



COMMISSION STATEMENT

November 12, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/30/2018	***-**-48IN - COOPER, BRIANNE	AMERICAN BALANCED FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 1 Units @28.2900						
11/02/2018	***-**-81IN - JACKSON,	AMERICAN BALANCED FUND-A	53.75	2.02	0.00	2.02	80.0	1.62
	ACCOUNT #: 00081681468	BUY 2 Units @28.1300						
10/30/2018	***-**-88IN - HAYES, JOSHUA	AMERICAN FUNDS 2050 TARGET DATE-A	200.00	10.00	0.00	10.00	80.0	8.00
	ACCOUNT #: 00086747463	BUY 13 Units @15.5800						
11/02/2018	***-**-7995 - BEABOUT,	AMERICAN FUNDS GROWTH PORT CL C	308.00	3.08	0.00	3.08	80.0	2.46
	ACCOUNT #: 04001031535	BUY 17 Units @17.7600						
10/30/2018	***-**-14CL - HEDDELSON,	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @32.1400						
11/01/2018	***-**-05IN - LEIKALA, JOSH	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085956564	BUY 1 Units @32.5800						
10/29/2018	***-**-37IN - SALSURY, SARAH	AMERICAN HIGH-INCOME TRUST-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 1 Units @10.0500						
11/02/2018	***-**-13IN - BEMENT, JERRY	AMERICAN HIGH-INCOME TRUST-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 1 Units @10.0800						
11/02/2018	***-**-7995 - BEABOUT,	AMERICAN HIGH-INCOME TRUST-C	308.00	3.08	0.00	3.08	80.0	2.46
	ACCOUNT #: 04001031535	BUY 31 Units @10.0800						
11/02/2018	***-**-99IN - ENDERLE, ANGELA	AMERICAN MUTUAL FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @40.4700						
11/01/2018	***-**-71IN - HLAS, LEE	CAPITAL INCOME BUILDER-A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00075194043	BUY 1 Units @61.5700						
10/29/2018	***-**-37IN - SALSURY, SARAH	CAPITAL WORLD BOND FUND-C	12.50	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 00088864053	BUY 1 Units @18.6900						
11/02/2018	***-**-13IN - BEMENT, JERRY	CAPITAL WORLD BOND FUND-C	12.50	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 00088836397	BUY 1 Units @18.6200						
10/31/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @49.6300						
10/31/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @49.6300						
11/02/2018	***-**-81IN - JACKSON,	CAPITAL WORLD GROWTH AND INCOME FUN	53.75	2.02	0.00	2.02	80.0	1.62
	ACCOUNT #: 00081681468	BUY 1 Units @50.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
11/02/2018	***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND INCOME FUN BUY 3 Units @47.2100	154.00	1.54	0.00	1.54	80.0	1.23
10/31/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 1 Units @50.6900	27.00	1.15	0.00	1.15	80.0	0.92
10/31/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 1 Units @50.6900	27.00	1.15	0.00	1.15	80.0	0.92
11/01/2018	***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @51.5800	75.00	3.19	0.00	3.19	80.0	2.55
10/24/2018	***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS A BUY 11 Units @2.3400	25.00	1.00	0.00	1.00	80.0	0.80
10/26/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000008882	FRANKLIN INTERNATIONAL GROWTH FUND BUY 2 Units @12.9600	21.00	0.21	0.00	0.21	80.0	0.17
10/26/2018	***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000000008918	FRANKLIN INTERNATIONAL GROWTH FUND BUY 1 Units @12.9600	12.75	0.13	0.00	0.13	80.0	0.10
10/26/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 0000000000010241	FRANKLIN INTERNATIONAL GROWTH FUND BUY 4 Units @12.9600	52.50	0.53	0.00	0.53	80.0	0.42
10/26/2018	***-**-39IN - KOETH, JEFFREY ACCOUNT #: 0000000000871133	FRANKLIN SMALL CAP VALUE C BUY 1 Units @45.6800	51.80	0.52	0.00	0.52	80.0	0.42
10/26/2018	***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 0000000000871172	FRANKLIN SMALL CAP VALUE C BUY 1 Units @45.6800	31.45	0.31	0.00	0.31	80.0	0.25
10/26/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 0000000000871792	FRANKLIN SMALL CAP VALUE C BUY 3 Units @45.6800	129.50	1.30	0.00	1.30	80.0	1.04
10/26/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000001352576	FRANKLIN STRATEGIC INCOME C BUY 3 Units @9.4900	25.20	0.25	0.00	0.25	80.0	0.20
10/26/2018	***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000001353604	FRANKLIN STRATEGIC INCOME C BUY 2 Units @9.4900	15.30	0.15	0.00	0.15	80.0	0.12
10/26/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000001393228	FRANKLIN STRATEGIC INCOME C BUY 7 Units @9.4900	63.00	0.63	0.00	0.63	80.0	0.50
10/26/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000001268592	FRK AGE HIGH INC FND - CL C BUY 6 Units @1.8300	11.20	0.11	0.00	0.11	80.0	0.09
10/26/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000001283074	FRK AGE HIGH INC FND - CL C BUY 15 Units @1.8300	28.00	0.28	0.00	0.28	80.0	0.22



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
10/24/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
10/29/2018	***-**-37IN - SALSBUURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088864053	BUY 1 Units @13.4300						
11/02/2018	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.3700						
10/29/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @31.3300						
11/01/2018	***-**-17IN - METZGER-GASIOR,	INTERNATIONAL GROWTH AND INCOME-A	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00084959995	BUY 2 Units @32.5800						
10/29/2018	***-**-37IN - SALSBUURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088864053	BUY 1 Units @29.7100						
11/02/2018	***-**-99IN - ENDERLE, ANGELA	INTERNATIONAL GROWTH AND INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @30.9300						
11/02/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088836397	BUY 1 Units @30.9300						
10/29/2018	***-**-37IN - SALSBUURY, SARAH	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 0 Units @39.4400						
11/02/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 0 Units @41.2900						
10/30/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @62.1900						
10/31/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.4900						
10/31/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.4900						
10/29/2018	***-**-37IN - SALSBUURY, SARAH	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @55.5500						
11/02/2018	***-**-13IN - BEMENT, JERRY	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088836397	BUY 0 Units @58.5200						
10/30/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @56.3300						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
10/31/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @56.6400						
10/31/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @56.6400						
10/29/2018	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088864053	BUY 1 Units @45.6900						
11/02/2018	***-**-99IN - ENDERLE, ANGELA	SMALLCAP WORLD FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @48.3400						
11/02/2018	***-**-13IN - BEMENT, JERRY	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088836397	BUY 1 Units @48.3400						
10/26/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	11.20	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000110611	BUY 1 Units @11.7500						
10/26/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.80	0.07	0.00	0.07	80.0	0.06
	ACCOUNT #: 000000000110700	BUY 1 Units @11.7500						
10/26/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @11.7500						
10/26/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	19.60	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 000000000199772	BUY 2 Units @11.7500						
10/26/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @11.7500						
10/26/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	11.90	0.12	0.00	0.12	80.0	0.10
	ACCOUNT #: 000000000199796	BUY 1 Units @11.7500						
10/31/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @53.9600						
10/31/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @53.9600						
11/01/2018	***-**-71IN - HLAS, LEE	THE GROWTH FUND OF AMERICA-A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00074169955	BUY 1 Units @54.8500						
11/02/2018	***-**-7995 - BEABOUT,	THE GROWTH FUND OF AMERICA-C	770.00	7.70	0.00	7.70	80.0	6.16
	ACCOUNT #: 04001031535	BUY 16 Units @47.7700						
10/30/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @46.7500						



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BROKER TRANSACTIONS (continued)								
<u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u>								
11/01/2018	***-**-71IN - HLAS, LEE	WASHINGTON MUTUAL INVESTORS FUND-A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00075194043	BUY 1 Units @47.1800						
10/29/2018	***-**-37IN - SALSBUURY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088864053	BUY 0 Units @42.6900						
11/02/2018	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @43.9700						
11/02/2018	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @43.9700						
* MUTUAL FUNDS SUBTOTAL *			\$3,633.31	\$76.96	\$0.00	\$76.96		\$61.54
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
11/12/2018	***-**-2205 - CORE	JOHN HANCOCK VA TRAILS	0.00	62.09	0.00	62.09	80.0	49.67
		BUY 1 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$0.00	\$62.09	\$0.00	\$62.09		\$49.67
<u>PRODUCT CATEGORY: RIA</u>								
11/12/2018	***-**-14FB - KRASE, MELINDA	AMHERST SCHOOLS	75.22	75.22	0.00	75.22	80.0	60.18
	ACCOUNT #: 102892301	BUY 0 Units @0.0000						
11/12/2018	***-**-46FB - TAYLOR, KELLY	AMHERST SCHOOLS	26.24	26.24	0.00	26.24	80.0	20.99
	ACCOUNT #: 102892401	BUY 0 Units @0.0000						
11/12/2018	***-**-50FB - ANDERSON, DAVID	AMHERST SCHOOLS	64.04	64.04	0.00	64.04	80.0	51.23
	ACCOUNT #: 102897501	BUY 0 Units @0.0000						
11/12/2018	***-**-74FB - ANDERSON,	AMHERST SCHOOLS	100.43	100.43	0.00	100.43	80.0	80.34
	ACCOUNT #: 102897601	BUY 0 Units @0.0000						
11/12/2018	***-**-29FB - PECZE, SCOTT	AMHERST SCHOOLS	41.29	41.29	0.00	41.29	80.0	33.03
	ACCOUNT #: 102897701	BUY 0 Units @0.0000						
11/12/2018	***-**-06FB - WOLFE, MAUREEN	AMHERST SCHOOLS	13.61	13.61	0.00	13.61	80.0	10.89
	ACCOUNT #: 102897801	BUY 0 Units @0.0000						
11/12/2018	***-**-80FB - MELVIN, JOEL	AMHERST SCHOOLS	0.67	0.67	0.00	0.67	80.0	0.54
	ACCOUNT #: 102925001	BUY 0 Units @0.0000						
11/12/2018	***-**-60FB - SCHNEIDER,	AMHERST SCHOOLS	38.35	38.35	0.00	38.35	80.0	30.68
	ACCOUNT #: 102940101	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
11/12/2018	***-**-81FB - HARCULA, LISA	AMHERST SCHOOLS	2.67	2.67	0.00	2.67	80.0	2.14
	ACCOUNT #: 103034101	BUY 0 Units @0.0000						
11/12/2018	***-**-74FB - HARCULA, ROBERT	AMHERST SCHOOLS	23.55	23.55	0.00	23.55	80.0	18.84
	ACCOUNT #: 103034201	BUY 0 Units @0.0000						
11/12/2018	***-**-76FB - SCHENK, LISA	AMHERST SCHOOLS	28.62	28.62	0.00	28.62	80.0	22.90
	ACCOUNT #: 103061801	BUY 0 Units @0.0000						
11/12/2018	***-**-14IN - HOBER, GIA	AMHERST SCHOOLS	47.36	47.36	0.00	47.36	80.0	37.89
	ACCOUNT #: 103127901	BUY 0 Units @0.0000						
11/12/2018	***-**-1850 - JARMUSZ, MEGAN	AMHERST SCHOOLS	1.91	1.91	0.00	1.91	80.0	1.53
	ACCOUNT #: 103297701	BUY 0 Units @0.0000						
11/12/2018	***-**-56FB - TOMER, ANDREA	BARBERTON CITY SCHOOL DISTRICT	3.69	3.69	0.00	3.69	80.0	2.95
	ACCOUNT #: 102874901	BUY 0 Units @0.0000						
11/12/2018	***-**-05FB - LEIKALA, JOSH	CHARDON LOCAL	0.36	0.36	0.00	0.36	80.0	0.29
	ACCOUNT #: 102930201	BUY 0 Units @0.0000						
11/12/2018	***-**-51FB - GINLEY, ERIN	CLOVERLEAF LOCAL SCHOOLS	21.03	21.03	0.00	21.03	80.0	16.82
	ACCOUNT #: 102700001	BUY 0 Units @0.0000						
11/12/2018	***-**-74FB - COLLUM, LEANNE	CLOVERLEAF LOCAL SCHOOLS	81.68	81.68	0.00	81.68	80.0	65.34
	ACCOUNT #: 102700101	BUY 0 Units @0.0000						
11/12/2018	***-**-90FB - URSEM-FRUIT, MARK	CLOVERLEAF LOCAL SCHOOLS	6.35	6.35	0.00	6.35	80.0	5.08
	ACCOUNT #: 102798201	BUY 0 Units @0.0000						
11/12/2018	***-**-25FB - ROCKHOLD, MARK	CLOVERLEAF LOCAL SCHOOLS	21.36	21.36	0.00	21.36	80.0	17.09
	ACCOUNT #: 102835401	BUY 0 Units @0.0000						
11/12/2018	***-**-80FB - DALESSANDRO,	CLOVERLEAF LOCAL SCHOOLS	40.92	40.92	0.00	40.92	80.0	32.74
	ACCOUNT #: 103041501	BUY 0 Units @0.0000						
11/12/2018	***-**-12FB - HEWIS, KRISTINA	EUCLID CITY SCHOOLS	50.56	50.56	0.00	50.56	80.0	40.45
	ACCOUNT #: 102814301	BUY 0 Units @0.0000						
11/12/2018	***-**-81FB - SHAMBLIN,	EUCLID CITY SCHOOLS	29.42	29.42	0.00	29.42	80.0	23.54
	ACCOUNT #: 102827001	BUY 0 Units @0.0000						
11/12/2018	***-**-76FB - MADENFORD,	GREEN LOCAL SCHOOL DISTRICT	44.77	44.77	0.00	44.77	80.0	35.82
	ACCOUNT #: 102866101	BUY 0 Units @0.0000						
11/12/2018	***-**-10FB - RADDISH, CHARLEE	GREEN LOCAL SCHOOL DISTRICT	33.58	33.58	0.00	33.58	80.0	26.86
	ACCOUNT #: 102907801	BUY 0 Units @0.0000						



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Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
11/12/2018	***-**-60FB - BINNS, THERESA ACCOUNT #: 102910201	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	29.88	29.88	0.00	29.88	80.0	23.90
11/12/2018	***-**-24FB - MADENFORT, ACCOUNT #: 102989501	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	7.05	7.05	0.00	7.05	80.0	5.64
11/12/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	2.51	2.51	0.00	2.51	80.0	2.01
11/12/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050802	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	0.06	0.06	0.00	0.06	80.0	0.05
11/12/2018	***-**-47FB - DOLATA, TANYA ACCOUNT #: 102803501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	36.90	36.90	0.00	36.90	80.0	29.52
11/12/2018	***-**-88FB - WHITNEY, ABIGAIL ACCOUNT #: 102803601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.44	0.44	0.00	0.44	80.0	0.35
11/12/2018	***-**-49FB - VALENTASIS, ACCOUNT #: 102803701	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	65.15	65.15	0.00	65.15	80.0	52.12
11/12/2018	***-**-54FB - BOND, LINDSAY ACCOUNT #: 102920601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	9.89	9.89	0.00	9.89	80.0	7.91
11/12/2018	***-**-31FB - WATERS, MONIQUE ACCOUNT #: 103182501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	2.25	2.25	0.00	2.25	80.0	1.80
11/12/2018	***-**-08FB - KISH, MAURA ACCOUNT #: 102706601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	66.72	66.72	0.00	66.72	80.0	53.38
11/12/2018	***-**-83FB - LUBIN, MATTHEW ACCOUNT #: 102707601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	89.69	89.69	0.00	89.69	80.0	71.75
11/12/2018	***-**-10FB - MARCIANO, KATE ACCOUNT #: 102710901	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	30.51	30.51	0.00	30.51	80.0	24.41
11/12/2018	***-**-79FB - SAUNDERS, ACCOUNT #: 102712201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	21.47	21.47	0.00	21.47	80.0	17.18
11/12/2018	***-**-59FB - GOLEM, ALLISON ACCOUNT #: 102802001	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	51.95	51.95	0.00	51.95	80.0	41.56
11/12/2018	***-**-70FB - ELLIS, MICHAEL ACCOUNT #: 102808201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	10.23	10.23	0.00	10.23	80.0	8.18
11/12/2018	***-**-70FB - FINI-SANSON, ACCOUNT #: 102809101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	30.51	30.51	0.00	30.51	80.0	24.41



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
11/12/2018	***-**-67FB - BECERRA, BEN	MAYFIELD CITY SCHOOL DISTRICT	2.99	2.99	0.00	2.99	80.0	2.39
	ACCOUNT #: 102846601	BUY 0 Units @0.0000						
11/12/2018	***-**-68FB - HASTINGS, JACLYN	MAYFIELD CITY SCHOOL DISTRICT	1.20	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: 103080101	BUY 0 Units @0.0000						
11/12/2018	***-**-14FB - WESTFALL, EMILY	MAYFIELD CITY SCHOOL DISTRICT	1.63	1.63	0.00	1.63	80.0	1.30
	ACCOUNT #: 103081701	BUY 0 Units @0.0000						
11/12/2018	***-**-18FB - EBERHARDT, TODD	OLMSTED FALLS CITY SCHOOLS	88.36	88.36	0.00	88.36	80.0	70.69
	ACCOUNT #: 102881801	BUY 0 Units @0.0000						
11/12/2018	***-**-92FB - TROMBA, HEATHER	PERRY LOCAL SD	26.35	26.35	0.00	26.35	80.0	21.08
	ACCOUNT #: 102700801	BUY 0 Units @0.0000						
11/12/2018	***-**-88FB - WARD, PAIGE	PERRY LOCAL SD	76.23	76.23	0.00	76.23	80.0	60.98
	ACCOUNT #: 102701001	BUY 0 Units @0.0000						
11/12/2018	***-**-52FB - ROBERTS, TAMARA	PERRY LOCAL SD	51.20	51.20	0.00	51.20	80.0	40.96
	ACCOUNT #: 102722801	BUY 0 Units @0.0000						
11/12/2018	***-**-88FB - WEISBARTH,	SHAKER HEIGHTS CITY SD (BOE)	47.18	47.18	0.00	47.18	80.0	37.74
	ACCOUNT #: 102898001	BUY 0 Units @0.0000						
11/12/2018	***-**-00FB - DAWSON, DAWN	WESTLAKE CITY SD (BOE)	119.46	119.46	0.00	119.46	80.0	95.57
	ACCOUNT #: 102984201	BUY 0 Units @0.0000						
11/12/2018	***-**-07FB - PADO, KRISTEN	WESTLAKE CITY SD (BOE)	64.81	64.81	0.00	64.81	80.0	51.85
	ACCOUNT #: 102984301	BUY 0 Units @0.0000						
11/12/2018	***-**-52FB - CLARK, MINDY	WESTLAKE CITY SD (BOE)	45.77	45.77	0.00	45.77	80.0	36.62
	ACCOUNT #: 102984501	BUY 0 Units @0.0000						
11/12/2018	***-**-27FB - DIETERICH, DONNA	WESTLAKE CITY SD (BOE)	89.79	89.79	0.00	89.79	80.0	71.83
	ACCOUNT #: 102984901	BUY 0 Units @0.0000						
11/12/2018	***-**-93FB - ZUK, LISA	WESTLAKE CITY SD (BOE)	88.33	88.33	0.00	88.33	80.0	70.66
	ACCOUNT #: 102985001	BUY 0 Units @0.0000						
11/12/2018	***-**-0759 - ROYCE, BRIDGET	WESTLAKE CITY SD (BOE)	7.27	7.27	0.00	7.27	80.0	5.82
	ACCOUNT #: 103152801	BUY 0 Units @0.0000						
11/12/2018	***-**-58FB - MUSSELMAN,	WESTLAKE CITY SD (BOE)	3.62	3.62	0.00	3.62	80.0	2.90
	ACCOUNT #: 103303601	BUY 0 Units @0.0000						
* RIA SUBTOTAL *			\$1,967.08	\$1,967.08	\$0.00	\$1,967.08		\$1,573.68



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BROKER TRANSACTIONS (continued)								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
11/12/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VUL TRAILS BUY 1 Units @225.0000	225.00	11.25	0.00	11.25	80.0	9.00
11/12/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	5.18	0.00	5.18	80.0	4.14
11/12/2018	***-**-31IN - EIDAM, ROBYN ACCOUNT #: 277723831	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	88.28	0.00	88.28	80.0	70.62
11/12/2018	***-**-55IN - CZECH, MANDY ACCOUNT #: 269902555	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	32.95	0.00	32.95	80.0	26.36
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$225.00	\$137.66	\$0.00	\$137.66		\$110.12
<u>PRODUCT CATEGORY: 529 PLAN</u>								
10/29/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	NEW PERSPECTIVE FUND-529A BUY 2 Units @42.9500	75.00	3.19	0.00	3.19	80.0	2.55
* 529 PLAN SUBTOTAL *			\$75.00	\$3.19	\$0.00	\$3.19		\$2.55
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
10/31/2018	***-**-23IN - JOHNSTON, KELLIE ACCOUNT #: 000015013867245	FRANKLIN BALANCE SHEET FUND CLASS A BUY 0 Units @0.0000	0.00	9.46	0.00	9.46	80.0	7.57
10/31/2018	***-**-23IN - JOHNSTON, KELLIE ACCOUNT #: 000090232661277	FRANKLIN INCOME FUND CLASS A BUY 0 Units @0.0000	0.00	4.80	0.00	4.80	80.0	3.84
10/31/2018	***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS A BUY 0 Units @0.0000	0.00	7.20	0.00	7.20	80.0	5.76
10/31/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000008882	FRANKLIN INTERNATIONAL GROWTH FUND BUY 0 Units @0.0000	0.00	21.48	0.00	21.48	80.0	17.18
10/31/2018	***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000000008918	FRANKLIN INTERNATIONAL GROWTH FUND BUY 0 Units @0.0000	0.00	8.88	0.00	8.88	80.0	7.10
10/31/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 0000000000010241	FRANKLIN INTERNATIONAL GROWTH FUND BUY 0 Units @0.0000	0.00	16.63	0.00	16.63	80.0	13.30
10/31/2018	***-**-39IN - KOETH, JEFFREY ACCOUNT #: 000000000871133	FRANKLIN SMALL CAP VALUE C BUY 0 Units @0.0000	0.00	50.59	0.00	50.59	80.0	40.47
10/31/2018	***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 000000000871172	FRANKLIN SMALL CAP VALUE C BUY 0 Units @0.0000	0.00	20.60	0.00	20.60	80.0	16.48



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
10/31/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	0.00	39.07	0.00	39.07	80.0	31.26
	ACCOUNT #: 000000000871792	BUY 0 Units @0.0000						
10/31/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	0.00	12.78	0.00	12.78	80.0	10.22
	ACCOUNT #: 000000001352576	BUY 0 Units @0.0000						
10/31/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	0.00	5.33	0.00	5.33	80.0	4.26
	ACCOUNT #: 000000001353604	BUY 0 Units @0.0000						
10/31/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	0.00	10.21	0.00	10.21	80.0	8.17
	ACCOUNT #: 000000001393228	BUY 0 Units @0.0000						
10/31/2018	***-**-94IN - NICOTERA,	FRANKLIN STRATEGIC INCOME C	0.00	0.64	0.00	0.64	80.0	0.51
	ACCOUNT #: 000000001453012	BUY 0 Units @0.0000						
10/31/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	0.00	6.49	0.00	6.49	80.0	5.19
	ACCOUNT #: 000000001268592	BUY 0 Units @0.0000						
10/31/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	0.00	4.97	0.00	4.97	80.0	3.98
	ACCOUNT #: 000000001283074	BUY 0 Units @0.0000						
10/31/2018	***-**-14CL - HEDDELSON,	FRK GOLD FUND - CLASS A	0.00	1.64	0.00	1.64	80.0	1.31
	ACCOUNT #: 000000117923401	BUY 0 Units @0.0000						
10/31/2018	***-**-14FB - HEDDLESON, JON	FRK NATURAL RES FND - CL A	0.00	2.57	0.00	2.57	80.0	2.06
	ACCOUNT #: 000020312394091	BUY 0 Units @0.0000						
10/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRK STRAT INC FND - CL A	0.00	6.29	0.00	6.29	80.0	5.03
	ACCOUNT #: 000019412541803	BUY 0 Units @0.0000						
10/31/2018	***-**-07IN - WATSON, SANDRA	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.67	0.00	1.67	80.0	1.34
	ACCOUNT #: 000000001717103	BUY 0 Units @0.0000						
10/31/2018	***-**-43IN - GILBERT, SHELLY	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.64	0.00	1.64	80.0	1.31
	ACCOUNT #: 000000003197858	BUY 0 Units @0.0000						
10/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	8.49	0.00	8.49	80.0	6.79
	ACCOUNT #: 000000005418696	BUY 0 Units @0.0000						
10/31/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	0.00	9.66	0.00	9.66	80.0	7.73
	ACCOUNT #: 000000000110611	BUY 0 Units @0.0000						
10/31/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	0.00	3.89	0.00	3.89	80.0	3.11
	ACCOUNT #: 000000000110700	BUY 0 Units @0.0000						
10/31/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	0.00	7.37	0.00	7.37	80.0	5.90
	ACCOUNT #: 000000000114924	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
10/31/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	8.82	0.00	8.82	80.0	7.06
	ACCOUNT #: 000000000199772	BUY 0 Units @0.0000						
10/31/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	7.33	0.00	7.33	80.0	5.86
	ACCOUNT #: 000000000199784	BUY 0 Units @0.0000						
10/31/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	3.74	0.00	3.74	80.0	2.99
	ACCOUNT #: 000000000199796	BUY 0 Units @0.0000						
10/31/2018	***-**-23IN - JOHNSTON, KELLIE	TEMP DEV MRKTS TR FND - CL A	0.00	6.56	0.00	6.56	80.0	5.25
	ACCOUNT #: 000000007768070	BUY 0 Units @0.0000						
10/31/2018	***-**-23IN - JOHNSTON, KELLIE	TEMP GLOBAL BOND FND - CL A	0.00	6.69	0.00	6.69	80.0	5.35
	ACCOUNT #: 000006978964960	BUY 0 Units @0.0000						
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$295.49	\$0.00	\$295.49		\$236.38
*** BROKER TRANSACTIONS TOTAL ***			\$5,900.39	\$2,542.47	\$0.00	\$2,542.47		\$2,033.94

BROKER COMMISSION TOTALS

Broker Transactions	\$2,033.94
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$2,033.94
Year-to-date Earnings	\$84,474.49