



COMMISSION STATEMENT

December 24, 2018

GARY DESCHENES
17199 North Laurel Park Dr.
Suite 210
Livonia, MI 48152

BROKER #: B98
BRANCH #01049 - 49 - DESCHENES

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/24/2018	***-**-05IN - DESCHENES, GARY	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	1,396.58	53.28	0.00	53.28	92.0	49.02
		* MUTUAL FUNDS SUBTOTAL *	\$1,396.58	\$53.28	\$0.00	\$53.28		\$49.02
		*** BROKER TRANSACTIONS TOTAL ***	\$1,396.58	\$53.28	\$0.00	\$53.28		\$49.02

<u>OVERVERRIDE TRANSACTIONS</u>								
<u>BROKER: GEOFF WOLTERSTORFF</u>								
12/17/2018	***-**-1688 - BLUEM, CHARLES	NEW PERSPECTIVE FUND-A BUY 1 Units @43.2800	50.00	2.50	0.00	2.50	7.0	0.18
	ACCOUNT #: 04001233628							
12/17/2018	***-**-1688 - BLUEM, CHARLES	THE GROWTH FUND OF AMERICA-A BUY 2 Units @51.5600	100.00	5.00	0.00	5.00	7.0	0.35
	ACCOUNT #: 04001233628							
12/17/2018	***-**-1688 - BLUEM, CHARLES	THE NEW ECONOMY FUND-A BUY 2 Units @45.5000	100.00	5.00	0.00	5.00	7.0	0.35
	ACCOUNT #: 04001233628							
		* GEOFF WOLTERSTORFF SUBTOTAL *	\$250.00	\$12.50	\$0.00	\$12.50		\$0.88

<u>BROKER: RICHARD RODEGHIER</u>								
12/17/2018	***-**-9601 - KALMBACH, VICKI	AMERICAN BALANCED FUND-A BUY 3678 Units @27.1900	100,000.00	2,750.00	0.00	2,750.00	10.0	275.00
	ACCOUNT #: 04001300642							
12/17/2018	***-**-1870 - CINQUE, KRISTEN	AMERICAN BALANCED FUND-A BUY 296 Units @27.8400	8,233.03	411.65	0.00	411.65	10.0	41.17
	ACCOUNT #: 04001297739							
12/24/2018	***-**-59CL - RODEGIER,	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	1,250.00	44.02	0.00	44.02	10.0	4.40
		* RICHARD RODEGHIER SUBTOTAL *	\$109,483.03	\$3,205.67	\$0.00	\$3,205.67		\$320.57

<u>BROKER: JOHN IVERSON</u>								
12/24/2018	***-**-24CL - IVERSON, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	600.00	16.40	0.00	16.40	10.0	1.64
		* JOHN IVERSON SUBTOTAL *	\$600.00	\$16.40	\$0.00	\$16.40		\$1.64



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: DAVID HOWARD</u>								
12/10/2018	***-**-2829 - TRISTAN, OMERO	JACKSON ELITE ACCESS OPTION A BUY 1 Units @0.0000	52,255.02	2,743.39	0.00	2,743.39	10.0	274.34
		* DAVID HOWARD SUBTOTAL *	\$52,255.02	\$2,743.39	\$0.00	\$2,743.39		\$274.34
<u>BROKER: KEVIN ROCHE</u>								
12/24/2018	***-**-07CL - ROCHE, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	1,340.00	24.84	0.00	24.84	10.0	2.48
12/24/2018	***-**-07CL - ROCHE, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	140.00	2.24	0.00	2.24	10.0	0.22
12/24/2018	***-**-07CL - ROCHE, CLIENTS	DELAWARE MF TRAILS BUY 0 Units @0.0000	0.00	12.67	0.00	12.67	10.0	1.27
		* KEVIN ROCHE SUBTOTAL *	\$1,480.00	\$39.75	\$0.00	\$39.75		\$3.97
<u>BROKER: MARK WARMKA</u>								
12/24/2018	***-**-48CL - WARMKA, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	2,000.06	75.70	0.00	75.70	10.0	7.57
		* MARK WARMKA SUBTOTAL *	\$2,000.06	\$75.70	\$0.00	\$75.70		\$7.57
<u>BROKER: WESLEY WIEBERDINK</u>								
12/19/2018	***-**-08CL - WIEBERDINK,	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	99.97	0.00	99.97	10.0	10.00
12/24/2018	***-**-08CL - WIEBERDINK,	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	11.94	0.00	11.94	10.0	1.19
		* WESLEY WIEBERDINK SUBTOTAL *	\$0.00	\$111.91	\$0.00	\$111.91		\$11.19
<u>BROKER: JAY HARRISON</u>								
12/24/2018	***-**-45CL - HARRISON,	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	150.00	7.50	0.00	7.50	10.0	0.75
12/24/2018	***-**-45CL - HARRISON,	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	0.38	0.00	0.38	10.0	0.04
12/18/2018	***-**-45CL - HARRISON,	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @50.0000	50.00	3.75	0.00	3.75	10.0	0.38
		* JAY HARRISON SUBTOTAL *	\$200.00	\$11.63	\$0.00	\$11.63		\$1.17



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: STEPHEN IPOSU</u>								
12/21/2018	***-**-38CL - IPOSU, CLIENTS	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @500.0000	500.00	22.50	0.00	22.50	10.0	2.25
		* STEPHEN IPOSU SUBTOTAL *	\$500.00	\$22.50	\$0.00	\$22.50		\$2.25
<u>BROKER: JOHN HERGER</u>								
12/20/2018	***-**-22CL - HERGER, CLIENTS	AIG SUNAMERICA MF TRAILS BUY 0 Units @0.0000	0.00	70.49	0.00	70.49	8.0	5.64
12/24/2018	***-**-22CL - HERGER, CLIENTS	NSCC VA TRAIL BUY 1 Units @0.0000	0.00	63.79	0.00	63.79	8.0	5.10
12/24/2018	***-**-22CL - HERGER, CLIENTS	WADDEL & REED CUSIP 466000759 BUY 0 Units @0.0000	400.00	20.00	0.00	20.00	8.0	1.60
		* JOHN HERGER SUBTOTAL *	\$400.00	\$154.28	\$0.00	\$154.28		\$12.34
<u>BROKER: THOMAS LUCKENBILL</u>								
12/24/2018	***-**-69CL - LUCKENBILL,	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	150.00	7.50	0.00	7.50	10.0	0.75
		* THOMAS LUCKENBILL SUBTOTAL *	\$150.00	\$7.50	\$0.00	\$7.50		\$0.75
<u>BROKER: JON KRATOCHVIL</u>								
12/18/2018	***-**-2723 - MOY, EUGENE ACCOUNT #: 04001306082	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 299 Units @17.6400	5,270.41	144.94	0.00	144.94	13.0	18.84
12/18/2018	***-**-2723 - MOY, EUGENE ACCOUNT #: 04001306082	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 104 Units @17.6400	1,837.68	50.54	0.00	50.54	13.0	6.57
12/18/2018	***-**-0230 - KRATOCHVIL, ACCOUNT #: 04001306064	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 2250 Units @17.6400	39,697.55	1,091.68	0.00	1,091.68	13.0	141.92
12/18/2018	***-**-0230 - KRATOCHVIL, ACCOUNT #: 04001306064	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 99 Units @17.6400	1,754.12	48.24	0.00	48.24	13.0	6.27
12/18/2018	***-**-2292 - HERNANDEZ, GRAYS ACCOUNT #: 04001306045	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 602 Units @17.6400	10,627.20	292.25	0.00	292.25	13.0	37.99
12/18/2018	***-**-2292 - HERNANDEZ, GRAYS ACCOUNT #: 04001306045	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 182 Units @17.6400	3,202.76	88.08	0.00	88.08	13.0	11.45
12/18/2018	***-**-2292 - HERNANDEZ, GRAYS ACCOUNT #: 04001306045	AMERICAN FUNDS GROWTH PORTFOLIO A BUY 784 Units @17.6400	13,829.96	380.32	0.00	380.32	13.0	49.44



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 OVERRIDE TRANSACTIONS (continued) 								
 <u>BROKER: JON KRATOCHVIL (continued)</u> 								
12/18/2018	***-**-2479 - KUHN, DIANE	AMERICAN FUNDS GROWTH PORTFOLIO A	25,188.02	692.67	0.00	692.67	13.0	90.05
	ACCOUNT #: 04001306015	BUY 1428 Units @17.6400						
12/18/2018	***-**-2479 - KUHN, DIANE	AMERICAN FUNDS GROWTH PORTFOLIO A	3,359.90	92.40	0.00	92.40	13.0	12.01
	ACCOUNT #: 04001306015	BUY 190 Units @17.6400						
12/18/2018	***-**-5901 - KRATUCHVIL,	AMERICAN FUNDS GROWTH PORTFOLIO A	2,719.60	74.79	0.00	74.79	13.0	9.72
	ACCOUNT #: 04001306116	BUY 154 Units @17.6400						
12/18/2018	***-**-5901 - KRATUCHVIL,	AMERICAN FUNDS GROWTH PORTFOLIO A	576.01	15.84	0.00	15.84	13.0	2.06
	ACCOUNT #: 04001306116	BUY 33 Units @17.6400						
		 * JON KRATOCHVIL SUBTOTAL * 	 \$108,063.21 	 \$2,971.75 	 \$0.00 	 \$2,971.75 		 \$386.32
 <u>BROKER: MARVIN REDLAWSKI</u> 								
12/24/2018	***-**-91CL - REDLAWSKI,	AMERICAN FUNDS ADDITIONAL DEPOSIT	450.00	12.40	0.00	12.40	10.0	1.24
		BUY 0 Units @0.0000						
		 * MARVIN REDLAWSKI SUBTOTAL * 	 \$450.00 	 \$12.40 	 \$0.00 	 \$12.40 		 \$1.24
 <u>BROKER: GERRY HOOGENRAAD</u> 								
12/20/2018	***-**-05CL - HOOGENRAAD,	JOHN HANCOCK FUND TRAILS	0.00	3.47	0.00	3.47	10.0	0.35
		BUY 0 Units @0.0000						
		 * GERRY HOOGENRAAD SUBTOTAL * 	 \$0.00 	 \$3.47 	 \$0.00 	 \$3.47 		 \$0.35
 <u>BROKER: DAVID WEINERT</u> 								
12/24/2018	***-**-63CL - WEINERT, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT	501.33	11.91	0.00	11.91	10.0	1.19
		BUY 0 Units @0.0000						
12/24/2018	***-**-63CL - WEINERT, CLIENTS	BLACKROCK TRAILS	0.00	3.15	0.00	3.15	10.0	0.32
		BUY 0 Units @0.0000						
12/24/2018	***-**-63CL - WEINERT, CLIENTS	FRANKLIN TEMP ADDITIONAL DEPOSIT	5,675.00	256.25	0.00	256.25	10.0	25.63
		BUY 0 Units @0.0000						
		 * DAVID WEINERT SUBTOTAL * 	 \$6,176.33 	 \$271.31 	 \$0.00 	 \$271.31 		 \$27.14



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<u> OVERRIDE TRANSACTIONS (continued) </u>								
<u>BROKER: ANDREW MITCHELL</u>								
12/24/2018	***-**-51CL - MITCHELL,	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	80.00	4.00	0.00	4.00	10.0	0.40
		* ANDREW MITCHELL SUBTOTAL *	\$80.00	\$4.00	\$0.00	\$4.00		\$0.40
<u>BROKER: JOHN DERBIN</u>								
12/24/2018	***-**-67CL - DERBIN, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	600.00	16.52	0.00	16.52	8.0	1.32
11/21/2018	***-**-3713 - KAYUK, RACHEL	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @23416.0300	23,416.03	1,229.35	0.00	1,229.35	8.0	98.35
12/18/2018	***-**-67CL - DERBIN, CLIENTS	NSCC VARIABLE ANNUITY ADDITIONAL DE BUY 1 Units @1000.0000	1,000.00	45.00	0.00	45.00	8.0	3.60
		* JOHN DERBIN SUBTOTAL *	\$25,016.03	\$1,290.87	\$0.00	\$1,290.87		\$103.27
<u>BROKER: KEITH GEORGE</u>								
12/24/2018	***-**-86CL - GEORGE, CLIENTS	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	100.00	5.00	0.00	5.00	7.0	0.35
		* KEITH GEORGE SUBTOTAL *	\$100.00	\$5.00	\$0.00	\$5.00		\$0.35
<u>BROKER: SHANE ROBINSON</u>								
12/24/2018	***-**-86CL - ROBINSON,	AMERICAN FUNDS ADDITIONAL DEPOSIT BUY 0 Units @0.0000	997.21	20.77	0.00	20.77	10.0	2.08
		* SHANE ROBINSON SUBTOTAL *	\$997.21	\$20.77	\$0.00	\$20.77		\$2.08
		*** OVERRIDE TRANSACTIONS TOTAL ***	\$308,200.89	\$10,980.80	\$0.00	\$10,980.80		\$1,157.82



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<div>BROKER COMMISSION TOTALS</div>								
						Broker Transactions		\$49.02
						Split Transactions		\$0.00
						Override Transactions		\$1,157.82
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$1,206.84
						Year-to-date Earnings		\$12,608.66