



# COMMISSION STATEMENT

## December 10, 2018

LINDA BLACK  
604 S. King Street  
SUITE 208  
Leesburg, VA 20175

BROKER #: 742  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
12/06/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	AMERICAN CORPORATE BOND FUND CL C BUY 26 Units @9.7900	250.00	2.50	3.00	-0.50	100.0	-0.50
12/06/2018	***-**-295P - PHILLIPS, ACCOUNT #: 00088393885	AMERICAN FUNDS 02630R732 BUY 3 Units @18.8800	50.00	2.50	0.00	2.50	85.0	2.13
12/03/2018	***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	CION ARES DIVERSIFIED CREDIT C BUY 59 Units @25.5900	1,500.01	33.00	18.00	15.00	85.0	12.75
12/06/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	WASHINGTON MUTUAL INVESTORS FUND-C BUY 6 Units @44.0600	250.00	2.50	3.00	-0.50	100.0	-0.50
* MUTUAL FUNDS SUBTOTAL *			<b>\$2,050.01</b>	<b>\$40.50</b>	<b>\$24.00</b>	<b>\$16.50</b>		<b>\$13.88</b>
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
12/03/2018	***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	ALIBABA GROUP HLDG LTD SPONSORED AD BUY 15 Units @164.4480	2,466.72	38.00	15.30	22.70	85.0	19.30
12/06/2018	***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	ALIBABA GROUP HLDG LTD SPONSORED AD BUY 5 Units @151.7980	758.99	18.00	15.10	2.90	85.0	2.47
12/06/2018	***-**-844K - BLACK, LINDA ACCOUNT #: LSF000306	ISHARES TR DOW JONES US MEDICAL DEV BUY 5 Units @204.9720	1,024.86	0.00	9.04	-9.04	100.0	-9.04
11/30/2018	***-**-319I - 20176, LEESBURG ACCOUNT #: LSR012258	SENSATA TECHNOLOGIES HOLDING PLC CO BUY 100 Units @45.0000	4,500.00	38.00	17.00	21.00	85.0	17.85
* STOCKS SUBTOTAL *			<b>\$8,750.57</b>	<b>\$94.00</b>	<b>\$56.44</b>	<b>\$37.56</b>		<b>\$30.58</b>
<b><u>PRODUCT CATEGORY: RIA</u></b>								
12/11/2018	***-**-75FB - SWEARINGEN, MARY ACCOUNT #: 925287382	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	72.70	72.70	0.00	72.70	85.0	61.80
12/11/2018	***-**-45FB - SIKORA, MICHAEL ACCOUNT #: 925287386	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	121.19	121.19	0.00	121.19	85.0	103.01
12/11/2018	***-**-99FB - TARKINGTON, ACCOUNT #: 925287950	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	93.84	93.84	0.00	93.84	85.0	79.76
12/11/2018	***-**-99FB - TARKINGTON, ACCOUNT #: 925373467	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	111.79	111.79	0.00	111.79	85.0	95.02
12/11/2018	***-**-13FB - LASHER, JOCELYN ACCOUNT #: 925291216	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	38.85	38.85	0.00	38.85	85.0	33.02



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: RIA (continued)</u></b>								
12/11/2018	***-**-41FB - ROTH, LENORA ACCOUNT #: 925291221	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	27.13	27.13	0.00	27.13	85.0	23.06
12/11/2018	***-**-41FB - ROTH, LENORA ACCOUNT #: 925475474	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	152.09	152.09	0.00	152.09	85.0	129.28
12/11/2018	***-**-78FB - ILLIANO, MARIA ACCOUNT #: 925300181	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	60.00	60.00	0.00	60.00	85.0	51.00
12/11/2018	***-**-78IN - ILLIANO, MARIA ACCOUNT #: 925352137	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	113.61	113.61	0.00	113.61	85.0	96.57
12/11/2018	***-**-58FB - WINNETT, FRANCIS ACCOUNT #: 925311034	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	41.58	41.58	0.00	41.58	85.0	35.34
12/11/2018	***-**-61FB - PALMER, NORMAN ACCOUNT #: 925311631	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	70.43	70.43	0.00	70.43	85.0	59.87
12/11/2018	***-**-76FB - GRABER, KIMBERLY ACCOUNT #: 925314015	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	96.42	96.42	0.00	96.42	85.0	81.96
12/11/2018	***-**-49FB - AMORIN, GINGER ACCOUNT #: 925373459	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	86.76	86.76	0.00	86.76	85.0	73.75
12/11/2018	***-**-30FB - ARCHIBALD, JAMES ACCOUNT #: 925375868	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	114.16	114.16	0.00	114.16	85.0	97.04
12/11/2018	***-**-30FB - ARCHIBALD, JAMES ACCOUNT #: 925599318	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	41.61	41.61	0.00	41.61	85.0	35.37
12/11/2018	***-**-19FB - LE, QUOC-BAO ACCOUNT #: 925380344	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	162.52	162.52	0.00	162.52	85.0	138.14
12/11/2018	***-**-37FB - LE, TRANG ACCOUNT #: 925380399	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	124.01	124.01	0.00	124.01	85.0	105.41
12/11/2018	***-**-35FB - LONGERBEAM, ACCOUNT #: 925408289	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	163.64	163.64	0.00	163.64	85.0	139.09
12/11/2018	***-**-25FB - STREIFF, NANCY ACCOUNT #: 925419229	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	34.89	34.89	0.00	34.89	85.0	29.66
12/11/2018	***-**-76FB - CROWE, DEANNA ACCOUNT #: 925439298	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	160.42	160.42	0.00	160.42	85.0	136.36
12/11/2018	***-**-18FB - ANSARI, OFELIA ACCOUNT #: 925592021	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	95.94	95.94	0.00	95.94	85.0	81.55



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: RIA (continued)</u></b>								
12/11/2018	***-**-40FB - ROTH, EMMETT	LIFEMARK INVESTMENT ADVISORY FEE	40.68	40.68	0.00	40.68	85.0	34.58
	ACCOUNT #: 925597497	BUY 0 Units @0.0000						
		<b>* RIA SUBTOTAL *</b>	<b>\$2,024.26</b>	<b>\$2,024.26</b>	<b>\$0.00</b>	<b>\$2,024.26</b>		<b>\$1,720.64</b>
<b><u>PRODUCT CATEGORY: 529 PLAN</u></b>								
12/03/2018	***-**-305P - STEWART, DAVID	AMERICAN BALANCED FUND-529A	50.00	2.50	0.00	2.50	85.0	2.13
	ACCOUNT #: 00085597268	BUY 2 Units @29.1500						
12/03/2018	***-**-305P - STEWART, DAVID	AMERICAN MUTUAL FUND-529A	25.00	1.25	0.00	1.25	85.0	1.06
	ACCOUNT #: 00085597268	BUY 1 Units @45.0100						
12/03/2018	***-**-305P - STEWART, DAVID	CAPITAL WORLD GROWTH AND INCOME-529	25.00	1.25	0.00	1.25	85.0	1.06
	ACCOUNT #: 00085597268	BUY 0 Units @51.1900						
12/03/2018	***-**-305P - STEWART, DAVID	SMALLCAP WORLD FUND-529A	25.00	1.25	0.00	1.25	85.0	1.06
	ACCOUNT #: 00085597268	BUY 0 Units @58.0300						
		<b>* 529 PLAN SUBTOTAL *</b>	<b>\$125.00</b>	<b>\$6.25</b>	<b>\$0.00</b>	<b>\$6.25</b>		<b>\$5.31</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
12/10/2018	***-**-009I - KEARNEY, CAROL	SAMMONS LIVEWELL MUTUAL FUND	0.00	12.22	0.00	12.22	85.0	10.39
	ACCOUNT #: 7200025440	BUY 0 Units @0.0000						
12/10/2018	***-**-044I - TURRELL, DONNA	SAMMONS LIVEWELL MUTUAL FUND	0.00	106.12	0.00	106.12	85.0	90.20
	ACCOUNT #: 7200026439	BUY 0 Units @0.0000						
12/10/2018	***-**-371I - DEAHL, JOHN	SAMMONS LIVEWELL MUTUAL FUND	0.00	42.94	0.00	42.94	85.0	36.50
	ACCOUNT #: 7200035148	BUY 0 Units @0.0000						
12/10/2018	***-**-70IN - HOLTHAUS, KARA	SAMMONS LIVEWELL MUTUAL FUND	0.00	31.92	0.00	31.92	85.0	27.13
	ACCOUNT #: 7200045199	BUY 0 Units @0.0000						
		<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$193.20</b>	<b>\$0.00</b>	<b>\$193.20</b>		<b>\$164.22</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
11/30/2018	***-**-655I - MAHAFFEY,	JACKSON NATIONAL PERSPECTIVE II	0.00	14.94	0.00	14.94	85.0	12.70
	ACCOUNT #: 1005064526	BUY 0 Units @0.0000						
11/30/2018	***-**-763I - HILL, PATRICIA	JACKSON NATIONAL PERSPECTIVE II	0.00	12.91	0.00	12.91	85.0	10.97
	ACCOUNT #: 1006812941	BUY 0 Units @0.0000						
11/30/2018	***-**-385I - DEHAVEN, JOSEPH	JACKSON NATIONAL PERSPECTIVE II	0.00	89.19	0.00	89.19	85.0	75.81
	ACCOUNT #: 1010256611	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
11/30/2018	***-**-529I - WISE, JANICE	JACKSON NATIONAL PERSPECTIVE L SERI	0.00	106.73	0.00	106.73	85.0	90.72
	ACCOUNT #: 1008413602	BUY 0 Units @0.0000						
12/07/2018	***-**-44CL - BLACK, CLIENTS	NSCC VA TRAIL	0.00	32.72	0.00	32.72	85.0	27.81
		BUY 1 Units @0.0000						
11/30/2018	***-**-18IN - ANSARI, OFELIA	PERSPECTIVE II DTCC	0.00	45.50	0.00	45.50	85.0	38.68
	ACCOUNT #: 1019548224	BUY 0 Units @0.0000						
11/30/2018	***-**-4967 - SWEARINGEN,	PERSPECTIVE II DTCC	0.00	78.32	0.00	78.32	85.0	66.57
	ACCOUNT #: 1019696088	BUY 0 Units @0.0000						
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$380.31</b>	<b>\$0.00</b>	<b>\$380.31</b>		<b>\$323.26</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$12,949.84</b>	<b>\$2,738.52</b>	<b>\$80.44</b>	<b>\$2,658.08</b>		<b>\$2,257.89</b>

## BROKER COMMISSION TOTALS

Broker Transactions	\$2,257.89
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commission Earned</b>	<b>\$2,257.89</b>
<b>Year-to-date Earnings</b>	<b>\$106,866.70</b>