



COMMISSION STATEMENT

November 05, 2018

RICHARD PASCALE
321 Grover Avenue North
Massapequa Park, NY 11762

BROKER #: 981
BRANCH #01033 - 33 - PASCALE

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
11/01/2018	***-**-3981 - HALL, WAYNE	PACIFIC LIFE VA DTCC RENEWALS	75.00	0.38	0.00	0.38	90.0	0.34
	ACCOUNT #: VP71050690	BUY 0 Units @0.0000						
11/01/2018	***-**-3981 - HALL, WAYNE	PACIFIC LIFE VA DTCC RENEWALS	75.00	0.38	0.00	0.38	90.0	0.34
	ACCOUNT #: VP71050690	BUY 0 Units @0.0000						
11/02/2018	***-**-7948 - GEOGHEGAN, JOHN	PACIFIC LIFE VA DTCC RENEWALS	200.00	0.38	0.00	0.38	90.0	0.34
	ACCOUNT #: VP71049160	BUY 0 Units @0.0000						
11/02/2018	***-**-7948 - GEOGHEGAN, JOHN	PACIFIC LIFE VA DTCC RENEWALS	200.00	1.50	0.00	1.50	90.0	1.35
	ACCOUNT #: VP71049160	BUY 0 Units @0.0000						
11/02/2018	***-**-7948 - GEOGHEGAN, JOHN	PACIFIC LIFE VA DTCC RENEWALS	200.00	1.13	0.00	1.13	90.0	1.02
	ACCOUNT #: VP71049160	BUY 0 Units @0.0000						
	* VARIABLE ANNUITIES SUBTOTAL *		\$750.00	\$3.77	\$0.00	\$3.77		\$3.39
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
11/05/2018	***-**-3496 - POWER, JOHN	PENN LIFE VUL	0.00	17.94	0.00	17.94	90.0	16.15
	ACCOUNT #: 008567615	BUY 1 Units @0.0000						
11/05/2018	***-**-5389 - POWER, KATHLEEN	PENN LIFE VUL	0.00	6.48	0.00	6.48	90.0	5.83
	ACCOUNT #: 008567617	BUY 1 Units @0.0000						
11/05/2018	***-**-5723 - PONTURO,	PENN LIFE VUL	0.00	0.98	0.00	0.98	90.0	0.88
	ACCOUNT #: 8572482	BUY 1 Units @0.0000						
11/05/2018	***-**-8687 - PIRRAGLIA,	PENN LIFE VUL	0.00	4.80	0.00	4.80	90.0	4.32
	ACCOUNT #: 8558159	BUY 1 Units @0.0000						
	* VARIABLE UNIVERSAL LIFE SUBTOTAL *		\$0.00	\$30.20	\$0.00	\$30.20		\$27.18
<u>PRODUCT CATEGORY: 529 PLAN</u>								
11/05/2018	***-**-5723 - PONTURO,	NY 529 ADDITIONAL DEPOSIT	189.50	4.76	0.00	4.76	90.0	4.28
	ACCOUNT #: 77161355101	BUY 0 Units @0.0000						
	* 529 PLAN SUBTOTAL *		\$189.50	\$4.76	\$0.00	\$4.76		\$4.28
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
10/31/2018	***-**-01IN - PASCALE, ROBERT	JACKSON 468511480	0.00	108.50	0.00	108.50	90.0	97.65
	ACCOUNT #: 1200005320	BUY 0 Units @0.0000						
10/31/2018	***-**-67IN - SOLA, MARIA	JACKSON 468511480	0.00	105.07	0.00	105.07	90.0	94.56
	ACCOUNT #: 1200291765	BUY 0 Units @0.0000						



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<u>SPLIT TRANSACTIONS (continued)</u>								
<u>BROKER: JEFFREY MORRISON (continued)</u>								
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$213.57	\$0.00	\$213.57		\$192.21
		*** BROKER TRANSACTIONS TOTAL ***	\$939.50	\$252.30	\$0.00	\$252.30		\$227.06
<u>BROKER: JEFFREY MORRISON</u>								
10/22/2018	***-**-6154 - TURPAN, PETER	FA 529 PORT 2019-OLD CL A	500.00	5.00	0.00	5.00	90.0	4.50
	ACCOUNT #: 00702446014	BUY 24 Units @20.6900						
10/22/2018	***-**-545P - TURPAN, PETER	FA 529 PORT 2022-CL A	500.00	5.00	0.00	5.00	90.0	4.50
	ACCOUNT #: 00704633189	BUY 19 Units @27.0200						
10/31/2018	***-**-018I - WATSON, BURTON	NATIONWIDE VUL TRAILS	0.00	18.00	0.00	18.00	90.0	16.20
	ACCOUNT #: N101113470	BUY 1 Units @0.0000						
11/01/2018	***-**-0944 - GEOGHEGAN, TRACY	PACIFIC LIFE VA DTCC RENEWALS	100.00	0.13	0.00	0.13	90.0	0.12
	ACCOUNT #: VP71050220	BUY 0 Units @0.0000						
11/01/2018	***-**-0944 - GEOGHEGAN, TRACY	PACIFIC LIFE VA DTCC RENEWALS	100.00	0.38	0.00	0.38	90.0	0.34
	ACCOUNT #: VP71050220	BUY 0 Units @0.0000						
11/01/2018	***-**-0944 - GEOGHEGAN, TRACY	PACIFIC LIFE VA DTCC RENEWALS	100.00	0.50	0.00	0.50	90.0	0.45
	ACCOUNT #: VP71050220	BUY 0 Units @0.0000						
11/01/2018	***-**-485I - YANKILEVICH,	PACIFIC LIFE VA RENEWAL DTCC	250.00	2.50	0.00	2.50	90.0	2.25
	ACCOUNT #: VP65871480	BUY 0 Units @0.0000						
11/05/2018	***-**-8158 - ESPOSITO, M	PENN LIFE VUL	0.00	4.80	0.00	4.80	90.0	4.32
	ACCOUNT #: 8558158	BUY 1 Units @0.0000						
11/05/2018	***-**-5773 - BATTAGLIA, MR	PENN LIFE VUL	0.00	1.71	0.00	1.71	90.0	1.54
	ACCOUNT #: 008565773	BUY 1 Units @0.0000						
11/05/2018	***-**-36IR - KOUNOUKLOS,	SAMMONS MF TRAILS	0.00	2.38	0.00	2.38	90.0	2.14
	ACCOUNT #: 7200011202	BUY 0 Units @0.0000						
		* JEFFREY MORRISON SUBTOTAL *	\$1,550.00	\$40.40	\$0.00	\$40.40		\$36.36
		*** SPLIT TRANSACTIONS TOTAL ***	\$1,550.00	\$40.40	\$0.00	\$40.40		\$36.36



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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: ALAN FISHMAN</u>								
11/05/2018	***-**-5103 - VICARI, KEVIN	RELIASTAR RENEWALS BUY 1 Units @0.0000	0.00	1.45	0.00	1.45	7.5	0.11
		* ALAN FISHMAN SUBTOTAL *	\$0.00	\$1.45	\$0.00	\$1.45		\$0.11
		*** OVERRIDE TRANSACTIONS TOTAL ***	\$0.00	\$1.45	\$0.00	\$1.45		\$0.11

BROKER COMMISSION TOTALS

Broker Transactions	\$227.06
Split Transactions	\$36.36
Override Transactions	\$0.11
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$263.53
Year-to-date Earnings	\$56,777.63