its capacity as agent for the Investor;

"Funding Date" means the date where either a legal or equitable assignment of an Invoice to the Investor has been effected;

"Goods or Services in relation to an Invoice" means the property (including rights and produce) sold, or which should have been sold, by the Seller to the Debtor, the sale of which gave rise to, or should have given rise to, the Invoice;

## "Insolvent" means:

- (a) an application is made, proceedings are initiated or a meeting (whether of shareholders, creditors or directors) is called with a view to winding up the transaction party or placing it or any part of its undertakings under administration a receiver, liquidator, provisional liquidator or administrator is appointed to the transaction party or any of its assets;
- (b) a compromise or arrangement of the kind referred to in Part 5.1 of the Corporations Act is proposed the transaction party is or becomes deregistered, or an application is made or an action is initiated with a view to cancelling its registration or appointing an inspector or other officer to investigate any of its affairs pursuant to any law the transaction party is, or may be deemed within the meaning of any applicable law to be, insolvent or unable to pay its debts; or
- (c) circumstances exist which would enable a court upon application to order the transaction party's winding up pursuant to section 461 of the Corporations Act; and
- (d) any of the following occurs to a transaction party that is an individual he or she is insolvent under administration as defined in section 9 of the Corporations Act, or a receiver is appointed to any of his or her assets;
  - (i) he or she is, or may be deemed within the meaning of any applicable law to be, insolvent or unable to pay his or her debts; or
  - (j) he or she dies, is of unsound mind or becomes incapable of managing his or her own affairs Invoice means an Invoice posted on the Platform which is addressed by the Seller to the Debtor and evidences or specifies the Goods sold or Services performed for which the Debtor is obliged to pay and the terms of payment (includes the original, duplicates and any copies). Month means calendar month;

"Insolvency Event" means an event having occurred whereupon the party becomes Insolvent;

"Investor" means a Member of the Platform who established an Account on the Platform to acquire Invoices;

"Invoice Rating" means the Advance Rate and Discount Rate stipulated by the Skippr;

#### "Material Adverse Effect" means the

- (a) entry into a Deed of Company Arrangement by the Seller on terms which are unacceptable to the Buyer (acting reasonably) or contain any provisions which adversely affects the buyer's:
  - (i) rights and entitlements as arising pursuant under a Transaction document; and/or

- (ii) ability to recover any money owing,
- as determined in the Buyer's absolute discretion and unfettered discretion; and/or
- (b) appointment of a Liquidator to the Seller corporation.
- "Member" means any company or other legal entity which has agreed to be bound by this Agreement and has opened a valid and effective Skippr Account;
- "Net Advance Amount" means the Advance Amount less the SKIPPR Exchange Fees Less Transaction Fee;
- "Nominated Account" means the bank account nominated by a Seller or Investor for funds to be remitted to;
- "Operating Account" means the bank account the buyer deposits funds into for invoice purchases and will be administered by Skippr as agent for the buyer.
- "Payment Date" means the date the invoice is paid into the Operating Account;
- "Payment Period" means the number of days from when an invoice is funded by Skippr to when the invoice is paid by the seller's customer into the Operating Account;
- "Particulars" means the Particulars in the Schedule of particulars to this Agreement;
- "SKIPPR Exchange Fee" means the fee paid by the Seller to us on each trade and deducted from the Advance;
- "SKIPPR Investor Fee" means the fee paid by the Investor to us on the settlement of each trade. Fee deducted from the Discount Fee accrued;
- "PPSA" means Personal Property Securities Act 2009 (Cth);
- "PPSR" means the Personal Property Securities Register established under the PPSA;
- "Posts" means a Seller uploading details of a Debt or Invoice onto the Platform so as to invite an Offer or trade the Invoice (and Posting is to be similarly construed);
- "Skippr Account" has the meaning in clause 2.1;
- "Proceeds" means any cash, cheque, bills of exchange, negotiable or non-negotiable instruments, letters of credit, electronic payments or any form of payment made by a Debtor or Customer in or towards a Sale Invoice (and in all cases, its Related Rights);
- "Platform" means the Site used to post Invoices operated by Skippr under these Terms;
- "Recourse Period" means in respect to an Invoice the period commencing on the Funding Date and ending on the Due Date, being 90 days after the Funding Date;
- "Rating System" means the Discount Fee and Advance Rate applied to an invoice by Post Invoice upon approving an invoice;
- "Recourse Provisions" means the provisions in clause 4;
- "Related Bodies Corporate" has the meaning pursuant to section 50 of the Corporations Act;

- "Related Rights" means in relation to an Invoice any or all of the following:
- (a) all the Sellers rights under a supply contract;
- (b) the benefit of all guarantees, indemnities, insurances, rights of retention or title, lien and other remedies or securities given to or held by the Authorised Seller;
- (c) all cheques, bills of exchange and other instruments held by or available to the Authorised Seller:
- (d) all cheques, bills of exchange and other instruments held by or available to the Authorised Seller:
- (e) the right to possession of all records, ledgers and documents (including computerised records) or by which that Invoice is recorded or evidenced;
- (f) any goods the subject of a supply contract returned or rejected by the Debtor or repossessed by the Authorised Seller;
- (g) the right to recovery of the possession of any goods the subject of a supply contract:
- (h) any interest to which an Authorised Seller becomes entitled in relation to the Invoice as a result of any statutory enactment or any rule or regulation of government; or
- (i) any recovery of GST made or received by an Investor following the issue of a Credit Note in respect of an Invoice evidence an assigned notice.
- "Repurchase Fee" means 1% of the Face Value payable to us but only if you are required to repurchase an Invoice. No Repurchase Fees will be charged if there is no demand to repurchase an Invoice;
- "Repurchase Price" has the meaning and is calculated using the formula in clause 12.2;
- "Sale" means a sale or prospective sale of an Invoice conducted by way of the Platform in accordance with these Terms;
- **"Sale Invoice"** means an Invoice which is the subject of a Sale and which remains outstanding, including (in all cases) its Related Rights;
- "Security interest" includes any kind of oral or written mortgage, pledge, lien, charge, encumbrance, hypothecation, security interest as defined in section 12 of the PPSA, preferential interest or any other arrangement having substantially the same economic effect; any right of, or arrangement with, a creditor to have its claims satisfied in priority to other creditors with, or from the proceeds of, any asset; and an interest (other than a security interest as defined in section 12 of the PPSA) held by any entity which could at any time, in any circumstance and to any extent, have priority over a security interest held by Skippr or the Investor;
- "Seller" means a Member of the Platform who is approved to sell invoices individually or as part of a group, by creating a trade;
- "Trade" means to sell an Invoice.
- "Site" means www.Skippr.com.au;
- "Subsidiary" has the meaning pursuant to section 46 of the Corporations Act;

#### "Transaction Document" means:

- (a) these Terms; and
- (b) any other Security Interest document entered into between the parties to secure a party's obligations and liabilities under these Terms;

"Transaction Fee" means fee payable upon transfer of each Advance;

"Trust Account" means the bank account administered by Australian Executor Trustees Limited ABN 84 007 869 794 AFSL 240023 and where each Debtor remits funds in connection with a Sale Invoice:

## 1.7 In these Terms:

- (a) headings and clause numbers are for convenience only and do not form part of the document or affect its interpretation;
- (b) the singular number includes the plural and vice versa, unless the context requires otherwise;
- a reference to a party includes that party's executors, administrators, trustees, successors and permitted assigns;
- (d) a reference to a person includes an individual, corporation, unincorporated association, partnership, joint venture or government body;
- (e) references to any statute, ordinance or other law include all regulations and other instruments under it and all consolidations, amendments, re-enactments or replacements of it;
- (f) money references are in Australian dollars, unless otherwise provided;
- (g) month means calendar month;
- (h) if a party is a corporation, a reference to that party's authorised officer includes an officer of the corporation as defined in the Corporations Act or any other person authorised to act on its behalf; and
- (i) except as otherwise specified in this document, words defined in the Transaction Documents have the same meaning in this document;

# 2. Registration and Skippr Account

- 2.1 You agree to comply with the following registration process:
  - (a) we will require you first to apply and register with us to create a Skippr Account;
  - (b) you agree to provide accurate registration, including your correct legal name, date of birth, e-mail address, current address and all other particulars or information requested or required by or in connection with the registration process. You must inform us promptly of any changes in such information;
  - (c) you agree to provide us with the account number of the Australian bank account that you wish to use to pay money to, and or receive money from your Nominated Bank Account;

- (d) you authorise us, at any time, to use any means that we consider necessary to verify your identity with any third party providers of information. Please refer to our Privacy Policyfor details of steps we may undertake to do this; and
- (e) within the registration or application process you will be required to choose a login code, which must be a valid e-mail address, and a password.
- 2.2 Registration will be conducted using secure server encryption.
- 2.3 We will on completion of the registration process in clause 2.1(a):
  - (a) confirm by e-mail, to the address you have supplied, that your Skippr Account is open; and
  - (b) inform you of your user code or number (your Skippr Account Number) that we will use in all correspondence with you.
- 2.4 You agree to ensure that your:
  - (a) Login code;
  - (b) Password:
  - (c) Skippr Account Number; and
  - (d) Skippr Account Information,

is kept secure at all times and acknowledge that such information is strictly confidential and it is your sole responsibility and liability for any misuse of such information where any loss or damage is sustained due to your failure to keep your Skippr Account Information secure.

- 2.5 You agree to engage in electronic password best practice by:
  - (a) changing your password on a regular basis;
  - (b) using a password which contains a combination of upper and lower case letters and numbers and/or symbols; and
  - (c) use a combination of non obvious letters and numbers in different cases, to mitigate the risk of unauthorised use of your Skippr Account.
- 2.6 You must notify us as soon as becoming aware of any or potential loss, theft or misuse of the password or if you suspect it has become known to an unauthorised person.
- 2.7 You agree and acknowledge that:
  - (a) all correspondence, orders, transfers and instructions will be made by reference to your login code, password or Skippr Account Number; and
  - (b) you must inform us immediately either by e-mail or telephone if you believe that a person is misusing any of your Skippr Account Information and in such circumstances We may exercise our right to suspend your Skippr Account.
- 2.8 We take no responsibility whatsoever where you have provided us with any incomplete, inaccurate, false or misleading information when registering or using the Service. In the event that your details have changed since you last used the Service, you must provide us with your updated details.

- 2.9 You acknowledge and accept that we may communicate with you and send you notifications via email or any other electronic means for the following reasons including but not limited to:
  - (a) your eligibility to use the Services;
  - (b) any further information in connection with your application that we may require from time to time;
  - (c) any relevant notices or acknowledgements received from debtors or other relevant third parties in connection with the provision of goods or services; or
  - (d) any other matters (subject always to our Privacy Policy) we consider or deem appropriate;

where there is a failure to receive any electronic notification we accept no liability for any loss or damage incurred for any reason whatsoever.

2.10 We will only use Confidential Information concerning you for the purpose of undertaking credit checks, preventing fraud or anti-money laundering and exercising our rights under these Terms (or any related terms on the Site), and for those purposes we may, at our discretion, divulge or communicate to any authorised third parties or as required by law or any credit reference agencies any such Confidential Information.

#### 3. Use of Platform

- 3.1 You agree not to:
  - (a) register with us:
    - (i) more than once; or
    - (ii) on behalf of another person or entity without the prior written authorisation of that person or entity to do so;
  - (b) impersonate, any person or entity, or falsely state or otherwise misrepresent yourself, your financial employment or personal circumstances or your affiliation with any person or entity;
  - (c) use or attempt to use another's user Account, service or system without authorisation from us;
  - (d) create a false identity on the Platform;
  - (e) solicit personal information from anyone or solicit passwords or personally identifying information for commercial or unlawful purposes; and
  - (f) transact on the Platform on the basis of any change (other than a change agreed with Skippr) to these Terms, or any other terms or conditions contained on the Site or documents which otherwise regulate the transaction.
- 3.2 You acknowledge that:
  - (a) your use and access to the Site and Platform is entirely at your own risk;
  - (b) the Platform provides a forum to sell Invoices;

- (c) we do not represent the Investor<sup>1</sup>;
- (d) the Sale of an Invoice is entirely at your own risk and any decision whether or not to sell an Invoice is made solely by you, the Seller;
- (e) we do not guarantee the quality, safety or legality of Invoices or the truth or accuracy of Sellers' Posts, the ability of Sellers to sell invoices, the ability of Investors to buy Invoices or that a Debtor, Seller or Investor will complete a transaction;
- (f) the enforcement of any right or obligation by any party using the Platform will be the sole responsibility of the aggrieved party; and
- (g) you are solely responsible for ensuring that all conduct in connection with the operation of your Account and the Site are at all times lawful.

# 4. Fees and Charges

- 4.1 In consideration for the use of the Service and Platform you agree to pay us the fees and charges on the due date (the "**Charges**").
- 4.2 The Charges payable will be fixed by us at the time an Invoice is posted on the Site for sale. You agree that Charges owed to us will be rounded to the nearest two (2) decimal places and where the amount ends in 0.5 it will be rounded up to the nearest whole number.
- 4.3 Any amount owed to us and not debited from your Skippr Account must be paid immediately in clear funds accordance with the terms of our invoice.
- 4.4 Late payments for any Charge owed to us will be subject to a late fee and the following recovery procedure:
  - (a) we will contact you within fourteen (14) days following due date for any Charge; and
  - (b) where an outstanding amount has not been settled within fourteen (14) days of us contacting you, we will send you a default notice and may refer the matter to a debt collection agency.

# 5. Operating Account

- 5.1 All transactions related to the sale of Invoices will occur via the Operating Account.
- 5.2 You will not receive any interest on amounts deposited into the Operating Account.
- 5.3 The relationship between you and us as an account holder is not a trust or fiduciary relationship<sup>2</sup>.
- 5.4 You must not register a Security interest on the PPSR against us as to funds you or another have deposited into the Operating Account.
- 5.5 We may suspend your access to the Operating Account for any period at its absolute discretion. We will refund money you have deposited into the Operating Account upon suspension; less any amounts you owe us for any reason, contingently or otherwise.

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- 5.6 You authorize us to make deductions from the Balance in the following circumstances:
  - (a) where you owe, or may owe, us money for any reason, contingently or otherwise:
  - (b) where we incur legal costs in defending or enforcing these Terms (in our own right or via an agent, for example) or assisting other parties in defending or enforcing their rights against you;
  - (c) where required or authorised by law to:
    - (i) transfer the Proceeds for an Invoice to the Seller of an Invoice; or
    - (ii) collect our fees and Charges or any late payment entitlement, in the event you successfully purchase an Invoice.
- 5.7 Subject to these Terms, you will be entitled to withdraw funds from the Operating Account by submitting a written request to us.
- 5.8 An Investor may only withdraw amounts up to the value the Investor currently has deposited in the Operating Account less the amount paid by the Investor for Invoices.
- 5.9 We will use best endeavours to ensure that the funds are transferred to your nominated personal account, within 48 hours of receiving your request.
- 5.10 You may close your account at any time subject to you paying us any outstanding fees.

## 6. Verification, Rating and Approval of Invoices

- 6.1 For all Invoices submitted, by you, for approval by Skippr;
  - (a) we will, in our absolute discretion, and after conducting any due diligence, including but not limited to verifying the invoice(s) with your Customer, apply a Invoice Rating to each invoice using our internal rating system and classify an Invoice as Approved or Disapproved; and
  - (b) we may, in our absolute discretion, undertake such enquiries and investigations we deem necessary prior to classifying an Invoice as Approved or Disapproved and the Seller agrees to co-operate and provide all information or assistance required by us (acting reasonably). There is no obligation for us to approve or rate an Invoice for Sale.
- 6.2 If an Invoice is deemed by us, at our discretion and at any time, to be Disapproved then the Disapproved Invoice will be irrevocably assigned from the Investor to the Seller and the Seller (and not the Investor) will be responsible for the collection (and recovery) of the payment of the Invoice.

# 7. Sale and purchase of invoices

- 7.1 Skippr, acting as the Investor's agent, will make an offer to purchase each approved invoice based on the Invoice Rating set by the platform (the "**Buy Mandate**").
- 7.2 As an Investor, you unconditionally and irrevocably authorize and instruct us, as your buying agent, to enter into the foregoing contract that is within the Buy Mandate insofar as necessary, in each case you agree that any offer made by your

- confirmation of Buy Mandate will be deemed to have been made by us on your behalf.
- 7.3 Once a Seller is approved by the Platform and their Invoice has been Approved for sale, the Seller can sell the invoice individually or as part of a group by creating a Trade. Once a Trade had been created, the Seller can view the details (Advance Amount and Discount Fee) of the Trade and then elect to 'Sell Now'.
- 7.4 The Seller can elect to activate the 'Sell Now' function and then 'Confirm trade' which will immediately execute the Seller's acceptance of the buyer's offer to purchase the Invoice or Invoices.
- 7.5 The binding contract to sell the Invoice will come into effect and be fully binding immediately once the Seller confirms the Trade (the "**Sell Mandate**"). This completes the sale of the invoice(s) in the Trade.
- 7.6 We may extend, at our discretion, the sale process once a Seller has confirmed a Trade if the conditions which applied to the Invoice approval are no longer valid.
- 7.7 Each Sale will take effect or be deemed as an unconditional sale of the entire legal and beneficial interest of an Invoice to us, acting as agent or trustee on behalf of an Investor or for an Investor to the extent of their interest in the Invoice.
- 7.8 On the completion of the Sale, ownership of each Invoice by us or the Investor (as the case may be) after the date of this Agreement and before termination of this Agreement, transfers to the Investor immediately on confirmation of the Trade. As part of each transfer or assignment of an Invoice all Related Rights associated with that Invoice (or Debt) are also assigned contemporaneously by the Seller to the Investor.
- 7.9 In connection with each sold Invoice on the Platform, as Seller you acknowledge and agree that:
  - (a) if, for whatever reason, title to or benefit of the Invoice fails to vest in us absolutely and effectively, you will hold on trust for us absolutely the Invoice and/or its Related Rights and any Proceeds, separate from your own funds; and
  - (b) you will hold on trust for us any bad debt insurance (or similar payment) obtained by you in respect of an Invoice which you have assigned or purportedly assigned to us.
- 7.10 If we require, you will, as a Seller, immediately and at your expense, take any step necessary to perfect the assignment of the Invoice to us (having regard to the requirements of the PPSA), of, or our title to, or the trust in our favour in relation to, any Sale Invoice and the Proceeds of same.

# 8. Sale Price and Payments<sup>5</sup>

8.1 You agree that the Sale Price for an Invoice posted on the Platform is the Face Value of the Invoice less the Discount Rate and any other monetary allowances, discounts and credits which may be payable in connection with the use of the Platform.

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- 8.2 Immediately following a Sale or Trade, Skippr or the Investor must remit the Advance Amount to the Seller by electronic funds transfer to the Seller's nominated bank account less the SKIPPR Exchange Fee and Transaction Fee ("Net Advance").
- 8.3 If you are a Seller, subject to these Terms, we will pay to you:
  - (a) on completion of each Sale, an amount equal to the Advance Amount less the SKIPPR Exchange Fee and Transaction Fee; and
  - (b) on receipt of the Proceeds for the Sale from your Customer/Debtor, the balance of the Face Value of the Invoice less the Discount Fee and/or any other funds you owe us.
- 8.4 With respect to Investors, subject to these Terms we will pay to you:
  - (a) on receipt of the Proceeds from debtor or customer from the Sale an amount equal to your proportion of the Advance made to the Seller and the Discount Fee, less the SKIPPR Investor Fee; and
  - (b) your proportion of any payment made by a Seller to us towards the Repurchase Price of an Invoice (if applicable), less any applicable Skippr Fee and/or any other funds you owe to us.
- 8.5 Payments by us will be made to your Nominated Account in clear funds.
- 8.6 All funds due to you under these Terms will be paid within 3 working days. If payment is due on a day other than a Business day then payment will be required on the following Business Day.

# 9. Assignment Notification

- 9.1 Each Seller must provide, as requested or required by us:
  - (a) assignment notices in a form determined by us to complete and send to Debtors as we determine:
  - (b) immediately notify each Debtor that the Invoice due by it has been Assigned to us when the Invoice is sold (or when we otherwise direct);
  - (c) ensure that Invoices issued (that are subsequently Posted for Sale) are sent to the Debtor with an Assignment Notice duly affixed; and
- 9.2 Skippr will as required:
  - (a) immediately notify each Debtor that the Invoice due by it has been Assigned to us when the Invoice is sold (or when we otherwise direct); and
  - (b) ensure that Invoices sold via the Platform are sent to the Debtor with an Assignment Notice duly affixed;

## 10. General Undertakings and Warranties

- 10.1 You, as a Seller, warrant to us in connection with each and every Invoice:
  - (a) any Invoice provided or posted on the Platform is exactly the same as the Invoice issued to your Customer;
  - (b) have performed all obligations required for the enforcement of the debt the subject of the Invoice.

- (c) the Invoice is an existing, legal, valid, binding, undisputed and enforceable payment obligation for its value and is payable in full by the Customer on the Anticipated Due Date and is capable of being transferred or sold via our Platform:
- (d) you have made enquiries in relation to the creditworthiness of your Customer and you are satisfied the Customer will pay the Invoice by its due date;
- (e) you have an absolute right to assign title to the Invoice or Debt and the Invoice is not subject to any Security Interest which affects, or may affect, our ability to receive an absolute Assignment of and payment of the Invoice in full other than any permitted Security Interest;
- (f) there is no condition in the Agreement or otherwise which may bar the Assignment of the Invoice to us;
- (g) there are no contra accounts, set-offs, abatements, rebates, allowances, discounts, credits, defences, counterclaims or deductions asserted, allowable or enforceable in relation to the Invoice or the Customer and there is no dispute between you and the Customer;
- (h) the Invoice does not arise from any form of progress claim, consignment sale or pay when paid sale;
- (i) the Invoice arose in the ordinary course of the your business described and results from an actual, bona fide and arm's-length sale of goods or performance of services;
- (j) any Investor (including us) will obtain valid and unencumbered title to the Invoice and no other entity (including a supplier) has any interest in, or claim to, the Invoice or the goods the subject of the Invoice;
- (k) the goods purchased by, or the services provided to, your Customer are in accordance with these Terms, are the goods or services described in the Invoice and they have been delivered to and accepted by your Customer or have been fully performed;
- (I) the Customer is satisfied with the goods or services;
- (m) you have paid on time all fees, duties, taxes (including GST) and charges to enable the goods to be delivered to the Customer or the services to be performed;
- (n) you have done nothing, which could make Skippr liable in respect of the Invoice:
- (o) the Invoice is payable in Australia, the currency of payment is Australian dollars and the goods were sold by the Seller and accepted by the Customer in Australia or the services were performed by the Seller in Australia;
- (p) neither the Agreement nor the Invoice is regulated by the Consumer Credit Code:
- (q) you have disclosed in full the terms of the Agreement, its terms of trade for the sale of goods or performance of services and any other terms and conditions relating to the Invoice. The Seller cannot cancel, waive or modify them without the Seller's approval;

- (r) the Invoice is dated no earlier than the date the goods were accepted by the Seller or performance of the services was completed, and no later than seven (7) days after that date; and
- (s) you have an established place of business in Australia and you are an Australian entity.
- 10.2 If, for any reason, an Invoice is not transferred to the Investor, the Seller must do anything required to effect the transfer of it.
- 10.2 You represent and warrant that:
  - (a) you are not in liquidation, provisional liquidation or receivership or under administration:
  - (b) neither you nor any of your Subsidiaries or Related Body Corporate is unable to pay all its debts as and when they become due and payable;
  - (c) no Controller is currently appointed for any of your property;
  - (d) you are not the subject of a direction or having effect as if it were a direction under section 14 of the ASIC Act:
  - (e) you are incorporated as a company limited by shares under the Corporations Act:
  - (f) you have full legal capacity and power:
    - to own its property and assets and carry on its business as it is now being conducted; and
    - (ii) to enter into these Terms and perform its obligations under them;
  - (g) you benefit commercially by entering into these Terms;
  - (h) you have decided to enter into these Terms solely on its own assessment after obtaining advice from its own advisers and has not relied on any representation or statement by Skippr;
  - (i) your most recent financial statements comply with the requirements of the Corporations Act, are true and correct, are not misleading and have been made up under generally accepted accounting principles and practices consistently applied and in particular disclose all liabilities which distinguishes between secured and unsecured liabilities at that date;
  - (j) your obligations under these Terms are valid and legally binding and are enforceable against it under its terms except to the extent limited by equitable principles and Laws affecting creditors' rights generally:
  - (k) neither your execution of nor your exercise of its rights or performance of its obligations under these Terms does or will:
    - (i) contravene any authorisation or require that any authorisation be obtained:
    - (ii) contravene any undertaking or instrument binding on you or any of your property;

- (ii) contravene any provision of its constitution, any relevant deed of trust or partnership agreement or any other agreement;
- (iv) require you to pay or deliver under any Financial Indebtedness before the scheduled date for that payment or delivery; or
- (v) cause any limitation on your power to incur Financial Indebtedness to be exceeded:
- (I) no litigation, arbitration, mediation, conciliation, dispute or administrative proceeding has started, is pending or to its knowledge is threatened against it which, if adversely determined, could have a Material Adverse Effect on you;
- (m) there has been no actual or potential Material Adverse Effect since the date of the preparation of your last financial statements;
- (n) there is no fact known to you which has not been disclosed to us which has an actual or potential Material Adverse Effect;
- (o) all authorisations necessary or desirable to execute, deliver and perform a Transaction under these Terms or to protect the exercise by us of our rights and remedies under these Terms have been obtained and are in full force and all fees payable under all authorisations have been paid;
- (p) no Event of Default or potential Event of Default has occurred or is likely to occur under these Terms:
- (q) you have disclosed to us details of all its Financial Indebtedness and all Security Interests given by you;
- (r) you are the legal and equitable owner of the Receivables the subject of the Invoice (the "Receivables") and have full power and authority to assign the Receivables/Invoices to us; and
- (s) you do not have notice of any dispute or claim relating to the Customer's liability to pay the Invoice to us.

## 11. PPSR Registrations

- 11.1 We may, but are not obliged to, register or enforce a Security Interest.
- 11.2 You, as a Seller, acknowledge that you grant us, as agent for an Investor:
  - (a) a deemed Security Interest in each Invoice by virtue of the assignment of the Debts the subject of the Invoice(s); and
  - (b) an assignment of the benefit of any Security Agreement and/or Security Interests (whether perfected by possession or otherwise) granted by the Customer to secure the obligations owed under the Invoice:
- 11.3 You, as a Seller, must do anything that we reasonably require to:
  - ensure that we, as agent for the Investor, has, at all times a continuously perfected Security Interest over such Invoices for the purposes of the PPSA; and
  - (b) enable the assignment of the benefit of any security agreement and/or transfer of Security Interests (whether perfected by possession or otherwise) granted by the Customer to secure the obligations owed under the Invoice.

- 11.4 You will not (except with our written consent) allow to be, or be liable to become, perfected or attached in favour of any person, a Security Interest in any of the monies from the time payable to us, and whether to a provider of new value or otherwise.
- 11.5 You waive the right to receive a copy of the verification statement confirming registration of a financing statement or financing change statement relating to the security interest under these Terms.
- 11.6 You agree that we can contract out of and the following provisions of the PPSA will not apply to these Terms: sections 95, 96, 117, 118, 121(4), 130, 132(3)(d), 132(4), 142 and 143.
- 11.7 You consent to and appoint us to be an interested person and your authorised representative for the purposes of section 275(9) of the PPSA.

# 12. Repurchase of Invoices

- 12.1 We may direct or require a Seller to repurchase a Sold Invoice upon or at any time after the occurrence of an Event of Default, or if we have grounds to believe that the Invoice is or has become a Defaulted Invoice. The Seller must pay us the Repurchase Price and Repurchase Fee.
- 12.2 The Repurchase Price, in respect of any day which a Sold Invoice is outstanding, will be calculated in accordance with the following formula:

DF is the Discount Fee on the relevant day

A is the Advance amount

RF is the Repurchase Fee

C is any sum actually received in cleared funds and applied to us in or towards the discharge of the Sale Invoice

12.3 Upon payment in full by the Seller of the Repurchase Price and any other funds due to us under this Agreement, the beneficial interest in the Sold Invoice will transfer to the Seller. If or as requested by the Seller, and if applicable, we will confirm the re-transfer of the any such Sold Invoice and lodge a financing change statement on the PPSR.

#### 13. Termination and Events of Default

- 13.1 We may terminate your Skippr Account (and corresponding membership) at any time upon ten (10) business days prior written notice given by us to you, or you to us.
- 13.2 Each of the following will be an Event of Default, upon or at any time after the occurrence of which we may terminate these Terms (and any associated or related arrangements) by notice in writing:
  - (a) you breach or threaten to breach any warranty, undertaking or other obligation given or any related guarantee or security;
  - (b) you fail to pay any sum due from you to us under or in connection with these Terms.

- (c) you are determined by us to have (or have attempted to) hack into or otherwise interfere with the Platform, or we have reason to believe you committed or attempted to commit any act of fraud on or through the Platform;
- (d) you or one of your Customers (the Debtor) becomes Insolvent;
- you fail to pay any sum due under any other financing facility or arrangement made available by any person to you or otherwise breach the terms of any such facility;
- (f) you cease to carry on the business conducted by you when you opened a Skippr Account;
- (g) we believe there is a serious deterioration in your financial position or your creditworthiness or in your operating performance or your management and control or in your general day to day administration and organisation or in your ledger administration or credit control procedures; or
- (h) any lender or holder of a Security Interest who has waived or released its rights to your Invoices, withdraws or attempts to withdraw, the waiver or release or otherwise asserts any interest in your Debts.
- 13.3 On expiry of the period of notice to terminate your Skippr Account, or (if we elect) at any time after an Event of Default has occurred (whether we have chosen to exercise our right to terminate the Skippr Account), we may do all or any of the following:
  - (a) suspend your rights to participate or use the Platform and/or cancel any of your Posts (without releasing any of your obligations or liabilities to us or other participants or account holders);
  - (b) require you to repurchase any or all your outstanding sold Invoices;
  - (c) demand immediate payment of any Repurchase Price then or prospectively owing to us, and any and all fees and charges (and, if we cannot calculate the precise amount of any liability owing on the date of making a provision for it or a demand for payment, we may use a reasonable estimate in making the provision or demand); or
  - (d) refuse requests for withdrawals from and retain the account balance pending the settlement of all sums then or prospectively owing by you to us).
- 13.4 As Seller, you agree that after an event of Default occurs that you will at your own expense, provide all assistance requested by us to enable us to collect and Sold Invoice.
- 13.5 Except as otherwise provided, termination of your Skippr Account will not affect our respective rights or obligations in respect of:
  - (a) any of your outstanding Sold Invoices;
  - (b) all transactions or events having their inception prior to the termination, including the continued running of all fees, charges and expenses payable by you and our rights to set-off monies or combine accounts; and
  - (c) any Confidential Information.

#### 14. Notification to Sellers and Collection of Debts

#### 14.1 We can:

- (a) advise each Customer who is or may become indebted to the Seller that Invoices have been assigned to us or will be sold on the site;
- (b) tell the Customer in such a way and at such intervals as we determine; and
- (c) issue documents in such a way that we may stipulate.
- 14.2 You must do all things necessary to ensure all Invoices will be paid in full by Customers, including but not limited to:
  - (a) do everything within your power or as directed by us to pursue or recover payment of an Invoice if a Customer fails to pay the Invoice;
  - (b) provide copies of any contracts, agreements or arrangements between you and the Customer(s), including any variations or revisions to such contracts, agreements or arrangements;
  - (c) provide us with financial information as requested from time to time, including, but not limited to, financial statements, management accounts, sales ledger and Debtor statements;
  - (d) inform Skippr immediately of any change to your financial position or any circumstances that may affect our decision to purchase an Invoice;
  - (e) inform us immediately of any Insolvency Event occurring; and
  - (f) allow us access to view your Account/Profile.
- 14.3 In addition, as a Seller, you must not:
  - (a) collect or enforce payment of an Invoice unless you have been authorised to do so as our agent or have our express written approval;
  - (b) create or attempt to create a Security Interest over an Invoice or permit any Security Interest to arise or otherwise deal with an Invoice or in any way attempt to do so; or
  - (c) adjust the value or amount of an Invoice (including by issuing a Credit Note); compound, compromise, set off or discharge an Invoice; extend time for payment of an Invoice or take proceedings to enforce an Invoice without obtaining our written approval.

# 15. Intellectual Property

- 15.1 All the Intellectual Property is valid and subsisting. You agree not make any use of our Intellectual Property including the Site (or any other URL owned by us) on another website or digital platform without our prior written consent.
- 15.2 You agree to assign to us any intellectual property rights (including copyright) in any offers placed by you on the Platform. We own all rights in any Invoice or receivable value data and related content on the Platform. Your registration and use of our Platform confers no rights whatsoever to the content and related intellectual property rights contained in our Platform. You agree not to monitor, use or copy our web pages or any content on the Platform, including without limitation any price data. Any unauthorised use or reproduction may be prosecuted.

15.3 Any data licensed to Skippr from third parties is provided for use on the Site only and may not be used for any commercial purposes without the consent of such third parties.

# 16. Membership Rules

- 16.1 You must ensure that you comply with and observe your obligations and any laws relevant to you as an Investor or Seller under these Terms.
- 16.2 You are solely responsible for ensuring that your Account and/or Profile selling, buying and any other activities conducted on our site are lawful. You must ensure that you comply with all applicable laws in Australia and, if applicable, other countries. You must also ensure that you strictly comply with these Terms and the policies which form part of these Terms.
- 16.3 You warrant that you have such knowledge and experience in financial and business matters that you are capable of evaluating the merits and risks of purchasing Invoices and have conducted your own due diligence about your participation on the Platform.
- 16.4 You understand that by your action in using the Services you may sustain financial losses and accept that you are fully responsible for any such loss.
- 16.5 You must use for no other purpose except for its intended purpose and will not attempt to hack, make unauthorised alterations to or introduce any kind of malicious code to the Site or the Company by any means.
- 16.6 Unless given prior approval from Skippr or as otherwise permitted by law, you will not:
  - (a) reverse engineer or decompile (whether in whole or part) any software available through the Site; or
  - (b) make copies, modify, reproduce, transmit, alter the information contained on the Platform or Site.
- 16.6 You have undertaken such enquiries and investigations as You consider fit in relation to the Seller, Debtor and or Invoices the subject of a Sale on the Platform.
- 16.7 If you require further information about how your data will be used by the Credit Reference Agencies it is set out in our Privacy Policy.

# 17. Anti-money laundering and counter terrorism law

- 17.1 You warrant to us that you are not aware, suspect nor have any reason to believe that:
  - (a) any financial accommodation was provided; or
  - (b) the performance of any transaction, using the Platform will be applied (either directly or indirectly) or related to any money laundering, terrorism financing or similar activity illegal under any applicable law of the Commonwealth of Australia or otherwise prohibited under any international convention or agreement.
- 17.2 We may exercise at our absolute discretion the right to either:
  - (a) delay or refuse to make a payment; or

(b) delay or prevent the settlement of a transaction,

where in the reasonable opinion of Skippr it has formed the view that a payment or transaction may be in breach any of those laws, conventions or agreements contemplated in this clause. Any participants or user of the Platform agrees that where Skippr has exercised its rights under this clause, Skippr will not be liable for any claim or damage whatsoever.

## 18. Exclusion and Limitation of Liability

- 18.1 Despite any other provision of these Terms and to the maximum extent permitted by law, Skippr will not bear any liability to the other party for loss of profits, business opportunities, goodwill, and any indirect or consequential loss howsoever arising (including in negligence or for breach of any statutory duty).
- 18.2 To the extent permitted by law, we will not be liable in any way whatsoever for any loss or damage suffered as a result of any action initiated by any party, even if such loss or damage was reasonably foreseeable, including but not limited to:
  - (a) failure or loss of operations or data contained on the Platform;
  - (b) any electric or other power failure causing an internet outage;
  - (c) breakdown of any apparatus affecting the Platform;
  - (d) any court order affecting the operations of Skippr;
  - (e) any loss of goodwill;
  - (f) any loss of profits sustained due to your breach of these Terms;
  - (g) any loss sustained due to our negligence;
  - (h) any security breach or misuse of your Skippr Account Information;
  - for not exercising reasonable skill and care in determining the Credit Rating of any party using the Skippr Platform (and any claim shall be limited to the value of a particular invoice);
  - (j) in relation to any failure or delay in the Skippr account opening process;
  - (k) any failure in the process to match prospective Investors and Sellers;
  - (I) our failure to pay any sum properly due in relation to an Transaction (any liability shall be limited to that amount); and
  - (m) any other cause beyond the control of Skippr.
- 18.3 We will not be liable for any loss or damage that you may suffer because of any: act of God; power cut; trade or labour dispute, act, failure or omission of any government or authority; obstruction or failure of telecommunication services; or any other delay or failure caused by any third party. In such an event, we reserve the right to cancel or suspend our services without incurring any liability.
- 18.4 We will not be liable for any loss or damage that you may suffer because of any negligence or failure to perform by any other person who is party to these Terms (as amended from time to time).

## 19. Power of Attorney

- 19.1 For valuable consideration, the Seller irrevocably appoints the Investor and the Investor's Authorised Representatives severally its attorneys with full power in the name of the Seller or the attorney to:
  - (a) do all acts, matters and things and execute all documents which the attorney considers desirable or expedient:
    - (i) for the due performance of any obligation of the Seller under these Terms;
    - (ii) for more effectively securing to the Financier the due performance of the Client's obligations under this document;
    - (iii) for more effectively securing or perfecting any charge or interest constituted by any Transaction Document; and
    - (iv) for the collection or enforcement of the purchased Approved Invoices or for the perfection of the assignment of any (and all) Approved Invoices:
  - (b) complete any blanks and correct any manifest errors in any Transaction Document and register any Transaction Document; and
  - (c) do anything which the Financier may do under any Transaction Document or by Law following the occurrence of an Event of Default.
- 19.2 An attorney appointed under **clause 19.1** may act despite any conflict of interest.

#### 20. Trust Provisions

- 20.1 This **clause 20** applies where a party has entered into these Terms as the trustee of a Trust.
- 20.2 The Seller undertakes that it will not without the Financier's consent:
  - in any way vary, revoke, terminate or resettle the Trust Deed or permit any variation, revocation, termination or resettlement of the Trust Deed;
  - (b) cease to be the sole trustee of the Trust or do anything which would cause or permit the removal of the trustee or permit any additional or substitute trustee to be appointed;
  - (c) cause or permit the Trust to be determined or a vesting date to be appointed;
  - (d) allow default by the trustee in the observance or performance of its duties as trustee of the Trust;
  - (e) distribute or dispose of any part of the trust fund in any way;
  - (f) make any distribution of income of the Trust if an Event of Default has occurred;
  - (g) act as trustee of any other trust or carry on any business except as trustee of the Trust;
  - (h) delegate any powers as trustee of the Trust or exercise any power of appointment;
  - (i) do anything which may or is likely to prejudice the Financier under any Security under any Transaction Document;

- (j) if the Trust is a unit trust, make sure that no units are issued, transferred, redeemed, encumbered or dealt with in any way;
- (k) do or permit anything which adversely affects its right of indemnity or its equitable lien against the trust fund; and
- (I) re-settle, set aside or transfer the whole or any part of the trust fund to any person or mix the whole or any part of the trust fund with any other property.

#### 20.3 The Seller undertakes that it will:

- (a) comply with its obligations as trustee of the Trust under the Trust Deed or at Law:
- (b) make sure that the Investor's rights under the Transaction Documents rank in priority to the interests of the beneficiaries of the Trust;
- (c) make sure that all property that is acquired for the Trust is acquired in its name;
- (d) make sure that its powers under the Trust Deed are not revoked or modified;
- (e) notify the Investor immediately if a representation or warranty in **clause 10** is found to be untrue or misleading by omission or in any other way;
- (f) at the request of the Investor exercise its right of indemnity against the trust fund and the equitable lien which secures that indemnity to enable payment of the Money Owing to the Financier;
- (g) grant the Investor direct access and recourse to the trust fund to satisfy its obligations under the Transaction Documents; and
- (h) make sure that any person who becomes a trustee of the Trust whether in replacement of or in addition to the Client enters into an agreement with the Investor under which it will perform its obligations under the Transaction Documents.
- 20.4 We may exercise at our absolute discretion our right, without notice to you, to set off any liability owed to us or to our customers by you, including (without limitation) in relation to any Skippr account in your name or which we believe to be under your control; against any funds held in another Skippr account in your name or which we believe to be under your control.

#### 21. Notices

Notices under these Terms may be delivered by hand, by mail or by facsimile to the addresses specified in any Transaction Document.

## 22. Execution

These Terms may be executed in counterparts by the respective Parties, each of which when so executed shall be deemed to be an original and all of which taken together shall constitute one and the same agreement, provided that these Terms shall be of no force and effect until the counterparts are exchanged.

#### 23. Miscellaneous

23.1 Every provision in these Terms is independent of the others and any provision which is prohibited or unenforceable under any jurisdiction in so far as to the prohibition or

unenforceability, considered removed without invalidating the remaining provisions of these Terms.

- 23.2 You acknowledge that these Terms constitute the entire agreement between the parties with respect to the matters dealt with by these terms, except where it is expressly stated that those additional terms shall apply.
- 23.3 Each party shall treat all information the subject of these Terms of Use as confidential information and must be treated at all times in manner consistent with Our Privacy Policy. Skippr's Privacy Policy can be viewed on, or downloaded from, the Site. Alternatively, you can ask us for a copy. The privacy policy is incorporated into these Terms. It outlines the information Skippr and an Authorised Investor collects and how a Seller can access it.
- 23.4 These Terms are governed by the laws of New South Wales. All parties agree to submit to non-exclusive jurisdiction of the courts of New South Wales and any courts which may hear appeals from those courts in respect of any proceedings in connection these Terms.
- 23.5 You may not assign any of these Terms without Skippr's prior written consent but Skippr may assign these Terms to its Subsidiaries without notice to you.

The terms and conditions have been agreed between the parties and that a legally binding agreement has been formed on the provision of the electronic signatures below by the authorised persons of the identified party to this agreement.

Executed by the Company in accordance with it's constitution:

 Director / Authorised	Officer