



COMMISSION STATEMENT

December 17, 2018

GARY DESCHENES
17199 North Laurel Park Dr.
Suite 210
Livonia, MI 48152

BROKER #: B98
BRANCH #01049 - 49 - DESCHENES

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/17/2018	***-**-05IN - DESCHENES, GARY	AF CHECK DEPOSIT BUY 0 Units @0.0000	50.00	0.50	0.00	0.50	92.0	0.46
		* MUTUAL FUNDS SUBTOTAL *	\$50.00	\$0.50	\$0.00	\$0.50		\$0.46
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/17/2018	***-**-05IN - DESCHENES, GARY	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	1,911.76	0.00	1,911.76	92.0	1,758.82
12/17/2018	***-**-05IN - DESCHENES, GARY	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	8.10	0.00	8.10	92.0	7.45
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,919.86	\$0.00	\$1,919.86		\$1,766.27
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
12/17/2018	***-**-05IN - DESCHENES, GARY	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @646.5200	646.52	7.76	0.00	7.76	92.0	7.14
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$646.52	\$7.76	\$0.00	\$7.76		\$7.14
		*** BROKER TRANSACTIONS TOTAL ***	\$696.52	\$1,928.12	\$0.00	\$1,928.12		\$1,773.87

VERRIDE TRANSACTIONS

BROKER: RICHARD RODEGHIER

12/17/2018	***-**-59CL - RODEGHIER,	AF CHECK DEPOSIT BUY 0 Units @0.0000	723.15	20.47	0.00	20.47	10.0	2.05
12/17/2018	***-**-59CL - RODEGHIER,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	4,179.27	0.00	4,179.27	10.0	417.93
12/17/2018	***-**-59CL - RODEGHIER,	COLUMBIA THREADNEEDLE TRAILS BUY 0 Units @0.0000	0.00	11.85	0.00	11.85	10.0	1.19
12/17/2018	***-**-59CL - RODEGHIER,	FIDELITY ADDITIONAL DEPOSIT BUY 0 Units @0.0000	100.00	1.00	0.00	1.00	10.0	0.10
		* RICHARD RODEGHIER SUBTOTAL *	\$823.15	\$4,212.59	\$0.00	\$4,212.59		\$421.27



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 OVERRIDE TRANSACTIONS (continued) 								
 <u>BROKER: JOHN IVERSON</u> 								
12/17/2018	***-**-24CL - IVERSON, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	977.06	0.00	977.06	10.0	97.71
		 * JOHN IVERSON SUBTOTAL * 	 \$0.00 	 \$977.06 	 \$0.00 	 \$977.06 		 \$97.71
 <u>BROKER: DAVID HOWARD</u> 								
12/17/2018	***-**-58CL - HOWARD, CLIENTS	AF CHECK DEPOSIT BUY 0 Units @0.0000	80.00	4.00	0.00	4.00	10.0	0.40
12/17/2018	***-**-58CL - HOWARD, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	1,715.38	0.00	1,715.38	10.0	171.54
		 * DAVID HOWARD SUBTOTAL * 	 \$80.00 	 \$1,719.38 	 \$0.00 	 \$1,719.38 		 \$171.94
 <u>BROKER: SANDRA LACKMAN</u> 								
12/17/2018	***-**-48CL - LACKMAN, CLIENTS	AF CHECK DEPOSIT BUY 0 Units @0.0000	0.00	192.95	0.00	192.95	10.0	19.30
12/03/2018	***-**-7256 - GLOE, JESSICA ACCOUNT #: 04001082091	AMERICAN 2055 TARGET DATE RETIREMEN BUY 0 Units @0.0000	0.00	2.15	0.00	2.15	10.0	0.22
12/17/2018	***-**-48CL - LACKMAN, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	5,532.63	0.00	5,532.63	10.0	553.26
		 * SANDRA LACKMAN SUBTOTAL * 	 \$0.00 	 \$5,727.73 	 \$0.00 	 \$5,727.73 		 \$572.78
 <u>BROKER: PATRICIA THOMAS</u> 								
12/13/2018	***-**-07CL - THOMAS, CLIENTS	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @537.5000	537.50	26.88	0.00	26.88	17.0	4.57
		 * PATRICIA THOMAS SUBTOTAL * 	 \$537.50 	 \$26.88 	 \$0.00 	 \$26.88 		 \$4.57
 <u>BROKER: STEVEN BUSH</u> 								
12/17/2018	***-**-86CL - BUSH, CLIENTS OF	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	382.77	0.00	382.77	10.0	38.28
		 * STEVEN BUSH SUBTOTAL * 	 \$0.00 	 \$382.77 	 \$0.00 	 \$382.77 		 \$38.28



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: KEVIN ROCHE</u>								
12/17/2018	***-**-07CL - ROCHE, CLIENTS	AF CHECK DEPOSIT BUY 0 Units @0.0000	150.00	7.50	0.00	7.50	10.0	0.75
12/17/2018	***-**-07CL - ROCHE, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	1,944.60	0.00	1,944.60	10.0	194.46
* KEVIN ROCHE SUBTOTAL *			\$150.00	\$1,952.10	\$0.00	\$1,952.10		\$195.21
<u>BROKER: MARK WARMKA</u>								
12/17/2018	***-**-48CL - WARMKA, CLIENTS	AF CHECK DEPOSIT BUY 0 Units @0.0000	138.02	3.80	0.00	3.80	10.0	0.38
12/17/2018	***-**-48CL - WARMKA, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	184.88	0.00	184.88	10.0	18.49
12/17/2018	***-**-48CL - WARMKA, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	2,152.85	0.00	2,152.85	10.0	215.29
12/17/2018	***-**-48CL - WARMKA, CLIENTS	PRINCIPAL FUNDS TRAILS BUY 0 Units @0.0000	0.00	1.91	0.00	1.91	10.0	0.19
12/17/2018	***-**-48CL - WARMKA, CLIENTS	PRINCIPAL FUNDS TRAILS BUY 0 Units @0.0000	0.00	12.09	0.00	12.09	10.0	1.21
* MARK WARMKA SUBTOTAL *			\$138.02	\$2,355.53	\$0.00	\$2,355.53		\$235.56
<u>BROKER: WESLEY WIEBERDINK</u>								
12/17/2018	***-**-08CL - WIEBERDINK,	AF CHECK DEPOSIT BUY 0 Units @0.0000	714.18	35.70	0.00	35.70	10.0	3.57
12/14/2018	***-**-08CL - WIEBERDINK,	AIM CHARTER FUND - CLASS A BUY 0 Units @0.0000	383.78	11.86	0.00	11.86	10.0	1.19
* WESLEY WIEBERDINK SUBTOTAL *			\$1,097.96	\$47.56	\$0.00	\$47.56		\$4.76
<u>BROKER: JAY HARRISON</u>								
12/17/2018	***-**-45CL - HARRISON,	JOHN HANCOCK FREEDOM 529 TRAILS BUY 0 Units @0.0000	0.00	1.44	0.00	1.44	10.0	0.14
12/13/2018	***-**-45CL - HARRISON,	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @2571.8700	2,571.87	180.03	0.00	180.03	10.0	18.00
* JAY HARRISON SUBTOTAL *			\$2,571.87	\$181.47	\$0.00	\$181.47		\$18.14



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: STEPHEN IPOSU</u>								
12/17/2018	***-**-38CL - IPOSU, CLIENTS	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	6.75	0.00	6.75	10.0	0.68
		* STEPHEN IPOSU SUBTOTAL *	\$0.00	\$6.75	\$0.00	\$6.75		\$0.68
<u>BROKER: JOHN HERGER</u>								
11/20/2018	***-**-3442 - RHODE, ROBERT ACCOUNT #: 01001411649	AIM SMALL CAP GROWTH FUND - CLASS A BUY 169 Units @38.5400	6,500.00	325.00	0.00	325.00	8.0	26.00
12/17/2018	***-**-22CL - HERGER, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	34.32	0.00	34.32	8.0	2.75
		* JOHN HERGER SUBTOTAL *	\$6,500.00	\$359.32	\$0.00	\$359.32		\$28.75
<u>BROKER: THOMAS LUCKENBILL</u>								
12/17/2018	***-**-69CL - LUCKENBILL,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	15.88	0.00	15.88	10.0	1.59
12/17/2018	***-**-69CL - LUCKENBILL,	GENWORTH VL BUY 1 Units @0.0000	0.00	84.99	0.00	84.99	10.0	8.50
12/13/2018	***-**-69CL - LUCKENBILL,	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	83.08	0.00	83.08	10.0	8.31
12/11/2018	***-**-69CL - LUCKENBILL,	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @0.0000	0.00	42.64	0.00	42.64	10.0	4.26
12/17/2018	***-**-69CL - LUCKENBILL,	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @50.0000	50.00	0.50	0.00	0.50	10.0	0.05
		* THOMAS LUCKENBILL SUBTOTAL *	\$50.00	\$227.09	\$0.00	\$227.09		\$22.71
<u>BROKER: MARVIN REDLAWSKI</u>								
12/17/2018	***-**-91CL - REDLAWSKI,	AF CHECK DEPOSIT BUY 0 Units @0.0000	50.00	1.38	0.00	1.38	10.0	0.14
12/17/2018	***-**-91CL - REDLAWSKI,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	2,263.82	0.00	2,263.82	10.0	226.38
		* MARVIN REDLAWSKI SUBTOTAL *	\$50.00	\$2,265.20	\$0.00	\$2,265.20		\$226.52



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 OVERRIDE TRANSACTIONS (continued) 								
 <u>BROKER: GERRY HOOGENRAAD</u> 								
12/17/2018	***-**-05CL - HOOGENRAAD,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	79.08	0.00	79.08	10.0	7.91
		 * GERRY HOOGENRAAD SUBTOTAL * 	 \$0.00 	 \$79.08 	 \$0.00 	 \$79.08 		 \$7.91
 <u>BROKER: DAVID WEINERT</u> 								
12/17/2018	***-**-63CL - WEINERT, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	66.97	0.00	66.97	10.0	6.70
		 * DAVID WEINERT SUBTOTAL * 	 \$0.00 	 \$66.97 	 \$0.00 	 \$66.97 		 \$6.70
 <u>BROKER: ANDREW MITCHELL</u> 								
12/17/2018	***-**-51CL - MITCHELL,	AF CHECK DEPOSIT BUY 0 Units @0.0000	200.00	10.00	0.00	10.00	10.0	1.00
12/17/2018	***-**-51CL - MITCHELL,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	76.12	0.00	76.12	10.0	7.61
		 * ANDREW MITCHELL SUBTOTAL * 	 \$200.00 	 \$86.12 	 \$0.00 	 \$86.12 		 \$8.61
 <u>BROKER: JOHN DERBIN</u> 								
12/17/2018	***-**-67CL - DERBIN, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	167.23	0.00	167.23	8.0	13.38
12/17/2018	***-**-67CL - DERBIN, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	13.40	0.00	13.40	8.0	1.07
12/14/2018	***-**-67CL - DERBIN, CLIENTS	MFS TOTAL RETURN FUND-A BUY 0 Units @0.0000	200.00	6.00	0.00	6.00	8.0	0.48
12/17/2018	***-**-67CL - DERBIN, CLIENTS	MFS TRADES BUY 0 Units @0.0000	50.00	2.50	0.00	2.50	8.0	0.20
		 * JOHN DERBIN SUBTOTAL * 	 \$250.00 	 \$189.13 	 \$0.00 	 \$189.13 		 \$15.13
 <u>BROKER: KEITH GEORGE</u> 								
12/17/2018	***-**-86CL - GEORGE, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	489.60	0.00	489.60	7.0	34.27
		 * KEITH GEORGE SUBTOTAL * 	 \$0.00 	 \$489.60 	 \$0.00 	 \$489.60 		 \$34.27



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: KELLY WAGNER</u>								
12/17/2018	***-**-83CL - WAGNER, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	76.65	0.00	76.65	10.0	7.67
12/17/2018	***-**-83CL - WAGNER, CLIENTS	JP MORGAN MF TRAILS BUY 0 Units @0.0000	0.00	11.79	0.00	11.79	10.0	1.18
		* KELLY WAGNER SUBTOTAL *	\$0.00	\$88.44	\$0.00	\$88.44		\$8.85
<u>BROKER: RICHARD DOXTADER</u>								
12/17/2018	***-**-79CL - DOXTADER,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	62.67	0.00	62.67	10.0	6.27
		* RICHARD DOXTADER SUBTOTAL *	\$0.00	\$62.67	\$0.00	\$62.67		\$6.27
<u>BROKER: ANTHONY BARNETT</u>								
12/17/2018	***-**-28CL - BARNETT, CLIENTS	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	427.43	0.00	427.43	10.0	42.74
		* ANTHONY BARNETT SUBTOTAL *	\$0.00	\$427.43	\$0.00	\$427.43		\$42.74
<u>BROKER: SHANE ROBINSON</u>								
12/17/2018	***-**-86CL - ROBINSON,	AF CHECK DEPOSIT BUY 0 Units @0.0000	5,415.78	133.14	0.00	133.14	10.0	13.31
12/17/2018	***-**-86CL - ROBINSON,	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000	0.00	79.16	0.00	79.16	10.0	7.92
		* SHANE ROBINSON SUBTOTAL *	\$5,415.78	\$212.30	\$0.00	\$212.30		\$21.23
		*** OVERRIDE TRANSACTIONS TOTAL ***	\$17,864.28	\$22,143.17	\$0.00	\$22,143.17		\$2,190.59



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BROKER COMMISSION TOTALS								
						Broker Transactions		\$1,773.87
						Split Transactions		\$0.00
						Override Transactions		\$2,190.59
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$3,964.46
						Year-to-date Earnings		\$11,401.82