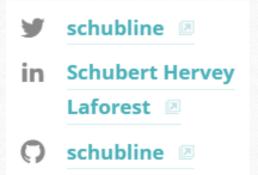




Schubert Hervey Laforest

Recent Data Science Immersive Grad, General Assembly B.A. Linguistics, Political Science & Marketing, Concordia University

I live at the intersection of data, social science and the internet.



Some Places I've Worked at

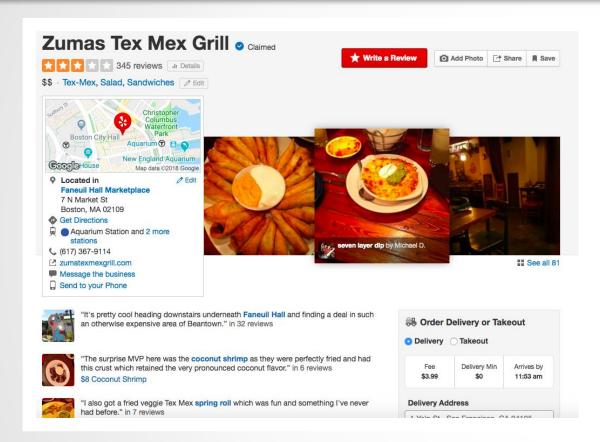


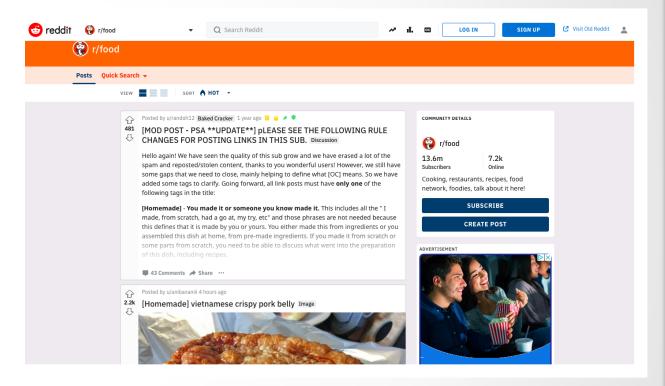






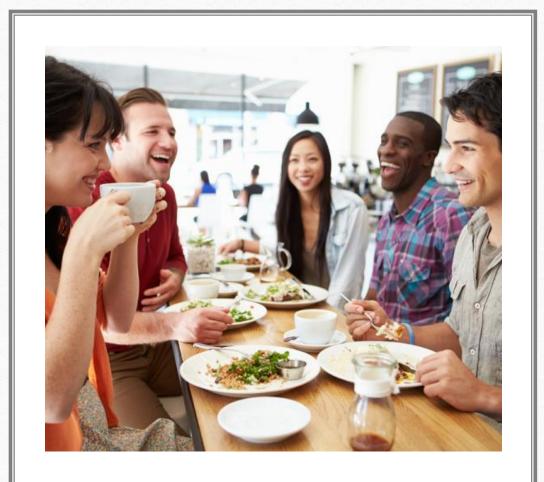
We don't just eat food, we like to talk about it, a lot...











How Do We Improve Dining Experiences?

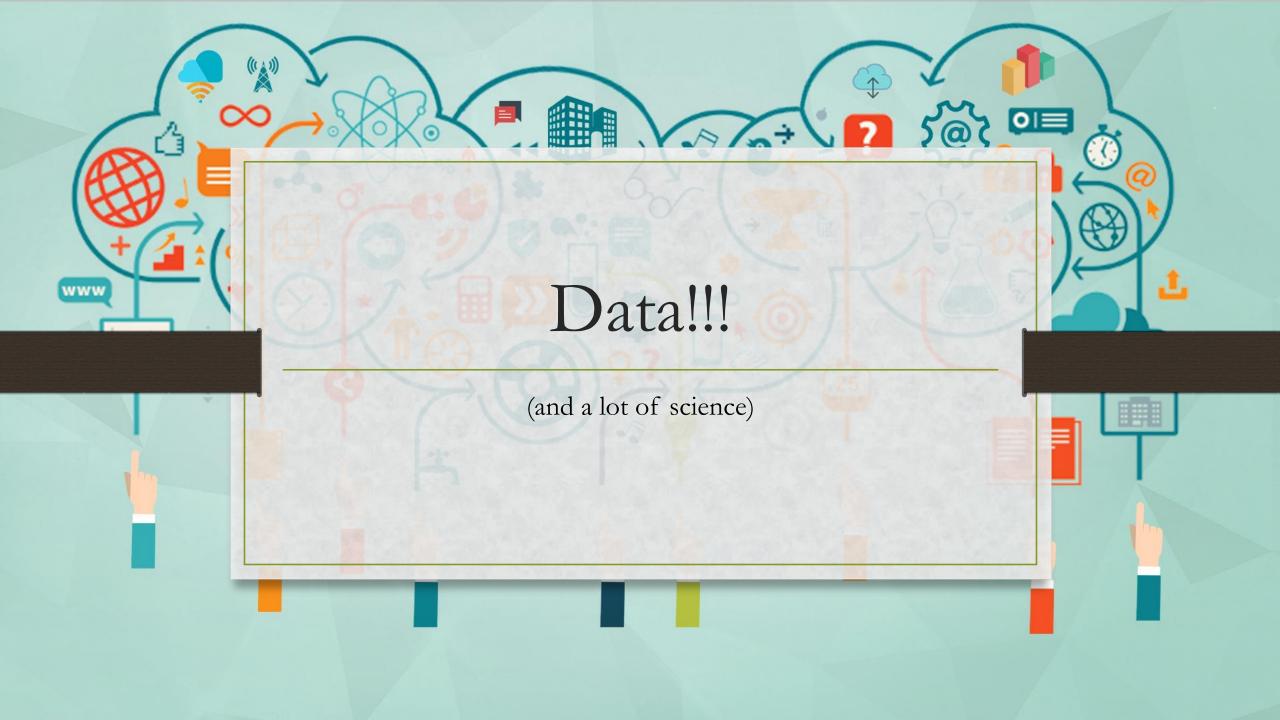
For Customers

Think about your **Best** and **Worst** dining experiences



How Do We Improve Dining Experiences?

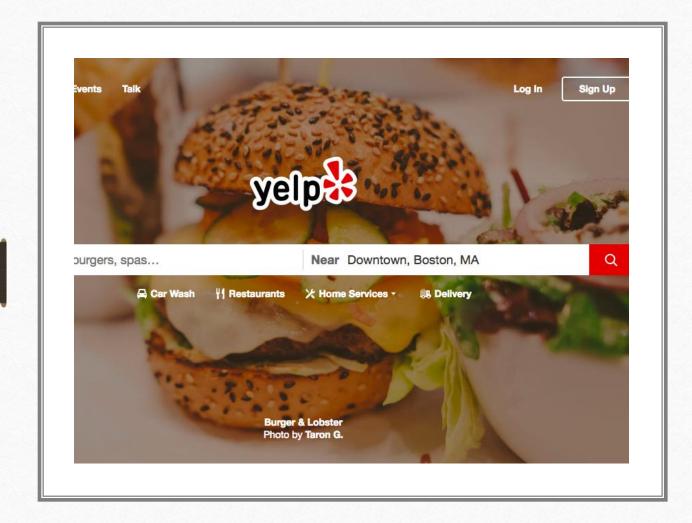
For Businesses



Turning the Business Question into a Data Question

• Business Question: How do we leverage user feedback to improve dining experiences?

- Data Question: How can we use Recommender Systems and Natural Language Processing to improve dining experiences?
- Replicating a grandmother's intuition and Gordon Ramsay's business acumen.



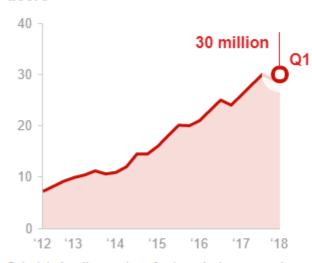
Quick Facts on Yelp Dataset (Kaggle)

- "Small" subset of Yelp Reviews
- **5,2000,000** user reviews
- Information on **174,000** businesses
- Spans 11 metropolitan areas.
- Stat: A one-star increase in Yelp rating leads to a 5-9 percent increase in revenue

" 82% of adults consult online reviews before buying something for the first time, 40% always do "

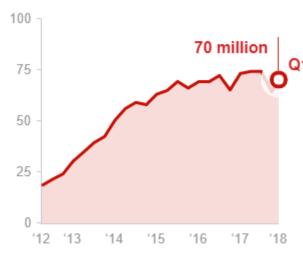
- Fernbach et. all

Average monthly mobile app unique users



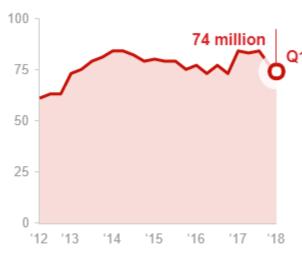
Calculated as the number of unique devices accessing the app on a monthly average basis over a given threemonth period, according to internal Yelp logs.

Average monthly mobile web unique visitors



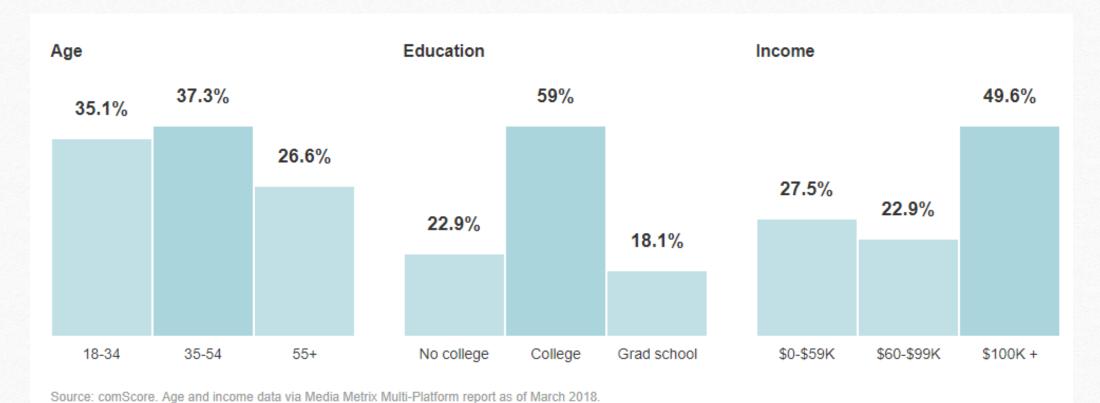
Calculated as the number of "users," as measured by Google Analytics, accessing Yelp via mobile website on a monthly average basis over a given three-month period.

Average monthly desktop unique visitors



Calculated as the number of "users," as measured by Google Analytics, accessing Yelp via desktop computer on an average monthly basis over a given three-month period.

US Yelp User Demographics

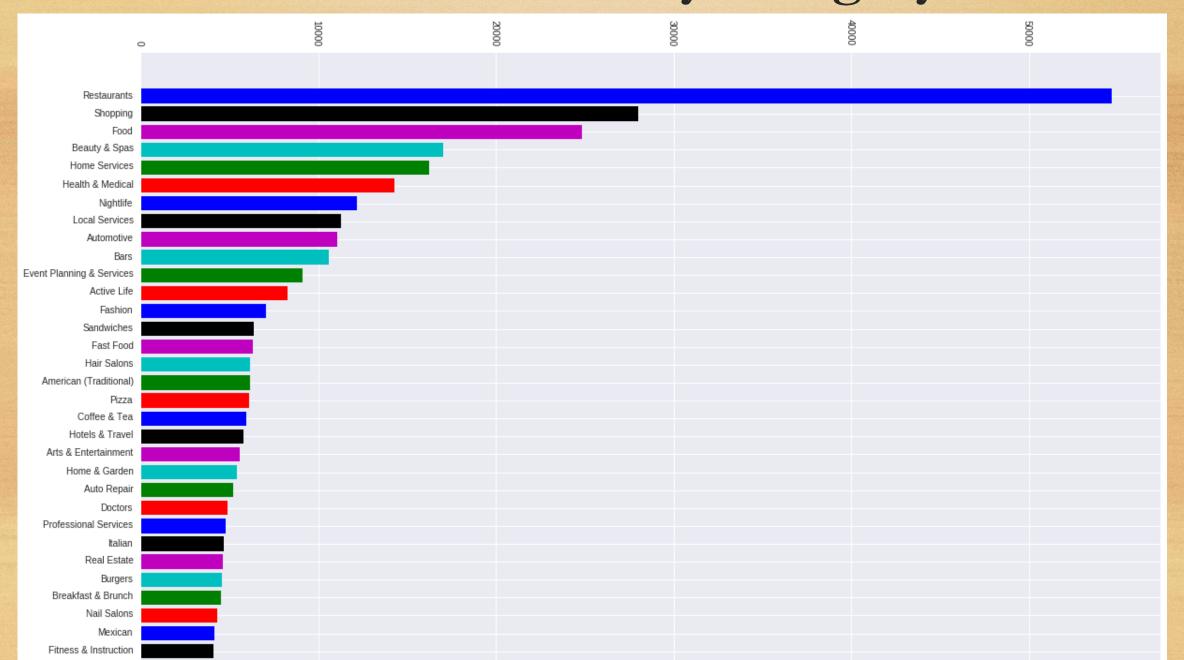


Education data via Plan Metrix report as of February 2018.

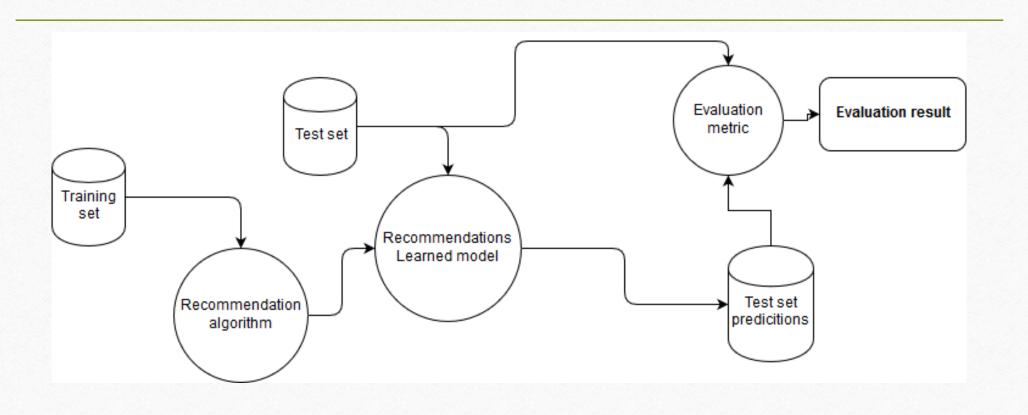
How Do We Make Sense of All This Data and Solve our Business Question?



Review Count by Category



Process of Building a Recommender System



Recommender Based on Star Ratings

- Built on a subsection of our Data
- Star-Ratings = Explicit Data
- Item-Based Recommender: Basically, it suggests similar restaurants



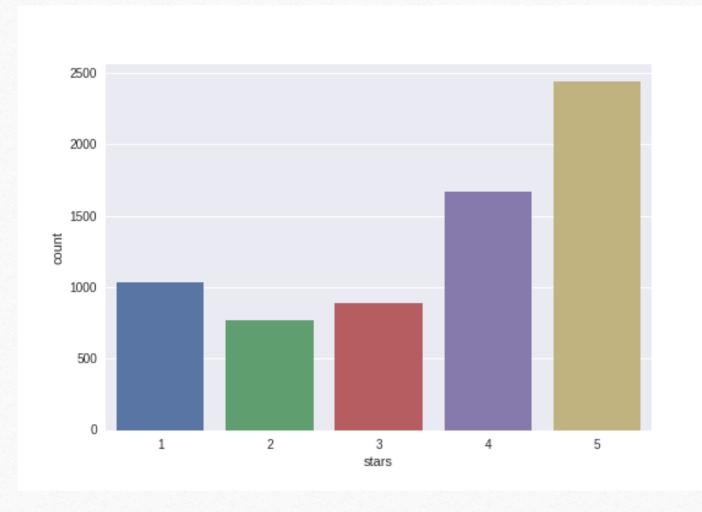


"A model is a simplification of reality" — Matt Brems

- Every person has their own mental model of how they choose and subsequently evaluate what and where they want to eat
- We all have different palates and preferences.
- Small sample size
- Heavily skewed data and lopsided databases

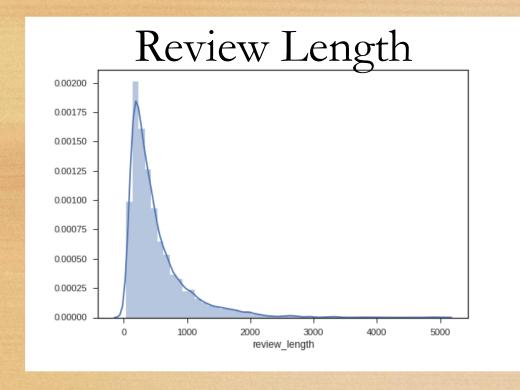
Can we build a better recommender based off of review text?

Distribution of Star Score

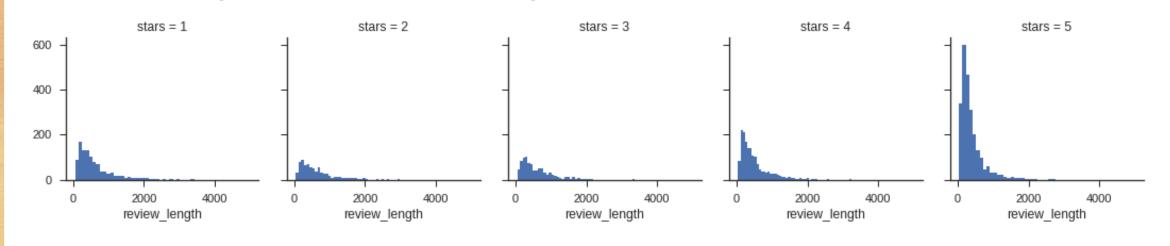


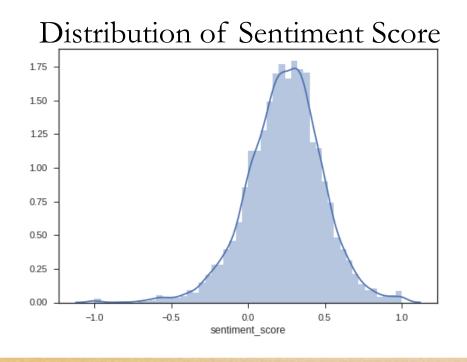
A Closer Look at Review Text

- 'First time **great** food and **service** will be **going back** had the hot dogs more food than 1 person can eat'
- 'Slow service every time, and food has been cold twice. Poorly managed version of this chain. The Rock Hill location is fantastic!'

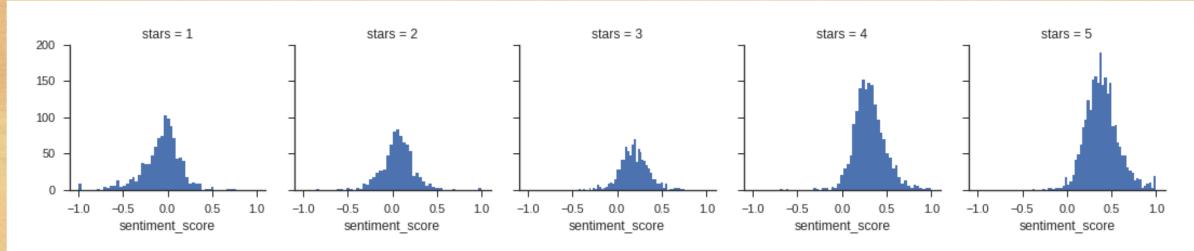


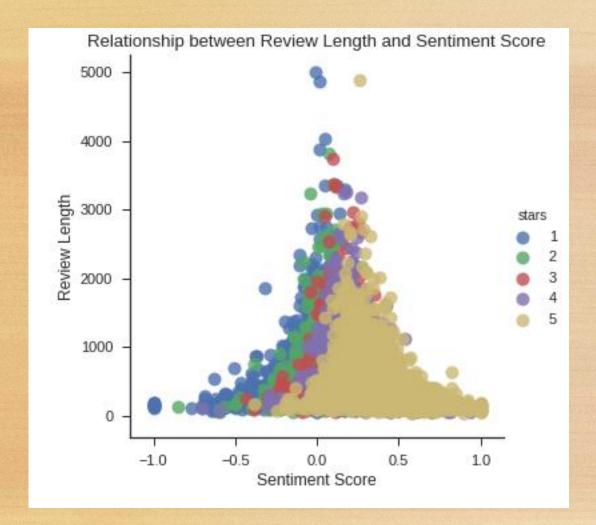
Review Length by Star Rating

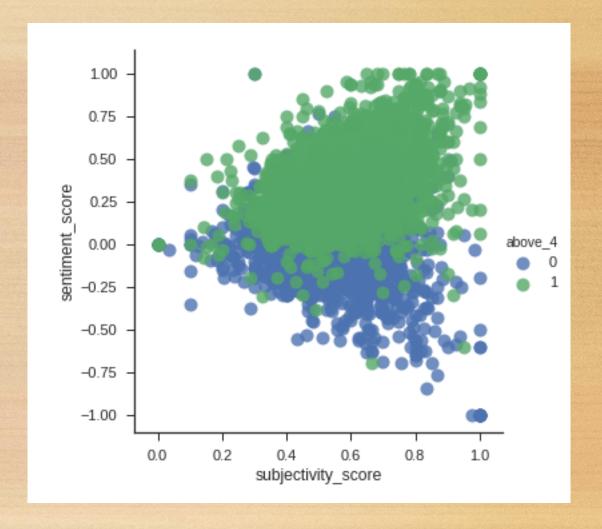




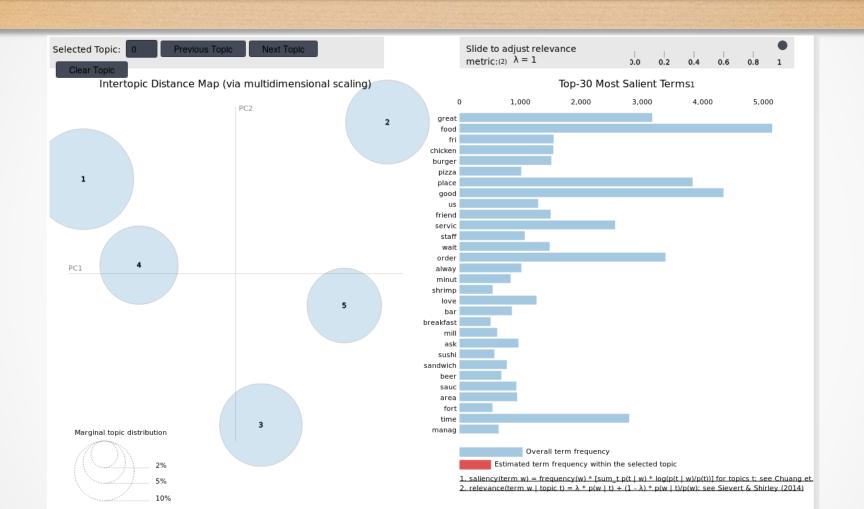
Sentiment by Star Rating



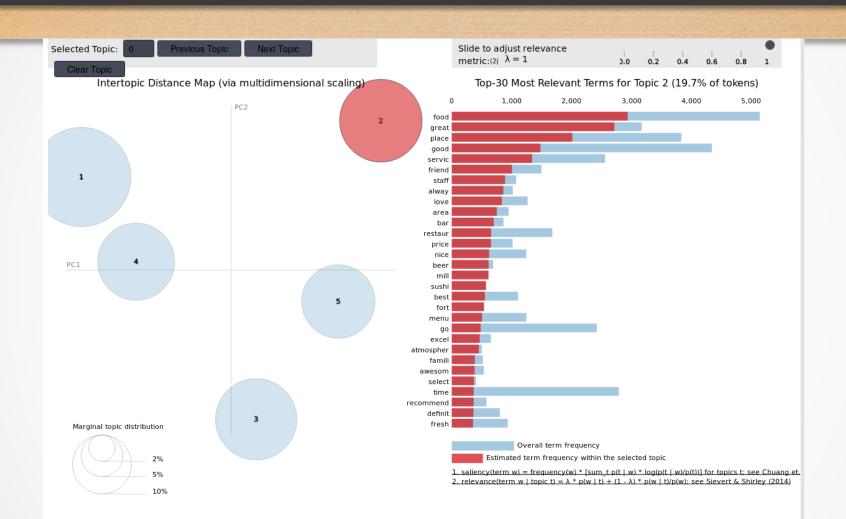




Visualizing Latent Dirichlet Allocation (LDA)



Visualizing Latent Dirichlet Allocation (LDA)



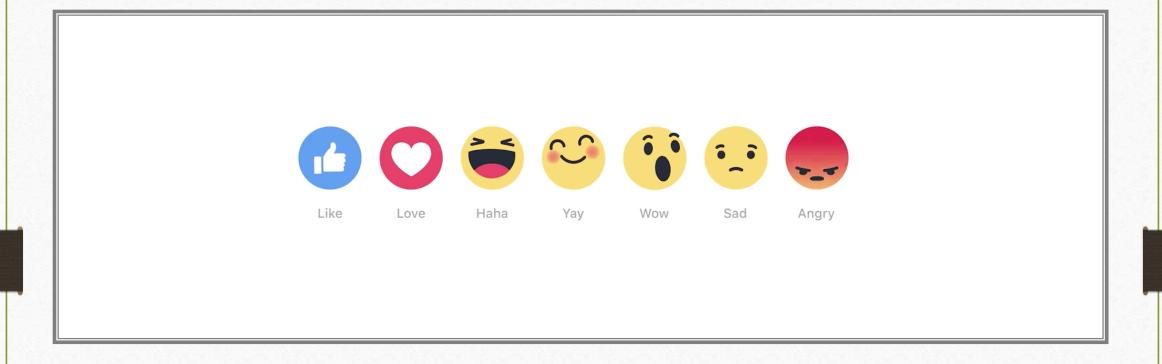
Recurring Themes in Reviews

Five Star Reviews

- "Great Ambiance"
- "Amazing Experience"
- "Nice Servers"
- Common Words: "Love, cheap, great, excellent"

One Star Reviews

- "Slow Service"
- "Worst customer service"
- "Absolute Garbage"
- Common Words: "Terrible, disappointed, horrible"



A Different Kind of Recommender

Using sentiment instead of ratings

So, which is better?

Recommendation based on Ratings

or

Recommendations based on **Sentiment**

Preliminary Results

Star-Based Recommender

Scale [1, 5]

• **RMSE**: 1.05



• **MAE:** 1.26

Sentiment-Based Recommender

Scale [-1, 1]

• **RMSE**: 0.784



• **MAE**: 0.748

$$MAE = \frac{1}{|\hat{R}|} \sum_{\hat{r}_{ui} \in \hat{R}} |r_{ui} - \hat{r}_{ui}|$$

MAE =
$$\frac{1}{|\hat{R}|} \sum_{\hat{r}_{ui} \in \hat{R}} |r_{ui} - \hat{r}_{ui}|$$
 RMSE = $\sqrt{\frac{1}{|\hat{R}|}} \sum_{\hat{r}_{ui} \in \hat{R}} (r_{ui} - \hat{r}_{ui})^2$.

Popularity Models

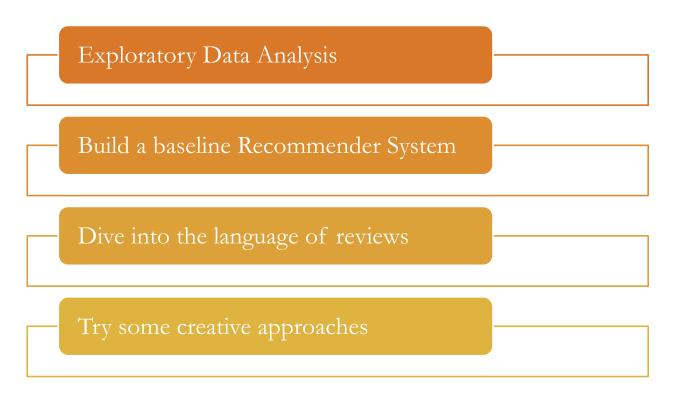
Star Based Ranking

| | name | stars |
|---|-------------------------------|-------|
| 0 | "MorningStar Missions Cafe" | 5.0 |
| 1 | "The Flipside Cafe" | 5.0 |
| 2 | "Small Bar Fort Mill" | 5.0 |
| 3 | "Jersey Mike's Subs" | 5.0 |
| 4 | "Pelican's SnoBalls" | 5.0 |
| 5 | "Sweet Dough" | 5.0 |
| 6 | "China Inn" | 5.0 |
| 7 | "Pasquale's Restaurant & Pub" | 5.0 |
| 8 | "Tacos Nayarit #2" | 5.0 |
| 9 | "Papa Murphy's" | 5.0 |
| | | |

Sentiment Based Ranking

| Jenninent_Joone | nume |
|-----------------|-------------------------------------|
| 0.669444 | "Golden Bar & Restaurant Equipment" |
| 0.631877 | "6500 Tavern" |
| 0.608333 | "Takeria Puebla" |
| 0.599421 | "El Triunfo Restaurant" |
| 0.589494 | "T.I.G. BBQ" |
| 0.577566 | "Pop N' Sons" |
| 0.569158 | "Tacos Los Parados" |
| 0.547558 | "Sleepy Wilson's Barbecue" |
| 0.542396 | "Husongs Cantina" |
| 0.536445 | "Firelight Barn" |

Recap



Next Steps

- This framework is deployable and can be **A/B tested**. It can be scaled, it can be tuned.
- Evaluating the effectiveness of each Recommender system by pulling live data from Yelp's API
- Network Analysis on Reviewers and Elite Reviewers
- Technical:
 - **Different Recommenders Based on interaction thresholds** (Popularity → Hybrid Collaborative Filtering)
 - Continue to tune models with more feature engineering
 - More Grid-searching on Single-Value Decomposition (SVD) models for better scores (RMSE, MAE of projected ratings), or HIT How many recommendations are necessary to use collaborative filtering for new users
 - Identify preferences vs dislikes

Thank You!

"While the individual person is an insoluble puzzle, in the aggregate they becomes a mathematical certainty. You can, for example, never foretell what any one person will do, but you can say with precision what an average number will be up to. Individuals vary, but the percentages remain constant. So says the statistician." – Sherlock Holmes