

MINUTES OF MEETING

Meeting Purpose:	PoP analysis meeting between Planning and Sales & Marketing
Prepared and minutes taken by: Minhaz Hossain Deputy Manager, Sales & Marketing	Date: 12.09.2018

Date	:	September 12, 2018
Time	:	4.15 PM 5.15 PM
Venue	:	TK Bhaban (13 th Floor), Karwan bazar C/A, Dhaka-1205
Meeting Attendees	:	1 Planning Team members 2 Sales and Marketing Team members

Brief Description of the Agendas

S/L	Issue	Brief Description regarding the issue
1	Analysis of 512 sites	<ul style="list-style-type: none"> - Existing SCL PoP category- MKT OK- 9 - Telco site category- MKT OK- 43 - Info Sarker site category- MKT OK-1 - E.Co site category- MKT OK-51 Total- 104 sites where MKT gave the go-ahead.
		<ul style="list-style-type: none"> - Total 98 sites "Need to search" category- MKT has suggested to proceed in the upazilla sadar locations - PAD will do the site survey and take the further steps for PoP deployment
		<ul style="list-style-type: none"> - PAD to work on the Client's new recommendation of the site and share the LAT-LONG for MKT final call - Tentative Timeline: 16/09/18
		<ul style="list-style-type: none"> - Total 299 sites "Action Waiting" category where MKT will give the final feedback
		<ul style="list-style-type: none"> - PAD will provide fiber link distance of Edotco sites and MKT to give feedback for 51 e.Co sites (MKT-OK)
		<ul style="list-style-type: none"> - PAD will work on the telco sites where devices will be swapped for port availability. Clients can be served with sufficient port and capacity. Total 52 sites (Existing PoP and Telco)
		<ul style="list-style-type: none"> - Investment decision based on the sites where more feasibility came, large volume of BW required. PoP from e.co/co-location at client's site/SCL own
		<ul style="list-style-type: none"> - PAD will share the updated device swap tracker to MKT