

December 10, 2018

JON HEDDLESON 1021 Park Ave.

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: ALTERNATIVE INVEST	<u>rments</u>						
12/10/2018	8 ***-**-16FB - HENNEMYRE, JON	UNDERWRITER COMM BUY 0 Units @0.0000	0.00	229.44	0.00	229.44	80.0	183.55
		* ALTERNATIVE INVESTMENTS SUBTOTAL *	\$0.00	\$229.44	\$0.00	\$229.44		\$183.55
PRODUCT	CATEGORY: MUTUAL FUNDS							
12/03/2018	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @28.8200	53.75	2.02	0.00	2.02	80.0	1.62
12/03/2018	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN FUNDS GROWTH PORT CL C BUY 17 Units @18.0800	308.00	3.08	0.00	3.08	80.0	2.46
12/03/2018	8 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.0000	25.00	1.25	0.00	1.25	80.0	1.00
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @9.9500	10.00	0.10	0.00	0.10	80.0	0.08
12/03/2018	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN HIGH-INCOME TRUST-C BUY 31 Units @9.9500	308.00	3.08	0.00	3.08	80.0	2.46
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @41.8600	25.00	0.25	0.00	0.25	80.0	0.20
12/03/2018	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 1 Units @63.0100	75.00	3.75	0.00	3.75	80.0	3.00
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @18.7000	12.50	0.13	0.00	0.13	80.0	0.10
12/03/2018	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @50.7000	53.75	2.02	0.00	2.02	80.0	1.62
12/03/2018	8 ***-**-711N - HLAS, LEE ACCOUNT #: 00074169955	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @50.9700	50.00	2.13	0.00	2.13	80.0	1.70
12/03/2018	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00977979325	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @51.3700	75.00	3.75	0.00	3.75	80.0	3.00
12/03/2018	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND INCOME FUN BUY 3 Units @47.8400	154.00	1.54	0.00	1.54	80.0	1.23
12/03/2018	8 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @52.2900	75.00	3.19	0.00	3.19	80.0	2.55
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF AMERICA-A BUY 1 Units @13.4300	11.25	0.23	0.00	0.23	80.0	0.18



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)							
12/03/2018	8 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	INTERNATIONAL GROWTH AND BUY 2 Units @32.7900	INCOME-A	75.00	3.19	0.00	3.19	80.0	2.55
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND BUY 1 Units @31.0200	INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND BUY 1 Units @31.0200	INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @41.8600		10.00	0.10	0.00	0.10	80.0	0.08
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @59.4400		7.50	0.08	0.00	0.08	80.0	0.06
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 1 Units @48.3400		25.00	0.25	0.00	0.25	80.0	0.20
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @48.3400		35.00	0.35	0.00	0.35	80.0	0.28
12/03/2018	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	THE GROWTH FUND OF AMERIC BUY 16 Units @48.7100	CA-C	770.00	7.70	0.00	7.70	80.0	6.16
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTOR BUY 1 Units @45.5300	ORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTOR BUY 0 Units @45.5300	DRS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
		* MUTUAL FUNDS	SUBTOTAL *	\$2,247.50	\$39.08	\$0.00	\$39.08		\$31.24
PRODUCT	CATEGORY: RIA								
	8 ***-**-14FB - KRASE, MELINDA ACCOUNT #: 102892301	AMHERST SCHOOLS BUY 0 Units @0.0000		72.97	72.97	0.00	72.97	80.0	58.38
12/11/2018	8 ***-**-46FB - TAYLOR, KELLY ACCOUNT #: 102892401	AMHERST SCHOOLS BUY 0 Units @0.0000		25.50	25.50	0.00	25.50	80.0	20.40
12/11/2018	8 ***-**-50FB - ANDERSON, DAVID ACCOUNT #: 102897501	AMHERST SCHOOLS BUY 0 Units @0.0000		62.18	62.18	0.00	62.18	80.0	49.74
12/11/2018	8 ***-**-74FB - ANDERSON, ACCOUNT #: 102897601	AMHERST SCHOOLS BUY 0 Units @0.0000		97.76	97.76	0.00	97.76	80.0	78.21
12/11/2018	8 ***-**-29FB - PECZE, SCOTT ACCOUNT #: 102897701	AMHERST SCHOOLS BUY 0 Units @0.0000		40.08	40.08	0.00	40.08	80.0	32.06



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACT	IONS (continu	ıed)				
PRODUCT	CATEGORY: RIA (continued)							
12/11/2018	3 ***-**-06FB - WOLFE, MAUREEN ACCOUNT #: 102897801	AMHERST SCHOOLS BUY 0 Units @0.0000	13.12	13.12	0.00	13.12	80.0	10.50
12/11/2018	3 ***-**-80FB - MELVIN, JOEL ACCOUNT #: 102925001	AMHERST SCHOOLS BUY 0 Units @0.0000	0.64	0.64	0.00	0.64	80.0	0.51
12/11/2018	3 ***-**-60FB - SCHNEIDER, ACCOUNT #: 102940101	AMHERST SCHOOLS BUY 0 Units @0.0000	37.17	37.17	0.00	37.17	80.0	29.74
12/11/2018	3 ***-**-81FB - HARCULA, LISA ACCOUNT #: 103034101	AMHERST SCHOOLS BUY 0 Units @0.0000	2.69	2.69	0.00	2.69	80.0	2.15
12/11/2018	3 ***-**-74FB - HARCULA, ROBERT ACCOUNT #: 103034201	AMHERST SCHOOLS BUY 0 Units @0.0000	22.80	22.80	0.00	22.80	80.0	18.24
12/11/2018	3 ***-**-76FB - SCHENK, LISA ACCOUNT #: 103061801	AMHERST SCHOOLS BUY 0 Units @0.0000	28.04	28.04	0.00	28.04	80.0	22.43
12/11/2018	3 ***-**-14IN - HOBER, GIA ACCOUNT #: 103127901	AMHERST SCHOOLS BUY 0 Units @0.0000	34.09	34.09	0.00	34.09	80.0	27.27
12/11/2018	3 ***-**-1850 - JARMUSZ, MEGAN ACCOUNT #: 103297701	AMHERST SCHOOLS BUY 0 Units @0.0000	2.12	2.12	0.00	2.12	80.0	1.70
12/11/2018	3 ***-**-56FB - TOMER, ANDREA ACCOUNT #: 102874901	BARBERTON CITY SCHOOL DISTRICT BUY 0 Units @0.0000	3.66	3.66	0.00	3.66	80.0	2.93
12/11/2018	3 ***-**-05FB - LEIKALA, JOSH ACCOUNT #: 102930201	CHARDON LOCAL BUY 0 Units @0.0000	0.34	0.34	0.00	0.34	80.0	0.27
12/11/2018	3 ***-**-51FB - GINLEY, ERIN ACCOUNT #: 102700001	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	20.33	20.33	0.00	20.33	80.0	16.26
12/11/2018	3 ***-**-74FB - COLLUM, LEANNE ACCOUNT #: 102700101	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	79.00	79.00	0.00	79.00	80.0	63.20
12/11/2018	3 ***-**-90FB - URSEM-FRUITS, ACCOUNT #: 102798201	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	6.31	6.31	0.00	6.31	80.0	5.05
12/11/2018	3 ***-**-25FB - ROCKHOLD, MARK ACCOUNT #: 102835401	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	20.68	20.68	0.00	20.68	80.0	16.54
12/11/2018	3 ***-**-80FB - DALESSANDRO, ACCOUNT #: 103041501	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	39.58	39.58	0.00	39.58	80.0	31.66
12/11/2018	3 ***-**-12FB - HEWIS, KRISTINA ACCOUNT #: 102814301	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	49.21	49.21	0.00	49.21	80.0	39.37



December 10, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	E CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUC	T CATEGORY: RIA (continued)			<u></u>				
12/11/2	2018 ***-**-81FB - SHAMBLEN, ACCOUNT #: 102827001	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	29.08	29.08	0.00	29.08	80.0	23.26
12/11/2	2018 ***-**-76FB - MADENFORT, ACCOUNT #: 102866101	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	43.60	43.60	0.00	43.60	80.0	34.88
12/11/2	2018 ***-**-10FB - RADDISH, CHARLE ACCOUNT #: 102907801	E GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	32.69	32.69	0.00	32.69	80.0	26.15
12/11/2	2018 ***-**-60FB - BINNS, THERESA ACCOUNT #: 102910201	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	28.78	28.78	0.00	28.78	80.0	23.02
12/11/2	2018 ***-**-24FB - MADENFORT, ACCOUNT #: 102989501	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	7.14	7.14	0.00	7.14	80.0	5.71
12/11/2	2018 ***-**-58FB - STECKER, LACEY ACCOUNT #: 103050801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	2.53	2.53	0.00	2.53	80.0	2.02
12/11/2	2018 ***-**-58FB - STECKER, LACEY ACCOUNT #: 103050802	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	0.06	0.06	0.00	0.06	80.0	0.05
12/11/2	2018 ***-**-47FB - DOLATA, TANYA ACCOUNT #: 102803501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	35.87	35.87	0.00	35.87	80.0	28.70
12/11/2	2018 ***-**-88FB - WHITNEY, ABIGAIN ACCOUNT #: 102803601	L HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.42	0.42	0.00	0.42	80.0	0.34
12/11/2	2018 ***-**-49FB - VALENTASIS, ACCOUNT #: 102803701	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	63.26	63.26	0.00	63.26	80.0	50.61
12/11/2	2018 ***-**-54FB - BOND, LINDSAY ACCOUNT #: 102920601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	9.74	9.74	0.00	9.74	80.0	7.79
12/11/2	2018 ***-**-31FB - WATERS, MONIQUE ACCOUNT #: 103182501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	2.34	2.34	0.00	2.34	80.0	1.87
12/11/2	2018 ***-**-08FB - KISH, MAURA ACCOUNT #: 102706601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	64.91	64.91	0.00	64.91	80.0	51.93
12/11/2	2018 ***-**-83FB - LUBIN, MATTHEW ACCOUNT #: 102707601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	87.99	87.99	0.00	87.99	80.0	70.39
12/11/2	2018 ***-**-10FB - MARCIANO, KATE ACCOUNT #: 102710901	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	29.64	29.64	0.00	29.64	80.0	23.71
12/11/2	2018 ***-**-79FB - SAUNDERS, ACCOUNT #: 102712201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	20.99	20.99	0.00	20.99	80.0	16.79



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: RIA (continued)	BROKER TRANSACTI	ONS (continu	ıed)				
	8 ***-**-59FB - GOLEM, ALLISON ACCOUNT #: 102802001	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	50.56	50.56	0.00	50.56	80.0	40.45
12/11/2018	8 ***-**-70FB - ELLIS, MICHAEL ACCOUNT #: 102808201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	10.21	10.21	0.00	10.21	80.0	8.17
12/11/2018	8 ***-**-70FB - FINI-SANSON, ACCOUNT #: 102809101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	29.61	29.61	0.00	29.61	80.0	23.69
12/11/2018	8 ***-**-67FB - BECERRA, BEN ACCOUNT #: 102846601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	2.88	2.88	0.00	2.88	80.0	2.30
12/11/2018	8 ***-**-68FB - HASTINGS, JACLYN ACCOUNT #: 103080101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	1.23	1.23	0.00	1.23	80.0	0.98
12/11/2018	8 ***-**-14FB - WESTFALL, EMILY ACCOUNT #: 103081701	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	1.69	1.69	0.00	1.69	80.0	1.35
12/11/2018	8 ***-**-18FB - EBERHARDT, TODD ACCOUNT #: 102881801	OLMSTED FALLS CITY SCHOOLS BUY 0 Units @0.0000	85.15	85.15	0.00	85.15	80.0	68.12
12/11/2018	8 ***-**-92FB - TROMBA, HEATHER ACCOUNT #: 102700801	PERRY LOCAL SD BUY 0 Units @0.0000	25.65	25.65	0.00	25.65	80.0	20.52
12/11/2018	8 ***-**-88FB - WARD, PAIGE ACCOUNT #: 102701001	PERRY LOCAL SD BUY 0 Units @0.0000	73.98	73.98	0.00	73.98	80.0	59.18
12/11/2018	8 ***-**-52FB - ROBERTS, TAMARA ACCOUNT #: 102722801	PERRY LOCAL SD BUY 0 Units @0.0000	49.70	49.70	0.00	49.70	80.0	39.76
12/11/2018	8 ***-**-88FB - WEISBARTH, ACCOUNT #: 102898001	SHAKER HEIGHTS CITY SD (BOE) BUY 0 Units @0.0000	45.84	45.84	0.00	45.84	80.0	36.67
12/11/2018	8 ***-**-00FB - DAWSON, DAWN ACCOUNT #: 102984201	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	115.64	115.64	0.00	115.64	80.0	92.51
12/11/2018	8 ***-**-07FB - PADO, KRISTEN ACCOUNT #: 102984301	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	62.80	62.80	0.00	62.80	80.0	50.24
12/11/2018	8 ***-**-52FB - CLARK, MINDY ACCOUNT #: 102984501	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	44.36	44.36	0.00	44.36	80.0	35.49
12/11/2018	8 ***-**-27FB - DIETERICH, DONNA ACCOUNT #: 102984901	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	87.06	87.06	0.00	87.06	80.0	69.65
12/11/2018	8 ***-**-93FB - ZUK, LISA ACCOUNT #: 102985001	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	85.27	85.27	0.00	85.27	80.0	68.22



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
12/11/201	18 ***-**-0759 - ROYCE, BRIDGET ACCOUNT #: 103152801	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	7.34	7.34	0.00	7.34	80.0	5.87
12/11/201	18 ***-**-58FB - MUSSELMAN, ACCOUNT #: 103303601	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	3.77	3.77	0.00	3.77	80.0	3.02
		* RIA SUBTOTAL *	\$1,900.05	\$1,900.05	\$0.00	\$1,900.05		\$1,520.02
PRODUCT	CATEGORY: 529 PLAN							
12/06/201	18 ***-**-25IN - SCHLOSSER, SCOT ACCOUNT #: 04000615940	I AMERICAN BALANCED FUND-529A BUY 2 Units @28.5700	50.00	2.50	0.00	2.50	80.0	2.00
12/06/201	18 ***-**-25IN - SCHLOSSER, SCOT ACCOUNT #: 04000615940	T CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @49.5200	50.00	2.50	0.00	2.50	80.0	2.00
		* 529 PLAN SUBTOTAL *	\$100.00	\$5.00	\$0.00	\$5.00		\$4.00
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS						
12/10/201	18 ***-**-06IN - BLAND, SYDNEY ACCOUNT #: 403644	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	2.16	0.00	2.16	80.0	1.73
12/10/201	18 ***-**-58IN - BOES, BRAD ACCOUNT #: 410485	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	5.51	0.00	5.51	80.0	4.41
12/10/201	18 ***-**-39FB - BUDD, PATRICIA ACCOUNT #: 500142	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	0.90	0.00	0.90	80.0	0.72
12/10/201	18 ***-**-9115 - DYER, LAURA ACCOUNT #: 510706	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	0.41	0.00	0.41	80.0	0.33
12/10/201	18 ***-**-69IN - FRONZAGLIA, ACCOUNT #: 00232438	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	1.75	0.00	1.75	80.0	1.40
12/10/201	18 ***-**-90FB - GILTS, JANINE ACCOUNT #: 501576	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	5.58	0.00	5.58	80.0	4.46
12/10/201	18 ***-**-29IN - HIATT, RHONDA ACCOUNT #: 403642	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	16.35	0.00	16.35	80.0	13.08
12/10/201	18 ***-**-73FB - KELLER, DAVID ACCOUNT #: 00306175	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	21.18	0.00	21.18	80.0	16.94
12/10/201	18 ***-**-20IN - LOWE, CHRISTINE ACCOUNT #: 409337	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	117.48	0.00	117.48	80.0	93.98



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1		TRANSACTIONS	(continu	ued)				
	8 ***-**-08IN - MCADOO, STEVEN ACCOUNT #: 403640	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	23.97	0.00	23.97	80.0	19.18
12/10/201	8 ***-**-64IN - MOORE, DIANA ACCOUNT #: 403639	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	16.01	0.00	16.01	80.0	12.81
12/10/201	.8 ***-**-833B - PALMER, KRISTI ACCOUNT #: 00365414	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	13.17	0.00	13.17	80.0	10.54
12/10/201	.8 ***-**-83FB - REESE, SHARON ACCOUNT #: 544952	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	0.18	0.00	0.18	80.0	0.14
12/10/201	8 ***-**-46IN - SANSON, ANTHONY ACCOUNT #: 000216463	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	40.75	0.00	40.75	80.0	32.60
12/10/201	.8 ***-**-29IN - SMOLEY, DENISE ACCOUNT #: 409344	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	13.77	0.00	13.77	80.0	11.02
12/10/201	8 ***-**-94IN - THEIS, JENNIFER ACCOUNT #: 00178729	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	20.49	0.00	20.49	80.0	16.39
12/10/201	8 ***-**-98IN - WHEELER, KATIE ACCOUNT #: 403613	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	3.23	0.00	3.23	80.0	2.58
12/10/201	8 ***-**-51IN - WOHLGAMUTH, ACCOUNT #: 00209338	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	37.74	0.00	37.74	80.0	30.19
12/10/201	.8 ***-**-38FB - ZBYDNOWSKI, ACCOUNT #: 423593	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	1.17	0.00	1.17	80.0	0.94
12/10/201	8 ***-**-42IN - ZIEMNIK, SARA ACCOUNT #: 00199429	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	14.51	0.00	14.51	80.0	11.61
12/10/201	8 ***-**-73FB - KELLER, DAVID ACCOUNT #: 00306175	ASPIRE TRAILS BUY 0 Units @0.0000		0.00	16.53	0.00	16.53	80.0	13.22
		* MUTUAL FUND 12B1 TRAILS	SUBTOTAL *	\$0.00	\$372.84	\$0.00	\$372.84		\$298.27
PRODUCT	CATEGORY: VARIABLE ANNUITY	L2B1 TRAILS							
12/10/201	8 ***-**-2205 - CORE	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	4.25	0.00	4.25	80.0	3.40
12/10/201	8 ***-**-2205 - CORE	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	55.38	0.00	55.38	80.0	44.30
12/10/201	8 ***-**-1531 - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000		0.00	5.30	0.00	5.30	80.0	4.24



December 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS	(continu	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS (continued)							
12/10/2018	8 ***-**-31IN - EIDAM, ROBYN ACCOUNT #: 277723831	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000		0.00	89.81	0.00	89.81	80.0	71.85
12/10/2018	8 ***-**-55IN - CZECH, MANDY ACCOUNT #: 269902555	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000		0.00	33.71	0.00	33.71	80.0	26.97
12/10/2018	8 ***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000		0.00	7.50	0.00	7.50	80.0	6.00
11/21/2018	8 ***-**-66IN - FIATAL, LINDA ACCOUNT #: 103783EV8	TRANSAMERICA EXTRA BUY 0 Units @0.0000		0.00	113.30	0.00	113.30	80.0	90.64
	* V2	ARIABLE ANNUITY 12B1 TRAILS	SUBTOTAL *	\$0.00	\$309.25	\$0.00	\$309.25		\$247.40
		*** BROKER TRANSACTIONS	TOTAL ***	\$4,247.55	\$2,855.66	\$0.00	\$2,855.66		\$2,284.48
						E	ROKER COMMI	ssion	TOTALS
						Brokei	r Transactions		\$2,284.48
						Split	Transactions		\$0.00
						Override	e Transactions		\$0.00
							Adjustments		\$0.00
							Payroll Draw		\$0.00
							Base Salary		\$0.00
						Prior I	Period Balance		\$92.50
						FI	NRA Assessment		\$0.00
						SI	IPC Assessment		\$0.00
						Net Com	nission Earned		\$2,376.98
						Year-to-	-date Earnings		\$87,036.27