



COMMISSION STATEMENT

December 10, 2018

MATTHEW TRENCHARD
7028 Wishon Rd.
Clemmons, NC 27012

BROKER #: C32
BRANCH #01053 - 53 - SHOOK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: RIA</u>								
12/10/2018	***-**-30CL - TRENCHARD,	BEACON CAPITAL MANAGEMENT RIA BUY 1 Units @0.0000	0.00	356.06	0.00	356.06	70.0	249.24
		* RIA SUBTOTAL *	\$0.00	\$356.06	\$0.00	\$356.06		\$249.24
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
12/04/2018	***-**-30CL - TRENCHARD,	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	116.79	0.00	116.79	70.0	81.75
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$116.79	\$0.00	\$116.79		\$81.75
		*** BROKER TRANSACTIONS TOTAL ***	\$0.00	\$472.85	\$0.00	\$472.85		\$330.99

BROKER COMMISSION TOTALS

Broker Transactions	\$330.99
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$330.99
Year-to-date Earnings	\$330.99