



# COMMISSION STATEMENT

## October 15, 2018

JOHN KELLY  
2400 E. Arizona Biltmore Cir.  
Suite 1100  
Phoenix, AZ 85016

BROKER #: 279  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
10/12/2018	***-**-8258 - IFG, KELLY,J	PACIFIC LIFE CHOICE DTCC	495.00	9.90	0.00	9.90	90.0	8.91
	ACCOUNT #: VP60358060	BUY 0 Units @0.0000						
10/07/2018	***-**-8270 - KELLY, PAMELA	PACIFIC LIFE DTCC RENEWAL	416.67	8.33	0.00	8.33	90.0	7.50
	ACCOUNT #: VP60088270	BUY 0 Units @0.0000						
10/09/2018	***-**-8160 - CARROLL, THOMAS	PACIFIC LIFE DTCC RENEWAL	1,000.00	20.00	0.00	20.00	90.0	18.00
	ACCOUNT #: VP60758160	BUY 0 Units @0.0000						
10/09/2018	***-**-125P - CANNADY, JAKE	PACIFIC LIFE EXEC II DTCC	800.00	15.84	0.00	15.84	90.0	14.26
	ACCOUNT #: VP61059840	BUY 0 Units @0.0000						
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$2,711.67</b>	<b>\$54.07</b>	<b>\$0.00</b>	<b>\$54.07</b>		<b>\$48.67</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
10/04/2018	***-**-478K - F.I.R.M., INC	AMERICAN FUNDS 401K TRAILS	0.00	616.76	0.00	616.76	90.0	555.08
	ACCOUNT #: BRK131928	BUY 0 Units @0.0000						
10/04/2018	***-**-969K - MATSOCK &	AMERICAN FUNDS 401K TRAILS	0.00	1,114.81	0.00	1,114.81	90.0	1,003.33
	ACCOUNT #: IRK116663	BUY 0 Units @0.0000						
10/04/2018	***-**-6242 - COMMUNITY	AMERICAN FUNDS 401K TRAILS	0.00	14.13	0.00	14.13	90.0	12.72
	ACCOUNT #: BRK145687	BUY 0 Units @0.0000						
10/01/2018	***-**-5687 - WILBUR DRYWALL	MASS INVESTORS GROWTH STOCK FUND-A	0.00	3.09	0.00	3.09	90.0	2.78
	ACCOUNT #: 00060501051	BUY 0 Units @0.0000						
10/01/2018	***-**-7454 - NOON, ROBERT	MASS INVESTORS GROWTH STOCK FUND-A	0.00	6.88	0.00	6.88	90.0	6.19
	ACCOUNT #: 00060501054	BUY 0 Units @0.0000						
10/01/2018	***-**-875P - WILBUR, JOHN	MFS AGGRESSIVE GROWTH ALLOCATION FD	0.00	5.34	0.00	5.34	90.0	4.81
	ACCOUNT #: 00060612510	BUY 0 Units @0.0000						
10/01/2018	***-**-5725 - WILBUR DRYWALL	MFS GOVERNMENT SECURITIES FUND-A	0.00	11.71	0.00	11.71	90.0	10.54
	ACCOUNT #: 00060590320	BUY 0 Units @0.0000						
10/01/2018	***-**-5687 - WILBUR DRYWALL	MFS MID CAP VALUE FUND-A	0.00	0.60	0.00	0.60	90.0	0.54
	ACCOUNT #: 00060580754	BUY 0 Units @0.0000						
10/01/2018	***-**-5687 - WILBUR DRYWALL	MFS TOTAL RETURN FUND-A	0.00	48.91	0.00	48.91	90.0	44.02
	ACCOUNT #: 00060501689	BUY 0 Units @0.0000						
10/01/2018	***-**-7454 - NOON, ROBERT	MFS TOTAL RETURN FUND-A	0.00	5.49	0.00	5.49	90.0	4.94
	ACCOUNT #: 00060501691	BUY 0 Units @0.0000						
10/15/2018	***-**-98JK - VESTAR	QUALIFIED PLAN SUMMARY	0.00	147.62	0.00	147.62	90.0	132.86
	ACCOUNT #: 04022010827	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
10/15/2018	***-**-459K - QUAIL	QUALIFIED PLAN SUMMARY	0.00	265.49	0.00	265.49	90.0	238.94
	ACCOUNT #: BRK124361	BUY 0 Units @0.0000						
10/15/2018	***-**-7530 - AJITH PURUSH MD	QUALIFIED PLAN SUMMARY	0.00	462.77	0.00	462.77	90.0	416.49
	ACCOUNT #: BRK126971	BUY 0 Units @0.0000						
10/15/2018	***-**-6688 - KEYCOLOUR, INC	QUALIFIED PLAN SUMMARY	0.00	838.35	0.00	838.35	90.0	754.52
	ACCOUNT #: BRK135767	BUY 0 Units @0.0000						
10/15/2018	***-**-1409 - NEVADA PAIN	QUALIFIED PLAN SUMMARY	0.00	822.59	0.00	822.59	90.0	740.33
	ACCOUNT #: BRK102728	BUY 0 Units @0.0000						
10/15/2018	***-**-2181 - SEETHARAMAN	QUALIFIED PLAN SUMMARY	0.00	1,251.36	0.00	1,251.36	90.0	1,126.22
	ACCOUNT #: BRK105795	BUY 0 Units @0.0000						
10/15/2018	***-**-4372 - DESERT SPINE,	QUALIFIED PLAN SUMMARY	0.00	707.51	0.00	707.51	90.0	636.76
	ACCOUNT #: BRK109823	BUY 0 Units @0.0000						
10/15/2018	***-**-111K - ADVANCE	QUALIFIED PLAN SUMMARY	0.00	615.45	0.00	615.45	90.0	553.91
	ACCOUNT #: BRK111102	BUY 0 Units @0.0000						
10/15/2018	***-**-0180 - CORINNE BROWN	QUALIFIED PLAN SUMMARY	0.00	523.33	0.00	523.33	90.0	471.00
	ACCOUNT #: BRK116700	BUY 0 Units @0.0000						
10/15/2018	***-**-462K - TRIPLE B FUELS	QUALIFIED PLAN SUMMARY	0.00	274.00	0.00	274.00	90.0	246.60
	ACCOUNT #: BRK125576	BUY 0 Units @0.0000						
10/15/2018	***-**-3561 - POLAR COOLING	QUALIFIED PLAN SUMMARY	0.00	930.91	0.00	930.91	90.0	837.82
	ACCOUNT #: BRK127542	BUY 0 Units @0.0000						
10/15/2018	***-**-888K - ARIZONA MEDICAL,	QUALIFIED PLAN SUMMARY	0.00	53.07	0.00	53.07	90.0	47.76
	ACCOUNT #: BRK78436	BUY 0 Units @0.0000						
10/15/2018	***-**-153I - PLAZA AUTO,	QUALIFIED PLAN SUMMARY	0.00	721.15	0.00	721.15	90.0	649.04
	ACCOUNT #: BRK83709	BUY 0 Units @0.0000						
10/15/2018	***-**-8849 - SUGATA DAS MD	QUALIFIED PLAN SUMMARY	0.00	1,704.00	0.00	1,704.00	90.0	1,533.60
	ACCOUNT #: BRK92502	BUY 0 Units @0.0000						
10/15/2018	***-**-514K - UP 2 PAR, PLLC	QUALIFIED PLAN SUMMARY	0.00	1,679.80	0.00	1,679.80	90.0	1,511.82
	ACCOUNT #: BRK93099	BUY 0 Units @0.0000						
10/15/2018	***-**-7620 - WORLD STONE	QUALIFIED PLAN SUMMARY	0.00	1,506.53	0.00	1,506.53	90.0	1,355.88
	ACCOUNT #: BRK97978	BUY 0 Units @0.0000						
10/15/2018	***-**-5770 - CENTRAL VALLEY,	QUALIFIED PLAN SUMMARY	0.00	1,566.31	0.00	1,566.31	90.0	1,409.68
	ACCOUNT #: BRK98088	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
10/15/2018	***-**-1723 - CENTRAL CA, ACCOUNT #: IRK109865	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	1,276.70	0.00	1,276.70	90.0	1,149.03
10/15/2018	***-**-3054 - SAPPHIRE SVS ACCOUNT #: IRK110271	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	520.83	0.00	520.83	90.0	468.75
10/15/2018	***-**-704K - MEDIT MARKETING, ACCOUNT #: BRK119254	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	3,815.04	0.00	3,815.04	90.0	3,433.54
10/15/2018	***-**-8018 - A.T. PANCRAZI, ACCOUNT #: BRK121891	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	802.26	0.00	802.26	90.0	722.03
10/15/2018	***-**-7900 - TEM CORPORATION, ACCOUNT #: BRK92025	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	1,490.37	0.00	1,490.37	90.0	1,341.33
10/15/2018	***-**-914I - MIKEL W. LO M.D. ACCOUNT #: BRK94257	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	2,330.56	0.00	2,330.56	90.0	2,097.50
10/15/2018	***-**-416K - CENTRAL VALLEY, ACCOUNT #: IRK117237	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	329.87	0.00	329.87	90.0	296.88
10/15/2018	***-**-6778 - MCENTEE & ACCOUNT #: BRK78577	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	381.01	0.00	381.01	90.0	342.91
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$26,844.60</b>	<b>\$0.00</b>	<b>\$26,844.60</b>		<b>\$24,160.15</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$2,711.67</b>	<b>\$26,898.67</b>	<b>\$0.00</b>	<b>\$26,898.67</b>		<b>\$24,208.82</b>



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DATE	CLIENT	INVESTMENT	AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
						BROKER COMMISSION TOTALS			
						Broker Transactions		\$24,208.82	
						Split Transactions		\$0.00	
						Override Transactions		\$0.00	
						Adjustments		\$0.00	
						Payroll Draw		\$0.00	
						Base Salary		\$0.00	
						Prior Period Balance		\$0.00	
						FINRA Assessment		\$0.00	
						SIPC Assessment		\$0.00	
						Net Commission Earned		\$24,208.82	
						Year-to-date Earnings		\$318,319.71	