

# Markets and the First Fundamental Welfare Theorem

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# Introduction

- so far
  - how to aggregate preferences
  - Arrow's impossibility theorem
- today: a special aggregation problem
  - exchange economy
  - similar to standard micro model in Bachelor
  - try to make the link:
    - how is this a special case of the social choice model?
    - what additional structure/assumptions are in place?
    - which normative criteria do we use?
    - how do we avoid Arrow's impossibility theorem?

# A standard exchange economy

- $I$  consumers
- $n$  goods
- consumer  $i$  has initial endowment  $e^i = (e_1^i, e_2^i, \dots, e_n^i)$  where  $e_j^i \in \mathbb{R}_+$ 
  - assumption: each good exists in strictly positive quantities,  $\sum_{i=1}^I e_j^i > 0$  for all  $j = 1, \dots, n$
- consumers preferences over consumption are represented by a utility function  $u^i : \mathbb{R}_+^n \rightarrow \mathbb{R}$ 
  - assumption:  $u^i$  is strictly increasing in each component
  - assumption:  $u^i$  is strictly quasi-concave
  - assumption:  $u^i$  is continuous
- consumers can exchange endowments
  - who should/will eventually consumer what?

# Notation

- $e = (e^1, e^2, \dots, e^I)$  is the vector of endowments
- allocations are denoted by  $x = (x^1, x^2, \dots, x^I)$ 
  - $x^i \in \mathbb{R}_+^n$  is agent  $i$ 's allocation of the  $n$  good
- feasible allocations:

$$F(e) = \{x \mid \sum_{i=1}^I x^i = \sum_{i=1}^I e^i\}$$

where each  $x^i \in \mathbb{R}_+^n$

# Efficiency

## Pareto efficiency

An allocation  $x \in F(e)$  is Pareto efficient if there is no  $y \in F(e)$  such that  $u^i(y^i) \geq u^i(x^i)$  for all  $i = 1, \dots, I$  with strict inequality for at least one  $i$ .

# Comparison

- does Arrow's impossibility theorem apply in this framework?

# Prices and the consumer problem

- $p = (p_1, \dots, p_n)$  be a vector of prices ( $p_j$  is the price of good  $j$ ) and assume  $p_j > 0$  for all  $j = 1, \dots, n$
- assumption: each consumer takes the vector of prices as given
- consumer  $i$ 's problem:

$$\max_{x^i \in \mathbb{R}_+^n} u^i(x^i) \quad \text{s.t. :} \quad \sum_{j=1}^n p_j x_j^i \leq \sum_{j=1}^n p_j e_j^i$$

- think of  $m^i(p) = \sum_{j=1}^n p_j e_j^i$  as consumer  $i$ 's income
- given our assumptions, what can we say about the solution of this problem?

# Solution to the consumer problem

- solution exists
- solution is unique
- denote the solution to the consumer problem as  $x^i(p, m^i(p))$
- $x^i(p, m^i(p))$  is continuous
- demand is homogenous:  $x^i(p, m^i(p)) = x^i(\lambda p, m^i(\lambda p))$
- budget constraint holds with equality
- the marginal rate of substitution between any two goods equals the price ratio

$$MRS_{j,k}^i = -\frac{\partial u^i / \partial x_j^i}{\partial u^i / \partial x_k^i} = -\frac{p_j}{p_k}$$



# Excess demand

- aggregate excess demand for good  $j$  is defined as

$$z_j(p) = \sum_{i=1}^I x_j^i(p, m^i(p)) - \sum_{i=1}^I e_j^i$$

- if  $z_j(p) > 0$  demand for good  $j$  is higher than its supply at price  $p$
- if  $z_j(p) < 0$  demand for good  $j$  is lower than its supply at price  $p$
- aggregate excess demand is defined as

$$z(p) = (z_1(p), z_2(p), \dots, z_n(p))$$

# Properties of excess demand

## Proposition

Under our assumptions, excess demand satisfies

- continuity:  $z$  is continuous at  $p$
- homogeneity:  $z(\lambda p) = p$  for all  $\lambda \in \mathbb{R}_{++}$
- Walras' law:  $\sum_{j=1}^n p_j z_j(p) = 0$

## Proof

- continuity:
- homogeneity:
- Walras law:
$$\begin{aligned}\sum_{j=1}^n p_j z_j(p) &= \sum_{j=1}^n p_j \left( \sum_{i=1}^I x_j^i(p, m^i(p)) - \sum_{i=1}^I e_j^i \right) \\ &= \sum_{i=1}^I \sum_{j=1}^n (p_j x_j^i(p, m^i(p)) - p_j e_j^i) \\ &= \sum_{i=1}^I \left[ \sum_{j=1}^n (p_j x_j^i(p, m^i(p))) - m^i(p) \right] = 0 \text{ as budget} \\ &\text{constraint of each consumer holds with equality}\end{aligned}$$

# Implications of Walras' law

- suppose we have only 2 goods ( $n = 2$ ) and we have at price vector  $p$  excess demand in market 1,  $z_1(p) < 0$ 
  - what can we say about market 2?
- let  $n > 2$ , if we have excess demand in good 1,  $z_1(p) < 0$ , what can we say about other markets?
- if  $n - 1$  markets are have zero excess demand, i.e.  $z_j(p) = 0$  for  $j = 1, \dots, n - 1$ , what can we say about the remaining market?

# Walrasian equilibrium

## Definition: Walrasian equilibrium

A vector  $p^* \in \mathbb{R}_{++}^n$  is called a Walrasian equilibrium if  $z(p^*) = 0$ .

- all market demands connected
- "general equilibrium"

# Walrasian equilibrium: Existence

## Existence theorem

A Walrasian equilibrium  $p^*$  exists.

## Proof existence theorem

somewhat technical, see Jehle and Reny (2011), ch. 5.2.1

# Walrasian equilibrium: Efficiency

## First fundamental theorem of welfare economics

Let  $p^*$  be a Walrasian equilibrium. The equilibrium allocation  $x^* = (x^1(p^*), x^2(p^*), \dots, x^I(p^*))$  is Pareto efficient.

# Proof of the first fundamental theorem of welfare economics:

- Suppose, to the contrary, that  $y = (y^1, \dots, y^I)$  Pareto dominates  $x^*$ .
  - Then,  $\sum_{j=1}^n p_j^* y_j^i \geq m^i(p^*)$  for all  $i$  with strict inequality for at least one  $i$  (Why?)

$$\Rightarrow \sum_{i=1}^I \sum_{j=1}^n p_j^* y_j^i > \sum_{i=1}^I \sum_{j=1}^n p_j^* e_j^i$$

- $y$  must be feasible:

$$\sum_{i=1}^I y^i \leq \sum_{i=1}^I e^i$$

(note: there are vectors on both sides of the inequality!)

- hence,  $p^* \cdot \sum_{i=1}^I y^i \leq p^* \cdot \sum_{i=1}^I e^i$  as all  $p_j^* > 0$   
(note: this is a dot/vector product)

$$\Rightarrow \sum_{i=1}^I \sum_{j=1}^n p_j^* y_j^i \leq \sum_{i=1}^I \sum_{j=1}^n p_j^* e_j^i$$

Example: 2 agents, 2 goods (Edgeworth box)



# First fundamental theorem of welfare economics: comments

- market system leads to efficient allocation
- there are more general versions of this theorem
  - with production, weaker assumptions on consumer preferences, etc.
- decentralized market mechanisms can lead to efficient outcome
  - or: a centralized solution can be implemented in a decentralized way using only prices

## Aside: the role of prices I

- the economic problem (putting all resources to their best use) is Herculean at society level
  - what is best use?
    - requires knowledge of preferences
  - what are resources?
    - requires knowledge of
      - possible production processes
      - natural resources
      - local conditions
      - possible labor supply and preferences concerning labor supply
      - transportation (im-)possibilities
      - ...

## Aside: the role of prices II

- planning problem becomes a problem of how to aggregate dispersed information
  - unrealistic to centralize all this information
  - decentralized solution
    - decisions should be made by those that most naturally have most of the necessary information
    - still need enough knowledge of outside world
- prices aggregate all the information a decision maker needs to make the best decision for society
  - consumer knows his own preferences
  - Walrasian price captures opportunity benefit of the resource, i.e. the value of the resource to others
  - each agent can act in interest of society without having to know/understand the interest of society
  - what does an increasing price signal?
- do you know the famous pencil clip?

# First fundamental theorem of welfare economics: important assumptions

- all agents are price takers
- complete markets
  - every good that matters for some consumer is traded on its own market
  - guaranteed property rights, i.e. voluntary trade is possible (no theft etc.)
- note:
  - assumptions are sufficient to reach efficiency
  - an efficient equilibrium may still exist if some of the assumptions fail!

# Violations of assumptions

- agents are price takers
  - examples of cases where agents are not price takers?
- complete markets assumption
  - a good is not traded on a market:
  - distinct goods are traded on a common market:

# The scope for policy: efficiency arguments

- policy within model:
  - guarantee property rights + enforce contracts
- Efficiency reached without policy intervention given our assumptions.
- failure of assumptions is necessary but not sufficient for existence of efficiency enhancing policy
  - outcome may still be efficient
  - efficiency enhancing policy may not be available
- reactions if assumptions fail that are motivated by model
  - competition policy and sector regulation
  - complete/create the market

## Aside: The scope for policy: distributional arguments

- second fundamental theorem of welfare economics:  
any efficient allocation is a Walrasian equilibrium for some vector of endowments
- implication
  - realize distributional objectives by redistributing endowments only
  - then let market ensure efficiency
- some caveats to this

# Walrasian equilibrium: how to get there?

- how do markets reach a Walrasian equilibrium?
  - how do we obtain prices if everyone is price taker?
  - metaphor of Walrasian auctioneer
  - maybe a good idea to talk about the economics of auctions
    - for auction theory, we need game theory with incomplete information
    - for game theory with incomplete information we need decision making under uncertainty
- ...that's exactly the plan for the coming weeks!