

MARIANO SCOTTI

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I am a Web developer with about a year of freelance experience. I can work with **HTML, CSS, JavaScript, React and Python**. Manage FTP and server configs to upload and modify websites on production.

I have designed several websites, as well as dynamic react applications.

I am experienced in version control and I feel very comfortable working in a team.

You can see part of my work in my GitHub <https://github.com/scottimariano>

COURSES

- **Full Stack Developer– Node Js** (Coderhouse - 80hs)
- **Python 3 - Basic & Intermediate** (Codecademy – 14 lessons)

LANGUAGE SKILLS

Inglés Británico Avanzado:

- First Certificate approved
- Studying CAE

PROFESSIONAL EXPERIENCE

01/2021 – current - FREELANCE - **Web Developer**

- Meeting with the prospective clients to review website, and gather the client's specifications for new or existing websites.
- Designing, coding new websites using HTML, CSS, Js, jquery and CMS (WordPress).
- Update website, creating a portfolio view for their products, using HTML, CSS and Js.
- Manage FTP and server side configs.

01/2018 - current – MASTERFOODS – **Key Account Manager** (*Walmart – Coto - Cencosud*)

- In charge of 3 principal clients (Walmart, Cencosud and Coto) in the petfood (Pedigree & Whiskas) and chocolate (M&M & Snickers) segment.
- More than 80 products portfolio to sell, and a year sales budget around 2.5 USD Million to fulfill.
- I manage a team of 2 field supervisors who are in charge of the store execution, to whom reports 20 store merchandisers Forecasting Define commercial activities Activate New products Help define portfolio by store.

04/2014 al 01/2018 – MASTERFOODS – **Field Supervisor Large Retail** (*Walmart - Coto*)

- Execution of an annual sales budget of \$32.4 M in 120 branches.
- Coordination of a team made up of 20 sales associates.
- Management of a portfolio of 65 products, assortment definition by format and geographical area.
- Definition of publications and offers at a national level for such chain.
- Control of items, prices, deliveries and stocks using Retailink system.
- Joint implementation of CPFR (Collaborative Planning, Forecasting and Replenishment) for the replenishment control.

STUDIES

2003-2006 ***Bachelor's degree in Commercialization*** - Universidad Argentina de la Empresa (UADE)

2003-2008 ***Bachelor's degree in Business Administration*** – Universidad Argentina de la Empresa (UADE)



<http://www.linkedin.com/in/marianoscotti>



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