

Votes	Elements
0	Motivation
0	Seeking buyers
0	Seeking sellers
0	Seeking investors and investment opportunities
0	Seeking intermediaries
0	Country information
0	Sector information
0	Competitor intelligence
0	Risk and risk management
0	Language and culture
0	Networks
0	Compliance
0	Visas and immigration
0	Customs
0	Taxes, tariffs, quotas and incentives (TTQI)
0	Finance
0	Legal
0	Logistics
0	Marketing and communications
0	Route to market
0	Strategy and operations