SONIA DAVILA

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OBJECTIVE

Dedicated business analyst seeks position with growing company to leverage experience in reporting, data analytics, and project management

PROFESSIONAL EXPERIENCE

AT&T | El Segundo, CA | Business Analyst

10/2016 - 08/2018

- Utilize Cognos BI tools to perform monthly financial reports on customer conversion, retention, and subscription rates to enhance customer experience and increase sales
- Manage Dealer requests for property management and client portfolio performance via Salesforce CRM
- Perform audits to ensure change requests follow operating procedures and adhere to user and legal requirements
- Evaluate current business processes and documentation to automate and modernize systems
- Lead and conduct monthly user acceptance testing to monitor deliverables, scope risk or impact and ensure timely completion of projects

Ulta Beauty | Goleta, CA | Product Consultant

03/2014 - 11/2015

- Supervise and train consultants on maximizing product sales, anticipating stock needs, and transaction processing
- Coordinate appointments, administer customer calls, promote company products for increase in customer satisfaction and retention

Family Hawaii Programs | Honolulu, HI | Data and Marketing Analyst Intern

06/2014 - 09/2014

- Create large data sets to provide statistical analysis on youth living conditions and evaluate potential for youth progress
- Conduct weekly summaries using excel pivot tables, and application of quantitative analytical skills towards user behavior research and web analytics
- Teamed with board members in efforts to increase family reconciliations

EDUCATION

University of California, Santa Barbara | Santa Barbara, CA Bachelor of Science- Financial Mathematics and Statistics University of California, Los Angeles | Los Angeles, CA Certification- Full Stack Flex Software Development

Completion Date: 05/2019

Completion Date: 09/2016

ACADEMIC EXPERIENCE

Portfolio Management

Numerical Analysis (Math 104B) Course Project

• Application of Markowitz Portfolio Theory to analyze the risk and productivity of 4 stocks in order to create desirable investments for an optimal portfolio

Yield Curve and Term Structure of Interest-Rate

Mathematics of Fixed Income Markets (Pstat 171) Course Project

- Demonstrate cash flows, and term-structure of interest-rates to generate smooth yield curves via R Studio
- Estimate and evaluate asset pricing models to yield operation of binomial option pricing algorithm

Application of SAS Base Programming in Financial Data Analysis

SAS Base Programing (Pstat 130) Course Project

• Analyze datasets and modify financial data using SAS code by importing, sorting and restructuring

SKILLS

Languages: Proficient in Spanish, fluent in Italian

Technical: Python, R Studio, SQL, SAS Base, SalesForce, Visio, and Microsoft Suite **Personal**: Risk assessment, troubleshooting, budgeting, reporting and technical writing