



# COMMISSION STATEMENT

## December 17, 2018

ROBERT ADAMS  
P. O. Box 1855  
Dover, NH 03821

BROKER #: A43  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
11/30/2018	***-**-34IN - GALLAGHER,	ALLIANZ VISION VA BUY 1 Units @66355.8200	63,355.82	4,434.91	0.00	4,434.91	50.0	2,217.46
		<b>* VARIABLE ANNUITIES SUBTOTAL *</b>	<b>\$63,355.82</b>	<b>\$4,434.91</b>	<b>\$0.00</b>	<b>\$4,434.91</b>		<b>\$2,217.46</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
12/03/2018	***-**-482I - LOHRMAN, SUSAN	AMCAP FUND-A ACCOUNT #: 00068203091 BUY 0 Units @0.0000	0.00	6.50	0.00	6.50	50.0	3.25
12/03/2018	***-**-273T - LOHRMAN, WILLIAM	AMCAP FUND-A ACCOUNT #: 00085190315 BUY 0 Units @0.0000	0.00	4.14	0.00	4.14	50.0	2.07
12/03/2018	***-**-482I - LOHRMAN, SUSAN	AMERICAN HIGH-INCOME TRUST-A ACCOUNT #: 00068203091 BUY 0 Units @0.0000	0.00	9.88	0.00	9.88	50.0	4.94
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	AMERICAN MUTUAL FUND-A ACCOUNT #: 00068203093 BUY 0 Units @0.0000	0.00	5.11	0.00	5.11	50.0	2.56
12/03/2018	***-**-482I - LOHRMAN, SUSAN	CAPITAL INCOME BUILDER-A ACCOUNT #: 00068203091 BUY 0 Units @0.0000	0.00	13.47	0.00	13.47	50.0	6.74
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	CAPITAL WORLD GROWTH AND INCOME FUN ACCOUNT #: 00068203093 BUY 0 Units @0.0000	0.00	34.41	0.00	34.41	50.0	17.21
12/03/2018	***-**-24IN - MCWADE,	CAPITAL WORLD GROWTH AND INCOME FUN ACCOUNT #: 00083268984 BUY 0 Units @0.0000	0.00	0.76	0.00	0.76	50.0	0.38
12/03/2018	***-**-338J - HARMON, DAVID	CAPITAL WORLD GROWTH AND INCOME FUN ACCOUNT #: 00073175704 BUY 0 Units @0.0000	0.00	1.65	0.00	1.65	50.0	0.83
12/03/2018	***-**-482I - LOHRMAN, SUSAN	EUROPACIFIC GROWTH FUND-A ACCOUNT #: 00068203091 BUY 0 Units @0.0000	0.00	7.85	0.00	7.85	50.0	3.93
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	EUROPACIFIC GROWTH FUND-A ACCOUNT #: 00068203093 BUY 0 Units @0.0000	0.00	32.84	0.00	32.84	50.0	16.42
12/03/2018	***-**-24IN - MCWADE,	EUROPACIFIC GROWTH FUND-A ACCOUNT #: 00083268984 BUY 0 Units @0.0000	0.00	0.69	0.00	0.69	50.0	0.35
12/03/2018	***-**-482I - LOHRMAN, SUSAN	FUNDAMENTAL INVESTORS-A ACCOUNT #: 00068203091 BUY 0 Units @0.0000	0.00	22.85	0.00	22.85	50.0	11.43
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	FUNDAMENTAL INVESTORS-A ACCOUNT #: 00068203093 BUY 0 Units @0.0000	0.00	10.37	0.00	10.37	50.0	5.19
12/03/2018	***-**-273T - LOHRMAN, WILLIAM	FUNDAMENTAL INVESTORS-A ACCOUNT #: 00085190315 BUY 0 Units @0.0000	0.00	13.82	0.00	13.82	50.0	6.91



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
12/03/2018	***-**-482I - LOHRMAN, SUSAN	NEW PERSPECTIVE FUND-A	0.00	13.99	0.00	13.99	50.0	7.00
	ACCOUNT #: 00068203091	BUY 0 Units @0.0000						
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	NEW PERSPECTIVE FUND-A	0.00	0.03	0.00	0.03	50.0	0.02
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***-**-24IN - MCWADE,	NEW PERSPECTIVE FUND-A	0.00	0.87	0.00	0.87	50.0	0.44
	ACCOUNT #: 00083268984	BUY 0 Units @0.0000						
12/03/2018	***-**-273T - LOHRMAN, WILLIAM	NEW PERSPECTIVE FUND-A	0.00	2.65	0.00	2.65	50.0	1.33
	ACCOUNT #: 00085190315	BUY 0 Units @0.0000						
12/03/2018	***-**-338J - HARMON, DAVID	NEW PERSPECTIVE FUND-A	0.00	1.87	0.00	1.87	50.0	0.94
	ACCOUNT #: 00073175704	BUY 0 Units @0.0000						
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	NEW WORLD FUND-A	0.00	1.84	0.00	1.84	50.0	0.92
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***-**-338J - HARMON, DAVID	NEW WORLD FUND-A	0.00	1.40	0.00	1.40	50.0	0.70
	ACCOUNT #: 00073175704	BUY 0 Units @0.0000						
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	SMALLCAP WORLD FUND-A	0.00	13.81	0.00	13.81	50.0	6.91
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***-**-24IN - MCWADE,	SMALLCAP WORLD FUND-A	0.00	0.85	0.00	0.85	50.0	0.43
	ACCOUNT #: 00083268984	BUY 0 Units @0.0000						
12/03/2018	***-**-273T - LOHRMAN, WILLIAM	SMALLCAP WORLD FUND-A	0.00	3.31	0.00	3.31	50.0	1.66
	ACCOUNT #: 00085190315	BUY 0 Units @0.0000						
12/03/2018	***-**-338J - HARMON, DAVID	SMALLCAP WORLD FUND-A	0.00	2.18	0.00	2.18	50.0	1.09
	ACCOUNT #: 00073175704	BUY 0 Units @0.0000						
12/03/2018	***-**-482I - LOHRMAN, SUSAN	THE GROWTH FUND OF AMERICA-A	0.00	15.83	0.00	15.83	50.0	7.92
	ACCOUNT #: 00068203091	BUY 0 Units @0.0000						
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	THE GROWTH FUND OF AMERICA-A	0.00	7.22	0.00	7.22	50.0	3.61
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***-**-273I - LOHRMAN, WILLIAM	THE INCOME FUND OF AMERICA-A	0.00	5.18	0.00	5.18	50.0	2.59
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***-**-24IN - MCWADE,	THE INCOME FUND OF AMERICA-A	0.00	0.73	0.00	0.73	50.0	0.37
	ACCOUNT #: 00083268984	BUY 0 Units @0.0000						
12/03/2018	***-**-482I - LOHRMAN, SUSAN	THE INVESTMENT COMPANY OF AMERICA-A	0.00	18.08	0.00	18.08	50.0	9.04
	ACCOUNT #: 00068203091	BUY 0 Units @0.0000						



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</u></b>								
12/03/2018	***--273I - LOHRMAN, WILLIAM	THE INVESTMENT COMPANY OF AMERICA-A	0.00	6.13	0.00	6.13	50.0	3.07
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
12/03/2018	***--273T - LOHRMAN, WILLIAM	THE NEW ECONOMY FUND-A	0.00	2.92	0.00	2.92	50.0	1.46
	ACCOUNT #: 00085190315	BUY 0 Units @0.0000						
12/03/2018	***--482I - LOHRMAN, SUSAN	WASHINGTON MUTUAL INVESTORS FUND-A	0.00	24.62	0.00	24.62	50.0	12.31
	ACCOUNT #: 00068203091	BUY 0 Units @0.0000						
12/03/2018	***--273I - LOHRMAN, WILLIAM	WASHINGTON MUTUAL INVESTORS FUND-A	0.00	6.11	0.00	6.11	50.0	3.06
	ACCOUNT #: 00068203093	BUY 0 Units @0.0000						
	<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>		<b>\$0.00</b>	<b>\$293.96</b>	<b>\$0.00</b>	<b>\$293.96</b>		<b>\$147.08</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
12/11/2018	***--60IN - WASHER, CAROL	ING VA 380789701	0.00	10.08	0.00	10.08	50.0	5.04
	ACCOUNT #: I222519-0W	BUY 0 Units @0.0000						
12/14/2018	***--19IN - CONNELLY, BRENDA	ING VA 380789701	0.00	60.00	0.00	60.00	50.0	30.00
	ACCOUNT #: I231939-0W	BUY 0 Units @0.0000						
	<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>		<b>\$0.00</b>	<b>\$70.08</b>	<b>\$0.00</b>	<b>\$70.08</b>		<b>\$35.04</b>
	<b>*** BROKER TRANSACTIONS TOTAL ***</b>		<b>\$63,355.82</b>	<b>\$4,798.95</b>	<b>\$0.00</b>	<b>\$4,798.95</b>		<b>\$2,399.58</b>



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BROKER COMMISSION TOTALS								
						Broker Transactions		\$2,399.58
						Split Transactions		\$0.00
						Override Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$2,399.58
						Year-to-date Earnings		\$11,216.28