

Department of Family Services

Employment & Training Team Report

April 2014

Page 1
Workforce Investment Area Program Statistics
Page 2
Jobs 4 Veterans Initiative
Page 3
Rapid Response for Dislocated Worker Veterans
Page 4
Virginia Serious and Violent Offender Reentry
Page 5
Fairfax Pre-Release Center
Page 6
Loudoun Pre-Release Center
Page 7
Virginia Employment through Entrepreneurship Consortium (VETEC/ENOVATE)
Page 8
Center for Business Planning and Development
Page 9
ITA and OJT Breakdown

Highlights

Since July 2013:

- **23,391** unique job seekers have visited their local one-stop employment center.
- **1,050 job seekers** have received intensive workforce development services while enrolled in the Workforce Investment Act (WIA) program.
- **1,008 job seekers** found employment with the help of core services.
- **111 customer** of VASAVOR or the PRC have found employment.
- **96 entrepreneurs** are receiving small business start-up assistance through the ENOVATE initiative.

Northern Virginia Workforce Investment Area

Program Statistics (July 1, 2013 – April 30, 2014)

	Fairfax County	Prince William County	Loudoun County	Total
CORE SERVICES				
Number of Visits / Number of People	35,310/12,364	16,844/8,367	7,012/2,660	59,166/23,391
Number Core Job Placements YTD: 1,008				
Number Core Job Placements for April 2014: 106				
Average Salary: \$11.47/\$23,858				
INTENSIVE SERVICES				
WIA Adult				
Enrolled	179	59	55	293
Exited	68	18	27	113
Exited Placements	52	12	20	84
Average Wage/Yearly Salary At Placement	\$15.52	\$13.23	\$12.02	\$13.59/\$28,267
WIA Dislocated Worker				
Enrolled	363	117	54	534
Exited	165	50	28	243
Exited Placements	135	40	21	196
Average Wage/Yearly Salary At Placement	\$27.85	\$21.67	\$30.43	\$26.73/\$55,598
WIA Youth				
Enrolled	135	71	17	223
Exited	45	23	9	77
Exited Placements	22	9	5	36
In Post-Secondary Education at Exit	5	4	1	10
Average Wage/Yearly Salary At Job Placement	\$9.12	\$10.20	\$8.88	\$9.34/\$19,427
Total Enrolled - Non Duplicated Count				
Enrolled	677	247	126	1,050
Exited	278	91	64	433
Job Placements	209	61	46	316
OTHER WIA GRANTS				
ENOVATE				
Enrolled	96			96
Exited	14			14
Exited New Business	5			5
Exited Traditional Employment	6			6
Average Wage/Yearly Salary At Placement (Traditional Employment)	\$34.35			\$34.35/\$71,448
Rapid Response-Vets				
Enrolled	103			103
Exited	48			48
Exited Placements	46			46
Average Wage/Yearly Salary At Placement	\$34.52			\$34.52/\$71,801
NEG OJT 2014				
Enrolled	1			1
Exited	0			0
Exited Placements	0			0
Average Wage/Yearly Salary At Placement	\$0.00			\$0.00
C2C				
Enrolled	5	7	0	12
Exited	2	0	0	2
Exited Placements	2	0	0	2
Average Wage/Yearly Salary At Placement	\$26.37	\$0.00	\$0.00	\$26.37/\$54,850
Total Enrolled - Other WIA Grants*				
Enrolled	433	50	18	501
Exited	194	31	12	237
Exited Placements	167	24	9	200
Average Wage/Yearly Salary At Placement	\$31.20	\$20.54	\$36.33	\$29.56/\$61,484
OTHER PROGRAMS (Cumulative)				
J4Vets				
Enrolled	148			148
Exited	87			87
Exited Placements	80			80
Non exited placements	0			0
Average Wage/Yearly Salary At Placement	\$31.45			\$35.01/\$65,416
VASAVOR				
Enrolled	457			457
Exited	402			402
Exited Placements	351			351
Non exited placements	90			90
Average Wage/Yearly Salary At Placement	\$8.75			\$8.54/\$18,200
PRC				
Enrolled	586		130	716
Exited	473		94	567
Exited Placements	344		81	425
Non exited placements	129		49	178
Average Wage/Yearly Salary At Placement	\$9.44		\$9.40	\$9.42/\$19,594
Other Programs Enrolled	1,191		130	1,321
Other Programs Exited	962		94	1,056
Other Programs Job Placements	994		130	1,124
Total Enrolled	1,868	247	256	2,371
Total Exited	1,240	91	158	1,489
Total Job Placements	1,203	91	176	1,470

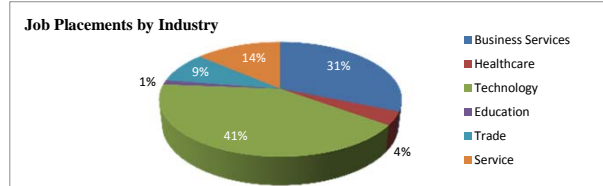
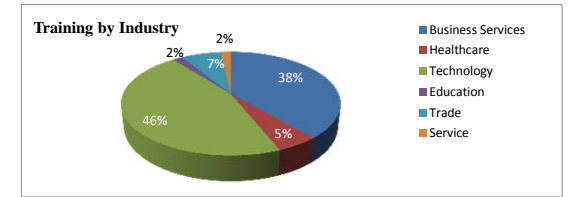
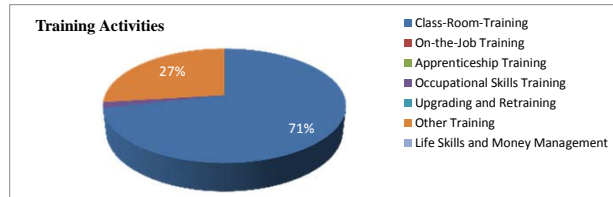
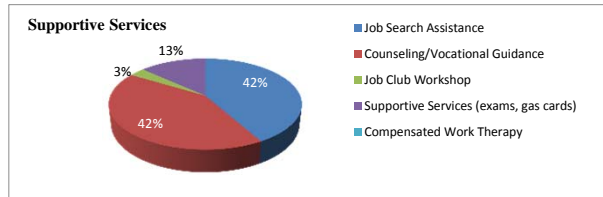
Data source: Local Registration System & Virginia Workforce Connection (VAWC)

* Other WIA Grants include: BRAC, RR, OJT NEG 11, OJT NEG 14, J4Vets, ENOVATE, and RR Vets

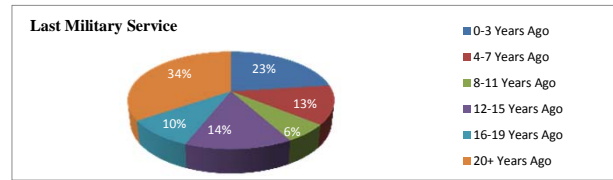
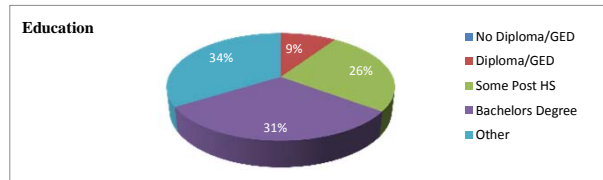
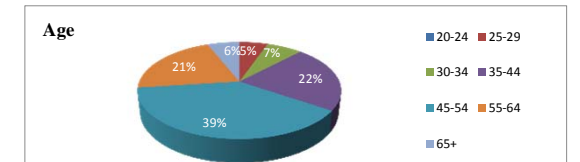
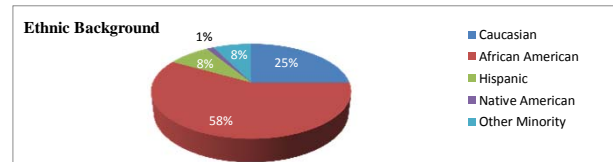
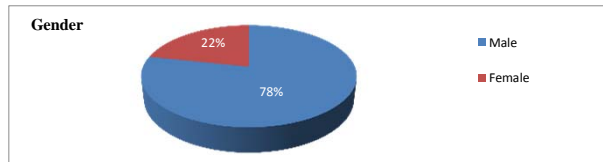
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 2**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter						
	Jul-13	Aug-13	Sep-13	1st Quarter Cumulative	1st Quarter Goals*	Oct-13	Nov-13	Dec-13	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-14	Feb-14	Mar-14	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-14	May-14	Jun-14	4th Quarter Cumulative	4th Quarter Goals*	2nd Year Cumulative	2nd Year Goal*
Clients Assessed	98	20	32	150	120	25	26	39	90	50	33	21	20	74	20	27	0	0	27	10	341	200
Clients Enrolled	76	13	6	95	95	12	10	10	32	35	16	1	0	17	13	4	0	0	4	5	148	148
<i>Placed in Transitional Housing</i>	0	0	1	1	0	0	0	0	0	1	0	0	0	0	2	0	0	0	0	1	1	3
<i>Referred to VA for Benefits</i>	12	15	13	40	40	12	10	10	32	25	16	1	0	17	8	4	0	0	4	2	93	55
<i>Placed in Training</i>	21	10	43	74	79	3	6	6	15	28	16	5	5	26	10	1	0	0	1	2	116	119
Placed in Employment	2	11	8	21	20	13	5	8	26	28	4	8	13	25	28	8	0	0	8	28	80	104
<i>Average Hourly Wage at Placement</i>	\$49.33	\$32.94	\$28.52	\$31.26	\$20.00	\$33.36	\$49.06	\$26.23	\$34.19	\$20.00	\$30.51	\$30.13	\$24.45	\$27.67	\$20.00	\$34.84	\$0.00	\$0.00	\$0.00	\$20.00	\$31.45	\$20.00
Exited	2	11	8	21	0	13	5	9	27	0	4	8	19	31	0	8	0	0	8	0	66	148
<i>Employed at Exit</i>	2	11	8	21	0	13	5	8	26	0	4	8	13	25	0	8	0	0	8	0	80	-

*Goals to be revised 8/2013



Demographics

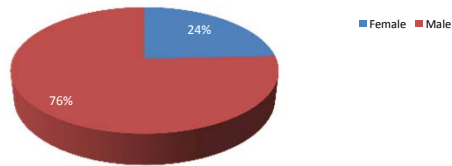


The SkillSource Group, Inc.
Rapid Response for Dislocated Worker Veterans (Cumulative)

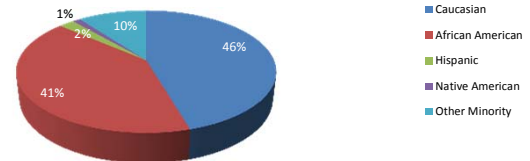
	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	Cumulative	Goals
Clients Enrolled	24	11	6	3	13	8	8	11	6	6	7	103	150
<i>In NVCC ACP Training Activity</i>	1	1	0	0	3	0	0	3	1	2	0	11	
<i>In NVCC non-ACP Training Activity</i>	2	2	2	0	5	2	0	0	0	0	0	13	100
<i>In non-NVCC Training Activity</i>	8	4	6	3	3	2	1	1	1	8	2	39	
<i>Completed Initial Semester of ACP</i>	0	1	0	0	0	3	0	2	0	0	2	8	80
<i>Registered for Additional Training</i>	0	0	0	0	1	1	1	0	0	0	1	4	64
<i>Received Credential</i>	0	2	1	3	0	0	0	5	1	0	6	18	50
Placed in Employment	0	1	4	2	7	0	5	4	4	12	8	46	120
<i>Average Hourly Wage at Placement</i>	\$0	\$34	\$33	\$52	\$41	N/A	\$27	\$40	\$30	\$29	\$35	\$40	\$20
Project Cost Per Veteran Enrolled	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	\$1,664
Project Cost Per Veteran Placement	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	\$2,080

Demographics

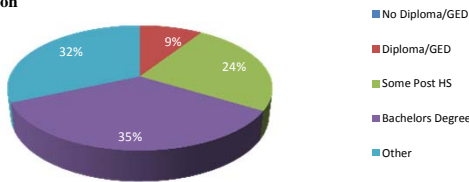
Gender



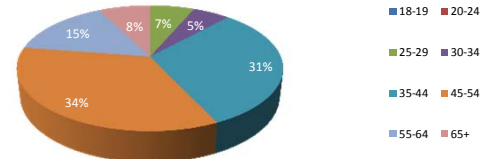
Ethnicity



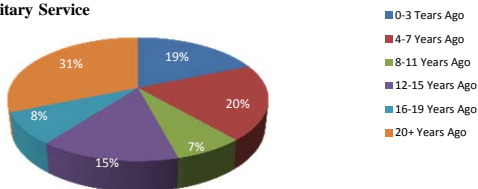
Education



Age

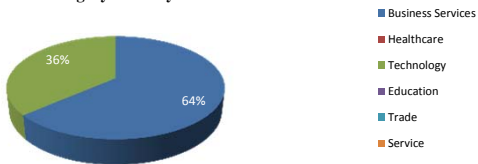


Last Military Service

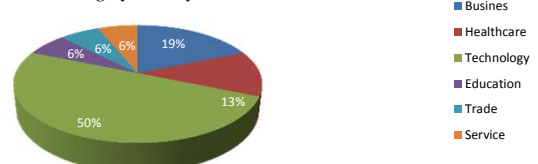


Training/Placements

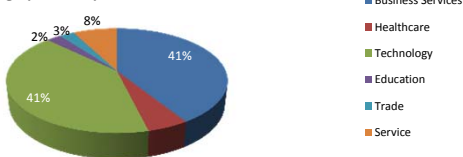
NVCCACP Training By Industry



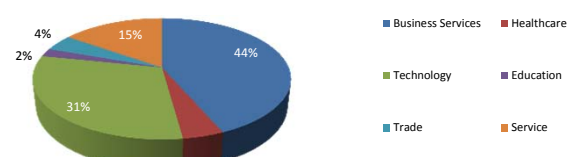
NVCC Non-ACP Training By Industry



All Training by Industry



Job Placement by Industry



Virginia Serious and Violent Offender Reentry Program
Monthly Report

	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Active Caseload	59	61	65	67	69	64	61	60	59	61	55	55	54
Receiving Placement Services	46	48	52	54	56	57	51	50	49	51	53	54	48
New Placements	2	4	3	3	1	3	4	3	1	2	3	4	5
Currently Working	40	41	43	45	43	42	39	40	41	42	39	40	42
Receiving SSI	7	7	7	7	7	7	7	7	7	7	7	7	8
Technical Violations	0	2	0	1	0	2	1	4	2	0	1	2	1
Re-Offended	0	0	0	0	0	0	0	0	0	0	1	0	0
New enrollments	5	1	4	2	2	0	3	2	0	2	2	3	2
Returned to program	0	1	0	0	0	1	0	0	0	0	0	0	1
Upcoming referrals	2	3	2	1	1	2	2	0	2	2	3	3	4
Exited from Program	0	0	0	0	0	5	6	3	1	0	8	3	3
Training Expenditures	\$950	\$878	\$9,100	\$0	\$6,150	\$5,616	\$0	\$0	\$0	\$8,100	\$0	\$1,038	\$0
Supportive Services Expenditures	\$2,800	\$1,498	\$1,910	\$5,032	\$1,881	\$1,932	\$1,225	\$2,810	\$237	\$900	\$1,091	\$1,945	TBD*

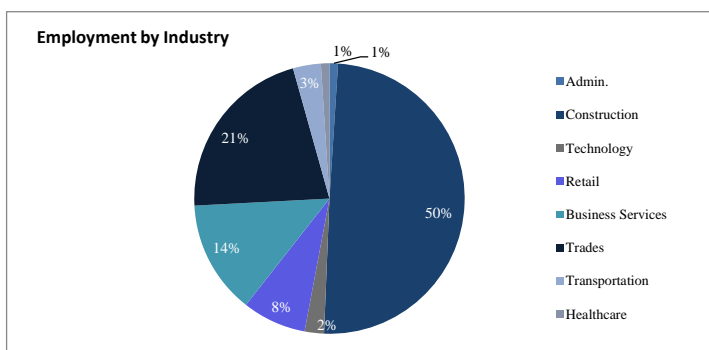
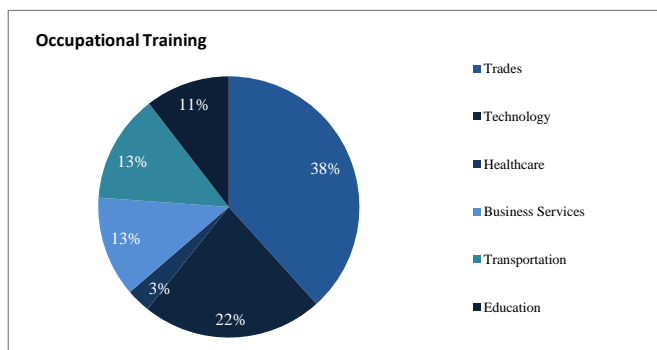
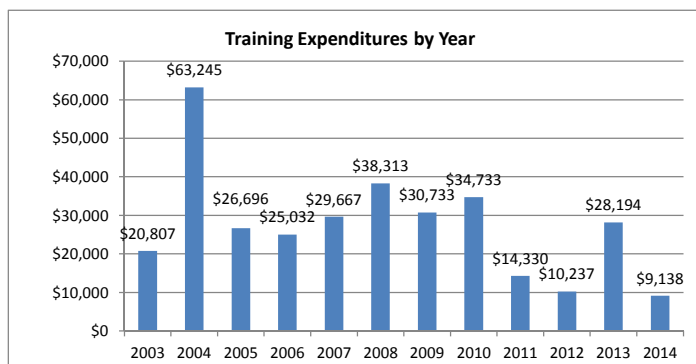
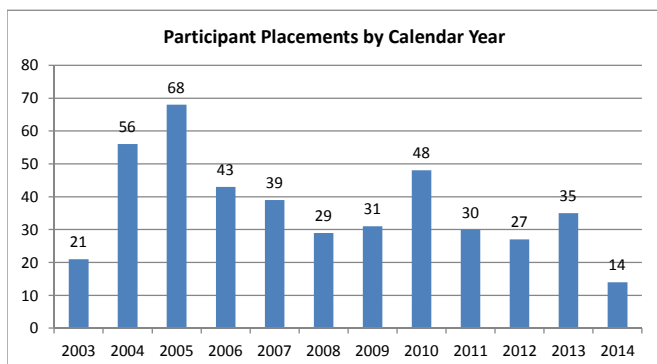
*Final Supportive Services Expenditures Reported on One Month Delay

Cumulative (since program inception in 2003):	
Enrollment	457
Placements*	441
Exited**	402
Deceased	6
Average Hourly Wage	\$8.75
Re-Offended	19
Insured by Federal Bonding	78
Total Bonding Value	\$390,000
Training Expenditures	\$331,125
Supportive Services Expenditures	\$278,628

*Multiple placements may be made for one participant

**Exited participants may be returned to program

April Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
Waiter	Bob Evans	\$7.25	25	No
Administrative	Federal Business Systems	\$8.00	30	No
Equipment Operator	Davis Industries Inc.	\$11.00	40	Yes
Kitchen Helper	Honey Baked Ham	\$8.50	30	No
Busser/Dishwasher	Austin Girll	\$10.00	25	No

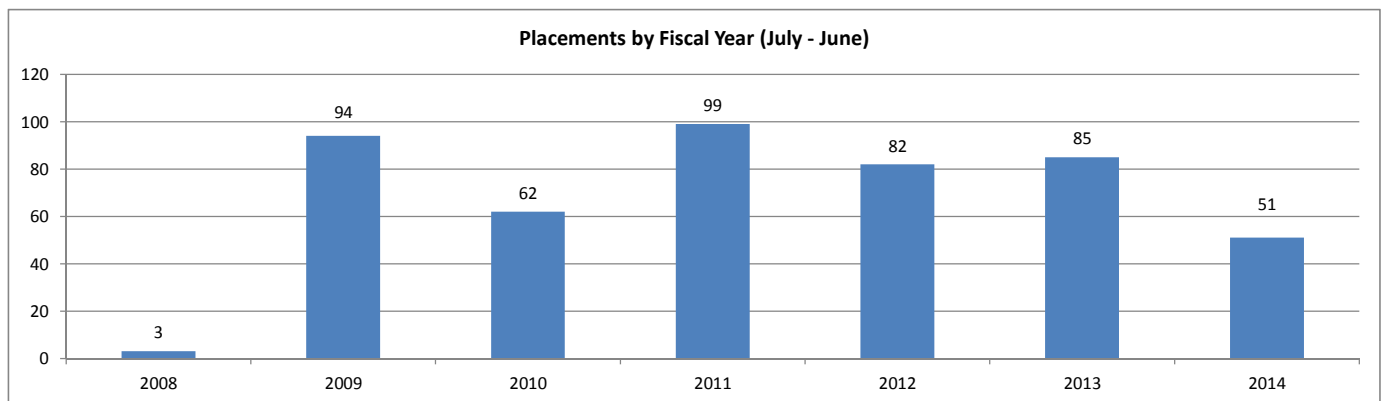
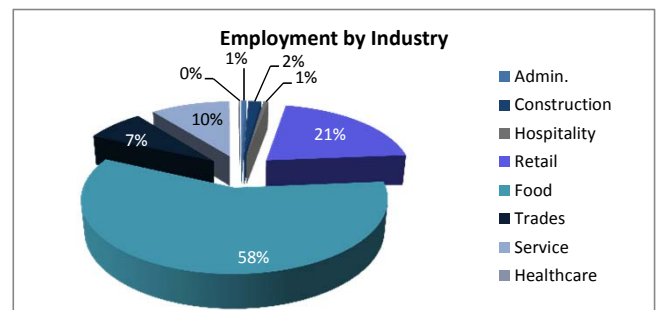
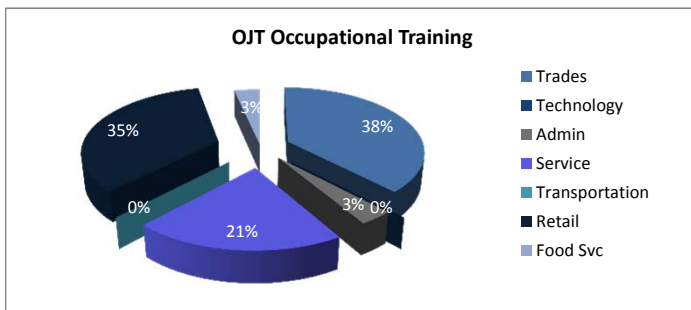


Fairfax Pre-Release Center

Monthly Report

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Enrolled	6	8	10	6	5	5	7	3	6	8
Placed in Employment	3	7	5	9	4	4	4	7	4	4
Exited	8	4	6	6	11	7	7	8	5	11
Employed at Exit	6	2	4	5	10	7	7	6	4	9
Unemployed at Exit	2	2	2	1	1	0	0	2	1	2
Currently Employed	47	52	55	61	56	54	55	54	52	48
Average Hourly Wage	\$9.44	\$9.33	\$9.31	\$9.41	\$9.82	\$9.82	\$9.70	\$10.09	\$10.14	\$9.58

Cumulative	
Enrolled	586
Non-Exited Placements	129
Exited	473
Unemployed as Exit	92
Employed at Exit	344
Insured by Federal Bonding	50
Total Bonding Value	\$250,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	51



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	Dunkin' Donuts	\$8.50

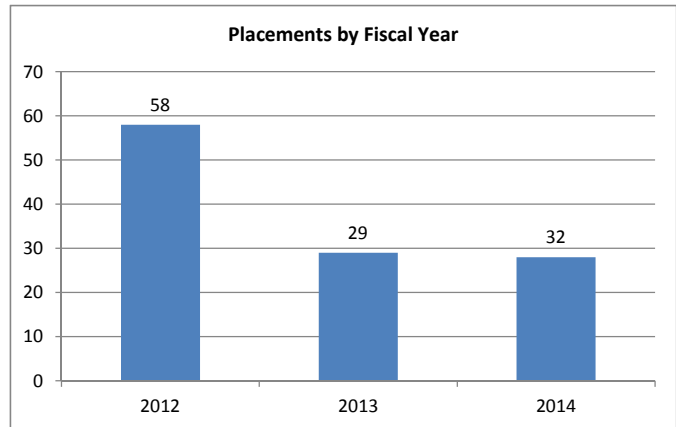
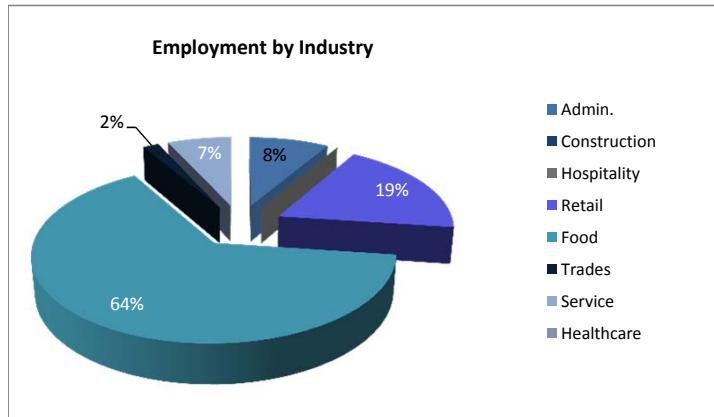
Loudoun Pre-Release Center

Monthly Report - April 2014

	Jul-Aug 13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Enrolled	3	6	0	1	2	4	5	4	4
Placed in Employment	7	4	1	2	2	4	4	3	4
Exited	7	2	3	0	5	5	3	4	6
<i>Employed at Exit</i>	6	2	3	0	5	5	3	4	6
<i>Unemployed at Exit</i>	1	0	0	0	0	0	0	0	0
Currently Employed	23	24	23	23	18	17	19	18	17
<i>Average Hourly Wage</i>	\$8.50	\$8.00	\$9.25	\$9.25	\$9.25	\$9.08	\$10.66	\$10.25	\$10.34

*New Hire Process Underway




<i>Cumulative</i>	
Enrolled	130
Non-Exited Placements	49
Exited	94
<i>Unemployed at Exit</i>	13
<i>Employed at Exit</i>	81
Insured by Federal Bonding	0
<i>Total Bonding Value</i>	\$0
Total On the Job Trainings	0
<i>On the Job Training Expenditures</i>	\$0
Re-Offended	2



Sample of Monthly Placements

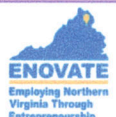


Positions	Employers	Starting Wage
Front-of-the-House Assistant	Clyde's Restaurant	\$10.00/hour
Deli Clerk	Giant	\$7.60/hour
Cashier	Red, Hot & Blue	\$7.50/hour

The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
April 2014




Performance Outcomes				Total
# Attending Info Session	414	668	285	1367
# Screened to be WIA eligible	383	277	149	809
# Enrolled/Random Assignment - Treatment	71	58	70	199
# Enrolled/Random Assignment - Control	74	52	65	191
# Enrolled/Non-Random Assignment	25	43	24	92
# Veterans Enrolled	25	43	24	92
# Receiving Services	95	95	46	236
# Enrolled Participants – Referred back to traditional employment	7	3	21	31
# Starting New Businesses	23	12	25	60
# Withdrawn Participants	2	--	--	2
# Adults/Dislocated (Treatment only)	30/66	N/A	50/44	N/A

Summary – Projects ENOVATE and GATE each have a goal to enroll 275 randomly assigned participants. **Launch Hampton Roads** has a goal to enroll 200 randomly assigned participants. As of April 2014 ENOVATE is **26%** of goal and GATE is **25%** of goal. **Launch Hampton Roads** is **29%** of goal.

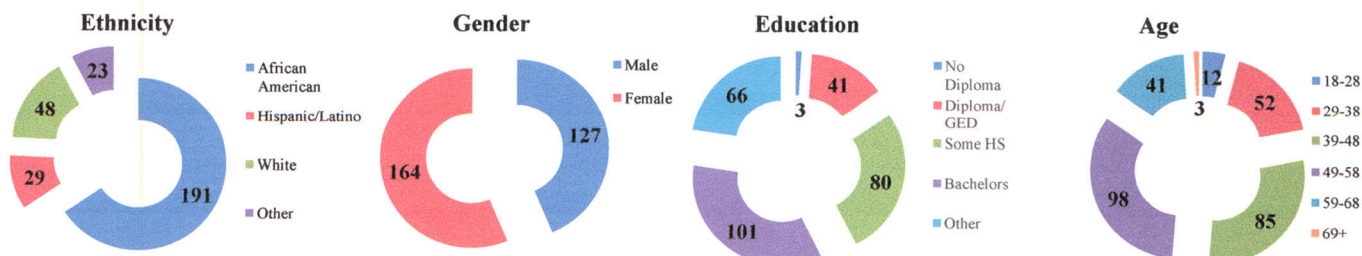
Demographics for VETEC Participants – thru April 2014

Ethnicity			
	T* C**	T C	T C
African American	43 33	72 --	76 53
Hispanic	15 12	12 --	2 1
White	20 13	14 --	14 7
Other	18 16	3 -	2 4
Total	96 74	101 n/a	94 65

Gender	T C	T C	T C
Male	47 23	37 7	43 19
Female	49 51	64 45	51 46
Total	87 68	101 52	94 65

Education			
	T C	T C	T C
No Diploma	2 0	1 1	0 1
Diploma	6 6	7 6	28 13
Some Post HS	25 25	29 14	26 30
Bachelor	41 28	33 15	27 17
Other	22 15	31 16	13 4
Total	96 74	101 52	94 65

Age	T C	T C	T C
18-28	5 1	4 5	3 7
29-38	15 14	17 13	20 10
39-48	27 20	22 12	36 26
49-58	34 31	41 19	23 17
59-68	14 8	15 2	12 5
69+	1 0	2 1	0 0
Total	96 74	101 52	94 65



*T=Treatment (Sum of the # of Enrolled Random Assignment plus the # of Enrolled Veterans)

**C=Control

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	TOTAL
Client Overview											
Walk-In	20	29	38	33	36	34	23	0	31	26	224
One-on-One Counseling	14	17	16	8	11	4	15	15	17	14	103
Meeting and Event Attendees*	37	6	6	31	10	182	26	98	64	114	423
Total:	71	52	60	72	57	220	64	113	112	154	750
Economic Impact											
New Businesses Created**	1	0	3	1	0	0	0	1	8	1	13
New Jobs Created	1	0	3	2	0	0	0	1	8	1	14
Businesses Expanded	0	0	0	0	0	0	0	0	0	0	0
Total:	2	0	6	3	0	0	0	2	16	2	27
Services Utilized											
TA for Business Startup	8	15	9	7	10	4	13	14	13	13	85
TA for Business Expansion	6	2	2	1	1	0	2	0	4	1	12
Total:	14	17	11	8	11	4	15	14	17	14	97

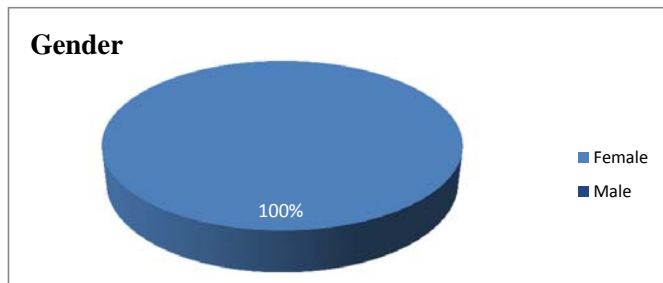
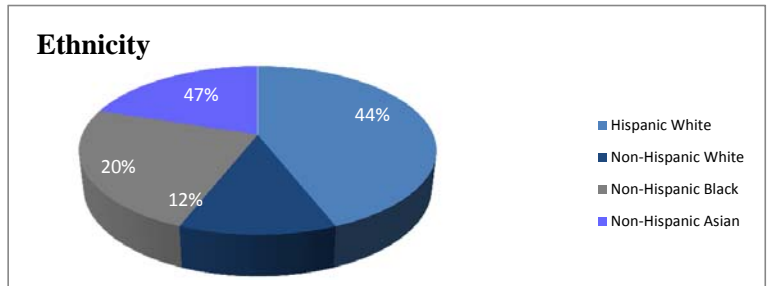
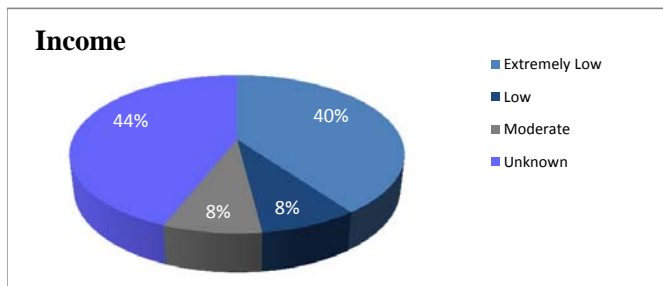
***Meetings and Events**

How to Become a Home based Child Care Provider
Five Simple Steps Training
Monthly focus group

****New Businesses Created**

Commonwealth MedBillers, LLC.

April Demographics



BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2013 - April 30, 2014

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses****	WIA YOUTH		WIA ADULT/DW/VASAVOR /J4VETS/RR Veterans		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance	\$17,673		0	0.00%	9	3.01%	9
Clerical / Administrative	\$166,767		2	5.56%	68	22.74%	70
Construction / Trade	\$8,632		1	2.78%	4	1.34%	5
Education*	\$24,188		2	5.56%	8	2.68%	10
Healthcare	\$187,073		23	63.89%	64	21.40%	87
Hospitality / Services	\$5,486		1	2.78%	3	1.00%	4
Literacy Activities**	\$6,526		5	13.89%	10	3.34%	15
Technology	\$284,469		2	5.56%	98	32.78%	100
Transportation***	\$82,456		0	0.00%	28	9.36%	28
Others/Vocational Training	\$15,266	\$90	0	0.00%	7	2.34%	7
TOTAL	\$798,534	\$90	36	100.00%	299	100.00%	335

* Teachers/Instructors, Teacher Assistants, Librarians, Archivists and Curators, etc.

** ABE, ESL, Basic Computer, Literacy Skills Training, etc.

***Truck Drivers, School Bus Drivers, CDL, etc...

****J4VETS--Work Keys Assessment Fees

ITA Obligated by Grants	Training Amount
WIA Adult	\$218,590
WIA Dislocated	\$349,384
WIA Youth	\$59,364
J4VETS	\$66,552
Rapid Response Veterans	\$81,868
VASAVOR*	\$25,292
TOTAL	\$801,050

*ITA & OJT

OJTs / INDUSTRY	Obligated Funds	VASAVOR*		WIA A/NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting / Finance	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative	\$10,710	0	0.00%	3	60.00%	3
Construction / Trade	\$2,426	1	100.00%	0	0.00%	1
Education	\$0	0	0.00%	0	0.00%	0
Healthcare	\$0	0	0.00%	0	0.00%	0
Hospitality / Services	\$3,900	0	0.00%	1	20.00%	1
Retail	\$0	0	0.00%	0	0.00%	0
Technology	\$5,720	0	0.00%	1	20.00%	1
Transportation	\$0	0	0.00%	0	0.00%	0
Others	\$0	0	0.00%	0	0.00%	0
TOTAL	\$22,756	1	100.00%	5	100.00%	6