

COMMISSION STATEMENT

September 15, 2018

 DALE HESTER-D346
 951 West Dallas Street

 BROKER #: D346
 BRANCH: DMN

Canton, TX 75103

COMMISSION STATEMENT for DALE HESTER-D346

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
08/31/2018 (None)	3360098133	MFT DREYFUS 12B-1	B	0.00	10.75	0.00	10.75	90.0	9.68
09/04/2018	00058241136 HAWKINS, DOROTHY	MFT AMERICAN MUTUAL FUND-A	B	0.00	0.20	0.00	0.20	90.0	0.18
09/04/2018	00069209726 DEKKERS, CARRI	MFT WASHINGTON MUTUAL INVESTORS	B	0.00	46.41	0.00	46.41	90.0	41.77
09/04/2018	04000837225 HICKMAN, JULIE	MFT CAPITAL INCOME BUILDER-A	B	0.00	2.95	0.00	2.95	90.0	2.66
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$60.31	\$0.00	\$60.31		\$54.29
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>									
08/25/2018 (None)	WILLIAMS, PATRIC	VAT AMERICAN GENERAL	B	0.00	7.19	0.00	7.19	90.0	6.47
08/25/2018 (None)	PRATUMRAT, MATANATIP	VAT AMERICAN GENERAL	B	0.00	105.86	0.00	105.86	90.0	95.27
08/26/2018 (None)	PRATUMRAT, PAIROJ	VAT AMERICAN GENERAL	B	0.00	1,702.75	0.00	1,702.75	90.0	1,532.48
08/27/2018 (None)	KOTLARZ, CHUCK	VAT AMERICAN GENERAL	B	0.00	187.57	0.00	187.57	90.0	168.81
08/28/2018 (None)	LEE, JOE	VAT AMERICAN GENERAL	B	0.00	0.21	0.00	0.21	90.0	0.19
08/30/2018 (None)	OXFORD, PAT	VAT AMERICAN GENERAL	B	0.00	1,292.16	0.00	1,292.16	90.0	1,162.94
08/31/2018 (None)	SOAP, WALTER	VAT DELAWARE LIFE	B	0.00	231.98	0.00	231.98	90.0	208.78
09/01/2018 (None)	MACY, DANIEL	VAT AMERICAN GENERAL	B	0.00	2.60	0.00	2.60	90.0	2.34
09/02/2018 (None)	HOFFMAN, JAMES	VAT AMERICAN GENERAL	B	0.00	3.68	0.00	3.68	90.0	3.31
09/02/2018 (None)	KOTLARZ, PATRICIA	VAT AMERICAN GENERAL	B	0.00	215.68	0.00	215.68	90.0	194.11
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$3,749.68	\$0.00	\$3,749.68		\$3,374.70
*** DIRECT TRANSACTIONS TOTAL ***				\$0.00	\$3,809.99	\$0.00	\$3,809.99		\$3,428.99

BROKER COMMISSION TOTALS

Broker Transactions	\$3,428.99
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$3,428.99
Year-to-date Commissions	\$138,558.66