

COMMISSION STATEMENT October 15, 2018

 LANCE WALSTON-D358
 1109 South Abe

 BROKER #: D358
 BRANCH: DMN

San Angelo, TX 76903

COMMISSION STATEMENT for LANCE WALSTON-D358

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>									
09/30/2018	009421417A	SEGUIN, GUILLERMO	VA RTMT LAT	B	117,711.41	49.05	0.00	49.05	90.0 44.15
09/30/2018	009421520A	TAYLOR, MARY	VA RTMT LAT	B	56,877.81	23.70	0.00	23.70	90.0 21.33
09/30/2018	009421606A	OAKLEY, SUSAN	VA RTMT LAT	B	62,803.14	26.17	0.00	26.17	90.0 23.55
09/30/2018	009421708A	SURBER, RANDALL	VA RTMT LAT	B	71,908.94	29.96	0.00	29.96	90.0 26.96
09/30/2018	009421869A	ACUNA, IDA	VA RTMT LAT	B	559,699.96	233.21	0.00	233.21	90.0 209.89
* VARIABLE ANNUITIES SUBTOTAL *					\$869,001.26	\$362.09	\$0.00	\$362.09	\$325.88
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>									
09/30/2018	(None)	GARZA, EDUARDO	VAT LINCOLN NATL LIFE	B	0.00	126.06	0.00	126.06	90.0 113.45
09/30/2018	(None)	TAYLOR, MARY	VAT TALCOTT RESOLUTION	B	0.00	85.68	0.00	85.68	90.0 77.11
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *					\$0.00	\$211.74	\$0.00	\$211.74	\$190.56
*** DIRECT TRANSACTIONS TOTAL ***					\$869,001.26	\$573.83	\$0.00	\$573.83	\$516.44

BROKER COMMISSION TOTALS

Broker Transactions	\$516.44
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-450.84
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$65.60
Year-to-date Commissions	\$5,820.47