

Shiv Contractor

Product Manager



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KEY WORK EXPERIENCE

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|---|---|-----------------|
| Nov 23 – Present | Product Manager, 3Dconnexion GmbH - A Logitech company | London, UK |
| | <ul style="list-style-type: none">• Product: Launched a cross-platform product (B2C & B2B2C) within 9 months with 15 partner API integrations• Scaling: Scaled to 10M+ users with 3% MoM growth & reduced churn by 15% leveraging feature-level metrics• Product Strategy: Defined product roadmap, OKRs & secured stakeholder buy-in for 3-year product vision• UX Research: Shaped AI prompt builder experience; translated user stories into product requirements (PRDs)• Agile Scrum: Prioritized product backlog (JIRA) to ensure constant work stream for the Dev & Data teams | |
| Oct 21 – Oct 23
&
Jul 20 – Dec 20 | Project Manager, European Space Agency - ESA BIC Bavaria (Various roles) | Munich, Germany |
| | <ul style="list-style-type: none">• Venture Funding: Led the ESA BIC Booster program (tickets <10M €) for DLR (German Space Agency)• Deal Structuring & Negotiation: Managed the ESA BIC funding program, responsible for deal flow• Startup Valuation: Evaluated 150+ pitches for funding decisions as a voting jury member of evaluation board• Enabled Zeros to Ones: Mentored 25+ portfolio companies on product-market fit & go-to-market strategy• Stakeholder Management: Jury member & partner coordinator for the EIT Accelerator (EU funded) | |
| May 21 – Sep 21 | Software Engineer - Intern, BMW Group AG | Munich, Germany |
| | <ul style="list-style-type: none">• Backend Development: Built NVIDIA Omniverse plugins (Python) for digital twin of the Munich factory• Workflow Automation: Developed Python GUI tool to analyze cradle-to-grave factory energy consumption | |
| Jan 21 – May 21 | Data Analyst - Working Student, Infineon AG | Munich, Germany |
| | <ul style="list-style-type: none">• Dashboards: Estimated chip manufacturing yield rates & quality control metrics (Excel, Power BI)• Knowledge Base: Contributed to internal database (HTML, CSS) to document design best practices | |
| Jan 20 – May 20 | Data Analyst - Working Student, Celonis SE | Munich, Germany |
| | <ul style="list-style-type: none">• Business Intelligence: Built BI dashboards (SQL) for supply chain analysis of P2P & O2C processes• Customer Onboarding: Conducted requirements workshops at client-sites & presented proof of value demos | |

EDUCATION

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| May 22 | Research Associate – Massachusetts Institute of Technology (MIT) | Cambridge, USA |
| Jul 21 | MSc. Power Engineering – Technical University of Munich (TUM) | Munich, Germany |
| Jul 21 | MSc. (Hons) Technology Management – CDTM (TUM & Elitenetzwerk Bayern) | Munich, Germany |
| Jul 17 | BTech. Mechanical Engineering – Vellore Institute of Technology (VIT) | Vellore, India |

SKILLS

Product: JIRA for Scrum & Kanban, Notion, Figma, Balsamiq, API Integration (FastAPI)
Data Science & Visualization: Python (pandas, matplotlib, sci-kit learn), PowerBI, Tableau
Query & Database Management: MySQL, Microsoft SQL Server, PowerQuery M
User Research & A/B Testing: Google Analytics, Optimizely, Hotjar

AWARDS & CERTIFICATIONS

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| Feb 23 | European Space Agency, ESA Business Mentor Certification | Madrid, Spain |
| Jan 21 | Harvard University, Indian National Delegate | Cambridge, USA |
| Jul 18 | SpaceX Hyperloop Pod Competition, 1st Prize awarded by Elon Musk | Los Angeles, USA |
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REFERENCES

Thomas Ballatré:
Commercialisation Officer,
European Space Agency (ESA)

Prof. Dr. Robert Laubacher
Exec. Director, MIT CCI
Massachusetts Institute of
Technology (MIT)

Felix Theurer
Digital Solutions Architect,
Virtual Factory
BMW Group AG

Sebastian Schmidt
Director,
Design for Manufacturing
Infineon AG