### **Factors Affecting Costs**

Costs can vary depending upon a number of variables. Here's a listing of some factors that affect costs and points to consider.

**Quality**—The prices for materials and the workmanship upon which productivity is based represent sound construction work. They are also in line with industry standard and manufacturer specifications and are frequently used by federal, state, and local governments.

**Overtime**—We have made no allowance for overtime. If you anticipate premium time or work beyond normal working hours, be sure to make an appropriate adjustment to your labor costs.

**Productivity**—The productivity, daily output, and labor-hour figures for each line item are based on an eight-hour work day in daylight hours in moderate temperatures and up to a 14' working height unless otherwise indicated. For work that extends beyond normal work hours or is performed under adverse conditions, productivity may decrease.

**Size of Project**—The size, scope of work, and type of construction project will have a significant impact on cost. Economies of scale can reduce costs for large projects. Unit costs can often run higher for small projects.

Location—Material prices are for metropolitan areas. However, in dense urban areas, traffic and site storage limitations may increase costs. Beyond a 20-mile radius of metropolitan areas, extra trucking or transportation charges may also increase the material costs slightly. On the other hand, lower wage rates may be in effect. Be sure to consider both of these factors when preparing an estimate, particularly if the job site is located in a central city or remote rural location. In addition, highly specialized subcontract items may require travel and per-diem expenses for mechanics.

#### Other Factors-

- season of year
- contractor management
- weather conditions
- local union restrictions
- building code requirements
- availability of:
  - adequate energy
  - skilled labor
  - building materials
- owner's special requirements/restrictions
- safety requirements
- environmental considerations
- access

Unpredictable Factors—General business conditions influence "in-place" costs of all items. Substitute materials and construction methods may have to be employed. These may affect the installed cost and/or life cycle costs. Such factors may be difficult to evaluate and cannot necessarily be predicted on the basis of the job's location in a particular section of the country. Thus, where these factors apply, you may find significant but unavoidable cost variations for which you will have to apply a measure of judgment to your estimate.

# Rounding of Costs

In printed publications only, all unit prices in excess of \$5.00 have been rounded to make them easier to use and still maintain adequate precision of the results.

## How Subcontracted Items Affect Costs

A considerable portion of all large construction jobs is usually subcontracted. In fact, the percentage done by subcontractors is constantly increasing and may run over 90%. Since the

workers employed by these companies do nothing else but install their particular products, they soon become experts in that line. As a result, installation by these firms is accomplished so efficiently that the total in-place cost, even with the general contractor's overhead and profit, is no more, and often less, than if the principal contractor had handled the installation. Companies that deal with construction specialties are anxious to have their products perform well and, consequently, the installation will be the best possible.

### Contingencies

The allowance for contingencies generally provides for unforeseen construction difficulties. On alterations or repair jobs, 20% is not too much. If drawings are final and only field contingencies are being considered, 2% or 3% is probably sufficient and often nothing needs to be added. Contractually, changes in plans will be covered by extras. The contractor should consider inflationary price trends and possible material shortages during the course of the job. These escalation factors are dependent upon both economic conditions and the anticipated time between the estimate and actual construction. If drawings are not complete or approved, or a budget cost is wanted, it is wise to add 5% to 10%. Contingencies, then, are a matter of judgment.

# Important Estimating Considerations

The productivity, or daily output, of each craftsman or crew assumes a well-managed job where tradesmen with the proper tools and equipment, along with the appropriate construction materials, are present. Included are daily set-up and cleanup time, break time, and plan layout time. Unless otherwise indicated, time for material movement on site (for items