NEGOTIATED INDIRECT COST RATE AGREEMENT NONPROFIT ORGANIZATION

EIN: 30-0129320

ORGANIZATION:

DATE: May 9, 2013 (Initial Agreement)

THE SKILLSOURCE GROUP, INC. 8300 Boone Blvd., Suite 450 Vienna, VA 22182

The rates approved in this agreement are for use on grants, contracts, and other agreements with the Federal Government to which OMB Circular A-122 (2 CFR Part 230) applies, subject to the conditions in Section II, A, below. The rate(s) were negotiated by The Skillsource Group, Inc. and the U.S. Department of Labor in accordance with the authority contained in Attachment A of the circular.

SECTION I: RATES

	EFFECTIVE PERIOD				
TYPE	FROM	TO	RATE *	LOCATION	APPLICABLE TO
Indirect					
Provisional	07/01/12	06/30/13	23.53 %	All	All Programs
Provisional	07/01/13	06/30/14	20.00 %	All	All Programs

(SEE SPECIAL REMARKS)

*<u>BASE</u>:

Direct salaries and wages including all applicable Fringe Benefits.

TREATMENT OF FRINGE BENEFITS:

Fringe benefits <u>are specifically identified to each employee</u> and are charged individually as direct or indirect cost (as applicable). The claimed fringe benefits are listed in the Special Remarks section of this Agreement.

TREATMENT OF PAID ABSENCES:

Vacation, holiday and sick leave are included in salaries and wages and are claimed on grants, contracts and other agreements as part of the normal cost for salaries and wages. Separate claims for the costs of these absences are not made.

SECTION II: GENERAL

A. LIMITATIONS:

Use of the rate(s) contained in this agreement is subject to any statutory or administrative limitations and is applicable to a given grant or contract only to the extent that funds are available. Acceptance of the rate(s) agreed to herein is predicated upon the conditions:

- (1) that no costs other than those incurred by the organization or allocated to the organization via an approved central service cost allocation plan were included in its indirect cost pool as finally accepted; that such incurred cost are legal obligations of the organization and are allowable under the governing cost principles;
- (2) that the same costs that have been treated as indirect costs have not been claimed as direct costs;
- (3) that similar types of costs have been accorded consistent accounting treatment; and
- (4) that the information provided by the organization used as a basis for acceptance of the rate(s) agreed to is not subsequently found to be materially incomplete or inaccurate.

The rates cited in this agreement are subject to audit.

B. ACCOUNTING CHANGES:

The organization is required to provide written notification to the indirect cost negotiator <u>prior to</u> implementing any changes that could affect the applicability of the approved rates. Changes in the indirect cost recovery plan, which may result from changes such as the method of accounting or organizational structure, require the <u>prior written approval</u> of the Division of Cost Determination (DCD). Failure to obtain such prior written approval may result in cost disallowance.

C. PROVISIONAL-FINAL RATES:

Provisional rates must be established within 90 days of an award. The elements of indirect cost and the type of distribution base(s) used in computing provisional rates are subject to revision when final rates are negotiated.

The organization must submit a proposal to establish a final rate within six months after their fiscal year end. Billings and charges to Federal awards must be adjusted if the final rate varies from the provisional rate. If the final rate is greater than the provisional rate and there are no funds available to cover the additional indirect costs, the organization may not recover all indirect costs. Conversely, if the final rate is less than the provisional rate, the organization will be required to pay back the difference to the funding agency.

D. USE BY OTHER FEDERAL AGENCIES:

The rates in this agreement were approved in accordance with the authority in 2 CFR Part 230 (OMB Circular A-122), and should be applied to grants, contracts and other agreements covered by the CFR, subject to any limitations in Section II, A. above.

A copy of this agreement is to be provided by the organization to other Federal funding sources as a means of notifying them of the agreement terms contained herein.

E. SPECIAL REMARKS:

- 1. Indirect costs allocable to a particular award or other cost objective may not be shifted to other Federal awards to overcome funding deficiencies, or to avoid restrictions imposed by law or by terms of the award.
- 2. Indirect costs charged to Federal grants/contracts by means other than the rate(s) cited in this Agreement should be adjusted to the applicable rate cited herein and be applied to the appropriate base to identify the proper amount of indirect costs allocable to the program.
- 3. Contracts/grants providing for ceilings as to the indirect cost rate(s) or amounts which are indicated in Section I above, will be subject to the ceilings stipulated in the contract or grant agreements. The ceiling rate or the negotiated indirect cost described in Section I above, whichever is lower, will be used to determine the maximum allowable indirect costs on the contract or grant agreement.
- 4. Administrative costs consist of all <u>direct</u> and <u>indirect</u> costs associated with the management of an organization's programs. Organizations should refer to their contracts/grants terms and specific program legislation for the applicable definition of "Administrative Costs" and any related limitations.
- 5. Fringe benefits include FICA, state unemployment insurance, worker's compensation, medical and life insurance and retirement
- 6. Indirect cost pool expenses include indirect salaries and fringe benefits, communications, facilities, office supplies and services, processional services and travel.
- 7. The organization will maintain auditable time records that reflect the <u>actual</u> activities of employees and support any mixed (direct/indirect) charges. Labor costs for positions that are 100% indirect should not be charged direct to projects.

ACCEPTANCE

BY THE ORGANIZATION: BY THE COGNIZANT AGENCY ON BEHALF OF THE FEDERAL GOVERNMENT: THE SKILLSOURCE GROUP, INC. U.S. DEPARTMENT OF LABOR 8300 Boone Blvd., Suite 450 Division of Cost Determination, Room S-1510 Vienna, VA 22182 200 Constitution Avenue, NW, Washington, D.C. 20210 (Organization) (Government Agency) (Signature) (Signature) Mr, David Hunn, President and CEO Victor M. Lopez (Name) (Name) Executive Director Chief, Division of Cost Determination (Title) (Title) May 9, 2013 (Date) DOL Representative: Margie Merced Telephone No: (202) 693-4104