

VARUN MISHRA

SOFTWARE DEVELOPER

+49 176 134 20040

m.varun@oth-aw.de

Weiden in der Oberpfalz, Germany

[linkedin.com/in/profile](https://www.linkedin.com/in/profile)

22 August 2025

trawa
Hiring Team

Dear trawa Team,

[Date: Today]trawa [Company Address]As a passionate advocate for sustainable energy solutions, I am thrilled to apply for the Venture Development Intern position at trawa. Your mission to revolutionize energy procurement for businesses resonates deeply with my academic background in Digital Technology & Management and my hands-on experience in operational roles. I am particularly drawn to the opportunity to contribute to a startup that is making a tangible impact on the energy transition and decarbonization efforts. During my time at Conrad Electronic SE as a Werkstudent in AI, Automation & Product Development, I successfully built an intelligent automation ecosystem that reduced support ticket volume by 60% for over 400 B2B partners.

This experience honed my analytical skills and taught me the importance of operational efficiency in driving business success. Additionally, I managed a complete UI/UX overhaul of our seller support platform, which improved user engagement and satisfaction.

These accomplishments reflect my ability to take ownership of projects and deliver measurable results, qualities that align well with the responsibilities outlined in your job description. Moreover, I have a strong foundation in market research and product development, as demonstrated in my projects such as the OneTap IoT time-tracking system, where I led the full-stack development and achieved a System Usability Score of 87.5.

My entrepreneurial mindset and independence have been crucial in driving initiatives forward, and I am eager to bring this proactive approach to trawa. I am also excited about the prospect of collaborating closely with leadership, as I believe that mentorship and guidance are key to personal and professional growth. I am particularly impressed by trawa's commitment to diversity and inclusion, as well as your innovative approach to energy solutions. The values you uphold resonate with my own, and I am eager to be part of a team that not only strives for excellence but also values the contributions of every individual.

I am excited about the opportunity to support your sales and marketing efforts, conduct insightful market research, and contribute to the organizational development of a company that is at the forefront of the energy transition.

Yours sincerely,

VARUN MISHRA