

COMMISSION STATEMENT

August 15, 2018

 DALE HESTER-D346
 951 West Dallas Street

 BROKER #: D346
 BRANCH: DMN

Canton, TX 75103

COMMISSION STATEMENT for DALE HESTER-D346

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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DIRECT TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

07/31/2018 (None) 3360098133	MF	DREYFUS 12B-1	B	0.00	10.78	0.00	10.78	90.0	9.70
08/09/2018 00777116731 HILLIARD, KEITH	MF	INVESCO MODERATE ALLOCATION FD	B	500.00	5.00	0.00	5.00	90.0	4.50
08/09/2018 00777116731 HILLIARD, KEITH	MF	INVESCO MODERATE ALLOCATION FD	B	120.00	1.20	0.00	1.20	90.0	1.08
08/09/2018 00777116733 HILLIARD, SHARON	MF	INVESCO MODERATE ALLOCATION FD	B	500.00	5.00	0.00	5.00	90.0	4.50
08/09/2018 00777116733 HILLIARD, SHARON	MF	INVESCO MODERATE ALLOCATION FD	B	62.40	0.62	0.00	0.62	90.0	0.56
08/09/2018 00777116734 RUST, MELISSA	MF	INVESCO GROWTH ALLOCATION FUND	B	100.00	1.00	0.00	1.00	90.0	0.90
08/09/2018 00777116734 RUST, MELISSA	MF	INVESCO GROWTH ALLOCATION FUND	B	100.00	1.00	0.00	1.00	90.0	0.90
08/09/2018 00777116736 HILLIARD, KEITH	MF	INVESCO GROWTH ALLOCATION FUND	B	100.00	1.00	0.00	1.00	90.0	0.90
08/09/2018 00777116736 HILLIARD, KEITH	MF	INVESCO GROWTH ALLOCATION FUND	B	100.00	1.00	0.00	1.00	90.0	0.90
07/30/2018 00777153252 TERRY, SHANE	MF	INVESCO BALANCED-RISK	B	425.00	4.25	0.00	4.25	90.0	3.83
07/30/2018 00777153252 TERRY, SHANE	MF	INVESCO BALANCED-RISK	B	255.00	2.55	0.00	2.55	90.0	2.30
07/30/2018 00777153254 FISHER, JENNIFER	MF	INVESCO BALANCED-RISK	B	67.12	0.67	0.00	0.67	90.0	0.60
07/30/2018 00777153254 FISHER, JENNIFER	MF	INVESCO BALANCED-RISK	B	67.12	0.67	0.00	0.67	90.0	0.60
07/30/2018 00777153255 TERRY, MELINDA	MF	INVESCO BALANCED-RISK	B	25.00	0.25	0.00	0.25	90.0	0.23
07/30/2018 00777153255 TERRY, MELINDA	MF	INVESCO BALANCED-RISK	B	15.00	0.15	0.00	0.15	90.0	0.14
* MUTUAL FUNDS SUBTOTAL *				\$2,436.64	\$35.14	\$0.00	\$35.14		\$31.64

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

07/31/2018 (None) VARIOUS, HESTER DALE	MFT	HARTFORD MUTUAL FUIND	B	0.00	65.57	0.00	65.57	90.0	59.01
07/31/2018 (None) HAILEY	MFT	HARTFORD SMART	B	0.00	1.86	0.00	1.86	90.0	1.67
07/31/2018 (None) ARMSTRONG	MFT	HARTFORD SMART	B	0.00	9.62	0.00	9.62	90.0	8.66
07/31/2018 (None) BRATCHER, BEN	MFT	HARTFORD SMART	B	0.00	40.10	0.00	40.10	90.0	36.09
07/31/2018 (None) ROSSON	MFT	HARTFORD SMART	B	0.00	2.27	0.00	2.27	90.0	2.04
07/31/2018 000005000002674 ELTON R DAVIS	MFT	FRANKLIN HIGH-YIELD TAX-FREE	B	0.00	147.72	0.00	147.72	90.0	132.95
07/31/2018 000013011738132 BRENDA K	MFT	FRANKLIN HIGH-YIELD TAX-FREE	B	0.00	2.18	0.00	2.18	90.0	1.96
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$269.32	\$0.00	\$269.32		\$242.38

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

07/29/2018 (None) DAVIS, LARRY	VAT	AMERICAN GENERAL	B	0.00	0.77	0.00	0.77	90.0	0.69
07/29/2018 (None) ISENBURG, DONAL	VAT	AMERICAN GENERAL	B	0.00	142.77	0.00	142.77	90.0	128.49
07/29/2018 (None) ISENBURG, DONAL	VAT	AMERICAN GENERAL	B	0.00	321.20	0.00	321.20	90.0	289.08
07/29/2018 (None) ISENBURG, MARS	VAT	AMERICAN GENERAL	B	0.00	110.23	0.00	110.23	90.0	99.21

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07/29/2018 (None)	ISENBURG, MARS	VAT AMERICAN GENERAL	B	0.00	115.31	0.00	115.31	90.0	103.78
07/29/2018 (None)	ISENBURG, MARS	VAT AMERICAN GENERAL	B	0.00	115.31	0.00	115.31	90.0	103.78
07/30/2018 (None)	BRATCHER, BEN	VAT AMERICAN GENERAL	B	0.00	615.84	0.00	615.84	90.0	554.26
07/30/2018 (None)	SOAP, YUVAWANDA	VAT DELAWARE LIFE	B	0.00	548.49	0.00	548.49	90.0	493.64
07/31/2018 (None)	MAYNE, JODY	VAT AMERICAN GENERAL	B	0.00	550.90	0.00	550.90	90.0	495.81
07/31/2018 (None)	MAYNE JOANIE D	VAT AMERICAN GENERAL	B	0.00	473.13	0.00	473.13	90.0	425.82
08/01/2018 (None)	BRATCHER, BEN	VAT AMERICAN GENERAL	B	0.00	313.08	0.00	313.08	90.0	281.77
08/01/2018 (None)	HESTER, WILLIAM	VAT AMERICAN GENERAL	B	0.00	810.83	0.00	810.83	90.0	729.75
08/04/2018 (None)	MYERS, GEORGE	VAT AMERICAN GENERAL	B	0.00	174.81	0.00	174.81	90.0	157.33
08/04/2018 (None)	MYERS, GEORGE	VAT AMERICAN GENERAL	B	0.00	509.59	0.00	509.59	90.0	458.63
08/04/2018 (None)	STOUT, JESSIE	VAT AMERICAN GENERAL	B	0.00	430.07	0.00	430.07	90.0	387.06
08/04/2018 (None)	STOUT, JESSIE	VAT AMERICAN GENERAL	B	0.00	227.67	0.00	227.67	90.0	204.90
08/05/2018 (None)	FULFORD, KARON	VAT AMERICAN GENERAL	B	0.00	1,284.12	0.00	1,284.12	90.0	1,155.71
08/05/2018 (None)	FULFORD, KARON	VAT AMERICAN GENERAL	B	0.00	451.38	0.00	451.38	90.0	406.24
08/05/2018 (None)	FAGAN, EUGENE	VAT AMERICAN GENERAL	B	0.00	308.73	0.00	308.73	90.0	277.86
08/07/2018 (None)	RICHARDSON, RA	VAT AMERICAN GENERAL	B	0.00	11.24	0.00	11.24	90.0	10.12
08/07/2018 (None)	RICHARDSON, PA	VAT AMERICAN GENERAL	B	0.00	11.24	0.00	11.24	90.0	10.12
08/07/2018 (None)	DAVIS, JUDY	VAT AMERICAN GENERAL	B	0.00	216.02	0.00	216.02	90.0	194.42
08/07/2018 (None)	DAVIS, JUDY	VAT AMERICAN GENERAL	B	0.00	216.02	0.00	216.02	90.0	194.42
08/07/2018 (None)	DAVIS, JUDY	VAT AMERICAN GENERAL	B	0.00	216.02	0.00	216.02	90.0	194.42
08/07/2018 (None)	DAVIS, JUDY	VAT AMERICAN GENERAL	B	0.00	296.02	0.00	296.02	90.0	266.42
08/07/2018 (None)	DAVIS, JUDY	VAT AMERICAN GENERAL	B	0.00	216.02	0.00	216.02	90.0	194.42
08/07/2018 (None)	BYRUM, CANDY	VAT AMERICAN GENERAL	B	0.00	1,937.84	0.00	1,937.84	90.0	1,744.06
08/07/2018 (None)	TUCKER, WILMER	VAT AMERICAN GENERAL	B	0.00	828.21	0.00	828.21	90.0	745.39
08/08/2018 (None)	BAKER, STEPHEN	VAT AMERICAN GENERAL	B	0.00	3.70	0.00	3.70	90.0	3.33
08/09/2018 (None)	FAGAN, VICKI	VAT AMERICAN GENERAL	B	0.00	80.62	0.00	80.62	90.0	72.56
08/10/2018 (None)	HARLOW, JOEL	VAT AMERICAN GENERAL	B	0.00	305.27	0.00	305.27	90.0	274.74
08/10/2018 (None)	HARLOW, JOEL	VAT AMERICAN GENERAL	B	0.00	411.28	0.00	411.28	90.0	370.15
08/10/2018 (None)	ELLIOTT, CAROLY	VAT AMERICAN GENERAL	B	0.00	269.48	0.00	269.48	90.0	242.53
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$12,523.21	\$0.00	\$12,523.21		\$11,270.91
*** DIRECT TRANSACTIONS TOTAL ***				\$2,436.64	\$12,827.67	\$0.00	\$12,827.67		\$11,544.93

BROKER COMMISSION TOTALS

Broker Transactions	\$11,544.93
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$11,544.93
Year-to-date Commissions	\$130,138.84