

# Bayesian Nash equilibrium

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## A first example I

- an incumbent decides whether to build a new plant (I for invest) at cost  $c_I$
- entrant simultaneously decides whether to enter (E)
- entrant does not know whether  $c$  is "low" ( $l$ ) or "high" ( $h$ )

Table: Payoffs with  $c_I = h$

	E	NE
I	0,-1	2,0
NI	2,1	3,0

Table: Payoffs with  $c_I = l$

	E	NE
I	1.5,-1	3.5,0
NI	2,1	3,0

- $p$ : prior probability entrant assigns to  $h$

## A first example II

- what will the incumbent do if  $c_I = h$ ?
- what should the incumbent do if  $c_I = l$ ?
- what should entrant do?

## Harsanyi's trick I

- suppose "nature" chooses the incumbent's **type** in a first step:  
 $h$  with prob  $p$  and  $l$  with prob  $1 - p$
- then players play simultaneous move game but only incumbent observes nature's move
- strategy: complete plan of action, i.e. action choice for every type
  - incumbent: prob of investment when  $h$  and prob of investment when  $l$
- solve for Nash equilibrium in new game in which players' strategy sets are complete plans of actions for each and every type (they could have had)
  
- Harsanyi's trick transforms incomplete information (not knowing  $c$ ) into imperfect information (not knowing nature's move)

# Harsanyi's trick II

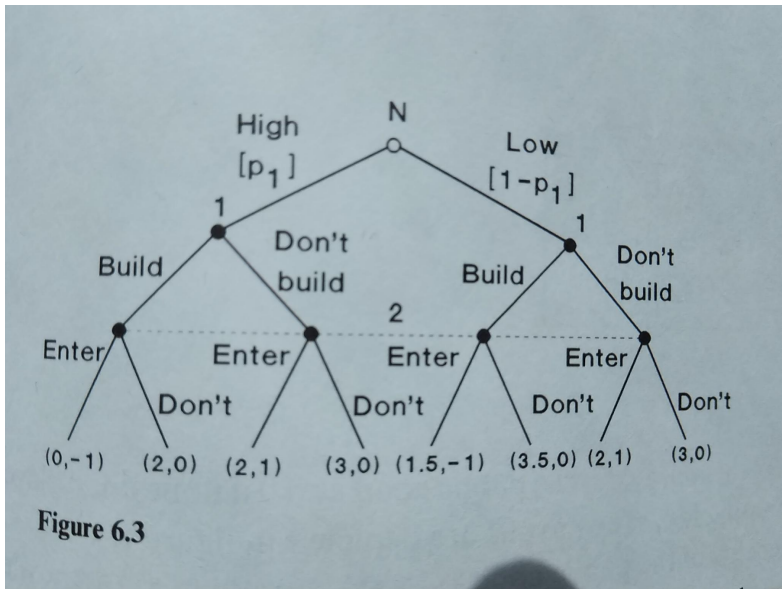


Figure 6.3

## A first example III

- optimal not to invest if  $h \rightarrow$  only prob of investment when  $l$  relevant, called  $x$
- entrant optimally enters if  $p + (1 - p)(-1x + 1(1 - x)) > 0$   
 $\Leftrightarrow x < 1/(2(1 - p))$
- low cost incumbent optimally invests if  $y < 1/2$
- equilibria:

## Bayesian game/ Static game of incomplete information

- Bayesian game is denoted by  $[I, \{S_i\}, \{u_i\}, \Theta, F]$  where
  - $\Theta = \Theta_1 \times \dots \times \Theta_I$  and  $\Theta_i$  is player  $i$ 's set of possible types
  - $F$  is a probability distribution over  $\Theta$
  - $u_i : S \times \Theta_i \rightarrow \mathfrak{R}$
- let  $\mathcal{S}_i = \{s : \Theta_i \rightarrow S_i\}$  be the set of functions assigning to each type of player  $i$  a strategy in  $S_i$
- let  $\tilde{u}_i(s_1(\cdot), \dots, s_I(\cdot)) = \mathbb{E}_\theta[u_i(s_1(\theta_1), \dots, s_I(\theta_I), \theta_i)]$  be the expected utility of  $i$  if players use strategies  $\{s_i\}$

### Definition (Bayesian Nash equilibrium (BNE))

A (pure) Bayesian Nash equilibrium in  $[I, \{S_i\}, \{u_i\}, \Theta, F]$  is a profile of decision rules  $(s_1(\cdot), \dots, s_I(\cdot))$  that constitutes a (pure) Nash equilibrium in the game  $[I, \{S_i\}, \{\tilde{u}_i\}]$ , i.e.

$$\tilde{u}_i(s_i(\cdot), \dots, s_{-i}(\cdot)) \geq \tilde{u}_i(s'_i(\cdot), \dots, s_{-i}(\cdot))$$

for all  $s'_i \in S_i$ .

## Another characterization of BNE

- $(s_1(\cdot), \dots, s_I(\cdot))$  is BNE if no type (of any player) can increase his expected payoff by deviating

### Lemma (BNE in finite games)

A decision profile  $(s_1(\cdot), \dots, s_I(\cdot))$  is a BNE if and only if for all  $i$  and all  $\bar{\theta}_i \in \Theta_i$  occurring with positive probability

$$\mathbb{E}_{\theta_{-i}}[u_i(s_i(\bar{\theta}_i), s_{-i}(\theta_{-i}), \theta_i) | \bar{\theta}_i] \geq \mathbb{E}_{\theta_{-i}}[u_i(s'_i, s_{-i}(\theta_{-i}), \theta_i) | \bar{\theta}_i]$$

for all  $s'_i \in S_i$ .



## Public good game I

- two neighboring cities have to decide whether to build an airport
- airport can be used by citizens of both cities and this gives each city a payoff normalized to 1
- cost of city  $i$  of building airport is  $c_i$  and is  $i$ 's private information
- prior:  $c_i \sim u[0, 1]$  (drawn independently)
- payoffs

	B	NB
B	$1-c_1, 1-c_2$	$1-c_1, 1$
NB	$1, 1-c_2$	$0, 0$

- strategy:  $s_i : [0, 1] \rightarrow \{B, NB\}$

## Public good game II

- $B$  is optimal for  $P_i$  if  $1 - c_i > x \Leftrightarrow c_i < 1 - x$  where  $x$  is the belief that  $-i$  builds
  - optimal strategy is a cutoff rule
- at cutoff: indifference
- prob of  $B$  is prob of  $c_i$  below cutoff
- what is equilibrium cutoff?

## Generalized public good game

- $I$  players decide to contribute ( $C$ ) or not ( $N$ )
- payoff 1 if at least one player contributes
- costs  $c_i$  if contributing distributed on  $[0, 1]$  with continuous cdf  $\Phi$ 
  - full support assumption: density  $\phi > 0$  on  $[0, 1]$
- $C$  is optimal if  $1 - c_i > x \Leftrightarrow c_i < 1 - x$ 
  - cutoff strategy is optimal
- what is probability that no other player contributes in a symmetric equilibrium with cutoff  $c^*$ ?
- which condition has to be satisfied in symmetric equilibrium?
- if the number of players increases, will the equilibrium cutoff be higher or lower?

## 2 player all pay auction with exponential type distribution

- 2 players choose effort  $s_i$
- payoff:  $\theta_i - s_i$  if  $s_i > s_j$  and  $-s_i$  else
- $\theta_i$  are private info and distributed independently on  $[0, \infty)$  with cdf  $\Phi(\theta_i) = 1 - e^{-\theta_i}$  (pdf  $e^{-\theta_i}$ )
- we derive symmetric equilibrium  $s(\theta_i)$
- it can be shown that equilibrium strategy  $s$  has to be strictly increasing in  $\theta_i$ 
  - strictly increasing inverse of  $s$  exists and is denoted by  $t$
  - what is probability that other player bids less than  $b$  (in equilibrium)?
- what is expected payoff of  $i$  when bidding  $b$  (given other player uses equilibrium strategy)?
- which condition characterizes  $i$ 's best response to equilibrium strategy  $s$ ?