Page No.



COMMISSION STATEMENT April 15, 2017

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085 BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS									
PRODUCT CA	regory: Mutual funds								
^03/10/2017	MARCOLA, THADDEUS	ALLIANCEBERNSTEIN LARGE CAP GROWTH	0.00	0.31	0.00	0.31	95.0	0.00	
^03/10/2017	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.18	0.00	0.18	95.0	0.00	
^03/10/2017	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.15	0.00	0.15	95.0	0.00	
^03/10/2017	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.06	0.00	2.06	95.0	0.00	
^03/10/2017	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.39	0.00	0.39	95.0	0.00	
^03/10/2017	RUTT, MARY LOU	AM FUNDS ICA A	0.00	1.56	0.00	1.56	95.0	0.00	
^03/10/2017	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	10.40	0.00	10.40	95.0	0.00	
^03/10/2017	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	1.01	0.00	1.01	95.0	0.00	
^03/10/2017	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	5.35	0.00	5.35	95.0	0.00	
^03/10/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.33	0.00	1.33	95.0	0.00	
^03/10/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.33	0.00	1.33	95.0	0.00	
^03/10/2017	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.44	0.00	4.44	95.0	0.00	
^03/10/2017	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	1.97	0.00	1.97	95.0	0.00	
^03/10/2017	DENNIS, STEVEN	DAVIS NEW YORK VENTURE A	0.00	13.68	0.00	13.68	95.0	0.00	
^03/10/2017	KNOCH JR, WALTER	DAVIS NEW YORK VENTURE A	0.00	8.50	0.00	8.50	95.0	0.00	
^03/10/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	0.55	0.00	0.55	95.0	0.00	
^03/10/2017	WERNER, DOROTHY	DREYFUS HIGH YIELD A	0.00	2.13	0.00	2.13	95.0	0.00	
^03/10/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	0.77	0.00	0.77	95.0	0.00	
^03/10/2017	ADAMS, ERIK	FEDERATED HIGH INCOME BOND FUND INC	0.00	0.69	0.00	0.69	95.0	0.00	
^03/10/2017	ADAMS, ERIK	FEDERATED MARKET OPPORTUNITY A	0.00	2.14	0.00	2.14	95.0	0.00	
^03/10/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	0.00	3.55	0.00	3.55	95.0	0.00	
^03/10/2017	ALEXOPOULOS, PAUL	LORD ABBETT BOND DEBENTURE A	0.00	3.20	0.00	3.20	95.0	0.00	
^03/10/2017	BROUSE, SARAH	OPPENHEIMER PORT SERIES ACTIVE ALLO	0.00	0.63	0.00	0.63	95.0	0.00	
^03/10/2017	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.22	0.00	0.22	95.0	0.00	
^03/28/2017	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.57	0.00	0.57	95.0	0.00	
^03/28/2017	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	0.91	0.00	0.91	95.0	0.00	

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^03/10/2017	WERNER, DOROTHY	WELLS FARGO INCOME PLUS A	0.00	1.94	0.00	1.94	95.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$69.96	\$0.00	\$69.96		\$0.00
PRODUCT CA	TEGORY: STOCKS							
^03/01/2017	GONGOL, MARK	ADVANCED MICRO DEVICES INC COM	293.95	22.00	14.00	8.00	95.0	0.00
^03/01/2017	GONGOL, MARK	ADVANCED MICRO DEVICES INC COM	19,171.10	450.00	14.00	436.00	95.0	0.00
^02/28/2017	GONGOL, MARK	FRONTIER COMMUNICATIONS CORP COM	18,944.00	392.00	14.00	378.00	95.0	0.00
^03/23/2017	PUTZ, MARILYN	RETAIL PPTYS AMER INC CL A	75,099.88	50.00	14.00	36.00	95.0	0.00
^03/23/2017	MCGUIRE, JOHN	TIER REIT INC COM	9,180.30	425.00	14.00	411.00	95.0	0.00
		* STOCKS SUBTOTAL *	\$122,689.23	\$1,339.00	\$70.00	\$1,269.00		\$0.00
PRODUCT CA	TEGORY: VARIABLE ANNUITIE	3S						
^03/31/2017	ABULNAR, FRANK	ALLIANZ ALTERITY OPTIONS	78,710.98	98.39	0.00	98.39	95.0	0.00
^03/31/2017	FORKIN, JOHN	ALLIANZ HIGH FIVE BONUS	181,580.64	226.98	0.00	226.98	95.0	0.00
^03/31/2017	ROCCA, MARIA	ALLIANZ REWARDS TRADITIONAL	16,555.76	20.69	0.00	20.69	95.0	0.00
^03/31/2017	LOPICCOLO, ARLENE	ALLIANZ VALUEMARK II	48,135.08	30.08	0.00	30.08	95.0	0.00
^03/31/2017	LEVERETT, MONA	ALLIANZ VALUEMARK II	57,386.71	35.87	0.00	35.87	95.0	0.00
^03/31/2017	SCAGLIONE, DIANA	ALLIANZ VALUEMARK III	106,074.29	66.30	0.00	66.30	95.0	0.00
^03/31/2017	KRACHENFELS, EUGENE	ALLIANZ VISION BASIC	13,822.73	17.28	0.00	17.28	95.0	0.00
^04/04/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	90,044.63	75.04	0.00	75.04	95.0	0.00
^04/04/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	71,602.10	59.67	0.00	59.67	95.0	0.00
^04/04/2017	EMBACH, JAMES	GENWORTH CHOICE VA	71,602.11	59.67	0.00	59.67	95.0	0.00
^04/04/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	71,602.11	59.67	0.00	59.67	95.0	0.00
^04/04/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	10,810.42	9.01	0.00	9.01	95.0	0.00
^04/04/2017	SCHMIDT, MARION	GENWORTH CHOICE VA	17,666.02	14.72	0.00	14.72	95.0	0.00
^04/04/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	96,218.85	16.04	0.00	16.04	95.0	0.00
^03/31/2017	KRASS, DELORES	JNL PERSPECTIVE REWARDS	17,182.83	3.58	0.00	3.58	95.0	0.00
^03/31/2017	PRITCHETT, EARL	NATIONWIDE MARKETFLEX	43,694.38	27.31	0.00	27.31	95.0	0.00
^03/31/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	172.24	0.11	0.00	0.11	95.0	0.00
^04/06/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	200.00	4.00	0.00	4.00	95.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$993,061.88	\$824.41	\$0.00	\$824.41		\$0.00
		*** BROKER TRANSACTIONS TOTAL ***	\$1,115,751.11	\$2,233.37	\$70.00	\$2,163.37		\$0.00

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		ADJUSTME	NTS					
04/15/2017		*FINRA: S7 CANCEL/NO SHOW FEE	0.00					0.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
					<u> 1</u>	BROKER COMM	SSION	TOTALS
					Broke	r Transactions		\$0.00
					Spli	t Transactions		\$0.00
					Overrid	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw	•	\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
	Please Retain for Your Records THERE WILL BE NO CHECK THIS PERIOD			:	Balance Forwar	d	\$0.00	
					Yea	r-to-date Gros	s	\$0.00
					Year-t	o-date Earning	s	\$0.00

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