

COMMISSION STATEMENT

December 15, 2018

 CHIP KLEINBROOK-D037
 2817 South Milford Road
 Suite 101
 Highland, MI 48357

 BROKER #: D037
 BRANCH: DMN

COMMISSION STATEMENT for CHIP KLEINBROOK-D037

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>									
PRODUCT CATEGORY: MUTUAL FUNDS									
12/03/2018	01454269950	ALEXIS M WALKER, MF FA 529 PORT 2028 CL C	B	50.00	0.50	0.00	0.50	80.0	0.40
12/03/2018	01469591323	ALEXIS M WALKER, MF FA 529 PORT 2031 CL C	B	50.00	0.50	0.00	0.50	80.0	0.40
* MUTUAL FUNDS SUBTOTAL *				\$100.00	\$1.00	\$0.00	\$1.00		\$0.80
PRODUCT CATEGORY: VARIABLE ANNUITIES									
11/29/2018	502517000370761599	VA SECURITY BENEFIT LIFE 139	B	116,145.05	19.36	0.00	19.36	80.0	15.49
11/29/2018	502536000373865464	BROWN, VA SECURITY BENEFIT LIFE 139	B	25,686.86	17.12	0.00	17.12	80.0	13.70
11/29/2018	502536000382629525	BROWN, VA SECURITY BENEFIT LIFE 139	B	26,332.40	17.56	0.00	17.56	80.0	14.05
* VARIABLE ANNUITIES SUBTOTAL *				\$168,164.31	\$54.04	\$0.00	\$54.04		\$43.24
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS									
10/31/2018	(None) CHHEN, JEAN	MFT BLACKROCK	B	0.00	9.19	0.00	9.19	80.0	7.35
10/31/2018	(None) CHHEN, JEAN	MFT BLACKROCK	B	0.00	6.85	0.00	6.85	80.0	5.48
12/03/2018	00061914992	GLORIA D PARRISH, MFT EUROPACIFIC GROWTH FUND-A	B	0.00	6.48	0.00	6.48	80.0	5.18
12/03/2018	00062064620	IRWIN, MARSHA MFT EUROPACIFIC GROWTH FUND-A	B	0.00	4.61	0.00	4.61	80.0	3.69
12/03/2018	00062131881	HELEN BUFFINGTON MFT CAPITAL WORLD BOND FUND-A	B	0.00	17.06	0.00	17.06	80.0	13.65
12/03/2018	00062660142	GLORIA D PARRISH, MFT EUROPACIFIC GROWTH FUND-A	B	0.00	7.06	0.00	7.06	80.0	5.65
12/03/2018	00068622447	GLORIA D PARRISH MFT THE GROWTH FUND OF AMERICA-A	B	0.00	8.35	0.00	8.35	80.0	6.68
12/03/2018	00073363516	DOSS, NICOLE MFT THE INVESTMENT COMPANY OF	B	0.00	85.45	0.00	85.45	80.0	68.36
12/03/2018	00073363570	DOSS, NICOLE MFT THE INVESTMENT COMPANY OF	B	0.00	60.93	0.00	60.93	80.0	48.74
12/03/2018	00074375190	DALE M DOSS TTEE MFT EUROPACIFIC GROWTH FUND-A	B	0.00	25.26	0.00	25.26	80.0	20.21
12/03/2018	00074375190	DALE M DOSS TTEE MFT SMALLCAP WORLD FUND-A	B	0.00	236.21	0.00	236.21	80.0	188.97
12/03/2018	00074375190	DALE M DOSS TTEE MFT THE GROWTH FUND OF AMERICA-A	B	0.00	255.44	0.00	255.44	80.0	204.35
12/03/2018	00074375190	DALE M DOSS TTEE MFT THE INVESTMENT COMPANY OF	B	0.00	461.94	0.00	461.94	80.0	369.55
12/03/2018	00075414547	GULIN, STEVE MFT CAPITAL WORLD BOND FUND-A	B	0.00	1.85	0.00	1.85	80.0	1.48
12/03/2018	00082964377	HELEN BUFFINGTON, MFT CAPITAL WORLD GROWTH AND INCOME	B	0.00	0.23	0.00	0.23	80.0	0.18
12/03/2018	00082964407	HELEN BUFFINGTON, MFT CAPITAL WORLD GROWTH AND INCOME	B	0.00	0.23	0.00	0.23	80.0	0.18
12/03/2018	00083533648	GLORIA D PARRISH, MFT CAPITAL WORLD GROWTH AND INCOME	B	0.00	4.26	0.00	4.26	80.0	3.41
12/03/2018	00089905459	CHHEN, KIMBERLY MFT AMERICAN BALANCED FUND-C	B	0.00	52.50	0.00	52.50	80.0	42.00
12/07/2018	00501548101	BUCKLER, SHANNON MFT FIDELITY ADV LARGE CAP CL C	B	0.00	0.48	0.00	0.48	80.0	0.38
12/07/2018	00501548101	BUCKLER, SHANNON MFT FIDELITY ADVISOR FUNDS	B	0.00	1.38	0.00	1.38	80.0	1.10
12/07/2018	00501548101	BUCKLER, SHANNON MFT FIDELITY ADVISOR FUNDS	B	0.00	1.14	0.00	1.14	80.0	0.91

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TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
12/07/2018 00501548101	BUCKLER, SHANNON	MFT FIDELITY ADVISOR GLOBAL CAP	B	0.00	0.24	0.00	0.24	80.0	0.19
12/07/2018 00501548101	BUCKLER, SHANNON	MFT FIDELITY ADV ASSET MANAGER 70%	B	0.00	0.54	0.00	0.54	80.0	0.43
12/07/2018 00501548101	BUCKLER, SHANNON	MFT FIDELITY ADVISOR STOCK SELECTOR	B	0.00	1.40	0.00	1.40	80.0	1.12
12/07/2018 00501548101	BUCKLER, SHANNON	MFT FIDELITY ADV EUROPE FUND	B	0.00	0.22	0.00	0.22	80.0	0.18
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADV BALANCED CL C	B	0.00	49.38	0.00	49.38	80.0	39.50
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADV STRATEGIC INCOME	B	0.00	10.57	0.00	10.57	80.0	8.46
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADVISOR FLOAT RATE HI	B	0.00	7.76	0.00	7.76	80.0	6.21
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADVISOR FREEDOM 2015	B	0.00	87.88	0.00	87.88	80.0	70.30
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADVISOR GOVT INCOME FD	B	0.00	0.15	0.00	0.15	80.0	0.12
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADV CANADA CL C	B	0.00	7.86	0.00	7.86	80.0	6.29
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADV ASSET MANAGER 70%	B	0.00	63.01	0.00	63.01	80.0	50.41
12/07/2018 00507290526	BEAUMONT,	MFT FIDELITY ADV SHORT TERM BOND FD	B	0.00	5.23	0.00	5.23	80.0	4.18
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADVISOR FUNDS	B	0.00	26.46	0.00	26.46	80.0	21.17
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADV BALANCED CL C	B	0.00	37.09	0.00	37.09	80.0	29.67
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADVISOR FUNDS	B	0.00	24.59	0.00	24.59	80.0	19.67
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADV STRATEGIC INCOME	B	0.00	30.93	0.00	30.93	80.0	24.74
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADVISOR LTD TERM BOND	B	0.00	11.01	0.00	11.01	80.0	8.81
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADV ASSET MANAGER 70%	B	0.00	29.44	0.00	29.44	80.0	23.55
12/07/2018 00512924424	EGGLETON,	MFT FIDELITY ADVISOR VALUE	B	0.00	34.00	0.00	34.00	80.0	27.20
12/07/2018 00513264127	HOJNOWSKI, PAMELA	MFT FIDELITY ADVISOR EMERGING MKT	B	0.00	12.16	0.00	12.16	80.0	9.73
12/07/2018 00513264127	HOJNOWSKI, PAMELA	MFT FIDELITY ADVISOR HIGH INC	B	0.00	23.72	0.00	23.72	80.0	18.98
12/07/2018 00513264127	HOJNOWSKI, PAMELA	MFT FIDELITY ADV STRATEGIC INCOME	B	0.00	26.53	0.00	26.53	80.0	21.22
12/07/2018 00513264127	HOJNOWSKI, PAMELA	MFT FIDELITY ADV INVESTMENT GRADE	B	0.00	18.64	0.00	18.64	80.0	14.91
12/07/2018 00513264127	HOJNOWSKI, PAMELA	MFT FIDELITY ADV ASSET MANAGER 50%	B	0.00	31.72	0.00	31.72	80.0	25.38
12/07/2018 00520128786	COTEY, JOHN	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	25.41	0.00	25.41	80.0	20.33
12/07/2018 00520128810	COTEY, MARIANN	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	1.26	0.00	1.26	80.0	1.01
12/07/2018 00520235862	COTEY, BENE	MFT FA 529 COLLEGE PORT CL A	B	0.00	1.69	0.00	1.69	80.0	1.35
12/07/2018 00520235862	COTEY, BENE	MFT FA 529 COLLEGE PORT CL C	B	0.00	2.10	0.00	2.10	80.0	1.68
12/07/2018 00520236563	COTEY, BENE	MFT FA 529 COLLEGE PORT CL A	B	0.00	0.52	0.00	0.52	80.0	0.42
12/07/2018 00520236563	COTEY, BENE	MFT FA 529 COLLEGE PORT CL C	B	0.00	2.09	0.00	2.09	80.0	1.67
12/07/2018 00528954597	LAI, LICHUN	MFT FIDELITY ADVISOR FUNDS	B	0.00	2.59	0.00	2.59	80.0	2.07
12/07/2018 00536438369	MCCAULEY, JULIE	MFT FIDELITY ADV FREEDOM 2040 CL C	B	0.00	6.24	0.00	6.24	80.0	4.99
12/07/2018 00625439310	HOEY, LAURIE	MFT FIDELITY ADV FREEDOM 2020-CL C	B	0.00	10.47	0.00	10.47	80.0	8.38
12/07/2018 00625443098	MLINARICH, SUSAN	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	11.23	0.00	11.23	80.0	8.98
12/07/2018 00670088970	MARTIN, BENE	MFT FA 529 COLLEGE PORT CL A	B	0.00	1.47	0.00	1.47	80.0	1.18
12/07/2018 00670088970	MARTIN, BENE	MFT FA 529 COLLEGE PORT CL C	B	0.00	0.94	0.00	0.94	80.0	0.75
12/07/2018 00700867492	SAMMUT, ROBERT	MFT FIDELITY ADVISOR LARGE CAP	B	0.00	0.68	0.00	0.68	80.0	0.54
12/07/2018 00700867492	SAMMUT, ROBERT	MFT FIDELITY ADVISOR MID CAP STOCK	B	0.00	0.68	0.00	0.68	80.0	0.54
12/07/2018 00700867492	SAMMUT, ROBERT	MFT FIDELITY ADVISOR SMALL CAP FUND	B	0.00	0.70	0.00	0.70	80.0	0.56
12/07/2018 00700867492	SAMMUT, ROBERT	MFT FIDELITY ADV FREEDOM 2025-CL A	B	0.00	1.58	0.00	1.58	80.0	1.26
12/07/2018 00700867492	SAMMUT, ROBERT	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	0.97	0.00	0.97	80.0	0.78
12/07/2018 00700998602	HOEHNER, YVONNE	MFT FIDELITY ADV BALANCED CL C	B	0.00	14.99	0.00	14.99	80.0	11.99
12/07/2018 00700998602	HOEHNER, YVONNE	MFT FIDELITY ADV OVERSEAS CL C	B	0.00	4.99	0.00	4.99	80.0	3.99
12/07/2018 00700998602	HOEHNER, YVONNE	MFT FIDELITY ADVISOR INTL DISCOVERY	B	0.00	4.95	0.00	4.95	80.0	3.96

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12/07/2018 00700998602	HOEHNER, YVONNE	MFT FIDELITY ADV ASSET MANAGER 70%	B	0.00	6.53	0.00	6.53	80.0	5.22
12/07/2018 00701133928	MILLINER, BENE	MFT FA 529 COLLEGE PORT CL A	B	0.00	0.04	0.00	0.04	80.0	0.03
12/07/2018 00701277857	PILONI, ALMA	MFT FIDELITY ADV FREEDOM 2020-CL C	B	0.00	6.46	0.00	6.46	80.0	5.17
12/07/2018 00701688350	DEWITT, BENE	MFT FA 529 PORT 2022 CL A	B	0.00	2.32	0.00	2.32	80.0	1.86
12/07/2018 00702371188	ROBERT P KOHLOFF,	MFT FA 529 COLLEGE PORT CL D	B	0.00	4.04	0.00	4.04	80.0	3.23
12/07/2018 00702371196	ROBERT P KOHLOFF,	MFT FA 529 PORT 2019 CL D	B	0.00	7.07	0.00	7.07	80.0	5.66
12/07/2018 00702462417	KOHLOFF,	MFT FIDELITY ADVISOR FUNDS	B	0.00	2.77	0.00	2.77	80.0	2.22
12/07/2018 00702462417	KOHLOFF,	MFT FIDELITY ADV SMALL CAP CL T	B	0.00	3.16	0.00	3.16	80.0	2.53
12/07/2018 00702462417	KOHLOFF,	MFT FIDELITY ADVISOR MID CAP STOCK	B	0.00	2.95	0.00	2.95	80.0	2.36
12/07/2018 00702462417	KOHLOFF,	MFT FIDELITY GOVERNMENT MKT DAILY	B	0.00	0.31	0.00	0.31	80.0	0.25
12/07/2018 00702462425	ROBERT P KOHLOFF,	MFT FIDELITY ADVISOR BALANCED CLASS	B	0.00	3.43	0.00	3.43	80.0	2.74
12/07/2018 00702462425	ROBERT P KOHLOFF,	MFT FIDELITY ADV ASSET MANAGER 70%	B	0.00	3.40	0.00	3.40	80.0	2.72
12/07/2018 00702462425	ROBERT P KOHLOFF,	MFT FIDELITY GOVERNMENT MKT DAILY	B	0.00	0.43	0.00	0.43	80.0	0.34
12/07/2018 00702669698	PLAWECKI, JAE	MFT FA 529 COLLEGE PORT CL D	B	0.00	3.05	0.00	3.05	80.0	2.44
12/07/2018 00702669706	PLAWECKI, JAE	MFT FA 529 COLLEGE PORT CL D	B	0.00	3.22	0.00	3.22	80.0	2.58
12/07/2018 00704067081	HICKEY, RUSS	MFT FIDELITY ADVISOR FUNDS	B	0.00	0.02	0.00	0.02	80.0	0.02
12/07/2018 00704067081	HICKEY, RUSS	MFT FIDELITY ADV FREEDOM 2020-CL C	B	0.00	0.02	0.00	0.02	80.0	0.02
12/07/2018 00704067081	HICKEY, RUSS	MFT FIDELITY ADV EMERGING MKTS-CL C	B	0.00	0.01	0.00	0.01	80.0	0.01
12/07/2018 00704067099	HICKEY, SUE	MFT FIDELITY ADV DIVERSIFIED INTL	B	0.00	0.73	0.00	0.73	80.0	0.58
12/07/2018 00704067099	HICKEY, SUE	MFT FIDELITY ADVISOR FUNDS	B	0.00	1.63	0.00	1.63	80.0	1.30
12/07/2018 00704067099	HICKEY, SUE	MFT FIDELITY ADV FREEDOM 2020-CL C	B	0.00	1.22	0.00	1.22	80.0	0.98
12/07/2018 00704067099	HICKEY, SUE	MFT FIDELITY ADV EMERGING MKTS-CL C	B	0.00	0.97	0.00	0.97	80.0	0.78
12/07/2018 00704265347	STANKO, PATRICIA	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	1.68	0.00	1.68	80.0	1.34
12/07/2018 00704660992	HOJNOWSKI, PAMELA	MFT FIDELITY ADV ASSET MANAGER 50%	B	0.00	14.29	0.00	14.29	80.0	11.43
12/07/2018 01423897501	PRESTON, THOMAS	MFT FIDELITY ADV INTL SMALL CAP	B	0.00	0.92	0.00	0.92	80.0	0.74
12/07/2018 01425820881	PRESTON, YOLANDA	MFT FIDELITY ADVISOR FREEDOM 2030	B	0.00	4.81	0.00	4.81	80.0	3.85
12/07/2018 01427579634	FURMAN, VICKI	MFT FIDELITY ADV FREEDOM 2020-CL C	B	0.00	10.56	0.00	10.56	80.0	8.45
12/07/2018 01427579634	FURMAN, VICKI	MFT FIDELITY ADVISOR FREEDOM 2015	B	0.00	10.38	0.00	10.38	80.0	8.30
12/07/2018 01433631916	SCHARFENBERG,	MFT FIDELITY ADV STRATEGIC INCOME	B	0.00	13.36	0.00	13.36	80.0	10.69
12/07/2018 01433631916	SCHARFENBERG,	MFT FIDELITY ADVISOR FUNDS	B	0.00	17.32	0.00	17.32	80.0	13.86
12/07/2018 01433631916	SCHARFENBERG,	MFT FIDELITY ADVISOR FUNDS	B	0.00	26.39	0.00	26.39	80.0	21.11
12/07/2018 01433631916	SCHARFENBERG,	MFT FIDELITY ADV FREEDOM 2025 CL C	B	0.00	25.13	0.00	25.13	80.0	20.10
12/07/2018 01437758582	NANCY E KRZISNIK	MFT FA 529 PORT 2019 CL A	B	0.00	3.12	0.00	3.12	80.0	2.50
12/07/2018 01437772005	NANCY E KRZISNIK	MFT FA 529 PORT 2022 CL A	B	0.00	3.11	0.00	3.11	80.0	2.49
12/07/2018 01437772039	NANCY E KRZISNIK	MFT FA 529 PORT 2025 CL A	B	0.00	4.44	0.00	4.44	80.0	3.55
12/07/2018 01437772039	NANCY E KRZISNIK	MFT FA 529 PORT 2025 CL C	B	0.00	3.69	0.00	3.69	80.0	2.95
12/07/2018 01447670405	SZEWCZYK,	MFT FIDELITY ADVISOR FUNDS	B	0.00	2.00	0.00	2.00	80.0	1.60
12/07/2018 01451524043	KLEINBROOK, RAE	MFT FIDELITY ADV BALANCED CL C	B	0.00	1.35	0.00	1.35	80.0	1.08
12/07/2018 01451524043	KLEINBROOK, RAE	MFT FIDELITY ADV ASSET MANAGER 50%	B	0.00	1.40	0.00	1.40	80.0	1.12
12/07/2018 01454269950	ALEXIS M WALKER,	MFT FA 529 PORT 2028 CL A	B	0.00	0.44	0.00	0.44	80.0	0.35
12/07/2018 01454269950	ALEXIS M WALKER,	MFT FA 529 PORT 2028 CL C	B	0.00	2.29	0.00	2.29	80.0	1.83
12/07/2018 01465735031	NORRIS, BENE	MFT FA 529 COLLEGE PORT CL A	B	0.00	0.77	0.00	0.77	80.0	0.62
12/07/2018 01467912620	MLINARICH, TERRY	MFT FIDELITY ADV STRATEGIC INCOME	B	0.00	26.98	0.00	26.98	80.0	21.58
12/07/2018 01467912620	MLINARICH, TERRY	MFT FIDELITY ADV FREEDOM INCOME CL	B	0.00	19.29	0.00	19.29	80.0	15.43

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12/07/2018 01469591323	ALEXIS M WALKER,	MFT FA 529 PORT 2031 CL A	B	0.00	0.09	0.00	0.09	80.0	0.07
12/07/2018 01469591323	ALEXIS M WALKER,	MFT FA 529 PORT 2031 CL C	B	0.00	2.34	0.00	2.34	80.0	1.87
12/07/2018 01482972286	GARVOCK, BENE	MFT FIDELITY ADV CONSUMER STAPLES	B	0.00	4.04	0.00	4.04	80.0	3.23
12/07/2018 01483364202	DRAHUSHUK, ADAM	MFT FIDELITY ADV FREEDOM 2035 CL C	B	0.00	7.51	0.00	7.51	80.0	6.01
12/07/2018 03900215447	NISSETYLEJ	MFT FIDELITY ADVISOR BALANCED CLASS	B	0.00	4.13	0.00	4.13	80.0	3.30
12/07/2018 03900236336	MCNALLY, GAYLE	MFT FIDELITY ADVISOR BALANCED CLASS	B	0.00	3.43	0.00	3.43	80.0	2.74
12/07/2018 03900236339	MCNALLY, JAY	MFT FIDELITY ADVISOR BALANCED CLASS	B	0.00	4.35	0.00	4.35	80.0	3.48
12/05/2018 08203004421	KAREN A ZAJAC,	MFT COLUMBIA LARGE CAP GROWTH FUND	B	0.00	0.47	0.00	0.47	80.0	0.38
12/05/2018 08240000434	KAREN A ZAJAC,	MFT COLUMBIA MIDCAP GROWTH FUND-A	B	0.00	0.95	0.00	0.95	80.0	0.76
12/05/2018 08536302247	KAREN A ZAJAC,	MFT COLUMBIA SELIGMAN COMM AND	B	0.00	1.53	0.00	1.53	80.0	1.22
12/05/2018 08536700498	KAREN A ZAJAC,	MFT COLUMBIA SELIGMAN GLOBAL	B	0.00	0.64	0.00	0.64	80.0	0.51
12/05/2018 08537100164	KAREN A ZAJAC,	MFT COLUMBIA SELECT LARGE-CAP	B	0.00	1.19	0.00	1.19	80.0	0.95
12/05/2018 08537500179	KAREN A ZAJAC,	MFT COLUMBIA SELECT SMALLER-CAP	B	0.00	1.46	0.00	1.46	80.0	1.17
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$2,162.61	\$0.00	\$2,162.61		\$1,730.05
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>									
11/05/2018 (None)	KLEINBROOK, CHARLES	VAT LINCOLN BENEFIT LIFE	B	0.00	148.06	0.00	148.06	80.0	118.45
11/09/2018 (None)	VARIOUS, KLEINBROOK	VAT LINCOLN BENEFIT LIFE	B	0.00	71.42	0.00	71.42	80.0	57.14
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$219.48	\$0.00	\$219.48		\$175.59
*** DIRECT TRANSACTIONS TOTAL ***				\$168,264.31	\$2,437.13	\$0.00	\$2,437.13		\$1,949.68

BROKER COMMISSION TOTALS

Broker Transactions	\$1,949.68
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$1,949.68
Year-to-date Commissions	\$87,436.44