

# COMMISSION STATEMENT September 15, 2018

 LANCE WALSTON-D358  
 1109 South Abe

 BROKER #: D358  
 BRANCH: DMN

San Angelo, TX 76903

**COMMISSION STATEMENT for LANCE WALSTON-D358**

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>									
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>									
08/31/2018	009421417A	SEGUIN, GUILLERMO	VA RTMT LAT	B	117,940.43	49.14	0.00	49.14	90.0 44.23
08/31/2018	009421520A	TAYLOR, MARY	VA RTMT LAT	B	56,973.31	23.74	0.00	23.74	90.0 21.37
08/31/2018	009421606A	OAKLEY, SUSAN	VA RTMT LAT	B	68,236.01	28.43	0.00	28.43	90.0 25.59
08/31/2018	009421708A	SURBER, RANDALL	VA RTMT LAT	B	72,113.46	30.05	0.00	30.05	90.0 27.05
08/31/2018	009421869A	ACUNA, IDA	VA RTMT LAT	B	561,343.07	233.89	0.00	233.89	90.0 210.50
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>					<b>\$876,606.28</b>	<b>\$365.25</b>	<b>\$0.00</b>	<b>\$365.25</b>	<b>\$328.74</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>									
09/04/2018	00063585717	DOSDALL/AUTH PER, MFT THE NEW ECONOMY FUND-A		B	0.00	1.42	0.00	1.42	90.0 1.28
09/04/2018	00075336901	HARDWICKE, DANIEL MFT WASHINGTON MUTUAL INVESTORS		B	0.00	125.97	0.00	125.97	90.0 113.37
09/04/2018	00977664224	ANDRENACCI, PETER MFT CAPITAL WORLD GROWTH AND INCOME B		B	0.00	5.06	0.00	5.06	90.0 4.55
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>					<b>\$0.00</b>	<b>\$132.45</b>	<b>\$0.00</b>	<b>\$132.45</b>	<b>\$119.20</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>					<b>\$876,606.28</b>	<b>\$497.70</b>	<b>\$0.00</b>	<b>\$497.70</b>	<b>\$447.94</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$447.94
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-212.85
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commissions</b>	<b>\$235.09</b>
<b>Year-to-date Commissions</b>	<b>\$5,304.03</b>