



COMMISSION STATEMENT

November 05, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
10/30/2018	***-**-03IN - DIEDRICK, ROBIN	METLIFE PREFERENCE PLUS	0.00	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 230003564	BUY 1 Units @0.0000						
10/30/2018	***-**-56IN - SCHOOLCRAFT,	METLIFE PREFERENCE PLUS	0.00	0.04	0.00	0.04	80.0	0.03
	ACCOUNT #: 220003555	BUY 1 Units @0.0000						
10/30/2018	***-**-06IN - FRIEDRICH,	METLIFE PREFERENCE PLUS	0.00	0.86	0.00	0.86	80.0	0.69
	ACCOUNT #: 230003415	BUY 1 Units @0.0000						
10/30/2018	***-**-75IN - WELSCH, REGINA	METLIFE PREFERENCE PLUS	0.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @0.0000						
10/30/2018	***-**-19IN - RIEGLER,	METLIFE PREFERENCE PLUS	0.00	0.95	0.00	0.95	80.0	0.76
	ACCOUNT #: 230004789	BUY 1 Units @0.0000						
10/30/2018	***-**-30IN - HOLLINGSWORTH,	METLIFE PREFERENCE PLUS	0.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003394	BUY 1 Units @0.0000						
10/30/2018	***-**-11IN - GILLILAND,	METLIFE PREFERENCE PLUS	0.00	0.29	0.00	0.29	80.0	0.23
	ACCOUNT #: 230003229	BUY 1 Units @0.0000						
10/30/2018	***-**-737I - SULLIVAN, TERESA	METLIFE VA	0.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003447	BUY 1 Units @0.0000						
10/30/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE VA	0.00	1.33	0.00	1.33	80.0	1.06
	ACCOUNT #: 230003526	BUY 1 Units @0.0000						
	* VARIABLE ANNUITIES SUBTOTAL *		\$0.00	\$7.84	\$0.00	\$7.84		\$6.27
<u>PRODUCT CATEGORY: RIA</u>								
10/31/2018	***-**-66FB - FIATAL, LINDA	SYMMETRY RIA	104,802.46	262.01	0.00	262.01	80.0	209.61
	ACCOUNT #: 965006383	BUY 0 Units @10.4802						
10/31/2018	***-**-98FB - WHITE, DENISE	SYMMETRY RIA	62,708.94	156.77	0.00	156.77	80.0	125.42
	ACCOUNT #: 965006706	BUY 0 Units @6.2708						
10/31/2018	***-**-16FB - HENNEMYRE, JON	SYMMETRY RIA	130,386.14	325.96	0.00	325.96	80.0	260.77
	ACCOUNT #: 965008326	BUY 0 Units @13.0386						
10/31/2018	***-**-30FB - HOLLINGSWORTH,	SYMMETRY RIA	31,417.17	78.54	0.00	78.54	80.0	62.83
	ACCOUNT #: 965911764	BUY 0 Units @3.1417						
10/31/2018	***-**-18FB - NICOTERA,	SYMMETRY RIA	14,453.69	36.14	0.00	36.14	80.0	28.91
	ACCOUNT #: 965911768	BUY 0 Units @1.4453						
10/31/2018	***-**-18FB - NICOTERA,	SYMMETRY RIA	78,707.59	196.77	0.00	196.77	80.0	157.42
	ACCOUNT #: 965911770	BUY 0 Units @7.8707						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
10/31/2018	***-**-13FB - WHITE, SUZANNE	SYMMETRY RIA	107,329.00	268.32	0.00	268.32	80.0	214.66
	ACCOUNT #: 965911837	BUY 0 Units @10.7329						
10/31/2018	***-**-13FB - WHITE, SUZANNE	SYMMETRY RIA	33,734.81	84.34	0.00	84.34	80.0	67.47
	ACCOUNT #: 965911838	BUY 0 Units @3.3734						
10/31/2018	***-**-47FB - HEDDLESON, RAY	SYMMETRY RIA	25,664.38	64.16	0.00	64.16	80.0	51.33
	ACCOUNT #: 965912014	BUY 0 Units @2.5664						
10/31/2018	***-**-93FB - HEDDLESON,	SYMMETRY RIA	55,108.30	137.77	0.00	137.77	80.0	110.22
	ACCOUNT #: 965912017	BUY 0 Units @5.5108						
10/31/2018	***-**-71FB - HLAS, LEE	SYMMETRY RIA	66,799.23	167.00	0.00	167.00	80.0	133.60
	ACCOUNT #: 965912101	BUY 0 Units @6.6799						
10/31/2018	***-**-94FB - NICOTERA,	SYMMETRY RIA	20,225.12	50.56	0.00	50.56	80.0	40.45
	ACCOUNT #: 965912327	BUY 0 Units @2.0225						
10/31/2018	***-**-14FB - HEDDLESON, JON	SYMMETRY RIA	63,284.63	0.00	0.00	0.00	80.0	0.00
	ACCOUNT #: 965912576	BUY 0 Units @6.3284						
10/31/2018	***-**-14FB - HEDDLESON, JON	SYMMETRY RIA	124,972.47	0.00	0.00	0.00	80.0	0.00
	ACCOUNT #: 965912579	BUY 0 Units @12.4972						
10/31/2018	***-**-16FB - HEDDLESON, LUCIA	SYMMETRY RIA	49,864.18	0.00	0.00	0.00	80.0	0.00
	ACCOUNT #: 965912580	BUY 0 Units @4.9864						
10/31/2018	***-**-49FB - SCOTT, DYANA	SYMMETRY RIA	24,749.35	61.87	0.00	61.87	80.0	49.50
	ACCOUNT #: 965912624	BUY 0 Units @2.4749						
10/31/2018	***-**-51FB - WOLF, STEPHEN	SYMMETRY RIA	139,063.60	434.58	0.00	434.58	80.0	347.66
	ACCOUNT #: 965913353	BUY 0 Units @13.9063						
10/31/2018	***-**-03FB - INFALVI, TRACY	SYMMETRY RIA	50,746.93	158.59	0.00	158.59	80.0	126.87
	ACCOUNT #: 965913356	BUY 0 Units @5.0746						
10/31/2018	***-**-82FB - EIDAM, DANIEL	SYMMETRY RIA	40,858.05	127.68	0.00	127.68	80.0	102.14
	ACCOUNT #: 965913467	BUY 0 Units @4.0858						
10/31/2018	***-**-43FB - GILBERT, SHELLY	SYMMETRY RIA	25,406.98	79.40	0.00	79.40	80.0	63.52
	ACCOUNT #: 965913483	BUY 0 Units @2.5406						
10/31/2018	***-**-86FB - BRACCIO, DINA	SYMMETRY RIA	41,279.92	129.00	0.00	129.00	80.0	103.20
	ACCOUNT #: 965913826	BUY 0 Units @4.1279						
10/31/2018	***-**-68FB - SCHLOSSER,	SYMMETRY RIA	32,145.19	80.36	0.00	80.36	80.0	64.29
	ACCOUNT #: 965914014	BUY 0 Units @3.2145						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
* RIA SUBTOTAL *			\$1,323,708.13	\$2,899.82	\$0.00	\$2,899.82		\$2,319.87
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
11/05/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	1.45	0.00	1.45	80.0	1.16
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
11/05/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.62	0.00	0.62	80.0	0.50
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.67	0.00	0.67	80.0	0.54
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	1.26	0.00	1.26	80.0	1.01
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
11/05/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.61	0.00	0.61	80.0	0.49
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.75	0.00	0.75	80.0	0.60
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.69	0.00	0.69	80.0	0.55
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-14IN - KRASE, MELINDA	BLACKROCK TRAILS	0.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 51610442	BUY 0 Units @0.0000						
11/05/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	1.24	0.00	1.24	80.0	0.99
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
11/05/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.51	0.00	0.51	80.0	0.41
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
11/05/2018	***-**-14IN - KRASE, MELINDA	BLACKROCK TRAILS	0.00	0.66	0.00	0.66	80.0	0.53
	ACCOUNT #: 49761729	BUY 0 Units @0.0000						
11/05/2018	***-**-52IN - CLARK, MINDY	BLACKROCK TRAILS	0.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.60	0.00	0.60	80.0	0.48
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.60	0.00	0.60	80.0	0.48
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	-0.30	0.00	-0.30	80.0	-0.24
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
11/05/2018	***-**-52IN - CLARK, MINDY	BLACKROCK TRAILS	0.00	0.46	0.00	0.46	80.0	0.37
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
11/05/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	1.41	0.00	1.41	80.0	1.13
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
11/05/2018	***-**-55IN - FLEMING,	BLACKROCK TRAILS	0.00	0.02	0.00	0.02	80.0	0.02
	ACCOUNT #: 5293581350	BUY 0 Units @0.0000						
11/05/2018	***-**-795P - HARTLEY,	BLACKROCK TRAILS	0.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 5290022275	BUY 0 Units @0.0000						
11/05/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.65	0.00	0.65	80.0	0.52
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
11/05/2018	***-**-14IN - KRASE, MELINDA	BLACKROCK TRAILS	0.00	0.27	0.00	0.27	80.0	0.22
	ACCOUNT #: 51610442	BUY 0 Units @0.0000						
11/05/2018	***-**-18IN - NICOTERA,	BLACKROCK TRAILS	0.00	0.32	0.00	0.32	80.0	0.26
	ACCOUNT #: 49659709	BUY 0 Units @0.0000						
11/05/2018	***-**-485P - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	2.73	0.00	2.73	80.0	2.18
	ACCOUNT #: 0000865535	BUY 0 Units @0.0000						
11/05/2018	***-**-49IN - SCOTT, DYANA	BLACKROCK TRAILS	0.00	0.22	0.00	0.22	80.0	0.18
	ACCOUNT #: 5293080221	BUY 0 Units @0.0000						
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$17.28	\$0.00	\$17.28		\$13.85
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
11/05/2018	***-**-86IN - DOLAN, LINDA	METLIFE VA TRAILS	0.00	173.27	0.00	173.27	80.0	138.62
	ACCOUNT #: 230003178	BUY 1 Units @0.0000						
11/05/2018	***-**-50IN - SCHMUHL, GAYLE	METLIFE VA TRAILS	0.00	3.65	0.00	3.65	80.0	2.92
	ACCOUNT #: 230003217	BUY 1 Units @0.0000						
11/05/2018	***-**-11IN - GILLILAND,	METLIFE VA TRAILS	0.00	20.32	0.00	20.32	80.0	16.26
	ACCOUNT #: 230003229	BUY 1 Units @0.0000						
11/05/2018	***-**-50IN - ANDERSON, DAVID	METLIFE VA TRAILS	0.00	40.41	0.00	40.41	80.0	32.33
	ACCOUNT #: 230003240	BUY 1 Units @0.0000						
11/05/2018	***-**-88IN - FARSCHMAN,	METLIFE VA TRAILS	0.00	23.65	0.00	23.65	80.0	18.92
	ACCOUNT #: 230003348	BUY 1 Units @0.0000						
11/05/2018	***-**-19IN - ALGIER, JANET	METLIFE VA TRAILS	0.00	61.07	0.00	61.07	80.0	48.86
	ACCOUNT #: 230003357	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
11/05/2018	***-**-07IN - WATSON, SANDRA	METLIFE VA TRAILS	0.00	47.29	0.00	47.29	80.0	37.83
	ACCOUNT #: 230003331	BUY 1 Units @0.0000						
11/05/2018	***-**-30IN - HOLLINGSWORTH,	METLIFE VA TRAILS	0.00	114.51	0.00	114.51	80.0	91.61
	ACCOUNT #: 230003394	BUY 1 Units @0.0000						
11/05/2018	***-**-06IN - FRIEDRICH,	METLIFE VA TRAILS	0.00	50.79	0.00	50.79	80.0	40.63
	ACCOUNT #: 230003415	BUY 1 Units @0.0000						
11/05/2018	***-**-737I - SULLIVAN, TERESA	METLIFE VA TRAILS	0.00	9.11	0.00	9.11	80.0	7.29
	ACCOUNT #: 230003447	BUY 1 Units @0.0000						
11/05/2018	***-**-75IN - WELSCH, REGINA	METLIFE VA TRAILS	0.00	21.59	0.00	21.59	80.0	17.27
	ACCOUNT #: 230003249	BUY 1 Units @0.0000						
11/05/2018	***-**-15IN - SHURR, DONNA	METLIFE VA TRAILS	0.00	10.91	0.00	10.91	80.0	8.73
	ACCOUNT #: 230003400	BUY 1 Units @0.0000						
11/05/2018	***-**-79IN - JACKSON,	METLIFE VA TRAILS	0.00	31.48	0.00	31.48	80.0	25.18
	ACCOUNT #: 230003534	BUY 1 Units @0.0000						
11/05/2018	***-**-90IN - GILTS, JANINE	METLIFE VA TRAILS	0.00	46.18	0.00	46.18	80.0	36.94
	ACCOUNT #: 230003440	BUY 1 Units @0.0000						
11/05/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE VA TRAILS	0.00	115.56	0.00	115.56	80.0	92.45
	ACCOUNT #: 230003526	BUY 1 Units @0.0000						
11/05/2018	***-**-52IN - MILLER, JULIE	METLIFE VA TRAILS	0.00	64.13	0.00	64.13	80.0	51.30
	ACCOUNT #: 230003293	BUY 1 Units @0.0000						
11/05/2018	***-**-03IN - DIEDRICK, ROBIN	METLIFE VA TRAILS	0.00	63.35	0.00	63.35	80.0	50.68
	ACCOUNT #: 230003564	BUY 1 Units @0.0000						
11/05/2018	***-**-48IN - DANKIK-ABFALL,	METLIFE VA TRAILS	0.00	46.40	0.00	46.40	80.0	37.12
	ACCOUNT #: 230003684	BUY 1 Units @0.0000						
11/05/2018	***-**-30IN - EMERY, BOBBI	METLIFE VA TRAILS	0.00	50.02	0.00	50.02	80.0	40.02
	ACCOUNT #: 220002710	BUY 1 Units @0.0000						
11/05/2018	***-**-74IN - HARCULA, ROBERT	METLIFE VA TRAILS	0.00	9.02	0.00	9.02	80.0	7.22
	ACCOUNT #: 230003836	BUY 1 Units @0.0000						
11/05/2018	***-**-50IN - JESKIE, LISA	METLIFE VA TRAILS	0.00	31.77	0.00	31.77	80.0	25.42
	ACCOUNT #: 230003906	BUY 1 Units @0.0000						
11/05/2018	***-**-49IN - SCOTT, DYANA	METLIFE VA TRAILS	0.00	23.74	0.00	23.74	80.0	18.99
	ACCOUNT #: 230004006	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
11/05/2018	***-**-81IN - HARCULA, LISA	METLIFE VA TRAILS	0.00	9.54	0.00	9.54	80.0	7.63
	ACCOUNT #: 230004400	BUY 1 Units @0.0000						
11/05/2018	***-**-66IN - FIATAL, LINDA	METLIFE VA TRAILS	0.00	96.35	0.00	96.35	80.0	77.08
	ACCOUNT #: 220003527	BUY 1 Units @0.0000						
11/05/2018	***-**-05IN - LEIKALA, JOSH	METLIFE VA TRAILS	0.00	21.33	0.00	21.33	80.0	17.06
	ACCOUNT #: 230004480	BUY 1 Units @0.0000						
11/05/2018	***-**-56IN - SCHOOLCRAFT,	METLIFE VA TRAILS	0.00	14.06	0.00	14.06	80.0	11.25
	ACCOUNT #: 220003555	BUY 1 Units @0.0000						
11/05/2018	***-**-98IN - WHITE, DENISE	METLIFE VA TRAILS	0.00	75.38	0.00	75.38	80.0	60.30
	ACCOUNT #: 230004519	BUY 1 Units @0.0000						
11/05/2018	***-**-56IN - TOMER, ANDREA	METLIFE VA TRAILS	0.00	2.02	0.00	2.02	80.0	1.62
	ACCOUNT #: 210055050	BUY 1 Units @0.0000						
11/05/2018	***-**-52IN - DEWEY, DEBORAH	METLIFE VA TRAILS	0.00	55.86	0.00	55.86	80.0	44.69
	ACCOUNT #: 220004264	BUY 1 Units @0.0000						
11/05/2018	***-**-03IN - ALFERIO, LEANN	METLIFE VA TRAILS	0.00	0.71	0.00	0.71	80.0	0.57
	ACCOUNT #: 230004779	BUY 1 Units @0.0000						
11/05/2018	***-**-84IN - HIGNETT, AMY	METLIFE VA TRAILS	0.00	10.85	0.00	10.85	80.0	8.68
	ACCOUNT #: 230004768	BUY 1 Units @0.0000						
11/05/2018	***-**-19IN - RIEGLER,	METLIFE VA TRAILS	0.00	15.33	0.00	15.33	80.0	12.26
	ACCOUNT #: 230004789	BUY 1 Units @0.0000						
11/05/2018	***-**-11IN - COFFMAN, DIANE	METLIFE VA TRAILS	0.00	30.62	0.00	30.62	80.0	24.50
		BUY 1 Units @0.0000						
11/05/2018	***-**-84IN - BARBER, EVELYN	METLIFE VA TRAILS	0.00	30.76	0.00	30.76	80.0	24.61
	ACCOUNT #: 220004698	BUY 1 Units @0.0000						
11/05/2018	***-**-22IN - WOLF, JODI	METLIFE VA TRAILS	0.00	12.85	0.00	12.85	80.0	10.28
	ACCOUNT #: 230004896	BUY 1 Units @0.0000						
11/05/2018	***-**-0759 - ROYCE, BRIDGET	METLIFE VA TRAILS	0.00	4.60	0.00	4.60	80.0	3.68
	ACCOUNT #: 210105637	BUY 1 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,438.48	\$0.00	\$1,438.48		\$1,150.80
*** BROKER TRANSACTIONS TOTAL ***			\$1,323,708.13	\$4,363.42	\$0.00	\$4,363.42		\$3,490.79



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<div>BROKER COMMISSION TOTALS</div>								
						Broker Transactions		\$3,490.79
						Split Transactions		\$0.00
						Override Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$3,490.79
						Year-to-date Earnings		\$82,440.55