

December 17, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
12/13/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	AMERICAN GLOBAL BALANCED CLASS A BUY 3 Units @31.9900	100.00	3.75	0.00	3.75	80.0	3.00
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @9.8300	10.00	0.10	0.00	0.10	80.0	0.08
12/17/201	8 ***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK FUNDS BUY 0 Units @0.0000	20.00	1.00	0.00	1.00	80.0	0.80
12/12/201	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 1 Units @61.7800	75.00	3.75	0.00	3.75	80.0	3.00
12/13/201	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	CAPITAL INCOME BUILDER-A BUY 1 Units @61.0400	50.00	1.88	0.00	1.88	80.0	1.50
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @18.7400	12.50	0.13	0.00	0.13	80.0	0.10
12/12/201	8 ***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @48.4600	25.00	0.69	0.00	0.69	80.0	0.55
12/12/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @49.2200	57.69	2.45	0.00	2.45	80.0	1.96
12/12/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @49.2200	34.62	1.47	0.00	1.47	80.0	1.18
12/12/201	.8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00977979325	CAPITAL WORLD GROWTH AND INCOME FUN BUY 2 Units @49.6100	75.00	3.75	0.00	3.75	80.0	3.00
12/12/201	.8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 1 Units @50.2300	27.00	1.15	0.00	1.15	80.0	0.92
12/12/201	.8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 1 Units @50.2300	27.00	1.15	0.00	1.15	80.0	0.92
12/10/201	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERMEDIATE BOND FUND OF AMERICA-A BUY 1 Units @13.4600	11.25	0.23	0.00	0.23	80.0	0.18
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERNATIONAL GROWTH AND INCOME-C BUY 1 Units @29.3700	18.75	0.19	0.00	0.19	80.0	0.15
12/13/201	.8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	NEW PERSPECTIVE FUND-A BUY 2 Units @44.1900	100.00	3.75	0.00	3.75	80.0	3.00
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW PERSPECTIVE FUND-C BUY 0 Units @39.6900	10.00	0.10	0.00	0.10	80.0	0.08



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DATE	CLIENT	INVESTMENT		ESTMENT MOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DD OD UG	GARTIGORY, ANNUAL TRANSCOCKIO	BROKER TRA	NSACTIONS	(continu	ed)				
	CATEGORY: MUTUAL FUNDS (cont 8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @63.1100		13.50	0.57	0.00	0.57	80.0	0.46
12/12/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @63.1100		13.50	0.57	0.00	0.57	80.0	0.46
12/13/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	NEW WORLD FUND-A BUY 1 Units @62.8000		50.00	1.88	0.00	1.88	80.0	1.50
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW WORLD FUND-C BUY 0 Units @56.5000		7.50	0.08	0.00	0.08	80.0	0.06
12/12/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @55.5200		13.50	0.57	0.00	0.57	80.0	0.46
12/12/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @55.5200		13.50	0.57	0.00	0.57	80.0	0.46
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	SMALLCAP WORLD FUND-C BUY 1 Units @45.4300		35.00	0.35	0.00	0.35	80.0	0.28
12/12/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @53.3700		57.69	2.45	0.00	2.45	80.0	1.96
12/12/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @53.3700		34.61	1.47	0.00	1.47	80.0	1.18
12/13/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	THE INVESTMENT COMPANY OF AMER BUY 1 Units @40.5400	ICA-A	50.00	1.88	0.00	1.88	80.0	1.50
12/13/201	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	WASHINGTON MUTUAL INVESTORS FU BUY 1 Units @46.4100	ND-A	50.00	1.88	0.00	1.88	80.0	1.50
12/10/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	WASHINGTON MUTUAL INVESTORS FU BUY 0 Units @43.4600	ND-C	20.00	0.20	0.00	0.20	80.0	0.16
		* MUTUAL FUNDS SUBTO	OTAL *	\$1,012.61	\$38.01	\$0.00	\$38.01		\$30.40
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	RAILS							
12/03/201	8 ***-**-11IN - GILLILAND, ACCOUNT #: 00084651910	AMERICAN BALANCED FUND-529A BUY 0 Units @0.0000		0.00	6.59	0.00	6.59	80.0	5.27
12/03/201	8 ***-**-25IN - SCHLOSSER, SCOTT ACCOUNT #: 04000615940	AMERICAN BALANCED FUND-529A BUY 0 Units @0.0000		0.00	4.01	0.00	4.01	80.0	3.21
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	4.17	0.00	4.17	80.0	3.34



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		BROKER	TRANSACTIONS	(continue	ed)				
PRODUC	T CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)							
12/03/2	018 ***-**-45IN - INGERSOLL, LORI ACCOUNT #: 00075090099	NA AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	2.43	0.00	2.43	80.0	1.94
12/03/2	018 ***-**-94IN - THEIS, JENNIFE ACCOUNT #: 00075772834	R AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	0.73	0.00	0.73	80.0	0.58
12/03/2	018 ***-**-94IN - THEIS, JENNIFE ACCOUNT #: 00075772934	R AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	0.73	0.00	0.73	80.0	0.58
12/03/2	018 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	7.53	0.00	7.53	80.0	6.02
12/03/2	018 ***-**-48IN - COOPER, BRIANN ACCOUNT #: 00086664615	E AMERICAN BALANCED FUND-A BUY 0 Units @0.0000		0.00	1.06	0.00	1.06	80.0	0.85
12/03/2	018 ***-**-82IN - NICOTERA, ANGE ACCOUNT #: 00085293200	LO AMERICAN BALANCED FUND-C BUY 0 Units @0.0000		0.00	29.28	0.00	29.28	80.0	23.42
12/03/2	018 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET BUY 0 Units @0.0000	T DATE-A	0.00	12.28	0.00	12.28	80.0	9.82
12/03/2	018 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN FUNDS GROWTH PORTBUY 0 Units @0.0000	I CL C	0.00	58.37	0.00	58.37	80.0	46.70
12/17/2	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 04001274911	AMERICAN FUNDS MF TRAILS BUY 0 Units @0.0000		0.00	8.79	0.00	8.79	80.0	7.03
12/03/2	018 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED (BUY 0 Units @0.0000	CLASS A	0.00	0.96	0.00	0.96	80.0	0.77
12/03/2	018 ***-**-99IN - ENDERLE, ANGEL ACCOUNT #: 00085935182	A AMERICAN GLOBAL BALANCED ( BUY 0 Units @0.0000	CLASS A	0.00	5.48	0.00	5.48	80.0	4.38
12/03/2	018 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED (BUY 0 Units @0.0000	CLASS A	0.00	3.03	0.00	3.03	80.0	2.42
12/03/2	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	AMERICAN HIGH-INCOME TRUST BUY 0 Units @0.0000	Г-А	0.00	0.53	0.00	0.53	80.0	0.42
12/03/2	018 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	AMERICAN HIGH-INCOME TRUST BUY 0 Units @0.0000	Г-А	0.00	0.60	0.00	0.60	80.0	0.48
12/03/2	018 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST BUY 0 Units @0.0000	Г-С	0.00	6.08	0.00	6.08	80.0	4.86
12/03/2	018 ***-**-37IN - SALSBURY, SARAI ACCOUNT #: 00088864053	H AMERICAN HIGH-INCOME TRUST BUY 0 Units @0.0000	Г-С	0.00	1.43	0.00	1.43	80.0	1.14



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T		SACTIONS (contin	ued)				
12/03/201	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN HIGH-INCOME TRUST-C BUY 0 Units @0.0000	0.00	60.76	0.00	60.76	80.0	48.61
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	AMERICAN MUTUAL FUND-A BUY 0 Units @0.0000	0.00	4.83	0.00	4.83	80.0	3.86
12/03/201	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	AMERICAN MUTUAL FUND-A BUY 0 Units @0.0000	0.00	1.78	0.00	1.78	80.0	1.42
12/03/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 0 Units @0.0000	0.00	29.02	0.00	29.02	80.0	23.22
12/17/201	8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK TRAILS BUY 0 Units @0.0000	0.00	1.00	0.00	1.00	80.0	0.80
12/03/201	8 ***-**-82IN - NICOTERA, ANGELO ACCOUNT #: 00085293200	CAPITAL INCOME BUILDER CLASS C BUY 0 Units @0.0000	0.00	10.82	0.00	10.82	80.0	8.66
12/03/201	8 ***-**-13IN - WHITE, SUZANNE ACCOUNT #: 00085949091	CAPITAL INCOME BUILDER CLASS C BUY 0 Units @0.0000	0.00	23.38	0.00	23.38	80.0	18.70
12/03/201	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL INCOME BUILDER-529A BUY 0 Units @0.0000	0.00	5.21	0.00	5.21	80.0	4.17
12/03/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	CAPITAL INCOME BUILDER-529A BUY 0 Units @0.0000	0.00	1.20	0.00	1.20	80.0	0.96
12/03/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	CAPITAL INCOME BUILDER-529A BUY 0 Units @0.0000	0.00	0.59	0.00	0.59	80.0	0.47
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	0.73	0.00	0.73	80.0	0.58
12/03/201	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	2.38	0.00	2.38	80.0	1.90
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068339985	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	2.16	0.00	2.16	80.0	1.73
12/03/201	8 ***-**-71IN - HLAS, LEE ACCOUNT #: 00075194043	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	4.78	0.00	4.78	80.0	3.82
12/03/201	8 ***-**-19IN - ALGIER, JANET ACCOUNT #: 00081759112	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	2.38	0.00	2.38	80.0	1.90
12/03/201	8 ***-**-86IN - THOMPSON, ACCOUNT #: 00082746787	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000	0.00	1.41	0.00	1.41	80.0	1.13



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BRANCH #01001 - LifeMark Home Office

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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T		TRANSACTIONS	(continu	ıed)				
12/03/2018	8 ***-**-82IN - EIDAM, DANIEL ACCOUNT #: 00085374639	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000		0.00	3.05	0.00	3.05	80.0	2.44
12/03/2018	8 ***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000		0.00	3.56	0.00	3.56	80.0	2.85
12/03/2018	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000		0.00	0.25	0.00	0.25	80.0	0.20
12/03/2018	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 0 Units @0.0000		0.00	6.09	0.00	6.09	80.0	4.87
12/03/2018	8 ***-**-13IN - WHITE, SUZANNE ACCOUNT #: 00085949091	CAPITAL WORLD BOND FUND-C BUY 0 Units @0.0000		0.00	10.06	0.00	10.06	80.0	8.05
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 0 Units @0.0000		0.00	6.36	0.00	6.36	80.0	5.09
12/03/2018	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 0 Units @0.0000		0.00	1.59	0.00	1.59	80.0	1.27
12/03/2018	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	0.87	0.00	0.87	80.0	0.70
12/03/2018	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	0.67	0.00	0.67	80.0	0.54
12/03/2018	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068339985	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	0.82	0.00	0.82	80.0	0.66
12/03/2018	8 ***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	2.95	0.00	2.95	80.0	2.36
12/03/2018	8 ***-**-45in - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND EBUY 0 Units @0.0000	INCOME FUN	0.00	8.80	0.00	8.80	80.0	7.04
12/03/2018	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	16.68	0.00	16.68	80.0	13.34
12/03/2018	8 ***-**-86IN - THOMPSON, ACCOUNT #: 00082746787	CAPITAL WORLD GROWTH AND I	INCOME FUN	0.00	1.59	0.00	1.59	80.0	1.27
12/03/2018	8 ***-**-72IN - TARQUINIO-ZAJAC, ACCOUNT #: 00083078469	CAPITAL WORLD GROWTH AND : BUY 0 Units @0.0000	INCOME FUN	0.00	0.26	0.00	0.26	80.0	0.21
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	CAPITAL WORLD GROWTH AND I	INCOME FUN	0.00	2.23	0.00	2.23	80.0	1.78



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		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1			(	<u></u>				
12/03/20	018 ***-**-90IN - SCHMUHL, MATTHE ACCOUNT #: 00084157078	W CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	2.52	0.00	2.52	80.0	2.02
12/03/20	018 ***-**-90IN - SCHMUHL, MATTHE ACCOUNT #: 00084165247	CW CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	5.05	0.00	5.05	80.0	4.04
12/03/20	018 ***-**-82IN - EIDAM, DANIEL ACCOUNT #: 00085374639	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	3.59	0.00	3.59	80.0	2.87
12/03/20	018 ***-**-77IN - CULVER, VICTORI ACCOUNT #: 00085376656	CA CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	4.05	0.00	4.05	80.0	3.24
12/03/20	018 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00977979325	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	6.76	0.00	6.76	80.0	5.41
12/03/20	018 ***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	28.13	0.00	28.13	80.0	22.50
12/03/20	D18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME FUN	0.00	29.25	0.00	29.25	80.0	23.40
12/03/20	018 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME-529	0.00	5.95	0.00	5.95	80.0	4.76
12/03/20	018 ***-**-25IN - SCHLOSSER, SCOT ACCOUNT #: 04000615940	T CAPITAL WORLD GROWTH AND BUY 0 Units @0.0000	INCOME-529	0.00	5.90	0.00	5.90	80.0	4.72
12/03/20	018 ***-**-55IN - CZECH, MANDY ACCOUNT #: 00084938764	EUROPACIFIC GROWTH FUND-5 BUY 0 Units @0.0000	529A	0.00	4.55	0.00	4.55	80.0	3.64
12/03/20	018 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	EUROPACIFIC GROWTH FUND-ABUY 0 Units @0.0000	A	0.00	0.57	0.00	0.57	80.0	0.46
12/03/20	018 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-ABUY 0 Units @0.0000	A	0.00	0.71	0.00	0.71	80.0	0.57
12/03/20	018 ***-**-45IN - INGERSOLL, LORN ACCOUNT #: 00075859835	NA EUROPACIFIC GROWTH FUND-A BUY 0 Units @0.0000	A	0.00	0.81	0.00	0.81	80.0	0.65
12/03/20	018 ***-**-86IN - THOMPSON, ACCOUNT #: 00082746787	EUROPACIFIC GROWTH FUND-ABUY 0 Units @0.0000	P	0.00	1.34	0.00	1.34	80.0	1.07
12/03/20	018 ***-**-72IN - TARQUINIO-ZAJAC ACCOUNT #: 00083078469	C, EUROPACIFIC GROWTH FUND-ABUY 0 Units @0.0000	A	0.00	0.19	0.00	0.19	80.0	0.15
12/03/20	018 ***-**-90IN - SCHMUHL, MATTHE ACCOUNT #: 00084165247	W EUROPACIFIC GROWTH FUND-A BUY 0 Units @0.0000	A	0.00	4.48	0.00	4.48	80.0	3.58



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		BROKER TRANSACT	FIONS (continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	FRAILS (continued)						
12/03/20	18 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 0 Units @0.0000	0.00	4.02	0.00	4.02	80.0	3.22
12/03/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	A FUNDAMENTAL INVESTORS-529A BUY 0 Units @0.0000	0.00	2.34	0.00	2.34	80.0	1.87
12/03/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	A FUNDAMENTAL INVESTORS-529A BUY 0 Units @0.0000	0.00	1.45	0.00	1.45	80.0	1.16
12/03/20	18 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	FUNDAMENTAL INVESTORS-A BUY 0 Units @0.0000	0.00	6.02	0.00	6.02	80.0	4.82
12/03/20	18 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	FUNDAMENTAL INVESTORS-A BUY 0 Units @0.0000	0.00	2.13	0.00	2.13	80.0	1.70
12/03/20	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075859835	A FUNDAMENTAL INVESTORS-A BUY 0 Units @0.0000	0.00	1.11	0.00	1.11	80.0	0.89
12/03/20	18 ***-**-90IN - SCHMUHL, MATTHEW ACCOUNT #: 00084165247	W FUNDAMENTAL INVESTORS-A BUY 0 Units @0.0000	0.00	8.36	0.00	8.36	80.0	6.69
12/03/20	18 ***-**-382J - EIDAM, DANIEL ACCOUNT #: 00083172474	FUNDAMENTAL INVESTORS-C BUY 0 Units @0.0000	0.00	0.89	0.00	0.89	80.0	0.71
12/03/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	A GLOBAL BALANCED FUND-529A BUY 0 Units @0.0000	0.00	3.04	0.00	3.04	80.0	2.43
12/03/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	A GLOBAL BALANCED FUND-529A BUY 0 Units @0.0000	0.00	3.04	0.00	3.04	80.0	2.43
12/03/20	18 ***-**-82IN - NICOTERA, ANGELO ACCOUNT #: 00085293200	D INCOME FUND OF AMERICA CLASS C BUY 0 Units @0.0000	0.00	25.11	0.00	25.11	80.0	20.09
12/03/20	18 ***-**-13IN - WHITE, SUZANNE ACCOUNT #: 00085949091	INCOME FUND OF AMERICA CLASS C BUY 0 Units @0.0000	0.00	27.10	0.00	27.10	80.0	21.68
12/03/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	1.51	0.00	1.51	80.0	1.21
12/03/20	18 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERMEDIATE BOND FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	0.77	0.00	0.77	80.0	0.62
12/03/20	18 ***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 00084914013	N INTERNATIONAL GROWTH AND INCOME-529 BUY 0 Units @0.0000	0.00	1.92	0.00	1.92	80.0	1.54
12/03/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	INTERNATIONAL GROWTH AND INCOME-529 BUY 0 Units @0.0000	0.00	0.49	0.00	0.49	80.0	0.39



December 17, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT (	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			TRANSACTIONS	(continue	<u>ed)</u>				
	CATEGORY: MUTUAL FUND 12B1 : 8 ***-**-90IN - SCHMUHL, MATTHEWACCOUNT #: 00084157078		INCOME-A	0.00	3.55	0.00	3.55	80.0	2.84
12/03/201	8 ***-**-90IN - SCHMUHL, MATTHEW ACCOUNT #: 00084165247	N INTERNATIONAL GROWTH AND BUY 0 Units @0.0000	INCOME-A	0.00	3.83	0.00	3.83	80.0	3.06
12/03/201	.8 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	INTERNATIONAL GROWTH AND BUY 0 Units @0.0000	INCOME-A	0.00	3.84	0.00	3.84	80.0	3.07
12/03/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND BUY 0 Units @0.0000	INCOME-C	0.00	25.58	0.00	25.58	80.0	20.46
12/03/201	.8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND BUY 0 Units @0.0000	INCOME-C	0.00	11.18	0.00	11.18	80.0	8.94
12/03/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERNATIONAL GROWTH AND BUY 0 Units @0.0000	INCOME-C	0.00	2.62	0.00	2.62	80.0	2.10
12/17/201	8 ***-**-14CL - HEDDELSON,	JANUS MF TRAILS BUY 0 Units @0.0000		0.00	9.24	0.00	9.24	80.0	7.39
12/03/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	NEW PERSPECTIVE FUND-529F BUY 0 Units @0.0000	A	0.00	0.15	0.00	0.15	80.0	0.12
12/03/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	A NEW PERSPECTIVE FUND-529F BUY 0 Units @0.0000	A	0.00	5.71	0.00	5.71	80.0	4.57
12/03/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	A NEW PERSPECTIVE FUND-529F BUY 0 Units @0.0000	A	0.00	4.95	0.00	4.95	80.0	3.96
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	NEW PERSPECTIVE FUND-A BUY 0 Units @0.0000		0.00	8.43	0.00	8.43	80.0	6.74
12/03/201	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	NEW PERSPECTIVE FUND-A BUY 0 Units @0.0000		0.00	3.94	0.00	3.94	80.0	3.15
12/03/201	8 ***-**-86IN - THOMPSON, ACCOUNT #: 00082746787	NEW PERSPECTIVE FUND-A BUY 0 Units @0.0000		0.00	1.85	0.00	1.85	80.0	1.48
12/03/201	.8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	NEW PERSPECTIVE FUND-A BUY 0 Units @0.0000		0.00	6.71	0.00	6.71	80.0	5.37
12/03/201	.8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @0.0000		0.00	6.91	0.00	6.91	80.0	5.53
12/03/201	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW PERSPECTIVE FUND-C BUY 0 Units @0.0000		0.00	1.61	0.00	1.61	80.0	1.29



**December 17, 2018** 

JON HEDDLESON 1021 Park Ave. Elyria, OH 44035 BROKER #: A55

BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT		ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT (	CATEGORY: MUTUAL FUND 12B1 T		TRANSACTIONS	(continu	ued)				
12/03/2018	8 ***-**-5103 - WILLINGHAM JR, ACCOUNT #: 00075648924	NEW WORLD FUND-529A BUY 0 Units @0.0000		0.00	0.92	0.00	0.92	80.0	0.74
12/03/2018	8 ***-**-5103 - WILLINGHAM JR, ACCOUNT #: 00075651255	NEW WORLD FUND-529A BUY 0 Units @0.0000		0.00	0.92	0.00	0.92	80.0	0.74
12/03/2018	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	NEW WORLD FUND-529A BUY 0 Units @0.0000		0.00	5.04	0.00	5.04	80.0	4.03
12/03/2018	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	NEW WORLD FUND-A BUY 0 Units @0.0000		0.00	0.57	0.00	0.57	80.0	0.46
12/03/2018	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @0.0000		0.00	0.54	0.00	0.54	80.0	0.43
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	NEW WORLD FUND-A BUY 0 Units @0.0000		0.00	0.24	0.00	0.24	80.0	0.19
12/03/2018	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @0.0000		0.00	0.26	0.00	0.26	80.0	0.21
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @0.0000		0.00	4.80	0.00	4.80	80.0	3.84
12/03/2018	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW WORLD FUND-C BUY 0 Units @0.0000		0.00	1.10	0.00	1.10	80.0	0.88
12/03/2018	8 ***-**-49IN - SCOTT, DYANA ACCOUNT #: 00063753209	SMALLCAP WORLD FUND-A BUY 0 Units @0.0000		0.00	2.08	0.00	2.08	80.0	1.66
12/03/2018	8 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @0.0000		0.00	0.81	0.00	0.81	80.0	0.65
12/03/2018	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @0.0000		0.00	0.27	0.00	0.27	80.0	0.22
12/03/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @0.0000		0.00	30.79	0.00	30.79	80.0	24.63
12/03/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 0 Units @0.0000		0.00	24.70	0.00	24.70	80.0	19.76
12/03/2018	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	SMALLCAP WORLD FUND-C BUY 0 Units @0.0000		0.00	5.58	0.00	5.58	80.0	4.46
12/03/2018	8 ***-**-11IN - GILLILAND, ACCOUNT #: 00084651910	THE BOND FUND OF AMERICA- BUY 0 Units @0.0000	529A	0.00	3.58	0.00	3.58	80.0	2.86



**December 17, 2018** 

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUCI	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	7.34	0.00	7.34	80.0	5.87
12/03/20	018 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	2.37	0.00	2.37	80.0	1.90
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068339985	THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	4.64	0.00	4.64	80.0	3.71
12/03/20	018 ***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	6.49	0.00	6.49	80.0	5.19
12/03/20	018 ***-**-45IN - INGERSOLL, LORN ACCOUNT #: 00075090099	A THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	11.86	0.00	11.86	80.0	9.49
12/03/20	018 ***-**-90IN - SCHMUHL, MATTHE ACCOUNT #: 00084165247	W THE GROWTH FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	8.23	0.00	8.23	80.0	6.58
12/03/20	018 ***-**-382J - EIDAM, DANIEL ACCOUNT #: 00083172474	THE GROWTH FUND OF AMERICA-C BUY 0 Units @0.0000	0.00	0.93	0.00	0.93	80.0	0.74
12/03/20	018 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	THE GROWTH FUND OF AMERICA-C BUY 0 Units @0.0000	0.00	145.09	0.00	145.09	80.0	116.07
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	THE INCOME FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	7.30	0.00	7.30	80.0	5.84
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068339985	THE INCOME FUND OF AMERICA-A BUY 0 Units @0.0000	0.00	1.40	0.00	1.40	80.0	1.12
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	THE INVESTMENT COMPANY OF AMERICA-A BUY 0 Units @0.0000	0.00	1.10	0.00	1.10	80.0	0.88
12/03/20	018 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068339985	THE INVESTMENT COMPANY OF AMERICA-A BUY 0 Units @0.0000	0.00	0.98	0.00	0.98	80.0	0.78
12/03/20	018 ***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	THE INVESTMENT COMPANY OF AMERICA-A BUY 0 Units @0.0000	0.00	1.91	0.00	1.91	80.0	1.53
12/03/20	018 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	THE INVESTMENT COMPANY OF AMERICA-A BUY 0 Units @0.0000	0.00	0.54	0.00	0.54	80.0	0.43
12/03/20	018 ***-**-27IN - DIETERICH, DONN. ACCOUNT #: 00085649975	A THE NEW ECONOMY FUND-529A BUY 0 Units @0.0000	0.00	2.81	0.00	2.81	80.0	2.25
12/03/20	018 ***-**-27IN - DIETERICH, DONN ACCOUNT #: 00085650042	A THE NEW ECONOMY FUND-529A BUY 0 Units @0.0000	0.00	1.84	0.00	1.84	80.0	1.47



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JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS (continued)						
12/03/201	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	THE NEW ECONOMY FUND-A BUY 0 Units @0.0000	0.00	1.24	0.00	1.24	80.0	0.99
12/03/201	8 ***-**-94IN - THEIS, JENNIFER ACCOUNT #: 00075772834	THE NEW ECONOMY FUND-A BUY 0 Units @0.0000	0.00	0.92	0.00	0.92	80.0	0.74
12/03/201	8 ***-**-94IN - THEIS, JENNIFER ACCOUNT #: 00075772934	THE NEW ECONOMY FUND-A BUY 0 Units @0.0000	0.00	0.92	0.00	0.92	80.0	0.74
12/03/201	8 ***-**-49IN - SCOTT, DYANA ACCOUNT #: 00063753209	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	3.16	0.00	3.16	80.0	2.53
12/03/201	8 ***-**-57IN - TEITSWORTH, ACCOUNT #: 00068272837	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	4.86	0.00	4.86	80.0	3.89
12/03/201	8 ***-**-25IN - ROCKHOLD, MARK ACCOUNT #: 00068272839	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	1.67	0.00	1.67	80.0	1.34
12/03/201	8 ***-**-71IN - HLAS, LEE ACCOUNT #: 00075194043	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	6.77	0.00	6.77	80.0	5.42
12/03/201	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	0.64	0.00	0.64	80.0	0.51
12/03/201	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	WASHINGTON MUTUAL INVESTORS FUND-A BUY 0 Units @0.0000	0.00	0.55	0.00	0.55	80.0	0.44
12/03/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @0.0000	0.00	30.17	0.00	30.17	80.0	24.14
12/03/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @0.0000	0.00	14.34	0.00	14.34	80.0	11.47
12/03/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @0.0000	0.00	3.31	0.00	3.31	80.0	2.65
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,021.17	\$0.00	\$1,021.17		\$816.90
		*** BROKER TRANSACTIONS TOTAL ***	\$1,012.61	\$1,059.18	\$0.00	\$1,059.18		\$847.30



**December 17, 2018** 

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMM	SSION	TOTALS
					Broke	er Transactions		\$847.30
					Spli	t Transactions		\$0.00
					Overrio	le Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw	,	\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	NRA Assessment		\$0.00
					5	SIPC Assessment		\$0.00
					Net Cor	mission Earned	<u>.</u>	\$847.30
					Year-to	o-date Earnings	1	\$87,883.57