

## COMMISSION STATEMENT

November 30, 2018

ROBERT STRAVINSKI  
11384 HIGHBROOK COURT

BROKER #: W13  
BRANCH: FULCRUM GROUP

POTOMAC FALLS, VA 20165

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONSPRODUCT CATEGORY: MUTUAL FUNDS

11/06/2018 (None)	VARIOUS, STRAVINSKI	BEHRINGER HARVARD FUNDS VARIOUS	B	0.00	11.11	0.00	11.11	80.0	8.89
11/06/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK ALL CAP GLOBAL RESOURCES	B	0.00	491.94	0.00	491.94	80.0	393.55
11/09/2018 (None)	Client Not Found	FRANKLIN TEMPLETON	B	0.00	120.13	0.00	120.13	80.0	96.10
11/19/2018 (None)	VARIOUS, STRAVINSKI	BALANCED A	B	0.00	8.49	0.00	8.49	80.0	6.79
11/19/2018 (None)	VARIOUS, STRAVINSKI	T ROWEPRICE	B	0.00	26.28	0.00	26.28	80.0	21.02
11/26/2018 (None)	VARIOUS, STRAVINSKI	NATIONWIDE	B	0.00	20.75	0.00	20.75	80.0	16.60
11/29/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK BALANCED CAP FD CL A	B	0.00	11.50	0.00	11.50	80.0	9.20
11/30/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK BALANCED CAP FD CL A	B	0.00	480.91	0.00	480.91	80.0	384.73
11/12/2018 00061056926	LORENZEN, CAROLYN	EUROPACIFIC GROWTH FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
11/12/2018 00061056926	LORENZEN, CAROLYN	NEW PERSPECTIVE FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
11/12/2018 00061056926	LORENZEN, CAROLYN	THE INVESTMENT COMPANY OF AMERICA-A	B	50.00	1.00	0.00	1.00	80.0	0.80
11/01/2018 00075318858	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
11/01/2018 00075318858	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
11/01/2018 00075318858	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
11/01/2018 00082140659	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
11/01/2018 00082140659	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
11/01/2018 00082140659	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/29/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/29/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	12.00	0.33	0.00	0.33	80.0	0.26
10/29/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	4.00	0.11	0.00	0.11	80.0	0.09
10/29/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A	B	2.50	0.05	0.00	0.05	80.0	0.04
10/29/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A	B	2.00	0.04	0.00	0.04	80.0	0.03
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	12.00	0.33	0.00	0.33	80.0	0.26
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/30/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/30/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	12.00	0.33	0.00	0.33	80.0	0.26

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TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/30/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
10/30/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
10/30/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/01/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
11/01/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
11/01/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
11/01/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
11/01/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/13/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
11/13/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
11/13/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
11/13/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
11/13/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/19/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
11/19/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
11/19/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
11/19/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
11/19/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03

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BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	15.00	0.41	0.00	0.41	80.0	0.33
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	12.00	0.33	0.00	0.33	80.0	0.26
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B		5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B		4.00	0.11	0.00	0.11	80.0	0.09
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/29/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/29/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/29/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/29/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/29/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/29/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/29/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
10/29/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/29/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B		7.50	0.21	0.00	0.21	80.0	0.17
10/29/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B		6.00	0.17	0.00	0.17	80.0	0.14
10/30/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/30/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/30/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/30/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/30/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/30/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/30/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
10/30/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/30/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B		7.50	0.21	0.00	0.21	80.0	0.17
10/30/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B		6.00	0.17	0.00	0.17	80.0	0.14
11/01/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
11/01/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
11/01/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
11/01/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
11/01/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
11/01/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
11/01/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
11/01/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
11/01/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
11/01/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
11/13/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/13/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	8.00	0.22	0.00	0.22	80.0	0.18
11/13/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/13/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	8.00	0.22	0.00	0.22	80.0	0.18
11/13/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/13/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/13/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	12.50	0.34	0.00	0.34	80.0	0.27
11/13/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/13/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
11/13/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
11/19/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/19/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	8.00	0.22	0.00	0.22	80.0	0.18
11/19/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/19/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	8.00	0.22	0.00	0.22	80.0	0.18
11/19/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/19/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
11/19/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	12.50	0.34	0.00	0.34	80.0	0.27
11/19/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	10.00	0.28	0.00	0.28	80.0	0.22
11/19/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
11/19/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
11/20/2018	00085961816	MARSHALL, MYRA	NEW PERSPECTIVE FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
11/20/2018	00085961816	MARSHALL, MYRA	NEW WORLD FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
11/20/2018	00085961816	MARSHALL, MYRA	THE NEW ECONOMY FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	3.36	0.09	0.00	0.09	80.0	0.07
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	3.36	0.09	0.00	0.09	80.0	0.07
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/29/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	3.36	0.09	0.00	0.09	80.0	0.07
10/29/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A B	7.50	0.21	0.00	0.21	80.0	0.17
10/29/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A B	5.04	0.14	0.00	0.14	80.0	0.11
10/29/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/29/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A B	10.08	0.28	0.00	0.28	80.0	0.22
10/29/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
10/29/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	3.36	0.09	0.00	0.09	80.0	0.07
10/29/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/29/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	5.04	0.14	0.00	0.14	80.0	0.11
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/30/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/30/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/30/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/30/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
10/30/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/30/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/30/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/30/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/01/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/01/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/01/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
11/01/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
11/01/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/01/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/01/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/01/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/13/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/13/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/13/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
11/13/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
11/13/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/13/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/13/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/13/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/19/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/19/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
11/19/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
11/19/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
11/19/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
11/19/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
11/19/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
11/19/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/29/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/29/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	27.30	0.75	0.00	0.75	80.0	0.60
10/30/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/30/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	31.20	0.86	0.00	0.86	80.0	0.69
11/01/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
11/01/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	31.20	0.86	0.00	0.86	80.0	0.69
11/13/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
11/13/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	31.20	0.86	0.00	0.86	80.0	0.69
11/19/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
11/19/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	23.40	0.64	0.00	0.64	80.0	0.51
10/30/2018	00088550230	SWANSON,	AMCAP FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/30/2018	00088550230	SWANSON,	AMCAP FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/30/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/30/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/30/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/30/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/30/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/30/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/30/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	125.00	3.44	0.00	3.44	80.0	2.75
10/30/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	46.87	1.29	0.00	1.29	80.0	1.03
10/30/2018	00088550230	SWANSON,	THE GROWTH FUND OF AMERICA-A	B	75.00	2.06	0.00	2.06	80.0	1.65

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/30/2018	00088550230	SWANSON,		THE GROWTH FUND OF AMERICA-A	B	28.13	0.77	0.00	0.77 80.0 0.62
11/15/2018	00088550230	SWANSON,		AMCAP FUND-A	B	37.50	1.03	0.00	1.03 80.0 0.82
11/15/2018	00088550230	SWANSON,		AMCAP FUND-A	B	100.00	2.75	0.00	2.75 80.0 2.20
11/15/2018	00088550230	SWANSON,		AMERICAN HIGH-INCOME TRUST-A	B	18.75	0.52	0.00	0.52 80.0 0.42
11/15/2018	00088550230	SWANSON,		AMERICAN HIGH-INCOME TRUST-A	B	50.00	1.38	0.00	1.38 80.0 1.10
11/15/2018	00088550230	SWANSON,		CAPITAL WORLD BOND FUND-A	B	18.75	0.52	0.00	0.52 80.0 0.42
11/15/2018	00088550230	SWANSON,		CAPITAL WORLD BOND FUND-A	B	50.00	1.38	0.00	1.38 80.0 1.10
11/15/2018	00088550230	SWANSON,		NEW PERSPECTIVE FUND-A	B	37.50	1.03	0.00	1.03 80.0 0.82
11/15/2018	00088550230	SWANSON,		NEW PERSPECTIVE FUND-A	B	100.00	2.75	0.00	2.75 80.0 2.20
11/15/2018	00088550230	SWANSON,		SMALLCAP WORLD FUND-A	B	125.00	3.44	0.00	3.44 80.0 2.75
11/15/2018	00088550230	SWANSON,		SMALLCAP WORLD FUND-A	B	46.87	1.29	0.00	1.29 80.0 1.03
11/15/2018	00088550230	SWANSON,		THE GROWTH FUND OF AMERICA-A	B	28.13	0.77	0.00	0.77 80.0 0.62
11/15/2018	00088550230	SWANSON,		THE GROWTH FUND OF AMERICA-A	B	75.00	2.06	0.00	2.06 80.0 1.65
11/15/2018	01000038174	VIRGINIA TRAVEL		AIM CHARTER FUND - CLASS A	B	429.20	2.15	0.00	2.15 80.0 1.72
11/15/2018	01000038174	VIRGINIA TRAVEL		AIM FUND	B	196.00	0.98	0.00	0.98 80.0 0.78
11/15/2018	01000038174	VIRGINIA TRAVEL		AIM GLOBAL HEALTH CARE FUND CLASS A B		348.50	1.74	0.00	1.74 80.0 1.39
11/15/2018	01000038174	VIRGINIA TRAVEL		AIM MID-CAP EQUITY FUND CLASS A	B	118.50	0.59	0.00	0.59 80.0 0.47
11/15/2018	01000038174	VIRGINIA TRAVEL		INVESCO AMERICAN FRANCHISE FUND CLA B		977.80	4.89	0.00	4.89 80.0 3.91
11/15/2018	01000038174	VIRGINIA TRAVEL		INVESCO EQUITY & INCOME FD	B	40.00	0.20	0.00	0.20 80.0 0.16
11/15/2018	01000038174	VIRGINIA TRAVEL		INVESCO VALUE OPPORTUNITIES CLASS A B		80.00	0.40	0.00	0.40 80.0 0.32
10/30/2018	04000174210	GALLAGHER, AMY		AMERICAN FUNDS 2040 TARGET DATE-A	B	154.58	4.25	0.00	4.25 80.0 3.40
10/30/2018	04000174210	GALLAGHER, AMY		AMERICAN FUNDS 2040 TARGET DATE-A	B	66.25	1.82	0.00	1.82 80.0 1.46
11/15/2018	04000174210	GALLAGHER, AMY		AMERICAN FUNDS 2040 TARGET DATE-A	B	66.25	1.82	0.00	1.82 80.0 1.46
11/15/2018	04000174210	GALLAGHER, AMY		AMERICAN FUNDS 2040 TARGET DATE-A	B	154.58	4.25	0.00	4.25 80.0 3.40
10/29/2018	04000615610	VARIOUS,		02630R203	B	10.00	0.28	0.00	0.28 80.0 0.22
10/29/2018	04000615610	VARIOUS,		02630R203	B	7.52	0.21	0.00	0.21 80.0 0.17
10/29/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
10/29/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		7.51	0.21	0.00	0.21 80.0 0.17
10/30/2018	04000615610	VARIOUS,		02630R203	B	10.00	0.28	0.00	0.28 80.0 0.22
10/30/2018	04000615610	VARIOUS,		02630R203	B	7.25	0.20	0.00	0.20 80.0 0.16
10/30/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
10/30/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		7.25	0.20	0.00	0.20 80.0 0.16
11/01/2018	04000615610	VARIOUS,		02630R203	B	10.00	0.28	0.00	0.28 80.0 0.22
11/01/2018	04000615610	VARIOUS,		02630R203	B	8.52	0.23	0.00	0.23 80.0 0.18
11/01/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
11/01/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		8.51	0.23	0.00	0.23 80.0 0.18
11/13/2018	04000615610	VARIOUS,		02630R203	B	10.00	0.28	0.00	0.28 80.0 0.22
11/13/2018	04000615610	VARIOUS,		02630R203	B	7.52	0.21	0.00	0.21 80.0 0.17
11/13/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
11/13/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		7.51	0.21	0.00	0.21 80.0 0.17

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
11/19/2018	04000615610	VARIOUS,		02630R203	B	10.00	0.28	0.00	0.28 80.0 0.22
11/19/2018	04000615610	VARIOUS,		02630R203	B	7.52	0.21	0.00	0.21 80.0 0.17
11/19/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
11/19/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		7.51	0.21	0.00	0.21 80.0 0.17
10/29/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/29/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/30/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/30/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
11/01/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
11/01/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
11/13/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
11/13/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
11/19/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
11/19/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/29/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/29/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	20.40	0.56	0.00	0.56 80.0 0.45
10/30/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/30/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	16.40	0.45	0.00	0.45 80.0 0.36
11/01/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
11/01/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	13.12	0.36	0.00	0.36 80.0 0.29
11/13/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
11/13/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	22.53	0.62	0.00	0.62 80.0 0.50
11/19/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
11/19/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	16.40	0.45	0.00	0.45 80.0 0.36
10/29/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/29/2018	04000615627	VARIOUS,		02631C445	B	11.20	0.31	0.00	0.31 80.0 0.25
10/30/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/30/2018	04000615627	VARIOUS,		02631C445	B	10.36	0.28	0.00	0.28 80.0 0.22
11/01/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
11/01/2018	04000615627	VARIOUS,		02631C445	B	5.60	0.15	0.00	0.15 80.0 0.12
11/13/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
11/13/2018	04000615627	VARIOUS,		02631C445	B	7.56	0.21	0.00	0.21 80.0 0.17
10/30/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
10/30/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.85	0.63	0.00	0.63 80.0 0.50
11/01/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
11/01/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	10.80	0.30	0.00	0.30 80.0 0.24
11/13/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
11/13/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	25.20	0.69	0.00	0.69 80.0 0.55
11/19/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
11/19/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	18.00	0.50	0.00	0.50 80.0 0.40



COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONSPRODUCT CATEGORY: MUTUAL FUNDS

10/30/2018 04000737753 VARIOUS,	AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
10/30/2018 04000737753 VARIOUS,	AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
11/15/2018 04000737753 VARIOUS,	AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
11/15/2018 04000737753 VARIOUS,	AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
10/29/2018 07123000594 VIRGINIA TRAVEL	INVESCO GLOBAL REAL ESTATE	B	61.55	0.46	0.00	0.46	80.0	0.37
11/20/2018 07123000594 VIRGINIA TRAVEL	INVESCO GLOBAL REAL ESTATE	B	61.77	0.46	0.00	0.46	80.0	0.37
* MUTUAL FUNDS SUBTOTAL *			<u>\$7,528.92</u>	<u>\$1,325.65</u>	<u>\$0.00</u>	<u>\$1,325.65</u>		<u>\$1,060.31</u>

PRODUCT CATEGORY: VARIABLE ANNUITIES

10/27/2018 (None) VARIOUS, STRAVINSKI	TRANSAMERICA	B	0.00	221.29	0.00	221.29	80.0	177.03
11/06/2018 (None) VARIOUS, STRAVINSKI	VOYA	B	0.00	92.03	0.00	92.03	80.0	73.62
11/07/2018 (None) VARIOUS, STRAVINSKI	GREAT WEST LIFE	B	0.00	2,984.90	0.00	2,984.90	80.0	2,387.92
* VARIABLE ANNUITIES SUBTOTAL *			<u>\$0.00</u>	<u>\$3,298.22</u>	<u>\$0.00</u>	<u>\$3,298.22</u>		<u>\$2,638.57</u>
*** BROKER TRANSACTIONS TOTAL ***			<u>\$7,528.92</u>	<u>\$4,623.87</u>	<u>\$0.00</u>	<u>\$4,623.87</u>		<u>\$3,698.88</u>

ADJUSTMENTS

11/30/2018	E & O INSURANCE: E & O INSURANCE	0.00	0.00	0.00	0.00	-200.00
11/30/2018	OTHER: 360 OFFICE	0.00	0.00	0.00	0.00	-5.00
11/30/2018	OTHER: COMPLIANCE AND TECHNOLOGY	0.00	0.00	0.00	0.00	-20.00
11/30/2018	OTHER: VIRTRU	0.00	0.00	0.00	0.00	-7.00
*** ADJUSTMENTS TOTAL ***		<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$-232.00</u>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$3,698.88
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-232.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$-5.78
SIPC Assessment	\$-11.56

<b>Check Amount</b>	<b>\$3,449.54</b>
<b>Year-to-date Earnings</b>	<b>\$76,781.79</b>