



# COMMISSION STATEMENT

## October 08, 2018

MICHAEL GAROFALO  
54 Brookmeadow Circle  
Shrewsbury, PA 17361

BROKER #: A17  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
10/01/2018	***-**-18IN - KUNKEL, RYAN	AMERICAN BALANCED FUND-A	50.00	1.88	0.00	1.88	85.0	1.60
	ACCOUNT #: 00087404382	BUY 2 Units @29.3200						
10/01/2018	***-**-18IN - KUNKEL, RYAN	CAPITAL INCOME BUILDER-A	50.00	1.88	0.00	1.88	85.0	1.60
	ACCOUNT #: 00087404382	BUY 1 Units @63.2400						
10/02/2018	***-**-830J - STRAUB, JANE	HARTFORD BALANCED INCOME FD CL C	999.99	10.00	0.00	10.00	85.0	8.50
	ACCOUNT #: LSR011950	BUY 71 Units @14.1500						
10/02/2018	***-**-79IR - WILSON, DELEIGH	THE GROWTH FUND OF AMERICA-A	200.00	5.50	0.00	5.50	85.0	4.68
	ACCOUNT #: 00073333458	BUY 3 Units @58.6300						
10/02/2018	***-**-79IR - WILSON, DELEIGH	THE INCOME FUND OF AMERICA-A	200.00	5.50	0.00	5.50	85.0	4.68
	ACCOUNT #: 00073333458	BUY 8 Units @24.0900						
10/01/2018	***-**-18IN - KUNKEL, RYAN	WASHINGTON MUTUAL INVESTORS FUND-A	100.00	3.75	0.00	3.75	85.0	3.19
	ACCOUNT #: 00087404382	BUY 2 Units @49.1900						
* MUTUAL FUNDS SUBTOTAL *			<b>\$1,599.99</b>	<b>\$28.51</b>	<b>\$0.00</b>	<b>\$28.51</b>		<b>\$24.25</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
09/30/2018	***-**-37IN - GAROFALO, JAMIE	CAPITAL APPRECIATION A	0.00	2.36	0.00	2.36	85.0	2.01
	ACCOUNT #: 03202230162	BUY 0 Units @0.0000						
09/30/2018	***-**-28IR - BUCHANAN,	CAPITAL APPRECIATION A	0.00	13.82	0.00	13.82	85.0	11.75
	ACCOUNT #: 03203316742	BUY 0 Units @0.0000						
09/30/2018	***-**-291I - SHULTZ, SUZETTE	CAPITAL APPRECIATION A	0.00	4.43	0.00	4.43	85.0	3.77
	ACCOUNT #: 03207390020	BUY 0 Units @0.0000						
09/30/2018	***-**-52IN - STEPP, JENNIFER	CAPITAL APPRECIATION A	0.00	2.51	0.00	2.51	85.0	2.13
	ACCOUNT #: 03208148063	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	CAPITAL APPRECIATION A	0.00	0.22	0.00	0.22	85.0	0.19
	ACCOUNT #: 03208148074	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	CAPITAL APPRECIATION C	0.00	3.35	0.00	3.35	85.0	2.85
	ACCOUNT #: 03222003518	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	EQUITY INCOME FUND, INC. A	0.00	0.13	0.00	0.13	85.0	0.11
	ACCOUNT #: 08350946209	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	EQUITY INCOME FUND, INC. C	0.00	2.88	0.00	2.88	85.0	2.45
	ACCOUNT #: 08370183502	BUY 0 Units @0.0000						
09/30/2018	***-**-28IR - BUCHANAN,	GLOBAL FUND A	0.00	14.91	0.00	14.91	85.0	12.67
	ACCOUNT #: 03307694434	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-37IN - GAROFALO, JAMIE	GLOBAL OPPORTUNITIES A	0.00	2.82	0.00	2.82	85.0	2.40
	ACCOUNT #: 02151266045	BUY 0 Units @0.0000						
09/30/2018	***-**-291I - SHULTZ, SUZETTE	GLOBAL OPPORTUNITIES A	0.00	4.19	0.00	4.19	85.0	3.56
	ACCOUNT #: 02154348564	BUY 0 Units @0.0000						
09/30/2018	***-**-291I - SHULTZ, SUZETTE	MAIN STREET FUND A	0.00	3.57	0.00	3.57	85.0	3.03
	ACCOUNT #: 07001198684	BUY 0 Units @0.0000						
09/30/2018	***-**-99IR - BUCHANAN, STEVEN	MAIN STREET FUND A	0.00	14.49	0.00	14.49	85.0	12.32
	ACCOUNT #: 07002755857	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - HERDSON, JOHN	OPPENHEIMER INTERNATIONAL DIVERSIFI	0.00	30.74	0.00	30.74	85.0	26.13
	ACCOUNT #: 01971115433	BUY 0 Units @0.0000						
09/30/2018	***-**-291I - SHULTZ, SUZETTE	OPPENHEIMER STRATEGIC INCOME FD CL	0.00	3.06	0.00	3.06	85.0	2.60
	ACCOUNT #: 02300927864	BUY 0 Units @0.0000						
09/30/2018	***-**-94IN - VITALE, LAURIE	PENNSYLVANIA MUNICIPAL FUND C	0.00	1.87	0.00	1.87	85.0	1.59
	ACCOUNT #: 07420005434	BUY 0 Units @0.0000						
09/30/2018	***-**-99IR - BUCHANAN, STEVEN	QUEST BALANCED A	0.00	9.35	0.00	9.35	85.0	7.95
	ACCOUNT #: 02571411509	BUY 0 Units @0.0000						
09/30/2018	***-**-52IN - STEPP, JENNIFER	QUEST BALANCED A	0.00	1.73	0.00	1.73	85.0	1.47
	ACCOUNT #: 02575466043	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	QUEST BALANCED A	0.00	5.38	0.00	5.38	85.0	4.57
	ACCOUNT #: 02575466054	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	QUEST BALANCED FUND C	0.00	29.36	0.00	29.36	85.0	24.96
	ACCOUNT #: 02592150962	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - HERDSON, JOHN	SMALL & MID-CAP GRWTH FND C	0.00	37.62	0.00	37.62	85.0	31.98
	ACCOUNT #: 07230336886	BUY 0 Units @0.0000						
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$188.79</b>	<b>\$0.00</b>	<b>\$188.79</b>		<b>\$160.49</b>
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
09/30/2018	***-**-322I - SHOCKEY, DEBORAH AS ADVISORS	PLAN III	0.00	47.22	0.00	47.22	85.0	40.14
	ACCOUNT #: E0809906	BUY 0 Units @0.0000						
09/30/2018	***-**-322I - SHOCKEY, DEBORAH AS ADVISORS	PLAN III	0.00	47.22	0.00	47.22	85.0	40.14
	ACCOUNT #: E0809906	BUY 0 Units @0.0000						
09/30/2018	***-**-597I - LEAR, DIANE	AS ADVISORS PLAN III	0.00	53.46	0.00	53.46	85.0	45.44
	ACCOUNT #: E0811893	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-597I - LEAR, DIANE	AS ADVISORS PLAN III	0.00	53.46	0.00	53.46	85.0	45.44
	ACCOUNT #: E0811893	BUY 0 Units @0.0000						
09/30/2018	***-**-30IN - PLOCKI, BARBARA	AS ADVISORS PLAN III	0.00	70.63	0.00	70.63	85.0	60.04
	ACCOUNT #: E0604667	BUY 0 Units @0.0000						
09/30/2018	***-**-30IN - PLOCKI, BARBARA	AS ADVISORS PLAN III	0.00	70.63	0.00	70.63	85.0	60.04
	ACCOUNT #: E0604667	BUY 0 Units @0.0000						
09/30/2018	***-**-653I - MYERS, MARVIN	AS ADVISORS PLAN III	0.00	17.03	0.00	17.03	85.0	14.48
	ACCOUNT #: E0626846	BUY 0 Units @0.0000						
09/30/2018	***-**-653I - MYERS, MARVIN	AS ADVISORS PLAN III	0.00	17.03	0.00	17.03	85.0	14.48
	ACCOUNT #: E0626846	BUY 0 Units @0.0000						
09/30/2018	***-**-35IN - TOBIN, MAUREEN	AS ADVISORS PLAN III	0.00	31.11	0.00	31.11	85.0	26.44
	ACCOUNT #: E0627974	BUY 0 Units @0.0000						
09/30/2018	***-**-35IN - TOBIN, MAUREEN	AS ADVISORS PLAN III	0.00	31.11	0.00	31.11	85.0	26.44
	ACCOUNT #: E0627974	BUY 0 Units @0.0000						
09/30/2018	***-**-65IN - BARLUP, DAVID	AS ADVISORS PLAN III	0.00	77.65	0.00	77.65	85.0	66.00
	ACCOUNT #: E0590925	BUY 0 Units @0.0000						
09/30/2018	***-**-65IN - BARLUP, DAVID	AS ADVISORS PLAN III	0.00	77.65	0.00	77.65	85.0	66.00
	ACCOUNT #: E0590925	BUY 0 Units @0.0000						
09/30/2018	***-**-244I - REED, GENEVIEVE	AS ADVISORS PLAN III	0.00	77.49	0.00	77.49	85.0	65.87
	ACCOUNT #: E0590671	BUY 0 Units @0.0000						
09/30/2018	***-**-244I - REED, GENEVIEVE	AS ADVISORS PLAN III	0.00	77.49	0.00	77.49	85.0	65.87
	ACCOUNT #: E0590671	BUY 0 Units @0.0000						
09/30/2018	***-**-376I - WAGNER, LINDA	AS ADVISORS PLAN III	0.00	47.32	0.00	47.32	85.0	40.22
	ACCOUNT #: E0621993	BUY 0 Units @0.0000						
09/30/2018	***-**-376I - WAGNER, LINDA	AS ADVISORS PLAN III	0.00	47.32	0.00	47.32	85.0	40.22
	ACCOUNT #: E0621993	BUY 0 Units @0.0000						
09/30/2018	***-**-305I - WAGNER, KEITH	AS ADVISORS PLAN III	0.00	62.41	0.00	62.41	85.0	53.05
	ACCOUNT #: E0849513	BUY 0 Units @0.0000						
09/30/2018	***-**-305I - WAGNER, KEITH	AS ADVISORS PLAN III	0.00	62.41	0.00	62.41	85.0	53.05
	ACCOUNT #: E0849513	BUY 0 Units @0.0000						
09/30/2018	***-**-28IR - BUCHANAN,	AS ADVISORS PLAN III	0.00	68.09	0.00	68.09	85.0	57.88
	ACCOUNT #: E0827834	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-28IR - BUCHANAN, ACCOUNT #: E0827834	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	68.09	0.00	68.09	85.0	57.88
09/30/2018	***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	35.16	0.00	35.16	85.0	29.89
09/30/2018	***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	35.16	0.00	35.16	85.0	29.89
09/30/2018	***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	29.92	0.00	29.92	85.0	25.43
09/30/2018	***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	29.92	0.00	29.92	85.0	25.43
09/30/2018	***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	112.71	0.00	112.71	85.0	95.80
09/30/2018	***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	112.71	0.00	112.71	85.0	95.80
09/30/2018	***-**-90IN - BARLUP, DIANE ACCOUNT #: E0770790	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	34.14	0.00	34.14	85.0	29.02
09/30/2018	***-**-184I - BEAVERSON, ROYCE ACCOUNT #: E0713242	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	54.02	0.00	54.02	85.0	45.92
09/30/2018	***-**-184I - BEAVERSON, ROYCE ACCOUNT #: E0713242	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	54.02	0.00	54.02	85.0	45.92
09/30/2018	***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	10.01	0.00	10.01	85.0	8.51
09/30/2018	***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	10.01	0.00	10.01	85.0	8.51
09/30/2018	***-**-871I - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	29.20	0.00	29.20	85.0	24.82
09/30/2018	***-**-871I - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	29.20	0.00	29.20	85.0	24.82
09/30/2018	***-**-180I - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	32.01	0.00	32.01	85.0	27.21
09/30/2018	***-**-180I - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	32.01	0.00	32.01	85.0	27.21



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-683I - SCHWARTZ, EMILY	AS ADVISORS PLAN III	0.00	78.81	0.00	78.81	85.0	66.99
	ACCOUNT #: E0750396	BUY 0 Units @0.0000						
09/30/2018	***-**-683I - SCHWARTZ, EMILY	AS ADVISORS PLAN III	0.00	78.81	0.00	78.81	85.0	66.99
	ACCOUNT #: E0750396	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - BURG, WAYNE	AS ADVISORS PLAN III	0.00	13.06	0.00	13.06	85.0	11.10
	ACCOUNT #: E0757210	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - BURG, WAYNE	AS ADVISORS PLAN III	0.00	13.06	0.00	13.06	85.0	11.10
	ACCOUNT #: E0757210	BUY 0 Units @0.0000						
09/30/2018	***-**-32IN - BURG, THERESA	AS ADVISORS PLAN III	0.00	66.35	0.00	66.35	85.0	56.40
	ACCOUNT #: E0756666	BUY 0 Units @0.0000						
09/30/2018	***-**-32IN - BURG, THERESA	AS ADVISORS PLAN III	0.00	66.35	0.00	66.35	85.0	56.40
	ACCOUNT #: E0756666	BUY 0 Units @0.0000						
09/30/2018	***-**-92IN - SMITH, JOHN	AS ADVISORS PLAN III	0.00	49.30	0.00	49.30	85.0	41.91
	ACCOUNT #: E0790239	BUY 0 Units @0.0000						
09/30/2018	***-**-92IN - SMITH, JOHN	AS ADVISORS PLAN III	0.00	49.30	0.00	49.30	85.0	41.91
	ACCOUNT #: E0790239	BUY 0 Units @0.0000						
09/30/2018	***-**-54IN - GAROFALO,	AS ADVISORS PLAN III	0.00	60.38	0.00	60.38	85.0	51.32
	ACCOUNT #: E0790269	BUY 0 Units @0.0000						
09/30/2018	***-**-54IN - GAROFALO,	AS ADVISORS PLAN III	0.00	60.38	0.00	60.38	85.0	51.32
	ACCOUNT #: E0790269	BUY 0 Units @0.0000						
09/30/2018	***-**-153I - SHOCKEY, JEFFREY	AS ADVISORS PLAN III	0.00	65.11	0.00	65.11	85.0	55.34
	ACCOUNT #: E0810476	BUY 0 Units @0.0000						
09/30/2018	***-**-153I - SHOCKEY, JEFFREY	AS ADVISORS PLAN III	0.00	65.11	0.00	65.11	85.0	55.34
	ACCOUNT #: E0810476	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	AS ADVISORS PLAN III	0.00	27.25	0.00	27.25	85.0	23.16
	ACCOUNT #: E0809876	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	AS ADVISORS PLAN III	0.00	27.25	0.00	27.25	85.0	23.16
	ACCOUNT #: E0809876	BUY 0 Units @0.0000						
09/30/2018	***-**-32IN - BURG, THERESA	AS ADVISORS PLAN III	0.00	22.12	0.00	22.12	85.0	18.80
	ACCOUNT #: E0757025	BUY 0 Units @0.0000						
09/30/2018	***-**-32IN - BURG, THERESA	AS ADVISORS PLAN III	0.00	22.12	0.00	22.12	85.0	18.80
	ACCOUNT #: E0757025	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	56.97	0.00	56.97	85.0	48.42
09/30/2018	***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	56.97	0.00	56.97	85.0	48.42
09/30/2018	***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	80.05	0.00	80.05	85.0	68.04
09/30/2018	***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	80.05	0.00	80.05	85.0	68.04
09/30/2018	***-**-375I - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	10.31	0.00	10.31	85.0	8.76
09/30/2018	***-**-375I - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	10.31	0.00	10.31	85.0	8.76
09/30/2018	***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	25.42	0.00	25.42	85.0	21.61
09/30/2018	***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	25.42	0.00	25.42	85.0	21.61
09/30/2018	***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	12.15	0.00	12.15	85.0	10.33
09/30/2018	***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	12.15	0.00	12.15	85.0	10.33
09/30/2018	***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	15.46	0.00	15.46	85.0	13.14
09/30/2018	***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	15.46	0.00	15.46	85.0	13.14
09/30/2018	***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	11.09	0.00	11.09	85.0	9.43
09/30/2018	***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	11.09	0.00	11.09	85.0	9.43
09/30/2018	***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	49.44	0.00	49.44	85.0	42.02
09/30/2018	***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	49.44	0.00	49.44	85.0	42.02



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-36IN - CROWL, LINDA	AS ADVISORS PLAN III	0.00	15.81	0.00	15.81	85.0	13.44
	ACCOUNT #: E0908044	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	AS ADVISORS PLAN III	0.00	15.81	0.00	15.81	85.0	13.44
	ACCOUNT #: E0908044	BUY 0 Units @0.0000						
09/30/2018	***-**-26IN - CROWL, ROBERT	AS ADVISORS PLAN III	0.00	49.44	0.00	49.44	85.0	42.02
	ACCOUNT #: E0905290	BUY 0 Units @0.0000						
09/30/2018	***-**-26IN - CROWL, ROBERT	AS ADVISORS PLAN III	0.00	49.44	0.00	49.44	85.0	42.02
	ACCOUNT #: E0905290	BUY 0 Units @0.0000						
09/30/2018	***-**-069I - MEHALKO,	AS ADVISORS PLAN III	0.00	27.84	0.00	27.84	85.0	23.66
	ACCOUNT #: E0778173	BUY 0 Units @0.0000						
09/30/2018	***-**-069I - MEHALKO,	AS ADVISORS PLAN III	0.00	27.84	0.00	27.84	85.0	23.66
	ACCOUNT #: E0778173	BUY 0 Units @0.0000						
09/30/2018	***-**-11IN - GRAHAM, ARTHUR	AS ADVISORS PLAN III	0.00	53.88	0.00	53.88	85.0	45.80
	ACCOUNT #: E0923647	BUY 0 Units @0.0000						
09/30/2018	***-**-11IN - GRAHAM, ARTHUR	AS ADVISORS PLAN III	0.00	53.88	0.00	53.88	85.0	45.80
	ACCOUNT #: E0923647	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - SHIFFLET,	AS ADVISORS PLAN III	0.00	53.03	0.00	53.03	85.0	45.08
	ACCOUNT #: E0950826	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - SHIFFLET,	AS ADVISORS PLAN III	0.00	53.03	0.00	53.03	85.0	45.08
	ACCOUNT #: E0950826	BUY 0 Units @0.0000						
09/30/2018	***-**-167I - NORNHOLD, DENNIS	AS ADVISORS PLAN III	0.00	98.98	0.00	98.98	85.0	84.13
	ACCOUNT #: E0964895	BUY 0 Units @0.0000						
09/30/2018	***-**-167I - NORNHOLD, DENNIS	AS ADVISORS PLAN III	0.00	98.98	0.00	98.98	85.0	84.13
	ACCOUNT #: E0964895	BUY 0 Units @0.0000						
09/30/2018	***-**-11IN - GRAHAM, ARTHUR	AS ADVISORS PLAN III	0.00	25.10	0.00	25.10	85.0	21.34
	ACCOUNT #: E0985384	BUY 0 Units @0.0000						
09/30/2018	***-**-11IN - GRAHAM, ARTHUR	AS ADVISORS PLAN III	0.00	25.10	0.00	25.10	85.0	21.34
	ACCOUNT #: E0985384	BUY 0 Units @0.0000						
09/30/2018	***-**-48IN - KANE, VIRGINIA	AS ADVISORS PLAN III	0.00	21.95	0.00	21.95	85.0	18.66
	ACCOUNT #: E0985416	BUY 0 Units @0.0000						
09/30/2018	***-**-48IN - KANE, VIRGINIA	AS ADVISORS PLAN III	0.00	21.95	0.00	21.95	85.0	18.66
	ACCOUNT #: E0985416	BUY 0 Units @0.0000						



# COMMISSION STATEMENT

## October 08, 2018

MICHAEL GAROFALO  
54 Brookmeadow Circle  
Shrewsbury, PA 17361

BROKER #: A17  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-30IN - STRAUB, JANE	AS ADVISORS PLAN III	0.00	43.18	0.00	43.18	85.0	36.70
	ACCOUNT #: E0980058	BUY 0 Units @0.0000						
09/30/2018	***-**-30IN - STRAUB, JANE	AS ADVISORS PLAN III	0.00	43.18	0.00	43.18	85.0	36.70
	ACCOUNT #: E0980058	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	AS ADVISORS PLAN III	0.00	86.52	0.00	86.52	85.0	73.54
	ACCOUNT #: E1056844	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	AS ADVISORS PLAN III	0.00	86.52	0.00	86.52	85.0	73.54
	ACCOUNT #: E1056844	BUY 0 Units @0.0000						
09/30/2018	***-**-897I - PLAPPERT, KAREN	AS ADVISORS PLAN III	0.00	35.68	0.00	35.68	85.0	30.33
	ACCOUNT #: E1024452	BUY 0 Units @0.0000						
09/30/2018	***-**-897I - PLAPPERT, KAREN	AS ADVISORS PLAN III	0.00	35.68	0.00	35.68	85.0	30.33
	ACCOUNT #: E1024452	BUY 0 Units @0.0000						
09/30/2018	***-**-959I - HACKMAN, BRANDT	AS ADVISORS PLAN III	0.00	42.57	0.00	42.57	85.0	36.18
	ACCOUNT #: E1063045	BUY 0 Units @0.0000						
09/30/2018	***-**-959I - HACKMAN, BRANDT	AS ADVISORS PLAN III	0.00	42.57	0.00	42.57	85.0	36.18
	ACCOUNT #: E1063045	BUY 0 Units @0.0000						
10/03/2018	***-**-859I - CAMPBELL, GERALD	ING ADVANTAGE SELECT	0.00	16.88	0.00	16.88	85.0	14.35
	ACCOUNT #: R073277-ZS	BUY 0 Units @0.0000						
09/30/2018	***-**-36IR - HERDSON, JOHN	JACKSON ELITE ACCESS E	0.00	41.64	0.00	41.64	85.0	35.39
	ACCOUNT #: 1012521924	BUY 0 Units @0.0000						
09/30/2018	***-**-632I - BURG, THERESA	JACKSON ELITE ACCESS E	0.00	71.31	0.00	71.31	85.0	60.61
	ACCOUNT #: 1015747249	BUY 0 Units @0.0000						
09/30/2018	***-**-648I - KANE, VIRGINIA	JACKSON ELITE ACCESS E	0.00	20.55	0.00	20.55	85.0	17.47
	ACCOUNT #: 1015810986	BUY 0 Units @0.0000						
09/30/2018	***-**-305I - WAGNER, KEITH	JACKSON ELITE ACCESS E	0.00	49.80	0.00	49.80	85.0	42.33
	ACCOUNT #: 1015946705	BUY 0 Units @0.0000						
09/30/2018	***-**-48IN - KANE, VIRGINIA	JACKSON ELITE ACCESS E	0.00	38.26	0.00	38.26	85.0	32.52
	ACCOUNT #: 1019931044	BUY 0 Units @0.0000						
09/30/2018	***-**-597I - LEAR, DIANE	JACKSON ELITE ACCESS OPTION A	0.00	19.46	0.00	19.46	85.0	16.54
	ACCOUNT #: 1014504202	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	JACKSON ELITE ACCESS OPTION A	0.00	211.02	0.00	211.02	85.0	179.37
	ACCOUNT #: 1016264217	BUY 0 Units @0.0000						





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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-94IR - VITALE, LAURIE	JACKSON ELITE ACCESS OPTION A	0.00	15.77	0.00	15.77	85.0	13.40
	ACCOUNT #: 1016299231	BUY 0 Units @0.0000						
09/30/2018	***-**-20IN - GARMAN, KARL	JACKSON ELITE ACCESS OPTION A	0.00	7.93	0.00	7.93	85.0	6.74
	ACCOUNT #: 1017012386	BUY 0 Units @0.0000						
09/30/2018	***-**-62IN - MCKINNEY,	JACKSON NAT VA TRAILS DTCC	0.00	210.53	0.00	210.53	85.0	178.95
	ACCOUNT #: 1013706413	BUY 0 Units @0.0000						
09/30/2018	***-**-53IN - SHOCKEY, JEFFREY	JACKSON NATIONAL PERSPECTIVE II	0.00	38.70	0.00	38.70	85.0	32.90
	ACCOUNT #: 1014308870	BUY 0 Units @0.0000						
09/30/2018	***-**-113I - PIERMANI, JOHN	JACKSON NATIONAL PERSPECTIVE II	0.00	51.02	0.00	51.02	85.0	43.37
	ACCOUNT #: 1014761337	BUY 0 Units @0.0000						
09/30/2018	***-**-228J - BUCHANAN,	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	47.27	0.00	47.27	85.0	40.18
	ACCOUNT #: 1006011280	BUY 0 Units @0.0000						
09/30/2018	***-**-85IN - GRAHAM, BARBARA	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	57.37	0.00	57.37	85.0	48.76
	ACCOUNT #: 1012657141	BUY 0 Units @0.0000						
09/30/2018	***-**-814I - MCKENNA, DONNA	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	152.44	0.00	152.44	85.0	129.57
	ACCOUNT #: 1013003528	BUY 0 Units @0.0000						
09/30/2018	***-**-400I - ROMIG, MARK	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	61.20	0.00	61.20	85.0	52.02
	ACCOUNT #: 1013168853	BUY 0 Units @0.0000						
09/30/2018	***-**-276I - GASSWINT, SUSAN	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	80.92	0.00	80.92	85.0	68.78
	ACCOUNT #: 1013258658	BUY 0 Units @0.0000						
09/30/2018	***-**-228J - BUCHANAN,	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	66.54	0.00	66.54	85.0	56.56
	ACCOUNT #: 1013442998	BUY 0 Units @0.0000						
09/30/2018	***-**-227I - ZELLERS,	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	62.77	0.00	62.77	85.0	53.35
	ACCOUNT #: 1013578113	BUY 0 Units @0.0000						
09/30/2018	***-**-364J - SHIFFLET,	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	58.06	0.00	58.06	85.0	49.35
	ACCOUNT #: 1013759851	BUY 0 Units @0.0000						
09/30/2018	***-**-697I - ENEDY, EMILY	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	21.03	0.00	21.03	85.0	17.88
	ACCOUNT #: 1014092982	BUY 0 Units @0.0000						
09/30/2018	***-**-39IN - KNOUFF, GILBERT	JACKSON VA TRAILS DTCC	0.00	33.31	0.00	33.31	85.0	28.31
	ACCOUNT #: 1012530010	BUY 0 Units @0.0000						
09/30/2018	***-**-39IN - KNOUFF, GILBERT	JACKSON VA TRAILS DTCC	0.00	40.81	0.00	40.81	85.0	34.69
	ACCOUNT #: 1012530311	BUY 0 Units @0.0000						



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-582I - PLOCKI, EDWARD	JACKSON VA TRAILS DTCC	0.00	239.90	0.00	239.90	85.0	203.92
	ACCOUNT #: 1012599060	BUY 0 Units @0.0000						
09/30/2018	***-**-56IN - REYNOLDS,	LINCOLN AM LEGACY III PLUS	0.00	40.40	0.00	40.40	85.0	34.34
	ACCOUNT #: 959788496	BUY 0 Units @0.0000						
09/30/2018	***-**-842I - GREENHALGH,	LINCOLN FIN VA TRAILS 534222443	0.00	200.33	0.00	200.33	85.0	170.28
	ACCOUNT #: 959942592	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	LINCOLN FIN VA TRAILS DTCC 53422260	0.00	17.19	0.00	17.19	85.0	14.61
	ACCOUNT #: 959762252	BUY 0 Units @0.0000						
09/30/2018	***-**-26IN - CROWL, ROBERT	LINCOLN FIN VA TRAILS DTCC 53422260	0.00	17.19	0.00	17.19	85.0	14.61
	ACCOUNT #: 959762253	BUY 0 Units @0.0000						
09/30/2018	***-**-30IN - STRAUB, JANE	LINCOLN FIN VA TRAILS DTCC 53422260	0.00	8.72	0.00	8.72	85.0	7.41
	ACCOUNT #: 959798358	BUY 0 Units @0.0000						
09/30/2018	***-**-33IN - KNOBL, LISA	PERSPECTIVE II DTCC	0.00	31.54	0.00	31.54	85.0	26.81
	ACCOUNT #: 1018661027	BUY 0 Units @0.0000						
09/30/2018	***-**-136I - CONLON-SCOLTOCK,	PERSPECTIVE II DTCC	0.00	22.11	0.00	22.11	85.0	18.79
	ACCOUNT #: 1018710060	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	PERSPECTIVE II DTCC	0.00	220.75	0.00	220.75	85.0	187.64
	ACCOUNT #: 1018787969	BUY 0 Units @0.0000						
09/30/2018	***-**-52IN - KUNKEL, RAY	PERSPECTIVE II DTCC	0.00	113.84	0.00	113.84	85.0	96.76
	ACCOUNT #: 1018799355	BUY 0 Units @0.0000						
09/30/2018	***-**-99IR - BUCHANAN, STEVEN	PERSPECTIVE II DTCC	0.00	41.44	0.00	41.44	85.0	35.22
	ACCOUNT #: 1018892479	BUY 0 Units @0.0000						
09/30/2018	***-**-400I - ROMIG, MARK	PERSPECTIVE II DTCC	0.00	54.47	0.00	54.47	85.0	46.30
	ACCOUNT #: 1019057603	BUY 0 Units @0.0000						
09/30/2018	***-**-949I - KLOKIS, DENISE	PERSPECTIVE II DTCC	0.00	35.45	0.00	35.45	85.0	30.13
	ACCOUNT #: 1019390361	BUY 0 Units @0.0000						
09/30/2018	***-**-962I - KLOKIS, ROBERT	PERSPECTIVE II DTCC	0.00	35.27	0.00	35.27	85.0	29.98
	ACCOUNT #: 1019390434	BUY 0 Units @0.0000						
09/30/2018	***-**-74IN - MCLAUGHLIN, JOHN	PERSPECTIVE II DTCC	0.00	89.43	0.00	89.43	85.0	76.02
	ACCOUNT #: 1019656124	BUY 0 Units @0.0000						
09/30/2018	***-**-00IN - ROMIG, MARK	PERSPECTIVE II DTCC	0.00	34.37	0.00	34.37	85.0	29.21
	ACCOUNT #: 1020004262	BUY 0 Units @0.0000						



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-14IN - MCKENNA, DONNA	PERSPECTIVE II DTCC	0.00	40.89	0.00	40.89	85.0	34.76
	ACCOUNT #: 1020006044	BUY 0 Units @0.0000						
09/30/2018	***-**-508I - FREY, DONALD	PERSPECTIVE II DTCC	0.00	11.78	0.00	11.78	85.0	10.01
	ACCOUNT #: 1020119299	BUY 0 Units @0.0000						
09/30/2018	***-**-30IR - STRAUB, FBO MRS	PERSPECTIVE II DTCC	0.00	47.93	0.00	47.93	85.0	40.74
	ACCOUNT #: 1020163875	BUY 0 Units @0.0000						
09/30/2018	***-**-35IN - TOBIN, MAUREEN	PERSPECTIVE II DTCC	0.00	47.50	0.00	47.50	85.0	40.38
	ACCOUNT #: 1020192220	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	PERSPECTIVE II DTCC	0.00	100.53	0.00	100.53	85.0	85.45
	ACCOUNT #: 1020250050	BUY 0 Units @0.0000						
09/30/2018	***-**-36IN - CROWL, LINDA	PERSPECTIVE II DTCC	0.00	103.99	0.00	103.99	85.0	88.39
	ACCOUNT #: 1020329722	BUY 0 Units @0.0000						
09/30/2018	***-**-881I - HOUSER, LORI	PERSPECTIVE II DTCC	0.00	188.21	0.00	188.21	85.0	159.98
	ACCOUNT #: 1020346309	BUY 0 Units @0.0000						
09/30/2018	***-**-1013 - LOYCH, ALICE	PERSPECTIVE II DTCC	0.00	192.14	0.00	192.14	85.0	163.32
	ACCOUNT #: 1020374345	BUY 0 Units @0.0000						
09/30/2018	***-**-036I - KAKAREKA, PAUL	PERSPECTIVE II DTCC	0.00	95.44	0.00	95.44	85.0	81.12
	ACCOUNT #: 1020404619	BUY 0 Units @0.0000						
09/30/2018	***-**-31IN - REED, JACK	PERSPECTIVE II DTCC	0.00	44.31	0.00	44.31	85.0	37.66
	ACCOUNT #: 1020415033	BUY 0 Units @0.0000						
09/30/2018	***-**-44IR - REED, GENEVIEVE	PERSPECTIVE II DTCC	0.00	46.56	0.00	46.56	85.0	39.58
	ACCOUNT #: 1020415050	BUY 0 Units @0.0000						
09/30/2018	***-**-167I - NORNHOLD, DENNIS	PERSPECTIVE II DTCC	0.00	46.82	0.00	46.82	85.0	39.80
	ACCOUNT #: 1020415157	BUY 0 Units @0.0000						
09/30/2018	***-**-167I - NORNHOLD, DENNIS	PERSPECTIVE II DTCC	0.00	47.28	0.00	47.28	85.0	40.19
	ACCOUNT #: 1020415165	BUY 0 Units @0.0000						
09/30/2018	***-**-036I - KAKAREKA, PAUL	PERSPECTIVE II DTCC	0.00	79.67	0.00	79.67	85.0	67.72
	ACCOUNT #: 1020419535	BUY 0 Units @0.0000						
09/30/2018	***-**-20IN - GARMAN, KARL	PERSPECTIVE II DTCC	0.00	40.95	0.00	40.95	85.0	34.81
	ACCOUNT #: 1020579915	BUY 0 Units @0.0000						
09/30/2018	***-**-30IN - PLOCKI, BARBARA	PRUDENTIAL AS ADVISORS PLAN III	0.00	79.73	0.00	79.73	85.0	67.77
	ACCOUNT #: E1225914	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-582I - PLOCKI, EDWARD	PRUDENTIAL AS ADVISORS PLAN III	0.00	113.02	0.00	113.02	85.0	96.07
	ACCOUNT #: E1208408	BUY 0 Units @0.0000						
09/30/2018	***-**-84IN - LEVON, FRANCES	PRUDENTIAL AS ADVISORS PLAN III	0.00	40.26	0.00	40.26	85.0	34.22
	ACCOUNT #: E1177122	BUY 0 Units @0.0000						
09/30/2018	***-**-01IN - MADDEN, GARY	PRUDENTIAL AS ADVISORS PLAN III	0.00	94.56	0.00	94.56	85.0	80.38
	ACCOUNT #: E1076733	BUY 0 Units @0.0000						
09/30/2018	***-**-799I - BUCHANAN, STEVEN	PRUDENTIAL AS ADVISORS PLAN III	0.00	121.68	0.00	121.68	85.0	103.43
	ACCOUNT #: E1115486	BUY 0 Units @0.0000						
09/30/2018	***-**-508I - FREY, DONALD	PRUDENTIAL AS ADVISORS PLAN III	0.00	108.27	0.00	108.27	85.0	92.03
	ACCOUNT #: E1106050	BUY 0 Units @0.0000						
09/30/2018	***-**-48IN - JOHNSON, MARY	PRUDENTIAL VA TRAILS 74430A227	0.00	164.82	0.00	164.82	85.0	140.10
	ACCOUNT #: E0518446	BUY 0 Units @0.0000						
09/30/2018	***-**-48IN - JOHNSON, MARY	PRUDENTIAL VA TRAILS 74430A227	0.00	164.82	0.00	164.82	85.0	140.10
	ACCOUNT #: E0518446	BUY 0 Units @0.0000						
09/30/2018	***-**-99IN - BUCHANAN, STEVEN	PRUDENTIAL VA TRAILS 74430A227	0.00	91.45	0.00	91.45	85.0	77.73
	ACCOUNT #: E0564240	BUY 0 Units @0.0000						
09/30/2018	***-**-99IN - BUCHANAN, STEVEN	PRUDENTIAL VA TRAILS 74430A227	0.00	91.45	0.00	91.45	85.0	77.73
	ACCOUNT #: E0564240	BUY 0 Units @0.0000						
09/30/2018	***-**-267I - HARBOLD, JERE	PRUDENTIAL VA TRAILS 74430A227	0.00	77.55	0.00	77.55	85.0	65.92
	ACCOUNT #: E0688861	BUY 0 Units @0.0000						
09/30/2018	***-**-267I - HARBOLD, JERE	PRUDENTIAL VA TRAILS 74430A227	0.00	77.55	0.00	77.55	85.0	65.92
	ACCOUNT #: E0688861	BUY 0 Units @0.0000						
09/30/2018	***-**-78IN - MADDEN, MARILYN	PRUDENTIAL VA TRAILS 74430A227	0.00	55.38	0.00	55.38	85.0	47.07
	ACCOUNT #: E0688957	BUY 0 Units @0.0000						
09/30/2018	***-**-78IN - MADDEN, MARILYN	PRUDENTIAL VA TRAILS 74430A227	0.00	55.38	0.00	55.38	85.0	47.07
	ACCOUNT #: E0688957	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - REAM, PATRICIA	PRUDENTIAL VA TRAILS 74430A227	0.00	27.00	0.00	27.00	85.0	22.95
	ACCOUNT #: E0521809	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - REAM, PATRICIA	PRUDENTIAL VA TRAILS 74430A227	0.00	27.00	0.00	27.00	85.0	22.95
	ACCOUNT #: E0521809	BUY 0 Units @0.0000						
09/30/2018	***-**-39IN - KNOUFF, GILBERT	PRUDENTIAL VA TRAILS 74430A227	0.00	103.88	0.00	103.88	85.0	88.30
	ACCOUNT #: E0682475	BUY 0 Units @0.0000						



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MICHAEL GAROFALO  
54 Brookmeadow Circle  
Shrewsbury, PA 17361

BROKER #: A17  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
09/30/2018	***-**-39IN - KNOUFF, GILBERT	PRUDENTIAL VA TRAILS 74430A227	0.00	103.88	0.00	103.88	85.0	88.30
	ACCOUNT #: E0682475	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - BURG, WAYNE	PRUDENTIAL VA TRAILS 74430A227	0.00	12.08	0.00	12.08	85.0	10.27
	ACCOUNT #: E0652393	BUY 0 Units @0.0000						
09/30/2018	***-**-64IN - BURG, WAYNE	PRUDENTIAL VA TRAILS 74430A227	0.00	12.08	0.00	12.08	85.0	10.27
	ACCOUNT #: E0652393	BUY 0 Units @0.0000						
09/30/2018	***-**-54IN - GAROFALO,	PRUDENTIAL VA TRAILS 74430A227	0.00	176.19	0.00	176.19	85.0	149.76
	ACCOUNT #: E0654831	BUY 0 Units @0.0000						
09/30/2018	***-**-54IN - GAROFALO,	PRUDENTIAL VA TRAILS 74430A227	0.00	176.19	0.00	176.19	85.0	149.76
	ACCOUNT #: E0654831	BUY 0 Units @0.0000						
09/30/2018	***-**-962I - KLOKIS, ROBERT	PRUDENTIAL VA TRAILS 74430A227	0.00	29.40	0.00	29.40	85.0	24.99
	ACCOUNT #: E0652796	BUY 0 Units @0.0000						
09/30/2018	***-**-962I - KLOKIS, ROBERT	PRUDENTIAL VA TRAILS 74430A227	0.00	29.40	0.00	29.40	85.0	24.99
	ACCOUNT #: E0652796	BUY 0 Units @0.0000						
09/30/2018	***-**-35IN - TOBIN, MAUREEN	PRUDENTIAL VA TRAILS 74430A227	0.00	83.42	0.00	83.42	85.0	70.91
	ACCOUNT #: E0790708	BUY 0 Units @0.0000						
09/30/2018	***-**-35IN - TOBIN, MAUREEN	PRUDENTIAL VA TRAILS 74430A227	0.00	83.42	0.00	83.42	85.0	70.91
	ACCOUNT #: E0790708	BUY 0 Units @0.0000						
09/30/2018	***-**-897I - PLAPPERT, KAREN	PRUDENTIAL VA TRAILS 74430A227	0.00	55.10	0.00	55.10	85.0	46.84
	ACCOUNT #: E0752079	BUY 0 Units @0.0000						
09/30/2018	***-**-897I - PLAPPERT, KAREN	PRUDENTIAL VA TRAILS 74430A227	0.00	55.10	0.00	55.10	85.0	46.84
	ACCOUNT #: E0752079	BUY 0 Units @0.0000						
09/30/2018	***-**-057I - PLAPPERT,	PRUDENTIAL VA TRAILS 74430A227	0.00	65.00	0.00	65.00	85.0	55.25
	ACCOUNT #: E0752084	BUY 0 Units @0.0000						
09/30/2018	***-**-057I - PLAPPERT,	PRUDENTIAL VA TRAILS 74430A227	0.00	65.00	0.00	65.00	85.0	55.25
	ACCOUNT #: E0752084	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	PRUDENTIAL VA TRAILS 74430A227	0.00	87.73	0.00	87.73	85.0	74.57
	ACCOUNT #: E1056864	BUY 0 Units @0.0000						
09/30/2018	***-**-67IN - SIPES, RAE	PRUDENTIAL VA TRAILS 74430A227	0.00	87.73	0.00	87.73	85.0	74.57
	ACCOUNT #: E1056864	BUY 0 Units @0.0000						
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$10,566.03</b>	<b>\$0.00</b>	<b>\$10,566.03</b>		<b>\$8,981.15</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$1,599.99</b>	<b>\$10,783.33</b>	<b>\$0.00</b>	<b>\$10,783.33</b>		<b>\$9,165.89</b>



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						<b><u>BROKER COMMISSION TOTALS</u></b>			
						Broker Transactions		\$9,165.89	
						Split Transactions		\$0.00	
						Override Transactions		\$0.00	
						Adjustments		\$0.00	
						Payroll Draw		\$0.00	
						Base Salary		\$0.00	
						Prior Period Balance		\$0.00	
						FINRA Assessment		\$0.00	
						SIPC Assessment		\$0.00	
						Net Commission Earned		\$9,165.89	
						Year-to-date Earnings		\$102,980.64	