

# Robin Schimmelpfennig

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## Education

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- 09/2016 – 09/2017 **London School of Economics and Political Sciences, London, UK**
- MSc. Psychology of Economic Life (Distinction: 72%)
- 10/2010 – 10/2015 **Leuphana University Lüneburg, Lüneburg, GER**
- BSc. Economic Psychology (GPA: 1.7) & BSc. Economics (GPA: 1.6)
- 01/2013 – 07/2013 **University of Cape Town, Cape Town, ZA**
- Semester abroad with focus on quantitative research methods
- 08/2000 – 06/2009 **Gymnasium Grootmoor, Hamburg, GER**

## Academic papers

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- Since 2017 **Schimmelpfennig, R., Xueheng, L., Muthukrishna, M. (in prep.). Behaviour under different perceptions of zero-sum.**
- Two-pronged approach, employing a structural model and an online-experiment to investigate how behaviour changes under different perception of zero-sum
- 2018 **Fehr-Duda, H., Schimmelpfennig, R. (2018). Wider die Zahlengläubigkeit – sind Befragungsergebnisse eine gute Grundlage für Wirtschaftspolitische Entscheidungen? ECON - Working Papers 297, Department of Economics – University of Zurich.**
- Analysing stated- and revealed preference methods used for policy-making
- 2017 **Master thesis: Department of Psychological and Behavioural Science (LSE)**
- Investigating conspicuous and productive consumption under levels of property rights and competition through modelling and an online-experiment. (Developed in Python / o-tree; employed through Amazon MTurk)
- 2017 **Bachelor thesis at the Department of Economics & Department of Economic Psychology (Double degree – Leuphana University)**
- Qualitative approach investigating psychological costs of over-indebtedness

## Conference talks

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- 09/2017 **Social Competition and Economic Consequences: Theory and Experiment, Inaugural Cultural Evolution Society Conference, Jena, Germany (presentation by Xueheng Li)**
- Results of the collaborative work have furthermore been presented by Michael Muthukrishna at the following conferences: Evolution Society conference (2018), USA; Human Behaviour and Evolution Society (2018), Netherlands; CIFAR Institutions, Organizations, and Growth (2018), UK.

## Research Experience

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- Since 08/2017 **Team member – Muthukrishna Lab, London, UK**
- Conducting an online-experiment on MTurk with over 2000 participants, overlooking a budget of over 6000 USD
- 06/2017 – 11/2017 **Research Assistant – Grantham Research Institute, London, UK**
- Assisting with the lectorate and literature research of articles for publication (LaTeX & Overleaf; PI: Greer Gosnell, Co-Author: John List)
  - Data cleaning and primary statistical analysis for a field experiment (Stata)
- 09/2015 – 12/2015 **Research Internship, Makerere University, Kampala, UG**
- UNESCO-project “Entrepreneurial Learning from problems and setbacks”
  - Conducted field-interviews and psychometric tests; PIs: Michael Gielnik, Rebecca Funken)
  - Developing a research design, executing, and analysing a quantitative survey to evaluate psychological factors for entrepreneurial learning (Stata)
- 12/2013 – 07/2014 **Research Assistant – Institute of Macroeconomics, Lüneburg, GER**
- Supporting research activities of the chair and tutoring undergraduate students
- 11/2012 – 03/2013 **Research Assistant – Institute for Experimental Psychology, Lüneburg, GER**
- Supervising lab-experiments in the field of risk aversion and data analysis (R)

## Scholarships and Awards

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|-------------------|-------------------------------------------------------------------|
| 2016-2017         | Postgraduate studentship, London School of Economics              |
| 2016-2017         | Postgraduate scholarship, German National Merit Foundation        |
| 08/2015 – 12/2015 | Scholarship for research abroad, German National Merit Foundation |
| 2015              | Dies Academicus for social engagement, Leuphana University        |
| 2013              | Merit-based scholarship, Federal State Lower Saxony               |
| 2011-2015         | Undergraduate scholarship, German National Merit Foundation       |
| 2008-2009         | Federal scholarship for social service in Mexico                  |

## Relevant work experience

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|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Since 10/2017     | <b>Behavioural Designer &amp; Data Scientist – FehrAdvice &amp; Partners, Zürich, SUI</b> <ul style="list-style-type: none"><li>• Behavioural economics consultancy co-founded by Ernst Fehr</li><li>• Responsibility for consultancy projects in the public and private sector</li><li>• Expert in conducting field-experiments in organisations and Virtual Reality</li></ul> |
| 01/2016 – 06/2016 | <b>Internship – German Organisation for International Cooperation, Amman, JO</b> <ul style="list-style-type: none"><li>• Working on a digital financial inclusion strategy for the Central Bank of Jordan</li><li>• Designing a household survey for financial inclusion in the MENA-region</li></ul>                                                                           |
| Since 2016        | <b>Development of a wing sail for wind sports, Hamburg, GER</b> <ul style="list-style-type: none"><li>• Co-invented and patented a flexible wing sail and prepared the business plan</li><li>• Coordinated calculations concerning efficiency in a wind channel</li></ul>                                                                                                       |
| 08/2013 – 10/2013 | <b>Internship – Schumacher&amp;Baumanns Consulting, Hamburg, GER</b> <ul style="list-style-type: none"><li>• Working on organisational change management in context of digitalisation</li><li>• Forming cultural change strategy for foundations and public-sector institutions</li></ul>                                                                                       |

## Languages

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- German (native speaker)
- English (fluent, IELTS 8.5/9)
- Spanish (very good knowledge, lived one year in Mexico)
- French (good knowledge, four years of school teaching)

## Extra-curricular achievements

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|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09/2016 – 09/2017 | <b>Engagement in the political and administrative body of the LSE, London, UK</b> <ul style="list-style-type: none"><li>• Serving as a student representative for the MSc Psychology of Economic Life</li><li>• Elected student to represent the postgraduate students of the Department at the “Consultative Fora”, debating the educational agenda of the university</li></ul> |
| 08/2014 – 09/2017 | <b>Engagement in different projects to support refugees, Hamburg, GER</b> <ul style="list-style-type: none"><li>• Built and maintained a bicycle workshop in a refugee shelter in Lüneburg</li></ul>                                                                                                                                                                             |
| 08/2009 – 08/2010 | <b>Civil Servant in a Mexican orphanage – Tuxtla Gutierrez, MEX</b> <ul style="list-style-type: none"><li>• Supervising children as teacher, math tutor and leisure coordinator</li></ul>                                                                                                                                                                                        |
| 09/2007 – 06/2008 | <b>School representative – Hamburg, GER</b> <ul style="list-style-type: none"><li>• Organising various events, elected by over 1000 students</li></ul>                                                                                                                                                                                                                           |

## Interests

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- Handball: started at age 12; captained in the highest national youth league
- Chess: 8th place German youth championship
- Other: football, tennis, hiking, rock-climbing, triathlon, sailing
- Travelling: various trips through Central America (MEX, HOND, GUA), Southeast Asia (THA), Southern – and Central Africa (ZA, MOZ, MLW, TZA, UGA, RWA, DRC, KEN) and the MENA region

Zurich, July 7th, 2019