

Estimating Tips

General

- The items in this division are usually priced per square foot or each. Most of these items are purchased by the owner and installed by the contractor. Do not assume the items in Division 12 will be purchased and installed by the contractor. Check the specifications for responsibilities and include receiving, storage, installation, and mechanical and electrical hookups in the appropriate divisions.
- Some items in this division require some type of support system that is not usually furnished with the item. Examples of these systems include blocking for the attachment of casework and heavy drapery rods. The required blocking must be added to the estimate in the appropriate division.

Reference Numbers

Reference numbers are shown at the beginning of some major classifications. These numbers refer to related items in the Reference Section. The reference information may be an estimating procedure, an alternate pricing method, or technical information.

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