

COMMISSION STATEMENT

October 31, 2018

ROBERT STRAVINSKI
11384 Highbrook Court

BROKER #: W13
BRANCH: FULCRUM GROUP

POTOMAC FALLS, VA 20165

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
------------	--------	------------	-----	----------------------	---------------------	--------------------	-------------------	------	----------------------

BROKER TRANSACTIONSPRODUCT CATEGORY: MUTUAL FUNDS

10/10/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK BALANCED CAP FD CL A	B	0.00	11.36	0.00	11.36	80.0	9.09
10/10/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK BALANCED CAP FD CL I	B	0.00	502.40	0.00	502.40	80.0	401.92
10/15/2018 (None)	VARIOUS, STRAVINSKI	NATIONWIDE	B	0.00	20.76	0.00	20.76	80.0	16.61
10/15/2018 (None)	VARIOUS, STRAVINSKI	T ROWEPRICE	B	0.00	26.52	0.00	26.52	80.0	21.22
10/16/2018 (None)	VARIOUS, STRAVINSKI	AMERICAN CENTURY GROWTH FUND INVEST B	B	0.00	11.92	0.00	11.92	80.0	9.54
10/22/2018 (None)	VARIOUS, STRAVINSKI	BALANCED A	B	0.00	8.73	0.00	8.73	80.0	6.98
10/22/2018 (None)	VARIOUS, STRAVINSKI	PIMCO FUNDS VARIOUS	B	0.00	48.97	0.00	48.97	80.0	39.18
10/10/2018 00061056926	LORENZEN, CAROLYN	EUROPACIFIC GROWTH FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
10/10/2018 00061056926	LORENZEN, CAROLYN	NEW PERSPECTIVE FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
10/10/2018 00061056926	LORENZEN, CAROLYN	THE INVESTMENT COMPANY OF AMERICA-A B	B	50.00	1.00	0.00	1.00	80.0	0.80
10/01/2018 00075318858	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018 00075318858	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018 00075318858	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018 00082140659	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018 00082140659	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018 00082140659	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
09/25/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
09/25/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	12.00	0.33	0.00	0.33	80.0	0.26
09/25/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	B	4.00	0.11	0.00	0.11	80.0	0.09
09/25/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	B	2.50	0.05	0.00	0.05	80.0	0.04
09/25/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	B	2.00	0.04	0.00	0.04	80.0	0.03
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	15.00	0.41	0.00	0.41	80.0	0.33
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	12.00	0.33	0.00	0.33	80.0	0.26
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	B	4.00	0.11	0.00	0.11	80.0	0.09
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/01/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/01/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	12.00	0.33	0.00	0.33	80.0	0.26
10/01/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	B	5.00	0.14	0.00	0.14	80.0	0.11

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/01/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
10/01/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
10/01/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/08/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/08/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/08/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
10/08/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
10/08/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/15/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/15/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/15/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
10/15/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
10/15/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/18/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
10/18/2018	00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A B	12.00	0.33	0.00	0.33	80.0	0.26
10/18/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN B	4.00	0.11	0.00	0.11	80.0	0.09
10/18/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.50	0.05	0.00	0.05	80.0	0.04
10/18/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	2.00	0.04	0.00	0.04	80.0	0.03
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	15.00	0.41	0.00	0.41	80.0	0.33

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	12.00	0.33	0.00	0.33	80.0	0.26
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
09/25/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
09/25/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
09/25/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
09/25/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
09/25/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
09/25/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
09/25/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
09/25/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22
09/25/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
09/25/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A	B	6.00	0.17	0.00	0.17	80.0	0.14
10/01/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/01/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/01/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/01/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/01/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/01/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/01/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
10/01/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/01/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/01/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A	B	6.00	0.17	0.00	0.17	80.0	0.14
10/08/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/08/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/08/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/08/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A	B	8.00	0.22	0.00	0.22	80.0	0.18
10/08/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/08/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A	B	4.00	0.11	0.00	0.11	80.0	0.09
10/08/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	12.50	0.34	0.00	0.34	80.0	0.27
10/08/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A	B	10.00	0.28	0.00	0.28	80.0	0.22
10/08/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/08/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
10/15/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/15/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	8.00	0.22	0.00	0.22	80.0	0.18
10/15/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/15/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	8.00	0.22	0.00	0.22	80.0	0.18
10/15/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/15/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/15/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	12.50	0.34	0.00	0.34	80.0	0.27
10/15/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/15/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
10/15/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
10/18/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/18/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	8.00	0.22	0.00	0.22	80.0	0.18
10/18/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/18/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	8.00	0.22	0.00	0.22	80.0	0.18
10/18/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/18/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	4.00	0.11	0.00	0.11	80.0	0.09
10/18/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	12.50	0.34	0.00	0.34	80.0	0.27
10/18/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	10.00	0.28	0.00	0.28	80.0	0.22
10/18/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
10/18/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	6.00	0.17	0.00	0.17	80.0	0.14
10/22/2018	00085961816	MARSHALL, MYRA	NEW PERSPECTIVE FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
10/22/2018	00085961816	MARSHALL, MYRA	NEW WORLD FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
10/22/2018	00085961816	MARSHALL, MYRA	THE NEW ECONOMY FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	2.80	0.08	0.00	0.08	80.0	0.06
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	2.80	0.08	0.00	0.08	80.0	0.06
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	2.80	0.08	0.00	0.08	80.0	0.06
09/25/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A B	7.50	0.21	0.00	0.21	80.0	0.17
09/25/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A B	4.20	0.12	0.00	0.12	80.0	0.10
09/25/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A B	15.00	0.41	0.00	0.41	80.0	0.33
09/25/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A B	8.40	0.23	0.00	0.23	80.0	0.18
09/25/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A B	5.00	0.14	0.00	0.14	80.0	0.11
09/25/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A B	2.80	0.08	0.00	0.08	80.0	0.06

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
09/25/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
09/25/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/01/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/01/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/01/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/01/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
10/01/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/01/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/01/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/01/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/08/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/08/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/08/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/08/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
10/08/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/08/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/08/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/08/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/15/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/15/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/15/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/15/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
10/15/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/15/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/15/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/15/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	2.80	0.08	0.00	0.08	80.0	0.06
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/18/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/18/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
10/18/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.00	0.41	0.00	0.41	80.0	0.33
10/18/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
10/18/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.00	0.14	0.00	0.14	80.0	0.11
10/18/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
10/18/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.50	0.21	0.00	0.21	80.0	0.17
10/18/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
09/25/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
09/25/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	27.30	0.75	0.00	0.75	80.0	0.60
10/01/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/01/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	19.50	0.54	0.00	0.54	80.0	0.43
10/08/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/08/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	19.50	0.54	0.00	0.54	80.0	0.43
10/15/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/15/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	23.40	0.64	0.00	0.64	80.0	0.51
10/18/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
10/18/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	23.40	0.64	0.00	0.64	80.0	0.51
10/01/2018	00088550230	SWANSON,	AMCAP FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/01/2018	00088550230	SWANSON,	AMCAP FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/01/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/01/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/01/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/01/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/01/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/01/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	125.00	3.44	0.00	3.44	80.0	2.75
10/01/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	46.87	1.29	0.00	1.29	80.0	1.03
10/01/2018	00088550230	SWANSON,	THE GROWTH FUND OF AMERICA-A	B	75.00	2.06	0.00	2.06	80.0	1.65
10/01/2018	00088550230	SWANSON,	THE GROWTH FUND OF AMERICA-A	B	28.13	0.77	0.00	0.77	80.0	0.62

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/15/2018	00088550230 SWANSON,	AMCAP FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/15/2018	00088550230 SWANSON,	AMCAP FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/15/2018	00088550230 SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/15/2018	00088550230 SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/15/2018	00088550230 SWANSON,	CAPITAL WORLD BOND FUND-A	B	18.75	0.52	0.00	0.52	80.0	0.42
10/15/2018	00088550230 SWANSON,	CAPITAL WORLD BOND FUND-A	B	50.00	1.38	0.00	1.38	80.0	1.10
10/15/2018	00088550230 SWANSON,	NEW PERSPECTIVE FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
10/15/2018	00088550230 SWANSON,	NEW PERSPECTIVE FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
10/15/2018	00088550230 SWANSON,	SMALLCAP WORLD FUND-A	B	46.87	1.29	0.00	1.29	80.0	1.03
10/15/2018	00088550230 SWANSON,	SMALLCAP WORLD FUND-A	B	125.00	3.44	0.00	3.44	80.0	2.75
10/15/2018	00088550230 SWANSON,	THE GROWTH FUND OF AMERICA-A	B	28.13	0.77	0.00	0.77	80.0	0.62
10/15/2018	00088550230 SWANSON,	THE GROWTH FUND OF AMERICA-A	B	75.00	2.06	0.00	2.06	80.0	1.65
10/23/2018	01000038174 VIRGINIA TRAVEL	AIM CHARTER FUND - CLASS A	B	504.20	2.52	0.00	2.52	80.0	2.02
10/23/2018	01000038174 VIRGINIA TRAVEL	AIM FUND	B	196.00	0.98	0.00	0.98	80.0	0.78
10/23/2018	01000038174 VIRGINIA TRAVEL	AIM GLOBAL HEALTH CARE FUND CLASS A B	B	348.50	1.74	0.00	1.74	80.0	1.39
10/23/2018	01000038174 VIRGINIA TRAVEL	AIM MID-CAP EQUITY FUND CLASS A	B	118.50	0.59	0.00	0.59	80.0	0.47
10/23/2018	01000038174 VIRGINIA TRAVEL	INVESCO AMERICAN FRANCHISE FUND CLA B	B	1,052.80	5.26	0.00	5.26	80.0	4.21
10/23/2018	01000038174 VIRGINIA TRAVEL	INVESCO EQUITY & INCOME FD	B	40.00	0.20	0.00	0.20	80.0	0.16
10/23/2018	01000038174 VIRGINIA TRAVEL	INVESCO VALUE OPPORTUNITIES CLASS A B	B	80.00	0.40	0.00	0.40	80.0	0.32
10/01/2018	04000174210 GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A	B	66.25	1.82	0.00	1.82	80.0	1.46
10/01/2018	04000174210 GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A	B	154.58	4.25	0.00	4.25	80.0	3.40
10/15/2018	04000174210 GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A	B	154.58	4.25	0.00	4.25	80.0	3.40
10/15/2018	04000174210 GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A	B	66.25	1.82	0.00	1.82	80.0	1.46
09/25/2018	04000615610 VARIOUS,	02630R203	B	10.00	0.28	0.00	0.28	80.0	0.22
09/25/2018	04000615610 VARIOUS,	02630R203	B	7.52	0.21	0.00	0.21	80.0	0.17
09/25/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	10.00	0.28	0.00	0.28	80.0	0.22
09/25/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	7.51	0.21	0.00	0.21	80.0	0.17
10/01/2018	04000615610 VARIOUS,	02630R203	B	10.00	0.28	0.00	0.28	80.0	0.22
10/01/2018	04000615610 VARIOUS,	02630R203	B	7.52	0.21	0.00	0.21	80.0	0.17
10/01/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	10.00	0.28	0.00	0.28	80.0	0.22
10/01/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	7.51	0.21	0.00	0.21	80.0	0.17
10/08/2018	04000615610 VARIOUS,	02630R203	B	10.00	0.28	0.00	0.28	80.0	0.22
10/08/2018	04000615610 VARIOUS,	02630R203	B	7.25	0.20	0.00	0.20	80.0	0.16
10/08/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	10.00	0.28	0.00	0.28	80.0	0.22
10/08/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	7.25	0.20	0.00	0.20	80.0	0.16
10/15/2018	04000615610 VARIOUS,	02630R203	B	10.00	0.28	0.00	0.28	80.0	0.22
10/15/2018	04000615610 VARIOUS,	02630R203	B	7.52	0.21	0.00	0.21	80.0	0.17
10/15/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	10.00	0.28	0.00	0.28	80.0	0.22
10/15/2018	04000615610 VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	B	7.51	0.21	0.00	0.21	80.0	0.17
10/18/2018	04000615610 VARIOUS,	02630R203	B	10.00	0.28	0.00	0.28	80.0	0.22

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/18/2018	04000615610	VARIOUS,		02630R203	B	7.52	0.21	0.00	0.21 80.0 0.17
10/18/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		10.00	0.28	0.00	0.28 80.0 0.22
10/18/2018	04000615610	VARIOUS,		AMERICAN FDS PORTFOLIO SER GLOBAL G B		7.51	0.21	0.00	0.21 80.0 0.17
09/25/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
09/25/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/01/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/01/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/08/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/08/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/15/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/15/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
10/18/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	30.00	0.83	0.00	0.83 80.0 0.66
10/18/2018	04000615620	VARIOUS,		AMERICAN FUNDS 2025 TARGET DATE-A	B	29.30	0.81	0.00	0.81 80.0 0.65
09/25/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
09/25/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	17.63	0.48	0.00	0.48 80.0 0.38
10/01/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/01/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	16.71	0.46	0.00	0.46 80.0 0.37
10/08/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/08/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	17.63	0.48	0.00	0.48 80.0 0.38
10/15/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/15/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	16.40	0.45	0.00	0.45 80.0 0.36
10/18/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	25.00	0.69	0.00	0.69 80.0 0.55
10/18/2018	04000615623	VARIOUS,		AMERICAN FUNDS 2045 TARGET DATE-A	B	16.40	0.45	0.00	0.45 80.0 0.36
09/25/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
09/25/2018	04000615627	VARIOUS,		02631C445	B	9.24	0.25	0.00	0.25 80.0 0.20
10/01/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/01/2018	04000615627	VARIOUS,		02631C445	B	11.20	0.31	0.00	0.31 80.0 0.25
10/08/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/08/2018	04000615627	VARIOUS,		02631C445	B	11.20	0.31	0.00	0.31 80.0 0.25
10/15/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/15/2018	04000615627	VARIOUS,		02631C445	B	11.20	0.31	0.00	0.31 80.0 0.25
10/18/2018	04000615627	VARIOUS,		02631C445	B	30.00	0.83	0.00	0.83 80.0 0.66
10/18/2018	04000615627	VARIOUS,		02631C445	B	10.96	0.30	0.00	0.30 80.0 0.24
09/25/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
09/25/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	21.11	0.58	0.00	0.58 80.0 0.46
10/01/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
10/01/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	10.80	0.30	0.00	0.30 80.0 0.24
10/08/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	22.00	0.61	0.00	0.61 80.0 0.49
10/08/2018	04000636626	VARIOUS,		AMERICAN FUNDS 2035 TARGET DATE-A	B	3.60	0.10	0.00	0.10 80.0 0.08
10/01/2018	04000737753	VARIOUS,		AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72 80.0 1.38

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
10/01/2018	04000737753	VARIOUS, AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
10/15/2018	04000737753	VARIOUS, AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
10/15/2018	04000737753	VARIOUS, AMERICAN FUND 2030	B	62.50	1.72	0.00	1.72	80.0	1.38
09/28/2018	07123000594	VIRGINIA TRAVEL INVESCO GLOBAL REAL ESTATE	B	61.61	0.46	0.00	0.46	80.0	0.37
10/22/2018	07123000594	VIRGINIA TRAVEL INVESCO GLOBAL REAL ESTATE	B	61.71	0.46	0.00	0.46	80.0	0.37
10/11/2018	8280199320	VARIOUS, STRAVINSKI OPPENHEIMER 683793400	B	0.00	87.95	0.00	87.95	80.0	70.36
* MUTUAL FUNDS SUBTOTAL *				\$7,621.78	\$872.35	\$0.00	\$872.35		\$697.69
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>									
10/02/2018	(None) VARIOUS, STRAVINSKI	VOYA	B	0.00	95.71	0.00	95.71	80.0	76.57
10/05/2018	(None) VARIOUS, STRAVINSKI	GREAT WEST LIFE	B	0.00	2,957.77	0.00	2,957.77	80.0	2,366.22
10/15/2018	(None) VARIOUS, STRAVINSKI	PRINCIPAL FINANCIAL GROUP	B	0.00	1,781.25	0.00	1,781.25	80.0	1,425.00
10/22/2018	(None) VARIOUS, STRAVINSKI	TRANSAMERICA	B	0.00	222.82	0.00	222.82	80.0	178.26
* VARIABLE ANNUITIES SUBTOTAL *				\$0.00	\$5,057.55	\$0.00	\$5,057.55		\$4,046.05
<u>PRODUCT CATEGORY: MISCELLANEOUS</u>									
10/22/2018	VARIOUS, STRAVINSKI	FIDELITY ADVISOR 401K	B	0.00	3,629.98	0.00	3,629.98	80.0	2,903.98
10/29/2018	VARIOUS, STRAVINSKI	ADP- 401K ADVISOR	B	0.00	1,112.67	0.00	1,112.67	80.0	890.14
* MISCELLANEOUS SUBTOTAL *				\$0.00	\$4,742.65	\$0.00	\$4,742.65		\$3,794.12
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
10/31/2018		FEE COUNT - 1		0.00	717.07	0.00	717.07	80.0	573.66
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$717.07	\$0.00	\$717.07		\$573.66
*** BROKER TRANSACTIONS TOTAL ***				\$7,621.78	\$11,389.62	\$0.00	\$11,389.62		\$9,111.52
<u>ADJUSTMENTS</u>									
10/31/2018		E & O INSURANCE: E & O INSURANCE		0.00	0.00	0.00	0.00		-200.00
10/31/2018		OTHER: 360 OFFICE		0.00	0.00	0.00	0.00		-5.00
10/31/2018		OTHER: COMPLIANCE AND TECHNOLOGY		0.00	0.00	0.00	0.00		-20.00
10/31/2018		OTHER: VIRTRU		0.00	0.00	0.00	0.00		-7.00
*** ADJUSTMENTS TOTAL ***				\$0.00	\$0.00	\$0.00	\$0.00		\$-232.00

BROKER COMMISSION TOTALS

Broker Transactions	\$9,111.52
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-232.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$-8.31
SIPC Assessment	\$-16.62

Check Amount	\$8,854.59
Year-to-date Earnings	\$73,332.25