

Southern Haulers — Savannah■First Drayage TMS

Prepared for Client Review • 2025-10-23

Executive Summary and Projections

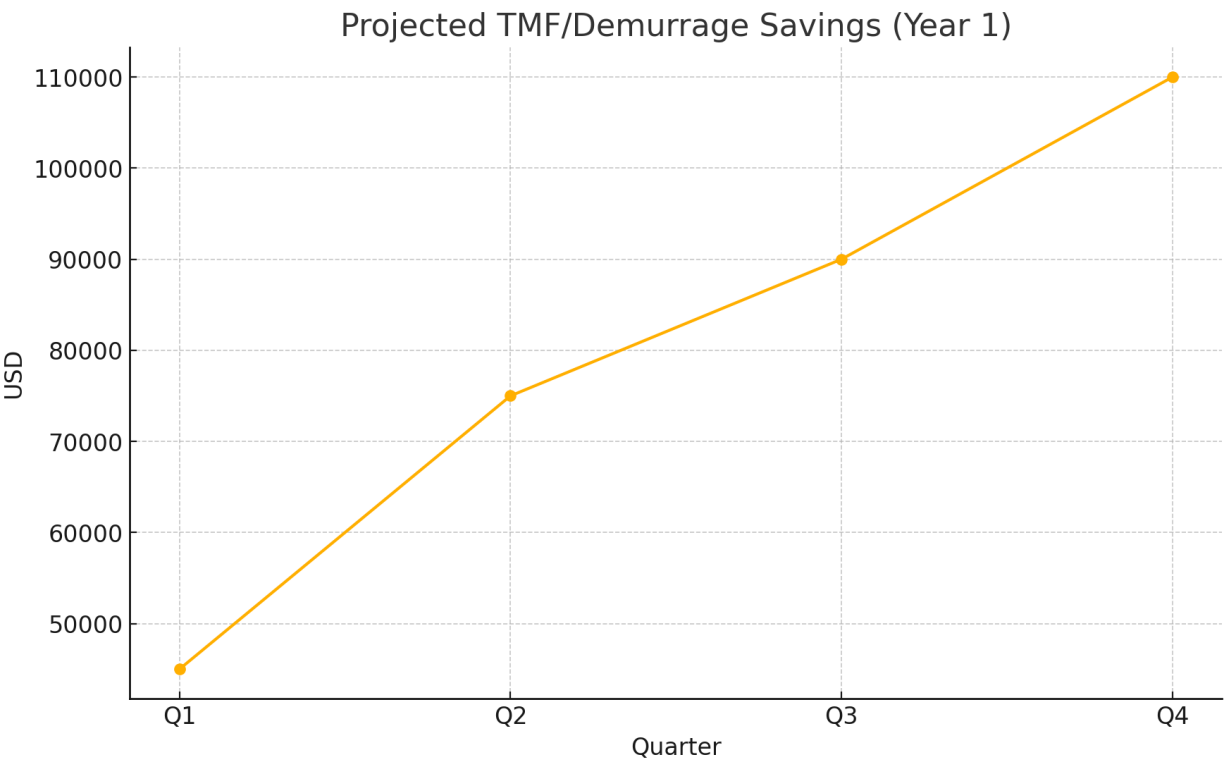
Why Savannah■First

- Aligns the platform to Garden City Terminal workflows (PIN■based, RFID, defined cut■offs).
- Establishes a hardened template to clone across GPA facilities, then nationwide.
- Matches ground truth metrics (turn times, gate moves) to set realistic SLOs.

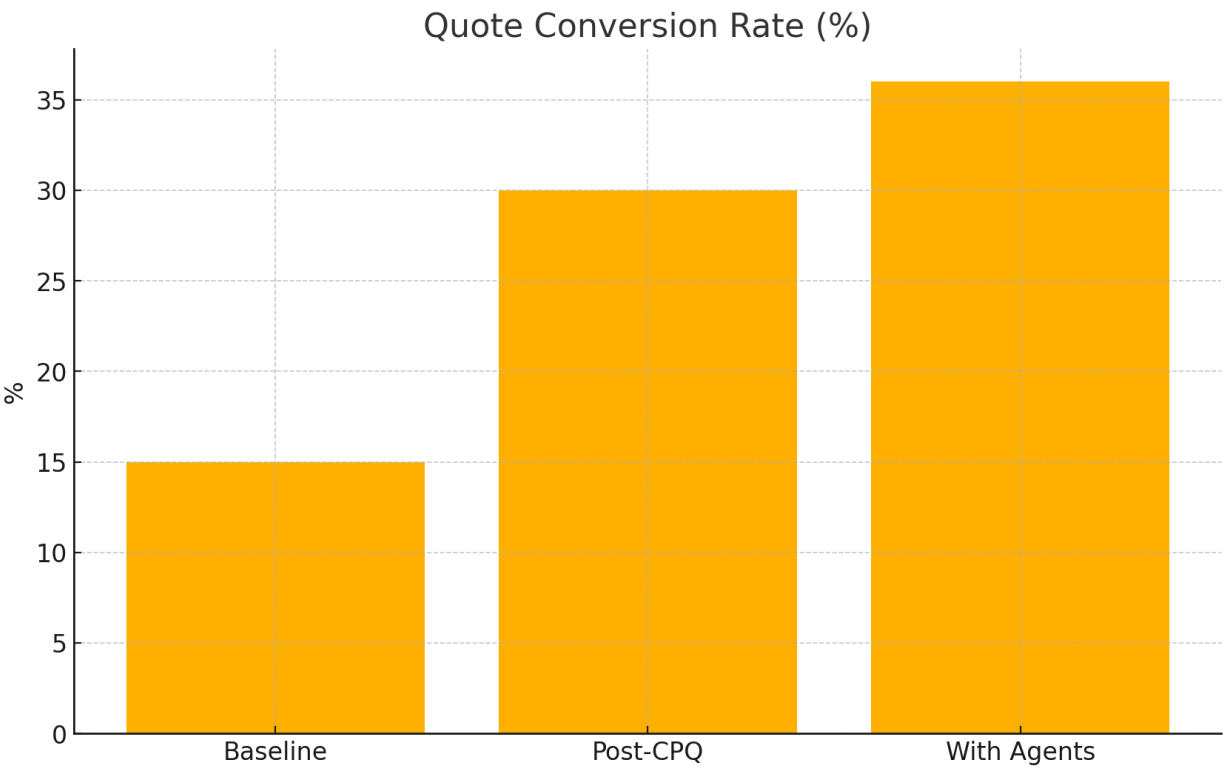
Custom/Hybrid vs. PortPro: Our Position

- We can operate hybrid (mirror PortPro) or run fully custom with PortPro parity domains.
- Event-driven ingest, idempotent processing, and per-entity authority swaps provide flexibility without lock-in.
- Agentic operations (appointment, exception, compliance, pricing) improve outcomes while preserving human control.

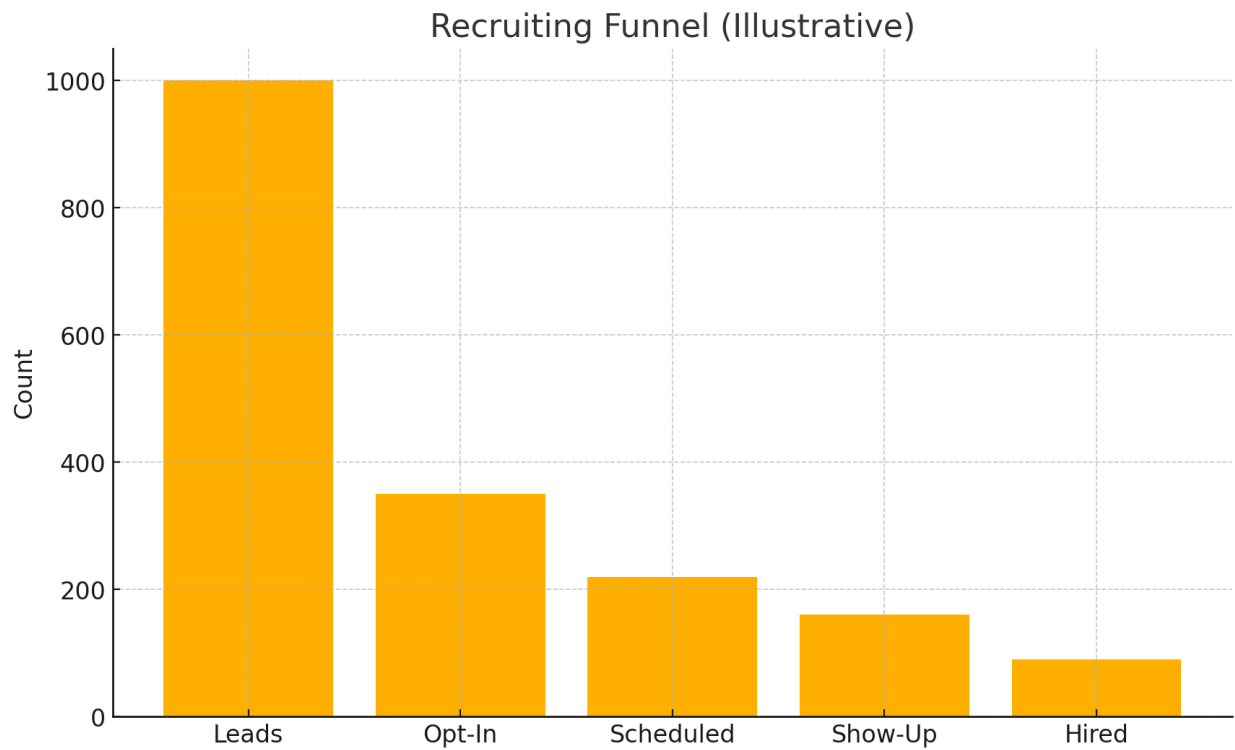
Projected TMF/Demurrage Savings (Year 1)



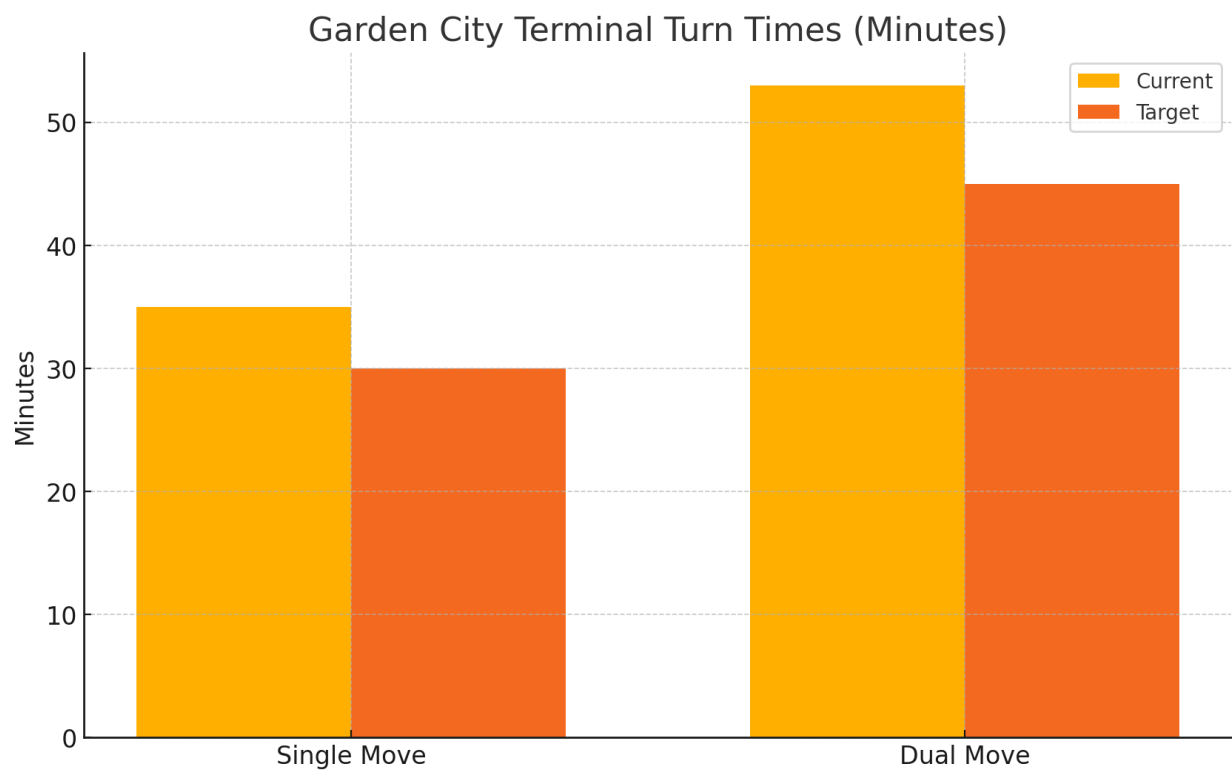
Quote Conversion Uplift



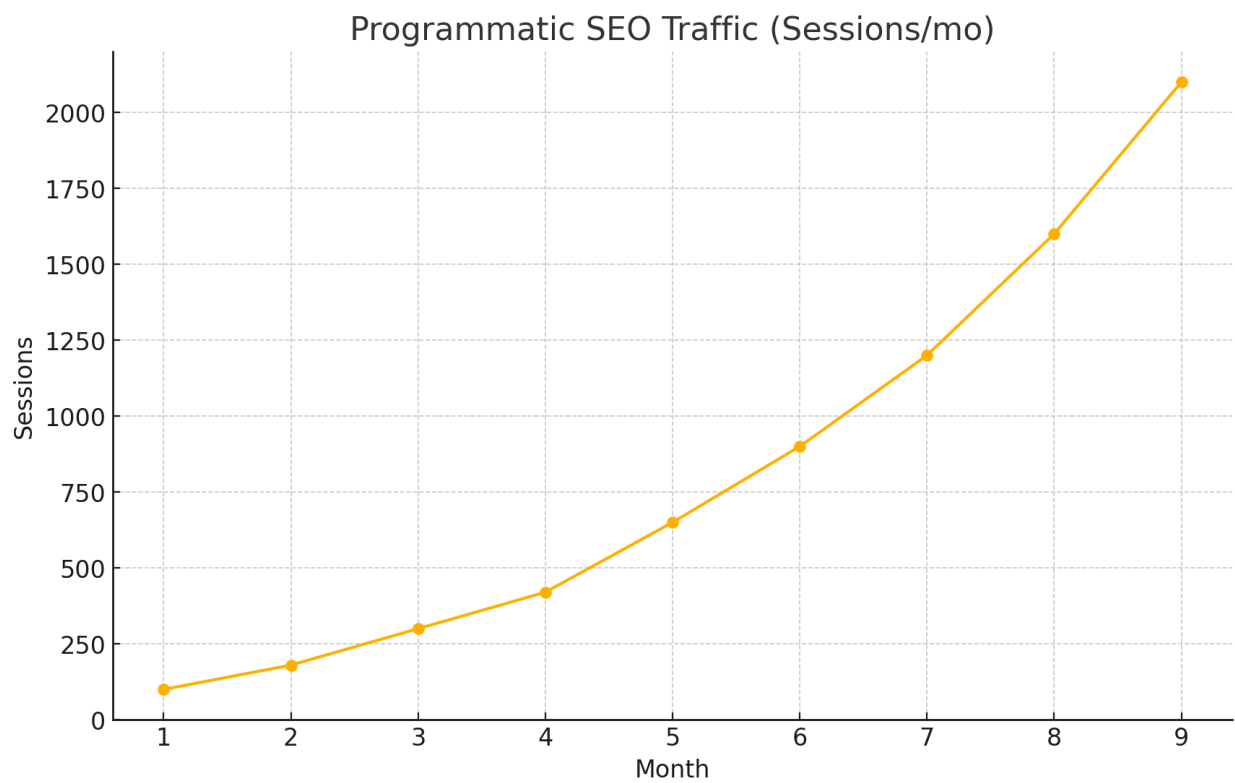
Recruiting Funnel (Illustrative)



Turn Times — Current vs Target (GCT)



Programmatic SEO Traffic (First 9 Months)



Selected References

- GPA Motor Carriers & Gate Process: <https://gaports.com/motor-carriers/>
- GCT Gate Hours & Rules: <https://gaports.com/facilities/port-of-savannah/garden-city-terminal/garden-city-terminal-holiday-hours/>
- PortPro API Reference: <https://documentation.app.portpro.io/>
- Truth-in-Leasing (49 CFR Part 376): <https://ecfr.io/Title-49/Part-376>
- Hours of Service (49 CFR Part 395): <https://ecfr.io/Title-49/Part-395>
- FMCSA Clearinghouse consent: <https://clearinghouse.fmcsa.dot.gov/FAQ/Topics/queries-and-consent-requests>
- TSA TWIC program: <https://www.tsa.gov/twic>
- A2P 10DLC overview: <https://www.twilio.com/docs/messaging/compliance/a2p-10dlc>
- Next.js Sitemaps: <https://nextjs.org/docs/app/api-reference/file-conventions/metadata/sitemap>
- Supabase PostGIS: <https://supabase.com/docs/guides/database/extensions/postgis>
- Supabase pgvector: <https://supabase.com/docs/guides/database/extensions/pgvector>