

COMMISSION STATEMENT

October 15, 2018

TOMMY THOMAS-D007
 2836 Bill Owens Parkway
 Suite A
 Longview, TX 75605

BROKER #: D007
 BRANCH: DMN

COMMISSION STATEMENT for TOMMY THOMAS-D007

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
------------	--------	------------	-----	----------------------	---------------------	--------------------	-------------------	------	----------------------

DIRECT TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

09/30/2018 009626232A	GORDON, HAROLD &	VA L SERIES	B	56,525.16	61.24	0.00	61.24	85.0	52.05
09/30/2018 1009553912	HUYSER, GORDON	VA PERSPECTIVE L	B	559,976.62	466.65	0.00	466.65	85.0	396.65
09/30/2018 1009680191	EATON, BARRY	VA PERSPECTIVE L	B	39,638.02	33.03	0.00	33.03	85.0	28.08
09/30/2018 1009683115	JONES, DIANNE	VA PERSPECTIVE L	B	105,373.20	87.81	0.00	87.81	85.0	74.64
09/30/2018 1010957199	SMART INDIVIDUAL	VA PERSP L 08/11	B	505,155.11	420.96	0.00	420.96	85.0	357.82
09/30/2018 1011344646	MAHURIN, JANETTE	VA PERSP L 08/11	B	59,903.49	49.92	0.00	49.92	85.0	42.43
09/30/2018 1011349192	MAHURIN, JOHN	VA PERSP L 08/11	B	35,707.65	29.76	0.00	29.76	85.0	25.30
09/30/2018 1011363012	MAHURIN, JANETTE	VA PERSP L 08/11	B	28,563.52	23.80	0.00	23.80	85.0	20.23
09/30/2018 1011400821	MAHURIN, JOHN	VA PERSP L 08/11	B	38,359.55	31.97	0.00	31.97	85.0	27.17
09/30/2018 1013867581	GORDON, JOYCE	VA PERSP L 08/11	B	181,488.80	151.24	0.00	151.24	85.0	128.55
09/30/2018 1014010692	SMART HOSPITALIST	VA PERSP L 08/11	B	277,912.74	231.59	0.00	231.59	85.0	196.85
09/30/2018 1014013020	VERNER, MICHAEL	VA PERSP L 08/11	B	159,338.34	132.78	0.00	132.78	85.0	112.86
09/30/2018 1014085366	NGANKEU, EVARISTE	VA PERSP L 08/11	B	331,863.23	276.55	0.00	276.55	85.0	235.07
09/30/2018 1014100446	KAY, ANGELIA	VA PERSP L 08/11	B	113,872.35	94.89	0.00	94.89	85.0	80.66
09/30/2018 1014100489	KAY, ANGELIA	VA PERSP L 08/11	B	36,400.37	30.33	0.00	30.33	85.0	25.78
09/30/2018 1014100497	KAY, ANGELIA	VA PERSP L 08/11	B	593,060.97	494.22	0.00	494.22	85.0	420.09
09/30/2018 1015182330	HAGGARD INDY 401 K	VA PERSP L 08/11	B	124,354.04	103.63	0.00	103.63	85.0	88.09
09/30/2018 1015347453	JANWA EPSE	VA PERSP L 08/11	B	18,334.38	15.28	0.00	15.28	85.0	12.99
09/30/2018 1017602728	BEARD, DARLENE	VA ELITE ACCESS L	B	234,944.02	195.79	0.00	195.79	85.0	166.42
09/30/2018 1017605786	BEARD, DARLENE	VA ELITE ACCESS	B	679,718.88	566.43	0.00	566.43	85.0	481.47
09/30/2018 1018337262	GORDON, JOYCE	VA PERSP L 08/11	B	103,871.64	86.56	0.00	86.56	85.0	73.58
09/30/2018 1019580861	MOORE, THOMAS &	VA PERSP II 01/16	B	88,103.01	73.42	0.00	73.42	85.0	62.41
* VARIABLE ANNUITIES SUBTOTAL *				\$4,372,465.09	\$3,657.85	\$0.00	\$3,657.85		\$3,109.19

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

09/30/2018 (None)	VARIOUS, THOMAS	MFT JOHN HANCOCK FREEDOM	B	0.00	13.06	0.00	13.06	85.0	11.10
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$13.06	\$0.00	\$13.06		\$11.10

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

09/28/2018 (None)	VARIOUS, THOMAS	VAT PRUDENTIAL LIFE	B	0.00	4,878.45	0.00	4,878.45	85.0	4,146.68
09/28/2018 (None)	VARIOUS, THOMAS	VAT PRUDENTIAL LIFE	B	0.00	413.43	0.00	413.43	85.0	351.42
09/30/2018 (None)	VARIOUS, THOMAS	VAT MANULIFE	B	0.00	1,386.78	0.00	1,386.78	85.0	1,178.76

COMMISSION STATEMENT for TOMMY THOMAS-D007

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
09/30/2018 (None)	VARIOUS, THOMAS	VAT TALCOTT RESOLUTION	B	0.00	1,116.80	0.00	1,116.80	85.0	949.28
10/05/2018 (None)	VARIOUS, THOMAS	VAT AXA LIFE	B	0.00	1,685.58	0.00	1,685.58	85.0	1,432.74
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$9,481.04	\$0.00	\$9,481.04		\$8,058.88
*** DIRECT TRANSACTIONS TOTAL ***				\$4,372,465.09	\$13,151.95	\$0.00	\$13,151.95		\$11,179.17

BROKER COMMISSION TOTALS

Broker Transactions	\$11,179.17
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$11,179.17
Year-to-date Commissions	\$82,016.48