

# Imperfect Information in Health Care Markets

## Exercise Session 2 - Introduction

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Questions about the lecture

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## Exercise 1

$$f(x) = x^2 \quad u(k) = 2k \\ \Rightarrow f(u(3)) = f(2 \cdot 3) = f(6) = 36$$

Assume that the utility function  $u_i$  represents  $i$ 's preferences over a set of alternatives  $X = \{x_1, x_2, \dots, x_n\}$ . Show that

1.  $i$ 's preferences are transitive;  $(f \circ u_i)(k) = f(u_i(k))$
2. the function  $v_i$  defined by  $v_i(x) = f(u_i(x))$  also represents  $i$ 's preferences if  $f$  is a strictly increasing function.
3. Assume now that there are only 2 alternatives, i.e.

$X = \{x_1, x_2\}$ . Assume that there are 2 people in the society and person 1 prefers  $x_1$  over  $x_2$  while person 2 prefers  $x_2$  over  $x_1$ . Choose some utility functions  $u_1$  and  $u_2$  to represent their preferences. Assume that society chooses the alternative  $x$  maximizing  $u_1(x) + u_2(x)$ . - Which alternative does society choose with the utility functions you chose? - Show that a transformation as in the previous subquestion can change society's choice. What is the problem and how does it come about?

# Exc. 1

Definition: utility function  $u_i$  represents individual  $i$ 's preferences means the following:

$$x_1 \succeq_i x_2 \iff u_i(x_1) \geq u_i(x_2) \quad \text{for all } x_1, x_2 \text{ in } X$$

↑ "weakly preferred over"                      ↓ is a number in  $\mathbb{R}$

Definition 2:  $i$ 's preferences are transitive, if

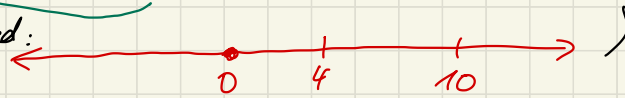
$$(x \succeq_i y \text{ and } y \succeq_i z) \implies x \succeq_i z \quad \text{for all } x, y, z \text{ in } X.$$

1.1 Want to show: If  $i$ 's preferences can be represented by a utility function, then the preferences are transitive.

Proof: Let us assume that  $x \succeq_i y$  and  $y \succeq_i z$  for some arbitrary  $x, y, z$  in  $X$ .

Sufficient to show:  $x \succeq_i z$ .

As the preferences are represented by  $u_i$ , we know that  $u_i(x) \geq u_i(y)$  and  $u_i(y) \geq u_i(z)$ .

Hence,  $u_i(x) \geq u_i(y) \geq u_i(z)$  and in particular  $u_i(x) \geq u_i(z)$  as the  $\geq$ -relation on the real numbers is (naturally) transitive. (Real numbers are ordered: 

But this implies that  $x \succeq_i z$ . □

You know from the lecture: Preferences over a finite set of objects can be represented by a utility function if the preferences are complete and transitive.

### Exc. 1.2

$$\underline{10} \rightarrow \ln(10) \rightarrow e^{\ln(10)} = 10$$

Know:  $u_i$  represents  $i$ 's preferences

Want to show:  $f(u_i)$  also represents  $i$ 's preferences, for  $f$  being a strictly increasing function ( $f'(x) > 0$  for all  $x$ ).

$$\stackrel{!}{=} (x_1 \succeq_i x_2 \Leftrightarrow f(u_i(x_1)) \geq f(u_i(x_2)) \text{ for all } x_1, x_2 \text{ in } X)$$

Proof: We have to show both implications:

" $\Rightarrow$ " We know that  $x_1 \succeq_i x_2$ . As  $u_i$  represents  $i$ 's preferences, this means that  $u_i(x_1) \geq u_i(x_2)$ .

But this implies  $f(u_i(x_1)) \geq f(u_i(x_2))$  as  $f$  is strictly increasing.

" $\Leftarrow$ " We know that  $f(u_i(x_1)) \geq f(u_i(x_2))$ . To this inequality, let us apply the inverse function  $f^{-1}$  of  $f$ .

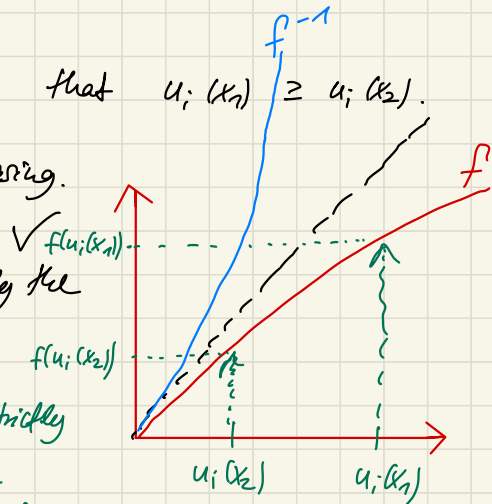
$$\Rightarrow f^{-1}(f(u_i(x_1))) \geq f^{-1}(f(u_i(x_2))) \quad (\text{as } f^{-1} \text{ is also strictly}$$

increasing, due to the derivative of the inverse function,

$$\text{rule } (f^{-1})'(f(x)) = \frac{1}{f'(x)}) \quad \square$$

$$\Leftrightarrow u_i(x_1) \geq u_i(x_2) \Leftrightarrow x_1 \succeq_i x_2$$

as  $u_i$  represents  $\succeq_i$   $\leftarrow$



### Exc. 1.3

Assume  $u_1(x_1) = 1$ ,  $u_1(x_2) = 0$  (Person 1 prefers  $x_1$ )

$u_2(x_1) = 0$ ,  $u_2(x_2) = 0,1$  (Person 2 prefers  $x_2$ )

$\leadsto$  Society would choose  $x_1$ , since  $u_1(x_1) + u_2(x_1) = 1 + 0 = 1 > 0,1 = u_1(x_2) + u_2(x_2)$

But now, assume that person 2 reports the utility function  $\hat{u}_2$  with  $\hat{u}_2(x_1) = 0$ ,  $\hat{u}_2(x_2) = 10$   
(Person 2 still prefers  $x_2$ )  
( $\rightarrow$  transformation by  $f(x) = 100 \cdot x$ )

What happens? Society will choose  $x_2$ , since  $u_1(x_1) + \hat{u}_2(x_1) = 1 < 10 = u_1(x_2) + \hat{u}_2(x_2)$ .

$\Rightarrow$  Utility is an ordinal concept!

## Exercise 2

Assume that there are  $m$  people in society and society has to choose an option from  $X = \{x_1, x_2, \dots, x_n\}$ . The preferences of each member of society can be represented by a utility function  $u_i$ . Society chooses the alternative  $y \in X$  maximizing  $\sum_{i=1}^m u_i(x)$ . Show that the chosen alternative is Pareto efficient.

## Exc. 2

Proof: Assume society choose a state  $y \in X$  maximizing  $\sum_{i=1}^n u_i(x)$ .

Want to show: This state  $y$  is Pareto efficient.

Proof by contradiction: We assume that  $y$  is not Pareto efficient, this means that there exists some alternative  $\tilde{x} \in X$  that makes at least one person strictly better off than  $y$  and that makes all the other persons not worse off. This means that one person has a higher utility from  $\tilde{x}$  and all the others have at least the same utility.

$$\Rightarrow \sum_{i=1}^n u_i(\tilde{x}) > \sum_{i=1}^n u_i(y)$$

This is a contradiction, since  $y$  was supposed to maximize  $\sum_{i=1}^n u_i(x)$ .

$\Rightarrow y$  has to be Pareto efficient.

