

## consent

We invite you to take part in this study, which is part of a larger program of research being carried out under the supervision of Professor Leif Nelson, who is a faculty member in the Haas School of Business at UC Berkeley.

As a participant in this research, you will be asked to complete the attached online survey, which contains a short questionnaire.

You will complete this survey at home, on your own computer

Although this research has no direct benefits for you, the findings from it may benefit scientific knowledge.

This study presents minimal risk to you. In the event of an unanticipated breach of confidentiality, you would be exposed to a loss of privacy; however, we are taking measures to minimize such a risk. Your responses will be kept as confidential as possible and all data will be stored on password protected computers and on encrypted hard drives.

Your responses will be retained indefinitely. Your name and other identifying information will not be used in any publications of this research.

If you have any questions about your rights or treatment as a participant in this research project, please contact the University of California at Berkeley's Committee for the Protection of Human Subjects at 510-642-7461 or email [subjects@berkeley.edu](mailto:subjects@berkeley.edu).

If you agree to participate in this study, select yes below to enter the survey.

Do you consent to participate in this study?

☐ Yes

☐ No

## video

Please watch the brief introductory video below and proceed to the survey.

**These page timer metrics will not be displayed to the recipient.**

First Click: *0 seconds*

Last Click: *0 seconds*

Page Submit: *0 seconds*

Click Count: *0 clicks*

## **Default Question Block**

We are going to ask you 10 true or false questions on one page at a time. These statements are about your personal attitudes and characteristics. Please read each statement carefully and indicate whether it is true or false--that is, whether it applies to you or not.

**fast**

Please continue reading **now**. The next screen will appear **very soon**. On the next 10 screens, you will need to **read and answer each question in less than 11 seconds** in order to receive payment. If you take more than 11 seconds to submit your decision, **you may not get paid**.

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Page Submit: *0 seconds*

Click Count: *0 clicks*

**slow**

Please continue reading **now**. The next screen will appear **very soon**. On the next 10 screens, you will need to **read and think for more than 11 seconds for each question before submitting your answer** in order to be eligible for payment. If you submit your decision in less than 11 seconds, **you may not get paid**.

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Page Submit: *0 seconds*

Click Count: *0 clicks*

**q1**

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Page Submit: *0 seconds*

Click Count: *0 clicks*

I have never intensely disliked anyone

- ☐ True
- ☐ False

**q2**

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Page Submit: *0 seconds*

Click Count: *0 clicks*

I sometimes feel resentful when I don't get my way

- ☐ True
- ☐ False

**q3**

**These page timer metrics will not be displayed to the recipient.**

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Page Submit: *0 seconds*

Click Count: *0 clicks*

No matter who I'm talking to, I'm always a good listener

- ☐ True
- ☐ False

**q4**

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Page Submit: *0 seconds*

Click Count: *0 clicks*

There have been occasions when I took advantage of someone

- ☐ True
- ☐ False

**q5**

**These page timer metrics will not be displayed to the recipient.**

First Click: *0 seconds*

Last Click: *0 seconds*

Page Submit: *0 seconds*

Click Count: *0 clicks*

I'm always willing to admit it when I make a mistake

- ☐ True
- ☐ False

**q6**

**These page timer metrics will not be displayed to the recipient.**

First Click: *0 seconds*

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Page Submit: *0 seconds*

Click Count: 0 clicks

I sometimes try to get even, rather than forgive and forget

- ☐ True
- ☐ False

**q7**

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First Click: 0 seconds

Last Click: 0 seconds

Page Submit: 0 seconds

Click Count: 0 clicks

There have been occasions when I felt like smashing things

- ☐ True
- ☐ False

**q8**

**These page timer metrics will not be displayed to the recipient.**

First Click: 0 seconds

Last Click: 0 seconds

Page Submit: 0 seconds

Click Count: 0 clicks

There have been times when I was quite jealous of the good fortune of others

- ☐ True
- ☐ False

### fast\_q9

**These page timer metrics will not be displayed to the recipient.**

First Click: *0 seconds*

Last Click: *0 seconds*

Page Submit: *0 seconds*

Click Count: *0 clicks*

I have never felt that I was punished without cause

- ☐ True
- ☐ False

### q10

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Page Submit: *0 seconds*

Click Count: *0 clicks*

I have never deliberately said something that hurt someone's feelings

- ☐ True
- ☐ False

### attention\_check

There were two possible versions of this survey. Some participants were told that they were required to respond to each question in **11 seconds or less** and other participants

were told that they were required to **take more than 11 seconds** to respond to each question.

Which version of this survey did you complete?

- ☐ I was told to respond to each question in **11 seconds or less**.
- ☐ I was told to **take more than 11 seconds** to respond to each question.

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