

# Scott Enriquez

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## Education at the University of Texas at Austin

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### Bachelor of Arts | Computer Science and Asian Studies

August 2008 – December 2013 | Austin, Texas

## Skills

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- Architecting and delivering cloud solutions on AWS and Azure
- Infrastructure as code using AWS CloudFormation, AWS Cloud Development Kit (CDK), Azure Resource Manager (ARM), and Terraform
- CI/CD using Azure DevOps, AWS Code Suite, GitLab, and GitHub Actions
- FinOps, commitment purchasing strategies, cloud efficiency, and cloud cost optimization
- Full-stack software engineering using .NET, Node.js, Python, Go, and React
- Containerization and orchestration using Docker and Kubernetes
- Machine learning and data analytics solutions using Amazon SageMaker

## Work Experience

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### Amazon Web Services | Senior Solutions Developer

July 2024 – present | Los Angeles, California

- Architecting and implementing customer-facing prototypes on AWS leveraging machine learning, generative AI, spatial computing, and other cutting-edge technologies
- Serving as technical lead on six-week customer-facing engagements from discovery to handoff, resulting in additional revenue secured for AWS by proving the viability of novel use cases
- Delivering infrastructure and building reusable constructs with AWS CDK
- Writing software in Python, TypeScript, and Go

### Amazon Web Services | Solutions Architect

December 2021 – July 2024 | Los Angeles, California

- Served as a specialist solutions architect focusing on FinOps and cloud efficiency for AWS's Strategic Accounts on the Optimization Intelligence for Cloud Systems (OPTICS) team
- Performed financial modeling and technical analysis to support strategic enterprise contracts, resulting in the successful acquisition of billions in revenue for AWS
- Conducted technical deep dives and workshops for services such as EC2, EBS, S3, DynamoDB, RDS, Graviton, and Spot, resulting in over \$100MM of realized savings across over 40 customers
- Analyzed complex telemetry, cost, and usage datasets using Python, SQL, and QuickSight to identify savings opportunities for customers
- Presented at re:Invent and other major conference events

### Slalom | Consultant | Cloud, DevOps, and Security

January 2021 – December 2021 | Houston, Texas

- Served as a solutions architect, software engineer, and DevOps engineer on billable engagements and pre-sales support across various industries, resulting in over \$1MM in total revenue
- Advised customer C-suite leadership on enterprise cloud adoption and governance, resulting in earned trust and additional billable opportunities

## ConocoPhillips | Solutions Architect

November 2019 – January 2021 | Houston, Texas

- Architected and oversaw the implementation of cloud-native solutions in AWS, Azure, and Mendix
- Facilitated adoption of DevOps and AWS best practices across an enterprise environment as a member of the Cloud Business Office
- Developed standardized infrastructure as code templates using Terraform and AWS CDK for company-wide reuse

## ConocoPhillips | Software Engineer and Technical Team Lead

January 2014 – November 2019 | Houston, Texas; Bartlesville, Oklahoma

- Designed and implemented 15 greenfield software solutions using technology such as .NET and React
- Maintained a portfolio of over 50 full-stack applications across several domains supporting critical business processes, including royalty distribution, financial planning, and safety reporting
- Built CI/CD pipelines using Azure DevOps, resulting in fast, reliable, and secure deployments
- Prioritized and managed project intake and workload for a team of over 20 developers
- Oversaw roadmap for the enterprise implementation of the low-code development platform Mendix, resulting in dozens of citizen developers adopting the tool across the world
- Performed code reviews and mentored other developers

## Active Certifications

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## Volunteering Experience

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### Microsoft TEALS | Volunteer Advanced Placement Computer Science Teaching Assistant

June 2018 – March 2022 | Houston, Texas

- Trained in computer science teaching pedagogy and the course curriculum
- Co-taught Java and Python at Heights High School and Yates High School utilizing tools like Repl.it and Newrow
- Coordinated guest lectures from a variety of tech professionals to showcase careers for students