

# Auctions

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## Setup: Independent private value (IPV) auction

- one indivisible object is allocated through an auction
- $n$  bidders
- bidder  $i$  draws valuation  $v_i$  from distribution  $\Phi$  with continuous density  $\phi$  and support  $[0, 1]$
- $v_i$  is  $i$ 's private information
- valuations of bidders are drawn independently
- payoff:  $v_i x_i - t_i$ 
  - $x_i$ : probability of getting the good
  - $t_i$ : (expected) transfer that  $i$  pays to auctioneer

## Second price sealed bid auction (IPV)

- allocation: highest bidder gets object
- transfer: highest bidder pays *second highest bid*, others pay zero
- how much should a bidder with valuation  $v_i$  bid?

## First price sealed bid (IPV)

- allocation: highest bidder gets object
- transfer: highest bidder pays *his own bid*, others pay zero
  
- solve for symmetric BNE in strictly increasing and continuous strategies
  - bidder with valuation  $v_i$  bids  $s(v_i)$  which is strictly increasing and continuous
  - let  $t$  be the inverse of  $s$ ,  $t(b)$  is type bidding  $b$
  - given  $s()$ , what is the probability that bidder  $i$  wins the auction when bidding  $b$ ?
  - what is bidder  $i$ 's expected payoff when bidding  $b$ ?
  
- what is bidder  $i$ 's first order condition for optimal bidding?

## First price sealed bid (IPV) II

### Theorem (Equilibrium)

*There exists a symmetric BNE in which all bidders use the bidding strategy*

$$s(v_i) = \int_0^{v_i} (n-1)x\Phi(x)^{n-2}\phi(x) dx / \Phi(v_i)^{n-1} \quad \text{for } v_i > 0$$

and  $s(0) = 0$ .

$s$  is strictly increasing:

$$\begin{aligned} s'(v_i) &= (n-1) \frac{v_i \Phi^{n-2}(v_i) \phi(v_i) \Phi^{n-1}(v_i) - (n-1) \Phi(v_i)^{n-2} \phi(v_i) \int_0^{v_i} x \Phi(x)^{n-2} \phi(x) dx}{(\Phi^{n-1}(v_i))^2} \\ &= (n-1) \frac{\phi(v_i)}{\Phi^n(v_i)} \left( v_i \Phi^{n-1}(v_i) - \int_0^{v_i} (n-1)x \Phi(x)^{n-2} \phi(x) dx \right) \\ &= (n-1) \frac{\phi(v_i)}{\Phi^n(v_i)} \left( v_i \Phi^{n-1}(v_i) - [x \Phi^{n-1}(x)]_0^{v_i} + \int_0^{v_i} \Phi^{n-1}(x) dx \right) \\ &= (n-1) \frac{\phi(v_i)}{\Phi^n(v_i)} \left( \int_0^{v_i} \Phi^{n-1}(x) dx \right) > 0 \quad \text{if } v_i > 0 \end{aligned}$$

## Common value auction: setup

- one indivisible object is allocated through an auction
- 2 bidders
- value  $v$  of the object is either 1 *for all bidders* or 0 *for all bidders* (both probability 1/2)
- bidder  $i$  draws signal  $v_i$  from distribution  $\Phi(v_i|v)$  with density  $\phi(v_i|v)$ 
  - $\phi(v_i|0) = 2 - 2v_i$  for  $v_i \in [0, 1]$
  - $\phi(v_i|1) = 2v_i$  for  $v_i \in [0, 1]$
- $v_i$  is  $i$ 's private information
- signals of bidders are drawn independently conditional on  $v$
- payoff:  $vx_i - t_i$ 
  - $x_i$ : probability of getting the good
  - $t_i$ : (expected) transfer that  $i$  pays to auctioneer

## Common value auction: second price sealed bid

$$\mathbb{E}[v|v_i] = \frac{\phi(v_i|0)}{\phi(v_i|0)+\phi(v_i|1)}0 + \frac{\phi(v_i|1)}{\phi(v_i|0)+\phi(v_i|1)}1 = (1 - v_i)0 + v_i1 = v_i$$

$$\begin{aligned}\phi(v_j|v_i) &= \frac{\phi(v_i|0)}{\phi(v_i|0)+\phi(v_i|1)}\phi(v_j|0) + \frac{\phi(v_i|1)}{\phi(v_i|0)+\phi(v_i|1)}\phi(v_j|1) = \\ (1 - v_i)(2 - 2v_j) + v_i(2v_j) &= 2 - 2v_i - 2v_j + 4v_iv_j\end{aligned}$$

$$\mathbb{E}[v|v_i, v_j] = \frac{\phi(v_i|0)\phi(v_j|0)}{\phi(v_i|0)\phi(v_j|0)+\phi(v_i|1)\phi(v_j|1)}0 + \frac{\phi(v_i|1)\phi(v_j|1)}{\phi(v_i|0)\phi(v_j|0)+\phi(v_i|1)\phi(v_j|1)}1 = \frac{v_iv_j}{1-v_i-v_j+2v_iv_j}$$

- aside:  $\mathbb{E}[v|v_i, v_j] \leq \mathbb{E}[v|v_i]$  if and only if  $v_j \leq 1/2$  (check!)

### Equilibrium

Both bidders bidding  $s(v_i) = \mathbb{E}[v|v_i, v_j = v_i]$  is a symmetric equilibrium in increasing strategies.

Expected payoff bid  $b$ :  $\int_0^{s^{-1}(b)} (\mathbb{E}[v|v_i, v_j] - \mathbb{E}[v|v_j, v_j])\phi(v_j|v_i) dv_j$

## Common value auction: English auction

- auctioneer continuously increases price starting from zero
- bidders have hands raised at start and drop their hand if they are no longer interested in the item (i.e. if the price is too high)
- the last bidder with his hand raised gets the object at a price equal to the auctioneer price at the time he lowers his hand
- what should you do when you are the only bidder with your hand raised?
- we look for a symmetric equilibrium in strictly increasing strategies
- at what price should  $i$  drop his hand given that  $j$  still has his hand up in a symmetric equilibrium?



## Common value auction: first price sealed bid

- we search for a symmetric equilibrium in strictly increasing and continuous strategies  $s(v_i)$
- let  $t$  be the inverse of the equilibrium strategy  $s$
- $\text{prob}(v_j \leq x | v_i) = \int_0^x \phi(v_j | v_i) dv_j = 2x - 2v_i x - x^2 + 2v_i x^2$
- $\mathbb{E}[v | v_i, v_j \leq x] = \int_0^x \mathbb{E}[v | v_i, v_j] \frac{\phi(v_j | v_i)}{\int_0^x \phi(\tilde{v}_j | v_i) d\tilde{v}_j} dv_j = \int_0^x \frac{2v_i v_j}{\int_0^x 2 - 2v_i - 2\tilde{v}_j + 4v_i \tilde{v}_j d\tilde{v}_j} dv_j = \frac{v_i x}{2 - 2v_i - x + 2v_i x}$
- $i$ 's expected payoff when bidding  $b$  (given that  $j$  uses equilibrium strategy  $s$ ):

$$\begin{aligned} & \text{prob}(v_j \leq t(b)) * (\mathbb{E}[v | v_i, v_j \leq t(b)] - b) = \\ & (2t(b) - 2v_i t(b) - t(b)^2 + 2v_i t(b)^2) * \left( \frac{v_i t(b)}{2 - 2v_i - t(b) + 2v_i t(b)} - b \right) = \\ & v_i t(b)^2 - (2t(b) - 2v_i t(b) - t(b)^2 + 2v_i t(b)^2) b \end{aligned}$$

- $i$ 's first order condition for an optimal bid:

$$2v_i t(b) t'(b) - (2t(b) - 2v_i t(b) - t(b)^2 + 2v_i t(b)^2) - b * t'(b) (2 - 2v_i - 2t(b) + 4v_i t(b)) = 0$$

- in symmetric equilibrium:  $t(b) = v_i$ ,  $t'(b) = 1/s'(v_i)$ ,  
 $b_i = s(v_i)$ ,  $s(0) = 0$