



# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE  | CLIENT                         | INVESTMENT                             | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|---|--------------------------------|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b><u>BROKER TRANSACTIONS</u></b>                       |                                |  |                      |                     |                    |                   |      |                      |
| <b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>            |                                |  |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-99IN - ENDERLE, ANGELA  | AMERICAN GLOBAL BALANCED CLASS A       | 100.00               | 3.75                | 0.00               | 3.75              | 80.0 | 3.00                 |
|   | ACCOUNT #: 00085935182         | BUY 3 Units @33.2900                   |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-39IN - ENDERLE, CHAD    | CAPITAL INCOME BUILDER-A               | 50.00                | 1.88                | 0.00               | 1.88              | 80.0 | 1.50                 |
|   | ACCOUNT #: 00085935118         | BUY 1 Units @62.8500                   |                      |                     |                    |                   |      |                      |
| 09/11/2018  | ***-**-80IN - GRIMM, JEFFREY   | CAPITAL WORLD GROWTH AND INCOME FUN    | 25.00                | 0.69                | 0.00               | 0.69              | 80.0 | 0.55                 |
|   | ACCOUNT #: 00978003628         | BUY 0 Units @51.9100                   |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-39IN - ENDERLE, CHAD    | NEW PERSPECTIVE FUND-A                 | 100.00               | 3.75                | 0.00               | 3.75              | 80.0 | 3.00                 |
|   | ACCOUNT #: 00085935118         | BUY 2 Units @48.4900                   |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-99IN - ENDERLE, ANGELA  | NEW WORLD FUND-A                       | 50.00                | 1.88                | 0.00               | 1.88              | 80.0 | 1.50                 |
|   | ACCOUNT #: 00085935182         | BUY 1 Units @65.7900                   |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-99IN - ENDERLE, ANGELA  | THE INVESTMENT COMPANY OF AMERICA-A    | 50.00                | 1.88                | 0.00               | 1.88              | 80.0 | 1.50                 |
|   | ACCOUNT #: 00085935182         | BUY 1 Units @43.7300                   |                      |                     |                    |                   |      |                      |
| 09/13/2018  | ***-**-39IN - ENDERLE, CHAD    | WASHINGTON MUTUAL INVESTORS FUND-A     | 50.00                | 1.88                | 0.00               | 1.88              | 80.0 | 1.50                 |
|   | ACCOUNT #: 00085935118         | BUY 1 Units @49.0500                   |                      |                     |                    |                   |      |                      |
|   |                                | <b>* MUTUAL FUNDS SUBTOTAL *</b>       | <b>\$425.00</b>      | <b>\$15.71</b>      | <b>\$0.00</b>      | <b>\$15.71</b>    |      | <b>\$12.55</b>       |
| <b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>      |                                |  |                      |                     |                    |                   |      |                      |
| 09/17/2018  | ***-**-153I - MCCLINTOCK,      | SBL GLOBAL                             | 150.00               | 7.50                | 0.00               | 7.50              | 80.0 | 6.00                 |
|   | ACCOUNT #: 271646153           | BUY 1 Units @150.0000                  |                      |                     |                    |                   |      |                      |
|   |                                | <b>* VARIABLE ANNUITIES SUBTOTAL *</b> | <b>\$150.00</b>      | <b>\$7.50</b>       | <b>\$0.00</b>      | <b>\$7.50</b>     |      | <b>\$6.00</b>        |
| <b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b> |                                |  |                      |                     |                    |                   |      |                      |
| 09/04/2018  | ***-**-11IN - GILLILAND,       | AMERICAN BALANCED FUND-529A            | 0.00                 | 6.69                | 0.00               | 6.69              | 80.0 | 5.35                 |
|   | ACCOUNT #: 00084651910         | BUY 0 Units @0.0000                    |                      |                     |                    |                   |      |                      |
| 09/04/2018  | ***-**-25IN - SCHLOSSER, SCOTT | AMERICAN BALANCED FUND-529A            | 0.00                 | 3.95                | 0.00               | 3.95              | 80.0 | 3.16                 |
|   | ACCOUNT #: 04000615940         | BUY 0 Units @0.0000                    |                      |                     |                    |                   |      |                      |
| 09/04/2018  | ***-**-57IN - TEITSWORTH,      | AMERICAN BALANCED FUND-A               | 0.00                 | 5.05                | 0.00               | 5.05              | 80.0 | 4.04                 |
|   | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000                    |                      |                     |                    |                   |      |                      |
| 09/04/2018  | ***-**-45IN - INGERSOLL, LORNA | AMERICAN BALANCED FUND-A               | 0.00                 | 2.46                | 0.00               | 2.46              | 80.0 | 1.97                 |
|   | ACCOUNT #: 00075090099         | BUY 0 Units @0.0000                    |                      |                     |                    |                   |      |                      |
| 09/04/2018  | ***-**-94IN - THEIS, JENNIFER  | AMERICAN BALANCED FUND-A               | 0.00                 | 0.74                | 0.00               | 0.74              | 80.0 | 0.59                 |
|   | ACCOUNT #: 00075772834         | BUY 0 Units @0.0000                    |                      |                     |                    |                   |      |                      |



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| DATE   | CLIENT                         | INVESTMENT                        | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|--------------------------------|-----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                |                                   |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                |                                   |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-94IN - THEIS, JENNIFER  | AMERICAN BALANCED FUND-A          | 0.00                 | 0.74                | 0.00               | 0.74              | 80.0 | 0.59                 |
|  | ACCOUNT #: 00075772934         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-81IN - JACKSON,         | AMERICAN BALANCED FUND-A          | 0.00                 | 7.39                | 0.00               | 7.39              | 80.0 | 5.91                 |
|  | ACCOUNT #: 00081681468         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-48IN - COOPER, BRIANNE  | AMERICAN BALANCED FUND-A          | 0.00                 | 0.99                | 0.00               | 0.99              | 80.0 | 0.79                 |
|  | ACCOUNT #: 00086664615         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-82IN - NICOTERA, ANGELO | AMERICAN BALANCED FUND-C          | 0.00                 | 29.76               | 0.00               | 29.76             | 80.0 | 23.81                |
|  | ACCOUNT #: 00085293200         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-88IN - HAYES, JOSHUA    | AMERICAN FUNDS 2050 TARGET DATE-A | 0.00                 | 11.98               | 0.00               | 11.98             | 80.0 | 9.58                 |
|  | ACCOUNT #: 00086747463         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-7995 - BEABOUT,         | AMERICAN FUNDS GROWTH PORT CL C   | 0.00                 | 0.67                | 0.00               | 0.67              | 80.0 | 0.54                 |
|  | ACCOUNT #: 04001031535         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-14CL - HEDDELSON,       | AMERICAN GLOBAL BALANCED CLASS A  | 0.00                 | 0.91                | 0.00               | 0.91              | 80.0 | 0.73                 |
|  | ACCOUNT #: 00085916338         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA  | AMERICAN GLOBAL BALANCED CLASS A  | 0.00                 | 5.48                | 0.00               | 5.48              | 80.0 | 4.38                 |
|  | ACCOUNT #: 00085935182         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-05IN - LEIKALA, JOSH    | AMERICAN GLOBAL BALANCED CLASS A  | 0.00                 | 3.04                | 0.00               | 3.04              | 80.0 | 2.43                 |
|  | ACCOUNT #: 00085956564         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | AMERICAN HIGH-INCOME TRUST-A      | 0.00                 | 0.63                | 0.00               | 0.63              | 80.0 | 0.50                 |
|  | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | AMERICAN HIGH-INCOME TRUST-A      | 0.00                 | 0.60                | 0.00               | 0.60              | 80.0 | 0.48                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | AMERICAN HIGH-INCOME TRUST-C      | 0.00                 | 5.96                | 0.00               | 5.96              | 80.0 | 4.77                 |
|  | ACCOUNT #: 00088836397         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBURY, SARAH  | AMERICAN HIGH-INCOME TRUST-C      | 0.00                 | 1.30                | 0.00               | 1.30              | 80.0 | 1.04                 |
|  | ACCOUNT #: 00088864053         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-7995 - BEABOUT,         | AMERICAN HIGH-INCOME TRUST-C      | 0.00                 | 0.67                | 0.00               | 0.67              | 80.0 | 0.54                 |
|  | ACCOUNT #: 04001031535         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | AMERICAN MUTUAL FUND-A            | 0.00                 | 5.75                | 0.00               | 5.75              | 80.0 | 4.60                 |
|  | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | AMERICAN MUTUAL FUND-A            | 0.00                 | 1.77                | 0.00               | 1.77              | 80.0 | 1.42                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |



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|--|--------------------------------|--------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                |                                |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                |                                |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA  | AMERICAN MUTUAL FUND-C         | 0.00                 | 28.53               | 0.00               | 28.53             | 80.0 | 22.82                |
|  | ACCOUNT #: 00083270336         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-82IN - NICOTERA, ANGELO | CAPITAL INCOME BUILDER CLASS C | 0.00                 | 24.08               | 0.00               | 24.08             | 80.0 | 19.26                |
|  | ACCOUNT #: 00085293200         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - WHITE, SUZANNE   | CAPITAL INCOME BUILDER CLASS C | 0.00                 | 25.51               | 0.00               | 25.51             | 80.0 | 20.41                |
|  | ACCOUNT #: 00085949091         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-43IN - SCHNEIDER,       | CAPITAL INCOME BUILDER-529A    | 0.00                 | 5.21                | 0.00               | 5.21              | 80.0 | 4.17                 |
|  | ACCOUNT #: 00083718452         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | CAPITAL INCOME BUILDER-529A    | 0.00                 | 1.23                | 0.00               | 1.23              | 80.0 | 0.98                 |
|  | ACCOUNT #: 00085649975         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | CAPITAL INCOME BUILDER-529A    | 0.00                 | 0.61                | 0.00               | 0.61              | 80.0 | 0.49                 |
|  | ACCOUNT #: 00085650042         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | CAPITAL INCOME BUILDER-A       | 0.00                 | 0.89                | 0.00               | 0.89              | 80.0 | 0.71                 |
|  | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | CAPITAL INCOME BUILDER-A       | 0.00                 | 2.44                | 0.00               | 2.44              | 80.0 | 1.95                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | CAPITAL INCOME BUILDER-A       | 0.00                 | 2.21                | 0.00               | 2.21              | 80.0 | 1.77                 |
|  | ACCOUNT #: 00068339985         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-71IN - HLAS, LEE        | CAPITAL INCOME BUILDER-A       | 0.00                 | 4.85                | 0.00               | 4.85              | 80.0 | 3.88                 |
|  | ACCOUNT #: 00075194043         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-19IN - ALGIER, JANET    | CAPITAL INCOME BUILDER-A       | 0.00                 | 2.44                | 0.00               | 2.44              | 80.0 | 1.95                 |
|  | ACCOUNT #: 00081759112         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-86IN - THOMPSON,        | CAPITAL INCOME BUILDER-A       | 0.00                 | 1.45                | 0.00               | 1.45              | 80.0 | 1.16                 |
|  | ACCOUNT #: 00082746787         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-82IN - EIDAM, DANIEL    | CAPITAL INCOME BUILDER-A       | 0.00                 | 3.12                | 0.00               | 3.12              | 80.0 | 2.50                 |
|  | ACCOUNT #: 00085374639         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-77IN - CULVER, VICTORIA | CAPITAL INCOME BUILDER-A       | 0.00                 | 3.55                | 0.00               | 3.55              | 80.0 | 2.84                 |
|  | ACCOUNT #: 00085376656         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-39IN - ENDERLE, CHAD    | CAPITAL INCOME BUILDER-A       | 0.00                 | 0.17                | 0.00               | 0.17              | 80.0 | 0.14                 |
|  | ACCOUNT #: 00085935118         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-75IN - WELLS, CAROL     | CAPITAL INCOME BUILDER-A       | 0.00                 | 6.14                | 0.00               | 6.14              | 80.0 | 4.91                 |
|  | ACCOUNT #: 00953303928         | BUY 0 Units @0.0000            |                      |                     |                    |                   |      |                      |



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|--|---------------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                 |                                     |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                 |                                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - WHITE, SUZANNE    | CAPITAL WORLD BOND FUND-C           | 0.00                 | 11.83               | 0.00               | 11.83             | 80.0 | 9.46                 |
|  | ACCOUNT #: 00085949091          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY     | CAPITAL WORLD BOND FUND-C           | 0.00                 | 6.36                | 0.00               | 6.36              | 80.0 | 5.09                 |
|  | ACCOUNT #: 00088836397          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBUURY, SARAH  | CAPITAL WORLD BOND FUND-C           | 0.00                 | 1.47                | 0.00               | 1.47              | 80.0 | 1.18                 |
|  | ACCOUNT #: 00088864053          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,       | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 1.09                | 0.00               | 1.09              | 80.0 | 0.87                 |
|  | ACCOUNT #: 00068272837          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK    | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 0.71                | 0.00               | 0.71              | 80.0 | 0.57                 |
|  | ACCOUNT #: 00068272839          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,       | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 0.87                | 0.00               | 0.87              | 80.0 | 0.70                 |
|  | ACCOUNT #: 00068339985          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-71IN - HLAS, LEE         | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 3.07                | 0.00               | 3.07              | 80.0 | 2.46                 |
|  | ACCOUNT #: 00074169955          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-45IN - INGERSOLL, LORNA  | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 8.81                | 0.00               | 8.81              | 80.0 | 7.05                 |
|  | ACCOUNT #: 00075090099          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-81IN - JACKSON,          | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 17.40               | 0.00               | 17.40             | 80.0 | 13.92                |
|  | ACCOUNT #: 00081681468          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-86IN - THOMPSON,         | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 1.68                | 0.00               | 1.68              | 80.0 | 1.34                 |
|  | ACCOUNT #: 00082746787          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-72IN - TARQUINIO-ZAJAC,  | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 0.91                | 0.00               | 0.91              | 80.0 | 0.73                 |
|  | ACCOUNT #: 00083078469          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA   | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 2.36                | 0.00               | 2.36              | 80.0 | 1.89                 |
|  | ACCOUNT #: 00083270336          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUEHL, MATTHEW | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 2.67                | 0.00               | 2.67              | 80.0 | 2.14                 |
|  | ACCOUNT #: 00084157078          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUEHL, MATTHEW | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 5.35                | 0.00               | 5.35              | 80.0 | 4.28                 |
|  | ACCOUNT #: 00084165247          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-82IN - EIDAM, DANIEL     | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 3.80                | 0.00               | 3.80              | 80.0 | 3.04                 |
|  | ACCOUNT #: 00085374639          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-77IN - CULVER, VICTORIA  | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 4.17                | 0.00               | 4.17              | 80.0 | 3.34                 |
|  | ACCOUNT #: 00085376656          | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |



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|--|--------------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                |                                     |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                |                                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-75IN - WELLS, CAROL     | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 7.05                | 0.00               | 7.05              | 80.0 | 5.64                 |
|  | ACCOUNT #: 00977979325         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-80IN - GRIMM, JEFFREY   | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 29.20               | 0.00               | 29.20             | 80.0 | 23.36                |
|  | ACCOUNT #: 00978003628         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-7995 - BEABOUT,         | CAPITAL WORLD GROWTH AND INCOME FUN | 0.00                 | 0.34                | 0.00               | 0.34              | 80.0 | 0.27                 |
|  | ACCOUNT #: 04001031535         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-43IN - SCHNEIDER,       | CAPITAL WORLD GROWTH AND INCOME-529 | 0.00                 | 6.15                | 0.00               | 6.15              | 80.0 | 4.92                 |
|  | ACCOUNT #: 00083718452         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - SCHLOSSER, SCOTT | CAPITAL WORLD GROWTH AND INCOME-529 | 0.00                 | 6.12                | 0.00               | 6.12              | 80.0 | 4.90                 |
|  | ACCOUNT #: 04000615940         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-55IN - CZECH, MANDY     | EUROPACIFIC GROWTH FUND-529A        | 0.00                 | 4.78                | 0.00               | 4.78              | 80.0 | 3.82                 |
|  | ACCOUNT #: 00084938764         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 0.62                | 0.00               | 0.62              | 80.0 | 0.50                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-07IN - WARD, DANIEL     | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 0.56                | 0.00               | 0.56              | 80.0 | 0.45                 |
|  | ACCOUNT #: 00075090142         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-45IN - INGERSOLL, LORNA | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 0.88                | 0.00               | 0.88              | 80.0 | 0.70                 |
|  | ACCOUNT #: 00075859835         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-86IN - THOMPSON,        | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 1.46                | 0.00               | 1.46              | 80.0 | 1.17                 |
|  | ACCOUNT #: 00082746787         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-72IN - TARQUINIO-ZAJAC, | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 0.67                | 0.00               | 0.67              | 80.0 | 0.54                 |
|  | ACCOUNT #: 00083078469         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUHL, MATTHEW | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 4.87                | 0.00               | 4.87              | 80.0 | 3.90                 |
|  | ACCOUNT #: 00084165247         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-17IN - METZGER-GASIOR,  | EUROPACIFIC GROWTH FUND-A           | 0.00                 | 4.21                | 0.00               | 4.21              | 80.0 | 3.37                 |
|  | ACCOUNT #: 00084959995         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | FUNDAMENTAL INVESTORS-529A          | 0.00                 | 2.35                | 0.00               | 2.35              | 80.0 | 1.88                 |
|  | ACCOUNT #: 00085649975         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | FUNDAMENTAL INVESTORS-529A          | 0.00                 | 1.43                | 0.00               | 1.43              | 80.0 | 1.14                 |
|  | ACCOUNT #: 00085650042         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | FUNDAMENTAL INVESTORS-A             | 0.00                 | 7.34                | 0.00               | 7.34              | 80.0 | 5.87                 |
|  | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |



# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE   | CLIENT                         | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|--------------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                |                                     |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                |                                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | FUNDAMENTAL INVESTORS-A             | 0.00                 | 2.19                | 0.00               | 2.19              | 80.0 | 1.75                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-45IN - INGERSOLL, LORNA | FUNDAMENTAL INVESTORS-A             | 0.00                 | 1.14                | 0.00               | 1.14              | 80.0 | 0.91                 |
|  | ACCOUNT #: 00075859835         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUHL, MATTHEW | FUNDAMENTAL INVESTORS-A             | 0.00                 | 8.58                | 0.00               | 8.58              | 80.0 | 6.86                 |
|  | ACCOUNT #: 00084165247         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-382J - EIDAM, DANIEL    | FUNDAMENTAL INVESTORS-C             | 0.00                 | 0.91                | 0.00               | 0.91              | 80.0 | 0.73                 |
|  | ACCOUNT #: 00083172474         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | GLOBAL BALANCED FUND-529A           | 0.00                 | 3.06                | 0.00               | 3.06              | 80.0 | 2.45                 |
|  | ACCOUNT #: 00085649975         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | GLOBAL BALANCED FUND-529A           | 0.00                 | 3.06                | 0.00               | 3.06              | 80.0 | 2.45                 |
|  | ACCOUNT #: 00085650042         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-82IN - NICOTERA, ANGELO | INCOME FUND OF AMERICA CLASS C      | 0.00                 | 29.84               | 0.00               | 29.84             | 80.0 | 23.87                |
|  | ACCOUNT #: 00085293200         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - WHITE, SUZANNE   | INCOME FUND OF AMERICA CLASS C      | 0.00                 | 29.07               | 0.00               | 29.07             | 80.0 | 23.26                |
|  | ACCOUNT #: 00085949091         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | INTERMEDIATE BOND FUND OF AMERICA-A | 0.00                 | 1.47                | 0.00               | 1.47              | 80.0 | 1.18                 |
|  | ACCOUNT #: 00088836397         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSURY, SARAH   | INTERMEDIATE BOND FUND OF AMERICA-A | 0.00                 | 0.43                | 0.00               | 0.43              | 80.0 | 0.34                 |
|  | ACCOUNT #: 00088864053         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-28IN - SPENCER, KRISTEN | INTERNATIONAL GROWTH AND INCOME-529 | 0.00                 | 1.89                | 0.00               | 1.89              | 80.0 | 1.51                 |
|  | ACCOUNT #: 00084914013         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | INTERNATIONAL GROWTH AND INCOME-529 | 0.00                 | 0.46                | 0.00               | 0.46              | 80.0 | 0.37                 |
|  | ACCOUNT #: 00085039368         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUHL, MATTHEW | INTERNATIONAL GROWTH AND INCOME-A   | 0.00                 | 4.55                | 0.00               | 4.55              | 80.0 | 3.64                 |
|  | ACCOUNT #: 00084157078         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUHL, MATTHEW | INTERNATIONAL GROWTH AND INCOME-A   | 0.00                 | 4.10                | 0.00               | 4.10              | 80.0 | 3.28                 |
|  | ACCOUNT #: 00084165247         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-17IN - METZGER-GASIOR,  | INTERNATIONAL GROWTH AND INCOME-A   | 0.00                 | 3.94                | 0.00               | 3.94              | 80.0 | 3.15                 |
|  | ACCOUNT #: 00084959995         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA  | INTERNATIONAL GROWTH AND INCOME-C   | 0.00                 | 27.04               | 0.00               | 27.04             | 80.0 | 21.63                |
|  | ACCOUNT #: 00083270336         | BUY 0 Units @0.0000                 |                      |                     |                    |                   |      |                      |



# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE   | CLIENT                         | INVESTMENT                        | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|--------------------------------|-----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                                |                                   |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                                |                                   |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | INTERNATIONAL GROWTH AND INCOME-C | 0.00                 | 11.70               | 0.00               | 11.70             | 80.0 | 9.36                 |
|  | ACCOUNT #: 00088836397         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBUURY, SARAH | INTERNATIONAL GROWTH AND INCOME-C | 0.00                 | 2.55                | 0.00               | 2.55              | 80.0 | 2.04                 |
|  | ACCOUNT #: 00088864053         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/17/2018   | ***-**-14CL - HEDDELSON,       | JANUS MF TRAILS                   | 0.00                 | 10.32               | 0.00               | 10.32             | 80.0 | 8.26                 |
|  |                                | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | NEW PERSPECTIVE FUND-529A         | 0.00                 | 0.43                | 0.00               | 0.43              | 80.0 | 0.34                 |
|  | ACCOUNT #: 00085039368         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | NEW PERSPECTIVE FUND-529A         | 0.00                 | 5.88                | 0.00               | 5.88              | 80.0 | 4.70                 |
|  | ACCOUNT #: 00085649975         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA | NEW PERSPECTIVE FUND-529A         | 0.00                 | 5.08                | 0.00               | 5.08              | 80.0 | 4.06                 |
|  | ACCOUNT #: 00085650042         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,      | NEW PERSPECTIVE FUND-A            | 0.00                 | 10.49               | 0.00               | 10.49             | 80.0 | 8.39                 |
|  | ACCOUNT #: 00068272837         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | NEW PERSPECTIVE FUND-A            | 0.00                 | 4.13                | 0.00               | 4.13              | 80.0 | 3.30                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-86IN - THOMPSON,        | NEW PERSPECTIVE FUND-A            | 0.00                 | 1.94                | 0.00               | 1.94              | 80.0 | 1.55                 |
|  | ACCOUNT #: 00082746787         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-39IN - ENDERLE, CHAD    | NEW PERSPECTIVE FUND-A            | 0.00                 | 6.82                | 0.00               | 6.82              | 80.0 | 5.46                 |
|  | ACCOUNT #: 00085935118         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY    | NEW PERSPECTIVE FUND-C            | 0.00                 | 7.10                | 0.00               | 7.10              | 80.0 | 5.68                 |
|  | ACCOUNT #: 00088836397         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBUURY, SARAH | NEW PERSPECTIVE FUND-C            | 0.00                 | 1.55                | 0.00               | 1.55              | 80.0 | 1.24                 |
|  | ACCOUNT #: 00088864053         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-5103 - WILLINGHAM JR,   | NEW WORLD FUND-529A               | 0.00                 | 0.99                | 0.00               | 0.99              | 80.0 | 0.79                 |
|  | ACCOUNT #: 00075648924         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-5103 - WILLINGHAM JR,   | NEW WORLD FUND-529A               | 0.00                 | 0.99                | 0.00               | 0.99              | 80.0 | 0.79                 |
|  | ACCOUNT #: 00075651255         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-43IN - SCHNEIDER,       | NEW WORLD FUND-529A               | 0.00                 | 5.31                | 0.00               | 5.31              | 80.0 | 4.25                 |
|  | ACCOUNT #: 00083718452         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK   | NEW WORLD FUND-A                  | 0.00                 | 0.62                | 0.00               | 0.62              | 80.0 | 0.50                 |
|  | ACCOUNT #: 00068272839         | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |



# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE   | CLIENT                        | INVESTMENT                    | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|-------------------------------|-------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |                               |                               |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |                               |                               |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-14CL - HEDDELSO        | NEW WORLD FUND-A              | 0.00                 | 0.49                | 0.00               | 0.49              | 80.0 | 0.39                 |
|  | ACCOUNT #: 00085916338        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA | NEW WORLD FUND-A              | 0.00                 | 0.16                | 0.00               | 0.16              | 80.0 | 0.13                 |
|  | ACCOUNT #: 00085935182        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-0083 - MASSEY, TONY    | NEW WORLD FUND-A              | 0.00                 | 0.17                | 0.00               | 0.17              | 80.0 | 0.14                 |
|  | ACCOUNT #: 00089986382        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY   | NEW WORLD FUND-C              | 0.00                 | 5.09                | 0.00               | 5.09              | 80.0 | 4.07                 |
|  | ACCOUNT #: 00088836397        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBU          | NEW WORLD FUND-C              | 0.00                 | 1.09                | 0.00               | 1.09              | 80.0 | 0.87                 |
|  | ACCOUNT #: 00088864053        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-49IN - SCOTT, DYANA    | SMALLCAP WORLD FUND-A         | 0.00                 | 2.20                | 0.00               | 2.20              | 80.0 | 1.76                 |
|  | ACCOUNT #: 00063753209        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-48IN - COOPER, BRIANNE | SMALLCAP WORLD FUND-A         | 0.00                 | 0.77                | 0.00               | 0.77              | 80.0 | 0.62                 |
|  | ACCOUNT #: 00086664615        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-0083 - MASSEY, TONY    | SMALLCAP WORLD FUND-A         | 0.00                 | 0.18                | 0.00               | 0.18              | 80.0 | 0.14                 |
|  | ACCOUNT #: 00089986382        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA | SMALLCAP WORLD FUND-C         | 0.00                 | 32.32               | 0.00               | 32.32             | 80.0 | 25.86                |
|  | ACCOUNT #: 00083270336        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY   | SMALLCAP WORLD FUND-C         | 0.00                 | 25.68               | 0.00               | 25.68             | 80.0 | 20.54                |
|  | ACCOUNT #: 00088836397        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-37IN - SALSBU          | SMALLCAP WORLD FUND-C         | 0.00                 | 5.42                | 0.00               | 5.42              | 80.0 | 4.34                 |
|  | ACCOUNT #: 00088864053        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-11IN - GILLILAND,      | THE BOND FUND OF AMERICA-529A | 0.00                 | 3.64                | 0.00               | 3.64              | 80.0 | 2.91                 |
|  | ACCOUNT #: 00084651910        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,     | THE GROWTH FUND OF AMERICA-A  | 0.00                 | 9.04                | 0.00               | 9.04              | 80.0 | 7.23                 |
|  | ACCOUNT #: 00068272837        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK  | THE GROWTH FUND OF AMERICA-A  | 0.00                 | 2.47                | 0.00               | 2.47              | 80.0 | 1.98                 |
|  | ACCOUNT #: 00068272839        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,     | THE GROWTH FUND OF AMERICA-A  | 0.00                 | 4.82                | 0.00               | 4.82              | 80.0 | 3.86                 |
|  | ACCOUNT #: 00068339985        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-71IN - HLAS, LEE       | THE GROWTH FUND OF AMERICA-A  | 0.00                 | 6.68                | 0.00               | 6.68              | 80.0 | 5.34                 |
|  | ACCOUNT #: 00074169955        | BUY 0 Units @0.0000           |                      |                     |                    |                   |      |                      |





# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
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BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE   | CLIENT  | INVESTMENT          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|---|---------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |   |                     |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |   |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-45IN - INGERSOLL, LORNA THE GROWTH FUND OF AMERICA-A       | BUY 0 Units @0.0000 | 0.00                 | 11.82               | 0.00               | 11.82             | 80.0 | 9.46                 |
|  | ACCOUNT #: 00075090099  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-90IN - SCHMUHL, MATTHEW THE GROWTH FUND OF AMERICA-A       | BUY 0 Units @0.0000 | 0.00                 | 8.56                | 0.00               | 8.56              | 80.0 | 6.85                 |
|  | ACCOUNT #: 00084165247  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-382J - EIDAM, DANIEL THE GROWTH FUND OF AMERICA-C          | BUY 0 Units @0.0000 | 0.00                 | 0.97                | 0.00               | 0.97              | 80.0 | 0.78                 |
|  | ACCOUNT #: 00083172474  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-7995 - BEABOUT, THE GROWTH FUND OF AMERICA-C               | BUY 0 Units @0.0000 | 0.00                 | 1.68                | 0.00               | 1.68              | 80.0 | 1.34                 |
|  | ACCOUNT #: 04001031535  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH, THE INCOME FUND OF AMERICA-A            | BUY 0 Units @0.0000 | 0.00                 | 8.86                | 0.00               | 8.86              | 80.0 | 7.09                 |
|  | ACCOUNT #: 00068272837  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH, THE INCOME FUND OF AMERICA-A            | BUY 0 Units @0.0000 | 0.00                 | 1.43                | 0.00               | 1.43              | 80.0 | 1.14                 |
|  | ACCOUNT #: 00068339985  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH, THE INVESTMENT COMPANY OF AMERICA-A     | BUY 0 Units @0.0000 | 0.00                 | 1.34                | 0.00               | 1.34              | 80.0 | 1.07                 |
|  | ACCOUNT #: 00068272837  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH, THE INVESTMENT COMPANY OF AMERICA-A     | BUY 0 Units @0.0000 | 0.00                 | 1.00                | 0.00               | 1.00              | 80.0 | 0.80                 |
|  | ACCOUNT #: 00068339985  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-71IN - HLAS, LEE THE INVESTMENT COMPANY OF AMERICA-A       | BUY 0 Units @0.0000 | 0.00                 | 1.95                | 0.00               | 1.95              | 80.0 | 1.56                 |
|  | ACCOUNT #: 00074169955  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA THE INVESTMENT COMPANY OF AMERICA-A | BUY 0 Units @0.0000 | 0.00                 | 0.45                | 0.00               | 0.45              | 80.0 | 0.36                 |
|  | ACCOUNT #: 00085935182  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA THE NEW ECONOMY FUND-529A          | BUY 0 Units @0.0000 | 0.00                 | 2.88                | 0.00               | 2.88              | 80.0 | 2.30                 |
|  | ACCOUNT #: 00085649975  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-27IN - DIETERICH, DONNA THE NEW ECONOMY FUND-529A          | BUY 0 Units @0.0000 | 0.00                 | 1.85                | 0.00               | 1.85              | 80.0 | 1.48                 |
|  | ACCOUNT #: 00085650042  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK THE NEW ECONOMY FUND-A               | BUY 0 Units @0.0000 | 0.00                 | 1.32                | 0.00               | 1.32              | 80.0 | 1.06                 |
|  | ACCOUNT #: 00068272839  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-94IN - THEIS, JENNIFER THE NEW ECONOMY FUND-A              | BUY 0 Units @0.0000 | 0.00                 | 0.98                | 0.00               | 0.98              | 80.0 | 0.78                 |
|  | ACCOUNT #: 00075772834  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-94IN - THEIS, JENNIFER THE NEW ECONOMY FUND-A              | BUY 0 Units @0.0000 | 0.00                 | 0.98                | 0.00               | 0.98              | 80.0 | 0.78                 |
|  | ACCOUNT #: 00075772934  |                     |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-49IN - SCOTT, DYANA WASHINGTON MUTUAL INVESTORS FUND-A     | BUY 0 Units @0.0000 | 0.00                 | 3.18                | 0.00               | 3.18              | 80.0 | 2.54                 |
|  | ACCOUNT #: 00063753209  |                     |                      |                     |                    |                   |      |                      |



# COMMISSION STATEMENT

## September 17, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE   | CLIENT  | INVESTMENT  | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|---|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b>BROKER TRANSACTIONS (continued)</b>                       |   |   |                      |                     |                    |                   |      |                      |
| <b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b> |   |   |                      |                     |                    |                   |      |                      |
| 09/04/2018   | ***-**-57IN - TEITSWORTH,<br>ACCOUNT #: 00068272837     | WASHINGTON MUTUAL INVESTORS FUND-A<br>BUY 0 Units @0.0000 | 0.00                 | 5.82                | 0.00               | 5.82              | 80.0 | 4.66                 |
| 09/04/2018   | ***-**-25IN - ROCKHOLD, MARK<br>ACCOUNT #: 00068272839  | WASHINGTON MUTUAL INVESTORS FUND-A<br>BUY 0 Units @0.0000 | 0.00                 | 1.68                | 0.00               | 1.68              | 80.0 | 1.34                 |
| 09/04/2018   | ***-**-71IN - HLAS, LEE<br>ACCOUNT #: 00075194043       | WASHINGTON MUTUAL INVESTORS FUND-A<br>BUY 0 Units @0.0000 | 0.00                 | 6.74                | 0.00               | 6.74              | 80.0 | 5.39                 |
| 09/04/2018   | ***-**-14CL - HEDDELSON,<br>ACCOUNT #: 00085916338      | WASHINGTON MUTUAL INVESTORS FUND-A<br>BUY 0 Units @0.0000 | 0.00                 | 0.56                | 0.00               | 0.56              | 80.0 | 0.45                 |
| 09/04/2018   | ***-**-39IN - ENDERLE, CHAD<br>ACCOUNT #: 00085935118   | WASHINGTON MUTUAL INVESTORS FUND-A<br>BUY 0 Units @0.0000 | 0.00                 | 0.45                | 0.00               | 0.45              | 80.0 | 0.36                 |
| 09/04/2018   | ***-**-99IN - ENDERLE, ANGELA<br>ACCOUNT #: 00083270336 | WASHINGTON MUTUAL INVESTORS FUND-C<br>BUY 0 Units @0.0000 | 0.00                 | 29.93               | 0.00               | 29.93             | 80.0 | 23.94                |
| 09/04/2018   | ***-**-13IN - BEMENT, JERRY<br>ACCOUNT #: 00088836397   | WASHINGTON MUTUAL INVESTORS FUND-C<br>BUY 0 Units @0.0000 | 0.00                 | 14.10               | 0.00               | 14.10             | 80.0 | 11.28                |
| 09/04/2018   | ***-**-37IN - SALSBURY, SARAH<br>ACCOUNT #: 00088864053 | WASHINGTON MUTUAL INVESTORS FUND-C<br>BUY 0 Units @0.0000 | 0.00                 | 3.04                | 0.00               | 3.04              | 80.0 | 2.43                 |
| <b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>                  |   |   | <b>\$0.00</b>        | <b>\$768.96</b>     | <b>\$0.00</b>      | <b>\$768.96</b>   |      | <b>\$615.16</b>      |
| <b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>        |   |   |                      |                     |                    |                   |      |                      |
| 09/17/2018   | ***-**-153I - MCCLINTOCK,<br>ACCOUNT #: 271646153       | SECURITY BENEFIT VA TRAIL<br>BUY 1 Units @0.0000          | 0.00                 | 5.49                | 0.00               | 5.49              | 80.0 | 4.39                 |
| 09/17/2018   | ***-**-31IN - EIDAM, ROBYN<br>ACCOUNT #: 277723831      | SECURITY BENEFIT VA TRAIL<br>BUY 1 Units @0.0000          | 0.00                 | 93.39               | 0.00               | 93.39             | 80.0 | 74.71                |
| 09/17/2018   | ***-**-55IN - CZECH, MANDY<br>ACCOUNT #: 269902555      | SECURITY BENEFIT VA TRAIL<br>BUY 1 Units @0.0000          | 0.00                 | 34.35               | 0.00               | 34.35             | 80.0 | 27.48                |
| <b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>             |   |   | <b>\$0.00</b>        | <b>\$133.23</b>     | <b>\$0.00</b>      | <b>\$133.23</b>   |      | <b>\$106.58</b>      |
| <b>*** BROKER TRANSACTIONS TOTAL ***</b>                     |   |   | <b>\$575.00</b>      | <b>\$925.40</b>     | <b>\$0.00</b>      | <b>\$925.40</b>   |      | <b>\$740.29</b>      |



BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

| DATE                                | CLIENT | INVESTMENT | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION     | RATE | BROKER<br>COMMISSION |
|-------------------------------------|--------|------------|----------------------|---------------------|--------------------|-----------------------|------|----------------------|
| <div>BROKER COMMISSION TOTALS</div> |        |            |                      |                     |                    |                       |      |                      |
|                                     |        |            |                      |                     |                    | Broker Transactions   |      | \$740.29             |
|                                     |        |            |                      |                     |                    | Split Transactions    |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Override Transactions |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Adjustments           |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Payroll Draw          |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Base Salary           |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Prior Period Balance  |      | \$0.00               |
|                                     |        |            |                      |                     |                    | FINRA Assessment      |      | \$0.00               |
|                                     |        |            |                      |                     |                    | SIPC Assessment       |      | \$0.00               |
|                                     |        |            |                      |                     |                    | Net Commission Earned |      | \$740.29             |
|                                     |        |            |                      |                     |                    | Year-to-date Earnings |      | \$65,121.44          |