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Top-Kenntnisse

Entrepreneurship

Marketing

Business

Certifications

Microsoft Teams Administration:
Plan, Configure, and Deploy

Figma Essential Training: The
Basics

Goal Setting: Objectives and Key
Results (OKRs)

Employee Experience

Microsoft Certified: Azure Data
Fundamentals

Kay Schneutzer

Microsoft Workplace Business Development Manager
Hamburg, Hamburg, Deutschland

Zusammenfassung

When the going gets tough, the tough get going !

Berufserfahrung

NTT

Senior Business Development Manager
Oktober 2019 - Present (3 Jahre 6 Monate)

Germany

Business Development for Microsoft Technologies & AI in NTT Germany

NTT and Microsoft have a long-standing strategic partnership that began in 2000. The two companies collaborate on various initiatives, such as cloud computing, enterprise software, and communications services. NTT provides the infrastructure and Microsoft provides the software and services for NTT's customers. The two companies also work together to develop and market new products and services. This partnership has allowed NTT to gain a foothold in the international technology market, while Microsoft has been able to leverage its expertise in software development to offer new and innovative solutions.

Dimension Data

5 Jahre 5 Monate

Business Development Manager
Mai 2018 - Oktober 2019 (1 Jahr 6 Monate)

Hamburg

Microsoft technologies within Dimension Data Hamburg Germany

Dimension Data and Microsoft have a long-standing relationship that dates back to the early 2000s. Dimension Data is a global leader in the design, implementation and management of advanced ICT infrastructures and services, and Microsoft is a leading technology company in the development and licensing of software, hardware, and services. Together, they provide customers with comprehensive, end-to-end solutions to enable digital

transformation. Dimension Data and Microsoft share the same vision of creating an intelligent, connected and secure digital world.

Solution Architect Cloud Solutions

Juni 2014 - Mai 2018 (4 Jahre)

Hamburg

Solution Architect for Microsoft technologies Hamburg Germany

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QSC AG

Microsoft Cloud Consultant

April 2011 - Mai 2014 (3 Jahre 2 Monate)

Microsoft Cloud Consultant Hamburg Germany

QSC AG and Microsoft have a long-standing partnership based on mutual trust and respect. QSC AG is a Microsoft Gold Certified Partner and has been a Microsoft partner since 1998. Together, they have been working to provide customers with innovative technology solutions, including cloud-based services, enterprise mobility, and business intelligence. QSC AG has also developed several successful software products and services that are offered through the Microsoft platform. The relationship between QSC AG and Microsoft is based on collaboration and trust, and both companies strive to create a successful and mutually beneficial relationship for the benefit of their customers.

AIESEC

Vice President External Relations

Januar 2009 - Januar 2013 (4 Jahre 1 Monat)

Halle (Saale)

Leadership role for external relations and Sales at AIESEC Halle (Saale)

AIESEC Germany is an international non-profit organization that provides young people with leadership development and global internship opportunities

in various countries around the world. They are dedicated to providing practical experience and skills to young people, so they can make an impact on the world and become global citizens. AIESEC Germany also focuses on strengthening international relationships, working with universities, and creating a positive impact on society.

Tulip Telecom

Management Trainee Key Account Manager BPOS

Januar 2010 - Januar 2011 (1 Jahr 1 Monat)

Tulip Telecom is an Indian telecom and IT services provider that offers its customers a range of integrated solutions, including broadband, voice, data services, managed services, and enterprise solutions. It provides services to customers across India, the Middle East, and Africa. Tulip Telecom Limited offers innovative IP based infrastructural solutions to its customers. Tulip is India's largest MPLS VPN player and has been the front-runner in provisioning and managing multi location wide area networks for various industry verticals.

International Academy of Media and Arts e. V.

Managemant Assistent

Mai 2008 - Oktober 2009 (1 Jahr 6 Monate)

Halle (Saale)

International Academy of Media and Arts e.V. is a non-profit organization that seeks to promote the understanding and appreciation of media and arts in Europe. It provides access to education, research, and resources to those interested in media and arts, as well as professional development opportunities for media and arts professionals. It also works to foster collaboration between media and arts organizations and promote creativity, innovation, and sustainability.

Ausbildung

IE Business School

Corporate Program "Fast Track" - MBA, Business Administration and Management · (2017 - 2018)

Martin-Luther-Universität Halle-Wittenberg

Diplomkaufmann - M.A Busines Administration equivalent, Controlling, International Marketing, Internatial Business Relationship · (2003 - 2010)

Ekonomická univerzita v Bratislave

International Marketing · (Januar 2008 - Dezember 2008)

Elisabeth-Gymnasium Halle

Abitur · (1992 - 2000)