



COMMISSION STATEMENT

October 15, 2018

LINDA BLACK
604 S. King Street
SUITE 208
Leesburg, VA 20175

BROKER #: 742
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/05/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	AMERICAN CORPORATE BOND FUND CL C BUY 25 Units @9.8600	250.00	2.50	3.00	-0.50	100.0	-0.50
10/01/2018	***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 4 Units @24.8400	100.00	5.00	0.00	5.00	85.0	4.25
10/08/2018	***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: LSR010345	NATIONWIDE ZIEGLER ARCA TECH BUY 32 Units @77.6800	2,499.98	57.00	18.00	39.00	85.0	33.15
10/08/2018	***-**-4967 - SWEARINGEN, ACCOUNT #: LSR011637	PIONEER FUNDAMENTAL GROWTH FD CL A SELL 65 Units @24.8800	1,625.01	25.00	18.00	7.00	85.0	5.95
10/11/2018	***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	VANGUARD MID-CAP GROWTH INDEX ADMIR BUY 90 Units @55.5100	5,000.01	35.00	18.00	17.00	85.0	14.45
10/11/2018	***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	VANGUARD MID-CAP GROWTH INVESTOR BUY 177 Units @28.2100	5,000.00	35.00	18.00	17.00	85.0	14.45
10/05/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	WASHINGTON MUTUAL INVESTORS FUND-C BUY 5 Units @46.0500	250.01	2.50	3.00	-0.50	100.0	-0.50
* MUTUAL FUNDS SUBTOTAL *			\$14,725.01	\$162.00	\$78.00	\$84.00		\$71.25
<u>PRODUCT CATEGORY: STOCKS</u>								
10/11/2018	***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	FIRST TR EXCHANGE TRADED FD II FINA BUY 150 Units @30.4830	4,572.45	45.00	18.00	27.00	85.0	22.95
10/08/2018	***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: LSR010345	FIRST TR EXCHANGE TRADED FD II ISE BUY 45 Units @53.8420	2,422.89	32.00	15.90	16.10	85.0	13.69
10/11/2018	***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	INVESCO EXCHANGE TRADED FD TR DWA S BUY 70 Units @68.6570	4,805.99	40.00	16.40	23.60	85.0	20.06
10/11/2018	***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	INVESCO EXCHNG TRADED FD TR II S&P BUY 40 Units @127.5830	5,103.32	40.00	15.80	24.20	85.0	20.57
10/08/2018	***-**-706I - ANDERSON, ACCOUNT #: LSR012838	ISHARES TR DOW JONES US MEDICAL DEV BUY 23 Units @213.9700	4,921.31	25.00	15.46	9.54	85.0	8.11
* STOCKS SUBTOTAL *			\$21,825.96	\$182.00	\$81.56	\$100.44		\$85.38



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BROKER TRANSACTIONS (continued)								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
10/15/2018	***-**-12CL - ARTHUR CLIENTS	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	0.37	0.00	0.37	85.0	0.31
10/15/2018	***-**-805K - EROC BUILDERS	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	17.25	0.00	17.25	85.0	14.66
10/15/2018	***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	234.47	0.00	234.47	85.0	199.30
10/15/2018	***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	5.16	0.00	5.16	85.0	4.39
10/15/2018	***-**-1204 - DEHAVEN ACCOUNT #: 831107	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	21.08	0.00	21.08	85.0	17.92
10/15/2018	***-**-44CL - BLACK, CLIENTS	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	76.58	0.00	76.58	85.0	65.09
* VARIABLE ANNUITIES SUBTOTAL *			\$0.00	\$354.91	\$0.00	\$354.91		\$301.67
<u>PRODUCT CATEGORY: RIA</u>								
10/16/2018	***-**-80FB - SHELL, RANDALL ACCOUNT #: 101217281	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	173.94	173.94	0.00	173.94	85.0	147.85
10/16/2018	***-**-33FB - BONNER, RACHEL ACCOUNT #: 676575554	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	343.34	343.34	0.00	343.34	85.0	291.84
10/16/2018	***-**-99FB - TARKINGTON, ACCOUNT #: 676589076	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	368.83	368.83	0.00	368.83	85.0	313.51
10/16/2018	***-**-25IN - MONTGOMERY, ACCOUNT #: 676610079	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	268.80	268.80	0.00	268.80	85.0	228.48
10/16/2018	***-**-31FB - CANTATORE, ACCOUNT #: 676618019	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	229.22	229.22	0.00	229.22	85.0	194.84
10/16/2018	***-**-03FB - THOMAS, DYAN ACCOUNT #: 676619921	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	305.56	305.56	0.00	305.56	85.0	259.73
10/16/2018	***-**-71IN - DEAHL, JOHN ACCOUNT #: 676672782	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	239.99	239.99	0.00	239.99	85.0	203.99
10/16/2018	***-**-35FB - LONGERBEAM, ACCOUNT #: 676682065	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	385.87	385.87	0.00	385.87	85.0	327.99
10/16/2018	***-**-31FB - CANTATORE, ACCOUNT #: 676693040	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	411.06	411.06	0.00	411.06	85.0	349.40



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
10/16/2018	***-**-337J - SHELL, DAVID	MORNINGSTAR ADVISOR FEE	228.40	228.40	0.00	228.40	85.0	194.14
	ACCOUNT #: 676695675	BUY 0 Units @0.0000						
		* RIA SUBTOTAL *	\$2,955.01	\$2,955.01	\$0.00	\$2,955.01		\$2,511.77
<u>PRODUCT CATEGORY: FINANCIAL PLANNING</u>								
10/16/2018	***-**-18FP - QUINN, RENEE &	FINANCIAL PLAN	0.00	500.00	0.00	500.00	85.0	425.00
		BUY 0 Units @0.0000						
		* FINANCIAL PLANNING SUBTOTAL *	\$0.00	\$500.00	\$0.00	\$500.00		\$425.00
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
10/15/2018	***-**-185P - QUINN, RENEE	NEW YORK 529 TRAILS	0.00	24.49	0.00	24.49	85.0	20.82
	ACCOUNT #: 77228874501	BUY 0 Units @0.0000						
10/15/2018	***-**-009I - KEARNEY, CAROL	SAMMONS MF TRAILS	0.00	13.18	0.00	13.18	85.0	11.20
	ACCOUNT #: 7200025440	BUY 0 Units @0.0000						
10/15/2018	***-**-044I - TURRELL, DONNA	SAMMONS MF TRAILS	0.00	110.45	0.00	110.45	85.0	93.88
	ACCOUNT #: 7200026439	BUY 0 Units @0.0000						
10/15/2018	***-**-371I - DEAHL, JOHN	SAMMONS MF TRAILS	0.00	45.97	0.00	45.97	85.0	39.07
	ACCOUNT #: 7200035148	BUY 0 Units @0.0000						
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$194.09	\$0.00	\$194.09		\$164.97
		*** BROKER TRANSACTIONS TOTAL ***	\$39,505.98	\$4,348.01	\$159.56	\$4,188.45		\$3,560.04



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						BROKER COMMISSION TOTALS			
						Broker Transactions		\$3,560.04	
						Split Transactions		\$0.00	
						Override Transactions		\$0.00	
						Adjustments		\$0.00	
						Payroll Draw		\$0.00	
						Base Salary		\$0.00	
						Prior Period Balance		\$0.00	
						FINRA Assessment		\$0.00	
						SIPC Assessment		\$0.00	
						Net Commission Earned		\$3,560.04	
						Year-to-date Earnings		\$96,745.91	