

Sean Coffers
scoffers34@gmail.com

(304) 288-8405
56 4th Ave, Apt 1
Brooklyn, NY 11217

PROFESSIONAL EXPERIENCE

System Deployment Manager
Enertiv Inc, New York, NY

November 2018 - Present

- Managed installation and implementation of the keystone hardware product of an early stage real estate tech startup across multiple property sectors and in multiple real estate markets.
- Coordinated with all key stakeholders including subcontractors, building owners / operators, asset managers, and internal teams.
- Forecasted schedules, managed production associates, set inventory and production needs, and verified hardware and labor purchase orders.
- Developed tracking KPIs to evaluate and analyze company deployments and performance.

Chess Teacher
Success Academy Charter Schools, New York, NY

July 2016 - November 2018

- Taught chess in a formal elementary school setting to over 800 students to date.
- Created original content and curriculum aimed at multiple skill levels and adapted such content as necessary.
- Built and implemented tools to track and analyze student development.
- Worked with families and coworkers to create a positive school culture and mindset.

General Manager
Forkable, New York, NY

April 2016 - May 2016

- Managed operations for an early stage food delivery startup in a key growth market.
- Contributed to business strategy and development. Created contact lists, drafted email templates, and cold called potential corporate customers.
- Interviewed and hired contractors.
- Maintained and built relationships with companies on both sides of the supply chain.

Project Engineer
Gilbane Building Company, New York, NY

July 2015 - April 2016

- Was part of the construction project management team responsible for overseeing a \$150,000,000+ residential construction project.
- Dealt with technical aspects including design conflicts, MEP field designs, and logistics.
- Managed business relationships including contract bidding, scheduling, and disputes.
- Oversaw LEED project documentation and implementation.

EDUCATION

Princeton University, Princeton, NJ

August 2011 - June 2015

Undergraduate Major: Civil and Environmental Engineering

Relevant Coursework: Structural Design, Environmental Engineering, and Differential Equations

RELEVANT SKILLS AND LICENSING

- Project Management including scheduling, budgeting, and use of several PM software tools
- Data Analysis using Matlab, Python, and Advanced Microsoft Excel
- LEED AP: Building Design and Construction