

November 19, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
11/13/201	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011553	AIM DIVERSIFIED DIVIDEND FUND - CL SELL 44 Units @19.6200	867.60	0.00	0.00	0.00	85.0	0.00
11/12/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00084354308	AMERICAN BALANCED FUND-C BUY 7 Units @26.7900	200.00	2.00	0.00	2.00	85.0	1.70
11/12/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00084354308	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 15 Units @13.2000	200.00	2.00	0.00	2.00	85.0	1.70
11/08/201	8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	BLACKROCK LARGE CAP FOCUS GROWTH CL BUY 2401 Units @8.3300	20,000.00	200.00	18.00	182.00	85.0	154.70
11/15/201	.8 ***-**-72IR - SHAW, SUSAN ACCOUNT #: 00082013491	EUROPACIFIC GROWTH FUND-A BUY 1 Units @50.4600	50.00	1.38	0.00	1.38	85.0	1.17
11/08/201	8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	FEDERATED MDT LARGE CAP GROWTH BUY 1089 Units @18.3600	20,000.01	200.00	18.00	182.00	85.0	154.70
11/08/201	8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	HARTFORD BALANCED INCOME FD CL C BUY 1154 Units @13.8700	16,000.00	160.00	18.00	142.00	85.0	120.70
11/08/201	8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	PIMCO STOCKPLUS ABSOLUTE RTN C BUY 1976 Units @10.1200	20,000.00	200.00	18.00	182.00	85.0	154.70
11/15/201	8 ***-**-32IR - SHAW, WILLIAM ACCOUNT #: 00082011931	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @40.9000	50.00	1.38	0.00	1.38	85.0	1.17
		* MUTUAL FUNDS SUBTOTAL *	\$77,367.61	\$766.76	\$72.00	\$694.76		\$590.54
PRODUCT	CATEGORY: VARIABLE ANNUITIES	3						
11/12/201	.8 ***-**-44IR - REED, GENEVIEVE ACCOUNT #: 1020415050	PERSPECTIVE II DTCC BUY 0 Units @0.0000	7,895.32	157.91	0.00	157.91	85.0	134.22
		* VARIABLE ANNUITIES SUBTOTAL *	\$7,895.32	\$157.91	\$0.00	\$157.91		\$134.22
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS						
10/19/201	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	AMCAP FUND-A BUY 1 Units @0.0000	0.00	12.73	0.00	12.73	85.0	10.82
10/19/201	8 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMCAP FUND-C BUY 1 Units @0.0000	0.00	20.72	0.00	20.72	85.0	17.61
10/19/201	8 ***-**-949I - KLOKIS, DENISE ACCOUNT #: LSR010542	AMERICAN 2035 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	2.06	0.00	2.06	85.0	1.75



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PPODIICT	CATEGORY: MUTUAL FUND 12B1 7		RANSACTIONS	(continu	ed)				
	L8 ***-**-8311 - KAKAREKA, ACCOUNT #: LSR011084	AMERICAN 2040 TARGET DATE REBUY 1 Units @0.0000	TIREMNT	0.00	17.82	0.00	17.82	85.0	15.15
10/19/201	8 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMERICAN 2040 TARGET DATE REBUY 1 Units @0.0000	CTIREMNT	0.00	4.79	0.00	4.79	85.0	4.07
10/19/201	8 ***-**-73IR - MANGANELLO, TIRA ACCOUNT #: LSR011771	A AMERICAN 2045 TARGET DATE REBUY 1 Units @0.0000	TIREMNT	0.00	10.93	0.00	10.93	85.0	9.29
10/19/201	18 ***-**-60IR - ILGENFRITZ, CORY ACCOUNT #: LSR011825	AMERICAN 2045 TARGET DATE REBUY 1 Units @0.0000	TIREMNT	0.00	10.19	0.00	10.19	85.0	8.66
10/19/201	18 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000		0.00	4.87	0.00	4.87	85.0	4.14
10/19/201	18 ***-**-376X - WAGNER, LINDA ACCOUNT #: LSR010451	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000		0.00	0.30	0.00	0.30	85.0	0.26
10/19/201	18 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000		0.00	75.46	0.00	75.46	85.0	64.14
10/19/201	8 ***-**-59IR - FREY, RYAN ACCOUNT #: LSR011056	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000		0.00	9.31	0.00	9.31	85.0	7.91
10/19/201	18 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000		0.00	35.68	0.00	35.68	85.0	30.33
10/19/201	8 ***-**-13IR - LOYCH, ALICE ACCOUNT #: LSR012051	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000		0.00	13.93	0.00	13.93	85.0	11.84
10/19/201	8 ***-**-376X - WAGNER, LINDA ACCOUNT #: LSR010737	AMERICAN FUNDS BALANCED PORT BUY 1 Units @0.0000	CL C	0.00	29.76	0.00	29.76	85.0	25.30
10/19/201	8 ***-**-14IR - MCKENNA, DONNA ACCOUNT #: LSR011375	AMERICAN FUNDS BALANCED PORT BUY 1 Units @0.0000	CL C	0.00	13.64	0.00	13.64	85.0	11.59
10/19/201	8 ***-**-285I - ACKERMAN, SEAN ACCOUNT #: LSR010998	AMERICAN FUNDS GROWTH PORT C	CL C	0.00	11.46	0.00	11.46	85.0	9.74
10/19/201	18 ***-**-265I - NORNHOLD, ACCOUNT #: LSR010794	AMERICAN FUNDS GRWTH & INCOME BUY 1 Units @0.0000	IE PORT	0.00	24.46	0.00	24.46	85.0	20.79
10/19/201	L8 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS GRWTH & INCOME BUY 1 Units @0.0000	IE PORT	0.00	41.70	0.00	41.70	85.0	35.45
10/19/201	18 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS INCOME PORT C	CL C	0.00	8.74	0.00	8.74	85.0	7.43



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DDODUGE	CARRECORY, MURITAL PURIS 12D1 #	BROKER TRANSACTIO	ONS (continu	ıed)				
	CATEGORY: MUTUAL FUND 12B1 T 8 ***-**-8540 - FREY, RYAN ACCOUNT #: LSR011528	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	13.77	0.00	13.77	85.0	11.70
10/19/201	.8 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: LSR011549	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	43.67	0.00	43.67	85.0	37.12
10/19/201	.8 ***-**-3730 - MANGANELLO, TIRA ACCOUNT #: LSR011550	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	28.14	0.00	28.14	85.0	23.92
10/19/201	.8 ***-**-07IN - SHOCKEY, CHELSEA ACCOUNT #: LSR011926	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	8.71	0.00	8.71	85.0	7.40
10/19/201	.8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	CAPITAL APPRECIATION A BUY 1 Units @0.0000	0.00	6.37	0.00	6.37	85.0	5.41
10/19/201	.8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	11.47	0.00	11.47	85.0	9.75
10/19/201	.8 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	9.51	0.00	9.51	85.0	8.08
10/19/201	.8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	0.52	0.00	0.52	85.0	0.44
10/19/201	.8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	EATON VANCE SHT DUR STRATEGIC INCOM BUY 1 Units @0.0000	0.00	3.98	0.00	3.98	85.0	3.38
10/19/201	.8 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	EV ATLANTA SELECT EQUITY FUND CL C BUY 1 Units @0.0000	0.00	15.58	0.00	15.58	85.0	13.24
10/19/201	.8 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: LSR010633	FRANKLIN INCOME FUND CLASS C BUY 1 Units @0.0000	0.00	30.23	0.00	30.23	85.0	25.70
10/19/201	.8 ***-**-13IR - LOYCH, ALICE ACCOUNT #: LSR012051	FUNDAMENTAL INVESTORS-C BUY 1 Units @0.0000	0.00	14.16	0.00	14.16	85.0	12.04
10/19/201	8 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	GLOBAL FUND A BUY 1 Units @0.0000	0.00	9.78	0.00	9.78	85.0	8.31
10/19/201	.8 ***-**-65IR - NORNHOLD, ACCOUNT #: LSR012005	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	5.49	0.00	5.49	85.0	4.67
10/19/201	.8 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	10.60	0.00	10.60	85.0	9.01
10/19/201	8 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	13.83	0.00	13.83	85.0	11.76



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			TRANSACTIONS	(continue	ed)				
	CATEGORY: MUTUAL FUND 12B1 T 8 ***-**-5661 - DURKIN, FBO MRS ACCOUNT #: LSR010544		FD CL C	0.00	55.30	0.00	55.30	85.0	47.01
10/19/201	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	68.06	0.00	68.06	85.0	57.85
10/19/201	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	63.64	0.00	63.64	85.0	54.09
10/19/201	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011554	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	22.41	0.00	22.41	85.0	19.05
10/19/201	8 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011556	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	22.23	0.00	22.23	85.0	18.90
10/19/201	8 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	17.61	0.00	17.61	85.0	14.97
10/19/201	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	13.54	0.00	13.54	85.0	11.51
10/19/201	8 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	8.64	0.00	8.64	85.0	7.34
10/19/201	8 ***-**-14IR - SCHMIDT, DAVID ACCOUNT #: LSR011865	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	9.39	0.00	9.39	85.0	7.98
10/19/201	8 ***-**-830J - STRAUB, JANE ACCOUNT #: LSR011950	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	1.27	0.00	1.27	85.0	1.08
10/19/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	13.98	0.00	13.98	85.0	11.88
10/19/201	8 ***-**-381J - BLEILER, CONNIE ACCOUNT #: LSR012081	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	10.12	0.00	10.12	85.0	8.60
10/19/201	8 ***-**-162I - ANDERSON, THOMAS ACCOUNT #: LSR012358	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	0.32	0.00	0.32	85.0	0.27
10/19/201	8 ***-**-837I - KUNKEL, JANET ACCOUNT #: LSR012410	HARTFORD BALANCED INCOME BUY 1 Units @0.0000	FD CL C	0.00	0.12	0.00	0.12	85.0	0.10
10/19/201	8 ***-**-21IR - ILGENFRITZ, ACCOUNT #: LSR011824	HARTFORD CHECKS AND BALAN BUY 1 Units @0.0000	ICED FUND C	0.00	9.87	0.00	9.87	85.0	8.39
10/19/201	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	HARTFORD CORE EQUITY CLASS BUY 1 Units @0.0000	SS C	0.00	61.34	0.00	61.34	85.0	52.14



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		BROKER TRANSACTI	ONS (continu	ued)				
	CATEGORY: MUTUAL FUND 12B1							
10/19/201	.8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	68.63	0.00	68.63	85.0	58.34
10/19/201	8 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: LSR011549	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	22.70	0.00	22.70	85.0	19.30
10/19/201	8 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011551	A HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	21.72	0.00	21.72	85.0	18.46
10/19/201	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	16.27	0.00	16.27	85.0	13.83
10/19/201	8 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	15.36	0.00	15.36	85.0	13.06
10/19/201	8 ***-**-67IR - NORNHOLD, DENNIS ACCOUNT #: LSR012006	S HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	5.86	0.00	5.86	85.0	4.98
10/19/201	.8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	23.73	0.00	23.73	85.0	20.17
10/19/201	.8 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	21.26	0.00	21.26	85.0	18.07
10/19/201	.8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	14.93	0.00	14.93	85.0	12.69
10/19/201	8 ***-**-51IR - BLEILER, CONNIE ACCOUNT #: LSR012077	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	4.98	0.00	4.98	85.0	4.23
10/19/201	8 ***-**-949I - KLOKIS, DENISE ACCOUNT #: LSR010542	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	2.88	0.00	2.88	85.0	2.45
10/19/201	8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: LSR011377	LEGG MASON VALUE TRUST CL C BUY 1 Units @0.0000	0.00	6.69	0.00	6.69	85.0	5.69
10/19/201	.8 ***-**-5661 - DURKIN, FBO MRS ACCOUNT #: LSR010544	MAIN STREET FUND A BUY 1 Units @0.0000	0.00	12.09	0.00	12.09	85.0	10.28
10/19/201	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	MASS INVESTORS GROWTH STOCK FUND-A BUY 1 Units @0.0000	0.00	6.96	0.00	6.96	85.0	5.92
10/19/201	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	MASSACHUSETTS INVESTORS TRUST-A BUY 1 Units @0.0000	0.00	6.79	0.00	6.79	85.0	5.77
10/19/201	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	45.65	0.00	45.65	85.0	38.80



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTI	ONS (continu	ıed)				
	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	63.40	0.00	63.40	85.0	53.89
10/19/201	8 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011555	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	23.65	0.00	23.65	85.0	20.10
10/19/201	8 ***-**-162I - ANDERSON, THOMAS ACCOUNT #: LSR012358	S MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	0.09	0.00	0.09	85.0	0.08
10/19/201	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	64.95	0.00	64.95	85.0	55.21
10/19/201	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	47.63	0.00	47.63	85.0	40.49
10/19/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	13.62	0.00	13.62	85.0	11.58
10/19/201	8 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	MFS GLOBAL TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.10	0.00	0.10	85.0	0.09
10/19/201	8 ***-**-162I - ANDERSON, THOMAS ACCOUNT #: LSR012358	G MFS GLOBAL TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.15	0.00	0.15	85.0	0.13
10/19/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	14.85	0.00	14.85	85.0	12.62
10/19/201	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	20.50	0.00	20.50	85.0	17.43
10/19/201	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	41.01	0.00	41.01	85.0	34.86
10/19/201	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011553	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	11.48	0.00	11.48	85.0	9.76
10/19/201	8 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	15.69	0.00	15.69	85.0	13.34
10/19/201	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	MFS TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.07	0.00	0.07	85.0	0.06
10/19/201	8 ***-**-837I - KUNKEL, JANET ACCOUNT #: LSR012410	MFS TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.09	0.00	0.09	85.0	0.08
10/19/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS VALUE FUND-C BUY 1 Units @0.0000	0.00	14.59	0.00	14.59	85.0	12.40



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTIO	ONS (continu	ued)				
		PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	10.15	0.00	10.15	85.0	8.63
10/19/2018	3 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	10.05	0.00	10.05	85.0	8.54
10/19/2018	3 ***-**-566I - DURKIN, FBO MRS ACCOUNT #: LSR010544	QUEST OPPORTUNITY VALUE A BUY 1 Units @0.0000	0.00	6.87	0.00	6.87	85.0	5.84
10/19/2018	3 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	6.76	0.00	6.76	85.0	5.75
10/19/2018	3 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	THE HARTFORD ADVISERS FUND-C BUY 1 Units @0.0000	0.00	29.58	0.00	29.58	85.0	25.14
10/19/2018	3 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	THE HARTFORD ADVISERS FUND-C BUY 1 Units @0.0000	0.00	14.69	0.00	14.69	85.0	12.49
10/19/2018	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	11.66	0.00	11.66	85.0	9.91
10/19/2018	3 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	4.46	0.00	4.46	85.0	3.79
10/19/2018	3 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	8.29	0.00	8.29	85.0	7.05
10/19/2018	3 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	13.26	0.00	13.26	85.0	11.27
10/19/2018	3 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	12.40	0.00	12.40	85.0	10.54
10/19/2018	3 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	1.82	0.00	1.82	85.0	1.55
10/19/2018	3 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	8.32	0.00	8.32	85.0	7.07
10/19/2018	3 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	10.37	0.00	10.37	85.0	8.81
10/19/2018	3 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	5.14	0.00	5.14	85.0	4.37
10/19/2018	3 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	2.17	0.00	2.17	85.0	1.84



November 19, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTIO	ONS (continu	.ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS (continued)						
10/19/2018	8 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	4.03	0.00	4.03	85.0	3.43
10/19/2018	8 ***-**-054J - GAROFALO, ACCOUNT #: LSF000300	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @0.0000	0.00	6.54	0.00	6.54	85.0	5.56
10/19/2018	8 ***-**-291R - MANGANELLO, ACCOUNT #: LSR011770	WELLS FARGO DIVERSIF INC BUILDER CL BUY 1 Units @0.0000	0.00	9.24	0.00	9.24	85.0	7.85
10/19/2018	8 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	WELLS FARGO INDEX ASSET ALLOC C BUY 1 Units @0.0000	0.00	21.56	0.00	21.56	85.0	18.33
10/19/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	WELLS FARGO SPECIAL MID CAP CL C BUY 1 Units @0.0000	0.00	15.70	0.00	15.70	85.0	13.35
10/19/2018	8 ***-**-831I - KAKAREKA, ACCOUNT #: LSR011084	WELLS FARGO SPECIAL SMALL CAP VALUE BUY 1 Units @0.0000	0.00	1.17	0.00	1.17	85.0	0.99
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,794.80	\$0.00	\$1,794.80		\$1,525.62
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	L2B1 TRAILS						
11/13/2018	8 ***-**-597I - LEAR, DIANE ACCOUNT #: R080334-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	14.23	0.00	14.23	85.0	12.10
	* VAI	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$14.23	\$0.00	\$14.23		\$12.10
		*** BROKER TRANSACTIONS TOTAL ***	\$85,262.93	\$2,733.70	\$72.00	\$2,661.70		\$2,262.48



November 19, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COM	ISSION	TOTALS
					Brok	er Transaction	s	\$2,262.48
					Spl:	it Transaction	s	\$0.00
					Overri	de Transaction	s	\$0.00
						Adjustment	s	\$0.00
						Payroll Dra	W	\$0.00
						Base Salar	У	\$0.00
					Prior	Period Balanc	е	\$61.22
					F	INRA Assessmer	t	\$0.00
					:	SIPC Assessmer	t	\$0.00
						mmission Earne o-date Earning		\$2,323.70