



## Business Development Lead (m/f)

Your ultimate adrenaline rush is closing the deal. You enjoy owning the full sales cycle while at the same time defining the product roadmap with engineering

### Is this what makes you tick?

- Being able to shape your own future – define the sales strategy and craft the sales cookbook
- Owning the full sales cycle – identify prospects, convince them and close the deal
- Having a say in the future of a young dynamic company – co-design the product roadmap

### Do you have what it takes?

- Relevant experience in business development, experience with SaaS is a plus
- Superb social and communication skills
- Driven by sales targets: you will stop at nothing to meet them

### Do you care about these?

- Being able to shape the direction of an innovative solution and company
- A great work and learning environment with a work-hard, play-hard culture
- An attractive salary package, with flexibility on mobility and work location

### About contract.fit

We are a young and ambitious technology company that brings a one-click user experience to complex information intensive interactions

We seek to excel through state-of-the-art technology engineered by the brightest minds

We embrace the start-up atmosphere in a highly professional feedback-driven environment to ensure we all develop to our full potential

If that's three times 'YES!', then send us a message at [careers@contract.fit](mailto:careers@contract.fit) and we'll be in touch shortly