# **Starburst** Solutions Architects strive for customer success of our products

In this customer-facing and highly technical role you will work with our customers directly to ensure their overall success with Starburst's product offering. From demonstrating Presto capabilities and running proof-of-concepts to migrating from legacy platforms, moving to production, or working on customization projects, you will provide technical leadership and guidance. Presto as the first true open source SQL-on-Anything can run anywhere and query anything. The scale, concurrency and performance requirements are challenging, whether you use cloud or on premises systems.

## Responsibilities

- Technical assistance to customers during technology evaluations and moving to production
- Designing and building demos, reference architectures, custom application and integrations
- Collaborating with Engineering and Support teams for critical customer operational issues
- Designing and executing benchmarks on customer data and workload
- Overall system and SQL performance tuning, migrations from legacy systems
- Developing field best practices, how-to documents, and guidelines
- Travelling to customers as needed

### Requirements

- Experience in customer-facing technical roles
- Very strong analytical and problem solving skills
- Readiness to travel to and working from multiple customer locations
- Excellent verbal and written communication skills
- Outstanding expertise in ANSI SQL
- Ability to code in Python and Java
- Experience with Hadoop, distributed storage, data warehouses, cloud etc.
- Desire to work in a fast-paced startup environment with cutting-edge technologies

### Location

This position is located in Boston

#### **About Starburst**

Starburst gives analysts the freedom to work with diverse data sets wherever the data lives, without compromising on performance. Using the open source Presto SQL engine, the Starburst Distribution of Presto provides fast, interactive query performance across a wide variety of data sources including HDFS, Amazon S3, MySQL, SQL Server, PostgreSQL, Cassandra, MongoDB, Kafka, and Teradata, among others. Founded by the largest team of

Presto committers outside of Facebook, Starburst is the only company providing enterprise support for the Presto project. Candidates should relish the opportunity to shape a cutting-edge technology while working in the fun, collaborative environment of a fast-paced startup.