

September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER	TRANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
08/30/201	8 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.6900	25.00	1.25	0.00	1.25	80.0	1.00
09/04/201	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @29.1900	53.75	2.02	0.00	2.02	80.0	1.62
08/30/201	8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.9100	150.00	7.50	0.00	7.50	80.0	6.00
08/07/201	8 ***-**-7995 - BEABOUT,	AMERICAN FUNDS 403B BUY 0 Units @0.0000	122,561.00	1,225.61	0.00	1,225.61	80.0	980.49
09/04/201	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN FUNDS GROWTH PORT CL C BUY 16 Units @19.0100	308.00	3.08	0.00	3.08	80.0	2.46
08/30/201	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.0600	25.00	1.25	0.00	1.25	80.0	1.00
09/04/201	8 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.7300	25.00	1.25	0.00	1.25	80.0	1.00
08/31/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.2300	8.00	0.08	0.00	0.08	80.0	0.06
09/04/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.2300	10.00	0.10	0.00	0.10	80.0	0.08
09/04/201	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN HIGH-INCOME TRUST-C BUY 30 Units @10.2300	308.00	3.08	0.00	3.08	80.0	2.46
09/04/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @41.9500	25.00	0.25	0.00	0.25	80.0	0.20
09/04/201	8 ***-**-71IN - HLAS, LEE ACCOUNT #: 00075194043	CAPITAL INCOME BUILDER-A BUY 1 Units @63.5200	50.00	2.13	0.00	2.13	80.0	1.70
08/31/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.0200	10.00	0.10	0.00	0.10	80.0	0.08
09/04/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @18.9500	12.50	0.13	0.00	0.13	80.0	0.10
08/24/201	8 ***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628	CAPITAL WORLD GROWTH AND INCOME FOR BUY 0 Units @52.9200	UN 25.00	0.69	0.00	0.69	80.0	0.55
09/04/201	8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FOR BUY 1 Units @53.3000	UN 53.75	2.02	0.00	2.02	80.0	1.62



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PRODUCT	CATEGORY: MUTUAL FUNDS (cont		RANSACTIONS	(continu	.ed)				
	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND INC	COME FUN	154.00	1.54	0.00	1.54	80.0	1.23
09/05/2018	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INC BUY 1 Units @53.1200	COME FUN	57.69	2.45	0.00	2.45	80.0	1.96
09/05/2018	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INC BUY 1 Units @53.1200	COME FUN	34.62	1.47	0.00	1.47	80.0	1.18
09/04/2018	8 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @56.0400		75.00	3.75	0.00	3.75	80.0	3.00
09/05/2018	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @54.9300		27.00	1.15	0.00	1.15	80.0	0.92
09/05/2018	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @54.9300		27.00	1.15	0.00	1.15	80.0	0.92
08/24/2018	8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS ABUY 10 Units @2.4400	A	25.00	1.00	0.00	1.00	80.0	0.80
08/31/2018	8 ***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000008882	FRANKLIN INTERNATIONAL GROWN BUY 1 Units @14.8600	TH FUND	19.50	0.20	0.00	0.20	80.0	0.16
08/31/2018	8 ***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000000008918	FRANKLIN INTERNATIONAL GROWN BUY 1 Units @14.8600	TH FUND	11.25	0.11	0.00	0.11	80.0	0.09
08/31/2018	8 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 00000000010241	FRANKLIN INTERNATIONAL GROWN BUY 4 Units @14.8600	TH FUND	52.50	0.53	0.00	0.53	80.0	0.42
08/31/2018	8 ***-**-39IN - KOETH, JEFFREY ACCOUNT #: 000000000871133	FRANKLIN SMALL CAP VALUE C BUY 1 Units @52.3500		48.10	0.48	0.00	0.48	80.0	0.38
08/31/2018	8 ***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 000000000871172	FRANKLIN SMALL CAP VALUE C BUY 1 Units @52.3500		27.75	0.28	0.00	0.28	80.0	0.22
08/31/2018	8 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000000871792	FRANKLIN SMALL CAP VALUE C BUY 2 Units @52.3500		129.50	1.30	0.00	1.30	80.0	1.04
08/31/2018	8 ***-**-439B - KOETH, JEFFREY ACCOUNT #: 00000001352576	FRANKLIN STRATEGIC INCOME C BUY 2 Units @9.5800		23.40	0.23	0.00	0.23	80.0	0.18
08/31/2018	8 ***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000001353604	FRANKLIN STRATEGIC INCOME C BUY 1 Units @9.5800		13.50	0.14	0.00	0.14	80.0	0.11
08/31/2018	8 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000001393228	FRANKLIN STRATEGIC INCOME C BUY 7 Units @9.5800		63.00	0.63	0.00	0.63	80.0	0.50



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		BROKER TRANSACTIO	ONS (continu	ued)				
PRODUCT (CATEGORY: MUTUAL FUNDS (cont	inued)						
08/31/2018	3 ***-**-439B - KOETH, JEFFREY ACCOUNT #: 00000001268592	FRK AGE HIGH INC FND - CL C BUY 6 Units @1.8700	10.40	0.10	0.00	0.10	80.0	0.08
08/31/2018	3 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 00000001283074	FRK AGE HIGH INC FND - CL C BUY 15 Units @1.8700	28.00	0.28	0.00	0.28	80.0	0.22
08/24/2018	3 ***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	25.00	1.19	0.00	1.19	80.0	0.95
08/31/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERMEDIATE BOND FUND OF AMERICA-A BUY 1 Units @13.4800	9.00	0.18	0.00	0.18	80.0	0.14
09/04/2018	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF AMERICA-A BUY 1 Units @13.4700	11.25	0.23	0.00	0.23	80.0	0.18
08/28/2018	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	INTERNATIONAL GROWTH AND INCOME-529 BUY 2 Units @35.2500	75.00	3.19	0.00	3.19	80.0	2.55
09/04/2018	3 ***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	INTERNATIONAL GROWTH AND INCOME-A BUY 2 Units @34.9300	75.00	3.75	0.00	3.75	80.0	3.00
08/31/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERNATIONAL GROWTH AND INCOME-C BUY 0 Units @33.0700	15.00	0.15	0.00	0.15	80.0	0.12
09/04/2018	3 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND INCOME-C BUY 1 Units @32.7900	25.00	0.25	0.00	0.25	80.0	0.20
09/04/2018	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND INCOME-C BUY 1 Units @32.7900	18.75	0.19	0.00	0.19	80.0	0.15
08/31/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW PERSPECTIVE FUND-C BUY 0 Units @44.8300	8.00	0.08	0.00	0.08	80.0	0.06
09/04/2018	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @44.5000	10.00	0.10	0.00	0.10	80.0	0.08
08/30/2018	3 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @68.6000	25.00	1.25	0.00	1.25	80.0	1.00
09/05/2018	3 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @66.3300	13.50	0.57	0.00	0.57	80.0	0.46
09/05/2018	3 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @66.3300	13.50	0.57	0.00	0.57	80.0	0.46
08/31/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW WORLD FUND-C BUY 0 Units @62.0100	6.00	0.06	0.00	0.06	80.0	0.05



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		BROKER TRANSACTION	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	cinued)						
09/04/201	L8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @61.3300	7.50	0.08	0.00	0.08	80.0	0.06
08/30/201	L8 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @64.7300	25.00	1.25	0.00	1.25	80.0	1.00
09/05/201	L8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @63.2700	13.50	0.57	0.00	0.57	80.0	0.46
09/05/201	L8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @63.2700	13.50	0.57	0.00	0.57	80.0	0.46
08/31/201	L8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	SMALLCAP WORLD FUND-C BUY 1 Units @53.3900	28.00	0.28	0.00	0.28	80.0	0.22
09/04/201	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @53.1200	25.00	0.25	0.00	0.25	80.0	0.20
09/04/201	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @53.1200	35.00	0.35	0.00	0.35	80.0	0.28
08/31/201	18 ***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000110611	TEM EMERGING MARKETS SMALL CAP FD - BUY 1 Units @13.2000	10.40	0.10	0.00	0.10	80.0	0.08
08/31/201	L8 ***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000000110700	TEM EMERGING MARKETS SMALL CAP FD - BUY 0 Units @13.2000	6.00	0.06	0.00	0.06	80.0	0.05
08/31/201	18 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 00000000114924	TEM EMERGING MARKETS SMALL CAP FD - BUY 2 Units @13.2000	28.00	0.28	0.00	0.28	80.0	0.22
08/31/201	18 ***-**-39IN - KOETH, JEFFREY ACCOUNT #: 00000000199772	TEM GLOBAL TOTAL RETURN FUND - CLAS BUY 2 Units @11.4100	18.20	0.18	0.00	0.18	80.0	0.14
08/31/201	18 ***-**-50IN - PIEHL, DAVID ACCOUNT #: 00000000199784	TEM GLOBAL TOTAL RETURN FUND - CLAS BUY 4 Units @11.4100	49.00	0.49	0.00	0.49	80.0	0.39
08/31/201	18 ***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 00000000199796	N TEM GLOBAL TOTAL RETURN FUND - CLAS BUY 1 Units @11.4100	10.50	0.11	0.00	0.11	80.0	0.09
09/04/201	18 ***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	THE GROWTH FUND OF AMERICA-A BUY 1 Units @58.9900	50.00	2.13	0.00	2.13	80.0	1.70
09/05/201	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	A THE GROWTH FUND OF AMERICA-A BUY 1 Units @58.3600	57.69	2.45	0.00	2.45	80.0	1.96
09/05/201	L8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	A THE GROWTH FUND OF AMERICA-A BUY 1 Units @58.3600	34.61	1.47	0.00	1.47	80.0	1.18



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT (CATEGORY: MUTUAL FUNDS (cont	cinued)						
09/04/2018	8 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	THE GROWTH FUND OF AMERICA-C BUY 15 Units @51.7000	770.00	7.70	0.00	7.70	80.0	6.16
08/30/2018	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @49.4600	25.00	1.25	0.00	1.25	80.0	1.00
09/04/2018	8 ***-**-71IN - HLAS, LEE ACCOUNT #: 00075194043	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @48.9700	50.00	2.13	0.00	2.13	80.0	1.70
08/31/2018	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @45.9300	16.00	0.16	0.00	0.16	80.0	0.13
09/04/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTORS FUND-C BUY 1 Units @45.8500	25.00	0.25	0.00	0.25	80.0	0.20
09/04/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @45.8500	20.00	0.20	0.00	0.20	80.0	0.16
		* MUTUAL FUNDS SUBTOTAL *	\$126,125.11	\$1,301.40	\$0.00	\$1,301.40		\$1,041.07
PRODUCT (CATEGORY: VARIABLE ANNUITIES	3						
09/10/2018	8 ***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	METLIFE VA RENEWALS BUY 1 Units @10.0000	10.00	0.04	0.00	0.04	80.0	0.03
09/10/2018	8 ***-**-11IN - GILLILAND, ACCOUNT #: 230003229	METLIFE VA RENEWALS BUY 1 Units @100.0000	75.00	0.29	0.00	0.29	80.0	0.23
09/10/2018	8 ***-**-30IN - HOLLINGSWORTH, ACCOUNT #: 230003394	METLIFE VA RENEWALS BUY 1 Units @100.0000	400.00	1.52	0.00	1.52	80.0	1.22
09/10/2018	8 ***-**-52IN - DEWEY, DEBORAH ACCOUNT #: 220004264	METLIFE VA RENEWALS BUY 1 Units @1000.0000	1,000.00	0.00	0.00	0.00	80.0	0.00
09/10/2018	8 ***-**-26IN - BORN, JUDY LYNN ACCOUNT #: 230003526	METLIFE VA RENEWALS BUY 1 Units @350.0000	350.00	1.33	0.00	1.33	80.0	1.06
09/10/2018	8 ***-**-86IN - DOLAN, LINDA ACCOUNT #: 230003178	METLIFE VA RENEWALS BUY 1 Units @5369.1800	5,369.18	20.40	0.00	20.40	80.0	16.32
09/10/2018	8 ***-**-50IN - ANDERSON, DAVID ACCOUNT #: 230003240	METLIFE VA RENEWALS BUY 1 Units @225.0000	225.00	0.86	0.00	0.86	80.0	0.69
09/10/2018	8 ***-**-75IN - WELSCH, REGINA ACCOUNT #: 230003249	METLIFE VA RENEWALS BUY 1 Units @50.0000	50.00	0.19	0.00	0.19	80.0	0.15
09/10/2018	8 ***-**-19IN - RIEGLER, ACCOUNT #: 230004789	METLIFE VA RENEWALS BUY 1 Units @250.0000	250.00	2.50	0.00	2.50	80.0	2.00



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			TRANSACTIONS	(continu	ıed)				
	CATEGORY: VARIABLE ANNUITIES 8 ***-**-52IN - DEWEY, DEBORAH ACCOUNT #: 220004264	METLIFE VA RENEWALS BUY 1 Units @350.0000		350.00	1.33	0.00	1.33	80.0	1.06
09/10/201	.8 ***-**-26IN - BORN, JUDY LYNN ACCOUNT #: 230003526	METLIFE VA RENEWALS BUY 1 Units @350.0000		350.00	1.33	0.00	1.33	80.0	1.06
09/10/201	8 ***-**-50IN - ANDERSON, DAVID ACCOUNT #: 230003240	METLIFE VA RENEWALS BUY 1 Units @225.0000		225.00	0.86	0.00	0.86	80.0	0.69
09/10/201	.8 ***-**-86IN - DOLAN, LINDA ACCOUNT #: 230003178	METLIFE VA RENEWALS BUY 1 Units @750.0000		750.00	2.85	0.00	2.85	80.0	2.28
09/10/201	.8 ***-**-75IN - WELSCH, REGINA ACCOUNT #: 230003249	METLIFE VA RENEWALS BUY 1 Units @50.0000		50.00	0.19	0.00	0.19	80.0	0.15
09/10/201	.8 ***-**-19IN - RIEGLER, ACCOUNT #: 230004789	METLIFE VA RENEWALS BUY 1 Units @250.0000		250.00	2.50	0.00	2.50	80.0	2.00
		* VARIABLE ANNUITIES	SUBTOTAL *	\$9,704.18	\$36.19	\$0.00	\$36.19		\$28.94
PRODUCT	CATEGORY: RIA								
09/11/201	.8 ***-**-14FB - KRASE, MELINDA ACCOUNT #: 102892301	AMHERST SCHOOLS BUY 0 Units @0.0000		76.46	76.46	0.00	76.46	80.0	61.17
09/11/201	.8 ***-**-46FB - TAYLOR, KELLY ACCOUNT #: 102892401	AMHERST SCHOOLS BUY 0 Units @0.0000		26.65	26.65	0.00	26.65	80.0	21.32
09/11/201	.8 ***-**-50FB - ANDERSON, DAVID ACCOUNT #: 102897501	AMHERST SCHOOLS BUY 0 Units @0.0000		65.19	65.19	0.00	65.19	80.0	52.15
09/11/201	.8 ***-**-74FB - ANDERSON, ACCOUNT #: 102897601	AMHERST SCHOOLS BUY 0 Units @0.0000		101.44	101.44	0.00	101.44	80.0	81.15
09/11/201	.8 ***-**-29FB - PECZE, SCOTT ACCOUNT #: 102897701	AMHERST SCHOOLS BUY 0 Units @0.0000		41.78	41.78	0.00	41.78	80.0	33.42
09/11/201	.8 ***-**-06FB - WOLFE, MAUREEN ACCOUNT #: 102897801	AMHERST SCHOOLS BUY 0 Units @0.0000		14.00	14.00	0.00	14.00	80.0	11.20
09/11/201	.8 ***-**-80FB - MELVIN, JOEL ACCOUNT #: 102925001	AMHERST SCHOOLS BUY 0 Units @0.0000		0.71	0.71	0.00	0.71	80.0	0.57
09/11/201	.8 ***-**-60FB - SCHNEIDER, ACCOUNT #: 102940101	AMHERST SCHOOLS BUY 0 Units @0.0000		39.06	39.06	0.00	39.06	80.0	31.25
09/11/201	.8 ***-**-81FB - HARCULA, LISA ACCOUNT #: 103034101	AMHERST SCHOOLS BUY 0 Units @0.0000		2.55	2.55	0.00	2.55	80.0	2.04



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PRODUCT	CATEGORY: RIA (continued)	BROKER TRANSAC	TIONS (continu	ıed)				
	8 ***-**-74FB - HARCULA, ROBERT ACCOUNT #: 103034201	AMHERST SCHOOLS BUY 0 Units @0.0000	24.03	24.03	0.00	24.03	80.0	19.22
09/11/201	8 ***-**-76FB - SCHENK, LISA ACCOUNT #: 103061801	AMHERST SCHOOLS BUY 0 Units @0.0000	28.57	28.57	0.00	28.57	80.0	22.86
09/11/201	8 ***-**-14IN - HOBER, GIA ACCOUNT #: 103127901	AMHERST SCHOOLS BUY 0 Units @0.0000	36.31	36.31	0.00	36.31	80.0	29.05
09/11/201	8 ***-**-1850 - JARMUSZ, MEGAN ACCOUNT #: 103297701	AMHERST SCHOOLS BUY 0 Units @0.0000	1.63	1.63	0.00	1.63	80.0	1.30
09/11/201	8 ***-**-56FB - TOMER, ANDREA ACCOUNT #: 102874901	BARBERTON CITY SCHOOL DISTRICT BUY 0 Units @0.0000	3.58	3.58	0.00	3.58	80.0	2.86
09/11/201	8 ***-**-05FB - LEIKALA, JOSH ACCOUNT #: 102930201	CHARDON LOCAL BUY 0 Units @0.0000	0.37	0.37	0.00	0.37	80.0	0.30
09/11/201	8 ***-**-51FB - GINLEY, ERIN ACCOUNT #: 102700001	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	21.41	21.41	0.00	21.41	80.0	17.13
09/11/201	8 ***-**-74FB - COLLUM, LEANNE ACCOUNT #: 102700101	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	82.95	82.95	0.00	82.95	80.0	66.36
09/11/201	8 ***-**-90FB - URSEM-FRUITS, ACCOUNT #: 102798201	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	6.00	6.00	0.00	6.00	80.0	4.80
09/11/201	8 ***-**-25FB - ROCKHOLD, MARK ACCOUNT #: 102835401	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	21.67	21.67	0.00	21.67	80.0	17.34
09/11/201	8 ***-**-80FB - DALESSANDRO, ACCOUNT #: 103041501	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	41.54	41.54	0.00	41.54	80.0	33.23
09/11/201	8 ***-**-12FB - HEWIS, KRISTINA ACCOUNT #: 102814301	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	50.91	50.91	0.00	50.91	80.0	40.73
09/11/201	8 ***-**-81FB - SHAMBLEN, ACCOUNT #: 102827001	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	28.76	28.76	0.00	28.76	80.0	23.01
09/11/201	8 ***-**-76FB - MADENFORT, ACCOUNT #: 102866101	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	45.28	45.28	0.00	45.28	80.0	36.22
09/11/201	8 ***-**-10FB - RADDISH, CHARLEE ACCOUNT #: 102907801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	34.02	34.02	0.00	34.02	80.0	27.22
09/11/201	8 ***-**-60FB - BINNS, THERESA ACCOUNT #: 102910201	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	30.76	30.76	0.00	30.76	80.0	24.61



September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
BRODIIC'T	CATEGORY: RIA (continued)	BROKER TRANSACTION	ONS (continu	ued)				
	8 ***-**-24FB - MADENFORT, ACCOUNT #: 102989501	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	6.70	6.70	0.00	6.70	80.0	5.36
09/11/2018	8 ***-**-58FB - STECKER, LACEY ACCOUNT #: 103050801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	2.41	2.41	0.00	2.41	80.0	1.93
09/11/2018	8 ***-**-58FB - STECKER, LACEY ACCOUNT #: 103050802	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	0.06	0.06	0.00	0.06	80.0	0.05
09/11/2018	8 ***-**-47FB - DOLATA, TANYA ACCOUNT #: 102803501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	37.45	37.45	0.00	37.45	80.0	29.96
09/11/2018	8 ***-**-88FB - WHITNEY, ABIGAIL ACCOUNT #: 102803601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.46	0.46	0.00	0.46	80.0	0.37
09/11/2018	8 ***-**-49FB - VALENTASIS, ACCOUNT #: 102803701	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	66.26	66.26	0.00	66.26	80.0	53.01
09/11/2018	8 ***-**-54FB - BOND, LINDSAY ACCOUNT #: 102920601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	9.95	9.95	0.00	9.95	80.0	7.96
09/11/2018	8 ***-**-31FB - WATERS, MONIQUE ACCOUNT #: 103182501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	2.09	2.09	0.00	2.09	80.0	1.67
09/11/2018	8 ***-**-08FB - KISH, MAURA ACCOUNT #: 102706601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	67.30	67.30	0.00	67.30	80.0	53.84
09/11/2018	8 ***-**-83FB - LUBIN, MATTHEW ACCOUNT #: 102707601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	89.22	89.22	0.00	89.22	80.0	71.38
09/11/2018	8 ***-**-10FB - MARCIANO, KATE ACCOUNT #: 102710901	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	30.83	30.83	0.00	30.83	80.0	24.66
09/11/2018	8 ***-**-79FB - SAUNDERS, ACCOUNT #: 102712201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	21.46	21.46	0.00	21.46	80.0	17.17
09/11/2018	8 ***-**-59FB - GOLEM, ALLISON ACCOUNT #: 102802001	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	52.33	52.33	0.00	52.33	80.0	41.86
09/11/2018	8 ***-**-70FB - ELLIS, MICHAEL ACCOUNT #: 102808201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	9.85	9.85	0.00	9.85	80.0	7.88
09/11/2018	8 ***-**-70FB - FINI-SANSON, ACCOUNT #: 102809101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	30.94	30.94	0.00	30.94	80.0	24.75
09/11/2018	8 ***-**-67FB - BECERRA, BEN ACCOUNT #: 102846601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	3.08	3.08	0.00	3.08	80.0	2.46



September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

BRANCH #01001 - LifeMark Home Office

PAGE 9

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSAC	TIONS (continu	ıed)				
	CATEGORY: RIA (continued)	MANUFACTOR COMPANY CONTROL DESCRIPTION	1 12	1 12	0.00	1 12	00.0	0.00
09/11/201	8 ***-**-68FB - HASTINGS, JACLYN ACCOUNT #: 103080101	BUY 0 Units @0.0000	1.13	1.13	0.00	1.13	80.0	0.90
09/11/201	8 ***-**-14FB - WESTFALL, EMILY ACCOUNT #: 103081701	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	1.44	1.44	0.00	1.44	80.0	1.15
09/11/201	8 ***-**-18FB - EBERHARDT, TODD ACCOUNT #: 102881801	OLMSTED FALLS CITY SCHOOLS BUY 0 Units @0.0000	90.81	90.81	0.00	90.81	80.0	72.65
09/11/201	8 ***-**-92FB - TROMBA, HEATHER ACCOUNT #: 102700801	PERRY LOCAL SD BUY 0 Units @0.0000	26.56	26.56	0.00	26.56	80.0	21.25
09/11/201	8 ***-**-65FB - TRAINA, KATHLEEN ACCOUNT #: 102700901	PERRY LOCAL SD BUY 0 Units @0.0000	21.55	21.55	0.00	21.55	80.0	17.24
09/11/201	8 ***-**-88FB - WARD, PAIGE ACCOUNT #: 102701001	PERRY LOCAL SD BUY 0 Units @0.0000	77.28	77.28	0.00	77.28	80.0	61.82
09/11/201	8 ***-**-52FB - ROBERTS, TAMARA ACCOUNT #: 102722801	PERRY LOCAL SD BUY 0 Units @0.0000	51.89	51.89	0.00	51.89	80.0	41.51
09/11/201	8 ***-**-88FB - WEISBARTH, ACCOUNT #: 102898001	SHAKER HEIGHTS CITY SD (BOE) BUY 0 Units @0.0000	47.71	47.71	0.00	47.71	80.0	38.17
09/11/201	8 ***-**-00FB - DAWSON, DAWN ACCOUNT #: 102984201	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	121.52	121.52	0.00	121.52	80.0	97.22
09/11/201	8 ***-**-07FB - PADO, KRISTEN ACCOUNT #: 102984301	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	65.84	65.84	0.00	65.84	80.0	52.67
09/11/201	8 ***-**-52FB - CLARK, MINDY ACCOUNT #: 102984501	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	46.43	46.43	0.00	46.43	80.0	37.14
09/11/201	8 ***-**-27FB - DIETERICH, DONNA ACCOUNT #: 102984901	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	91.01	91.01	0.00	91.01	80.0	72.81
09/11/201	8 ***-**-93FB - ZUK, LISA ACCOUNT #: 102985001	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	90.42	90.42	0.00	90.42	80.0	72.34
09/11/201	8 ***-**-0759 - ROYCE, BRIDGET ACCOUNT #: 103152801	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	6.69	6.69	0.00	6.69	80.0	5.35
09/11/201	8 ***-**-58FB - MUSSELMAN, ACCOUNT #: 103303601	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	3.05	3.05	0.00	3.05	80.0	2.44
		* RIA SUBTOTAL *	\$1,999.35	\$1,999.35	\$0.00	\$1,999.35		\$1,599.48

September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUCT	CATEGORY: 529 PLAN							
09/05/201	18 ***-**-25IN - SCHLOSSER, SCOTT ACCOUNT #: 04000615940	TAMERICAN BALANCED FUND-529A BUY 2 Units @29.5000	50.00	2.50	0.00	2.50	80.0	2.00
09/05/201	18 ***-**-25IN - SCHLOSSER, SCOTT ACCOUNT #: 04000615940	CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @53.3500	50.00	2.50	0.00	2.50	80.0	2.00
08/28/201	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	NEW PERSPECTIVE FUND-529A BUY 2 Units @48.8700	75.00	3.19	0.00	3.19	80.0	2.55
		* 529 PLAN SUBTOTAL *	\$175.00	\$8.19	\$0.00	\$8.19		\$6.55
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS						
09/10/201	18 ***-**-06IN - BLAND, SYDNEY ACCOUNT #: 403644	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	6.01	0.00	6.01	80.0	4.81
09/10/201	18 ***-**-58IN - BOES, BRAD ACCOUNT #: 410485	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	15.12	0.00	15.12	80.0	12.10
09/10/201	18 ***-**-9115 - DYER, LAURA ACCOUNT #: 510706	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	1.02	0.00	1.02	80.0	0.82
09/10/201	18 ***-**-69IN - FRONZAGLIA, ACCOUNT #: 00232438	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	3.83	0.00	3.83	80.0	3.06
09/10/201	18 ***-**-90FB - GILTS, JANINE ACCOUNT #: 501576	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	13.63	0.00	13.63	80.0	10.90
09/10/201	18 ***-**-29IN - HIATT, RHONDA ACCOUNT #: 403642	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	47.48	0.00	47.48	80.0	37.98
09/10/201	18 ***-**-00FB - LAMMERS, JULIA ACCOUNT #: 433953	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	61.76	0.00	61.76	80.0	49.41
09/10/201	18 ***-**-20IN - LOWE, CHRISTINE ACCOUNT #: 409337	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	349.45	0.00	349.45	80.0	279.56
09/10/201	18 ***-**-08IN - MCADOO, STEVEN ACCOUNT #: 403640	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	68.41	0.00	68.41	80.0	54.73
09/10/201	18 ***-**-64IN - MOORE, DIANA ACCOUNT #: 403639	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	47.88	0.00	47.88	80.0	38.30
09/10/201	18 ***-**-46IN - SANSON, ANTHONY ACCOUNT #: 000216463	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	122.01	0.00	122.01	80.0	97.61
09/10/201	18 ***-**-29IN - SMOLEY, DENISE ACCOUNT #: 409344	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	40.60	0.00	40.60	80.0	32.48



September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	IONS (continu	ıed)				
PRODUCT (CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
09/10/2018	8 ***-**-29IN - SMOLEY, DENISE ACCOUNT #: 409344	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	58.77	0.00	58.77	80.0	47.02
09/10/2018	8 ***-**-98IN - WHEELER, KATIE ACCOUNT #: 403613	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	8.96	0.00	8.96	80.0	7.17
09/10/2018	8 ***-**-51IN - WOHLGAMUTH, ACCOUNT #: 00209338	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	110.12	0.00	110.12	80.0	88.10
09/10/2018	8 ***-**-42IN - ZIEMNIK, SARA ACCOUNT #: 00199429	ASPIRE TRAILS BUY 0 Units @0.0000	0.00	41.48	0.00	41.48	80.0	33.18
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$996.53	\$0.00	\$996.53		\$797.23
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS						
09/10/2018	8 ***-**-2205 - CORE	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	63.26	0.00	63.26	80.0	50.61
08/21/2018	8 ***-**-66IN - FIATAL, LINDA ACCOUNT #: 103783EV8	TRANSAMERICA EXTRA BUY 0 Units @0.0000	0.00	119.10	0.00	119.10	80.0	95.28
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$182.36	\$0.00	\$182.36		\$145.89
		*** BROKER TRANSACTIONS TOTAL ***	\$138,003.64	\$4,524.02	\$0.00	\$4,524.02		\$3,619.16



September 10, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMM	SSION	TOTALS
					Broke	er Transactions		\$3,619.16
					Spli	t Transactions		\$0.00
					Overrio	le Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw	,	\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	NRA Assessment		\$0.00
					5	SIPC Assessment		\$0.00
					Net Cor	mission Earned	<u>.</u>	\$3,619.16
					Year-to	o-date Earnings	ı	\$64,381.15