

Estimating Tips

General

- The items in this division are usually priced per square foot or each. Many of these items are purchased by the owner for installation by the contractor. Check the specifications for responsibilities and include time for receiving, storage, installation, and mechanical and electrical hookups in the appropriate divisions.
- Many items in Division 11 require some type of support system that is not usually furnished with the item.

Examples of these systems include blocking for the attachment of casework and support angles/blocking for ceiling-hung projection screens. The required blocking or supports must be added to the estimate in the appropriate division.

- Some items in Division 11 may require assembly or electrical hookups. Verify the amount of assembly required or the need for a hard electrical connection and add the appropriate costs.

Reference Numbers

Reference numbers are shown at the beginning of some major classifications. These numbers refer to related items in the Reference Section. The reference information may be an estimating procedure, an alternate pricing method, or technical information.

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