



## COMPLETE ALIGNMENT

The most successful teams are those who have agreement on a common and collective goal.

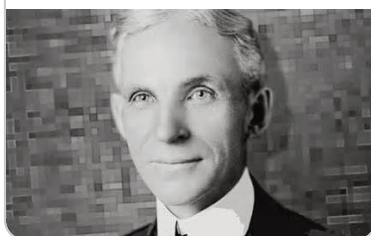
We all rely on others throughout the day to achieve results, however, those results can be drastically affected by the level of teamwork that exists within our individual environments, both positively and negatively.

"Coming together is a **beginning.**

Keeping together is **progress.**

Working together is **success."**

— Henry Ford



## INDIVIDUALS UNITE AS A TEAM

The major benefit of successful team work is found when the division of labor is perfected; all processes identified and all members doing their part to the best of their ability.

The division of labor, as described by Encyclopedia Britannica online, is the separation of a work process into a number of tasks, with each task performed by a separate person or group of persons.

The concept is mostly heard during conversations about mass production, but the benefits of the division of labor are well rooted in efficiency for most business models, especially when volume is a key component of a business's success.



## Hunger For Excellence

Teamwork is not based so much on ability, but rather a unwavering willingness of all team members to own their part of the process and to perform at the top of their potential.

A single breakdown in the division of labor, the process flow, or a team members willingness to achieve success, means the success of the team is highly unlikely, even when others are performing flawlessly. Success hinges on all teammates having an insatiable hunger for excellence and results.

## What Else Can I Do?

Support your teammates and foster an environment of trust. If you're going to do something, do it to the absolute best of your ability, with purpose and passion. Understand that what you do, and what you don't do, does affect the results.

Think.... Team!