

COMMISSION STATEMENT

October 15, 2018

DENICE LAND-D341
 320 South Boston Avenue
 #1130
 Tulsa, OK 74130

BROKER #: D341
 BRANCH: DMN

COMMISSION STATEMENT for DENICE LAND-D341

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>									
PRODUCT CATEGORY: MUTUAL FUNDS									
10/01/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	16.38	0.82	0.00	0.82 60.0 0.49
10/01/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	16.38	0.82	0.00	0.82 60.0 0.49
10/03/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	14.48	0.72	0.00	0.72 60.0 0.43
10/03/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	14.48	0.72	0.00	0.72 60.0 0.43
10/05/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	7.43	0.37	0.00	0.37 60.0 0.22
10/05/2018	00084310415	EVANS, KRISTY	MF	AMERICAN FUNDS 2025 TARGET	B	7.43	0.37	0.00	0.37 60.0 0.22
10/01/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/01/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/03/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/03/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/05/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/05/2018	00084310433	WITTEN, DONALD	MF	AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45 60.0 2.07
10/01/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/01/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/03/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/03/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/05/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/05/2018	00084310473	BREWSTER, ROBERT	MF	AMERICAN FUNDS 2025 TARGET	B	43.50	1.63	0.00	1.63 60.0 0.98
10/01/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/01/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/03/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/03/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/05/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/05/2018	00084310478	OSTER, CAROL	MF	AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05 60.0 0.63
10/01/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/01/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/03/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/03/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/05/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/05/2018	00084310522	LATIMER, KARLA	MF	AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24 60.0 0.74
10/01/2018	00086610084	YOUNG, LANCE	MF	AMERICAN FUNDS 2015 TARGET	B	11.10	0.56	0.00	0.56 60.0 0.34

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10/01/2018 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	11.10	0.56	0.00	0.56	60.0	0.34
10/03/2018 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	9.13	0.46	0.00	0.46	60.0	0.28
10/03/2018 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	9.13	0.46	0.00	0.46	60.0	0.28
10/05/2018 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	12.33	0.62	0.00	0.62	60.0	0.37
10/05/2018 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	12.33	0.62	0.00	0.62	60.0	0.37
10/01/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	35.15	1.76	0.00	1.76	60.0	1.06
10/01/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	35.15	1.76	0.00	1.76	60.0	1.06
10/01/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	856.03	42.80	0.00	42.80	60.0	25.68
10/03/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	31.58	1.58	0.00	1.58	60.0	0.95
10/03/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	31.58	1.58	0.00	1.58	60.0	0.95
10/05/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	31.15	1.56	0.00	1.56	60.0	0.94
10/05/2018 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	31.15	1.56	0.00	1.56	60.0	0.94
10/01/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.46	1.37	0.00	1.37	60.0	0.82
10/01/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.46	1.37	0.00	1.37	60.0	0.82
10/03/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.41	1.37	0.00	1.37	60.0	0.82
10/03/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.41	1.37	0.00	1.37	60.0	0.82
10/05/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.07	1.35	0.00	1.35	60.0	0.81
10/05/2018 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	27.07	1.35	0.00	1.35	60.0	0.81
10/01/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
10/01/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
10/03/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
10/03/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
10/05/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
10/05/2018 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
09/27/2018 00088773930	DECORT, AMANDA	MF NEW PERSPECTIVE FUND-C	B	83.70	0.84	0.00	0.84	60.0	0.50
09/27/2018 00088773930	DECORT, AMANDA	MF NEW PERSPECTIVE FUND-C	B	83.70	0.84	0.00	0.84	60.0	0.50
09/27/2018 00088773930	DECORT, AMANDA	MF THE GROWTH FUND OF AMERICA-C	B	83.70	0.84	0.00	0.84	60.0	0.50
09/27/2018 00088773930	DECORT, AMANDA	MF THE GROWTH FUND OF AMERICA-C	B	83.70	0.84	0.00	0.84	60.0	0.50
10/01/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	29.42	1.47	0.00	1.47	60.0	0.88
10/01/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	29.42	1.47	0.00	1.47	60.0	0.88
10/03/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	30.09	1.50	0.00	1.50	60.0	0.90
10/03/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	30.09	1.50	0.00	1.50	60.0	0.90
10/05/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	27.89	1.39	0.00	1.39	60.0	0.83
10/05/2018 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	27.89	1.39	0.00	1.39	60.0	0.83
10/05/2018 04000803201	GIDDENS, JORDAN	MF AMERICAN FUNDS 2040 TARGET	B	23.26	0.23	0.00	0.23	60.0	0.14
10/05/2018 04000803201	GIDDENS, JORDAN	MF AMERICAN FUNDS 2040 TARGET	B	23.26	0.23	0.00	0.23	60.0	0.14
* MUTUAL FUNDS SUBTOTAL *				\$3,039.03	\$132.08	\$0.00	\$132.08		\$79.20

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

08/31/2018 (None)	VARIOUS, LAND	MFT BLACKROCK	B	0.00	11.34	0.00	11.34	60.0	6.80
10/05/2018 01451345696	COOK, WILLIAM	MFT FIDELITY ADV ENERGY CL A	B	0.00	0.15	0.00	0.15	60.0	0.09
10/05/2018 01451345696	COOK, WILLIAM	MFT FIDELITY ADV LATIN AMERICA FUND	B	0.00	0.08	0.00	0.08	60.0	0.05
10/05/2018 01451345696	COOK, WILLIAM	MFT FIDELITY GOVERNMENT MKT DAILY	B	0.00	1.14	0.00	1.14	60.0	0.68
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADV LEVERAGED CO STOCK	B	0.00	1.10	0.00	1.10	60.0	0.66

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10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR FUNDS	B	0.00	19.41	0.00	19.41	60.0	11.65
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR SMALL CAP FUND	B	0.00	1.72	0.00	1.72	60.0	1.03
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR DIVERSIFIED	B	0.00	1.60	0.00	1.60	60.0	0.96
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR EMERGING ASIA	B	0.00	0.98	0.00	0.98	60.0	0.59
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADV NEW INSIGHTS-CL A	B	0.00	7.88	0.00	7.88	60.0	4.73
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR FUNDS	B	0.00	17.26	0.00	17.26	60.0	10.36
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADVISOR MID CAP II	B	0.00	2.27	0.00	2.27	60.0	1.36
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY ADV LATIN AMERICA FUND	B	0.00	0.45	0.00	0.45	60.0	0.27
10/05/2018 01451345720	COOK, WILLIAM	MFT FIDELITY GOVERNMENT MKT DAILY	B	0.00	2.30	0.00	2.30	60.0	1.38
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$67.68	\$0.00	\$67.68		\$40.61
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>									
09/30/2018 (None)	VARIOUS, LAND	VAT PENN MUTUAL	B	0.00	4,558.42	0.00	4,558.42	60.0	2,735.05
10/01/2018 (None)	SIVADON, ANGELA	VAT VOYA LIFE	B	0.00	41.65	0.00	41.65	60.0	24.99
10/04/2018 (None)	MADDOX, REBBECCA	VAT VOYA LIFE	B	0.00	40.55	0.00	40.55	60.0	24.33
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$4,640.62	\$0.00	\$4,640.62		\$2,784.37
*** DIRECT TRANSACTIONS TOTAL ***				\$3,039.03	\$4,840.38	\$0.00	\$4,840.38		\$2,904.18

BROKER COMMISSION TOTALS

Broker Transactions	\$2,904.18
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-66.93
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$2,837.25
Year-to-date Commissions	\$13,401.32



IBD Commission Statements - Detail Report

For Period: Week# 41 , 10/01/2018 - 10/05/2018

For: DOMINION INSURANCE SERVICES LLC (P53)

Run Date: 10/06/2018

Producer Name	Producer Number	Policy Number	Client Name	Product Name	Transaction Date	Source	Payment Frequency	Calculation Basis Amount	Transaction Type	Rate	Commission Amount
LAND, DENICE	95243	8918765	YEATES, SHERRILL	PENN FREEDOM	09/30/2018	ASSET VALUE		\$129,956.37	Trailer	0.29%	\$373.62
		Subtotal for 8918765									\$373.62
		8924358	STOWELL, JESSICA	PENN FREEDOM	09/30/2018	ASSET VALUE		\$42,836.88	Trailer	0.29%	\$123.16
		Subtotal for 8924358									\$123.16
		8927935	REED, SUSAN J	INFLATION PROTECTOR	09/30/2018	ASSET VALUE		\$74,174.01	Trailer	0.25%	\$185.44
		Subtotal for 8927935									\$185.44
		8928599	ROBINSON, MARY	INFLATION PROTECTOR	09/30/2018	ASSET VALUE		\$169,572.54	Trailer	0.25%	\$423.93
		Subtotal for 8928599									\$423.93
		8932793	STOWELL, JESSICA	PENN FREEDOM	09/30/2018	ASSET VALUE		\$365,832.17	Trailer	0.29%	\$1,051.77
		Subtotal for 8932793									\$1,051.77
		8935216	HANNAH, LOIS A	INFLATION PROTECTOR	09/30/2018	ASSET VALUE		\$95,461.78	Trailer	0.25%	\$238.65
		Subtotal for 8935216									\$238.65
		8936118	YEATES, SHERRILL S	INFLATION PROTECTOR	09/30/2018	ASSET VALUE		\$61,620.73	Trailer	0.25%	\$154.05
		Subtotal for 8936118									\$154.05
		8939402	CONGER, RHONDA L	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$136,863.78	Trailer	0.25%	\$342.16
		Subtotal for 8939402									\$342.16
		8941786	SCHAEFER, MARCIA H	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$37,489.71	Trailer	0.25%	\$93.72
		Subtotal for 8941786									\$93.72
		8941787	SCHAEFER, MARCIA H	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$23,029.78	Trailer	0.25%	\$57.57



IBD Commission Statements - Detail Report

For Period: Week# 41 , 10/01/2018 - 10/05/2018

For: DOMINION INSURANCE SERVICES LLC (P53)

Run Date: 10/06/2018

Producer Name	Producer Number	Policy Number	Client Name	Product Name	Transaction Date	Source	Payment Frequency	Calculation Basis Amount	Transaction Type	Rate	Commission Amount
LAND, DENICE	95243	Subtotal for 8941787									\$57.57
		8945536	LAND, REGENIA H	INFLATION PROTECTOR	09/30/2018	ASSET VALUE		\$71,168.09	Trailer	0.25%	\$177.92
		Subtotal for 8945536									\$177.92
		8947732	SCOTT, ANDREW B	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$37,666.34	Trailer	0.25%	\$94.17
		Subtotal for 8947732									\$94.17
		8947935	LENOX, ANTHONY	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$342,741.77	Trailer	0.25%	\$856.85
		Subtotal for 8947935									\$856.85
		8950065	STOWELL, FREDERICK	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$72,297.26	Trailer	0.25%	\$180.74
		Subtotal for 8950065									\$180.74
		8959089	CALVERT, JEFFREY W	SMART FOUNDATION FLEX VA	09/30/2018	ASSET VALUE		\$81,868.61	Trailer	0.25%	\$204.67
Subtotal for 8959089									\$204.67		
Subtotal for LAND, DENICE:										\$4,558.42	
Broker Dealer Total:										\$4,558.42	