

Introduction

Gov 51: Data Analysis and Politics

Scott Cunningham

Harvard University

Week 1

January 27 & 29, 2026

Welcome to Gov 51

Who Am I?

Scott Cunningham

- Professor of Economics, Baylor University
- Visiting Professor, Harvard Government Department
- Background in English literature before economics
- Believer that statistics is a *humanistic* discipline

Email: anthony_cunningham@fas.harvard.edu

What Is This Course About?

Learning to use data to answer questions about politics and society

Questions like:

- How can we measure racial discrimination in job hiring?
- What is the best way to predict election outcomes?
- What factors drive the onset of civil wars?
- Do policies actually achieve their intended effects?

By The End of This Course

You will be able to:

1. Evaluate claims about causality
2. Summarize and visualize data
3. Apply linear regression to analyze data
4. Understand uncertainty in data analysis
5. Use professional tools: R, RStudio, git, GitHub

You'll be able to read most quantitative papers in political science.

Why should you care about data analysis?

Data Is Everywhere

In Academia

- Senior theses
- Graduate school applications
- Research assistantships
- Understanding what you read

In Industry

- Consulting
- Tech companies
- Campaigns and polling
- Policy analysis

The skills you learn here transfer everywhere.

These Skills Are in High Demand

Major tech companies have built teams around **causal inference** and **experimentation**:

- **Netflix:** Dedicated “Experimentation & Causal Inference” research team
- **Uber:** Developed CausalML, an open-source causal inference package
- **Microsoft:** Causality and Machine Learning group; created DoWhy and EconML
- **Meta:** Core Data Science team runs experiments at massive scale
- **Amazon, Google, Airbnb, Spotify:** All hire for these skills

Data scientist jobs are projected to grow 34% from 2024–2034 (BLS).

The Market Values These Skills

Median data scientist salary: \$112,590 (BLS, 2024)

- Entry-level (0–2 years): \$80,000–\$105,000
- Mid-level (3–5 years): \$100,000–\$135,000
- Senior (6+ years): \$140,000–\$180,000+
- Big Tech (L5–L6): \$180,000–\$450,000+
- Principal level (L7 at Amazon): \$700,000–\$800,000+

The path to these roles starts early — the skills you build now compound.

You're not just learning academic methods — you're building marketable skills.

Course Structure

Component	Weight
Problem Sets (4)	40%
Midterm Exams (2)	40%
Final Project	20%

- Problem sets due Wednesdays 11:59pm via Gradescope
- In-class midterm exams (no notes, no computers)
- Final project: your own research question and data

Late policy: -10% per day; zero after 7 days.

Course Roadmap

We will cover four main areas this semester:

1. R and Data Skills

- Programming fundamentals, visualization, workflow

2. Measurement and Description

- Descriptive statistics, summarizing data, linear regression basics

3. Prediction

- Regression for prediction, overfitting, model selection

4. Causal Inference

- Experiments, potential outcomes, treatment effects, IV, difference-in-differences

Course Materials

Required Textbook (either edition is fine):

- Imai & Williams, *QSS: An Introduction in tidyverse* (2022), or
- Imai, *Quantitative Social Science* (2018)

Software (all free):

- R — statistical programming language
- RStudio — development environment
- Git & GitHub — version control

We'll get everything set up in Problem Set 1.

Weekly Rhythm

Day	Activity
Before Tuesday	Read the assigned QSS sections
Tuesday	Lecture (concepts)
Thursday	Lecture (application)
Section	Hands-on practice with TFs

Key principle: Predictable structure, every week.

Technology Policy

Note-taking: Please use **non-electronic devices** (pen and paper).

- Research shows handwritten notes improve learning and retention
- Laptops create distractions for you and those around you
- I will post lecture slides **before and after class**

Laptops: Please bring one if you have one — we'll use them for hands-on coding exercises. But when we're not coding, they should be closed.

If you have an accommodation requiring electronic note-taking, please let me know.

AI Policy

AI Policy

Certain assignments in this course will permit or even encourage the use of generative artificial intelligence (GAI) tools such as ChatGPT.

- The **default is that such use is disallowed** unless otherwise stated
- Any such use must be **appropriately acknowledged and cited**
- It is each student's responsibility to **assess the validity** of any GAI output that is submitted
- You bear the **final responsibility**
- Violations of this policy will be considered **academic misconduct**

Different classes at Harvard may implement different AI policies. It is your responsibility to conform to expectations for each course.

Why This Policy?

The goal of this course is for you to **learn to think with data**.

Using AI to generate answers defeats that purpose and will leave you **unprepared for exams**, which are completed in-class without AI assistance.

But there's a deeper reason...

AI and Learning

The Production of Cognitive Output

Cognitive tasks (research, code, analysis, homework) are produced with inputs:

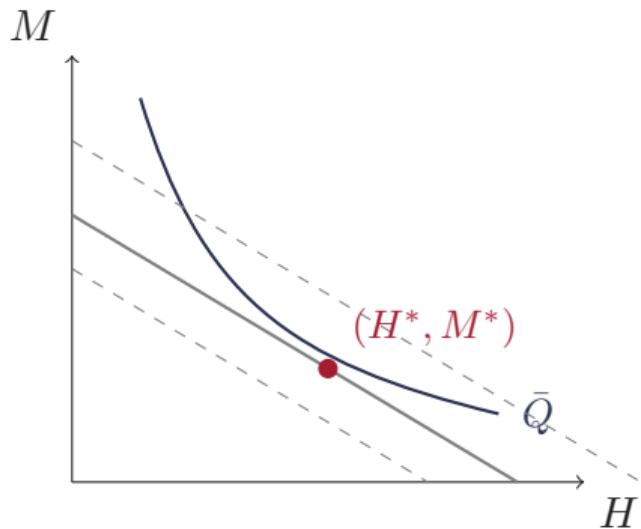
- H = Human time
- M = Machine time

The production function:

$$Q = f(H, M)$$

Key question: What is the shape of the isoquants?

Pre-AI: Quasi-Concave Isoquants



Cost minimization:

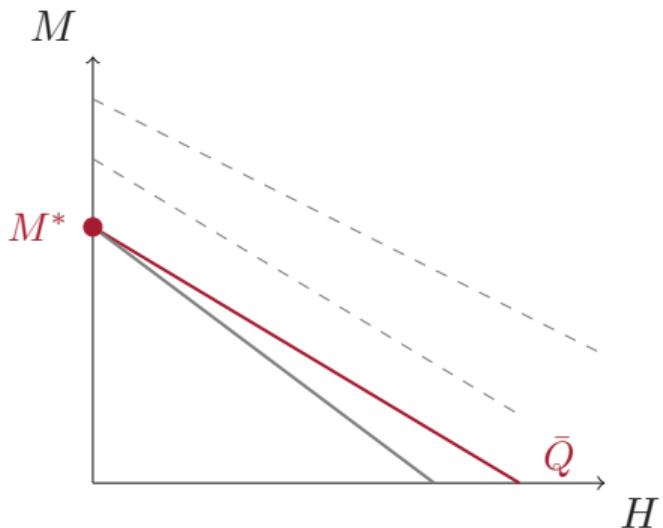
$$\min_{H,M} w_H H + w_M M \text{ s.t. } f(H, M) = \bar{Q}$$

Result: Tangency condition

- $\text{MRTS} = w_H / w_M$
- Always use *some* human time
- Interior solution

Tangency \Rightarrow interior solution with $H > 0, M > 0$

Post-AI: Linear Isoquants (Perfect Substitutes)



Isocost flatter than isoquant \Rightarrow corner at M axis

With linear isoquants:

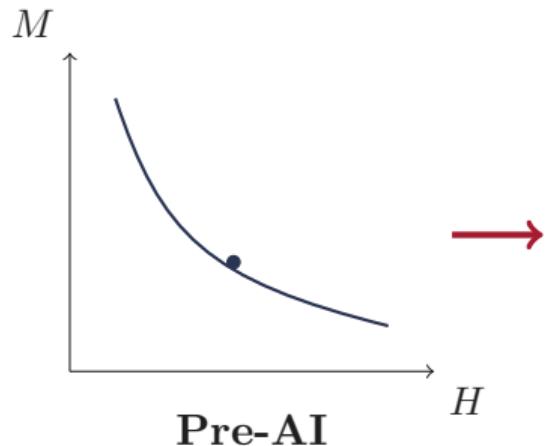
- MRS is constant
- Compare slopes: isocost vs isoquant

Corner solution:

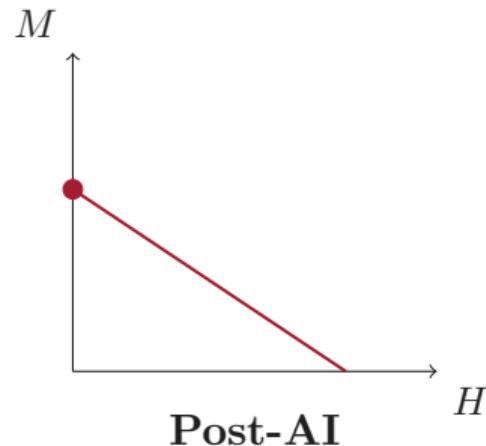
- Isocost flatter \Rightarrow use only M
- Isocost steeper \Rightarrow use only H

AI makes w_M cheap \Rightarrow specialize in machine time.

The Homework Example



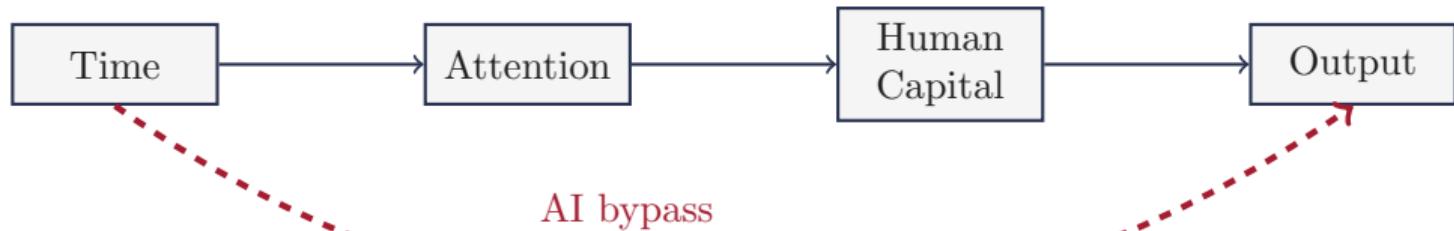
Pre-AI: Must invest human time to complete homework.



Post-AI: Can “complete” homework with $H = 0$.

The problem: “Homework” is completed, but was anything learned?

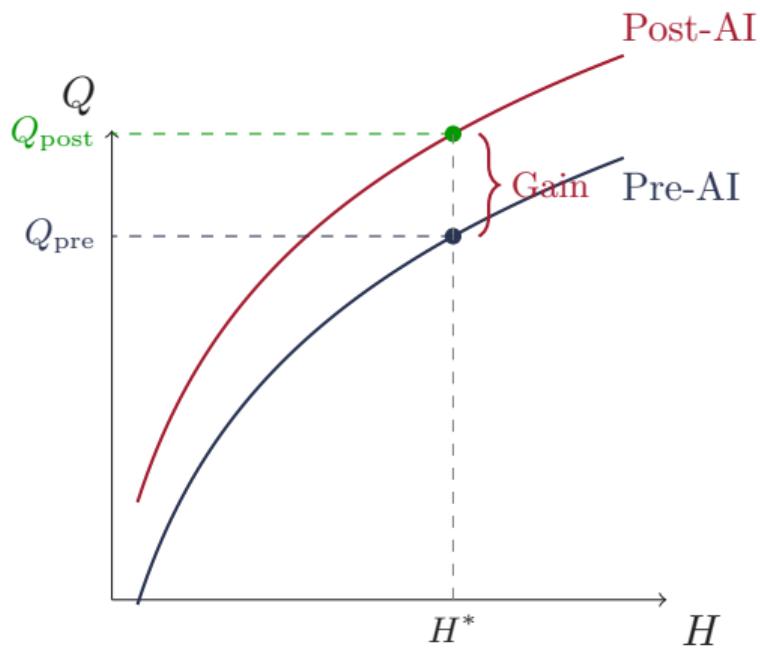
Time, Attention, and Human Capital



- **Time** → Attention: Can't attend to what you don't spend time on
- **Attention** → Human Capital: Learning requires focus
- **Human Capital** → Output: Knowledge produces results

AI allows bypassing the chain: Output without human capital accumulation.

The Productivity Curve: AI Shifts It Up



AI shifts the curve up:

- Same human time H^*
- Higher output $Q_{\text{post}} > Q_{\text{pre}}$

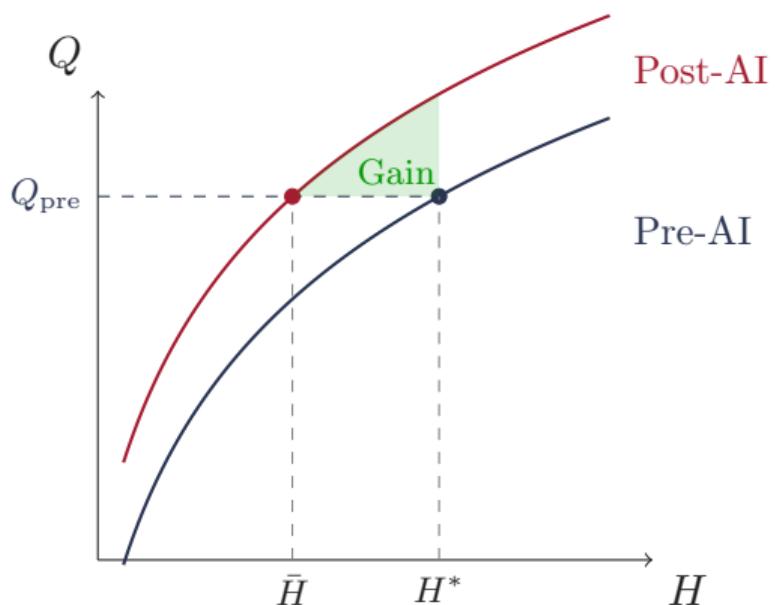
The productivity gain:

$$\Delta Q = Q_{\text{post}} - Q_{\text{pre}}$$

- Same time: Best outcome

If you maintain H^* , AI is unambiguously good.

The Productivity Curve: Moderate Time Reduction



AI induces time reduction:

- Tasks feel “easier”
- Temptation to reduce H

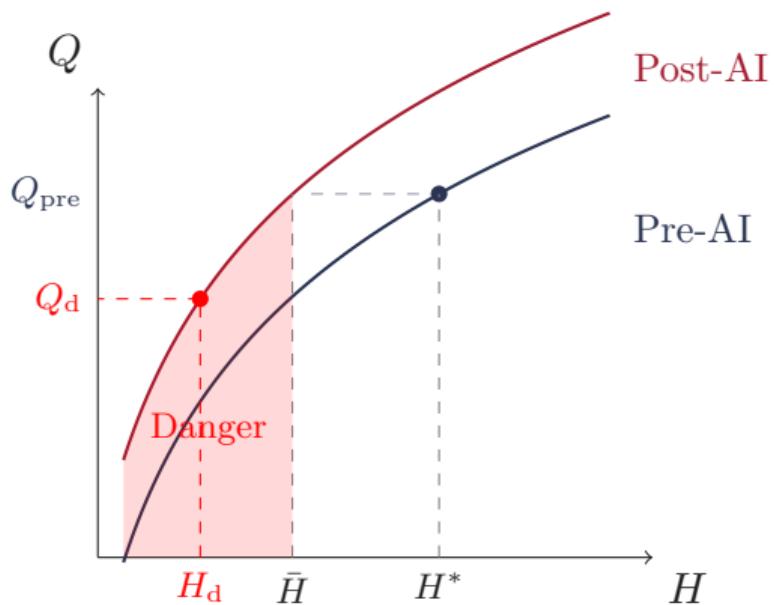
But there's a safe zone:

- As long as $H > \bar{H}$
- Output stays above Q_{pre}
- Shaded region: output-enhancing even with reduced time

- Moderate reduction: OK

Some time savings are fine—the curve shifted up enough to absorb them.

The Productivity Curve: The Danger Zone



Excessive time reduction:

- When $H < \bar{H}$
- $Q_{\text{danger}} < Q_{\text{pre}}$
- Worse off than before AI!

The paradox:

Productivity-enhancing technology can reduce actual output if behavioral response is large enough.

This is the homework problem: you “finish” faster but learn less.

The Bottom Line on AI

1. AI can genuinely help you learn *if* you use it right
2. The danger: using it to skip the struggle that produces learning
3. Exams are in-class, closed-book, no AI—if you don’t learn, you’ll know

Use AI to understand more deeply, not to avoid thinking.

More on this in the AI Policy page on Canvas.

What Is Quantitative Social Science?

The Big Picture

Using data to learn about the social world

Four key activities:

1. **Describe** — What happened? What does the data show?
2. **Predict** — What will happen next?
3. **Explain** — Why did it happen? What causes what?
4. **Recommend** — What should we do?

Description

What happened?

- What was voter turnout in 2024?
- How has polarization changed over time?
- What is the unemployment rate?

Seems simple, but:

- How do we measure “polarization”?
- Whose data do we trust?
- What counts as “unemployed”?

Prediction

What will happen?

- Who will win the next election?
- Which voters are likely to turn out?
- Where will conflict break out?

Prediction is about **patterns**:

- Find relationships in historical data
- Apply them to new situations
- Accept that you'll sometimes be wrong

Causal Explanation

Why did it happen?

- Does voter ID laws reduce turnout?
- Do campaign ads change votes?
- Does economic growth reduce conflict?

This is the hardest question:

- Correlation is not causation
- We need special research designs
- Uncertainty is unavoidable

Prediction vs. Causation

Prediction: Ice cream sales predict drowning deaths.

Causation: Does ice cream *cause* drowning?

For prediction:

Correlation is enough.

We just need patterns.

For causation:

We need to rule out confounders.

(Summer causes both!)

This course teaches both — and when to use each.

Why Establish Causal Effects?

Three reasons we care about establishing causal effects:

- 1. To establish facts.** We estimate causal effects to understand what policies and interventions actually do in the real world.
- 2. To amend and update theories.** We use these facts to revise our understanding — sometimes slightly (e.g., racial bias in hiring may be larger than we thought), sometimes radically (e.g., smoking does cause cancer).
- 3. “Whisper in the ears of princes.”** We take these causal findings to policymakers and advocate for change.

Introduction to R

What Is R? What Is RStudio?

R is the engine

- The programming language
- Does the actual computation
- Free and open source
- <https://r-project.org>

RStudio is the dashboard

- Makes R easier to use
- Write scripts, see plots
- Manage files and projects
- <https://posit.co/downloads>

You need both. Install R first, then RStudio.

The RStudio Interface

Source/Script Write your code here	Environment Your data lives here
Console Run commands here	Files/Plots/Help Output appears here

PS 1 walks you through this step by step.

Why R?

- Free and open source
- Dominant in academic social science
- Powerful for data analysis and visualization
- Huge community and package ecosystem
- Transferable skill for industry

Python is also excellent. R is our choice for this course.

R as a Calculator

R can do basic arithmetic:

```
5 + 3      # Addition
5 - 3      # Subtraction
5 * 3      # Multiplication
5 / 3      # Division
5 ^ 3      # Exponentiation
sqrt(16)   # Square root
```

Try these in RStudio's console.

Objects and Assignment

We store values in **objects** using `<-`

```
result <- 5 + 3
result
## [1] 8

my_name <- "Scott"
my_name
## [1] "Scott"
```

- Object names are case-sensitive: `Result` \neq `result`
- Choose meaningful names: `voter_turnout` not `x`

Vectors

A **vector** is a collection of values of the same type.

```
# Election years in our data
years <- c(1980, 1984, 1988, 1992, 1996, 2000, 2004, 2008)

# Access elements
years[1]          # First element: 1980
years[c(1,3)]    # First and third: 1980, 1988
years[-1]         # All except first
```

Vectors are the building blocks of data in R.

Vector Operations

Operations apply to *every element*:

```
# Total votes cast (thousands) in presidential elections
total_votes <- c(86515, 92653, 91595, 104405,
                 96263, 105375, 122295, 131304)

# Convert to millions
total_votes / 1000
## [1] 86.5 92.7 91.6 104.4 96.3 105.4 122.3 131.3

# Growth relative to 1980
total_votes / total_votes[1]
## [1] 1.00 1.07 1.06 1.21 1.11 1.22 1.41 1.52
```

Functions

Functions take inputs and produce outputs:

```
total_votes <- c(86515, 92653, 91595, 104405,  
                  96263, 105375, 122295, 131304)  
  
length(total_votes)    # Number of elections  
## [1] 8  
  
mean(total_votes)      # Average votes (thousands)  
## [1] 103801  
  
min(total_votes)        # Minimum  
## [1] 86515
```

A Real Question: Measuring Voter Turnout

How Do We Measure Turnout?

What fraction of Americans voted?

Seems simple: votes cast ÷ population eligible to vote

But what's the denominator?

- **VAP:** Voting-Age Population (everyone 18+)
- **VEP:** Voting-Eligible Population (citizens who can legally vote)

VAP includes non-citizens and felons who can't vote.

Why Does This Matter?

VEP = VAP + overseas voters – ineligible voters

Ineligible voters include:

- Non-citizens (grew from 5.8M in 1980 to 19.4M in 2008)
- Disenfranchised felons (grew from 0.8M to 3.1M)
- Those who don't meet residency requirements

Using VAP makes turnout look lower than it actually is.

Loading the Turnout Data

```
# Load the data
turnout <- read.csv("turnout.csv")

# What do we have?
dim(turnout)
## [1] 14   9

names(turnout)
## [1] "year"  "VEP"   "VAP"   "total"  "ANES"
## [6] "felons" "noncit" "overseas" "osvoters"
```

14 elections (1980–2008), 9 variables.

Examining the Data

```
# First few rows
head(turnout, 3)
##   year     VEP      VAP total ANES felons noncit overseas
## 1 1980 159635 164445 86515    71     802    5756     1803
## 2 1982 160467 166028 67616    60     960    6641     1982
## 3 1984 1677702 173995 92653    74    1165    7482     2361
```

- **VEP, VAP, total**: in thousands
- **ANES**: self-reported turnout (%)
- Notice 1982 has lower **total** — midterm election

Accessing Columns

Use `$` to extract a column:

```
# Get the years
turnout$year
## [1] 1980 1982 1984 1986 1988 1990 1992 1994
## [9] 1996 1998 2000 2002 2004 2008

# Get total votes
turnout$total
## [1] 86515 67616 92653 64991 91595 67859
## [7] 104405 75106 96263 72537 105375 78382 ...
```

Each column is a vector.

Computing VAP Turnout Rate

```
# VAP turnout = total votes / (VAP + overseas) * 100
VAP_turnout <- turnout$total /
               (turnout$VAP + turnout$overseas) * 100

VAP_turnout
## [1] 52.0 40.6 52.9 36.4 50.0 36.3 54.4 38.3
## [9] 47.5 35.2 49.7 36.2 55.2 55.7
```

Presidential years: around 50%. Midterms: around 37%.

Computing VEP Turnout Rate

```
# VEP turnout = total votes / VEP * 100
VEP_turnout <- turnout$total / turnout$VEP * 100

VEP_turnout
## [1] 54.2 42.1 55.2 38.1 52.8 38.4 58.1 41.1
## [9] 51.7 38.1 54.2 39.5 60.1 61.6
```

VEP turnout is *higher* — because denominator is smaller.

How Different Are They?

```
# Difference between VEP and VAP turnout  
VEP_turnout - VAP_turnout  
## [1] 2.2 1.5 2.3 1.7 2.8 2.1 3.7 2.8  
## [9] 4.2 2.9 4.5 3.3 4.9 5.9  
  
mean(VEP_turnout - VAP_turnout)  
## [1] 3.2
```

On average, VAP understates turnout by 3.2 percentage points.

The gap is *growing* over time as the ineligible population grows.

Do People Lie About Voting?

The ANES survey asks people if they voted.

```
# Compare self-reported (ANES) to actual (VEP)
turnout$ANES - VEP_turnout
## [1] 16.8 17.9 18.8 14.9 17.2 8.6 16.9 14.9
## [9] 21.3 13.9 18.8 22.5 16.9 16.4

mean(turnout$ANES - VEP_turnout)
## [1] 16.8
```

People overreport voting by about 17 percentage points!

This is called **social desirability bias**.

What We Just Learned

1. **Measurement matters:** VAP vs VEP gives different answers
2. **Self-reports are biased:** People overreport socially desirable behavior
3. **The gap is growing:** As ineligible population increases, VAP becomes more misleading

This is what quantitative social science looks like:

- Start with a question
- Get data
- Compute and compare
- Draw conclusions

Getting Started

Looking Ahead: Thursday

Thursday's class will cover the practical tools you need:

- 1. Data visualization with ggplot2**
 - Building publication-quality figures
- 2. Making tables with stargazer**
 - Professional regression and summary tables
- 3. Organizing your directories**
 - Project structure that prevents errors
- 4. Version control with Git and GitHub**
 - Track changes and collaborate safely

Course Website

All course materials are posted on the course website.

If you find any errors on the website, in the slides, or in the problem sets:

- Please email Scott and George
- We appreciate your help catching mistakes!

Scott: anthony_cunningham@fas.harvard.edu

George: gyean@fas.harvard.edu

Questions?

Scott: Tue/Thu 3–5pm | George: Thu 2–3pm, K455 | CA: Harrison Huang