



COMMISSION STATEMENT

November 05, 2018

DAVID IOBST
323 Paddington Dr
Bear, DE 19701

BROKER #: B01
BRANCH #01001 - LifeMark Home Office

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|--------------------------------|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| BROKER TRANSACTIONS | | | | | | | | |
| PRODUCT CATEGORY: VARIABLE ANNUITIES | | | | | | | | |
| 10/31/2018 | ***-**-7122 - DECHTIARUK, ERIC | INTEGRITY LIFE 45813X711 | 2,000.00 | 95.00 | 0.00 | 95.00 | 60.0 | 57.00 |
| | ACCOUNT #: 2200551161 | BUY 0 Units @0.0000 | | | | | | |
| 09/25/2018 | ***-**-0405 - CAUDILL, PATRICK | INTEGRITY PINNACLE OPTION II | 2,000.00 | 95.00 | 0.00 | 95.00 | 60.0 | 57.00 |
| | | BUY 1 Units @2000.0000 | | | | | | |
| 09/25/2018 | ***-**-2993 - GOOD, ANISSA | INTEGRITY PINNACLE OPTION III | 2,000.00 | 95.00 | 0.00 | 95.00 | 60.0 | 57.00 |
| | | BUY 1 Units @2000.0000 | | | | | | |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$6,000.00 | \$285.00 | \$0.00 | \$285.00 | | \$171.00 |
| PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS | | | | | | | | |
| 10/31/2018 | ***-**-5150 - LYNCH, SUSAN | PERSPECTIVE II DTCC | 0.00 | 7.44 | 0.00 | 7.44 | 60.0 | 4.46 |
| | ACCOUNT #: 1019862344 | BUY 0 Units @0.0000 | | | | | | |
| 10/31/2018 | ***-**-9337 - DAWSON, AMBER | PERSPECTIVE II DTCC | 0.00 | 74.29 | 0.00 | 74.29 | 60.0 | 44.57 |
| | ACCOUNT #: 1019946904 | BUY 0 Units @0.0000 | | | | | | |
| 10/31/2018 | ***-**-211J - IOBST, DAVID | PERSPECTIVE II DTCC | 0.00 | 18.36 | 0.00 | 18.36 | 60.0 | 11.02 |
| | ACCOUNT #: 1020072667 | BUY 0 Units @0.0000 | | | | | | |
| | | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$0.00 | \$100.09 | \$0.00 | \$100.09 | | \$60.05 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$6,000.00 | \$385.09 | \$0.00 | \$385.09 | | \$231.05 |



BROKER #: B01
BRANCH #01001 - LifeMark Home Office

| DATE | CLIENT | INVESTMENT | AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION | |
|------|--------|------------|--------|------------------|-----------------|--|------|-------------------|--|
| | | | | | | | | | |
| | | | | | | <u>BROKER COMMISSION TOTALS</u> | | | |
| | | | | | | Broker Transactions | | \$231.05 | |
| | | | | | | Split Transactions | | \$0.00 | |
| | | | | | | Override Transactions | | \$0.00 | |
| | | | | | | Adjustments | | \$0.00 | |
| | | | | | | Payroll Draw | | \$0.00 | |
| | | | | | | Base Salary | | \$0.00 | |
| | | | | | | Prior Period Balance | | \$69.12 | |
| | | | | | | FINRA Assessment | | \$0.00 | |
| | | | | | | SIPC Assessment | | \$0.00 | |
| | | | | | | | | | |
| | | | | | | Net Commission Earned | | \$300.17 | |
| | | | | | | Year-to-date Earnings | | \$11,537.56 | |