



COMMISSION STATEMENT

November 19, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
11/15/2018	***-**-48IN - COOPER, BRIANNE	AMERICAN BALANCED FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 1 Units @28.6900						
11/16/2018	***-**-88IN - HAYES, JOSHUA	AMERICAN FUNDS 2050 TARGET DATE-A	200.00	10.00	0.00	10.00	80.0	8.00
	ACCOUNT #: 00086747463	BUY 13 Units @15.9000						
11/13/2018	***-**-99IN - ENDERLE, ANGELA	AMERICAN GLOBAL BALANCED CLASS A	100.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00085935182	BUY 3 Units @31.9300						
11/15/2018	***-**-14CL - HEDDELSON,	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @32.4700						
11/15/2018	***-**-05IN - LEIKALA, JOSH	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085956564	BUY 1 Units @32.4700						
11/13/2018	***-**-37IN - SALSURY, SARAH	AMERICAN HIGH-INCOME TRUST-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 1 Units @10.0200						
11/13/2018	***-**-39IN - ENDERLE, CHAD	CAPITAL INCOME BUILDER-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935118	BUY 1 Units @61.2400						
11/15/2018	***-**-77IN - CULVER, VICTORIA	CAPITAL INCOME BUILDER-A	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 00085376656	BUY 1 Units @62.1500						
11/13/2018	***-**-37IN - SALSURY, SARAH	CAPITAL WORLD BOND FUND-C	12.50	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 00088864053	BUY 1 Units @18.5600						
11/14/2018	***-**-80IN - GRIMM, JEFFREY	CAPITAL WORLD GROWTH AND INCOME FUN	25.00	0.69	0.00	0.69	80.0	0.55
	ACCOUNT #: 00978003628	BUY 1 Units @48.8400						
11/14/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @49.6100						
11/14/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @49.6100						
11/15/2018	***-**-77IN - CULVER, VICTORIA	CAPITAL WORLD GROWTH AND INCOME FUN	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 00085376656	BUY 1 Units @50.4000						
11/14/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 1 Units @50.8800						
11/14/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 1 Units @50.8800						
11/09/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	21.00	0.21	0.00	0.21	80.0	0.17
	ACCOUNT #: 000000000008882	BUY 2 Units @13.2200						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
11/09/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	12.75	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 000000000008918	BUY 1 Units @13.2200						
11/09/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	52.50	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 000000000010241	BUY 4 Units @13.2200						
11/09/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	51.80	0.52	0.00	0.52	80.0	0.42
	ACCOUNT #: 0000000000871133	BUY 1 Units @47.6600						
11/09/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	31.45	0.31	0.00	0.31	80.0	0.25
	ACCOUNT #: 0000000000871172	BUY 1 Units @47.6600						
11/09/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	129.50	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 0000000000871792	BUY 3 Units @47.6600						
11/09/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	25.20	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 000000001352576	BUY 3 Units @9.4600						
11/09/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	15.30	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 000000001353604	BUY 2 Units @9.4600						
11/09/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 7 Units @9.4600						
11/09/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	11.20	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000001268592	BUY 6 Units @1.8300						
11/09/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.8300						
11/15/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 2 Units @32.1900						
11/15/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 2 Units @32.1900						
11/13/2018	***-**-37IN - SALSURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088864053	BUY 1 Units @13.3900						
11/13/2018	***-**-37IN - SALSURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088864053	BUY 1 Units @30.4000						
11/13/2018	***-**-39IN - ENDERLE, CHAD	NEW PERSPECTIVE FUND-A	100.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00085935118	BUY 2 Units @44.5700						
11/13/2018	***-**-37IN - SALSURY, SARAH	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 0 Units @40.6200						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
11/13/2018	***-**-99IN - ENDERLE, ANGELA	NEW WORLD FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @62.2400						
11/14/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.7200						
11/14/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.7200						
11/15/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @64.0100						
11/13/2018	***-**-37IN - SALSURY, SARAH	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @57.0700						
11/05/2018	***-**-52FB - BRENNEMAN,	PUTNAM 746859800	48.75	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 00551517679	BUY 2 Units @20.9100						
11/05/2018	***-**-52FB - BRENNEMAN,	PUTNAM MF COMP	16.25	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00551517679	BUY 2 Units @10.0400						
11/14/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @56.2600						
11/14/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @56.2600						
11/15/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @57.2600						
11/13/2018	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088864053	BUY 1 Units @46.9900						
11/09/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	11.20	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000110611	BUY 1 Units @12.1500						
11/09/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.80	0.07	0.00	0.07	80.0	0.06
	ACCOUNT #: 000000000110700	BUY 1 Units @12.1500						
11/09/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @12.1500						
11/09/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	19.60	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 000000000199772	BUY 2 Units @11.8500						
11/09/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @11.8500						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
11/09/2018	***-**-28IN - SPENCER, KRISTEN TEM	GLOBAL TOTAL RETURN FUND - CLAS	11.90	0.12	0.00	0.12	80.0	0.10
	ACCOUNT #: 000000000199796	BUY 1 Units @11.8500						
11/14/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @53.5700						
11/14/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @53.5700						
11/13/2018	***-**-99IN - ENDERLE, ANGELA	THE INVESTMENT COMPANY OF AMERICA-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @41.1500						
11/13/2018	***-**-39IN - ENDERLE, CHAD	WASHINGTON MUTUAL INVESTORS FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935118	BUY 1 Units @47.1000						
11/15/2018	***-**-14CL - HEDDELSO, SARAH	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @47.9200						
11/13/2018	***-**-37IN - SALSBU, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088864053	BUY 0 Units @44.3400						
* MUTUAL FUNDS SUBTOTAL *			\$2,025.81	\$62.61	\$0.00	\$62.61		\$50.07
PRODUCT CATEGORY: 529 PLAN								
11/05/2018	***-**-25IN - SCHLOSSER, SCOTT	AMERICAN BALANCED FUND-529A	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 04000615940	BUY 2 Units @28.6300						
11/15/2018	***-**-43IN - SCHNEIDER,	CAPITAL INCOME BUILDER-529A	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @61.6300						
11/05/2018	***-**-25IN - SCHLOSSER, SCOTT	CAPITAL WORLD GROWTH AND INCOME-529	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 04000615940	BUY 1 Units @50.6000						
11/15/2018	***-**-43IN - SCHNEIDER,	CAPITAL WORLD GROWTH AND INCOME-529	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @49.8200						
11/15/2018	***-**-55IN - CZECH, MANDY	EUROPACIFIC GROWTH FUND-529A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084938764	BUY 1 Units @51.0200						
11/15/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085649975	BUY 0 Units @64.2800						
11/15/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085650042	BUY 0 Units @64.2800						
11/15/2018	***-**-27IN - DIETERICH, DONNA	NEW PERSPECTIVE FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @44.5200						



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: 529 PLAN (continued)</u>								
11/15/2018	***-**-27IN - DIETERICH, DONNA NEW PERSPECTIVE FUND-529A		50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @44.5200						
11/15/2018	***-**-43IN - SCHNEIDER, NEW WORLD FUND-529A		68.00	2.89	0.00	2.89	80.0	2.31
	ACCOUNT #: 00083718452	BUY 1 Units @62.9300						
11/15/2018	***-**-27IN - DIETERICH, DONNA THE NEW ECONOMY FUND-529A		50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @46.9300						
11/15/2018	***-**-27IN - DIETERICH, DONNA THE NEW ECONOMY FUND-529A		50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @46.9300						
* 529 PLAN SUBTOTAL *			<u>\$625.00</u>	<u>\$27.90</u>	<u>\$0.00</u>	<u>\$27.90</u>		<u>\$22.31</u>
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
11/10/2018	***-**-79IN - TODD, SANDRA	PACIFIC LIFE VALUE	0.00	23.30	0.00	23.30	80.0	18.64
	ACCOUNT #: VR06087980	BUY 0 Units @0.0000						
10/21/2018	***-**-66IN - FIATAL, LINDA	TRANSAMERICA EXTRA	0.00	117.22	0.00	117.22	80.0	93.78
	ACCOUNT #: 103783EV8	BUY 0 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			<u>\$0.00</u>	<u>\$140.52</u>	<u>\$0.00</u>	<u>\$140.52</u>		<u>\$112.42</u>
*** BROKER TRANSACTIONS TOTAL ***			<u>\$2,650.81</u>	<u>\$231.03</u>	<u>\$0.00</u>	<u>\$231.03</u>		<u>\$184.80</u>



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						<u>BROKER COMMISSION TOTALS</u>		
						Broker Transactions		\$184.80
						Split Transactions		\$0.00
						Override Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$184.80
						Year-to-date Earnings		\$84,659.29