# Shamil Auwal

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## Experience

### The Word & Brown Companies - Orange, California
*Sales Support Specialist I*
September 2022 - Present

- Spearheaded efficient workflow optimization within the Sales Department, providing indispensable support to Sales Representatives.
- Manage quotes, sales, and services for small group and group-related products, ensuring strict adherence to carrier guidelines and delivering high-quality service to clients.
- Directed the management and submission of group applications and collaborated closely with brokers and Sales Reps to address pending items, demonstrating flexibility during peak periods.
- Handle administrative functions such as enrollment coordination, office administration, underwriting support, and Salesforce updates, with a focus on account management to boost client satisfaction.
- Collaborate with product/business analysts and IT departments to conduct User Acceptance Testing (UAT), identify and report bugs, and provide insightful feedback and feature suggestions to enhance the software product used for quoting processes.

### Shichikashuku &Kesennuma Board of Education - Miyagi, Japan
*Assistant Language Teacher* (ALT)
July 2019 - July 2022

- Provided English language instruction and skills development to over 1,000 students in local junior high and elementary schools.
- Organized cultural exchange sessions, contributing to the JET Program's mission.
- Coached students for district speech contests with daily one-on-one sessions.
- Promoted English classes and facilitated cultural exchange through community engagement.
- Authored articles in English and Japanese for the town's monthly magazine, highlighting language learning and cultural insights.
- Collaborated with Japanese English teachers to devise innovative teaching strategies and develop a city-wide English curriculum emphasizing speaking skills.

## Technical Skills

**Languages**: C# (ASP.NET 6, ADO.NET, EF), , TypeScript (Angular, React), Python, C++, bash

**Certifications:** JavaScript - Algorithms and Data Structures, Responsive Web Design (HTML5/CSS)

**Operating Systems:** Windows (Excel, Word), Linux(Ubuntu), UNIX

**Other:**, Azure Services( DevOps, VM, DNS, App Services), SQL, Cloud (Azure, AWS), NGINX, SQL - MySQL, SSMS, Salesforce, Docker, Git

## Education

**California State Polytechnic University, Pomona** - Pomona, California
*Bachelor of Science in Applied Mathematics*
September 2015 - May 2019

- Emphasis on Operations Research (linear and nonlinear programming), Data Analysis using Nonlinear Dynamics, Combinatorics, and Graph Theory.

## Projects

### URL Goat

- a full stack URL shortening application using ASP.NET Core 6 and Angular. Enables easy conversion of long URLs to user-friendly links.
- Simplified deployment using Docker Compose.
- Technologies: .NET, Angular, SQL Server, Git, Visual Studio

### Portfolio Site (best viewed on desktop)

- personal portfolio website built in React and hosted statically on Github pages
- To showcase web dev projects and relevant contact links

### Electric Vehicle Population Analysis

- Conducted a comprehensive data analysis of electric vehicle (EV) registrations in Washington state using data from data.gov.
- Identified trends in EV adoption, focusing on the top 10 makes and models.
- Provided actionable insights for policymakers, manufacturers, and marketers to inform infrastructure development and EV promotion strategies.

**Q-Learning with Python and Nonlinear Programming** - Operations Research Analysis
**Linear Programming** - Operations Research Analysis
**Predator-Prey Model** - Partial Differential Equations Analysis
**Strong and Weak Solutions to a PDE** - Nonlinear Dynamics and Chaos