

# Department of Family Services

## *Employment & Training Team Report*

*July 2014*

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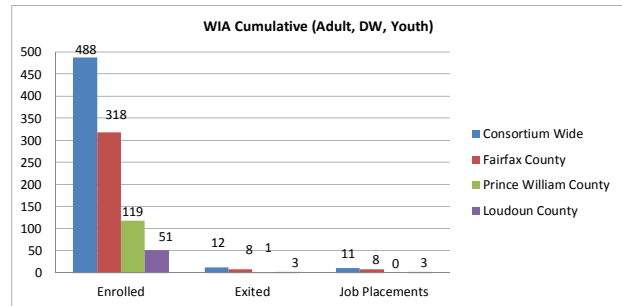
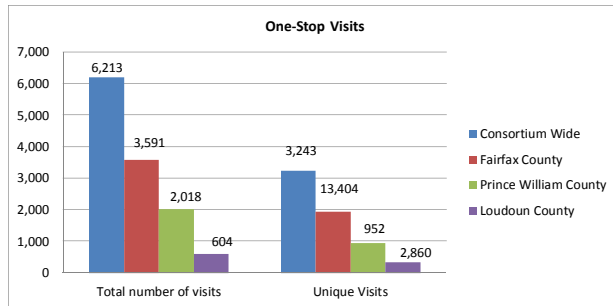
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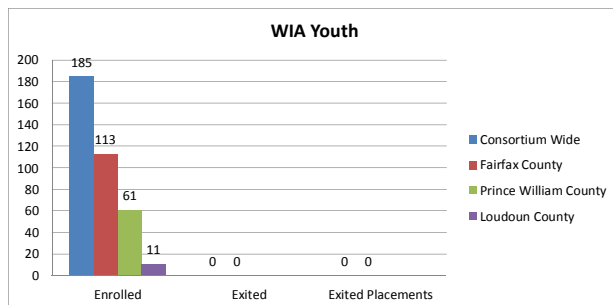
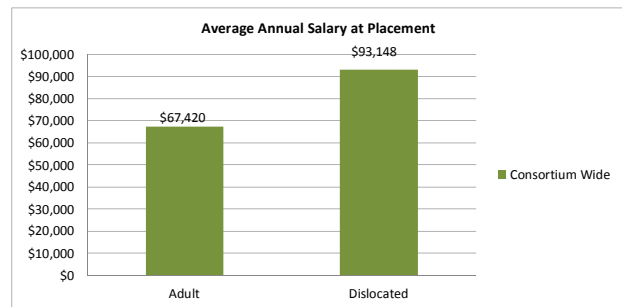
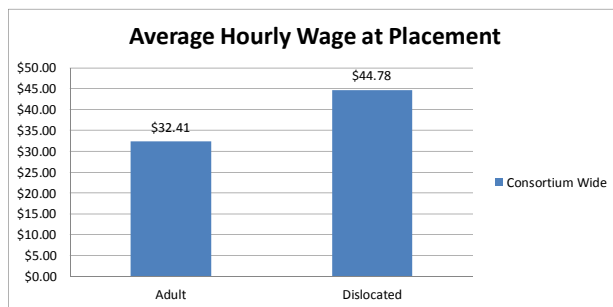
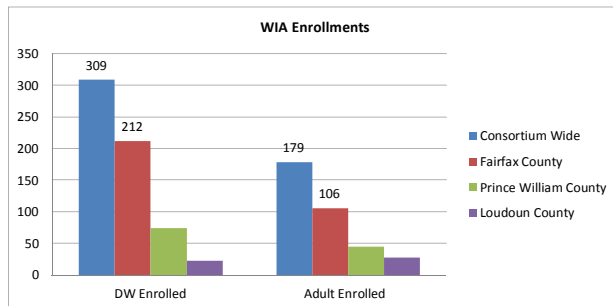
### **July Highlights**

- **6,213** job seekers received core services at their local One-Stop Employment Center.
- **488** job seekers received intensive employment services through the Workforce Investment Act program.
- The average hourly wage for Rapid Response for Veterans participants was **\$51.27**.
- **12** job seekers enrolled in the Credential to Careers program.
- **Three** participants in the Virginia Serious and Violent Offender Reentry program (VASAVOR) found employment.

# **Northern Virginia Workforce Investment Area** WIA Adult, Youth and Dislocated Worker Statistics (July 1, 2014 – July 31, 2014)

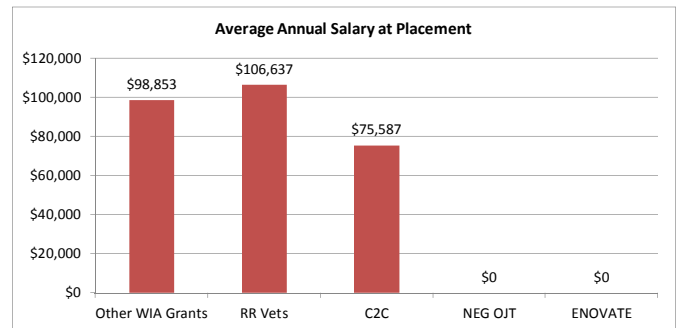
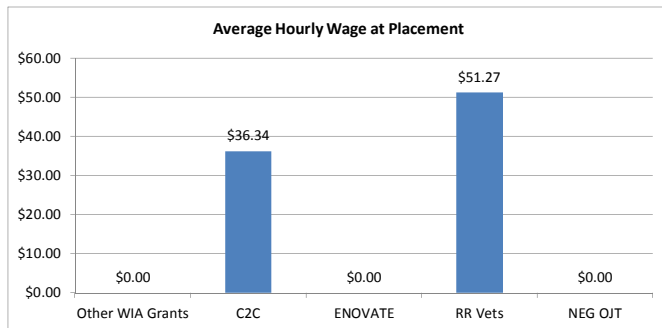
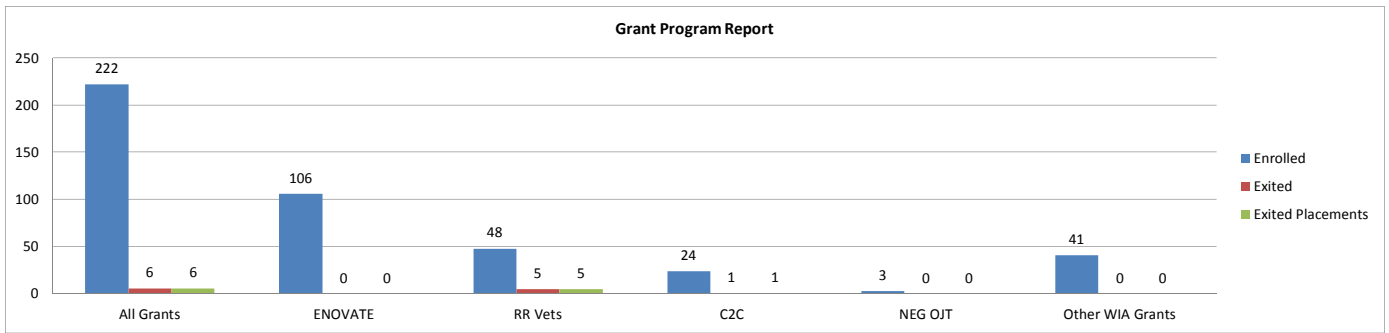


## **WIA Breakdown - Adult, Dislocated Worker and Youth**

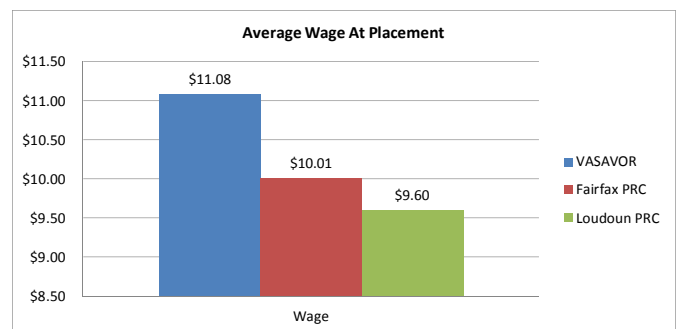
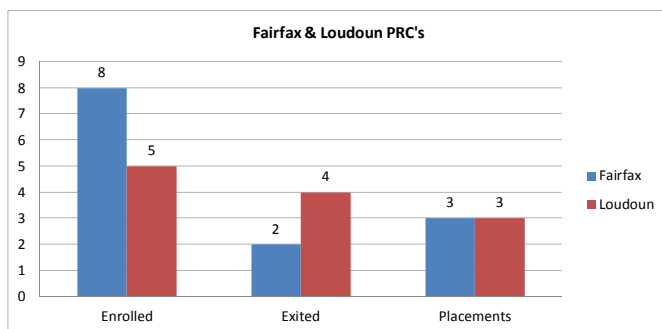
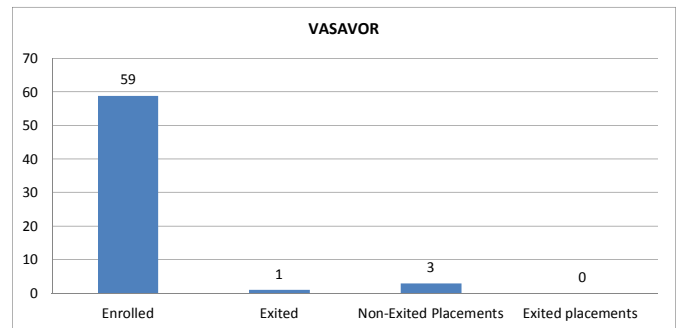
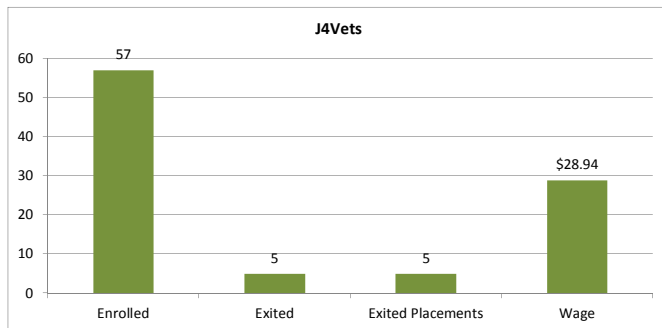


*\*Youth employment and post secondary education statistics will be reported next month. No numbers to report at this time.*

**Northern Virginia Workforce Investment Area**  
WIA Grants and Other Programs Statistics (July 1, 2014 – July 31, 2014)



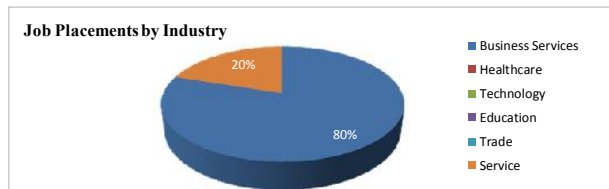
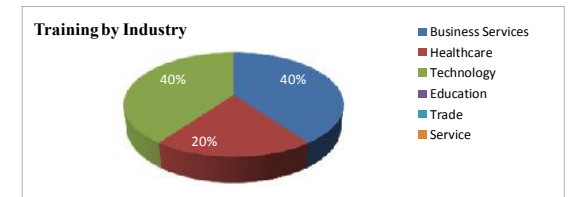
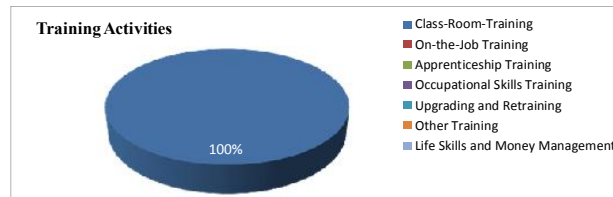
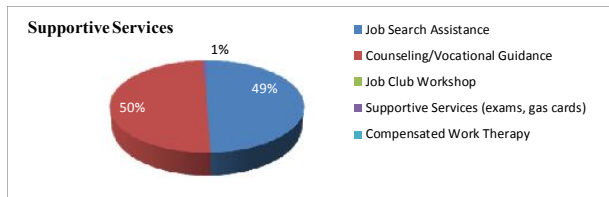
**Non WIA Grants**



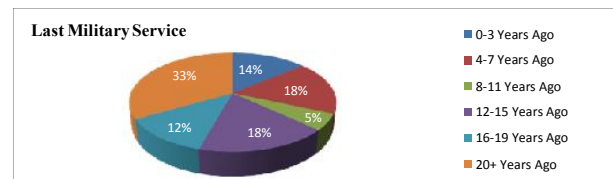
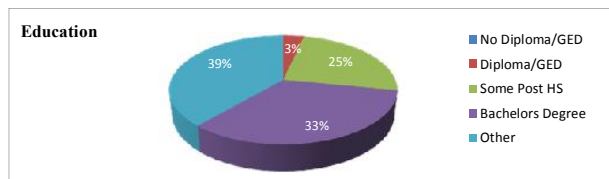
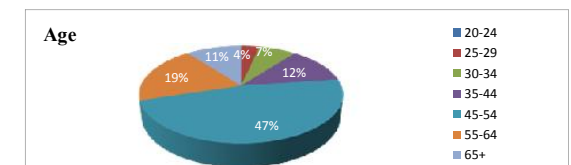
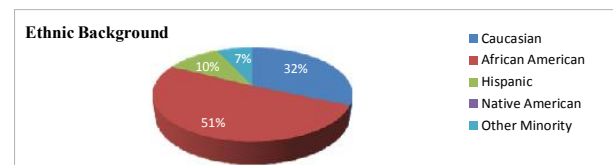
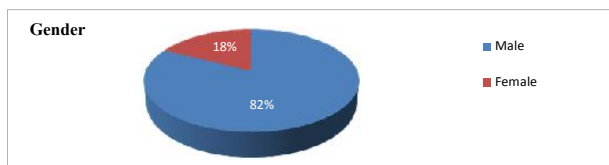
**The SkillSource Group, Inc.**  
Jobs for Veterans Monthly Report - **Year 3**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter					2nd Year Cumulative	2nd Year Goal*
	Jul-14	Aug-14	Sep-14	1st Quarter Cumulative	1st Quarter Goals*	Oct-14	Nov-14	Dec-14	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-15	Feb-15	Mar-15	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-15	May-15	Jun-15	4th Quarter Cumulative	4th Quarter Goals*		
<b>Clients Assessed</b>	68	0	0	0	120	0	0	0	0	50	0	0	0	0	20	0	0	0	0	10	0	200
<b>Clients Enrolled</b>	57	0	0	0	95	0	0	0	0	35	0	1	0	0	13	0	0	0	0	5	0	148
<i>Placed in Transitional Housing</i>	0	0	0	0	0	0	0	0	0	1	0	0	0	0	2	0	0	0	0	1	0	3
<i>Referred to VA for Benefits</i>	32	0	0	0	40	0	0	0	0	25	0	1	0	1	8	0	0	0	0	2	1	55
<i>Placed in Training</i>	5	0	0	5	79	0	0	0	0	28	0	0	0	0	10	0	0	0	0	2	5	119
<b>Placed in Employment</b>	5	0	0	5	20	0	0	0	0	28	0	0	0	0	28	0	0	10	0	28	5	104
<i>Average Hourly Wage at Placement</i>	\$28.94	\$0.00	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$31.33	\$20.00
<b>Exited</b>	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	148
<i>Employed at Exit</i>	5	0	0	0	20	0	0	0	0	28	0	0	0	0	28	0	0	0	0	28	0	104

\*Goals to be revised 8/2014



**Demographics**

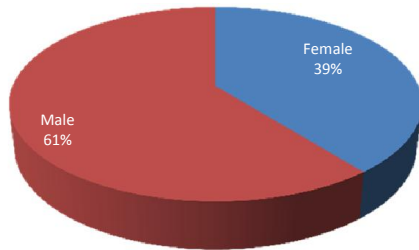


**The SkillSource Group, Inc.**  
 Credentials to Careers (Cumulative)

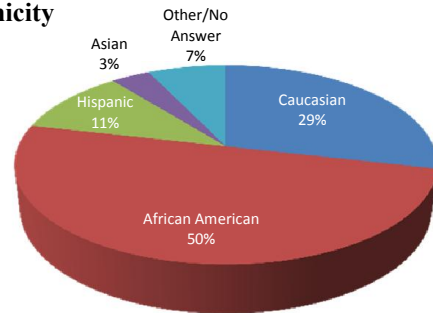
	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Cumulative	Goals
<b>Monthly Visits</b>	<b>13</b>	<b>12</b>	<b>41</b>	<b>65</b>	<b>52</b>	<b>76</b>	<b>55</b>	<b>56</b>	<b>55</b>	<b>0</b>	<b>0</b>	<b>425</b>	
<b>Clients Enrolled</b>	<b>0</b>	<b>2</b>	<b>5</b>	<b>1</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>28</b>	
Enrolled in WIA (Manassas)	0	1	1	0	3	0	1	0	1	0	0	7	
Enrolled in WIA (Prince William)	0	1	4	1	1	2	1	0	5	0	0	15	
Enrolled in WIA (Fairfax)	0	0	0	0	0	0	0	0	6	0	0	6	
In Training Activity	0	1	4	1	1	2	3	3	9	0	0	24	150
Completed Training	0	0	0	0	3	3	1	1	6	0	0	14	120
Received Credential	0	0	0	0	3	3	1	1	6	0	0	14	102
Entered Employment	0	0	0	0	0	2	2	0	1	0	0	5	84
<b>Clients Exited</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>	
Employment at Exit	0	0	0	0	0	2	2	0	0	0	0	4	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$26	\$23	\$0	\$36	\$0	\$0	\$29	

**Demographics**

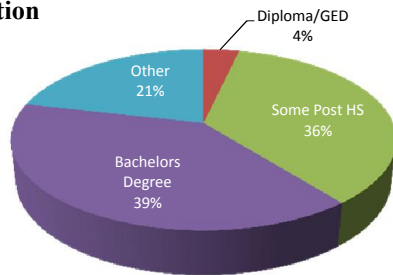
**Gender**



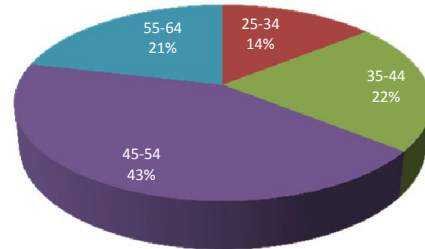
**Ethnicity**



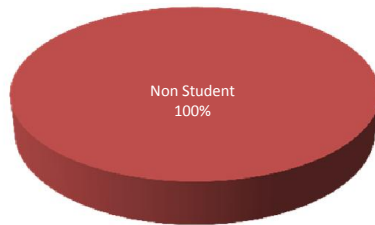
**Education**



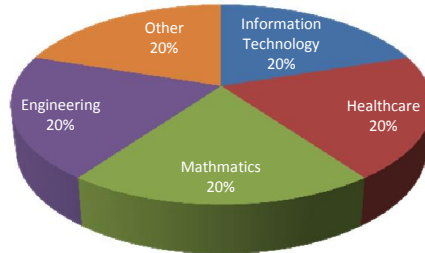
**Age**



**Student vs. Non Student**



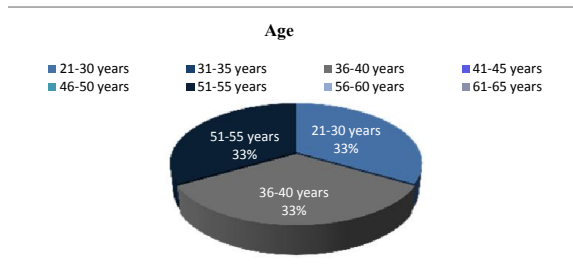
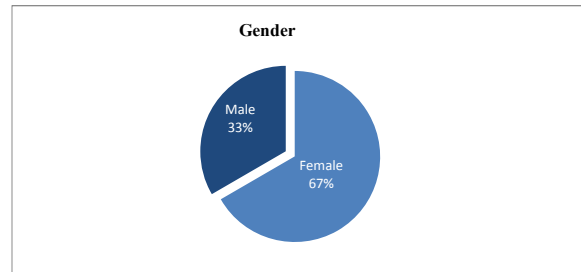
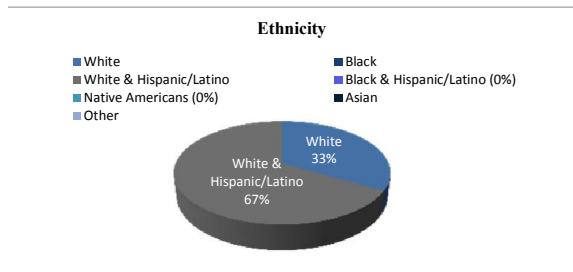
**Job Placement by Industry**



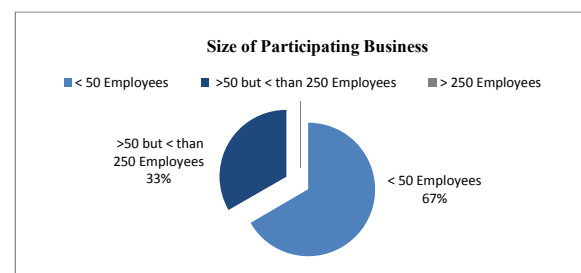
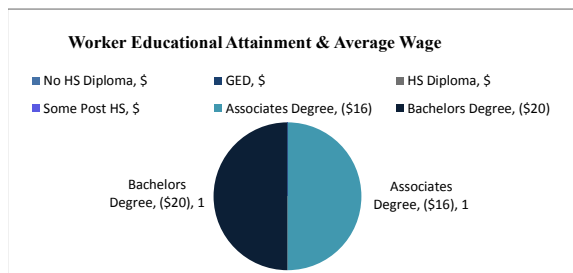
**Northern Virginia Workforce Area #11**  
DWT NEG OJT Grant - July 2014 Report

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	MTD
OJT Eligible Clients Identified	2	10	25	24											61
Enrolled in OJT Funded Training	2	0	0	1											3
Exits	0	0	0	0											0
Entering Employment at Exit	0	0	0	0											0
Entered OJT Employment at Exit	0	0	0	0											0
Entered OJT Related Employment at Exit	0	0	0	0											0
Employers Contacted	19	7	16	6											48
Employer Contracts (PreAward Checklist Reed)	6	2	1	2											11
Client Referrals for Placement	2	0	19	49											70

**Formula OJT Placed Participant Demographics**



**DWT NEG OJT Employer Demographics**



# Virginia Serious and Violent Offender Reentry Program

## Monthly Report

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Active Caseload	67	69	64	61	60	59	61	55	55	54	58	58	59
Receiving Placement Services	54	56	57	51	50	49	51	53	54	48	53	56	58
New Placements	3	1	3	4	3	1	2	3	4	5	2	5	3
Currently Working	45	43	42	39	40	41	42	39	40	42	42	44	45
Receiving SSI	7	7	7	7	7	7	7	7	7	8	9	9	9
Technical Violations	1	0	2	1	4	2	0	1	2	1	2	3	1
Re-Offended	0	0	0	0	0	0	0	1	0	0	0	0	0
New enrollments	2	2	0	3	2	0	2	2	3	2	5	3	2
Returned to program	0	0	1	0	0	0	0	0	0	1	0	0	0
Upcoming referrals	1	1	2	2	0	2	2	3	3	4	2	2	4
Exited from Program	0	0	5	6	3	1	0	8	3	3	1	3	1
Training Expenditures	\$0	\$6,150	\$5,616	\$0	\$0	\$0	\$8,100	\$0	\$1,038	\$0	\$1,389	\$0	\$472
Supportive Services Expenditures	\$5,032	\$1,881	\$1,932	\$1,225	\$2,810	\$237	\$900	\$1,091	\$1,945	\$1,980	\$1,495	\$2,143	TBD*

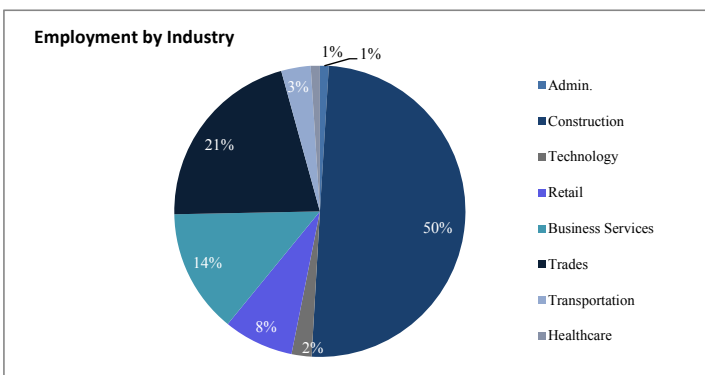
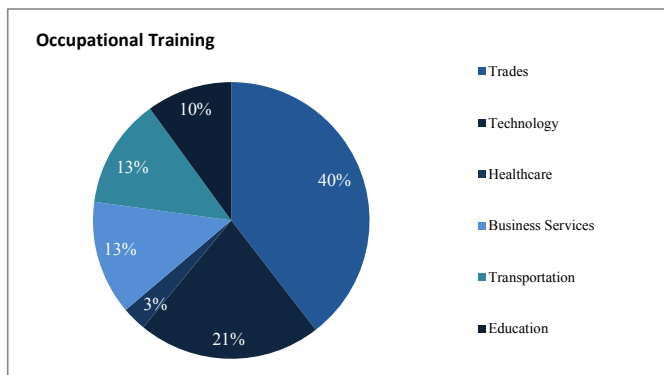
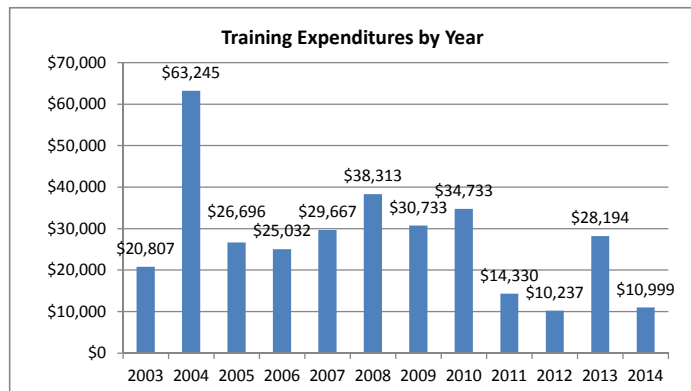
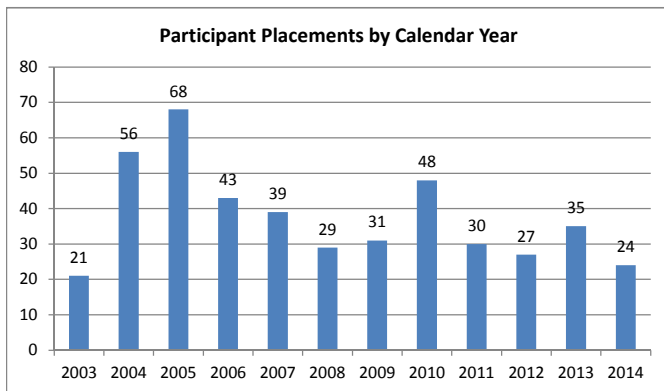
\*Final Supportive Services Expenditures Reported on One Month Delay

Cumulative (since program inception in 2003):	
Enrollment	467
Placements*	451
Exited**	407
Deceased	6
Average Hourly Wage	\$10.13
Re-Offended	19
Insured by Federal Bonding	80
Total Bonding Value	\$400,000
Training Expenditures	\$332,986
Supportive Services Expenditures	\$284,246

\*Multiple placements may be made for one participant

\*\*Exited participants may be returned to program

July Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
General Labor	Myers Mowing & Lawn Care	\$12.00	30	No
General Labor	VA Paving Company	\$14.00	40	No
Waitress	Bertucci's	\$7.25	20	No



## Fairfax Pre-Release Center

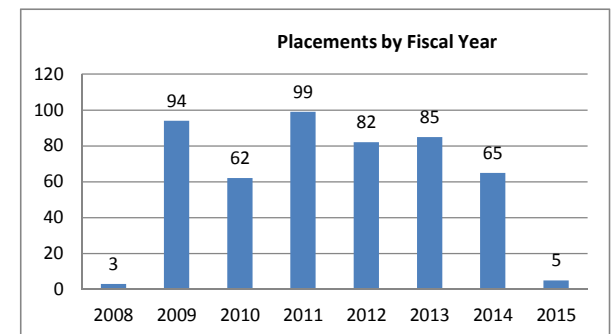
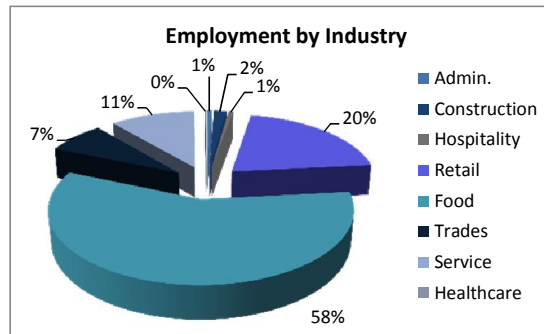
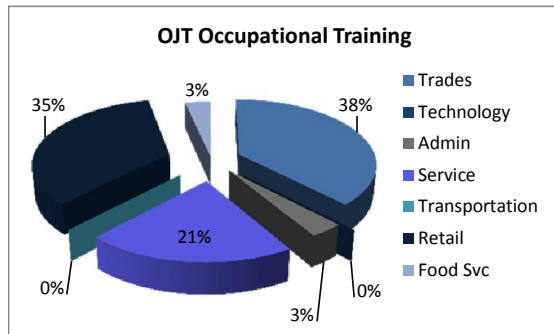
### Monthly Report

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Enrolled	6	8	10	6	5	5	7	3	6	8	7	4	8
Placed in Employment	3	7	5	9	4	4	4	7	4	4	8	6	5
Exited	8	4	6	6	11	7	7	8	5	11	4	8	2
<i>Employed at Exit</i>	6	2	4	5	10	7	7	6	4	9	4	6	2
<i>Unemployed at Exit</i>	2	2	2	1	1	0	0	2	1	2	0	2	0
Currently Employed	47	52	55	61	56	54	55	54	52	48	53	51	46
<i>Average Hourly Wage</i>	\$9.44	\$9.33	\$9.31	\$9.41	\$9.82	\$9.82	\$9.70	\$10.09	\$10.14	\$9.58	\$9.71	\$9.78	\$10.01

<i>Cumulative</i>	
Enrolled	601
Non-Exited Placements	136
Exited	492
<i>Unemployed as Exit</i>	94
<i>Employed at Exit</i>	356
Insured by Federal Bonding	50
<i>Total Bonding Value</i>	\$250,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	51

### Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50





## Loudoun Pre-Release Center

*Monthly Report - July 2014*

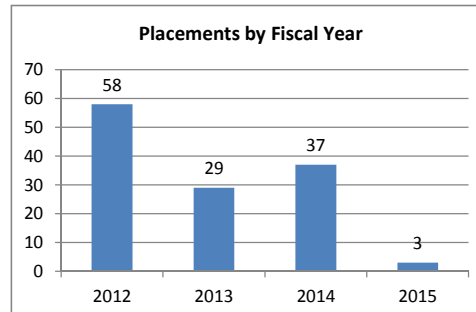
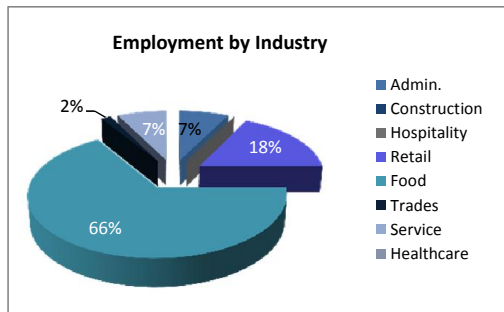
	Jul-Aug 13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Enrolled	3	6	0	1	2	4	5	4	4	3	3	5
Placed in Employment	7	4	1	2	2	4	4	3	4	2	3	3
Exited	7	2	3	0	5	5	3	4	6	4	0	4
<i>Employed at Exit</i>	6	2	3	0	5	5	3	4	6	3	0	4
<i>Unemployed at Exit</i>	1	0	0	0	0	0	0	0	0	1	0	0
Currently Employed	23	24	23	23	18	17	19	18	17	13	17	14
<i>Average Hourly Wage</i>	\$8.50	\$8.00	\$9.25	\$9.25	\$9.25	\$9.08	\$10.66	\$10.25	\$10.34	\$9.75	\$9.75	\$9.60

\*New Hire Process Underway

<i>Cumulative</i>	
Enrolled	141
Non-Exited Placements	58
Exited	102
<i>Unemployed at Exit</i>	14
<i>Employed at Exit</i>	88
Insured by Federal Bonding	0
<i>Total Bonding Value</i>	\$0
Total On the Job Trainings	0
<i>On the Job Training Expenditures</i>	\$0
Re-Offended	2

### Sample of Monthly Placements

Positions	Employers	Starting Wage
Service Technician	Tire Shop	\$9.00
Cashier	Villa Pizza	\$7.50
Sales Associate	Vitamin World	\$8.00



The **SkillSource** Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
July 2014

**Performance Outcomes**



**Total**

# Attending Info Session	541	919	386	1,846
# Screened to be WIA eligible	477	342	222	1,041
# Enrolled/Random Assignment - Treatment	93	88	88	269
# Enrolled/Random Assignment - Control	101	83	82	266
# Enrolled/Non-Random Assignment	35	62	34	131
# Veterans Enrolled	35	62	34	131
# Receiving Services	125	136	57	318
# Enrolled Participants – Referred back to traditional employment	7	3	9	19
# Starting New Businesses	47	27	22	96
# Withdrawn Participants	3	24	22	49
# Adults/Dislocated (Treatment only)	42/86	135/15	68/54	245/155

**Summary** – Projects ENOVATE and GATE each have a goal to enroll 275 randomly assigned participants. **Launch Hampton Roads** has a goal to enroll 200 randomly assigned participants. As of July 2014 ENOVATE is **34%** of goal and GATE is **32%** of goal. **Launch Hampton Roads** is **44%** of goal.

**Demographics for VETEC Participants – thru July 2014**

**Ethnicity**



	T*	C**	T	C	T	C
African American	61	42	105	57	93	66
Hispanic	18	15	14	7	3	2
White	27	21	26	14	20	9
Other	22	23	5	5	6	5
<b>Total</b>	<b>128</b>	<b>101</b>	<b>150</b>	<b>83</b>	<b>122</b>	<b>82</b>

**Gender**

	T	C	T	C	T	C
Male	60	31	52	13	55	27
Female	68	70	98	70	67	55
<b>Total</b>	<b>128</b>	<b>101</b>	<b>150</b>	<b>83</b>	<b>122</b>	<b>82</b>

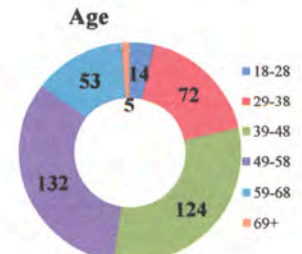
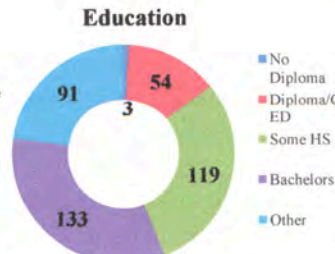
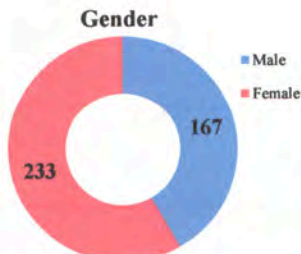
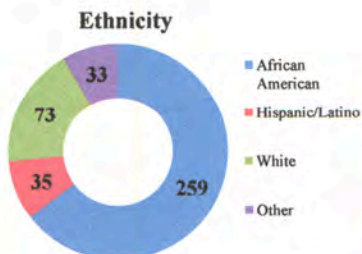
**Education**



	T	C	T	C	T	C
No Diploma	2	1	1	2	--	3
Diploma	11	11	12	10	31	18
Some Post HS	28	30	51	25	40	33
Bachelor	55	37	44	22	34	23
Other	32	22	42	24	17	5
<b>Total</b>	<b>128</b>	<b>101</b>	<b>150</b>	<b>83</b>	<b>122</b>	<b>82</b>

**Age**

	T	C	T	C	T	C
18-28	5	2	5	9	4	9
29-38	19	21	28	20	25	12
39-48	39	29	39	19	46	32
49-58	44	39	56	30	32	20
59-68	18	10	20	4	15	9
69+	3	--	2	1	--	--
<b>Total</b>	<b>128</b>	<b>101</b>	<b>150</b>	<b>83</b>	<b>122</b>	<b>82</b>



\*T=Treatment (Sum of the # of Enrolled Random Assignment plus the # of Enrolled Veterans)

\*\*C=Control

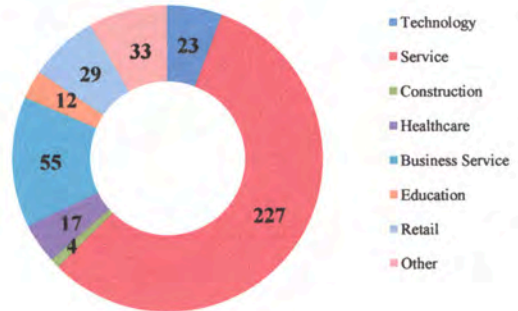
The *SkillSource* Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
July 2014

**Results Data for VETEC Participants – thru July 2014**

**New Business Ideas by Industry**



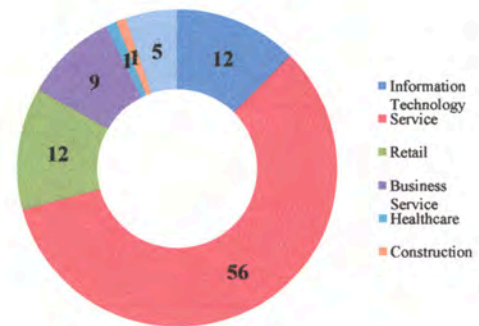
	T C		T C		T C	
Technology	15	4	5	3	3	4
Service	67	63	81	50	79	49
Construction	4	6	--	--	--	--
Healthcare	6	6	5	1	6	6
Business Service	13	7	15	3	27	23
Education	--	--	9	4	3	--
Retail	12	11	17	15	--	--
Other	11	4	18	7	4	1
<b>Total</b>	<b>128</b>	<b>101</b>	<b>150</b>	<b>83</b>	<b>122</b>	<b>82</b>



**New Businesses Launched**



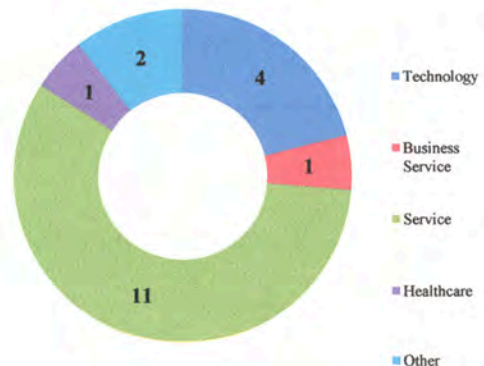
	T	T	T
Information Technology	10	2	--
Service	22	15	19
Business Service	4	5	3
Retail	6	3	--
Healthcare	1	--	--
Construction	1	--	--
Other	3	2	--
<b>Total</b>	<b>47</b>	<b>27</b>	<b>22</b>



**Entered Traditional Employment**



	T	T	T
Technology	3	1	--
Business Service	--	1	--
Service	2	--	9
Healthcare	1	--	--
Other	1	1	--
<b>Total</b>	<b>7</b>	<b>3</b>	<b>9</b>



\*T=Treatment (Sum of the # of Enrolled Random Assignment plus the # of Enrolled Veterans)

\*\*C=Control

# BREAKDOWN REPORT ON ITAS AND OJTS

*July 1, 2014 - August 31, 2014*

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIA YOUTH		WIA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$1,767		0	0.00%	2	4.44%	2
Clerical / Administrative (CA)	\$0		0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$3,000		0	0.00%	1	2.22%	1
Education (Ed)	\$921		1	12.50%	0	0.00%	1
Healthcare (He)	\$28,006		7	87.50%	11	24.44%	18
Hospitality / Services (HS)	\$666		0	0.00%	3	6.67%	3
Literacy Activities (LA)	\$0		0	0.00%	0	0.00%	0
Management/Business (MB)	\$14,801		0	0.00%	8	17.78%	8
Technology (Tech)	\$46,603		0	0.00%	16	35.56%	16
Transportation (Tr)	\$12,400		0	0.00%	4	8.89%	4
<b>TOTAL</b>	<b>\$108,164</b>	<b>\$0</b>	<b>8</b>	<b>100.00%</b>	<b>45</b>	<b>100.00%</b>	<b>53</b>

*AF: bookkeeping*

*CA: Administrative Certificate, MS Office Certificate*

*CT: HVAC, plumbing, electric*

*Ed: teaching, childcare*

*LA: ESL, basic computer*

*He: medical, dental, pet health*

*HS: food, design, massage, hair*

*Tech: information technology*

*Tr: CDL ( A & B or endorsement)*

*MB: government contracts, HR, project management*

ITA Obligated by Grants	Training Amount
WIA Adult	\$23,093
WIA Dislocated	\$66,511
WIA Youth	\$9,138
J4VETS	\$9,139
VASAVOR	\$284
<b>TOTAL</b>	<b>\$108,164</b>

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$0	0	0.00%	0	0.00%	0
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$4,997	0	0.00%	1	100.00%	1
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$4,997</b>	<b>0</b>	<b>0.00%</b>	<b>1</b>	<b>100.00%</b>	<b>1</b>

**CENTER FOR BUSINESS PLANNING AND DEVELOPMENT**  
(Business Development Assistance Group, Inc.)

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	TOTAL
<b>Client Overview</b>													
Walk-In	36												36
One-on-One Counseling	17												17
Meeting and Event Attendees*	34												34
<b>Total:</b>	<b>87</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>87</b>
<b>Economic Impact</b>													
New Businesses Created**	2												2
New Jobs Created	2												2
Businesses Expanded	0												0
<b>Total:</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>
<b>Services Utilized</b>													
TA for Business Startup	16												16
TA for Business Expansion	0												0
<b>Total:</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16</b>

<b>*Meetings and Events</b>
Five Simple Steps Training: 12
Focus Group Meeting: 22

<b>*New Businesses</b>
Dental Creation Laboratoty, LLC
KEGB Home Improvement,

**July 2014 Demographics**

