

September 24, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DDODIIGE	CARREGORY, MURITAL PURING	BROKER	TRANSACTIONS					
-	CATEGORY: MUTUAL FUNDS 8 ***-**-79IN - HARTLEY,	:PIMCO HIGH YIELD A BUY 0 Units @0.0000	0.00	1.77	0.00	1.77	80.0	1.42
09/24/201	8 ***-**-79IN - HARTLEY,	:PIMCO HIGH YIELD A BUY 0 Units @0.0000	44.00	0.00	0.00	0.00	80.0	0.00
09/17/201	.8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @29.1100	53.75	2.02	0.00	2.02	80.0	1.62
09/17/201	.8 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.5000	25.00	1.25	0.00	1.25	80.0	1.00
09/17/201	.8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.7100	150.00	7.50	0.00	7.50	80.0	6.00
09/17/201	.8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN FUNDS GROWTH PORT CL C BUY 16 Units @18.8900	308.00	3.08	0.00	3.08	80.0	2.46
09/17/201	.8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.7100	25.00	1.25	0.00	1.25	80.0	1.00
09/17/201	.8 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.7100	25.00	1.25	0.00	1.25	80.0	1.00
09/17/201	.8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.2700	10.00	0.10	0.00	0.10	80.0	0.08
09/17/201	.8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN HIGH-INCOME TRUST-C BUY 30 Units @10.2700	308.00	3.08	0.00	3.08	80.0	2.46
09/17/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @42.0600	25.00	0.25	0.00	0.25	80.0	0.20
09/24/201	.8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK FUNDS BUY 0 Units @0.0000	100.00	1.00	0.00	1.00	80.0	0.80
09/24/201	.8 ***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK FUNDS BUY 0 Units @0.0000	0.00	1.00	0.00	1.00	80.0	0.80
09/24/201	.8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 5086087	A BLACKROCK FUNDS BUY 0 Units @0.0000	0.00	1.75	0.00	1.75	80.0	1.40
09/24/201	.8 ***-**-14IN - KRASE, MELINDA ACCOUNT #: 49761729	BLACKROCK FUNDS BUY 0 Units @0.0000	0.00	0.50	0.00	0.50	80.0	0.40
09/24/201	8 ***-**-52IN - CLARK, MINDY ACCOUNT #: 50117761	BLACKROCK FUNDS BUY 0 Units @0.0000	0.00	0.60	0.00	0.60	80.0	0.48



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DDODUGE	CAMEGODY, MUNICIPAL HUNDS (comb		TRANSACTIONS	(continu	ed)				
	CATEGORY: MUTUAL FUNDS (cont 8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK FUNDS BUY 0 Units @0.0000		0.00	1.00	0.00	1.00	80.0	0.80
09/17/201	8 ***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL INCOME BUILDER-A BUY 1 Units @63.7600		50.00	2.50	0.00	2.50	80.0	2.00
09/17/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @18.9900		12.50	0.13	0.00	0.13	80.0	0.10
09/17/201	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND BUY 1 Units @52.6500	INCOME FUN	53.75	2.02	0.00	2.02	80.0	1.62
09/17/201	8 ***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL WORLD GROWTH AND BUY 1 Units @53.3500	INCOME FUN	50.00	2.50	0.00	2.50	80.0	2.00
09/17/201	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND BUY 3 Units @49.7600	INCOME FUN	154.00	1.54	0.00	1.54	80.0	1.23
09/19/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND BUY 1 Units @53.4400	INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
09/19/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND BUY 1 Units @53.4400	INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
09/19/201	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @55.5600		27.00	1.15	0.00	1.15	80.0	0.92
09/19/201	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @55.5600		27.00	1.15	0.00	1.15	80.0	0.92
09/17/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	GLOBAL BALANCED FUND-529A BUY 1 Units @33.4100		50.00	2.13	0.00	2.13	80.0	1.70
09/17/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	GLOBAL BALANCED FUND-529A BUY 1 Units @33.4100		50.00	2.13	0.00	2.13	80.0	1.70
09/11/201	8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000		25.00	1.19	0.00	1.19	80.0	0.95
09/17/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF BUY 1 Units @13.4300	AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
09/20/201	8 ***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 00084914013	I INTERNATIONAL GROWTH AND BUY 2 Units @35.3400	INCOME-529	75.00	3.75	0.00	3.75	80.0	3.00
09/17/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND BUY 1 Units @32.5500	INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20



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		BROKER T	RANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	:inued)							
09/17/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND ING BUY 1 Units @32.5500	ICOME-C	18.75	0.19	0.00	0.19	80.0	0.15
09/17/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @44.0500		10.00	0.10	0.00	0.10	80.0	0.08
09/17/20	18 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @66.6200		25.00	1.25	0.00	1.25	80.0	1.00
09/19/20	18 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @66.8700		13.50	0.57	0.00	0.57	80.0	0.46
09/19/20	18 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @66.8700		13.50	0.57	0.00	0.57	80.0	0.46
09/17/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @60.3600		7.50	0.08	0.00	0.08	80.0	0.06
09/17/20	18 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @63.3300		25.00	1.25	0.00	1.25	80.0	1.00
09/19/20	18 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @63.2200		13.50	0.57	0.00	0.57	80.0	0.46
09/19/20	18 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @63.2200		13.50	0.57	0.00	0.57	80.0	0.46
09/17/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @52.2100		25.00	0.25	0.00	0.25	80.0	0.20
09/17/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @52.2100		35.00	0.35	0.00	0.35	80.0	0.28
09/19/20	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	A THE GROWTH FUND OF AMERICA-2 BUY 1 Units @59.0900	A	34.61	1.47	0.00	1.47	80.0	1.18
09/19/20	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-2 BUY 1 Units @59.0900	A	57.69	2.45	0.00	2.45	80.0	1.96
09/17/20	18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	THE GROWTH FUND OF AMERICA-0 BUY 15 Units @51.1900	·C	770.00	7.70	0.00	7.70	80.0	6.16
09/17/20	18 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	WASHINGTON MUTUAL INVESTORS BUY 1 Units @49.4400	FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
09/17/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTORS BUY 1 Units @45.9900	FUND-C	25.00	0.25	0.00	0.25	80.0	0.20



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUNDS (con-	tinued)						
09/17/201	L8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @45.9900	20.00	0.20	0.00	0.20	80.0	0.16
		* MUTUAL FUNDS SUBTOTAL *	\$2,909.11	\$71.06	\$0.00	\$71.06		\$56.85
PRODUCT	CATEGORY: VARIABLE ANNUITIES	S						
09/24/201	18 ***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	METLIFE PREFERENCE PLUS BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	80.0	0.03
		* VARIABLE ANNUITIES SUBTOTAL *	\$0.00	\$0.04	\$0.00	\$0.04		\$0.03
PRODUCT	CATEGORY: 529 PLAN							
09/17/201	L8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL INCOME BUILDER-529A BUY 1 Units @63.2300	66.00	2.81	0.00	2.81	80.0	2.25
09/17/201	L8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @52.7500	66.00	2.81	0.00	2.81	80.0	2.25
09/17/201	L8 ***-**-55IN - CZECH, MANDY ACCOUNT #: 00084938764	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @54.6100	75.00	3.75	0.00	3.75	80.0	3.00
09/17/201	.8 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085649975	A FUNDAMENTAL INVESTORS-529A BUY 0 Units @67.7200	25.00	1.06	0.00	1.06	80.0	0.85
09/17/201	L8 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085650042	A FUNDAMENTAL INVESTORS-529A BUY 0 Units @67.7200	25.00	1.06	0.00	1.06	80.0	0.85
09/17/201	.8 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085649975	A NEW PERSPECTIVE FUND-529A BUY 1 Units @47.9300	50.00	2.13	0.00	2.13	80.0	1.70
09/17/201	8 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085650042	A NEW PERSPECTIVE FUND-529A BUY 1 Units @47.9300	50.00	2.13	0.00	2.13	80.0	1.70
09/17/201	18 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	NEW WORLD FUND-529A BUY 1 Units @65.5100	68.00	2.89	0.00	2.89	80.0	2.31
09/17/201	8 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085650042	A THE NEW ECONOMY FUND-529A BUY 1 Units @50.2400	50.00	2.13	0.00	2.13	80.0	1.70
09/17/201	18 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085649975	A THE NEW ECONOMY FUND-529A BUY 1 Units @50.2400	50.00	2.13	0.00	2.13	80.0	1.70
		* 529 PLAN SUBTOTAL *	\$525.00	\$22.90	\$0.00	\$22.90		\$18.31



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DDODIICT	CATEGORY: MUTUAL FUND 12B1 I		TRANSACTIONS	(continu	ed)				
	8 ***-**-94IN - THEIS, JENNIFER ACCOUNT #: 00178729			0.00	20.57	0.00	20.57	80.0	16.46
09/24/201	8 ***-**-42IN - ZIEMNIK, SARA ACCOUNT #: 00199429	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	14.61	0.00	14.61	80.0	11.69
09/24/201	8 ***-**-51IN - WOHLGAMUTH, ACCOUNT #: 00209338	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	38.50	0.00	38.50	80.0	30.80
09/24/201	8 ***-**-46IN - SANSON, ANTHONY ACCOUNT #: 000216463	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	41.63	0.00	41.63	80.0	33.30
09/24/201	8 ***-**-69IN - FRONZAGLIA, ACCOUNT #: 00232438	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	1.60	0.00	1.60	80.0	1.28
09/24/201	8 ***-**-98IN - WHEELER, KATIE ACCOUNT #: 403613	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	3.20	0.00	3.20	80.0	2.56
09/24/201	8 ***-**-64IN - MOORE, DIANA ACCOUNT #: 403639	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	16.44	0.00	16.44	80.0	13.15
09/24/201	8 ***-**-08IN - MCADOO, STEVEN ACCOUNT #: 403640	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	24.06	0.00	24.06	80.0	19.25
09/24/201	8 ***-**-29IN - HIATT, RHONDA ACCOUNT #: 403642	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	16.55	0.00	16.55	80.0	13.24
09/24/201	8 ***-**-06IN - BLAND, SYDNEY ACCOUNT #: 403644	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	2.15	0.00	2.15	80.0	1.72
09/24/201	8 ***-**-20IN - LOWE, CHRISTINE ACCOUNT #: 409337	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	120.08	0.00	120.08	80.0	96.06
09/24/201	8 ***-**-29IN - SMOLEY, DENISE ACCOUNT #: 409344	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	14.02	0.00	14.02	80.0	11.22
09/24/201	8 ***-**-58IN - BOES, BRAD ACCOUNT #: 410485	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	5.44	0.00	5.44	80.0	4.35
09/24/201	8 ***-**-00FB - LAMMERS, JULIA ACCOUNT #: 433953	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	21.47	0.00	21.47	80.0	17.18
09/24/201	8 ***-**-90FB - GILTS, JANINE ACCOUNT #: 501576	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	5.32	0.00	5.32	80.0	4.26
09/24/201	8 ***-**-9115 - DYER, LAURA ACCOUNT #: 510706	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	0.39	0.00	0.39	80.0	0.31



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	BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT CATEGORY: VARIABLE ANNUITY		(00000000000000000000000000000000000000					
	* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$346.03	\$0.00	\$346.03		\$276.83
PRODUCT CATEGORY: VARIABLE ANNUITY	12B1 TRAILS						
09/24/2018 ***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	FUND 53378A118 NFS BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	80.0	0.03
09/24/2018 ***-**-30IN - HOLLINGSWORTH, ACCOUNT #: 230003394	FUND 53378A118 NFS BUY 1 Units @0.0000	0.00	1.52	0.00	1.52	80.0	1.22
09/24/2018 ***-**-11IN - GILLILAND, ACCOUNT #: 230003229	FUND 53378A118 NFS BUY 1 Units @0.0000	0.00	0.29	0.00	0.29	80.0	0.23
* V.	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$1.85	\$0.00	\$1.85		\$1.48
	*** BROKER TRANSACTIONS TOTAL ***	\$3,434.11	\$441.88	\$0.00	\$441.88		\$353.50
				<u>E</u>	ROKER COMMI	SSION	TOTALS
				Broke	r Transactions		\$353.50
				Split	t Transactions		\$0.00
				Override	e Transactions		\$0.00
					Adjustments		\$0.00
					Payroll Draw		\$0.00
					Base Salary		\$0.00
				Prior D	Period Balance		\$0.00
				FI	NRA Assessment		\$0.00
				S	IPC Assessment		\$0.00
				Net Com	mission Earned		\$353.50
				Year-to	-date Earnings		\$65,474.94