

Imperfect Information in Health Care Markets

Exercise Session 3 - Insurance Demand

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Questions?

Insurance Demand

In all exercises, let the person be an expected utility maximizer, i.e. the person's choices satisfy the assumptions of the von Neumann-Morgenstern expected utility theorem.

Exercise 4

Consider a person with utility of income $u(x) = \sqrt{x}$. Is this person risk averse? For the following lotteries, compute the expected income, the certainty equivalent, and the risk premium.

- a) Probability $1/3$ for each 1600, 2500, and 3600 Euros.
- b) Income is uniformly distributed between 1600 and 2500 Euros.

4a)

$$u(x) = \sqrt{x} = x^{\frac{1}{2}}$$

Is this person risk averse?

Risk aversion: $u''(x) < 0$ for all $x > 0$

↳ concave utility function

$$u'(x) = \frac{1}{2} x^{-\frac{1}{2}} = \frac{1}{2\sqrt{x}}$$

$$u''(x) = -\frac{1}{4} x^{-\frac{3}{2}} = -\frac{1}{4x^{\frac{3}{2}}} < 0 \text{ for } x > 0$$

⇒ Since $u''(x) < 0$, the person is risk averse

We have shown risk aversion by concavity of the utility function.

Expected income:

$U(X) = \sqrt{X}$
probability $1/3$ for each 1600, 2500 and 3600

$$E(X) = \frac{1}{3} \cdot 1600 + \frac{1}{3} \cdot 2500 + \frac{1}{3} \cdot 3600$$

$$\approx 2566,66$$

Expected utility:

$$E(U) = \frac{1}{3} \cdot u(1600) + \frac{1}{3} \cdot u(2500) + \frac{1}{3} \cdot u(3600)$$

$$= \frac{1}{3} \sqrt{1600} + \frac{1}{3} \sqrt{2500} + \frac{1}{3} \sqrt{3600}$$

$$= \frac{1}{3} (40 + 50 + 60) = 50$$

Certainty equivalent (CE):

→ measures the safe amount of income that makes me indifferent to playing the lottery or receiving the safe amount

$$\underbrace{u(CE)} = \underbrace{E(u)}$$

utility at the
"safe amount"

expected utility of lottery

$$\Rightarrow \sqrt{CE} = 50 \quad | \quad ()^2$$

$$\Rightarrow CE = 50^2 = 2500$$

$$E(x) = 2566,66 > 2500 = CE$$

Risk premium (RP):

→ difference between the expected payment from a lottery and the certainty equivalent of this lottery

$$RP = E(x) - CE$$

$$\Leftrightarrow RP = 2566,66 - 2500 = 66,66 > 0$$

⇒ indication that the person is risk-averse
since $RP > 0$

(4b)

Income is uniformly distributed between 1600 and 2500

$$\underbrace{X}_{\text{Income}} \sim U(1600, 2500)$$

General uniform distribution:

$$X \sim U(a, b)$$

$$\text{cdf: } F(x) = \frac{x-a}{b-a} \quad \text{for } x \in [a, b]$$

$$\text{pdf: } f(x) = \frac{1}{b-a} \quad \text{for } x \in [a, b]$$

Here: $X \sim U(1600, 2500)$

$$\text{cdf: } F(x) = \frac{x-a}{b-a} = \frac{x-1600}{2500-1600} = \frac{x-1600}{900} \quad \text{for } x \in [1600, 2500]$$

$$\text{pdf: } f(x) = \frac{1}{b-a} = \frac{1}{2500-1600} = \frac{1}{900} \quad \text{for } x \in [1600, 2500]$$

Expected income:

$$\mathbb{E}(x) = \int_a^b x \cdot f(x) dx = \int_{1600}^{2500} x \cdot \frac{1}{900} dx = \left[\frac{1}{900} \cdot \frac{1}{2} x^2 \right]_{1600}^{2500}$$

$$= \frac{1}{900} \cdot \frac{1}{2} \cdot 2500^2 - \left(\frac{1}{900} \cdot \frac{1}{2} \cdot 1600^2 \right)$$

$$= 2050$$

Expected utility:

$$E(u) = \int_a^b u(x) f(x) dx = \int_{1600}^{2500} \sqrt{x} \cdot \frac{1}{900} dx$$

$x^{\frac{1}{2}}$

$$= \frac{1}{900} \left[\frac{1}{\frac{1}{2} + 1} x^{\frac{1}{2} + 1} \right]_{1600}^{2500} = \frac{1}{900} \left[\frac{2}{3} x^{\frac{3}{2}} \right]_{1600}^{2500}$$

$$= \frac{1}{900} \left[\frac{2}{3} \cdot 2500^{\frac{3}{2}} - \frac{2}{3} \cdot 1600^{\frac{3}{2}} \right]$$

$$\approx 45,185$$

Certainty equivalent:

$$u(x) = \sqrt{x}$$

$$u(CE) \stackrel{!}{=} \mathbb{E}(u)$$

$$\sqrt{CE} = 45,185 \quad | \quad ()^2$$

$$CE = 45,185^2 = 2041,7 < 2050 = \mathbb{E}(X)$$

↳ indication that person
is risk-averse

Risk premium:

$$RP = \mathbb{E}(X) - CE = 2050 - 2041,7 = 8,3 > 0$$

Exercise 5

Consider a person with utility of income $u(x) = \sqrt{x}$. The person has an income of 2500 Euros but loses L Euros with probability α . Determine the certainty equivalent and the risk premium as a function of α and L . Is the risk premium increasing or decreasing in L ? Is the risk premium increasing or decreasing in α ?

$$\boxed{5} \quad U(X) = \sqrt{X}$$

$$W = 2500$$

$L = \text{loss}$

$$\alpha \in (0, 1)$$

↳ probability of loss

2 cases:

1. no loss : income of 2500
↳ probability $(1 - \alpha)$

2. loss occurs : income of $2500 - L$
↳ probability α

$$\begin{aligned} & (1 - \alpha) \cdot 2500 + \alpha \cdot 2500 \\ & = 2500 - \alpha \cdot 2500 + \alpha \cdot 2500 \\ & = 2500 \end{aligned}$$

Expected income:

$$\begin{aligned} E(X) &= \underbrace{(1 - \alpha) \cdot 2500}_{\text{no loss}} + \underbrace{\alpha \cdot (2500 - L)}_{\text{loss occurs}} = 2500 - \alpha \cdot 2500 + \alpha \cdot 2500 - \alpha \cdot L \\ &= 2500 - \alpha \cdot L \end{aligned}$$

Expected utility:

$$E(u) = (1-\alpha) \cdot u(2500) + \alpha \cdot u(2500 - L)$$

$$= (1-\alpha) \cdot \sqrt{2500} + \alpha \cdot \sqrt{2500 - L}$$

$$= (1-\alpha) \cdot 50 + \alpha \cdot \sqrt{2500 - L}$$

Certainty equivalent:

binomial formula
 $(a+b)^2 = a^2 + 2ab + b^2$

$$v(CE) \stackrel{!}{=} \mathbb{E}(v)$$

$$\sqrt{CE} = d \cdot \sqrt{2500-L} + 50 \cdot (1-d) \quad |(\)^2$$

$$CE = \underbrace{\left(d \cdot \sqrt{2500-L} \right)}_a + \underbrace{50 \cdot (1-d)}_b \quad ^2$$

$$= \left(d \cdot \sqrt{2500-L} \right)^2 + 2 \cdot d \cdot \sqrt{2500-L} \cdot 50 \cdot (1-d) \\ + \left(50 \cdot (1-d) \right)^2$$

$$= d^2 \cdot (2500-L) + 100 \cdot \sqrt{2500-L} \cdot d \cdot (1-d) \\ + 2500 (1-d)^2$$

Risk premium:

$$RP = E(X) - CE \quad \text{--- } 2500 \cdot d^2 + d^2 \cdot L$$

$$RP = 2500 - d \cdot L - d^2(2500 - L) - 100 \cdot \sqrt{2500 - L} \cdot d(1 - d)$$

$$\text{--- } 2500(1 - d)^2$$

$$\begin{aligned} -2500 \cdot (1^2 - 2 \cdot 1 \cdot d + d^2) &= -2500 \cdot (1 - 2d + d^2) \\ &= -2500 + 5000d - \underline{2500d^2} \end{aligned}$$

$$RP = -d \cdot L + 5000d - \underbrace{2d^2 \cdot 2500 + d^2 \cdot L}_{-5000d^2} - 100 \cdot (1 - d) \cdot d \sqrt{2500 - L}$$

Is the risk premium increasing or decreasing in L ?

$$RP = -dL + 5000d - 2d^2 \cdot 2500 + d^2 \cdot L - 100(1-d)d \sqrt{2500-L}$$

$$\frac{\partial RP(d, L)}{\partial L} = -d + d^2 - 100(1-d)d \cdot \frac{1}{2} \cdot (2500-L)^{-\frac{1}{2}} \cdot (-1)$$

$$= d^2 - d + 50 \underbrace{(d - d^2)}_{-(d^2 - d)} \frac{1}{\sqrt{2500-L}}$$

$$= \underbrace{(d^2 - d)}_{< 0} \left(1 - 50 \cdot \frac{1}{\sqrt{2500-L}} \right) > 0$$

since $d \in (0, 1)$

since $\frac{50}{\sqrt{2500-L}} > 1$

\Rightarrow The risk premium increases with a higher loss (L)

as $\sqrt{2500-L} < 50$ for $L > 0$
 $\sqrt{2500} = 50$