

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	ANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
12/24/2018	8 ***-**-69IN - FOULK, FLOYD ACCOUNT #: 03310275876	ALLIANCEBERNSTEIN GROWTH A BUY 0 Units @0.0000	50.00	2.00	0.00	2.00	10.0	0.20
12/17/2018	8 ***-**-46IN - LAMPERT, LYNNE ACCOUNT #: LSR012176	AMERICAN BALANCED FND F2-NFS BUY 2 Units @26.2300	56.24	3.00	0.00	3.00	10.0	0.30
12/17/2018	8 ***-**-846I - LAMPERT, LYNNE ACCOUNT #: LSR012178	AMERICAN BALANCED FND F2-NFS BUY 2 Units @26.2300	56.42	3.00	0.00	3.00	10.0	0.30
12/17/2018	8 ***-**-95IN - LARSON, JOEL ACCOUNT #: 00086113566	AMERICAN BALANCED FUND-A BUY 2 Units @27.6200	50.00	2.13	0.00	2.13	10.0	0.21
12/20/2018	8 ***-**-835P - FARNUM, AMY ACCOUNT #: 00075846186	AMERICAN BALANCED FUND-A BUY 2 Units @26.0600	50.00	2.50	0.00	2.50	10.0	0.25
12/20/2018	8 ***-**-685P - FARNUM, KEVIN ACCOUNT #: 00075846201	AMERICAN BALANCED FUND-A BUY 2 Units @26.0600	50.00	2.50	0.00	2.50	10.0	0.25
12/17/2018	8 ***-**-46IN - LAMPERT, LYNNE ACCOUNT #: LSR012176	AMERICAN FUNDAMENTAL INV. CL F2-NFS BUY 1 Units @57.8100	56.25	3.00	0.00	3.00	10.0	0.30
12/17/2018	8 ***-**-8981 - HELTMAN, JOHN ACCOUNT #: 04000050648	AMERICAN FUNDS 02629M587 BUY 4 Units @11.5300	50.00	1.75	0.00	1.75	10.0	0.18
12/17/2018	8 ***-**-549I - BOXMAN, KENNETH ACCOUNT #: 00068811528	AMERICAN FUNDS 02629M645 BUY 5 Units @10.0300	50.00	1.00	0.00	1.00	10.0	0.10
12/17/2018	8 ***-**-205P - VAN DYK, ACCOUNT #: 00084319083	AMERICAN FUNDS 02629M645 BUY 50 Units @10.0300	500.00	10.00	0.00	10.00	10.0	1.00
12/17/2018	8 ***-**-205P - BISCOTTI, ACCOUNT #: 00064937834	AMERICAN FUNDS 2030 TARGET DATE-A BUY 2 Units @14.4600	30.00	1.13	0.00	1.13	10.0	0.11
12/17/2018	8 ***-**-60RI - DUGGAN, TERESA ACCOUNT #: 00073561351	AMERICAN FUNDS 2030 TARGET DATE-A BUY 10 Units @14.4600	150.00	5.63	0.00	5.63	10.0	0.56
12/17/2018	8 ***-**-765P - PETERSON, AMY ACCOUNT #: 00073810635	AMERICAN FUNDS 2040 TARGET DATE-A BUY 7 Units @15.1500	100.00	4.25	0.00	4.25	10.0	0.43
12/17/2018	8 ***-**-46IN - LAMPERT, LYNNE ACCOUNT #: LSR012176	AMERICAN INCOME FND OF AMERICA CL F BUY 3 Units @21.8000	56.24	3.00	0.00	3.00	10.0	0.30
12/17/2018	8 ***-**-846I - LAMPERT, LYNNE ACCOUNT #: LSR012178	AMERICAN INCOME FND OF AMERICA CL F BUY 3 Units @21.8000	58.14	3.00	0.00	3.00	10.0	0.30
12/17/2018	8 ***-**-46IN - LAMPERT, LYNNE ACCOUNT #: LSR012176	AMERICAN INVESTMENT CO OF AMERICA F BUY 2 Units @37.3800	56.26	3.00	0.00	3.00	10.0	0.30



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		BROKER TRANSACTIO	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)						
12/17/201	8 ***-**-846I - LAMPERT, LYNNE ACCOUNT #: LSR012178	AMERICAN INVESTMENT CO OF AMERICA F BUY 2 Units @37.3800	56.44	3.00	0.00	3.00	10.0	0.30
12/17/201	8 ***-**-4263 - SELARU, DR ACCOUNT #: LSR011307	BLACKROCK MID CAP VALUE OPPORTIES C BUY 10 Units @15.4100	160.00	4.40	0.00	4.40	10.0	0.44
12/17/201	8 ***-**-4263 - SELARU, DR ACCOUNT #: LSR011307	BLACKROCK S&P 500 INDEX INV A BUY 1 Units @301.7800	159.94	3.00	0.00	3.00	10.0	0.30
12/17/201	8 ***-**-4263 - SELARU, DR ACCOUNT #: LSR011307	BLACKROCK VALUE OPPORT FD CL A BUY 7 Units @24.0700	159.99	4.40	0.00	4.40	10.0	0.44
12/24/201	8 ***-**-042I - HIRSCHMAN, JOEL ACCOUNT #: 00007168599	CALVERT BALANCED FUND A BUY 0 Units @0.0000	18.44	0.74	0.00	0.74	10.0	0.07
12/24/201	8 ***-**-626I - TAYLOR, JAMES ACCOUNT #: 00007164449	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	700.00	5.60	0.00	5.60	10.0	0.56
12/24/201	8 ***-**-091I - STENTZ, DANIEL ACCOUNT #: 00007164422	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	154.93	1.24	0.00	1.24	10.0	0.12
12/24/201	8 ***-**-86CL - ASHER, CLIENTS	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	77.33	0.62	0.00	0.62	10.0	0.06
12/24/201	8 ***-**-462I - SMITH, SUZETTE ACCOUNT #: 00007252534	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	300.00	12.00	0.00	12.00	10.0	1.20
12/24/201	8 ***-**-029I - BRENNEMAN, EMILY ACCOUNT #: 00007164450	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	80.00	0.64	0.00	0.64	10.0	0.06
12/24/201	8 ***-**-13IR - PRICE, ZACHARY ACCOUNT #: 00007164069	CALVERT BALANCED PORTFOLIO - A BUY 0 Units @0.0000	150.00	6.00	0.00	6.00	10.0	0.60
12/17/201	8 ***-**-76IR - BOWLER, ACCOUNT #: 00085699343	CAPITAL INCOME BUILDER-A BUY 1 Units @60.7400	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-34IR - HARDY, VICTOR ACCOUNT #: 00084794059	CAPITAL WORLD GROWTH AND INCOME FUN BUY 2 Units @48.1600	75.00	3.75	0.00	3.75	10.0	0.38
12/17/201	8 ***-**-002I - FISCHER, ALLYSE ACCOUNT #: 00088603553	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @48.1600	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-549I - BOXMAN, KENNETH ACCOUNT #: 00084815726	COLLEGE 2021 FUND-529A BUY 4 Units @11.5400	50.00	1.75	0.00	1.75	10.0	0.18
12/17/201	8 ***-**-915P - ANAND, POOJA ACCOUNT #: 00087471634	COLLEGE 2024 FUND-529A BUY 20 Units @12.3100	250.00	8.75	0.00	8.75	10.0	0.88



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		BROKER TRANSACTI	IONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)						
12/20/201	8 ***-**-3833 - ERDNER, MATHEW ACCOUNT #: 08187980406	MASS INVESTORS GROWTH STOCK FUND-A BUY 2 Units @30.3600	65.00	2.60	0.00	2.60	10.0	0.26
12/20/201	8 ***-**-2444 - TARAN, STEPHEN ACCOUNT #: 08187067461	MASS INVESTORS GROWTH STOCK FUND-B BUY 11 Units @25.1100	287.50	11.50	0.00	11.50	10.0	1.15
12/20/201	8 ***-**-2444 - TARAN, STEPHEN ACCOUNT #: 08187067461	MASS INVESTORS GROWTH STOCK FUND-B BUY 5 Units @25.1100	114.38	4.58	0.00	4.58	10.0	0.46
12/20/201	8 ***-**-8490 - BEAYON, RANDALL ACCOUNT #: 08187065472	MFS CORE EQUITY FUND-B BUY 3 Units @27.5700	93.97	3.76	0.00	3.76	10.0	0.38
12/20/201	8 ***-**-8490 - BEAYON, RANDALL ACCOUNT #: 08187065472	MFS CORE EQUITY FUND-B BUY 3 Units @27.5700	93.97	3.76	0.00	3.76	10.0	0.38
12/20/201	8 ***-**-2444 - TARAN, STEPHEN ACCOUNT #: 08187067457	MFS CORE EQUITY FUND-B BUY 10 Units @27.5700	287.50	11.50	0.00	11.50	10.0	1.15
12/20/201	8 ***-**-2444 - TARAN, STEPHEN ACCOUNT #: 08187067457	MFS CORE EQUITY FUND-B BUY 4 Units @27.5700	114.38	4.58	0.00	4.58	10.0	0.46
12/20/201	8 ***-**-3833 - ERDNER, MATHEW ACCOUNT #: 08187980410	MFS EMERGING GROWTH FUND CLASS A BUY 1 Units @99.7300	65.00	2.60	0.00	2.60	10.0	0.26
12/17/201	8 ***-**-002I - FISCHER, ALLYSE ACCOUNT #: 00088603553	NEW PERSPECTIVE FUND-A BUY 1 Units @43.2800	50.00	2.50	0.00	2.50	10.0	0.25
12/21/201	8 ***-**-1722 - PECKHAM, ACCOUNT #: 0007413985	PRUDENTIAL JENNISON SELECT GROWTH C BUY 0 Units @0.0000	60.00	0.60	0.00	0.60	10.0	0.06
12/19/201	8 ***-**-10IR - LAZARUS, PAULA ACCOUNT #: LSR011052	PUTNAM GLOBAL HEALTH CARE FD-A SELL 6 Units @48.3700	298.39	18.00	18.00	0.00	10.0	0.00
12/17/201	8 ***-**-002I - FISCHER, ALLYSE ACCOUNT #: 00088603553	SMALLCAP WORLD FUND-A BUY 1 Units @53.5400	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-34IR - HARDY, VICTOR ACCOUNT #: 00084794059	THE GROWTH FUND OF AMERICA-A BUY 1 Units @51.5600	75.00	3.75	0.00	3.75	10.0	0.38
12/20/201	8 ***-**-160J - COOK, CLIFFORD & ACCOUNT #: 00000180534	THE HARTFORD GROWTH OPPORTUNITIES F BUY 0 Units @0.0000	25.00	1.19	0.00	1.19	10.0	0.12
12/17/201	8 ***-**-002I - FISCHER, ALLYSE ACCOUNT #: 00088603553	THE INCOME FUND OF AMERICA-A BUY 2 Units @23.1500	50.00	2.50	0.00	2.50	10.0	0.25
		* MUTUAL FUNDS SUBTOTAL *	\$5,641.71	\$187.70	\$18.00	\$169.70		\$16.99



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: STOCKS							
12/17/201	18 ***-**-7712 - ROBINSON, ELLEN ACCOUNT #: LSF000027	OMCAST CORP NEW CL A UNSOLICITED O SELL 50 Units @36.2710	1,813.55	8.25	8.99	-0.74	100.0	-0.74
12/17/201	18 ***-**-5431 - ROBINSON, DANIE ACCOUNT #: LSF000183	CL CORNING INC UNSOLICITED ORDER SELL 100 Units @31.2100	3,121.00	8.50	9.99	-1.49	100.0	-1.49
12/17/201	18 ***-**-7712 - ROBINSON, ELLEN ACCOUNT #: LSF000027	PAYCHEX INC UNSOLICITED ORDER SELL 150 Units @65.4970	9,824.55	8.75	8.99	-0.24	100.0	-0.24
		* STOCKS SUBTOTAL *	\$14,759.10	\$25.50	\$27.97	\$-2.47		\$-2.47
PRODUCT	CATEGORY: BONDS							
12/19/201	18 ***-**-2661 - GLICKMAN, PAMEI ACCOUNT #: LSR012139	A DEUTSCHE BK AG MTN 10.00000% 03/27/ SELL 140 Units @62.2190	8,710.66	175.00	24.00	151.00	10.0	15.10
		* BONDS SUBTOTAL *	\$8,710.66	\$175.00	\$24.00	\$151.00		\$15.10
PRODUCT	CATEGORY: VARIABLE ANNUITIE	s						
12/24/201	18 ***-**-43IN - RENFRO, CHARLES	GUARDIAN VA TRAILS BUY 1 Units @0.0000	0.00	19.11	0.00	19.11	10.0	1.91
12/17/201	18 ***-**-11IN - BONAR, DAVID ACCOUNT #: C048243-MP	ING VA 008148108 BUY 0 Units @0.0000	6,500.00	130.00	0.00	130.00	10.0	13.00
12/17/201	18 ***-**-15IN - BONAR, DIANA ACCOUNT #: C048244-MP	ING VA 008148108 BUY 0 Units @0.0000	6,500.00	130.00	0.00	130.00	10.0	13.00
12/20/201	18 ***-**-75IR - SZYMANSKI, ACCOUNT #: 1201606480	JACKSON NATIONAL PERSPECTIVE II NY BUY 0 Units @0.0000	50.00	3.50	0.00	3.50	10.0	0.35
12/15/201	18 ***-**-1428 - PEWANICK, ACCOUNT #: 2766748	JOHN HANCOCK VENTURE 2006 BUY 0 Units @0.0000	50.00	3.75	0.00	3.75	10.0	0.38
12/17/201	18 ***-**-7162 - ZIMMERMAN, ACCOUNT #: F1518783	LINCOLN 008148728 BUY 0 Units @0.0000	81.00	1.62	0.00	1.62	10.0	0.16
12/17/201	18 ***-**-0753 - PENNINGTON, ACCOUNT #: F1519387	LINCOLN 008148728 BUY 0 Units @0.0000	608.87	12.18	0.00	12.18	10.0	1.22
12/17/201	18 ***-**-0753 - PENNINGTON, ACCOUNT #: F1519387	LINCOLN 008148728 BUY 0 Units @0.0000	48.81	0.98	0.00	0.98	10.0	0.10
12/17/201	18 ***-**-7165 - ZIMMERMAN, ACCOUNT #: F1523401	LINCOLN 008148728 BUY 0 Units @0.0000	40.57	0.81	0.00	0.81	10.0	0.08



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		BROKER TR	RANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITIES	(continued)							
12/17/201	18 ***-**-62IR - TAMILIA, NANCY ACCOUNT #: F1523445	LINCOLN 008148728 BUY 0 Units @0.0000		67.50	1.35	0.00	1.35	10.0	0.14
12/17/201	18 ***-**-542I - TUTTLE, WILLIAM ACCOUNT #: F1526963	LINCOLN 008148728 BUY 0 Units @0.0000		200.00	4.00	0.00	4.00	10.0	0.40
12/20/201	18 ***-**-0527 - LAVISADEH, ACCOUNT #: F1519393	LINCOLN 008148728 BUY 0 Units @0.0000		60.00	1.20	0.00	1.20	10.0	0.12
12/20/201	18 ***-**-1850 - LEDERGERBER, ACCOUNT #: F1522963	LINCOLN 008148728 BUY 0 Units @0.0000		400.00	8.00	0.00	8.00	10.0	0.80
12/20/201	18 ***-**-3787 - KURTZ, MICHAEL ACCOUNT #: F1523994	LINCOLN 008148728 BUY 0 Units @0.0000		630.00	12.60	0.00	12.60	10.0	1.26
12/20/201	18 ***-**-5338 - HAEFLIGER, ACCOUNT #: F1525199	LINCOLN 008148728 BUY 0 Units @0.0000		215.00	4.30	0.00	4.30	10.0	0.43
12/20/201	18 ***-**-6414 - FANOUS, REDA ACCOUNT #: F1526468	LINCOLN 008148728 BUY 0 Units @0.0000		178.00	3.56	0.00	3.56	10.0	0.36
12/20/201	18 ***-**-6650 - LIRA, MIGUEL ACCOUNT #: F1526823	LINCOLN 008148728 BUY 0 Units @0.0000		200.00	4.00	0.00	4.00	10.0	0.40
12/20/201	18 ***-**-4575 - POTROS, AZER ACCOUNT #: F1527735	LINCOLN 008148728 BUY 0 Units @0.0000		59.00	1.18	0.00	1.18	10.0	0.12
12/20/201	18 ***-**-4575 - POTROS, AZER ACCOUNT #: F1527736	LINCOLN 008148728 BUY 0 Units @0.0000		45.00	0.90	0.00	0.90	10.0	0.09
12/20/201	18 ***-**-0480 - GOBRIAL, SUZAN ACCOUNT #: F1527744	LINCOLN 008148728 BUY 0 Units @0.0000		60.00	1.20	0.00	1.20	10.0	0.12
12/20/201	18 ***-**-72IN - EMMERT, EVA ACCOUNT #: 015278558	NATIONWIDE CUSIP 638660589-N BUY 0 Units @0.0000	IFS	120.00	6.30	0.00	6.30	10.0	0.63
12/17/201	18 ***-**-5888 - CARLSON, LOREN ACCOUNT #: VP60891360	PACIFIC LIFE 694474727 BUY 0 Units @0.0000		55.00	0.55	0.00	0.55	10.0	0.06
12/17/201	18 ***-**-65CL - LIFEMARK, ACCOUNT #: VP60939950	PACIFIC LIFE 694474727 BUY 0 Units @0.0000		13,195.00	131.95	0.00	131.95	10.0	13.20
12/20/201	18 ***-**-51VL - BALLESTEROS, VL ACCOUNT #: VP60123270	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000		157.00	1.57	0.00	1.57	10.0	0.16
12/17/201	18 ***-**-04IN - GREENE, RICHARD ACCOUNT #: VR01053139	PACIFIC LIFE VA CUSIP 694474 BUY 0 Units @0.0000	1800	77.63	3.11	0.00	3.11	10.0	0.31



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		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITIES	(continued)							
12/17/201	L8 ***-**-78IN - GOSSELIN, ROLAND ACCOUNT #: VR01053140	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-28IN - TORRES, RICHARD ACCOUNT #: VR01053214	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-23IN - ROBINSON, SCOTT ACCOUNT #: VR01053218	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-16IN - ROBBINS, CHARLES ACCOUNT #: VR01053219	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-53IN - NOTTELL, JOHN ACCOUNT #: VR01053235	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-06IN - NERI, DAVID ACCOUNT #: VR01053237	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-84IN - MAYNARD, ACCOUNT #: VR01053244	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	474800	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-78IN - O'NEILL, JOHN ACCOUNT #: VR01053248	PACIFIC LIFE VA CUSIP 694 BUY 0 Units @0.0000	1474883	77.63	4.27	0.00	4.27	10.0	0.43
12/17/201	18 ***-**-66IN - MANZO, ANTHONY ACCOUNT #: VR01052726	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-47IN - LUSSIER, BRIAN ACCOUNT #: VR01052727	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-14IN - LUPINO, JOSEPH ACCOUNT #: VR01052728	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-32IN - LAPRADE, MARK ACCOUNT #: VR01052729	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-08IN - LANGLAIS, TODD ACCOUNT #: VR01052730	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-32IN - CARDON, SCOTT ACCOUNT #: VR01052795	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-81IN - CAMARA, CHARLES ACCOUNT #: VR01052796	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-82IN - BURGESS, STEVEN ACCOUNT #: VR01052797	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31



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400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

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		BROKER	TRANSACTIONS	(continu	ed)				
	CATEGORY: VARIABLE ANNUITIES 8 ***-**-49IN - BROUILLARD, ACCOUNT #: VR01052798	(continued) PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-48IN - BROCKWAY, DEAN ACCOUNT #: VR01052799	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-90IN - BOYER, JOHN ACCOUNT #: VR01052800	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-73IN - BOUCHARD, MARK ACCOUNT #: VR01052801	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-84IN - BERGANTINO, ACCOUNT #: VR01052802	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-31IN - ANSLEY, KEVIN ACCOUNT #: VR01052806	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-25IN - ADAMO, MICHAEL ACCOUNT #: VR01052807	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-11IN - KARBOWSKI, ACCOUNT #: VR01053135	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-86IN - JUTRAS, ACCOUNT #: VR01053136	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-17IN - IRELAND, JOHN ACCOUNT #: VR01053137	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-10IN - GIGUERE, RAYMOND ACCOUNT #: VR01053142	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-00IN - GAVLIK, JOSEPH ACCOUNT #: VR01053143	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-16IN - FONTAINE, ROLAND ACCOUNT #: VR01053145	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-58IN - FLANDERS, HARVEY ACCOUNT #: VR01053146	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-82IN - DIDINO, DAVID ACCOUNT #: VR01053150	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-14IN - DIBIASIO, ROBERT ACCOUNT #: VR01053151	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
	CATEGORY: VARIABLE ANNUITIES 18 ***-**-71IN - DESORCY, PAUL ACCOUNT #: VR01053152	(continued) PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-22IN - DELISLE, MICHAEL ACCOUNT #: VR01053153	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-76IN - D'AGUANNO, JASON ACCOUNT #: VR01053155	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-11IN - D CROFT, STEPHEN ACCOUNT #: VR01053157	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-40IN - COUTU, CHRIS ACCOUNT #: VR01053159	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-69IN - COLEMAN, GREGORY ACCOUNT #: VR01053160	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-50IN - COLANTONIO, ACCOUNT #: VR01053161	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-34IN - CHAMBERLAND, ACCOUNT #: VR01053162	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-05IN - CASEY, PAUL ACCOUNT #: VR01053164	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-89IN - YATES, ACCOUNT #: VR01053211	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-76IN - WELLER, SCOTT ACCOUNT #: VR01053212	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-45IN - SAFFORD, LINWOOD ACCOUNT #: VR01053217	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-79IN - RINFRETTE, ACCOUNT #: VR01053221	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-79IN - RECORDS, DAVID ACCOUNT #: VR01053222	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-08IN - RAGOSTA, JAMES ACCOUNT #: VR01053223	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	L8 ***-**-29IN - RIMOSHYTUS, ACCOUNT #: VR01053225	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		YESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITIES		TRANSACTIONS	(continu	ed)				
	8 ***-**-04IN - O'DONNELL, ACCOUNT #: VR01053233	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-05IN - NYZIO, ROBERT ACCOUNT #: VR01053234	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-64IN - NIQUETTE, ARMAND ACCOUNT #: VR01053236	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-89IN - MIZZONI, THOMAS ACCOUNT #: VR01053241	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-92IN - MEINERTZ, GARY ACCOUNT #: VR01053243	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-65IN - MORROCCO, ACCOUNT #: VR01053245	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-85IN - NIMIROSKI, BRIAN ACCOUNT #: VR01053246	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-60IN - O'ROURKE, ACCOUNT #: VR01053247	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-25IN - WOYCIECHOWSKI, ACCOUNT #: VR01054448	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-01IN - PEDRO, NELSON ACCOUNT #: VR01054449	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-44IN - CLEARY, BRANDON ACCOUNT #: VR02047687	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-70IN - BRAZENOR, SCOTT ACCOUNT #: VR02047688	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-68IN - CASEY, JOHN ACCOUNT #: VR02047689	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-93IN - LUSIGNAN, VICTOR ACCOUNT #: VR02047691	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	.8 ***-**-66IN - PACHECO, DAVID ACCOUNT #: VR02047692	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	8 ***-**-79IN - DAVY, DAVID ACCOUNT #: VR02047693	PACIFIC LIFE VALUE BUY 0 Units @0.0000		77.63	3.11	0.00	3.11	10.0	0.31

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACT	IONS (contin	ued)				
PRODUCT	CATEGORY: VARIABLE ANNUITIES	S (continued)						
12/17/201	18 ***-**-92IN - WALSH, MARK ACCOUNT #: VR02047694	PACIFIC LIFE VALUE BUY 0 Units @0.0000	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-59IN - CARPENTER, ACCOUNT #: VR02047700	PACIFIC LIFE VALUE BUY 0 Units @0.0000	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-60IN - RONCI, WILLIAM ACCOUNT #: VR02047701	PACIFIC LIFE VALUE BUY 0 Units @0.0000	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-42IN - LUX, ROBERT ACCOUNT #: VR02047702	PACIFIC LIFE VALUE BUY 0 Units @0.0000	77.63	3.11	0.00	3.11	10.0	0.31
12/17/201	18 ***-**-57IN - LOWERY, MICHAEL ACCOUNT #: VR02047703	PACIFIC LIFE VALUE BUY 0 Units @0.0000	77.63	3.11	0.00	3.11	10.0	0.31
		* VARIABLE ANNUITIES SUBTOTAL *	\$34,954.85	\$703.47	\$0.00	\$703.47		\$70.31
PRODUCT	CATEGORY: CERTIFICATES OF DE	EPOSIT						
		A JP MORGAN CHASE BANK NA CD 7.00000% SELL 150 Units @60.9630	9,144.45	93.75	24.00	69.75	10.0	6.98
		* CERTIFICATES OF DEPOSIT SUBTOTAL *	\$9,144.45	\$93.75	\$24.00	\$69.75		\$6.98
PRODUCT	CATEGORY: VARIABLE UNIVERSAL	LIFE						
12/24/201	18 ***-**-32IN - VESETH, DALE	PRINCIPAL INS RENEWALS BUY 1 Units @0.0000	0.00	442.13	0.00	442.13	10.0	44.21
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$0.00	\$442.13	\$0.00	\$442.13		\$44.21
PRODUCT	CATEGORY: 529 PLAN							
12/24/201	18 ***-**-872I - NEWGAARD, DAVID ACCOUNT #: 74870050402	AGE-BASED AGGRESSIVE 19+ CLASS A BUY 0 Units @0.0000	100.00	3.00	0.00	3.00	10.0	0.30
12/20/201	18 ***-**-735P - MARKSAMER, ACCOUNT #: 00086018329	AMCAP FUND-529A BUY 2 Units @28.2600	50.00	1.88	0.00	1.88	10.0	0.19
12/17/201	18 ***-**-733I - ANDERSEN, ACCOUNT #: 00085128729	AMERICAN BALANCED FUND-529A BUY 1 Units @27.5700	25.00	1.06	0.00	1.06	10.0	0.11
12/17/201	18 ***-**-765P - BOWLER, ACCOUNT #: 00087610452	AMERICAN BALANCED FUND-529A BUY 2 Units @27.7900	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	18 ***-**-345P - MACADIE, SEAN ACCOUNT #: 00088120469	AMERICAN BALANCED FUND-529A BUY 4 Units @27.7900	100.00	5.00	0.00	5.00	10.0	0.50



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ued)				
	CATEGORY: 529 PLAN (continue 8 ***-**-245P - GALFORD, DAVID ACCOUNT #: 00084737271	AMERICAN MUTUAL FUND-529A BUY 1 Units @42.1500	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-733I - ANDERSEN, ACCOUNT #: 00085128729	CAPITAL INCOME BUILDER-529A BUY 0 Units @60.2300	25.00	1.06	0.00	1.06	10.0	0.11
12/17/201	8 ***-**-765P - BOWLER, ACCOUNT #: 00087610452	CAPITAL INCOME BUILDER-529A BUY 1 Units @60.7100	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-245P - GALFORD, DAVID ACCOUNT #: 00084737271	CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @47.9800	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	8 ***-**-1014 - ACCOUNT #: 04000140755	COLLEGE 2030 FUND-529A BUY 18 Units @13.6900	250.00	8.75	0.00	8.75	10.0	0.88
12/20/201	8 ***-**-735P - MARKSAMER, ACCOUNT #: 00088255929	COLLEGE 2030 FUND-529A BUY 13 Units @13.5200	180.00	6.30	0.00	6.30	10.0	0.63
12/24/201	8 ***-**-795P - BATES, KATHERINE	COLLEGE BOUND MF BUY 0 Units @0.0000	100.00	0.40	0.00	0.40	10.0	0.04
12/24/201	8 ***-**-7580 - MAGGIACOMO, ACCOUNT #: 81400070701	COLLEGE BOUND MF BUY 0 Units @0.0000	80.00	0.32	0.00	0.32	10.0	0.03
12/24/201	8 ***-**-865P - BESSETTE, RYLIE	COLLEGE BOUND MF BUY 0 Units @0.0000	50.00	0.20	0.00	0.20	10.0	0.02
12/24/201	8 ***-**-395P - MCPHILLIPS, MARK	COLLEGE BOUND MF BUY 0 Units @0.0000	100.00	0.40	0.00	0.40	10.0	0.04
12/24/201	8 ***-**-795P - BATES, KATHERINE	COLLEGE BOUND MF BUY 0 Units @0.0000	100.00	0.40	0.00	0.40	10.0	0.04
12/20/201	8 ***-**-735P - MARKSAMER, ACCOUNT #: 00086018329	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @46.1400	50.00	1.88	0.00	1.88	10.0	0.19
12/17/201	8 ***-**-733I - ANDERSEN, ACCOUNT #: 00085128729	FUNDAMENTAL INVESTORS-529A BUY 0 Units @60.7400	25.00	1.06	0.00	1.06	10.0	0.11
12/20/201	8 ***-**-735P - MARKSAMER, ACCOUNT #: 00086018329	FUNDAMENTAL INVESTORS-529A BUY 1 Units @58.5900	50.00	1.88	0.00	1.88	10.0	0.19
12/24/201	8 ***-**-505P - DULLEN, PAUL ACCOUNT #: 02000022039	OPP AGES 12-14 YEARS A BUY 0 Units @0.0000	25.00	0.75	0.00	0.75	10.0	0.08
12/24/201	8 ***-**-925P - DANTUONO, LINDA ACCOUNT #: 2000344921	OPP AGES 12-14 YEARS A BUY 0 Units @0.0000	100.00	3.00	0.00	3.00	10.0	0.30

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUCT	CATEGORY: 529 PLAN (continu	ed)						
12/24/201	8 ***-**-375P - JOHNSON, MARK ACCOUNT #: 02000103700	OPP AGES 12-14 YEARS A BUY 0 Units @0.0000	100.00	3.00	0.00	3.00	10.0	0.30
12/24/201	8 ***-**-11IN - TODD, KIRK ACCOUNT #: 2000174878	SCHOLAR'S EDGE MODERATE C BUY 0 Units @0.0000	50.00	0.50	0.00	0.50	10.0	0.05
12/20/201	.8 ***-**-735P - MARKSAMER, ACCOUNT #: 00086018329	SMALLCAP WORLD FUND-529A BUY 1 Units @50.8900	50.00	1.88	0.00	1.88	10.0	0.19
12/17/201	8 ***-**-733I - ANDERSEN, ACCOUNT #: 00085128729	THE INCOME FUND OF AMERICA-529A BUY 1 Units @22.9200	25.00	1.06	0.00	1.06	10.0	0.11
12/17/201	8 ***-**-325P - COLLINS, GENNY ACCOUNT #: 00082376045	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @39.5500	50.00	2.50	0.00	2.50	10.0	0.25
12/17/201	.8 ***-**-325P - COLLINS, GENNY ACCOUNT #: 00082376306	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @39.5500	50.00	2.50	0.00	2.50	10.0	0.25
		* 529 PLAN SUBTOTAL *	\$1,935.00	\$58.78	\$0.00	\$58.78		\$5.91
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRATIS						
	.8 ***-**-7118 - ALEXANDER, ANN ACCOUNT #: 00009055563	AIG SUNAMERICA MF TRAILS BUY 0 Units @0.0000	0.00	0.21	0.00	0.21	10.0	0.02
12/20/201	.8 ***-**-8391 - REILLY, RYAN ACCOUNT #: 00009168311	AIG SUNAMERICA MF TRAILS BUY 0 Units @0.0000	0.00	0.77	0.00	0.77	10.0	0.08
12/20/201	8 ***-**-57IR - JONES, CAROLYN ACCOUNT #: 00009176166	AIG SUNAMERICA MF TRAILS BUY 0 Units @0.0000	0.00	1.01	0.00	1.01	10.0	0.10
12/20/201	.8 ***-**-4737 - PADILLA, MARIA ACCOUNT #: 00009171292	AIG SUNAMERICA MF TRAILS BUY 0 Units @0.0000	0.00	12.49	0.00	12.49	10.0	1.25
12/14/201	.8 ***-**-148I - SHAFER, TERRY ACCOUNT #: 00777263955	BALANCED A BUY 0 Units @0.0000	0.00	1.42	0.00	1.42	10.0	0.14
12/24/201	.8 ***-**-2479 - HALE, ACCOUNT #: 49702509	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	31.52	0.00	31.52	10.0	3.15
12/24/201	.8 ***-**-2047 - MARTINEZ, ACCOUNT #: 5004913173	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	10.69	0.00	10.69	10.0	1.07
12/24/201	.8 ***-**-4535 - RATHGABER, ACCOUNT #: 36592400	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	7.40	0.00	7.40	10.0	0.74
12/24/201	.8 ***-**-5398 - PECAN, JEFFREY ACCOUNT #: 36784882	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	9.46	0.00	9.46	10.0	0.95

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	RAILS (continued)		<u> </u>					
12/24/20	18 ***-**-528I - CALERARO, ACCOUNT #: 4950382	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	2.79	0.00	2.79	10.0	0.28
12/24/20	18 ***-**-2635 - HALE, JONATHAN ACCOUNT #: 49702517	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.36	0.00	0.36	10.0	0.04
12/24/20	18 ***-**-269I - SANCHEZ, SARAH ACCOUNT #: 00006107627	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.64	0.00	0.64	10.0	0.06
12/24/20	18 ***-**-989I - YANOWITZ, BARRY ACCOUNT #: 00006121422	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.37	0.00	1.37	10.0	0.14
12/24/20	18 ***-**-028I - JEFF, STUART ACCOUNT #: 00006860773	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	15.38	0.00	15.38	10.0	1.54
12/24/20	18 ***-**-2095 - YUHANICK, JOHN ACCOUNT #: 6120103	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.38	0.00	0.38	10.0	0.04
12/24/20	18 ***-**-9887 - SMITH, COLIN ACCOUNT #: 00000107319	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.44	0.00	0.44	10.0	0.04
12/24/20	18 ***-**-269I - SANCHEZ, SARAH ACCOUNT #: 00006107627	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.74	0.00	0.74	10.0	0.07
12/24/20	18 ***-**-626I - TAYLOR, JAMES ACCOUNT #: 00007164449	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	4.24	0.00	4.24	10.0	0.42
12/24/20	18 ***-**-230I - PAULICK, FAITH ACCOUNT #: 00007164889	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.09	0.00	0.09	10.0	0.01
12/24/20	18 ***-**-042I - HIRSCHMAN, JOEL ACCOUNT #: 00007168599	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.34	0.00	1.34	10.0	0.13
12/24/20	18 ***-**-82SI - PERRY, ROBERT ACCOUNT #: 00007203908	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	5.98	0.00	5.98	10.0	0.60
12/24/20	18 ***-**-18SI - FRAZIER, STEPHEN ACCOUNT #: 00007203904	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	2.73	0.00	2.73	10.0	0.27
12/24/20	18 ***-**-32SI - STEWART, VOLKER ACCOUNT #: 00007203900	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	2.43	0.00	2.43	10.0	0.24
12/24/20	18 ***-**-13IR - PRICE, ZACHARY ACCOUNT #: 00007164069	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.14	0.00	1.14	10.0	0.11
12/24/20	18 ***-**-18SI - FRAZIER, STEPHEN ACCOUNT #: 00007203904	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	6.06	0.00	6.06	10.0	0.61



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	FRAILS (continued)							
12/24/201	18 ***-**-626I - TAYLOR, JAMES ACCOUNT #: 00007164449	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.90	0.00	1.90	10.0	0.19
12/24/201	18 ***-**-214I - FOLDEN, JAMES ACCOUNT #: 00007164442	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.82	0.00	0.82	10.0	0.08
12/24/201	18 ***-**-378I - SCREPKA, RICARDO ACCOUNT #: 00007164901	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.59	0.00	1.59	10.0	0.16
12/24/201	18 ***-**-82SI - PERRY, ROBERT ACCOUNT #: 00007203908	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.60	0.00	1.60	10.0	0.16
12/24/201	18 ***-**-32SI - STEWART, VOLKER ACCOUNT #: 00007203900	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	4.20	0.00	4.20	10.0	0.42
12/24/201	18 ***-**-82SI - PERRY, ROBERT ACCOUNT #: 00007203908	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.87	0.00	1.87	10.0	0.19
12/24/201	18 ***-**-626I - TAYLOR, JAMES ACCOUNT #: 00007164449	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.84	0.00	1.84	10.0	0.18
12/24/201	18 ***-**-82SI - PERRY, ROBERT ACCOUNT #: 00007203908	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.54	0.00	1.54	10.0	0.15
12/24/201	18 ***-**-842I - BERRY, EDWARD ACCOUNT #: 00007164418	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.14	0.00	0.14	10.0	0.01
12/24/201	18 ***-**-091I - STENTZ, DANIEL ACCOUNT #: 00007164422	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	5.01	0.00	5.01	10.0	0.50
12/24/201	18 ***-**-944I - BARCUS, MARK ACCOUNT #: 00007164885	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.23	0.00	0.23	10.0	0.02
12/24/201	18 ***-**-86CL - ASHER, CLIENTS	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	3.91	0.00	3.91	10.0	0.39
12/24/201	18 ***-**-626I - TAYLOR, JAMES ACCOUNT #: 00007164449	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	4.22	0.00	4.22	10.0	0.42
12/24/201	18 ***-**-170I - CARLSON, JAMES ACCOUNT #: 00007164548	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.91	0.00	1.91	10.0	0.19
12/24/201	18 ***-**-826I - NEWMAN, DAVID ACCOUNT #: 00007164902	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.92	0.00	1.92	10.0	0.19
12/24/201	18 ***-**-32SI - STEWART, VOLKER ACCOUNT #: 00007203900	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	44.06	0.00	44.06	10.0	4.41

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)							
12/24/20	18 ***-**-18SI - FRAZIER, STEPHEN ACCOUNT #: 00007203904	N CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	7.28	0.00	7.28	10.0	0.73
12/24/20	18 ***-**-46IS - BAINBRIDGE, ERIC	C CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.96	0.00	1.96	10.0	0.20
12/24/20	18 ***-**-462I - SMITH, SUZETTE ACCOUNT #: 00007252534	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.64	0.00	0.64	10.0	0.06
12/24/20	18 ***-**-001I - SURGES, AMANI ACCOUNT #: 00006092007	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	8.22	0.00	8.22	10.0	0.82
12/24/20	18 ***-**-9771 - BROWN, ERIC ACCOUNT #: 00006121814	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	3.10	0.00	3.10	10.0	0.31
12/24/20	18 ***-**-492I - CARROLL, KAREN ACCOUNT #: 00007164446	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.34	0.00	0.34	10.0	0.03
12/24/20	18 ***-**-029I - BRENNEMAN, EMILY ACCOUNT #: 00007164450	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	5.85	0.00	5.85	10.0	0.59
12/24/20	18 ***-**-2301 - PAULICK, FAITH ACCOUNT #: 00007164889	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.28	0.00	0.28	10.0	0.03
12/24/20	18 ***-**-826I - NEWMAN, DAVID ACCOUNT #: 00007164902	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	2.17	0.00	2.17	10.0	0.22
12/24/20	18 ***-**-111R - MARTIN, ABIGAIL ACCOUNT #: 00007180380	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	2.35	0.00	2.35	10.0	0.24
12/24/20	18 ***-**-911R - MARTIN, BRENDAN ACCOUNT #: 00007180384	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.33	0.00	1.33	10.0	0.13
12/24/20	18 ***-**-584I - MARTORELLA, ACCOUNT #: 00007180767	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	4.85	0.00	4.85	10.0	0.49
12/24/20	18 ***-**-01IR - SURGES, AMANI ACCOUNT #: 00007180771	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	5.48	0.00	5.48	10.0	0.55
12/24/20	18 ***-**-79SI - CREEGAN, THOMAS ACCOUNT #: 00007203830	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	15.78	0.00	15.78	10.0	1.58
12/24/20	18 ***-**-18SI - FRAZIER, STEPHEN ACCOUNT #: 00007203904	N CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	15.96	0.00	15.96	10.0	1.60
12/24/20	18 ***-**-82SI - PERRY, ROBERT ACCOUNT #: 00007203908	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.30	0.00	1.30	10.0	0.13

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1			,					
12/24/20	018 ***-**-317I - CARSON, JEAN ACCOUNT #: 00007203940	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.05	0.00	1.05	10.0	0.11
12/24/20	018 ***-**-27SI - CAMPBELL, JOHN ACCOUNT #: 00007204023	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	1.41	0.00	1.41	10.0	0.14
12/24/20)18 ***-**-46IS - BAINBRIDGE, ERIC	C CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	2.05	0.00	2.05	10.0	0.21
12/24/20)18 ***-**-69SI - LETOURNEAU, JOY	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.37	0.00	0.37	10.0	0.04
12/24/20)18 ***-**-47SI - NIEVES, TAMARA	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	3.33	0.00	3.33	10.0	0.33
12/24/20)18 ***-**-67SI - VIRKUS, AMANDA	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	3.84	0.00	3.84	10.0	0.38
12/24/20)18 ***-**-90SI - PULTZ, JOSEPH	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	4.03	0.00	4.03	10.0	0.40
12/24/20	018 ***-**-24SI - RINI, VICTOR ACCOUNT #: 00007227183	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	6.12	0.00	6.12	10.0	0.61
12/24/20	018 ***-**-462I - SMITH, SUZETTE ACCOUNT #: 00007252534	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.66	0.00	0.66	10.0	0.07
12/24/20	018 ***-**-944I - BARCUS, MARK ACCOUNT #: 00007164885	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.24	0.00	0.24	10.0	0.02
12/24/20	018 ***-**-79SI - CREEGAN, THOMAS ACCOUNT #: 00007203830	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	10.12	0.00	10.12	10.0	1.01
12/24/20	018 ***-**-32SI - STEWART, VOLKER ACCOUNT #: 00007203900	CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	0.64	0.00	0.64	10.0	0.06
12/24/20	018 ***-**-18SI - FRAZIER, STEPHE ACCOUNT #: 00007203904	N CALVERT MF TRAILS BUY 0 Units @0.0000		0.00	3.24	0.00	3.24	10.0	0.32
12/14/20	018 ***-**-59CL - ROSENBERG, ACCOUNT #: 00090000291	CLASSIC VALUE R1 BUY 0 Units @0.0000		0.00	1.19	0.00	1.19	10.0	0.12
12/24/20	018 ***-**-725I - LYTLE, DIANE ACCOUNT #: 5014377043	DELAWARE MF TRAILS BUY 0 Units @0.0000		0.00	8.69	0.00	8.69	10.0	0.87
12/24/20	018 ***-**-03CL - GEORGIEV,	EATON VANCE MF TRAILS BUY 0 Units @0.0000		0.00	0.40	0.00	0.40	10.0	0.04

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)							
12/14/201	18 ***-**-6167 - MEYERS, LYNN ACCOUNT #: 00777297925	FINANCIAL INDUSTRIES A BUY 0 Units @0.0000		0.00	2.18	0.00	2.18	10.0	0.22
12/14/201	18 ***-**-869I - GARDENHOUR, ACCOUNT #: 00777269306	GOVERNMENT INCOME A BUY 0 Units @0.0000		0.00	2.35	0.00	2.35	10.0	0.24
12/14/201	18 ***-**-89IN - CALLAMARI, ACCOUNT #: 00002001660	INVESTMENT GRADE BOND A BUY 0 Units @0.0000		0.00	6.78	0.00	6.78	10.0	0.68
12/14/201	18 ***-**-7011 - SCHULD, DENISE ACCOUNT #: 00005094305	JHK SMALL CAP CORE A BUY 0 Units @0.0000		0.00	0.80	0.00	0.80	10.0	0.08
12/14/201	18 ***-**-009I - ALBANO, ANITA ACCOUNT #: 00001956236	JOHN HANCOCK TECHNICAL OP BUY 0 Units @0.0000	PS CL A	0.00	2.46	0.00	2.46	10.0	0.25
12/14/201	18 ***-**-612I - BRUNNER, BARBAR ACCOUNT #: 00777214280	A LARGE CAP EQUITY A BUY 0 Units @0.0000		0.00	10.40	0.00	10.40	10.0	1.04
12/14/201	18 ***-**-3771 - CONSOLETTI, ACCOUNT #: 00850436114	LARGE CAP EQUITY A BUY 0 Units @0.0000		0.00	0.38	0.00	0.38	10.0	0.04
12/24/201	18 ***-**-3919 - CASTELLANO, ACCOUNT #: 6207028619	OAK RIDGE TRAILS BUY 0 Units @0.0000		0.00	1.13	0.00	1.13	10.0	0.11
12/24/201	18 ***-**-7839 - MOONEY,	OAK RIDGE TRAILS BUY 0 Units @0.0000		0.00	0.19	0.00	0.19	10.0	0.02
12/24/201	18 ***-**-7839 - MOONEY,	OAK RIDGE TRAILS BUY 0 Units @0.0000		0.00	0.35	0.00	0.35	10.0	0.04
12/24/201	18 ***-**-2773 - DASARO, ANN ACCOUNT #: 4030008314	OAK RIDGE TRAILS BUY 0 Units @0.0000		0.00	3.75	0.00	3.75	10.0	0.38
12/24/201	18 ***-**-7560 - ELLEN, BEVERLY ACCOUNT #: 4030008153	OAK RIDGE TRAILS BUY 0 Units @0.0000		0.00	0.44	0.00	0.44	10.0	0.04
12/14/201	18 ***-**-805I - ALBANO, CARL ACCOUNT #: 00002034825	STRATEGIC INCOME A BUY 0 Units @0.0000		0.00	5.14	0.00	5.14	10.0	0.51
12/14/201	18 ***-**-86IN - DESJARDINS, ACCOUNT #: 00002098689	STRATEGIC INCOME A BUY 0 Units @0.0000		0.00	7.06	0.00	7.06	10.0	0.71
12/24/201	18 ***-**-3679 - GOWE, NICHOLAS	VOYA TRAILS BUY 0 Units @0.0000		0.00	3.92	0.00	3.92	10.0	0.39
12/24/201	18 ***-**-3904 - DENNIS, CONNOR	VOYA TRAILS BUY 0 Units @0.0000		0.00	0.30	0.00	0.30	10.0	0.03

December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT		YESTMENT AMOUNT (GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1		TRANSACTIONS	(continue	ed)				
	8 ***-**-4535 - RATHGABER, ACCOUNT #: 01330001337	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.33	0.00	0.33	10.0	0.03
12/20/201	8 ***-**-745I - DIAMOND, RANDI ACCOUNT #: 08322551209	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.11	0.00	0.11	10.0	0.01
12/20/201	8 ***-**-745I - DIAMOND, RANDI ACCOUNT #: 08322551209	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.52	0.00	0.52	10.0	0.05
12/20/201	8 ***-**-0804 - GALE, MARY ACCOUNT #: 01007327894	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	2.21	0.00	2.21	10.0	0.22
12/20/201	8 ***-**-0804 - GALE, MARY ACCOUNT #: 01007327894	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	1.64	0.00	1.64	10.0	0.16
12/20/201	8 ***-**-22IR - JACOB, MATHAI ACCOUNT #: 01007953779	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.99	0.00	0.99	10.0	0.10
12/20/201	8 ***-**-22IR - JACOB, MATHAI ACCOUNT #: 01007953779	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.54	0.00	0.54	10.0	0.05
12/20/201	8 ***-**-26IR - HIGLEY, ANNE ACCOUNT #: 01007975620	WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	0.53	0.00	0.53	10.0	0.05
12/20/201	8 ***-**-9772 - BUSKARD, MAUREEN ACCOUNT #: 01007294027	N WELLS FARGO TRAILS BUY 0 Units @0.0000		0.00	4.20	0.00	4.20	10.0	0.42
		* MUTUAL FUND 12B1 TRAILS	SUBTOTAL *	\$0.00	\$380.81	\$0.00	\$380.81		\$38.07
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS							
12/16/201	8 ***-**-80CL - DAVIS, CLIENTS ACCOUNT #: R065707-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000		0.00	2.04	0.00	2.04	10.0	0.20
12/18/201	8 ***-**-896I - BISCHOFF, EMILE ACCOUNT #: R018548-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000		0.00	6.71	0.00	6.71	10.0	0.67
12/16/201	8 ***-**-58IN - LOUNSBURY, ACCOUNT #: C034577-MN	ING VA 008148108 BUY 0 Units @0.0000		0.00	2.25	0.00	2.25	10.0	0.23
12/21/201	8 ***-**-82CL - ROSENBERG, D, ACCOUNT #: VR05048820	INNOVATIVE-SELECT BUY 0 Units @0.0000		0.00	139.71	0.00	139.71	10.0	13.97
12/24/201	8 ***-**-962I - CUMMINS, CAROL ACCOUNT #: 57348542	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	38.18	0.00	38.18	10.0	3.82
12/24/201	8 ***-**-962I - CUMMINS, CAROL ACCOUNT #: 57348542	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	34.00	0.00	34.00	10.0	3.40



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT		INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			BROKER	TRANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: VARIABLE A	NNUITY 1	2B1 TRAILS (continued)							
12/24/201	8 ***-**-1750 - ALLNUT, ACCOUNT #: 57305625	ROBERT	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	699.31	0.00	699.31	10.0	69.93
12/24/201	8 ***-**-0855 - DUNNING ACCOUNT #: 57363350	}	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	24.00	0.00	24.00	10.0	2.40
12/24/201	8 ***-**-465P - SAMPSON	I, KELLY	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	10.00	0.00	10.00	10.0	1.00
12/24/201	8 ***-**-245P - SHERMAN	1, JEFFRY	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	9.76	0.00	9.76	10.0	0.98
12/24/201	8 ***-**-6010 - SHAPIRO), APRIL	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	0.24	0.00	0.24	10.0	0.02
12/24/201	8 ***-**-6010 - SHAPIRO), APRIL	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	25.00	0.00	25.00	10.0	2.50
12/15/201	8 ***-**-6222 - BROOKS, ACCOUNT #: VP61200540		PAC LIFE VA TRAILS 694474 BUY 0 Units @0.0000	792	0.00	3.18	0.00	3.18	10.0	0.32
		* VA	RIABLE ANNUITY 12B1 TRAILS	SUBTOTAL *	\$0.00	\$994.38	\$0.00	\$994.38		\$99.44
			*** BROKER TRANSACTIONS	S TOTAL ***	\$75,145.77	\$3,061.52	\$93.97	\$2,967.55		\$294.54



December 24, 2018

ALEX GEORGIEV

400 West Metro Park Rochester, NY 14623 BROKER #: AGJ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISS		BROKER COMMISSION
						BROKER (COMMISSION	TOTALS
					Brok	er Transac	ctions	\$294.54
					Spl	it Transac	ctions	\$0.00
					Overri	de Transac	ctions	\$0.00
						Adjust	ments	\$0.00
						Payroll	Draw	\$0.00
						Base S	Salary	\$0.00
					Prior	Period Ba	alance	\$0.00
					F	INRA Asses	ssment	\$0.00
						SIPC Asses	ssment	\$0.00
						mmission E o-date Ear		\$294.54 \$35,183.23