



COMMISSION STATEMENT

October 08, 2018

JOHN KELLY
2400 E. Arizona Biltmore Cir.
Suite 1100
Phoenix, AZ 85016

BROKER #: 279
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
10/08/2018	***-**-7053 - VISHWANATH MD	JOHN HANCOCK VA TRAILS	0.00	475.96	0.00	475.96	90.0	428.36
	ACCOUNT #: 87501	BUY 1 Units @0.0000						
10/08/2018	***-**-3170 - DEVELOPMENT	JOHN HANCOCK VA TRAILS	0.00	98.63	0.00	98.63	90.0	88.77
	ACCOUNT #: 23170	BUY 1 Units @0.0000						
10/08/2018	***-**-5031 - VICI PROPERTIES	JOHN HANCOCK VA TRAILS	0.00	1,578.55	0.00	1,578.55	90.0	1,420.70
	ACCOUNT #: 131264	BUY 1 Units @0.0000						
10/08/2018	***-**-8042 - JCM AMERICAN	JOHN HANCOCK VA TRAILS	0.00	1,488.06	0.00	1,488.06	90.0	1,339.25
	ACCOUNT #: 130807	BUY 1 Units @0.0000						
10/08/2018	***-**-74JK - RSI ENTERPRISES,	JOHN HANCOCK VA TRAILS	0.00	553.33	0.00	553.33	90.0	498.00
	ACCOUNT #: 129968	BUY 1 Units @0.0000						
10/08/2018	***-**-2744 - SHREE GANESH LLC	JOHN HANCOCK VA TRAILS	0.00	49.72	0.00	49.72	90.0	44.75
	ACCOUNT #: 127802	BUY 1 Units @0.0000						
10/08/2018	***-**-2070 - TCH LAW PLC 401K	JOHN HANCOCK VA TRAILS	0.00	458.61	0.00	458.61	90.0	412.75
	ACCOUNT #: 123577	BUY 1 Units @0.0000						
10/08/2018	***-**-54QP - STAR NURSERY INC	JOHN HANCOCK VA TRAILS	0.00	1,330.73	0.00	1,330.73	90.0	1,197.66
	ACCOUNT #: 118948	BUY 1 Units @0.0000						
10/08/2018	***-**-7584 - MED-SMART,	JOHN HANCOCK VA TRAILS	0.00	1,635.61	0.00	1,635.61	90.0	1,472.05
	ACCOUNT #: 116011	BUY 1 Units @0.0000						
10/08/2018	***-**-4580 - ROSS AERIAL,	JOHN HANCOCK VA TRAILS	0.00	1,113.77	0.00	1,113.77	90.0	1,002.39
	ACCOUNT #: 114840	BUY 1 Units @0.0000						
10/08/2018	***-**-888K - MKS GRAPHICS,	JOHN HANCOCK VA TRAILS	0.00	1,069.92	0.00	1,069.92	90.0	962.93
	ACCOUNT #: 114333	BUY 1 Units @0.0000						
10/08/2018	***-**-0664 - FOCUS	JOHN HANCOCK VA TRAILS	0.00	830.07	0.00	830.07	90.0	747.06
	ACCOUNT #: 114317	BUY 1 Units @0.0000						
10/08/2018	***-**-728Q - HORSEMEN INC	JOHN HANCOCK VA TRAILS	0.00	758.58	0.00	758.58	90.0	682.72
	ACCOUNT #: 109030	BUY 1 Units @0.0000						
10/08/2018	***-**-66QP - MVT SERVICES LLC	JOHN HANCOCK VA TRAILS	0.00	1,894.22	0.00	1,894.22	90.0	1,704.80
	ACCOUNT #: 107713	BUY 1 Units @0.0000						
10/08/2018	***-**-0215 - PRO-STEEL	JOHN HANCOCK VA TRAILS	0.00	574.12	0.00	574.12	90.0	516.71
	ACCOUNT #: 107166	BUY 1 Units @0.0000						
10/08/2018	***-**-0215 - PRO-STEEL	JOHN HANCOCK VA TRAILS	0.00	275.74	0.00	275.74	90.0	248.17
	ACCOUNT #: 107166	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
		* VARIABLE ANNUITIES SUBTOTAL *	\$0.00	\$14,185.62	\$0.00	\$14,185.62		\$12,767.07
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
09/30/2018	***-***-585I - KELLY, PAMELA	OPPENHEIMER SMALL & MID CAP VALUE F	0.00	8.07	0.00	8.07	90.0	7.26
	ACCOUNT #: 02510432014	BUY 0 Units @0.0000						
09/30/2018	***-***-585I - KELLY, PAMELA	QUEST INTERNATIONAL VALUE FUND, INC	0.00	4.00	0.00	4.00	90.0	3.60
	ACCOUNT #: 02540274527	BUY 0 Units @0.0000						
09/30/2018	***-***-2585 - KELLY, PAMELA	QUEST OPPORTUNITY VALUE A	0.00	3.47	0.00	3.47	90.0	3.12
	ACCOUNT #: 02362217600	BUY 0 Units @0.0000						
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$15.54	\$0.00	\$15.54		\$13.98
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
09/28/2018	***-***-5047 - BARNICLE, DIANA	HARTFORD VA TRAILS 41659Q472	0.00	37.07	0.00	37.07	90.0	33.36
	ACCOUNT #: 510025423	BUY 0 Units @0.0000						
09/30/2018	***-***-3276 - ZAMORA, WILLIAM	PERSPECTIVE II DTCC	0.00	49.07	0.00	49.07	90.0	44.16
	ACCOUNT #: 1018869493	BUY 0 Units @0.0000						
09/30/2018	***-***-7153 - DELANEY, LORI	PRUDENTIAL VA TRAILS 74429E560	0.00	23.40	0.00	23.40	90.0	21.06
	ACCOUNT #: E0329004	BUY 0 Units @0.0000						
09/30/2018	***-***-674I - DELANEY, DENNIS	PRUDENTIAL VA TRAILS 74429E560	0.00	28.33	0.00	28.33	90.0	25.50
	ACCOUNT #: E0329005	BUY 0 Units @0.0000						
10/08/2018	***-***-2436 - RT MANAGEMENT,	QUALIFIED PLAN SUMMARY	0.00	3.91	0.00	3.91	90.0	3.52
		BUY 1 Units @0.0000						
10/08/2018	***-***-5760 - KR SALINE, &	QUALIFIED PLAN SUMMARY	0.00	3,423.23	0.00	3,423.23	90.0	3,080.91
		BUY 1 Units @0.0000						
10/08/2018	***-***-58CL - KELLY, CLIENTS	VOYA VA TRIALS	0.00	0.59	0.00	0.59	90.0	0.53
		BUY 1 Units @0.0000						
10/08/2018	***-***-58CL - KELLY, CLIENTS	VOYA VA TRIALS	0.00	0.10	0.00	0.10	90.0	0.09
		BUY 1 Units @0.0000						
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$3,565.70	\$0.00	\$3,565.70		\$3,209.13
		*** BROKER TRANSACTIONS TOTAL ***	\$0.00	\$17,766.86	\$0.00	\$17,766.86		\$15,990.18



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				INVESTMENT	GROSS	CLEARING	NET	BROKER	
DATE	CLIENT			AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
						BROKER COMMISSION TOTALS			
						Broker Transactions		\$15,990.18	
						Split Transactions		\$0.00	
						Override Transactions		\$0.00	
						Adjustments		\$0.00	
						Payroll Draw		\$0.00	
						Base Salary		\$0.00	
						Prior Period Balance		\$25.03	
						FINRA Assessment		\$0.00	
						SIPC Assessment		\$0.00	
						Net Commission Earned		\$16,015.21	
						Year-to-date Earnings		\$294,110.89	