

# COMMISSION STATEMENT November 15, 2018

**TOMMY THOMAS-D007**  
 2836 Bill Owens Parkway  
 Suite A  
 Longview, TX 75605

**BROKER #: D007**  
 BRANCH: DMN

## COMMISSION STATEMENT for TOMMY THOMAS-D007

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>									
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>									
10/31/2018 009626232A	GORDON, HAROLD &	VA L SERIES	B	52,940.50	57.35	0.00	57.35	85.0	48.75
10/31/2018 1009553912	HUYSER, GORDON	VA PERSPECTIVE L	B	521,720.64	434.77	0.00	434.77	85.0	369.55
10/31/2018 1009680191	EATON, BARRY	VA PERSPECTIVE L	B	37,031.48	30.86	0.00	30.86	85.0	26.23
10/31/2018 1009683115	JONES, DIANNE	VA PERSPECTIVE L	B	98,081.58	81.73	0.00	81.73	85.0	69.47
10/31/2018 1010957199	SMART INDIVIDUAL	VA PERSP L 08/11	B	468,789.27	390.66	0.00	390.66	85.0	332.06
10/31/2018 1011344646	MAHURIN, JANETTE	VA PERSP L 08/11	B	56,024.87	46.69	0.00	46.69	85.0	39.69
10/31/2018 1011349192	MAHURIN, JOHN	VA PERSP L 08/11	B	33,397.88	27.83	0.00	27.83	85.0	23.66
10/31/2018 1011363012	MAHURIN, JANETTE	VA PERSP L 08/11	B	26,713.09	22.26	0.00	22.26	85.0	18.92
10/31/2018 1011400821	MAHURIN, JOHN	VA PERSP L 08/11	B	36,057.81	30.05	0.00	30.05	85.0	25.54
10/31/2018 1013867581	GORDON, JOYCE	VA PERSP L 08/11	B	168,874.43	140.73	0.00	140.73	85.0	119.62
10/31/2018 1014010692	SMART HOSPITALIST	VA PERSP L 08/11	B	263,796.28	219.83	0.00	219.83	85.0	186.86
10/31/2018 1014013020	VERNER, MICHAEL	VA PERSP L 08/11	B	149,797.55	124.83	0.00	124.83	85.0	106.11
10/31/2018 1014085366	NGANKEU, EVARISTE	VA PERSP L 08/11	B	312,424.49	260.35	0.00	260.35	85.0	221.30
10/31/2018 1014100446	KAY, ANGELIA	VA PERSP L 08/11	B	107,046.21	89.21	0.00	89.21	85.0	75.83
10/31/2018 1014100489	KAY, ANGELIA	VA PERSP L 08/11	B	34,218.35	28.52	0.00	28.52	85.0	24.24
10/31/2018 1014100497	KAY, ANGELIA	VA PERSP L 08/11	B	557,560.28	464.63	0.00	464.63	85.0	394.94
10/31/2018 1015182330	HAGGARD INDY 401 K	VA PERSP L 08/11	B	116,756.61	97.30	0.00	97.30	85.0	82.71
10/31/2018 1015347453	JANWA EPSE	VA PERSP L 08/11	B	17,154.47	14.30	0.00	14.30	85.0	12.16
10/31/2018 1017602728	BEARD, DARLENE	VA ELITE ACCESS L	B	213,772.50	178.14	0.00	178.14	85.0	151.42
10/31/2018 1017605786	BEARD, DARLENE	VA ELITE ACCESS	B	618,693.98	515.58	0.00	515.58	85.0	438.24
10/31/2018 1018337262	GORDON, JOYCE	VA PERSP L 08/11	B	94,352.77	78.63	0.00	78.63	85.0	66.84
10/31/2018 1019580861	MOORE, THOMAS &	VA PERSP II 01/16	B	83,735.69	69.78	0.00	69.78	85.0	59.31
10/31/2018 1021794577	MINOR, LAURIE	VA PERSP II 01/16	B	61,766.55	1,235.33	0.00	1,235.33	85.0	1,050.03
10/31/2018 1021794607	INDIVIDUAL 401K,	VA PERSP II 01/16	B	10,000.00	200.00	0.00	200.00	85.0	170.00
11/12/2018 1021806257	MCBRIDE, MICHAEL	VA PERSP II 01/16	B	17,620.48	352.41	0.00	352.41	85.0	299.55
11/12/2018 1021806273	MCBRIDE, MICHAEL	VA PERSP II 01/16	B	61,899.90	1,238.00	0.00	1,238.00	85.0	1,052.30
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>				<b>\$4,220,227.66</b>	<b>\$6,429.77</b>	<b>\$0.00</b>	<b>\$6,429.77</b>		<b>\$5,465.33</b>

COMMISSION STATEMENT for TOMMY THOMAS-D007

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS									
11/02/2018 (None)	VARIOUS, THOMAS	VAT MANULIFE	B	0.00	1,306.57	0.00	1,306.57	85.0	1,110.58
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$1,306.57	\$0.00	\$1,306.57		\$1,110.58
*** DIRECT TRANSACTIONS TOTAL ***				\$4,220,227.66	\$7,736.34	\$0.00	\$7,736.34		\$6,575.91

BROKER COMMISSION TOTALS

Broker Transactions	\$6,575.91
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$6,575.91
Year-to-date Commissions	\$88,909.36