

# Introduction

Gov 51: Data Analysis and Politics

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Harvard University

Week 1

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# Welcome to Gov 51

# Who Am I?

## Scott Cunningham

- Professor of Economics, Baylor University
- Visiting Professor, Harvard Government Department
- Background in English literature before economics
- Believer that statistics is a *humanistic* discipline

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# What Is This Course About?

Learning to use data to answer questions about politics and society

Questions like:

- How can we measure racial discrimination in job hiring?
- What is the best way to predict election outcomes?
- What factors drive the onset of civil wars?
- Do policies actually achieve their intended effects?

# By The End of This Course

You will be able to:

1. Evaluate claims about causality
2. Summarize and visualize data
3. Apply linear regression to analyze data
4. Understand uncertainty in data analysis
5. Use professional tools: R, RStudio, git, GitHub

You'll be able to read most quantitative papers in political science.

*Why should you care about data analysis?*

# Data Is Everywhere

## In Academia

- Senior theses
- Graduate school applications
- Research assistantships
- Understanding what you read

## In Industry

- Consulting
- Tech companies
- Campaigns and polling
- Policy analysis

The skills you learn here transfer everywhere.

# These Skills Are in High Demand

Major tech companies have built teams around **causal inference** and **experimentation**:

- **Netflix:** Dedicated “Experimentation & Causal Inference” research team
- **Uber:** Developed CausalML, an open-source causal inference package
- **Microsoft:** Causality and Machine Learning group; created DoWhy and EconML
- **Meta:** Core Data Science team runs experiments at massive scale
- **Amazon, Google, Airbnb, Spotify:** All hire for these skills

Data scientist jobs are projected to grow 34% from 2024–2034 (BLS).

# The Market Values These Skills

**Median data scientist salary:** \$112,590 (BLS, 2024)

- Entry-level (0–2 years): \$80,000–\$105,000
- Mid-level (3–5 years): \$100,000–\$135,000
- Senior (6+ years): \$140,000–\$180,000+
- Big Tech (L5–L6): \$180,000–\$450,000+
- Principal level (L7 at Amazon): \$700,000–\$800,000+

The path to these roles starts early — the skills you build now compound.

You're not just learning academic methods — you're building marketable skills.

# Course Structure

Component	Weight
Problem Sets (4)	40%
Midterm Exams (2)	40%
Final Project	20%

- Problem sets due Wednesdays 11:59pm via Gradescope
- In-class midterm exams (no notes, no computers)
- Final project: your own research question and data

Late policy:  $-10\%$  per day; zero after 7 days.

# Course Materials

**Required Textbook** (either edition is fine):

- Imai & Williams, *QSS: An Introduction in tidyverse* (2022), or
- Imai, *Quantitative Social Science* (2018)

**Software (all free):**

- R — statistical programming language
- RStudio — development environment
- Git & GitHub — version control

We'll get everything set up in Problem Set 1.

# Weekly Rhythm

Day	Activity
Before Tuesday	Read the assigned QSS sections
Tuesday	Lecture (concepts)
Thursday	Lecture (application)
Section	Hands-on practice with TFs

**Key principle:** Predictable structure, every week.

# Technology Policy

**Note-taking:** Please use **non-electronic devices** (pen and paper).

- Research shows handwritten notes improve learning and retention
- Laptops create distractions for you and those around you
- I will post lecture slides **before and after class**

**Laptops:** Please bring one if you have one — we'll use them for hands-on coding exercises. But when we're not coding, they should be closed.

If you have an accommodation requiring electronic note-taking, please let me know.

# AI Policy

# AI Policy

Certain assignments in this course will permit or even encourage the use of generative artificial intelligence (GAI) tools such as ChatGPT.

- The **default is that such use is disallowed** unless otherwise stated
- Any such use must be **appropriately acknowledged and cited**
- It is each student's responsibility to **assess the validity** of any GAI output that is submitted
- You bear the **final responsibility**
- Violations of this policy will be considered **academic misconduct**

Different classes at Harvard may implement different AI policies. It is your responsibility to conform to expectations for each course.

# Why This Policy?

The goal of this course is for you to **learn to think with data**.

Using AI to generate answers defeats that purpose and will leave you **unprepared for exams**, which are completed in-class without AI assistance.

But there's a deeper reason...

# AI and Learning

# The Production of Cognitive Output

Cognitive tasks (research, code, analysis, homework) are produced with inputs:

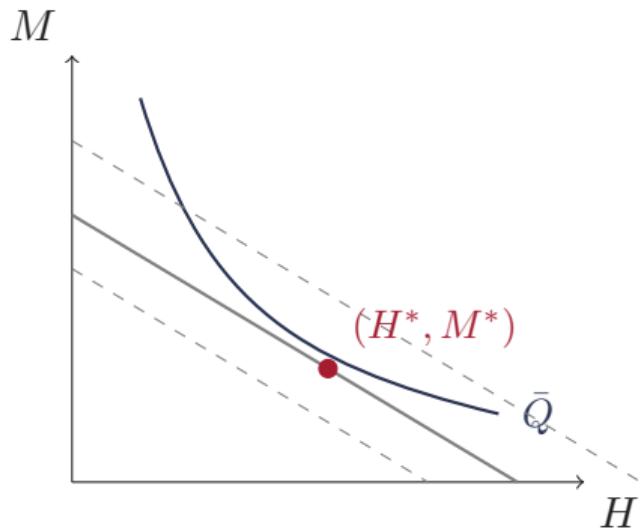
- $H$  = Human time
- $M$  = Machine time

The production function:

$$Q = f(H, M)$$

**Key question:** What is the shape of the isoquants?

# Pre-AI: Quasi-Concave Isoquants



**Cost minimization:**

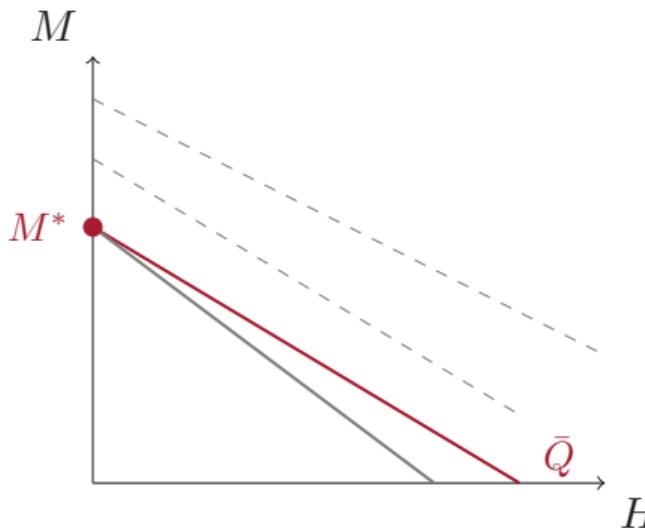
$$\min_{H,M} w_H H + w_M M \text{ s.t. } f(H, M) = \bar{Q}$$

**Result:** Tangency condition

- $\text{MRTS} = w_H/w_M$
- Always use *some* human time
- Interior solution

Tangency  $\Rightarrow$  interior solution with  $H > 0, M > 0$

# Post-AI: Linear Isoquants (Perfect Substitutes)



Isocost flatter than isoquant  $\Rightarrow$  corner at  $M$  axis

**With linear isoquants:**

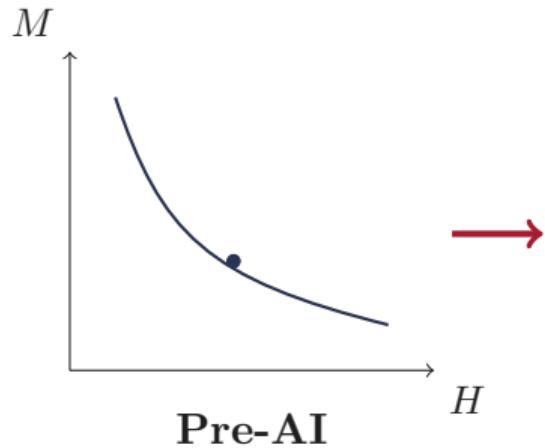
- MRS is constant
- Compare slopes: isocost vs isoquant

**Corner solution:**

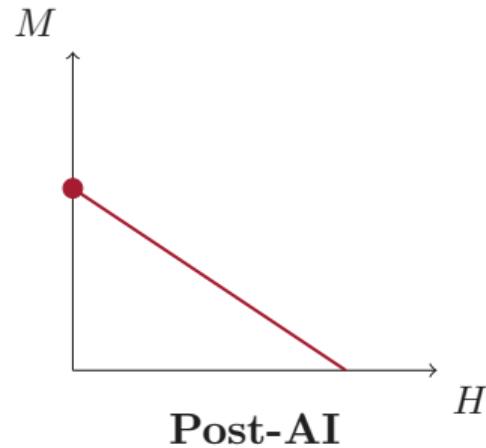
- Isocost flatter  $\Rightarrow$  use only  $M$
- Isocost steeper  $\Rightarrow$  use only  $H$

AI makes  $w_M$  cheap  $\Rightarrow$  specialize in machine time.

# The Homework Example



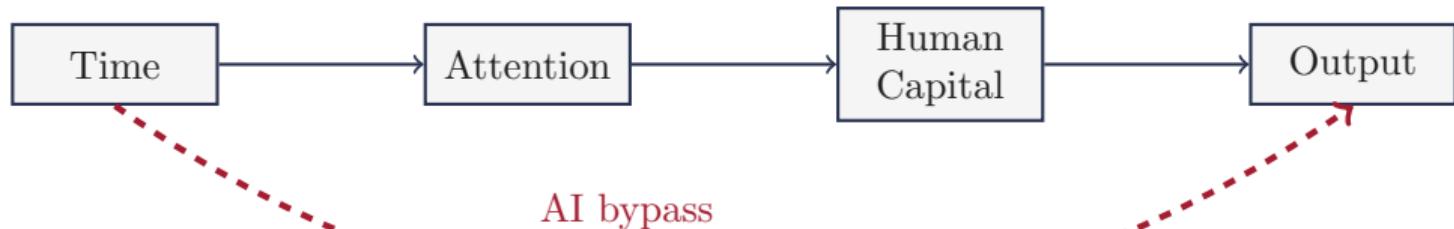
**Pre-AI:** Must invest human time to complete homework.



**Post-AI:** Can “complete” homework with  $H = 0$ .

The problem: “Homework” is completed, but was anything learned?

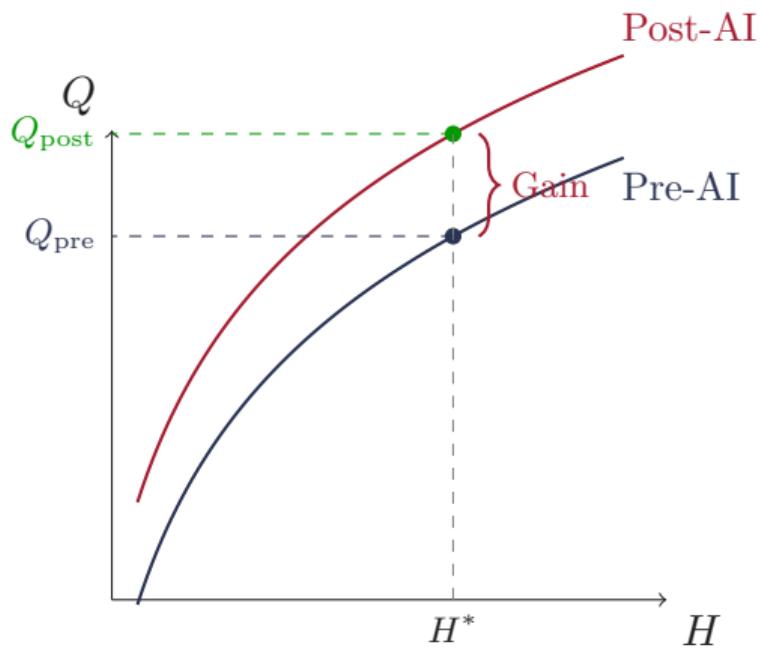
# Time, Attention, and Human Capital



- **Time** → Attention: Can't attend to what you don't spend time on
- **Attention** → Human Capital: Learning requires focus
- **Human Capital** → Output: Knowledge produces results

AI allows bypassing the chain: Output without human capital accumulation.

# The Productivity Curve: AI Shifts It Up



**AI shifts the curve up:**

- Same human time  $H^*$
- Higher output  $Q_{\text{post}} > Q_{\text{pre}}$

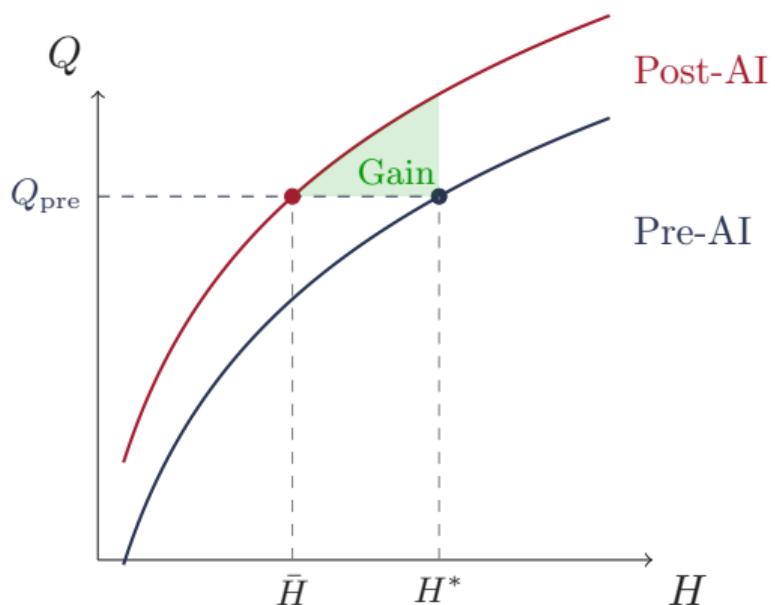
**The productivity gain:**

$$\Delta Q = Q_{\text{post}} - Q_{\text{pre}}$$

- Same time: Best outcome

If you maintain  $H^*$ , AI is unambiguously good.

# The Productivity Curve: Moderate Time Reduction



**AI induces time reduction:**

- Tasks feel “easier”
- Temptation to reduce  $H$

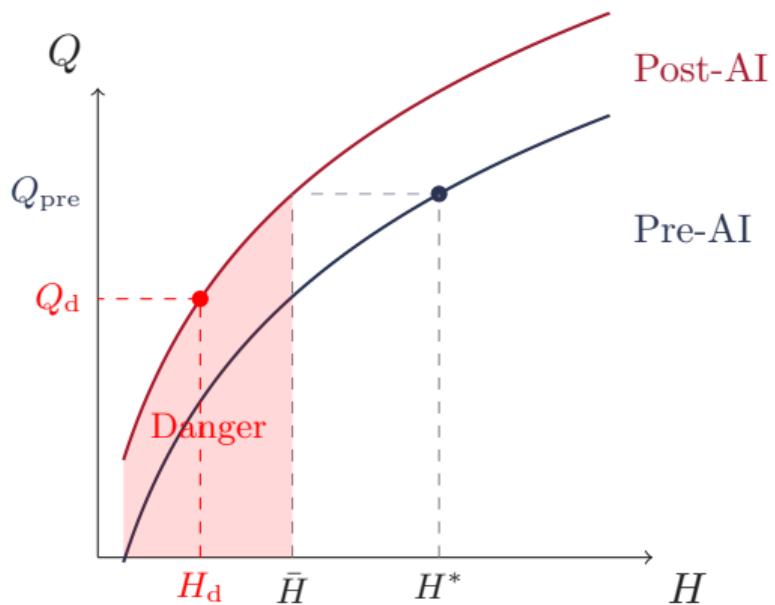
**But there's a safe zone:**

- As long as  $H > \bar{H}$
- Output stays above  $Q_{\text{pre}}$
- Shaded region: output-enhancing even with reduced time

- Moderate reduction: OK

Some time savings are fine—the curve shifted up enough to absorb them.

# The Productivity Curve: The Danger Zone



**Excessive time reduction:**

- When  $H < \bar{H}$
- $Q_{\text{danger}} < Q_{\text{pre}}$
- Worse off than before AI!

**The paradox:**

Productivity-enhancing technology can reduce actual output if behavioral response is large enough.

This is the homework problem: you “finish” faster but learn less.

# The Bottom Line on AI

1. AI can genuinely help you learn *if* you use it right
2. The danger: using it to skip the struggle that produces learning
3. Exams are in-class, closed-book, no AI—if you don’t learn, you’ll know

Use AI to understand more deeply, not to avoid thinking.

More on this in the AI Policy page on Canvas.

# What Is Quantitative Social Science?

# The Big Picture

Using data to learn about the social world

Four key activities:

1. **Describe** — What happened? What does the data show?
2. **Predict** — What will happen next?
3. **Explain** — Why did it happen? What causes what?
4. **Recommend** — What should we do?

# Description

## What happened?

- What was voter turnout in 2024?
- How has polarization changed over time?
- What is the unemployment rate?

Seems simple, but:

- How do we measure “polarization”?
- Whose data do we trust?
- What counts as “unemployed”?

# Prediction

## What will happen?

- Who will win the next election?
- Which voters are likely to turn out?
- Where will conflict break out?

Prediction is about **patterns**:

- Find relationships in historical data
- Apply them to new situations
- Accept that you'll sometimes be wrong

# Causal Explanation

## Why did it happen?

- Does voter ID laws reduce turnout?
- Do campaign ads change votes?
- Does economic growth reduce conflict?

This is the hardest question:

- Correlation is not causation
- We need special research designs
- Uncertainty is unavoidable

# Prediction vs. Causation

**Prediction:** Ice cream sales predict drowning deaths.

**Causation:** Does ice cream *cause* drowning?

## For prediction:

Correlation is enough.

We just need patterns.

## For causation:

We need to rule out confounders.

(Summer causes both!)

This course teaches both — and when to use each.

# Why Establish Causal Effects?

Three reasons we care about establishing causal effects:

- 1. To establish facts.** We estimate causal effects to understand what policies and interventions actually do in the real world.
- 2. To amend and update theories.** We use these facts to revise our understanding — sometimes slightly (e.g., racial bias in hiring may be larger than we thought), sometimes radically (e.g., smoking does cause cancer).
- 3. “Whisper in the ears of princes.”** We take these causal findings to policymakers and advocate for change.

# Introduction to R

# What Is R? What Is RStudio?

**R** is the engine

- The programming language
- Does the actual computation
- Free and open source
- <https://r-project.org>

**RStudio** is the dashboard

- Makes R easier to use
- Write scripts, see plots
- Manage files and projects
- <https://posit.co/downloads>

You need both. Install R first, then RStudio.

# The RStudio Interface

<b>Source/Script</b> Write your code here	<b>Environment</b> Your data lives here
<b>Console</b> Run commands here	<b>Files/Plots/Help</b> Output appears here

PS 1 walks you through this step by step.

# Why R?

- Free and open source
- Dominant in academic social science
- Powerful for data analysis and visualization
- Huge community and package ecosystem
- Transferable skill for industry

Python is also excellent. R is our choice for this course.

# R as a Calculator

R can do basic arithmetic:

```
5 + 3      # Addition
5 - 3      # Subtraction
5 * 3      # Multiplication
5 / 3      # Division
5 ^ 3      # Exponentiation
sqrt(16)   # Square root
```

Try these in RStudio's console.

# Objects and Assignment

We store values in **objects** using `<-`

```
result <- 5 + 3
result
## [1] 8

my_name <- "Scott"
my_name
## [1] "Scott"
```

- Object names are case-sensitive: `Result`  $\neq$  `result`
- Choose meaningful names: `voter_turnout` not `x`

# Vectors

A **vector** is a collection of values of the same type.

```
# Election years in our data
years <- c(1980, 1984, 1988, 1992, 1996, 2000, 2004, 2008)

# Access elements
years[1]          # First element: 1980
years[c(1,3)]    # First and third: 1980, 1988
years[-1]         # All except first
```

Vectors are the building blocks of data in R.

# Vector Operations

Operations apply to *every element*:

```
# Total votes cast (thousands) in presidential elections
total_votes <- c(86515, 92653, 91595, 104405,
                  96263, 105375, 122295, 131304)

# Convert to millions
total_votes / 1000
## [1] 86.5 92.7 91.6 104.4 96.3 105.4 122.3 131.3

# Growth relative to 1980
total_votes / total_votes[1]
## [1] 1.00 1.07 1.06 1.21 1.11 1.22 1.41 1.52
```

# Functions

**Functions** take inputs and produce outputs:

```
total_votes <- c(86515, 92653, 91595, 104405,  
                  96263, 105375, 122295, 131304)  
  
length(total_votes)    # Number of elections  
## [1] 8  
  
mean(total_votes)      # Average votes (thousands)  
## [1] 103801  
  
min(total_votes)        # Minimum  
## [1] 86515
```

# A Real Question: Measuring Voter Turnout

# How Do We Measure Turnout?

What fraction of Americans voted?

Seems simple: votes cast ÷ population eligible to vote

But what's the denominator?

- **VAP:** Voting-Age Population (everyone 18+)
- **VEP:** Voting-Eligible Population (citizens who can legally vote)

VAP includes non-citizens and felons who can't vote.

# Why Does This Matter?

VEP = VAP + overseas voters – ineligible voters

## Ineligible voters include:

- Non-citizens (grew from 5.8M in 1980 to 19.4M in 2008)
- Disenfranchised felons (grew from 0.8M to 3.1M)
- Those who don't meet residency requirements

Using VAP makes turnout look lower than it actually is.

# Loading the Turnout Data

```
# Load the data
turnout <- read.csv("turnout.csv")

# What do we have?
dim(turnout)
## [1] 14   9

names(turnout)
## [1] "year"  "VEP"   "VAP"   "total"  "ANES"
## [6] "felons" "noncit" "overseas" "osvoters"
```

14 elections (1980–2008), 9 variables.

# Examining the Data

```
# First few rows
head(turnout, 3)
##   year     VEP      VAP total ANES felons noncit overseas
## 1 1980 159635 164445 86515    71     802    5756     1803
## 2 1982 160467 166028 67616    60     960    6641     1982
## 3 1984 1677702 173995 92653    74    1165    7482     2361
```

- **VEP, VAP, total**: in thousands
- **ANES**: self-reported turnout (%)
- Notice 1982 has lower **total** — midterm election

# Accessing Columns

Use `$` to extract a column:

```
# Get the years
turnout$year
## [1] 1980 1982 1984 1986 1988 1990 1992 1994
## [9] 1996 1998 2000 2002 2004 2008

# Get total votes
turnout$total
## [1] 86515 67616 92653 64991 91595 67859
## [7] 104405 75106 96263 72537 105375 78382 ...
```

Each column is a vector.

# Computing VAP Turnout Rate

```
# VAP turnout = total votes / (VAP + overseas) * 100
VAP_turnout <- turnout$total /
               (turnout$VAP + turnout$overseas) * 100

VAP_turnout
## [1] 52.0 40.6 52.9 36.4 50.0 36.3 54.4 38.3
## [9] 47.5 35.2 49.7 36.2 55.2 55.7
```

Presidential years: around 50%. Midterms: around 37%.

# Computing VEP Turnout Rate

```
# VEP turnout = total votes / VEP * 100
VEP_turnout <- turnout$total / turnout$VEP * 100

VEP_turnout
## [1] 54.2 42.1 55.2 38.1 52.8 38.4 58.1 41.1
## [9] 51.7 38.1 54.2 39.5 60.1 61.6
```

VEP turnout is *higher* — because denominator is smaller.

# How Different Are They?

```
# Difference between VEP and VAP turnout  
VEP_turnout - VAP_turnout  
## [1] 2.2 1.5 2.3 1.7 2.8 2.1 3.7 2.8  
## [9] 4.2 2.9 4.5 3.3 4.9 5.9  
  
mean(VEP_turnout - VAP_turnout)  
## [1] 3.2
```

On average, VAP understates turnout by 3.2 percentage points.

The gap is *growing* over time as the ineligible population grows.

# Do People Lie About Voting?

The ANES survey asks people if they voted.

```
# Compare self-reported (ANES) to actual (VEP)
turnout$ANES - VEP_turnout
## [1] 16.8 17.9 18.8 14.9 17.2 8.6 16.9 14.9
## [9] 21.3 13.9 18.8 22.5 16.9 16.4

mean(turnout$ANES - VEP_turnout)
## [1] 16.8
```

People overreport voting by about 17 percentage points!

This is called **social desirability bias**.

*Why would people lie about voting?*

# What We Just Learned

1. **Measurement matters:** VAP vs VEP gives different answers
2. **Self-reports are biased:** People overreport socially desirable behavior
3. **The gap is growing:** As ineligible population increases, VAP becomes more misleading

This is what quantitative social science looks like:

- Start with a question
- Get data
- Compute and compare
- Draw conclusions

# Visualizing Data with ggplot2

# Why Visualize?

- Tables tell, pictures *show*
- Patterns are easier to see in plots
- Good figures communicate instantly
- ggplot2 makes publication-quality graphics

We'll use ggplot2 throughout this course.

# The Grammar of Graphics

ggplot2 builds plots in layers:

```
library(ggplot2)

ggplot(data, aes(x = ..., y = ...)) +
  geom_*
```

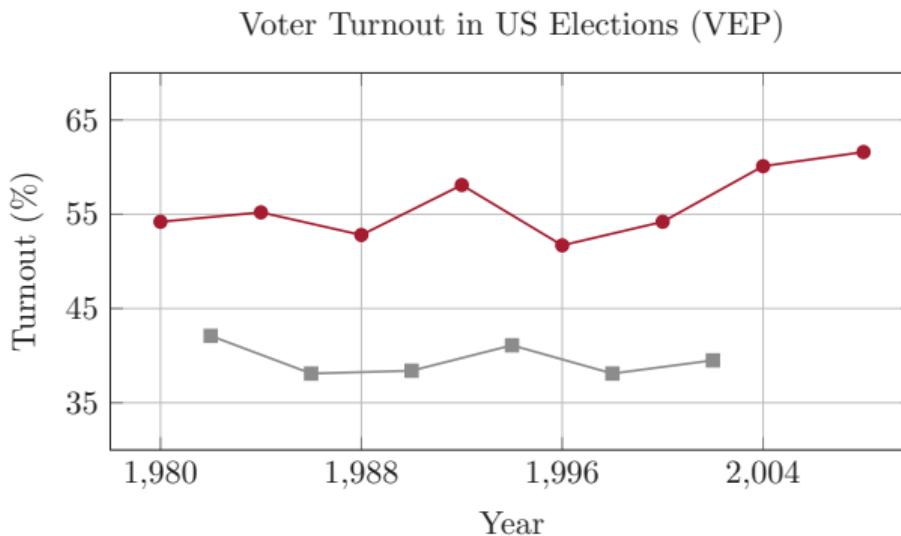
- `ggplot()`: Initialize with data
- `aes()`: Map variables to aesthetics (x, y, color, etc.)
- `geom_*`: Add geometric objects (points, lines, bars)

# Our First Plot: Turnout Over Time

```
# Add turnout rates to our data
turnout$VEP_turnout <- turnout$total / turnout$VEP * 100
turnout$VAP_turnout <- turnout$total /
                           (turnout$VAP + turnout$overseas) * 100

# Plot VEP turnout over time
ggplot(turnout, aes(x = year, y = VEP_turnout)) +
  geom_line() +
  geom_point() +
  labs(x = "Year", y = "Turnout (%)",
       title = "Voter Turnout in US Elections")
```

# Turnout Over Time



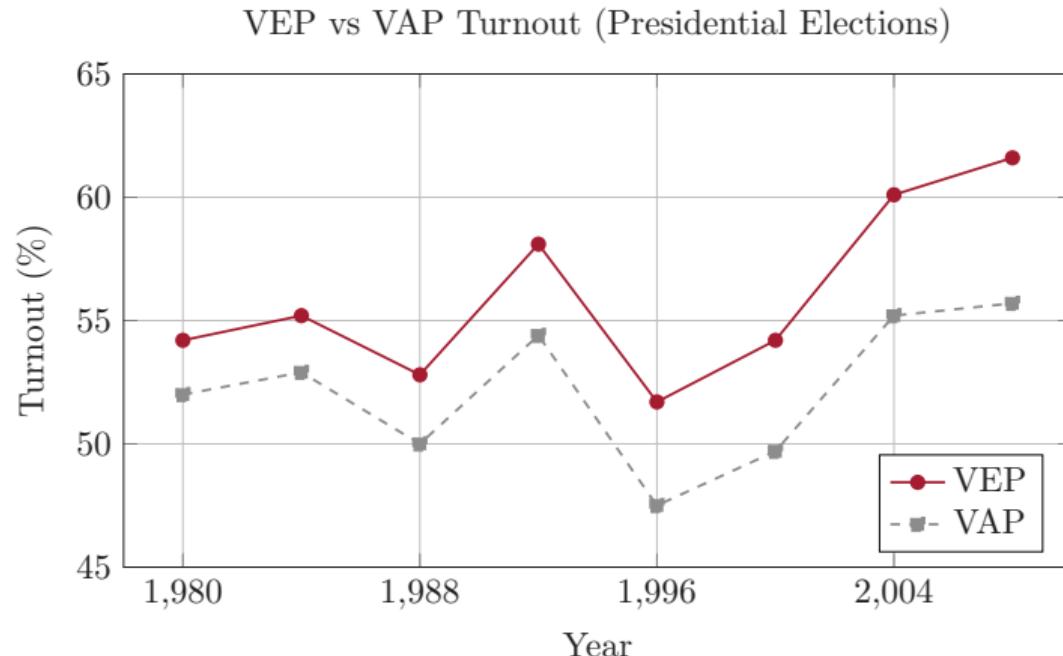
Clear pattern: Presidential elections (red) have much higher turnout than midterms (gray).

# Comparing VAP vs VEP Turnout

```
# Reshape data for comparison (we'll learn this later)
# For now, just see the result:

ggplot(turnout, aes(x = year)) +
  geom_line(aes(y = VEP_turnout, color = "VEP")) +
  geom_line(aes(y = VAP_turnout, color = "VAP")) +
  labs(x = "Year", y = "Turnout (%)",
       title = "VEP vs VAP Turnout Rates",
       color = "Measure")
```

# VEP vs VAP: The Gap Grows



The gap between VEP and VAP grows over time.

# What You Just Did

1. Loaded real data into R
2. Computed new variables from existing columns
3. Compared different measurement approaches
4. Made publication-quality visualizations

This is data analysis. You just did it.

# Getting Started

# This Week's Tasks

- 1. Read** QSS Sections 1.1–1.4
- 2. Install** R and RStudio (instructions on Canvas)
- 3. Attend** your first section

R setup is built into Problem Set 1.

# If You Get Stuck

1. Read the error message carefully
2. Google it (seriously — this is what professionals do)
3. Check the course discussion board
4. Ask in section
5. Come to office hours

TF: George Yean | CA: Harrison Huang

Getting stuck is normal. Asking for help is smart.

# Looking Ahead

**Next class:** Causality and Randomized Experiments

- What does it mean to say  $X$  *causes*  $Y$ ?
- Why are experiments the “gold standard”?
- How do we analyze experimental data?

**Reading:** QSS 2.1–2.4

Data analysis is a skill.

Skills require practice.

Start today.

# Questions?

Scott: Tue/Thu 3–5pm | George: Thu 2–3pm, K455 | CA: Harrison Huang