



COMMISSION STATEMENT

November 26, 2018

DAVID IOBST
323 Paddington Dr
Bear, DE 19701

BROKER #: B01
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
11/20/2018	***-**-7580 - BOSTICK, MAGALI	AF MODERATE GROWTH AND INCOME-A	32.86	1.64	0.00	1.64	60.0	0.98
	ACCOUNT #: 04000989849	BUY 2 Units @15.0100						
11/20/2018	***-**-5820 - ELLIOTT, KRIS	AF MODERATE GROWTH AND INCOME-A	54.73	2.74	0.00	2.74	60.0	1.64
	ACCOUNT #: 04000958397	BUY 4 Units @15.0100						
11/20/2018	***-**-5820 - ELLIOTT, KRIS	AF MODERATE GROWTH AND INCOME-A	54.73	2.74	0.00	2.74	60.0	1.64
	ACCOUNT #: 04000958397	BUY 4 Units @15.0100						
11/20/2018	***-**-8977 - PRUNTY, THOMAS	AF MODERATE GROWTH AND INCOME-A	105.00	5.25	0.00	5.25	60.0	3.15
	ACCOUNT #: 04000958382	BUY 7 Units @15.0100						
11/20/2018	***-**-8977 - PRUNTY, THOMAS	AF MODERATE GROWTH AND INCOME-A	105.00	5.25	0.00	5.25	60.0	3.15
	ACCOUNT #: 04000958382	BUY 7 Units @15.0100						
11/20/2018	***-**-7580 - BOSTICK, MAGALI	AF MODERATE GROWTH AND INCOME-A	32.86	1.64	0.00	1.64	60.0	0.98
	ACCOUNT #: 04000989849	BUY 2 Units @15.0100						
11/20/2018	***-**-2408 - BAKER, ASHLEY	AMERICAN FUNDS GRWTH & INCOME PORT	51.19	2.56	0.00	2.56	60.0	1.54
	ACCOUNT #: 04000958413	BUY 3 Units @15.2900						
11/20/2018	***-**-3297 - ALMEIDA, GLENDY	AMERICAN FUNDS GRWTH & INCOME PORT	27.22	1.36	0.00	1.36	60.0	0.82
	ACCOUNT #: 04000973094	BUY 2 Units @15.2900						
11/20/2018	***-**-2408 - BAKER, ASHLEY	AMERICAN FUNDS GRWTH & INCOME PORT	51.19	2.56	0.00	2.56	60.0	1.54
	ACCOUNT #: 04000958413	BUY 3 Units @15.2900						
11/20/2018	***-**-3297 - ALMEIDA, GLENDY	AMERICAN FUNDS GRWTH & INCOME PORT	27.22	1.36	0.00	1.36	60.0	0.82
	ACCOUNT #: 04000973094	BUY 2 Units @15.2900						
11/20/2018	***-**-5669 - MASON, JOSHUA	AMERICAN FUNDS INCOME PORT CL A	41.46	2.07	0.00	2.07	60.0	1.24
	ACCOUNT #: 04000958388	BUY 3 Units @12.9500						
11/20/2018	***-**-5669 - MASON, JOSHUA	AMERICAN FUNDS INCOME PORT CL A	41.46	2.07	0.00	2.07	60.0	1.24
	ACCOUNT #: 04000958388	BUY 3 Units @12.9500						
* MUTUAL FUNDS SUBTOTAL *			\$624.92	\$31.24	\$0.00	\$31.24		\$18.74
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
11/06/2018	***-**-1725 - ZACHAR, PATRICIA	JACKSON NAT PERS II OPT C 0-80	110,001.81	3,850.06	0.00	3,850.06	60.0	2,310.04
		BUY 1 Units @115000.000						
* VARIABLE ANNUITIES SUBTOTAL *			\$110,001.81	\$3,850.06	\$0.00	\$3,850.06		\$2,310.04



COMMISSION STATEMENT

November 26, 2018

DAVID IOBST
323 Paddington Dr
Bear, DE 19701

BROKER #: B01
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
11/14/2018	***-**-3603 - DERR, HEIDI	BALANCED STRATEGY FUND CLASS A	0.00	0.89	0.00	0.89	60.0	0.53
	ACCOUNT #: 02379287977	BUY 0 Units @0.0000						
11/14/2018	***-**-1725 - ZACHAR, PATRICIA	LORD ABBETT AFFILIATED FUND CLASS A	0.00	55.53	0.00	55.53	60.0	33.32
	ACCOUNT #: 04000919288	BUY 0 Units @0.0000						
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$56.42	\$0.00	\$56.42		\$33.85
		*** BROKER TRANSACTIONS TOTAL ***	\$110,626.73	\$3,937.72	\$0.00	\$3,937.72		\$2,362.63

BROKER COMMISSION TOTALS

Broker Transactions	\$2,362.63
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$14.21
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$2,376.84
Year-to-date Earnings	\$14,828.97