

**John Easton
A.J Cladding Limited
19A Wilson Street
Hamilton
ML3 0NH**

04/08/2021

Skinner Lane, Genius Prime Cladding Panels

Dear John,

As I am sure you are aware, in recent months it has taken drastic measures to combat the spread of the coronavirus around the world. This, in combination with some force majeure events impacting on global raw material manufacturers, has restricted and will continue to restrict all industrial production, and their respective supply chains during 2021/2022.

The recent threat of ADD on all forms of aluminium have seen domestic and sources closer to home become flooded with orders, forcing lead times to extend beyond those that we have become accustomed to. Container prices continue to rise and are experienced at unimaginable levels.

Furthermore, we are seeing longer lead times in the procurement of powder, again due to a global shortage of raw materials and difficulties in importing powder due to a shortage of HGV drivers in Europe.

All of this has resulted in unprecedented global bottlenecks in the supply of key raw materials for our business, which is causing a severe increase in our lead times.

We are currently advising a minimum 6 week lead time which allows us to source raw material, produce the panels and have them powder coated.

It is expected that lead times will continue to rise for the foreseeable, therefore it is essential that your manufacturing schedules are issued in good time for us to achieve required dates. Breaking down panel schedules into priority lots assist us in the short term where we can utilise any free time and/or cancelled production slots, should any come available at short notice.

As always, communication is key and we will endeavour to keep you informed at all stages as and when the market changes in any form.

Kind regards,

Mark Carroll
Sales Manager