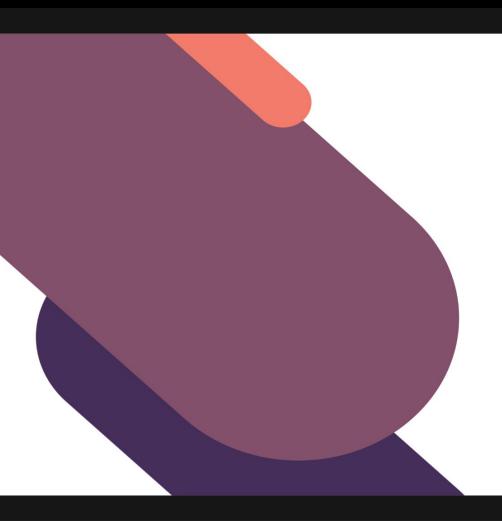Ismat Samadov

Focus on Your Dream, Not the Team

Revolutionizing team hiring for success and growth in the market.

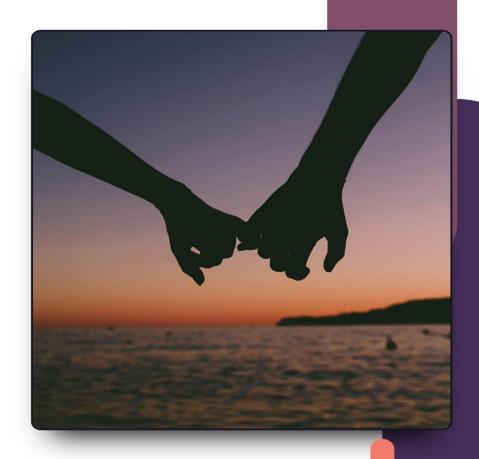### Finding compatible talent

Identifying individuals who align with the team's goals, values, and work dynamics is crucial for optimal team performance.

Managing onboarding

Efficiently integrating new hires into the team requires structured processes to accelerate their productivity and integration.

Ensuring team synergy

Harmonizing diverse skills and personalities within the team fosters collaboration, innovation, and overall productivity.
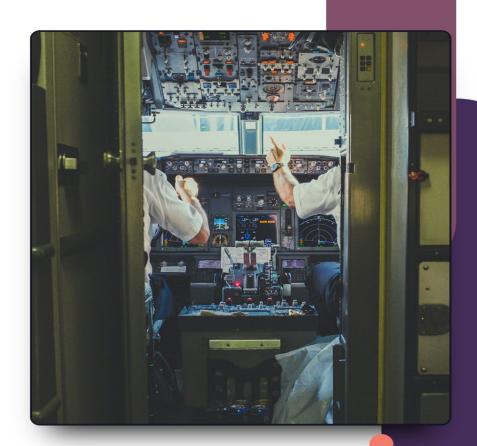
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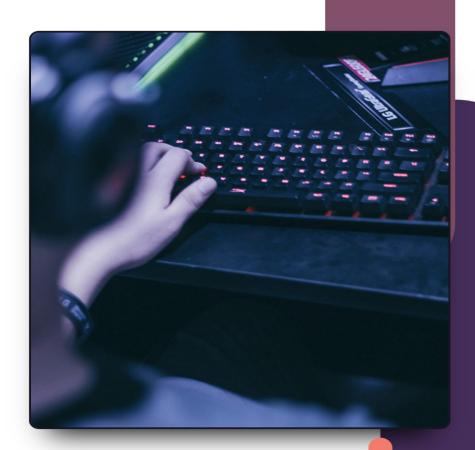
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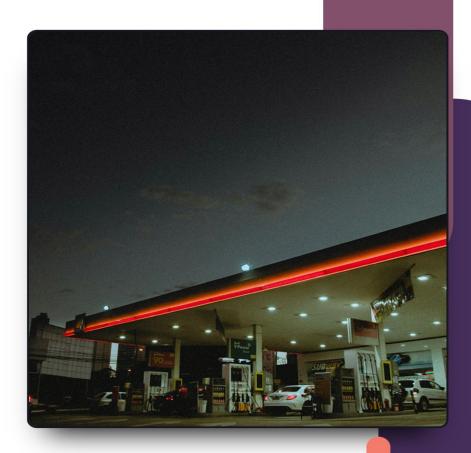
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Inefficiencies

Lack of team cohesion and alignment can lead to wasted resources, duplicated efforts, and suboptimal outcomes.

Our Solution

Enhancing Team Building with TheyCan.io's Innovative Approach

01

Reduced Recruitment Time

Speeds up the team formation process by providing pre-assembled, high-performing teams tailored to specific project needs.

02

Lower Onboarding Costs

Minimizes expenses associated with training and integrating new team members, leading to cost-efficient operations.

03

Immediate Productivity

Teams are ready to contribute from day one, ensuring swift project kick-off and seamless workflow continuity.

04

Faster Project Execution

Accelerates project timelines with well-coordinated and specialized teams, resulting in quicker deliverables and milestones achievement.

Market Sizing

Market Size Calculation

Understanding the market potential through segmentation and calculated values.

$72.4 billion

Total Addressable Market (TAM)

By considering the total market size of $724 billion and taking 10%, the TAM is estimated at $72.4 billion, indicating the overall market opportunity.

$21.72 billion

Serviceable Available Market (SAM)

With 30% of the TAM, the SAM amounts to $21.72 billion, representing the portion of the market that the business can effectively serve.

$217 million

Serviceable Obtainable Market (SOM)

Derived from 1% of the SAM, the SOM stands at $217 million, illustrating the achievable market share within the serviceable market segment.

Business Model

Exploring Revenue Streams and Payment Flow

Subscription Model

Clients pay a recurring fee for access to our platform, ensuring steady revenue.

Commission-based Model

We earn a percentage from each successful hire made through our platform.

Premium Listings for Teams

Teams can pay for enhanced visibility to attract top talent more efficiently.

Team Vetting Service

Companies pay for thorough vetting of teams to ensure quality and reliability.

Custom Matchmaking

We offer tailored solutions for specific hiring needs, charging a fee for the service.

Competitors and Our Advantages

Comparative Analysis of Hiring Solutions

01

Indeed: Extensive job listing platform with a large user base.

LinkedIn Recruiter: Professional networking site for targeted hiring.

Workable: User-friendly ATS with integrated sourcing tools.

GoHire: Simplified hiring process for small businesses.

Lever: Comprehensive recruiting software with CRM features.

02

Pre-Assembled Teams: Ready-to-go teams tailored for specific needs.

Faster Project Execution: Reduced time to hire and onboard.

Specialized Expertise: Access to industry-specific knowledge.

Reduced Hiring Risk: Thorough vetting processes to ensure quality.

Scalability: Flexible solutions that grow with client needs.

Vetting and Quality Assurance: Rigorous standards for candidate selection.

Roadmap

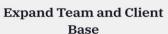Quarterly Milestones for TheyCan.io: Revolutionizing Team Hiring

01

02

03

04

Platform Development & MVP Launch

Expand Team and Client Base

Introduce Premium Services

Scale and Automate

Implement AI-driven matching, launch mobile app, expand internationally

Develop core platform functionality, launch MVP, onboard initial teams and companies

Run marketing campaigns, onboard 50+ teams, establish partnerships

Launch premium features, develop team rating system

Funding Request

Seeking 30,000 AZN in seed funding for TheyCan.io's launch and growth.

Platform Development

50%

Allocating 15,000 AZN to develop a robust platform for TheyCan.io to launch its Minimum Viable Product (MVP). This is crucial for creating a strong foundation for user onboarding and revenue generation.

Marketing and Customer Acquisition

30%

Dedicating 9,000 AZN towards marketing strategies and acquiring initial customers. This investment is essential to build brand awareness, attract users, and drive early adoption.

Operations and Miscellaneous Expenses

20%

Utilizing 6,000 AZN for operational needs and miscellaneous expenses. This fund will support day-to-day functions and ensure smooth operations during the initial phase of TheyCan.io's journey.

Our Team

Diverse Experts Driving Innovation

01

Kamal Khalilov

Bringing 4 years of experience from Leobank, leading product development and strategic planning.

02

Vusal Shukurov

With 3 years at Kapital Bank, excels in analyzing market trends and driving business growth strategies.

03

Azar Ahmadov

Leveraging 5 years at Unibank CB to ensure efficient agile practices and project delivery.

04

Tural Allahverdiyev

Utilizing 4 years at Bank of America to derive valuable insights and optimize data-driven decisions.

Thank You and Next Steps

We're excited to connect—let's revolutionize hiring together!