

## **COMMISSION STATEMENT**

## **December 03, 2018**

JOHN KELLY

2400 E. Arizona Biltmore Cir. Suite 1100 Phoenix, AZ 85016 BROKER #: 279

BRANCH #01001 - LifeMark Home Office

| DATE      | CLIENT  | INVESTMENT  | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|-----------|---|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|           |   | BROKE   | R TRANSACTIONS       |                     |                    |                   |      |                      |
| PRODUCT   | CATEGORY: MUTUAL FUND                               | <u></u>   |                      |                     |                    |                   |      |                      |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE AMCAP FUND-A BUY 4 Units @32.4900                         | 125.00               | 2.50                | 0.00               | 2.50              | 90.0 | 2.25                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 |   | 236.60               | 4.73                | 0.00               | 4.73              | 90.0 | 4.26                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE EUROPACIFIC GROWTH FUND-A<br>BUY 4 Units @49.4800         | 177.08               | 3.54                | 0.00               | 3.54              | 90.0 | 3.19                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE EUROPACIFIC GROWTH FUND-A<br>BUY 7 Units @49.4800         | 335.18               | 6.70                | 0.00               | 6.70              | 90.0 | 6.03                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE NEW WORLD FUND-A BUY 1 Units @61.3000                     | 41.67                | 0.83                | 0.00               | 0.83              | 90.0 | 0.75                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE NEW WORLD FUND-A BUY 1 Units @61.3000                     | 78.87                | 1.58                | 0.00               | 1.58              | 90.0 | 1.42                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE SMALLCAP WORLD FUND-A<br>BUY 1 Units @54.8200             | 52.08                | 1.04                | 0.00               | 1.04              | 90.0 | 0.94                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE SMALLCAP WORLD FUND-A<br>BUY 2 Units @54.8200             | 98.59                | 1.97                | 0.00               | 1.97              | 90.0 | 1.77                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE THE BOND FUND OF AMERICA-A<br>BUY 14 Units @12.7000       | 177.08               | 3.54                | 0.00               | 3.54              | 90.0 | 3.19                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE THE BOND FUND OF AMERICA-A<br>BUY 26 Units @12.7000       | 335.19               | 6.70                | 0.00               | 6.70              | 90.0 | 6.03                 |
| 11/26/201 | 8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714  | MICHELE THE GROWTH FUND OF AMERICA-A<br>BUY 4 Units @51.8400      | 208.35               | 4.17                | 0.00               | 4.17              | 90.0 | 3.75                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE THE GROWTH FUND OF AMERICA-A<br>BUY 8 Units @51.8400      | 394.34               | 7.89                | 0.00               | 7.89              | 90.0 | 7.10                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE THE INVESTMENT COMPANY OF AMERIC<br>BUY 5 Units @39.7100  | CA-A 208.33          | 4.17                | 0.00               | 4.17              | 90.0 | 3.75                 |
| 11/26/201 | .8 ***-**-645P - DICARLO,<br>ACCOUNT #: 00087877714 | MICHELE THE INVESTMENT COMPANY OF AMERIC<br>BUY 10 Units @39.7100 | CA-A 394.34          | 7.89                | 0.00               | 7.89              | 90.0 | 7.10                 |
|           |   | * MUTUAL FUNDS SUBTOT   | AL * \$2,862.70      | \$57.25             | \$0.00             | \$57.25           |      | \$51.53              |



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|-----------|--------------------------|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|           |                          | BROKER TRANSAC                                    | CTIONS (continu      | ıed)                |                    |                   |      |                      |
| PRODUCT   | CATEGORY: MUTUAL FUND    | 12B1 TRAILS                                       |                      |                     |                    |                   |      |                      |
| 12/03/201 | 8 ***-**-409H - CERRETA, | JEFFREY VICTORY TRAILS BUY 0 Units @0.0000        | 0.00                 | 0.74                | 0.00               | 0.74              | 90.0 | 0.67                 |
| 12/03/201 | 8 ***-**-761H - CERRETA, | VICTORY TRAILS BUY 0 Units @0.0000                | 0.00                 | 0.74                | 0.00               | 0.74              | 90.0 | 0.67                 |
|           |                          | * MUTUAL FUND 12B1 TRAILS SUBTOTAL                | * \$0.00             | \$1.48              | \$0.00             | \$1.48            |      | \$1.34               |
| PRODUCT   | CATEGORY: VARIABLE AN    | NUITY 12B1 TRAILS                                 |                      |                     |                    |                   |      |                      |
| 12/03/201 | 8 ***-**-2436 - RT MANAG | EMENT, QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000 | 0.00                 | 3.64                | 0.00               | 3.64              | 90.0 | 3.28                 |
| 12/03/201 | 8 ***-**-58CL - KELLY, C | LIENTS VOYA VA TRIALS BUY 1 Units @0.0000         | 0.00                 | 0.55                | 0.00               | 0.55              | 90.0 | 0.50                 |
| 12/03/201 | 8 ***-**-58CL - KELLY, C | LIENTS VOYA VA TRIALS BUY 1 Units @0.0000         | 0.00                 | 0.09                | 0.00               | 0.09              | 90.0 | 0.08                 |
| 12/03/201 | 8 ***-**-0893 - TRS OF T | HG, 401K VOYA VA TRIALS BUY 1 Units @0.0000       | 0.00                 | 3,270.83            | 0.00               | 3,270.83          | 90.0 | 2,943.75             |
|           |                          | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL           | * \$0.00             | \$3,275.11          | \$0.00             | \$3,275.11        |      | \$2,947.61           |
|           |                          | *** BROKER TRANSACTIONS TOTAL **                  | * \$2,862.70         | \$3,333.84          | \$0.00             | \$3,333.84        |      | \$3,000.48           |



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|------|--------|------------|----------------------|---------------------|--------------------|-------------------|-------|----------------------|
|      |        |            |                      |                     |                    | BROKER COMMI      | SSION | TOTALS               |
|      |        |            |                      |                     | Brok               | er Transactions   |       | \$3,000.48           |
|      |        |            |                      |                     | Spl                | it Transactions   |       | \$0.00               |
|      |        |            |                      |                     | Overri             | de Transactions   |       | \$0.00               |
|      |        |            |                      |                     |                    | Adjustments       |       | \$0.00               |
|      |        |            |                      |                     |                    | Payroll Draw      |       | \$0.00               |
|      |        |            |                      |                     |                    | Base Salary       |       | \$0.00               |
|      |        |            |                      |                     | Prior              | Period Balance    |       | \$0.00               |
|      |        |            |                      |                     | F                  | INRA Assessment   |       | \$0.00               |
|      |        |            |                      |                     |                    | SIPC Assessment   |       | \$0.00               |
|      |        |            |                      |                     |                    |                   |       |                      |
|      |        |            |                      |                     | Net Co             | mmission Earned   |       | \$3,000.48           |
|      |        |            |                      |                     | Year-te            | o-date Earnings   | :     | \$335,141.30         |