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LeasePilot® Partners with MRI Software to Help Commercial Landlords Close Leases Faster at a Fraction of the Cost

Boston, MA, February 22, 2017 – [LeasePilot®](#), a document automation platform specifically designed to streamline retail, office and industrial leasing, announces that it has partnered with [MRI Software](#), a global leader in real estate software solutions. LeasePilot combines proprietary technology and deep legal expertise to help real estate companies close leases faster, reduce transaction costs and risk, and increase visibility regardless of whether leases are completed in-house or by outside law firms. LeasePilot uses a real estate company's own lease forms and preferred language options so every lease is tailor-made for the organization, assets and tenants.

"We are delighted that LeasePilot has joined the MRI [Partner Connect](#) program," said John Ensign, Executive Vice President and General Counsel at MRI Software. "The automated leasing capabilities offered by LeasePilot are well-aligned with MRI's mission to give our clients access to industry-leading technology and services through an open and connected partner ecosystem."

Jon Eskow, Co-founder and COO of LeasePilot, said, "Our partnership with MRI enhances our technology platform and market reach. With a LeasePilot/MRI integration, our customers will be able to see their lease data instantaneously in their accounting and property management systems without the need to prepare lease abstracts or re-key lease information into MRI. This will save both time and money while eliminating costly errors."

As a pioneer of the real estate software industry, MRI gives its clients the flexibility to choose the solutions that work best for their unique business. With the addition of LeasePilot to the Partner Connect program, MRI commercial real estate clients can better manage the property lifecycle through an automated leasing process that can improve collaboration, minimize risk, and reduce costs.

About MRI Software

[MRI Software](#) is a leading provider of innovative real estate software applications and hosted solutions. MRI's comprehensive and flexible technology platform coupled with an open and connected ecosystem meets the unique needs of real estate businesses—from property-level management and accounting to investment modeling and analytics for the global commercial and residential markets. A pioneer of the real estate software industry, MRI develops lasting client relationships based on nearly five decades of



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expertise and insight. Through leading solutions and a rich partner ecosystem, MRI liberates real estate companies to elevate their business and gain a competitive edge.

About LeasePilot

[LeasePilot](#) was founded in 2015 by Gabriel Safar and Jonathan Eskow, two experienced commercial real estate attorneys, who recognized that by injecting technology into the leasing process, the real estate industry would be able to close deals faster, reduce costs and manage risks. LeasePilot combines document automation, word processing and user-centric interfaces into a single web-based platform expressly designed to radically accelerate the entire process of drafting and editing commercial leases, from a letter of intent through lease execution.