

# **VIJAGANESH A**

## **Automobile Engineer 13+ Years of Experience**

📍 Chennai, Tamil Nadu

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### **Professional Summary**

Result-driven Automobile Sales and Service Manager with 13+ years of experience across top brands including Hero Honda, Honda (MPL & KSN), and Ward Wizard Innovations (JOY E-Bikes). Proven expertise in sales growth, service operations, distributor development, and customer satisfaction. Adept at leading teams, expanding networks, and achieving business targets across Tamil Nadu.

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### **Core Skills**

- Automotive Sales & Service Management
  - Dealer & Distributor Network Development
  - Team Leadership & Manpower Handling
  - Customer Relationship Management
  - Technical Support & Warranty Handling
  - Analytical Reporting & Root Cause Analysis
  - Business Development Strategy
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### **Professional Experience**

#### **Regional Sales Manager – Tamil Nadu**

*Ward Wizard Innovations & Mobility Ltd (JOY E-BIKES)* | Jun 2023 – May 2025

- Onboarded 10 new district-level distributors and 23 taluk-level dealers
- Achieved sales targets consistently with strong network expansion
- Managed dealer collections, reporting, and daily operations
- Recognized as *Best Employee – Tamil Nadu*

#### **Branch Manager – Sales & Service**

*KSN Honda Pvt Ltd, Chennai* | Sep 2016 – Jun 2023

- Improved service quality and eliminated customer complaints
- Achieved 100% service reminders and follow-up targets
- Increased business volume and reduced warranty rejections to 0%

#### **Works Manager – Service**

*MPL Honda Pvt Ltd, Chennai* | May 2014 – Oct 2016

- Managed floor operations and revenue development
- Delivered high technical support and quality service

**Transit In-Charge**

*Hero Honda Pvt Ltd, Chennai* | Aug 2010 – Apr 2011

- Handled vehicle PDI, damage checks, and insurance coordination

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**Education****B.Tech – Mechanical Engineering**

Bharathiyar College of Engineering & Technology, Pondicherry University (2011–2014)

**Diploma – Mechanical Engineering**

Muthiah Polytechnic, Annamalai University (2006–2009)

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**Software & Tools**

- MS Office Suite, MS Project 2010
- AutoCAD
- Windows OS (98 to Win 7)

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**Personal Profile:**

Date of Birth	: 04-04-1990,
Father's Name	: SP.Arumugam,
Gender	: Male,
Marital Status	: Married ,
Nationality	: Indian,
Permanent Address	: No 42,sathangudi, tharangambadi Post Nagapattinam Dt ,pin:609313
Languages known	: Tamil, English,
Passport detail	:

**Declaration:**

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.

Place: Chennai

Date:

Yours Faithfully,  
(VIJAIGANESH.A )