

Computer Vision in E-commerce

How Walmart Uses Machine Learning in Computer Vision to Protect and Serve Customers

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Product Images Impact Our Customers

- Provide customers with instant information
- Are easily sharable between readers
- Allow us to quickly scan an article
- Are search engine optimization (SEO) friendly and tailor able to a user's needs



Our Two Missions: To Serve & Protect

■ **Serve the Customer**

- Product type classification
- Visual Attribute Extraction
 - Furniture style
- Optimal Image Selection for a Product
- Visual Search
 - Near duplicate detection

■ **Protect the Customer**

- Non-Compliant Images: Logos, Badges, Nudity, Sexually Explicit, Racially Inappropriate



MISSION : TO SERVE



Product type classification

<https://arxiv.org/abs/1611.09534>



Improve product type classification with images

Correct product type is key

- Easier to navigate catalog
- High quality search results

Challenges

- Very Large set of product types
- Text data can be noisy
- Evolving taxonomy

Title model is the best single model



Women Shirt

[Women's Woven Plaid Shirt](#)



TV

SAMSUNG 65" Class 4K UHD 2160p LED Smart TV



Improve product type classification with images

“tank”



Technical approach

- Multi task fusion model
<https://arxiv.org/abs/1611.09534>
- Models ensemble
- K-NN using visual embedding

“skirt”



Television Stands Accuracy ↑ 5.3%



Visual Attribute extraction

http://www.vision.ee.ethz.ch/webvision/2019/files/scandinavian_or_mid-century_modern.pdf



Visual Attribute Extraction

- Clean set of attributes is essential
 - Better compare products
 - Quickly navigate to desire product
- Hundreds of attributes and thousands of values
 - Material, shape, color, ...
- Image can be used to extract values
 - Furniture: décor style, leg type, back style
 - Fashion: neck style, sleeve style



Product Type: Desk

Chairs

Color: Red

Style: Modern

Material: Leather, Metal



Visual Attribute Extraction

Challenges:

Small differences between values



Ruffle Sleeve



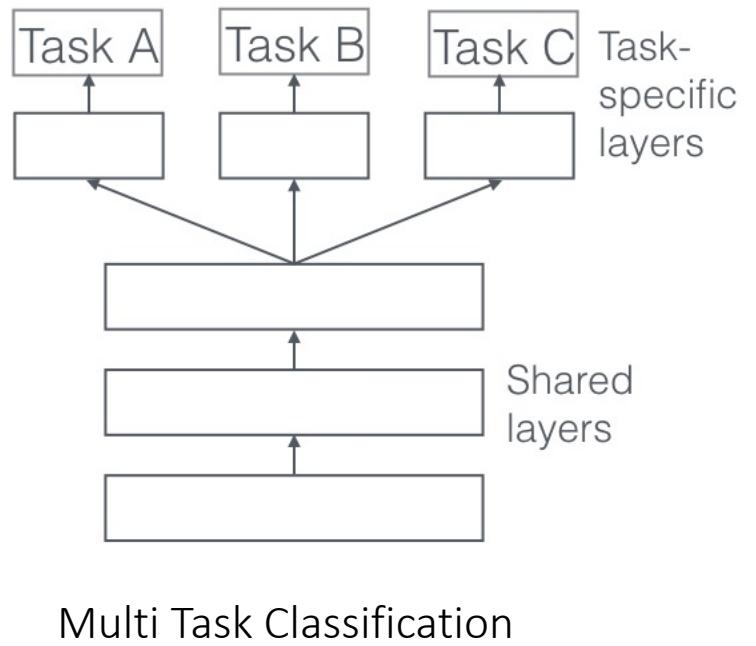
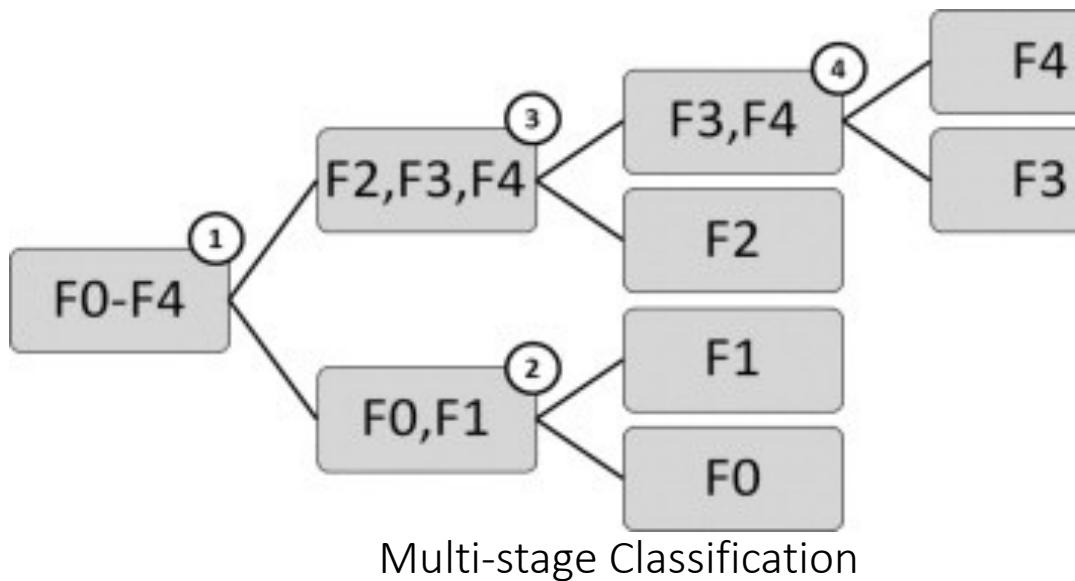
Bishop Sleeve

Quality of image/background



Technical Learnings

- Data is key
- Good tools for tagging can have big impact
- Multitask learning is often helpful
- Multi-stage classification with fine grain differences



Furniture Style Understanding

- Understanding style is key when selling furniture
- 16 Styles (Coastal, Mid-century, Industrial, Boho, Farmhouse, ...)
- Powers Multiple User Experiences

Shop by Style



Farmhouse



Coastal



Boho



Industrial

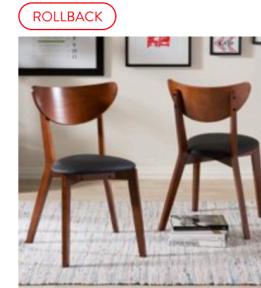


▼ mid-century chair x Q

Refine by | Price ▼ Top Brands ▼ Store Availability ▼







ROLLBACK

Walmart ≡ ▼ chair x Q

Style

- Contemporary
- Glam
- Industrial
- Mid-Century
- Modern
- Modern Farmhouse
- Traditional
- Transitional

See More Styles

Customer Rating

\$179.00

Free pickup

\$169.00

Free shipping
Free pickup

\$121.49

Sold & shipped by
Best Choice Products
Free shipping

REDUCED PRICE

ROLLBACK

BEST SELLER









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Walmart

Furniture Style Understanding

- Some categories are easily mis-classified, such as
 - Contemporary vs Modern



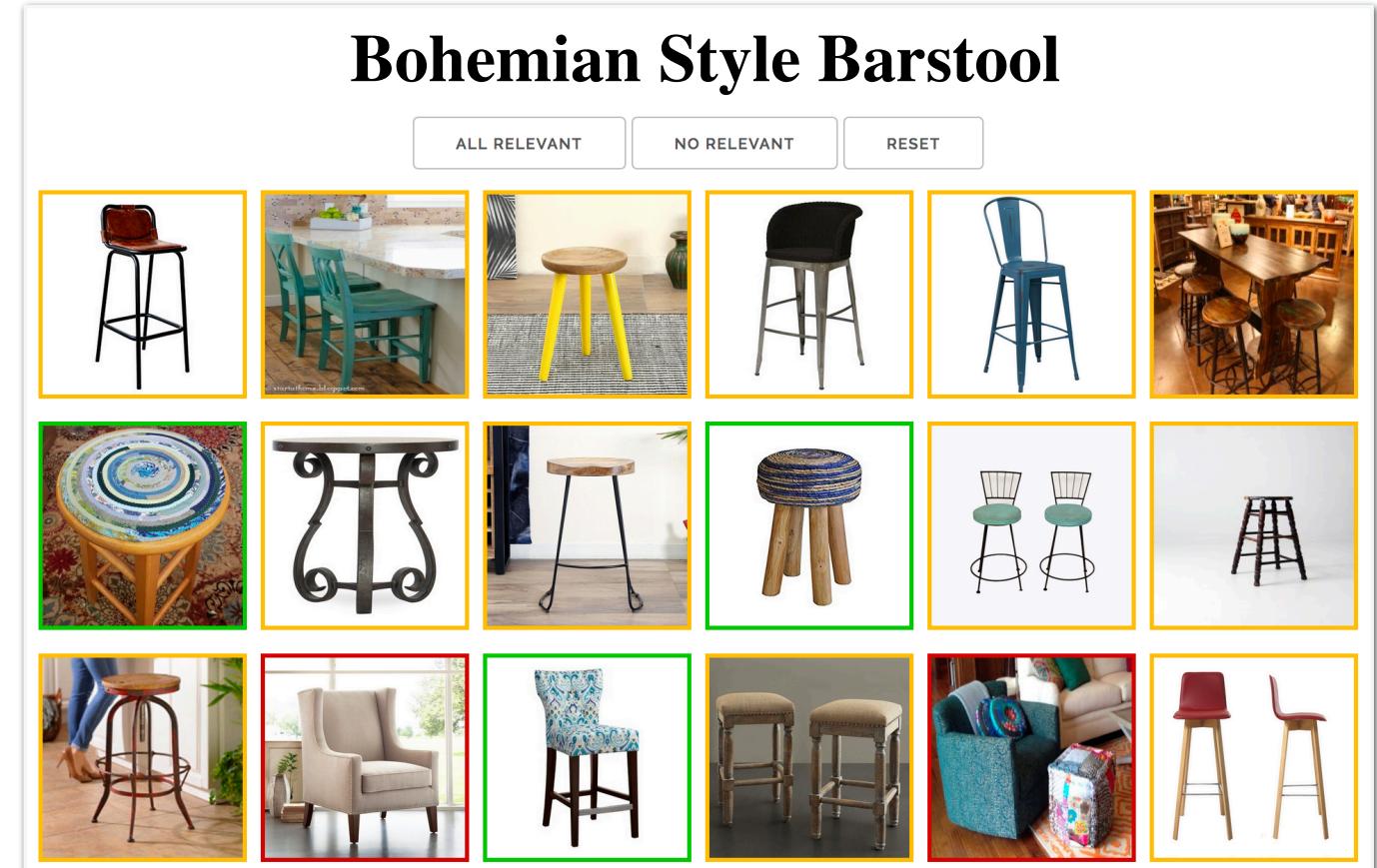
Furniture Style Understanding

- Some categories are easily mis-classified, such as
 - Scandinavian vs Mid-century



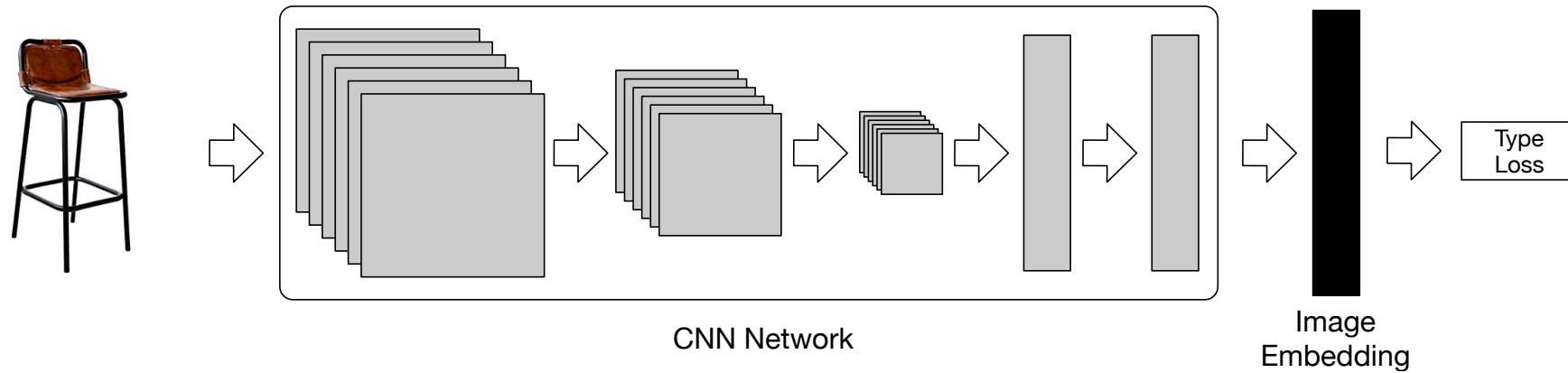
Editor tools to improve data collection

- Reduce context switching for editors
 - Focus on one style and one PT
- Allow editor to skip evaluation
- Show multiple images at once



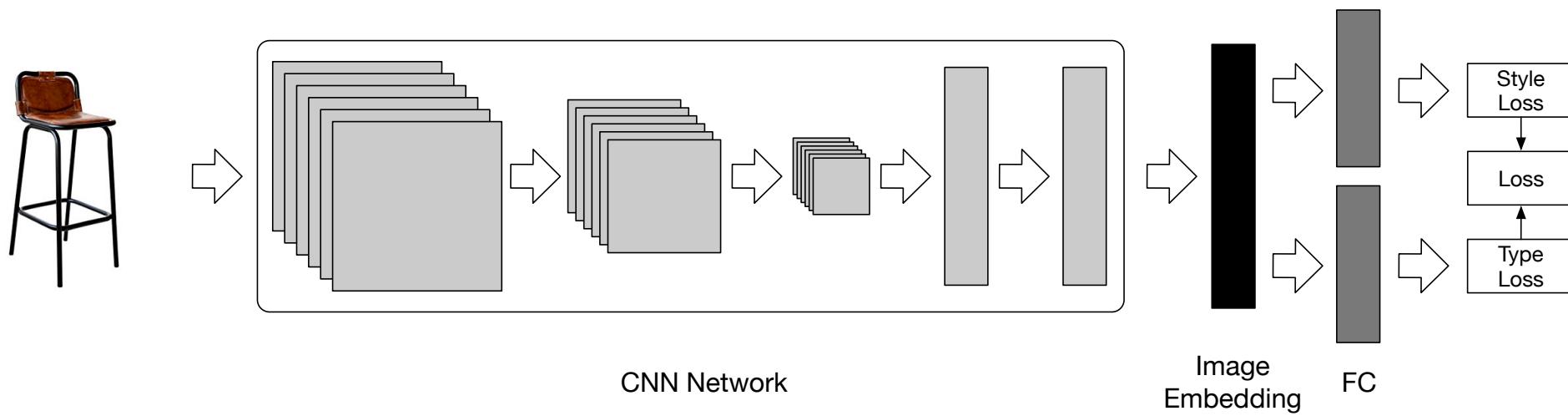
Multi-task Learning

- Two labels to learn: category and style
- Pre-trained networks are used to get embedding
- From the same embedding, build two classifiers
- Combine the objective functions into one



Multi-task Learning

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Multi-task Learning

- Best style accuracy comes from model that learns both category and style
- Learning to differentiate categories helps to learn style

	Top-1 Accuracy	Top-5 Accuracy
style-only loss	0.5850	0.9227
0.8 x style + 0.2 x category loss	0.6090	0.9312



CRACKING STYLE OF FURNITURE: AN E-COMMERCE PERSPECTIVE

http://www.vision.ee.ethz.ch/webvision/2019/files/scandinavian_or_mid-century_modern.pdf



A SMART SYSTEM FOR SELECTION OF OPTIMAL PRODUCT IMAGES IN E-COMMERCE

<https://arxiv.org/abs/1811.07996>



What Could Images Provide for E-Commerce?



Views



Features and
details



Experience



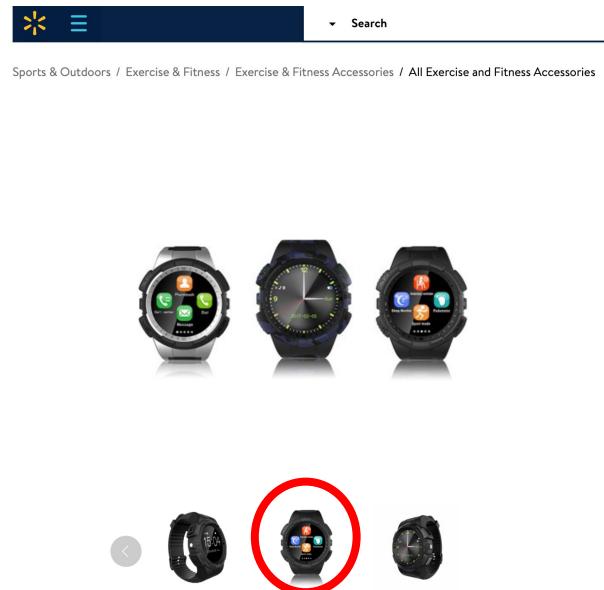
In an Imperfect World ...



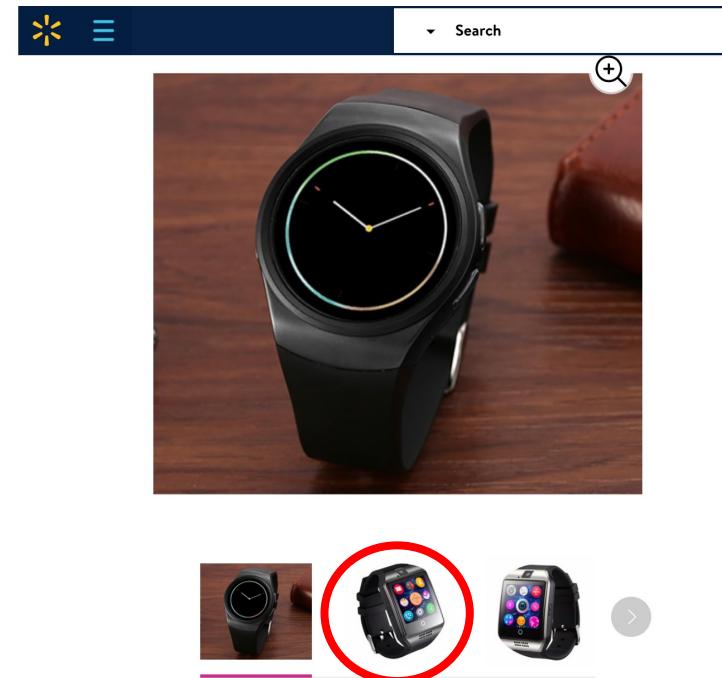
There aren't enough pictures.

Too many duplicate images.

More Examples



The primary image shows multiple products



The primary image does not have a clean background

We circled better primary image options available in each product listing.

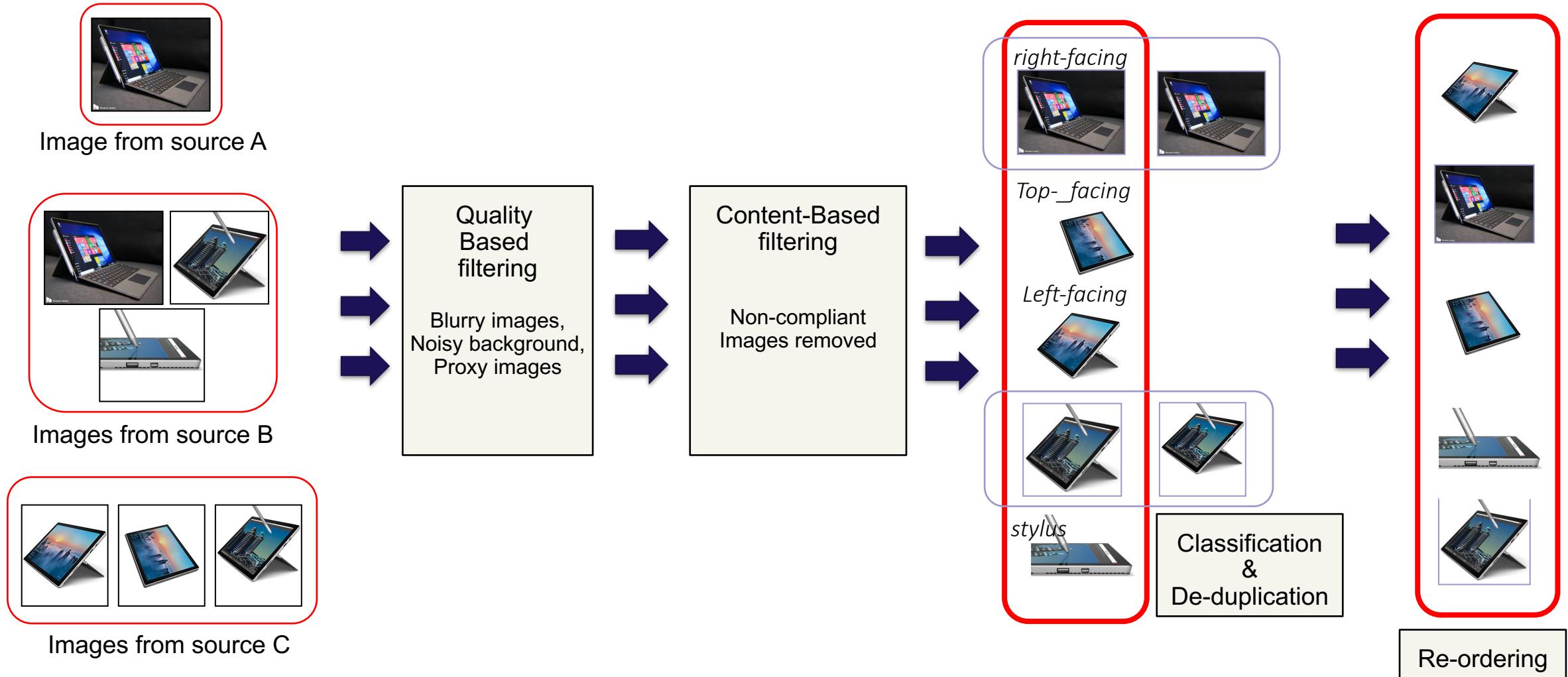


Proposed Data-Driven Solution

- Aggregate images from all sources
- Use computer vision and machine learning to understand images
- Remove images that don't meet quality and compliance standards
- Remove duplicate images from product listings
- Re-order images to quickly convey information efficiently



Proposed Framework



Quality-Based Filtering



Image Quality Issues



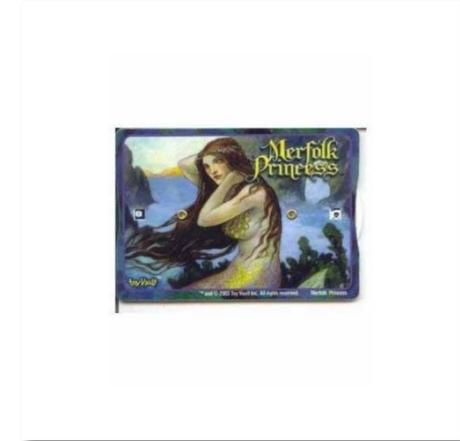
Duplicate/multiple objects



Proxy or placeholder images



Blurry images



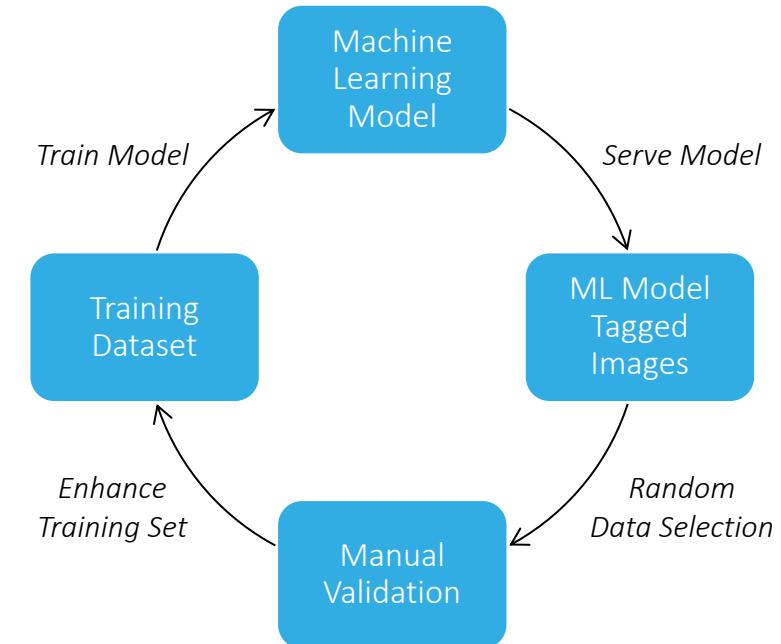
Images with excessive
background space

and many more...



Outline of Technical Solution

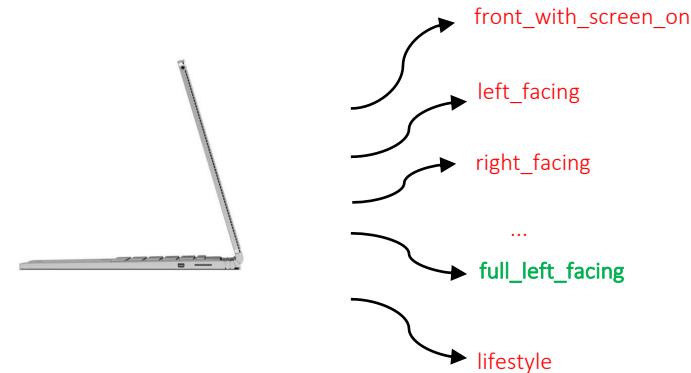
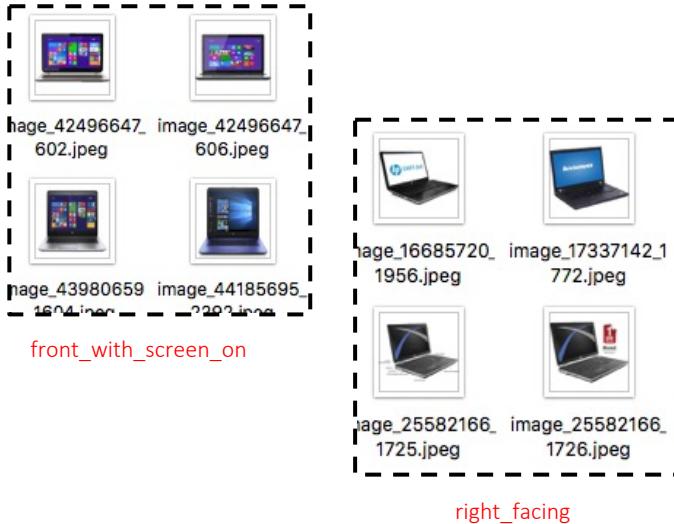
- Treat each issue as a classification task
- Application-driven data augmentation
 - Artificially blur images
 - Programmatically add white spaces around the main object
- Train shallow classifiers on top of pre-trained deep learning models
- Continuous re-training until training set is big enough and model accuracy is high enough



Improving the Product Image Set

Classification and deduplication

Image Classification by Type



Model Details: Pre-trained networks fine-tuned with in-house data (a few thousand images per category)



Image Classification Model

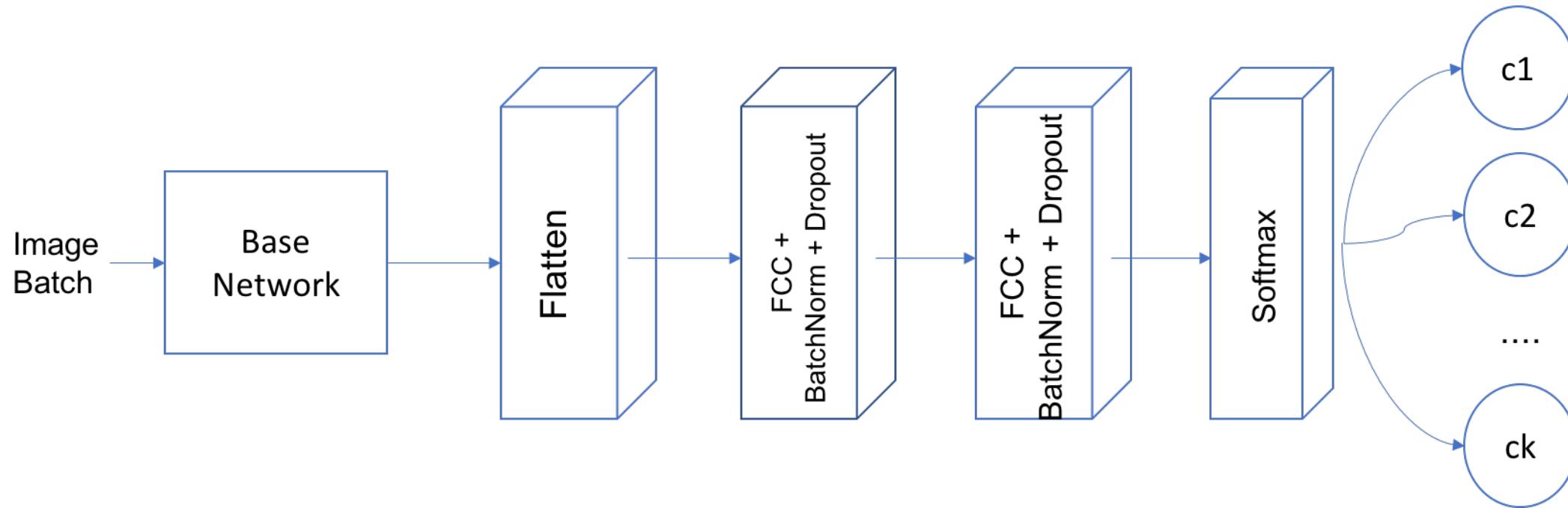


Image Classification Architecture

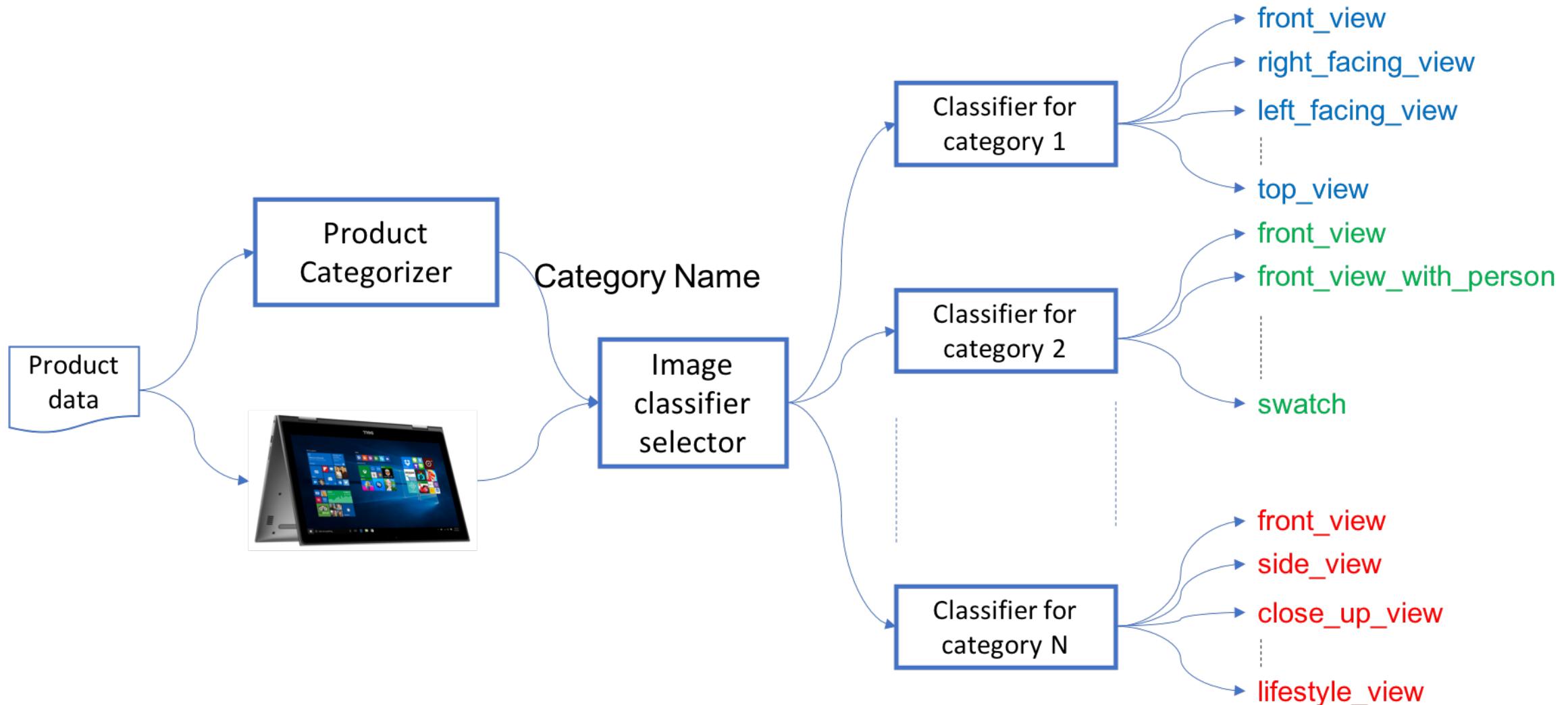


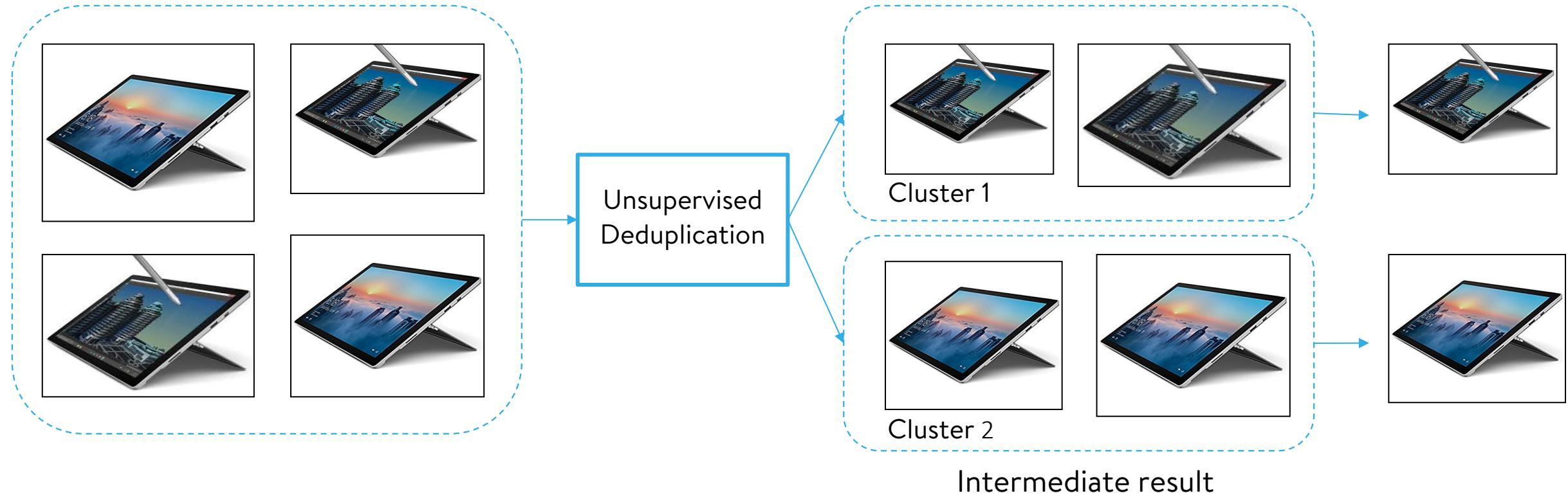
Image Classification Performance

Technique	Precision (%)	Recall (%)	F1-score (%)
Resnet50 + shallow	-0.01	-0.0	-0.0
Inception + shallow	-0.05	-0.04	-0.04
Resnet50 retrained	+0.0	+0.01	-0.0
Inception retrained	+0.06	-0.05	-0.05
VGG19 + shallow	x	x	x

- The numbers are based on the classification of Tablet Computers
- Smaller networks may perform better than larger ones by using smaller datasets for individual categories



Image Deduplication within a Type



Technical Challenges

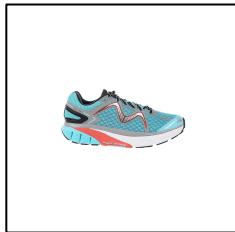


Image Pairs considered duplicate

Image Pairs considered different

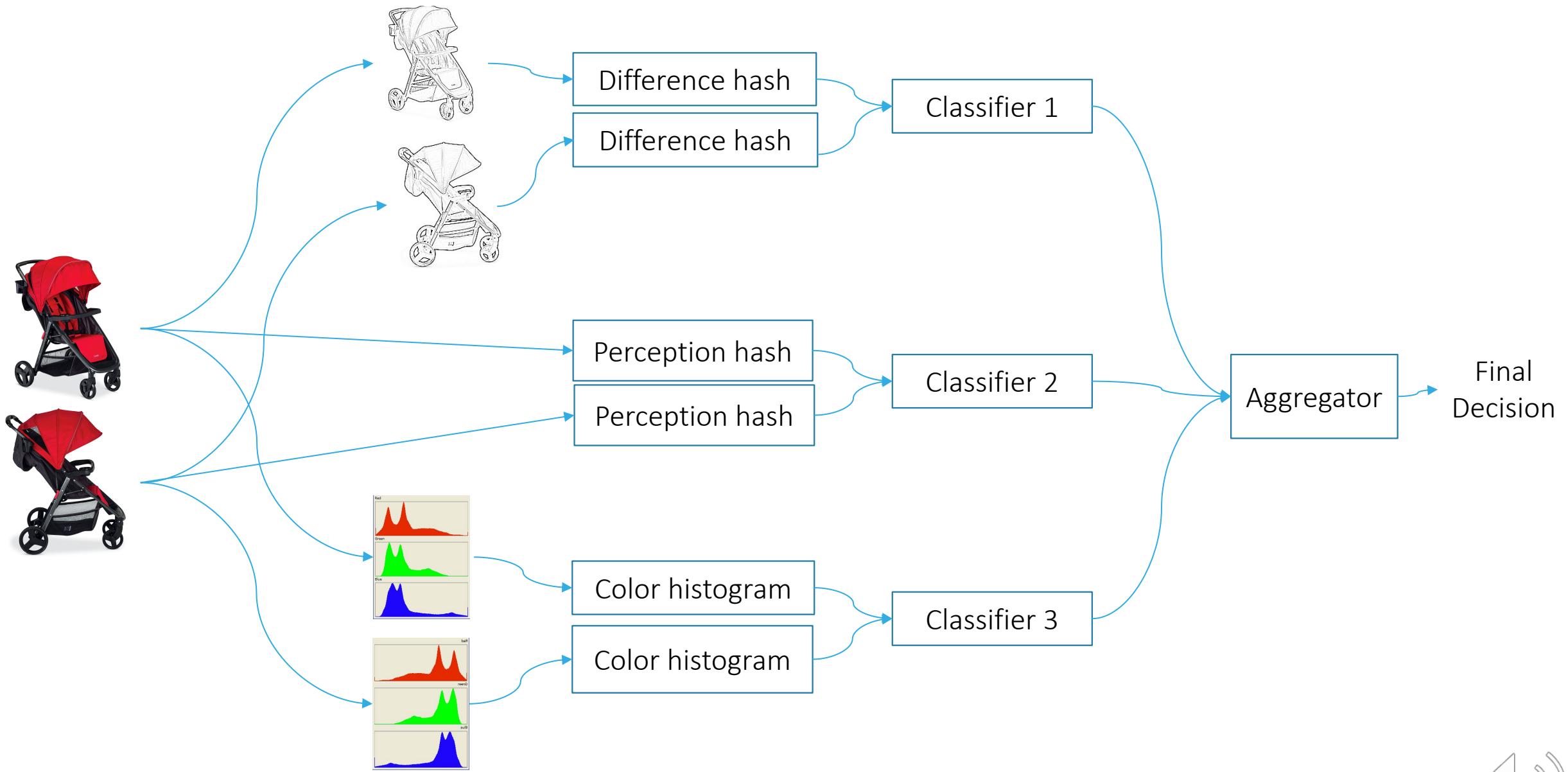


Image Deduplication Performance

Technique	Precision (%)	Recall (%)	F1-score (%)
Cosine Similarity	+0	-0.18	-0.1
Average Hash	-0.07	-0.05	-0.01
Perception Hash	-0.07	+0.0	-0.04
Wavelet Hash	-0.09	+0.01	-0.03
VGG19 + Cosine	-0.09	-0.15	-0.12
Inception + Cosine	-0.23	-0.2	-0.21
Resnet50 + Cosine	-0.10	-0.21	-0.15
Proposed Method	x	x	x

- The numbers are based on a benchmark dataset created out of a few thousand pairs
- Pre-trained deep learning classifiers are optimized to ignore subtle differences
- We chose a hash-based method over deep learning methods in favor of speed, interpretability, and lower cost of dataset creation



Image Reordering

- Once it has identified the image type, images of a product can be re-ordered based on:
 - Optimal order pre-defined by business
 - Example: side view should precede a front view for tires
 - Optimal order derived from customer data



Results



New primary image

Duplicate removed



New primary image



More Results



Causal Impact Analysis

Category	Relative Effect on ATC (%)	Probability (%) of Causal Effect
Laptops	-1.6	64
Tablets	24	99
Televisions	9	93
Monitors	27	99

Category	Relative Effect on Conversion (%)	Probability (%) of Causal Effect
Laptops	5.6	79
Tablets	34	99
Televisions	20	99
Monitors	39	99



VISUAL SEARCH

Transform retail experiences through image understanding



How do customers form a query?

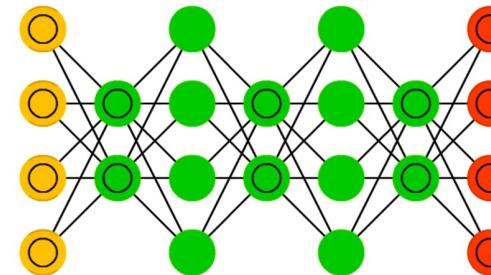
- Sofa or Loveseat?
- Blue or Teal?
- Chenille vs Cotton Fabric?
- Mid Century or Modern Style?
- Customers have detailed preferences in categories like clothing, furniture, home décor, etc.
- Hard-to-form text query expressing detailed preferences for color, style, material, etc.



Architecture

Given Product Images:

- Extract signature (embedding) using a neural network
- Signature captures product “essence”
- “similar” products should have **close signatures** (close in Euclidean norm)
- Images of the **same product** should have **identical signatures**



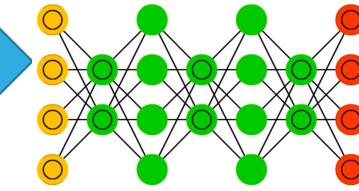
$V = [-1, 3, 5, -4, \dots]$
Signature/Embedding



Architecture

Runtime search of user images

User photo

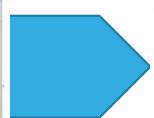


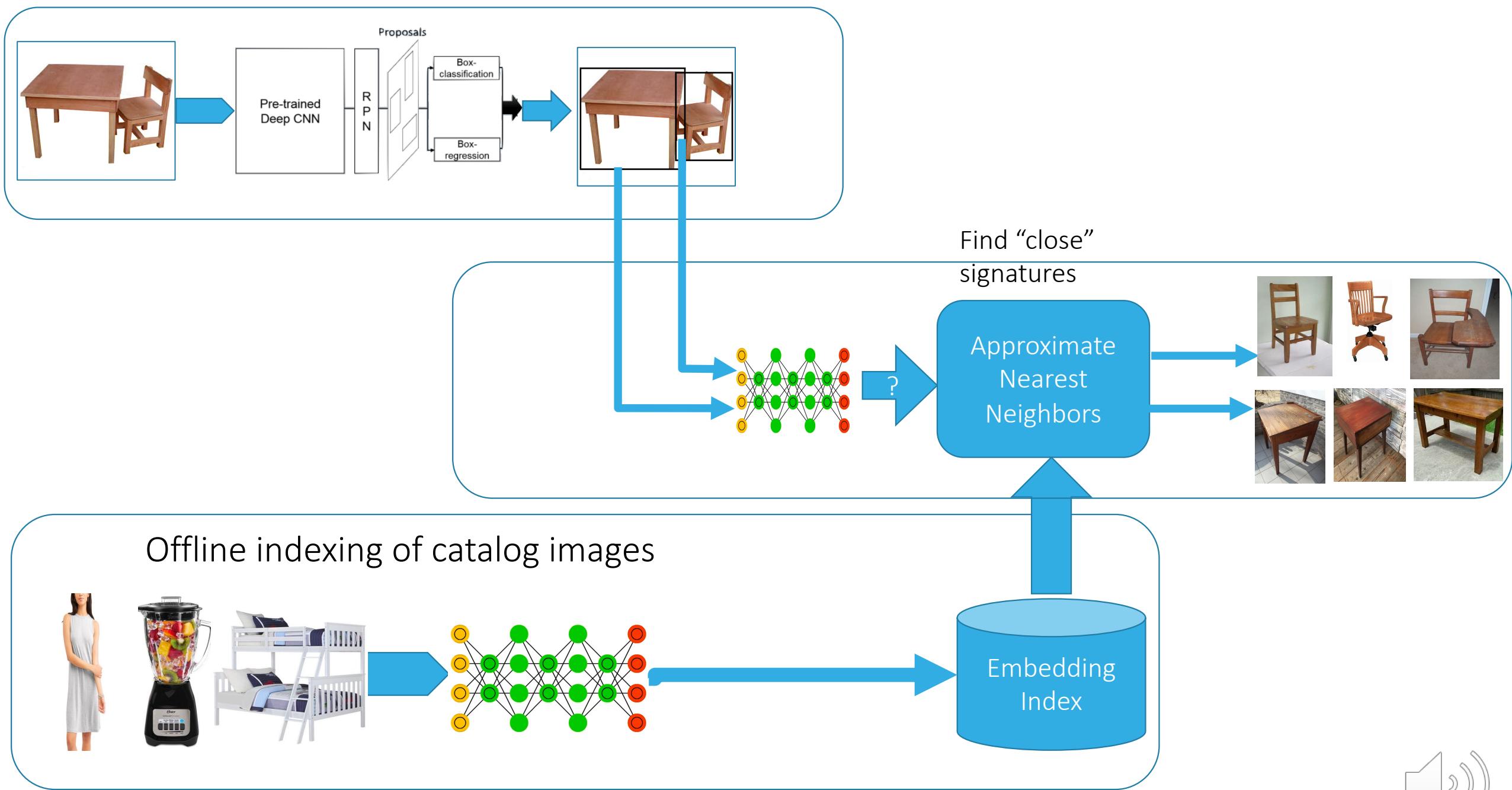
Find “close” signatures



Embedding Index

Offline indexing of catalog images





Visual Search – Technical Challenges

Quality of user taken images



Lots of near duplicates



Scaling

- Very large Set of products/images
- Scaling ANN search

Dealing with user images

- More user taken data
- Heavy augmentation on product images



Near duplicate detection



Learnings & Future Work

- Data is the key
- Trade-off between deep learning and other methods should be evaluated
- Customer, data-driven personalized image ordering can lead to higher business metrics

But More Importantly



1. Be responsible
2. Be aware of bias

...



...3. Join Walmart Labs!

Questions?

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