# **Steve Westfall**

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## Professional Summary

I deliver cutting-edge technology solutions for businesses and their clients.

I'm passionate about creating innovative digital products that enhance user engagement, conversion, and retention.

My core competencies include system design, technical leadership, client communication, and software development. I have a proven track record of solving complex problems, coordinating cross-functional teams, and partnering with technology personnel to achieve our goals. My mission is to leverage my skills and expertise to help organizations grow and succeed in the dynamic and competitive technology landscape.

#### Skills

- HTML5, CSS, JavaScript
- PHP, Java, MySQL, PL/SQL
- Technical Consulting
- Software Development
- Technology Integrations

- Agile Development Methodologies
- API Design and Implementation
- CI/CD
- Problem-Solving
- People Development

# Websites, Portfolios, Profiles

Portfolio: <a href="https://stevewestfall.dev">https://stevewestfall.dev</a>

LinkedIn: https://www.linkedin.com/in/stevewestfall/

#### **Work History**

#### **GROUP ENGAGEMENT DIRECTOR, MARKETING TECHNOLOGY**

01/2023 to 10/2023

#### VMLY&R | Detroit, Michigan

- Directed a team of marketing technology experts in delivering cutting-edge solutions for our clients, helping them optimize the performance of their web presence and personalize their customer experience at scale
- Developed deployment run-books and schedules for product upgrades and version migrations
- Coordinated daily work and communication between teams working in Adobe Launch,
   Adobe Analytics, Adobe Audience Manager, Adobe Target, and Adobe Experience Manager
   to ensure both data collection and utilization were performed efficiently and effectively.

#### **GROUP DIRECTOR, TECHNOLOGY**

10/2021 to 01/2023

#### VMLY&R | Detroit, Michigan

 Directed a team of 20+ technologists on various projects and disciplines in support of a global client

- Assisted in orchestrating daily standups using agile methodologies to assess the requirements, plan out sprint capacity, and deliver technical solutions for client web platforms.
- Oversaw operations and provided corrective feedback to achieve daily and long-term goals.

#### **DIRECTOR OF TECHNOLOGY**

01/2021 to 10/2021

#### VMLY&R | Detroit, Michigan

- Proposed, planned, coordinated, and provided technical leadership on architecture activities for major web applications
- Solved complex architecture problems using creativity, in-depth technical and theoretical knowledge, domain expertise, and experience
- Responsible for communicating solutions to technical and non-technical audiences
- Served as the primary technical liaison to clients ensuring project focus was 100% accurate given the current business needs
- Promoted a sustainable technology framework, coordinated related teams, and partnered with Technology personnel in developing creative marketing technology solutions
- Provided leadership in the development and implementation of short- and long-term technology plans and related policies and procedures
- Kept up to date with significant system and industry changes, presenting information and analysis to facilitate a proactive approach to problems and opportunities
- Participated with senior management in planning the short- and long-range technology strategies for the company and provided high-level analytical support and advice on technology-related matters
- Provided technical review to help ensure projects meet cost, benefit, timeliness, integration goals, business strategy, and technical recommendations.
- Supported the creation of client and business partner relationships through careful collaboration and networking efforts.

#### **DIRECTOR OF TECHNOLOGY**

03/2020 to 01/2021

#### GTB | Dearborn, Michigan

- Directed a team of 12-15 technologists on various projects and disciplines in support of a global client
- Architected end-to-end MarTech Personalization Solutions using Adobe Experience Cloud tools like Adobe Target, Adobe Experience Manager, Adobe Launch, and Adobe Audience Manager
- Collaborated with other Directors on the planning, design, maintenance, and evolution of the Global Enterprise Architecture
- Ensured that the Enterprise Architecture could accommodate complexity and change, providing a framework and set of guidelines to ensure that business needs continued to be met in an effective, efficient, sustainable, and adaptable manner
- Led developer code review sessions to facilitate knowledge transfer between developers and development teams
- Helped facilitate review and streamlining of our Git branching strategy for efficient version control of codebases
- Worked with other disciplines to ensure projects were scoped and staffed correctly to meet client deliverables

 Provided career mentoring for team members and encouraged/facilitated training opportunities.

#### ASSOCIATE DIRECTOR OF TECHNOLOGY

01/2017 to 03/2020

#### GTB | Dearborn, Michigan

- Collaborated with other Directors on the planning, design, maintenance, and evolution of the Enterprise Architecture
- Ensured that the Enterprise Architecture could accommodate complexity and change, providing a framework and set of guidelines to ensure that business needs continued to be met in an effective, efficient, sustainable, and adaptable manner
- Architected end-to-end MarTech Personalization Solutions using Adobe Experience Cloud tools like Adobe Target, Adobe Experience Manager, Adobe Launch, and Adobe Audience Manager helping our client Ford Motor Company rank #1 in the Gartner L2 Digital IQ Index, labeled as a 'Genius' amongst the Top 10 Auto Brands in Digital for 3 straight years
- Ensured that there was an awareness of potential future needs, to provide input to architectural decisions in the current project
- Provided input regarding capabilities to ensure that feedback on technical feasibility and relative level of effort was included in the definition of a project
- Designed and documented integration points provided by the project
- Collaborated with the Technical Operations team to ensure that the design accommodates various needs such as Security, Availability/Performance Monitoring, Build/Continuous Integration, Deployment, and Compliance with controls
- Prioritized tasks and allocated resources appropriately to keep teams focused and productive.

#### INTEGRATED PRODUCTION TECHNOLOGY MANAGER

10/2015 to 12/2016

#### GTB | Dearborn, Michigan

- Provided comprehensive consultation to business unit and IT management and staff at the highest technical level through all phases of application programming and processes
- Worked closely with Client and IT management and staff to identify: Application
  development solutions, new applications or modifications to existing programs, capability
  to reuse existing code and integration of purchased solutions or a combination thereof, and
  the appropriate software development methodology alternative
- Documented, tested, implemented, and provided ongoing support for the applications
- Responsible for facilitating business requirements gathering and translating into system requirements
- Reviewed Business Requirements; worked with and guided business partners to complete business requirement documentation
- Clearly defined systems work scope and objectives based on Business Requirements
- Researched and evaluated alternative solutions and recommended the most efficient and cost-effective application programming solution
- Translated Business Requirements into systems functional specifications and system design specifications
- Provided systems expertise to system users, business partners, and other internal/external customers including troubleshooting issues, as well as, identifying and correcting inefficiencies.

#### **APPLICATION DEVELOPER**

10/2012 to 10/2015

#### Hiram Walker & Sons LTD. A Pernod-Ricard Company | Windsor, ON

- Implemented programming enhancements and break-fixes for applications and reports through daily use of Java, GWT, Grails/Groovy, PL/SQL, HTML, CSS, and JavaScript (including JQuery, ExtJS, Sencha Touch, and native JavaScript)
- Responsible for application and reporting support including answering all incoming emails and phone messages, complex problem solving, resolving QA issues and data discrepancies, assisting functional leads with application support, and documenting all issues/resolutions
- Assisted application functional leads in design/training sessions with business users related to application enhancement work and in preparing functional specification documents
- Performed unit and system testing on application enhancements and break-fixes before they were rolled out to the business for User Acceptance Testing (UAT)
- Assisted Application Manager in evaluating capabilities of application and report development tools and clients to direct proper application development strategy
- Coordinated with the Infrastructure team and vendors to resolve product issues by raising service requests when required.
- Resolved system test and validation problems to provide normal program functioning.

#### **SOFTWARE DEVELOPER/ANALYST**

*05/2011 to 09/2012* 

#### Springboard Management Inc. | Windsor, ON

- Directly involved in maintaining our core software application as well as contributing to the planning and design of new modules, enhancements, and process improvements while working with a team of programmers
- Daily use of Java (including JSPs and JSTL), Grails, MySQL, HTML, CSS, and JavaScript (including JQuery and YUI) while creating new or updating existing application code
- Server maintenance (Windows server 2008) including configuring Apache Tomcat 6, setting up cron jobs (Task Scheduler), and monitoring server health and data backups.
- Discussed issues with team members to provide resolution and apply best practices.

#### JUNIOR PHP APPLICATION PROGRAMMER

01/2010 to 08/2010

#### Windsor Mold Group | Windsor, ON

- Directly involved in maintaining applications as well as contributing to the planning and design of new applications while working with a team of programmers
- Daily use of PHP, MySQL, HTML, CSS, JavaScript, and AJAX programming/scripting languages while creating new or updating existing application code.
- Coded projects according to technical specification documentation, precisely adhering to prescribed guidelines and development goals.

#### Education

#### Bachelor of Computer Science (Honors) | Applied Computing

University of Windsor, Windsor, ON

Bachelor of Arts | Biology

Lake Forest College, Lake Forest, IL

### Related Interests

Web Design: 12+ years experience working with HTML, CSS, Javascript, PHP, and MySQL as Founder/Webmaster of several (now decommissioned) websites and web applications.

# Certifications and Lifelong Learning

2023 Data and Insights - WPP Future Readiness Academies (VMLY&R)

2023 Strategy and Innovation - WPP Future Readiness Academies (VLY&R)

2023 MarTech - WPP Future Readiness Academies (VMLY&R)

2023 Front-End Development Libraries Cert./React & Redux

2020 Adobe Digital Experience Multi-Solution Developer (GTB)

2019 Adobe Target Developer (GTB)

2019 Adobe Experience Manager Architect Workshop - Adobe Summit (GTB)

2018 Adobe Professional - AEM Front-End Developer