

From Melange to Meaning: IRS Form 990

SEAN CONNIN

501C3 STUDY -- EDA

IRS Releases 990 Forms as Machine-Readable Data

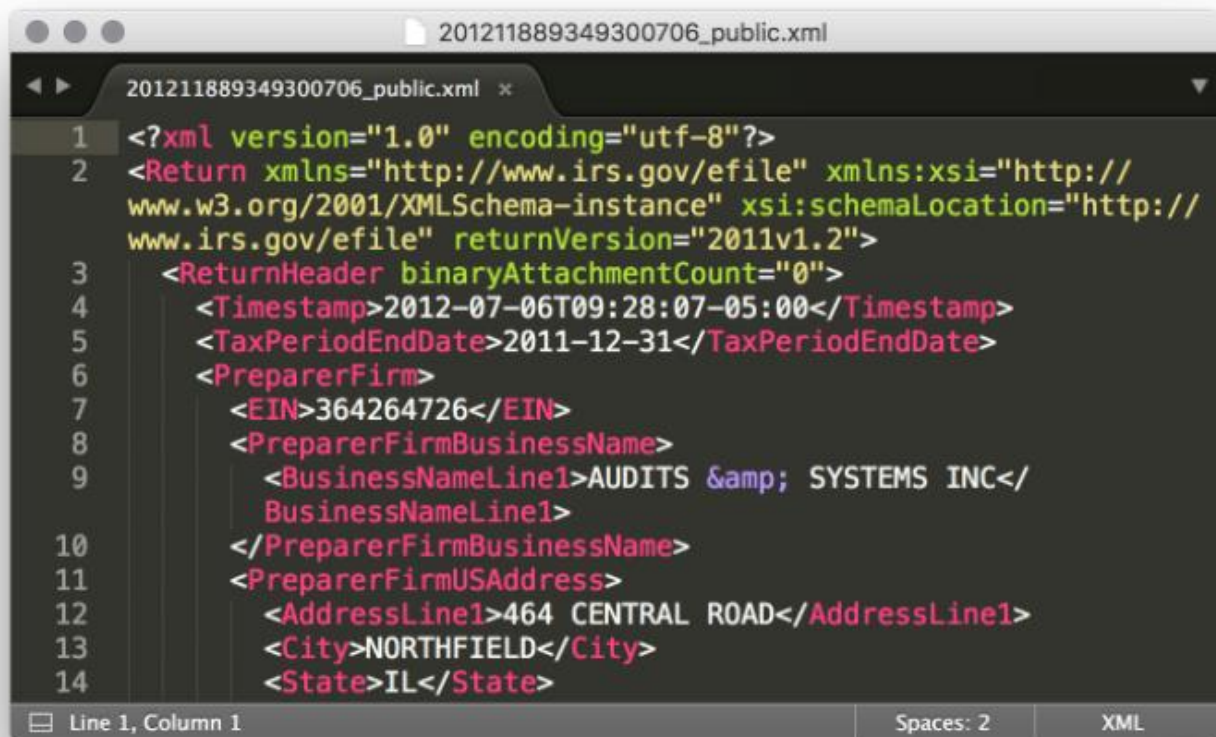
June 17, 2016

The [Internal Revenue Service](#) has announced that it has made more than a million electronic 990 tax forms available as machine-readable data through [Amazon Web Services' Simple Storage Service](#).

IRS 990 Filing Data Now Available as an AWS Public Data Set

by AWS Public Sector Blog Team | on 15 JUN 2016 | in [Government](#), [Nonprofit](#) | [Permalink](#) | [Share](#)

We are excited to announce that over one million electronic IRS 990 filings are available via [Amazon Simple Storage Service \(Amazon S3\)](#). Filings from 2011 to the present are currently available and the IRS will add new 990 filing data each month.



```
201211889349300706_public.xml
201211889349300706_public.xml x
1 <?xml version="1.0" encoding="utf-8"?>
2 <Return xmlns="http://www.irs.gov/efile" xmlns:xsi="http://
  www.w3.org/2001/XMLSchema-instance" xsi:schemaLocation="http://
  www.irs.gov/efile" returnVersion="2011v1.2">
3   <ReturnHeader binaryAttachmentCount="0">
4     <Timestamp>2012-07-06T09:28:07-05:00</Timestamp>
5     <TaxPeriodEndDate>2011-12-31</TaxPeriodEndDate>
6     <PreparerFirm>
7       <EIN>364264726</EIN>
8       <PreparerFirmBusinessName>
9         <BusinessNameLine1>AUDITS & SYSTEMS INC</
          BusinessNameLine1>
10      </PreparerFirmBusinessName>
11      <PreparerFirmUSAddress>
12        <AddressLine1>464 CENTRAL ROAD</AddressLine1>
13        <City>NORTHFIELD</City>
14        <State>IL</State>
```



IRS Form 990

- Part I: EOY financial summary
- Part III: Key program service accomplishments
- Part VI-VII: Leadership and compensation
- Part VIII: Statement of Revenue
- Part IX: Statement of Expenses
- Part X-XI: Balance and Reconciliation

PUBLIC DISCLOSURE COPY - STATE REGISTRATION NO. 1888564

Form **990** **Return of Organization Exempt From Income Tax** OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

2017
Open to Public Inspection

A For the 2017 calendar year, or tax year beginning JUL 1, 2017 and ending JUN 30, 2018

B Check if applicable:
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
AMERICAN HUMANE ASSOCIATION
 Doing business as **AMERICAN HUMANE - FIRST TO SERVE**
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
1400 16TH STREET, NW 360
 City or town, state or province, country, and ZIP or foreign postal code
WASHINGTON, DC 20036

D Employer identification number
84-0432950

E Telephone number
(202)677-4227

F Name and address of principal officer **ROBIN R. GANZERT, PHD**
SAME AS C ABOVE

G Gross receipts \$ **21,066,46**

H(a) Is this a group return for subordinates? ☐ Yes ☒ No
 H(b) Are all subordinates included? ☐ Yes ☐ No
 If "No," attach a list. (see instructions)

I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: **WWW.AMERICANHUMANE.ORG**

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation: **1877** M State of legal domicile:

Part I Summary

1 Briefly describe the organization's mission or most significant activities: **SEE SCHEDULE O**

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) **3**

4 Number of independent voting members of the governing body (Part VI, line 1b) **4**

5 Total number of individuals employed in calendar year 2017 (Part V, line 2a) **5**

6 Total number of volunteers (estimate if necessary) **5**

7 a Total unrelated business revenue from Part VIII, column (C), line 12 **7a**
 b Net unrelated business taxable income from Form 990-T, line 34 **7b**

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)	10,531,804.	12,824,09
9 Program service revenue (Part VIII, line 2g)	3,840,107.	3,888,86
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	308,291.	430,23
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,934,838.	2,101,53
12 Total revenue. Add lines 8 through 11 (must equal Part VIII, column (A), line 12)	16,615,040.	19,244,72
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	355,124.	229,97
14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	6,845,347.	6,997,02
16a Professional fundraising fees (Part IX, column (A), line 11e)	70,000.	84,00
b Total fundraising expenses (Part IX, column (D), line 25)	1,760,076.	
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	8,266,448.	9,259,28
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	15,536,919.	16,570,28
19 Revenue less expenses. Subtract line 18 from line 12	1,078,121.	2,674,44
20 Total assets (Part X, line 16)	17,344,181.	20,380,21
21 Total liabilities (Part X, line 26)	2,838,434.	3,011,43
22 Net assets or fund balances. Subtract line 21 from line 20	14,505,747.	17,368,78

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here: Signature of officer **ROBIN R. GANZERT, PHD, PRESIDENT & CEO** Date **11/12/2018**

Preparer: Print/Type preparer's name **STEVEN C. DARR, CPA** Preparer's signature **Steven C. Darr** Date **11/12/2018** Check if self-employed ☐ PTIN **P01324904**

Firm's name **CALIBRE CPA GROUP PLLC** Firm's EIN **47-0900880**

Firm's address **7501 WISCONSIN AVENUE, SUITE 1200 WEST BETHESDA, MD 20814** Phone no. **202-331-9880**

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

732001 11-28-17 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2)

IRS Form 990



AWS XML Form 990

IRS Indices

Filed via. random id

JSON and CSV: unequal capture, often empty or updated at different times

XML

Changing version schema with tax code updates and form changes

Multiple lines for same field information – glue and stitch

Non-equivalent roots for same data

Field definitions different from paper form



IRS Form 990

990 Nonprofits with $\geq \$50,000$ in gross receipts.

990EZ Nonprofits with $\leq \$200,000$ in gross receipts
and assets $\leq \$500,000$

990PF Foundations and Charities

PROPUBLICA

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Pro Publica Inc.

Search for Organizations

Search for People

Full-Text Search

Search for a Nonprofit

Enter a nonprofit's name, a keyword, or city

Examples: [ProPublica](#), [Research](#) or [Minneapolis](#)

State

Any State

Major nonprofit categories

Any Category

Org. Type

Any Type

SEARCH

Nonprofits in the States

The combined total revenue, filed by all tax-exempt organizations headquartered in the state during fiscal years ending in the 2016 calendar year, as well as the state's highest-revenue tax exempt organization over that period.

Nonprofit Explorer

Research Tax-Exempt Organizations

YESTERMORROW INC

WAITSFIELD, VT 05673-6266

EIN: 03-0278594

Classification (NTEE)

Performing Arts Schools (Arts, Culture and Humanities)

Nonprofit Tax Code Designation: 501(c)(3)

Defined as: Organizations for any of the following purposes: religious, educational, charitable, scientific, literary, testing for public safety, fostering national or international amateur sports competition (as long as it doesn't provide athletic facilities or equipment), or the prevention of cruelty to children or animals.

Donations to this organization are tax deductible.

More Resources: [GuideStar](#)

Get notifications: [Sign up for updates about our data.](#)

Tax Filings by Year

The IRS [Form 990](#) is an annual information return that most organizations claiming federal tax-exempt status must file yearly. Read the [IRS instructions for 990 forms](#).

If this organization has filed an amended return, it may not be reflected in the data below. Duplicated download links may be due to resubmissions or amendments to an organization's original return.

If you would like to download Form 990 document PDFs in bulk, the Internet Archive operates a [mirror of the original bulk data](#).

FISCAL YEAR
ENDING
MARCH

2020

PDF

990

Full Text

990 (FILED ON
FEB. 18, 2021)

Full Filing

Schedule

Raw XML

990

Form 990 documents available

Extracted filing data is not available for this tax period, but Form 990 documents are available for download.

Nonprofit Explorer

Research Tax-Exempt Organizations

Nonprofit Explorer API

Search Method

GET /search.json

```
$ curl https://projects.propublica.org/nonprofits/api/v2/search.json?q=propub
```

```
----
```

```
{
  "total_results":1,
  "organizations":[{"
    "ein":142007220,
    "strein":"14-2007220",
    "name":"PRO PUBLICA INC",
    "sub_name":"PRO PUBLICA INC",
    "city":"NEW YORK",
    "state":"NY",
    "ntee_code":"A20",
    "raw_ntee_code":"A20",
    "subseccd":3,
```

Returns a list of organizations matching the given search terms.

PROPUBLICA

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Pro Publica Inc.

Nonprofit Explorer

Research Tax-Exempt Organizations

Search for a Nonprofit

Enter a nonprofit's name, a keyword, or city

yestermorrow

Examples: ProPublica, Research or Minneapolis

State

Major nonprofit categories

Org. Type

Vermont

Any Category

Any Type

SEARCH

[Advanced Search](#) | [People Search](#)

6,964 organization results in Vermont. Results are ordered by relevance.

Note: The figure in the recent annual revenue column might be different than the revenue listed on the latest available Form 990. This is because the IRS provides more recent revenue data for some exempt organizations than is available in the publicly released detailed filings.

1 2 3 4 ... 68 69 70 [Next](#) [Last](#)

Company Name	Location	NTEE Classification	Recent annual revenue
45 LATITUDE LABS INC	RICHFORD, VT	Environmental Beautification and Aesthetics ↳ Environmental Quality, Protection and Beautification	
643 DP BASEBALL FOUNDATION	MANCHESTR CTR, VT	Baseball, Softball ↳ Recreation, Sports, Leisure, Athletics	
802 RUGBY INC	COLCHESTER, VT	Football Clubs, Leagues ↳ Recreation, Sports, Leisure, Athletics	
A REVOLUTIONARY PRESS	NEW HAVEN, VT	Fund Raising and/or Fund Distribution ↳ Civil Rights, Social Action, Advocacy	
ABENAKI SELF-HELP ASSOCIATION INC DEPOT ST	SWANTON, VT		\$179,366 2013 - 2014
ABENAQUI SNOWMOBILERS CLUB	CHESTER, VT		
ACADEMY OF ADAPTIVE MARTIAL ARTS INC	PITTSFORD, VT	Developmentally Disabled Centers, Services ↳ Human Services — Multipurpose and Other	
ADAPTIVE MARTIAL ARTS ASSOCIATION INCORPORATED	PITTSFORD, VT	Amateur Sports Clubs, Leagues, N.E.C. ↳ Recreation, Sports, Leisure, Athletics	
ADDISON COUNTY CHAMBER OF COMMERCE	MIDDLEBURY, VT		\$213,280 2019
ADDISON COUNTY COMMUNITY ACTION GROUP INC	MIDDLEBURY, VT	Human Service Organizations - Multipurpose ↳ Human Services — Multipurpose and Other	\$2,280,972 2020

Nonprofit Explorer

Research Tax-Exempt Organizations

YESTERMORROW INC

WAITSFIELD, VT 05673-6266

EIN: 03-0278594

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Performing Arts Schools (Arts, Culture and Humanities)

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ENDING
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2020

PDF

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Full Text

990 (FILED ON
FEB. 18, 2021)

Full Filing

Schedule

Raw XML

990

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This XML file does not appear to have any style information associated with it. The document tree is shown below.

```
▼<Return xmlns="http://www.irs.gov/efile" xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance" returnVersion="2019v5.0" xsi:schemaLocation="http://www.irs.gov/efile">
  ▼<ReturnHeader binaryAttachmentCnt="0">
    <ReturnTs>2020-09-28T06:41:05-07:00</ReturnTs>
    <TaxPeriodEndDt>2020-03-31</TaxPeriodEndDt>
    ▼<PreparerFirmGrp>
      <PreparerFirmEIN>261546526</PreparerFirmEIN>
      ▼<PreparerFirmName>
        <BusinessNameLine1Txt>PACE AND HAWLEY</BusinessNameLine1Txt>
      </PreparerFirmName>
      ▼<PreparerUSAddress>
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        <CityNm>MONTPELIER</CityNm>
        <StateAbbreviationCd>VT</StateAbbreviationCd>
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    ▼<Filer>
      <EIN>030278594</EIN>
      ▼<BusinessName>
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      </BusinessName>
      <BusinessNameControlTxt>YEST</BusinessNameControlTxt>
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        <CityNm>Waitsfield</CityNm>
        <StateAbbreviationCd>VT</StateAbbreviationCd>
        <ZIPCd>05673</ZIPCd>
      </USAddress>
    </Filer>
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      <PersonTitleTxt>Chairman</PersonTitleTxt>
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    </BusinessOfficerGrp>
    ▼<PreparerPersonGrp>
      <PreparerPersonNm>Robert Pace</PreparerPersonNm>
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      <PhoneNum>8024612587</PhoneNum>
    </PreparerPersonGrp>
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  </ReturnHeader>
  ▼<ReturnData documentCnt="6">
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      ▼<USAddress>
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        <CityNm>Waitsfield</CityNm>
        <StateAbbreviationCd>VT</StateAbbreviationCd>
        <ZIPCd>05673</ZIPCd>
      </USAddress>
    </IRS990>
  </ReturnData>
</Return>
```

Nonprofit Explorer

Research Tax-Exempt Organizations

Search for a Nonprofit

Enter a nonprofit's name, a keyword, or city

Examples: ProPublica, Research or Minneapolis
State

Major nonprofit categories

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[Advanced Search](#) | [People Search](#)

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ADDISON COUNTY COMMUNITY ACTION GROUP INC	MIDDLEBURY, VT	Human Service Organizations - Multipurpose ↳ Human Services — Multipurpose and Other	\$2,280,972 2020

```
# Establish a collector and perform initial scrape of listings
df = data.frame()

for(page_result in seq(from=1, to=4)){

  link = paste0("https://projects.propublica.org/nonprofits/search?adv_search=1&c_code%5Bid%5D=3&city=&ntee%5Bid%5D=4&page=",page_result,"&q_all=&q_any=&q_none="

  page=read_html(link)
  Sys.sleep(20) # pause required to avoid captchas and related lockout
  table=page%>%html_nodes("table#search-results")%>%html_table()%>%.[[1]] #html_table returns tbl data in list form. .[[1]] extracts the list.
  table<-data_frame(table)
  # get urls from table
  url_link <- page%>%html_nodes(xpath="//td/a")%>%html_attr("href")
  Sys.sleep(20)
  child_url<-paste0("https://projects.propublica.org",url_link)
  url_df <-data_frame(child_url)
  table<-cbind(table, url_df)
  df<-rbind(df, table)

}

#write initial results to csv on local directory.
write_csv(df, "filename")
```


AMERICAN FEDERATION OF TEACHERS

13180 VERMONT STATE COLLEGES FAC
JOHNSON, VT 05656-9741 | TAX-EXEMPT SINCE NOV. 1967

EIN: 03-0235662

Nonprofit Tax Code Designation: 501(c)(5)

Defined as: Labor, agricultural and horticultural organizations that are educational or instructive, including unions, created for the purpose of improving conditions of work, and products of efficiency.

Donations to this organization are not tax deductible.

More Resources: [K GuideStar](#)

Get notifications: [Sign up for updates about our data.](#)

Tax Filings by Year

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FISCAL YEAR
ENDING SEPT.

2018

PDF

IRS Filing

Form 990 documents available

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Help Keep Nonprofit Explorer Free!

If you have used our data or site in your research or reporting, add credit and a link to Nonprofit Explorer in your story or publication and [let us know](#).

FISCAL YEAR
ENDING SEPT.

2017

Total Revenue \$187,823

Total Functional Expenses \$177,612
Net income \$10,211

Notable sources of revenue		Percent of total revenue
Contributions	\$0	
Program services	\$0	
Investment income	\$387	0.2%
Net fundraising	\$0	
Other	\$0	

```
arts<-arts%>%
  clean_names() %>% # cleans df columns
  separate(location, c("city", "state"), sep=",")%>%
  separate("ntee_classification", c("description", "sub_desc"),
    sep="L")%>%
  mutate(ein = str_extract(child_url, pattern="[0-9]+"))

a<-arts%>%
  select(child_url)%>%
  as.list%>%
  unlist(use.names = FALSE)

#create loop to collect xml urls and pass into a dataframe
x1<-data.frame(matrix(NA, ncol=12))

for(i in 1:length(a)){
  page<-read_html(a[i])
  Sys.sleep(10)
  url <- page%>%html_nodes("[class='action xml']")
  pg <- paste(as.character(url))
  if(identical(pg, character(0))){pg <- "NA"}
  print(pg)
  x1<-rbind(x1, pg)
}

#process dataframe and bind to parent csv

xml<-x1[-1,] #remove first row
xml%>%mutate(across(.cols = X1:X12, .fns =str_extract, pattern = 'http.+xml')) # extract the xml urls, note I removed quotes

tmp<-cbind(arts, xml)

#write csv to local directory

write_csv(tmp,"artsxml.csv")
```

This XML file does not appear to have any style information associated with it. The document tree is shown below.

```
<Return xmlns="http://www.irs.gov/efile" xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance" returnVersion="2019v5.0" xsi:schemaLocation="http://www.irs.gov/efile">
  <ReturnHeader binaryAttachmentCnt="0">
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    <TaxPeriodEndDt>2020-03-31</TaxPeriodEndDt>
  </ReturnHeader>
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    <PreparerFirmName>
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    </PreparerFirmName>
    <PreparerUSAddress>
      <AddressLine1Txt>PO BOX 693</AddressLine1Txt>
      <CityNm>MONTPELIER</CityNm>
      <StateAbbreviationCd>VT</StateAbbreviationCd>
      <ZIPCd>056010603</ZIPCd>
    </PreparerUSAddress>
  </PreparerFirmGrp>
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  <Filer>
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    <BusinessNameControlTxt>YEST</BusinessNameControlTxt>
    <PhoneNum>8024965545</PhoneNum>
  </Filer>
  <USAddress>
    <AddressLine1Txt>7865 Main Street</AddressLine1Txt>
    <CityNm>Waitsfield</CityNm>
    <StateAbbreviationCd>VT</StateAbbreviationCd>
    <ZIPCd>05673</ZIPCd>
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    <PersonNm>John Connell</PersonNm>
    <PersonTitleTxt>Chairman</PersonTitleTxt>
    <SignatureDt>2020-09-28</SignatureDt>
    <DiscussWithPaidPreparerInd>true</DiscussWithPaidPreparerInd>
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  <TaxYr>2019</TaxYr>
  <BuildTs>2021-01-29 14:40:06Z</BuildTs>
</ReturnHeader>
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    <USAddress>
      <AddressLine1Txt>7865 Main Street</AddressLine1Txt>
      <CityNm>Waitsfield</CityNm>
      <StateAbbreviationCd>VT</StateAbbreviationCd>
      <ZIPCd>05673</ZIPCd>
    </USAddress>
  </IRS990>
</ReturnData>
</Return>
```

#open dataframe with xml links and convert to iterable character form

```
x990<-read_csv("artsxml.csv")
```

```
x990%>% mutate(x1 = str_squish(x1))
```

```
df<-x990
```

```
vect<-unlist(list(df$x1))
```

#Create an iterable vector of urls

```
xls<-c()
for(i in 1:length(vect)){
  d<-gsub('\\','', vect[i])
  xls<-c(xls,d)
}
```

create a dataframe collector and xml scraping routine

```
data<-NULL #set up dataframe
```

```
for(i in 1:length(xls)){
  url<-(xls[i])
  if(is.na(url)){
    x<-"NA"
  } else {
    x <- getURL(url)
    Sys.sleep(3)
  }
  x<-as.data.frame(x)
  data<-rbind(data, x)
}
```

```
identical(data[3,],data[4,])
```

#Save scraping results as text files (for each organization) on local directory

```
vt990<-data%>%
  mutate(id=row_number())%>%
  rename(xml_file=x)
```

```
for(i in 1:nrow(vt990)){
  write(vt990$xml_file[i], paste0(vt990$id[i], ".txt"))
}
```

Group variables None

-- Variable type: character -----

A tibble: 9 x 8

	skim_variable	n_missing	complete_rate	min	max	empty	n_unique	whitespace
*	<chr>	<int>	<dbl>	<int>	<int>	<int>	<int>	<int>
1	organization	0	1	8	70	0	522	0
2	category	0	1	6	23	0	7	0
3	form	0	1	3	3	0	1	0
4	address	0	1	6	35	0	499	0
5	city	0	1	5	20	0	170	0
6	website	39	0.935	3	44	0	414	0
7	ein	0	1	9	9	0	524	0
8	mission	195	0.673	9	1000	0	352	0
9	principal_officer	54	0.910	6	26	0	460	0

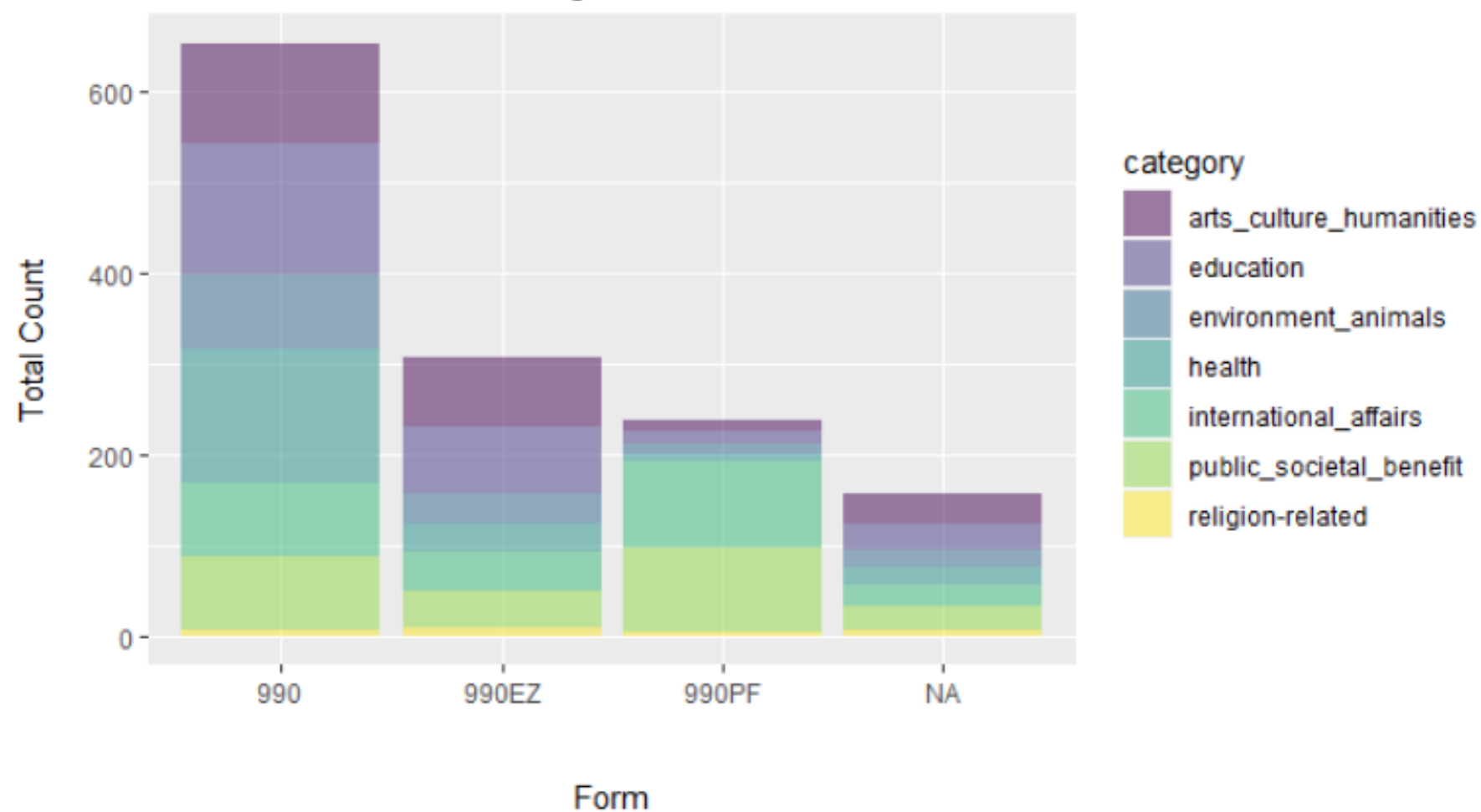
-- Variable type: numeric -----

A tibble: 17 x 11

	skim_variable	n_missing	complete_rate	mean	sd	p0	p25	p50	p75	p100	hist
*	<chr>	<int>	<dbl>	<dbl>	<dbl>	<dbl>	<dbl>	<dbl>	<dbl>	<dbl>	<chr>
1	xml_num	0	1	270.	169.	3	132	250	390	679	
2	tax_year	0	1	2018.	0.497	2018	2018	2018	2019	2019	
3	start_yr	24	0.960	1985.	32.1	1819	1975	1995	2005	2019	
4	employee_count	312	0.477	164.	587.	10	18	30	92	8686	
5	volunteer_count	284	0.524	302.	1304.	10	25	50	117	14000	
6	PY_total_revenue	9	0.985	8927343.	63662127.	-16281	277462.	592030.	1717746.	1433600411	
7	PY_total_expenses	9	0.985	8278029.	60609912.	-1005823	238536.	550441	1421341.	1360613119	
8	PY_net	13	0.978	653761.	4686281.	-7299122	-19804.	22864.	137345.	72987292	
9	CY_total_revenue	0	1	8980391.	67253586.	-33419	272757	603793	1825858	1529529583	
10	CY_total_expenses	9	0.985	8278029.	60609912.	-1005823	238536.	550441	1421341.	1360613119	
11	CY_net	3	0.995	279235.	3158780.	-25315580	-35786.	12086	111772	62328659	
12	CY_total_EOY_assets	8	0.987	13331113.	83460701.	-36495	299968	1025034	4225068	1695000215	
13	CY_total_EOY_liabilities	94	0.843	5643250.	44897443.	39	20406	120996	690764	723839777	
14	CY_fund_balance	134	0.776	5966779.	49711369.	-3444185	176380	688895	2253934.	1033709335	
15	CY_total_salaries	80	0.866	5650007.	40412076.	760	143793	324377	973829	832147624	
16	CY_grants_contributions	39	0.935	1036137.	2952325.	17	94916.	272284.	746145	40996621	
17	CY_program_service_rev	130	0.782	9805485.	73336731.	25	64017	262558	1024773	1477791395	

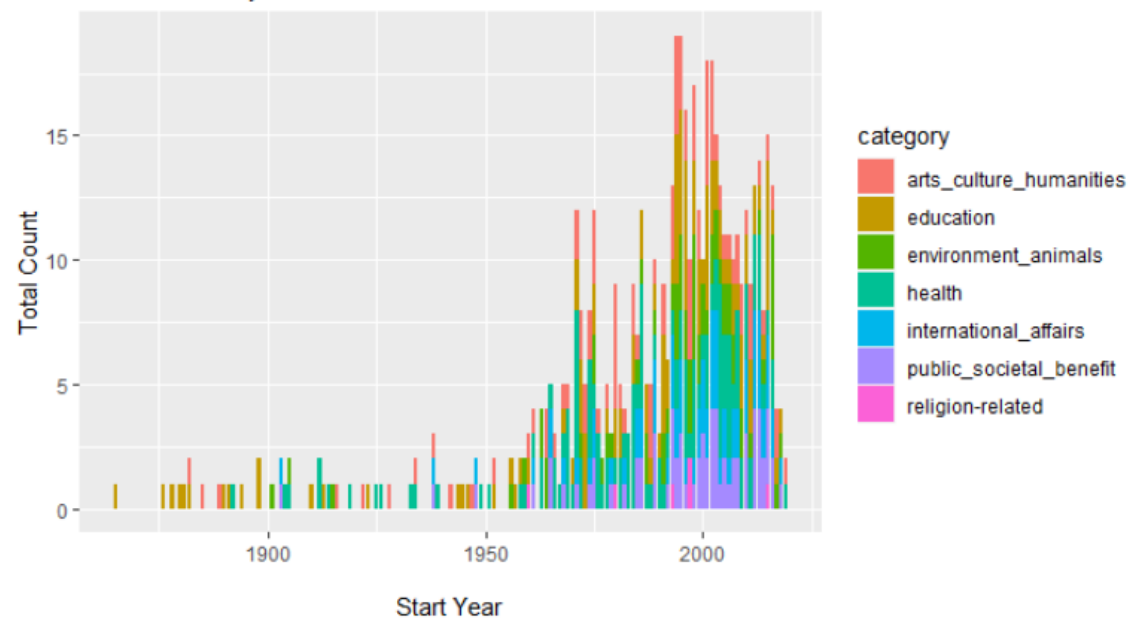
Total Count of 990 Forms Represented in Dataset

From Most Recent 501c3 Filings: Variable Years



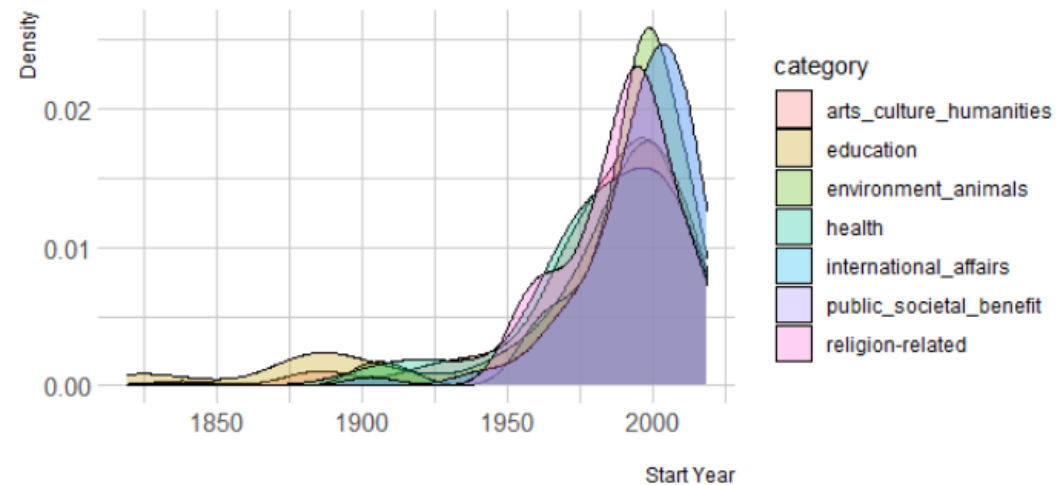
Development of 501c3 Non-Profits in Vermont

Mid-19th Century to Present

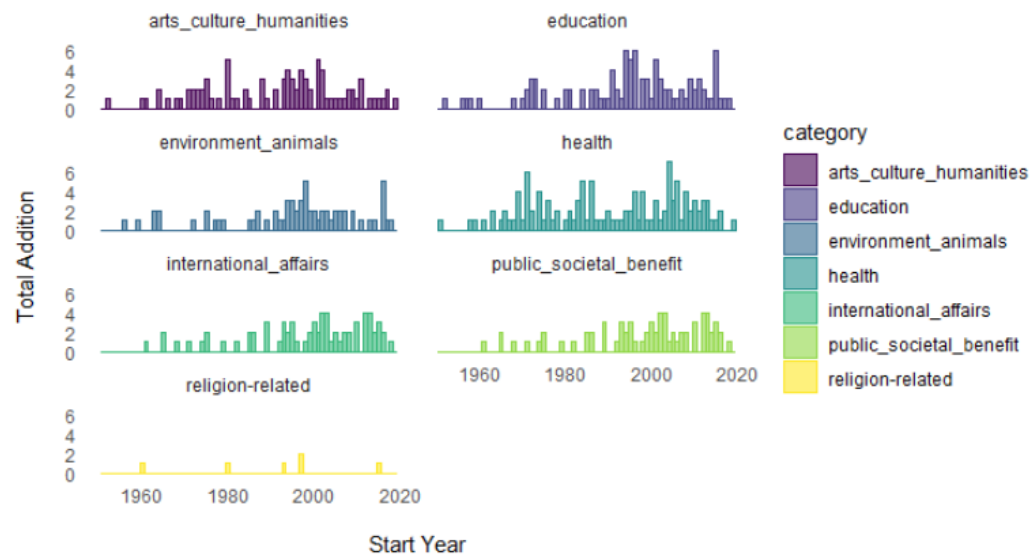


Development of 501c3 Non-Profits in Vermont

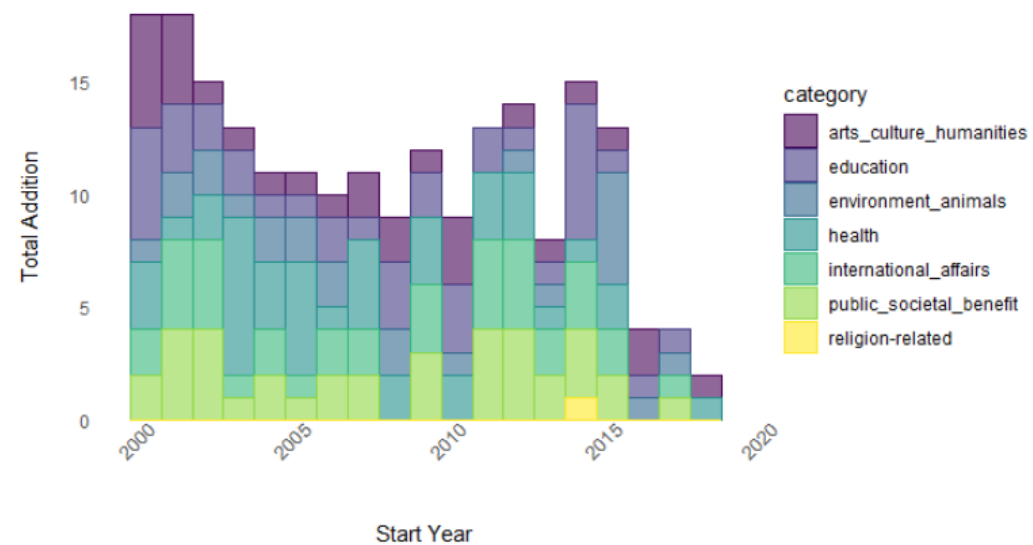
Mid-19th Century to Present



Annual Addition of 501c3 Non-Profits in Vermont
1950 to Present

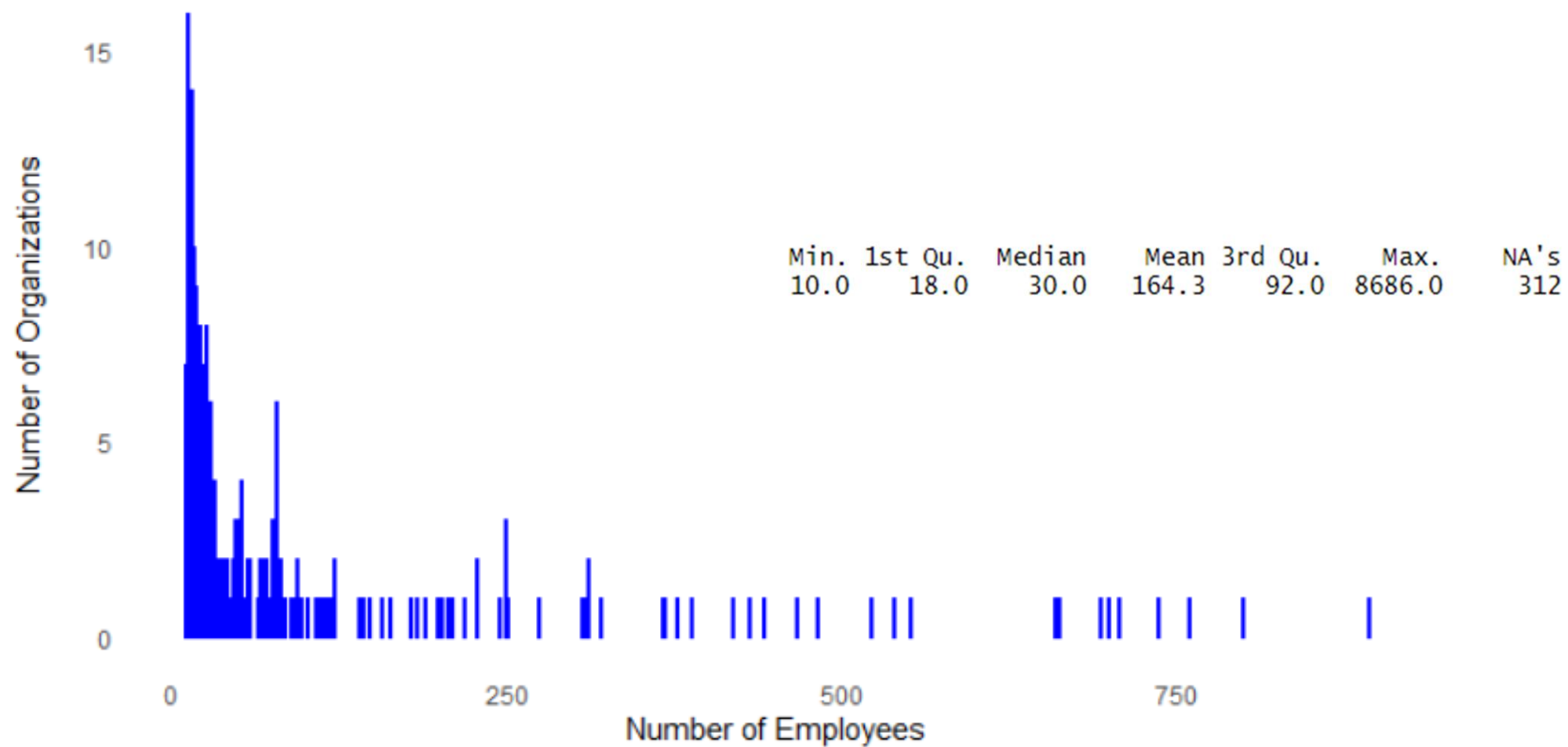


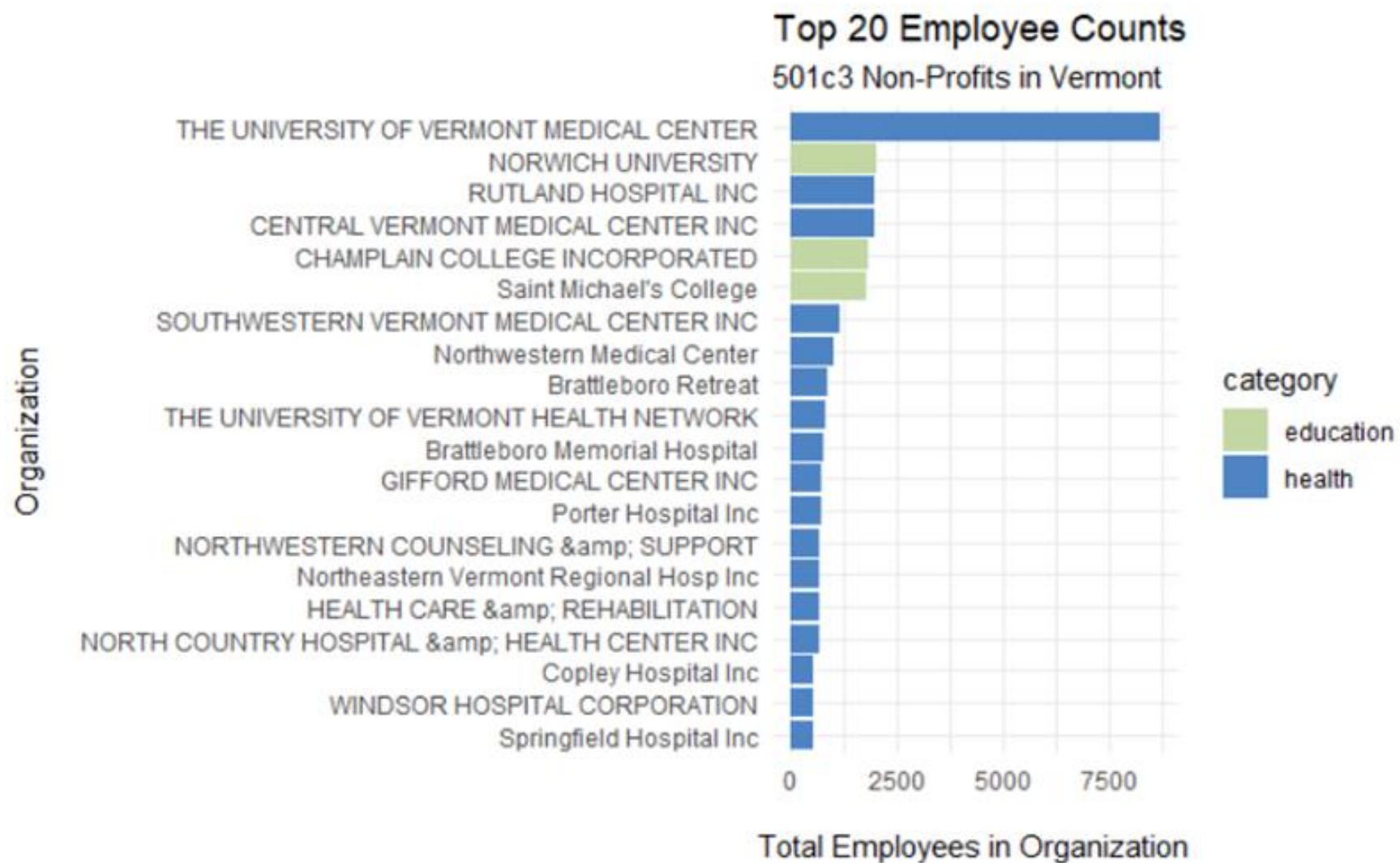
Annual Addition of 501c3 Non-Profits in Vermont
2000 to Present



Distribution of Employee Counts

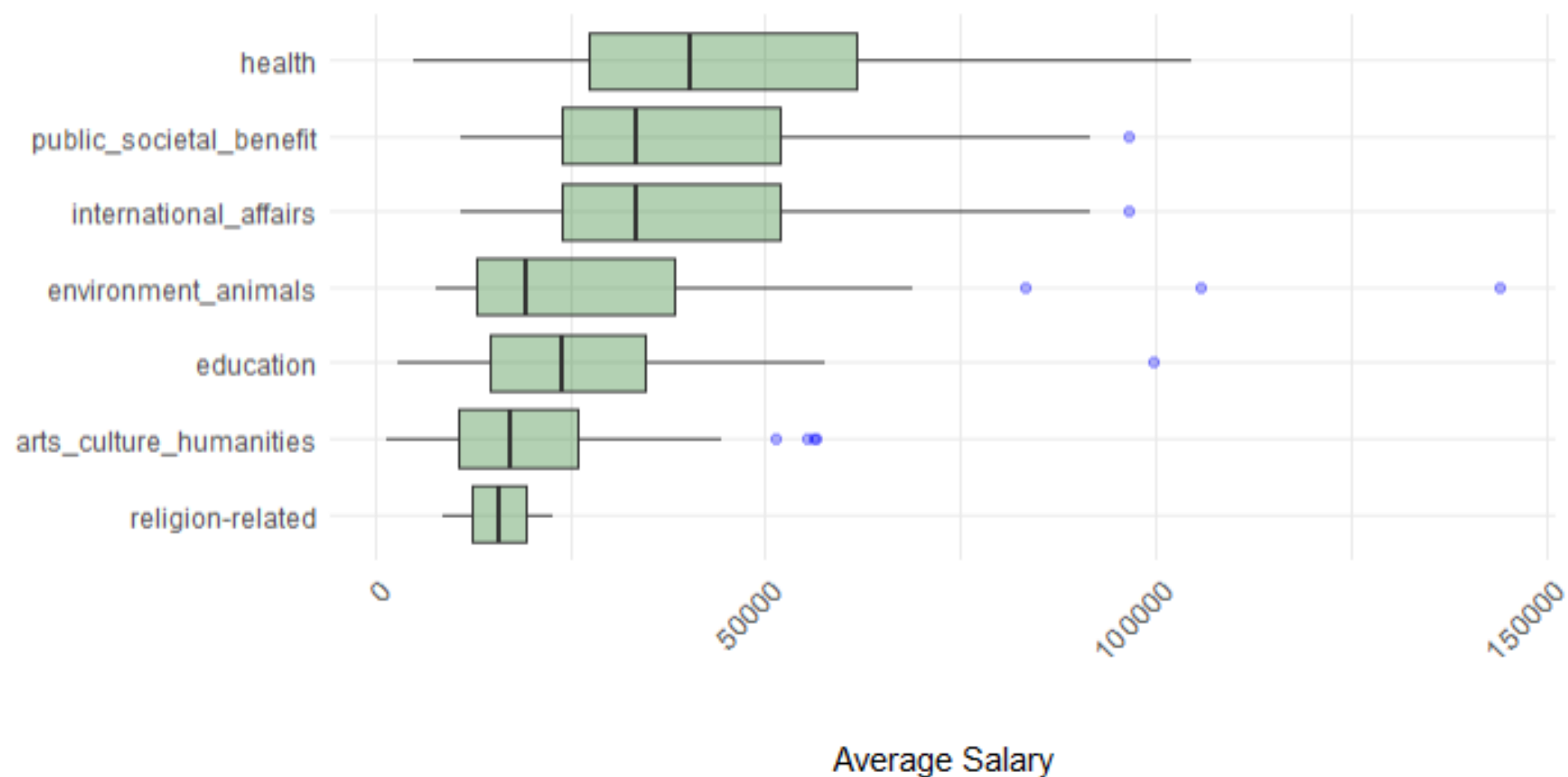
Organizations with 1000 or Fewer Employees





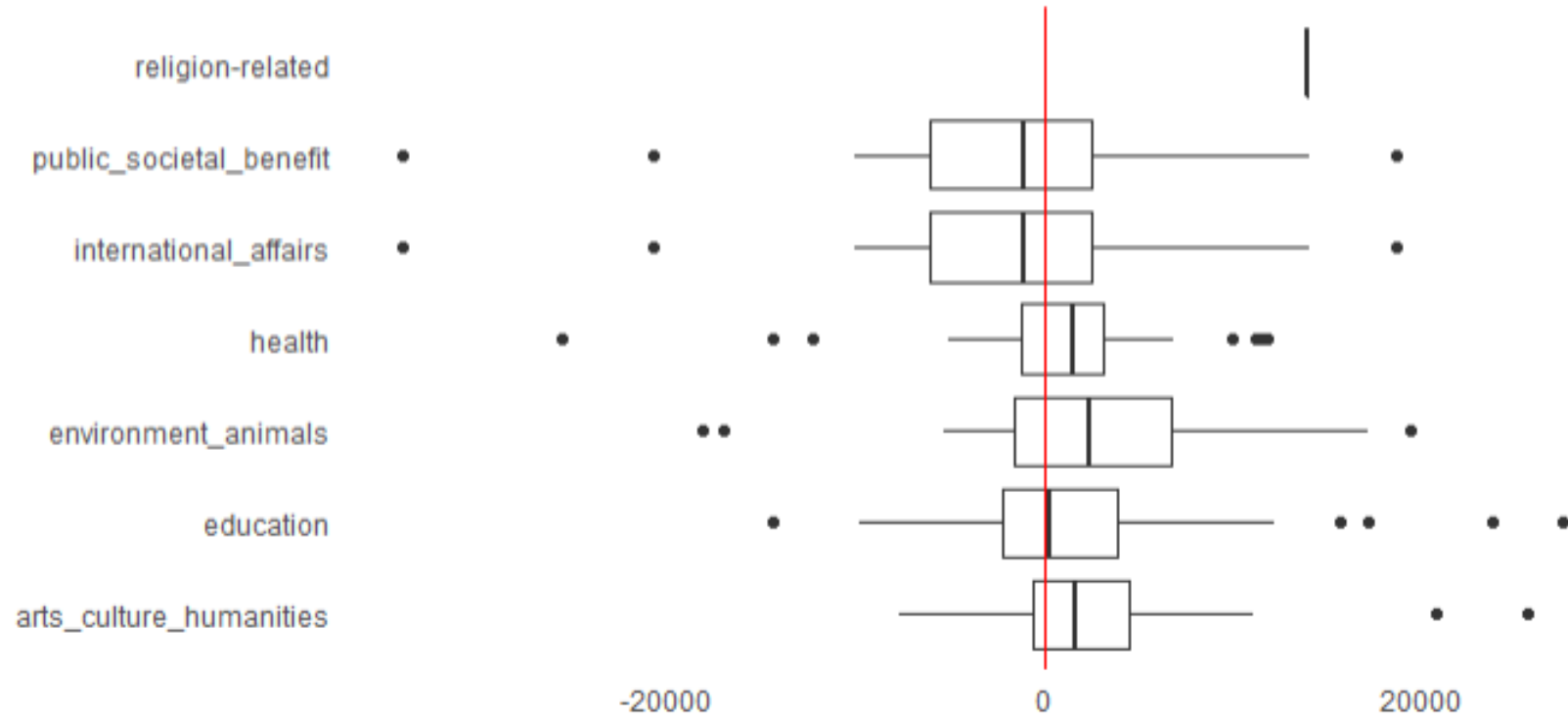
Average Salaries by 501c3 Category

Salaries less than \$200,000



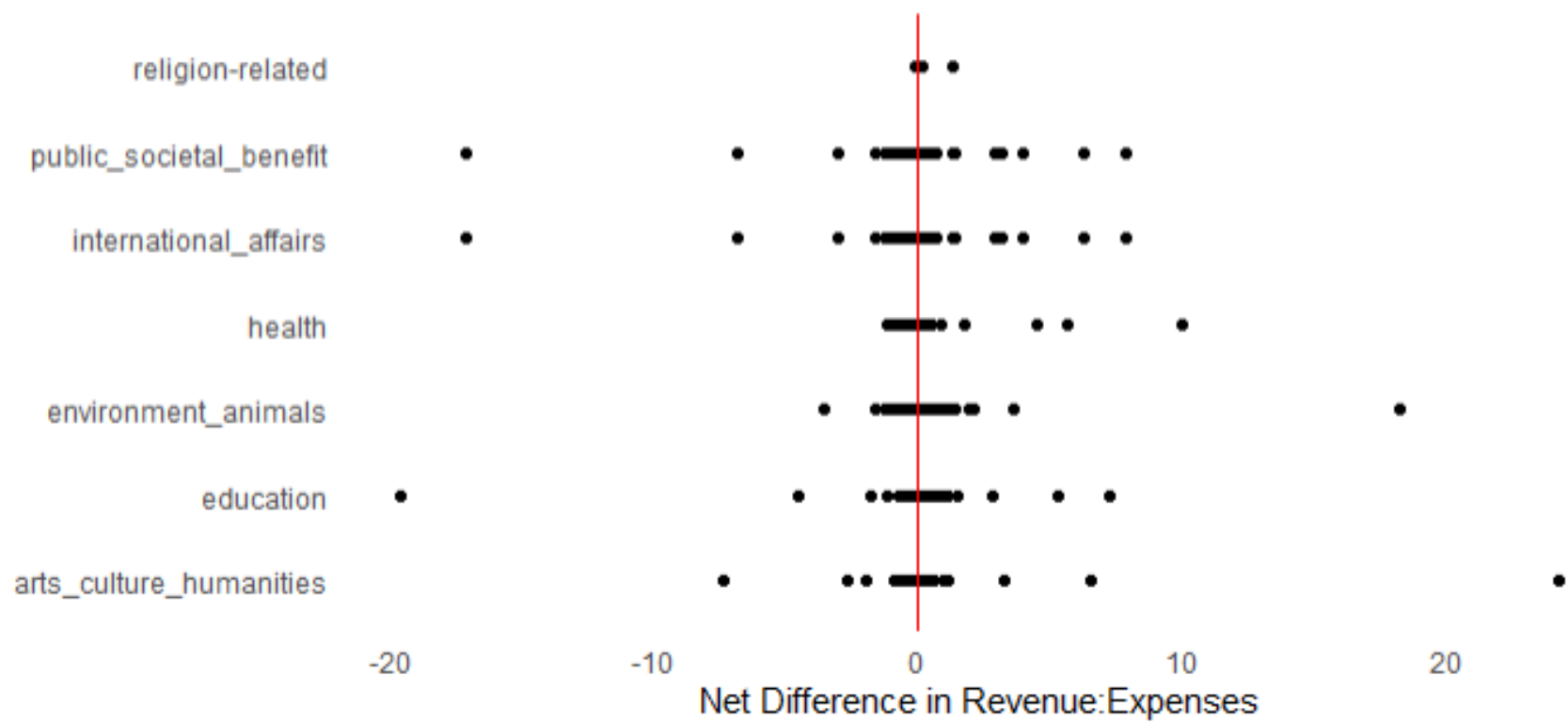
Current Year Per Capita Net Revenue

Organizations with Net Revenue < \$500,000



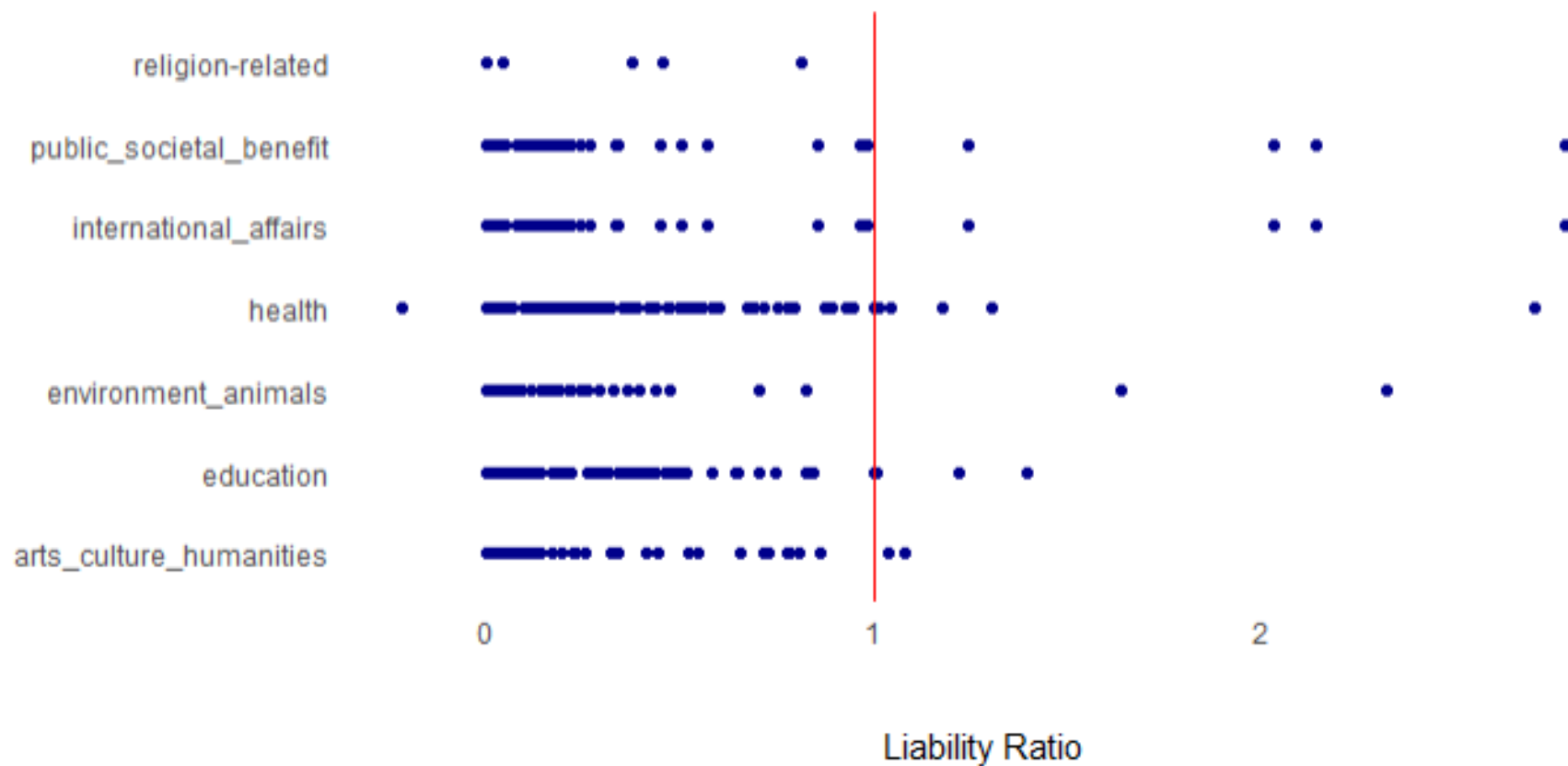
Difference in end-of-year revenue:expense

Last two reporting years



Liability Ratios by 501c3 Category

A ratio < 1 indicates an excess of debt over assets





Challenges

1. Heterogeneity of available data
2. Repetition of information (data extraction)
3. Form sections and schedules
4. Processing time and data management
5. Quality control

No Financial Data Available

Nonprofit Explorer has no Form 990 data for **ASSOCIATION FOR SUPERVISOR AND CURRICULUM DEVELOPMENT** and this organization may not appear in the [Nonprofit Explorer](#) search.

This website only contains IRS digitized Form 990 data (dollar-figure amounts) for filings processed in 2012 and later. Only organizations which filed a full Form 990, Form 990PF, or Form 990EZ are included — small organizations (less than \$50,000 in gross receipts) which file the shorter [Form 990N](#) postcard are not included in this data.

For more information on the original IRS data sources, see ["Download the Data"](#) in the right sidebar.



Opportunities – data prospecting

1. Data as service
2. API's
3. Facilitated Collaboration
4. Research – organizational leadership etc.



Next Steps

1. 990, 990EZ, 990PF
2. Form sections and schedules
3. Organizational Leadership
4. Additional metrics

Salary and fringe ratios

Primary reserve ratio

Viability ratio

Debt equity ratio

Program expense ratio

Administrative ratio

Fundraising ratio