

ONTARIO WINE SCORECARD



Period 2 2013-14

Period 2 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

212,026	↑	16.4%	391,947	↑	5.8%	2,881,616	↑	5.6%
19,250	↑	1.5%	29,942	↑	2.2%	191,168	↑	0.8%
287,084	↑	3.3%	510,162	↓	-6.3%	3,721,128	↓	-2.1%
518,360	↑	8.2%	932,051	↓	-1.3%	6,793,912	↑	1.1%

5,997	↑	31.6%	10,081	↑	10.8%	64,696	↓	-3.1%
212,709	↓	-7.1%	380,135	↓	-13.6%	2,839,462	↓	-10.4%
269,134	↑	21.0%	484,788	↑	9.1%	3,461,137	↑	10.2%
30,520	↑	33.2%	57,047	↑	13.1%	428,617	↑	25.2%
518,360	↑	8.2%	932,051	↓	-1.3%	6,793,912	↑	1.1%

764,008	↑	17.9%	1,420,118	↑	9.6%	9,115,568	↑	5.9%
87,505	↑	18.6%	153,063	↑	3.9%	1,004,307	→	-0.2%
1,350,185	↑	14.0%	2,447,708	↑	5.4%	15,788,232	↑	5.9%
2,201,698	↑	15.5%	4,020,889	↑	6.8%	25,908,107	↑	5.7%

976,034	↑	17.6%	1,812,065	↑	8.7%	11,997,184	↑	5.8%
106,755	↑	15.1%	183,005	↑	3.6%	1,195,475	→	-0.1%
1,637,269	↑	11.9%	2,957,870	↑	3.2%	19,509,360	↑	4.3%
2,720,058	↑	14.0%	4,952,940	↑	5.2%	32,702,019	↑	4.7%

1,885,940	↑	13.8%	3,483,180	↑	8.1%	22,953,161	↑	6.9%
834,118	↑	14.5%	1,469,760	↓	-1.1%	9,748,858	→	-0.3%

1,523,690	↑	16.1%	2,749,658	↑	6.8%	17,296,611	↑	1.4%
892,321	↑	8.4%	1,653,076	↑	1.5%	11,447,187	↑	7.7%
273,507	↑	20.4%	493,127	↑	8.2%	3,526,559	↑	9.7%
30,540	↑	32.9%	57,079	↑	12.8%	431,662	↑	25.0%
2,720,058	↑	14.0%	4,952,940	↑	5.2%	32,702,019	↑	4.7%

VQA Table

Red	3,211,846	↑	20.8%	5,942,744	↑	8.9%	43,362,654	↑	7.6%
Rose	282,533	↑	11.3%	438,564	↑	9.8%	2,728,941	↑	1.5%
White	4,204,305	↑	8.2%	7,443,493	↓	-2.7%	53,289,360	→	-0.3%
Total	7,698,684	↑	13.3%	13,824,801	↑	2.3%	99,380,955	↑	3.0%

VQA Table

< \$8	52,086	↑	12.5%	87,464	↓	-4.8%	615,157	↓	-13.8%
\$8 - \$12	2,740,954	↓	-2.7%	4,879,942	↓	-11.1%	35,961,275	↓	-10.1%
\$12 - \$15	4,309,754	↑	23.3%	7,752,943	↑	11.3%	54,448,159	↑	10.9%
> \$15	595,890	↑	35.1%	1,104,452	↑	14.8%	8,356,364	↑	25.6%
Total	7,698,684	↑	13.3%	13,824,801	↑	2.3%	99,380,955	↑	3.0%

Non-VQA Table

Red	6,753,252	↑	18.5%	12,480,605	↑	9.9%	79,660,951	↑	5.8%
Rose	732,539	↑	16.0%	1,282,601	↑	2.6%	8,491,618	↓	-0.6%
White	11,655,266	↑	16.4%	21,057,312	↑	7.2%	135,174,765	↑	6.7%
Total	19,141,057	↑	17.1%	34,820,518	↑	7.9%	223,327,334	↑	6.0%

Ontario Table

Red	9,965,098	↑	19.2%	18,423,349	↑	9.5%	123,023,605	↑	6.4%
Rose	1,015,072	↑	14.6%	1,721,165	↑	4.3%	11,220,559	→	-0.1%
White	15,859,571	↑	14.1%	28,500,805	↑	4.4%	188,464,125	↑	4.6%
Total	26,839,741	↑	16.0%	48,645,319	↑	6.3%	322,708,289	↑	5.1%

Ontario Table Varietals

Ontario Table Varietals	19,188,559	↑	15.2%	35,175,135	↑	8.0%	233,701,792	↑	6.5%
Ontario Table Blends	7,651,182	↑	18.1%	13,470,184	↑	2.1%	89,006,497	↑	1.5%

Ontario Table

< \$8	11,983,700	↑	17.4%	21,535,473	↑	7.4%	134,542,149	→	0.4%
\$8 - \$12	9,884,582	↑	10.8%	18,127,068	↑	2.9%	124,199,097	↑	7.0%
\$12 - \$15	4,374,200	↑	22.7%	7,876,113	↑	10.5%	55,396,467	↑	10.4%
> \$15	597,259	↑	33.9%	1,106,665	↑	13.8%	8,570,576	↑	25.1%
Total	26,839,741	↑	16.0%	48,645,319	↑	6.3%	322,708,289	↑	5.1%

Period 2 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-	↓ -100.0%	-	↓ -100.0%	14	↑ 366.7%
82	↑ 1266.7%	161	↑ 1241.7%	910	↑ 531.9%
-		-		-	
-		-		-	
-		-		-	
6,720	↑ 40.9%	11,833	↑ 23.4%	95,151	↓ -14.4%
-		-		-	
6,802	↑ 42.4%	11,994	↑ 24.9%	96,075	↓ -13.6%

601	↓ -11.9%	1,150	↓ -30.6%	16,995	↓ -15.6%
1,383	↑ 21.2%	2,511	↑ 6.5%	25,952	↓ -8.9%
13,035	↑ 7.1%	24,507	↓ -1.3%	173,820	↓ -1.8%
72,902	↑ 4.8%	143,892	↑ 2.7%	949,192	↓ -1.5%
93,119	↑ 6.0%	163,496	↓ -4.3%	1,399,955	↓ -4.3%
-	↓ -100.0%	3	↓ -99.9%	576	↓ -97.8%
181,040	↑ 5.1%	335,559	↓ -1.8%	2,566,490	↓ -4.2%

VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	633	↑ 348.9%
Icewine	11,150	↑ 1198.0%	22,140	↑ 1168.0%	138,290	↑ 586.1%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	154,651	↑ 28.5%	270,625	↑ 12.8%	2,303,942	↓ -16.8%
Vermouth	-		-		-	
Total	165,801	↑ 36.7%	292,765	↑ 21.2%	2,442,865	↓ -12.4%

Non-VQA Non-Table

Dessert	32,153	↓ -13.7%	60,795	↓ -27.4%	868,276	↓ -17.2%
Fruit Wines	28,454	↑ 18.5%	51,998	↑ 5.1%	532,340	↓ -7.6%
Port	137,592	↑ 6.7%	258,476	↓ -1.3%	1,830,730	↓ -2.3%
Sherry	657,121	↑ 6.9%	1,298,052	↑ 4.2%	8,463,165	↓ -1.0%
Sparkling	799,905	↑ 5.5%	1,402,243	↓ -4.8%	12,072,329	↓ -2.7%
Vermouth	-	↓ -100.0%	22	↓ -99.9%	5,203	↓ -97.8%
Total	1,655,225	↑ 5.4%	3,071,586	↓ -1.9%	23,772,043	↓ -3.7%

Period 2 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,469,804	↑	14.5%	6,482,946	↑	5.7%	41,968,414	↑	1.3%
190,519	↑	14.9%	292,594	↓	-0.8%	1,846,482	↓	-2.8%
2,324,615	↑	11.1%	4,116,095	↑	3.2%	26,349,031	↑	1.5%
5,984,938	↑	13.2%	10,891,635	↑	4.6%	70,163,927	↑	1.3%

Table

Red	43,654,355	↑	18.5%	81,196,630	↑	8.8%	525,554,626	↑	4.3%
Rose	2,120,877	↑	17.0%	3,215,784	↑	2.3%	19,933,849	→	-0.4%
White	27,604,517	↑	14.1%	48,640,798	↑	6.0%	309,219,427	↑	4.4%
Total	73,379,749	↑	16.7%	133,053,212	↑	7.6%	854,707,902	↑	4.2%

1,835,331	↑	7.3%	3,389,096	↓	-1.0%	21,875,387	↓	-5.8%
2,499,925	↑	10.6%	4,479,046	↑	1.4%	28,859,391	↓	-1.6%
1,093,215	↑	21.6%	1,977,008	↑	16.4%	12,498,241	↑	14.0%
556,467	↑	32.3%	1,046,485	↑	19.5%	6,930,908	↑	20.2%
5,984,938	↑	13.2%	10,891,635	↑	4.6%	70,163,927	↑	1.3%

Table

< \$8	15,319,407	↑	7.6%	28,244,922	↓	-0.7%	181,993,055	↓	-6.0%
\$8 - \$12	29,558,060	↑	12.2%	52,874,306	↑	2.5%	339,976,865	↓	-0.8%
\$12 - \$15	17,181,338	↑	24.8%	30,825,874	↑	18.0%	193,353,829	↑	15.3%
> \$15	11,320,944	↑	33.0%	21,108,110	↑	20.6%	139,384,153	↑	20.0%
Total	73,379,749	↑	16.7%	133,053,212	↑	7.6%	854,707,902	↑	4.2%

4,339,146	↑	11.9%	7,857,781	↑	3.6%	50,831,269	↑	0.7%
1,645,792	↑	16.6%	3,033,854	↑	7.3%	19,332,658	↑	2.9%

Imported Table Varietals

Imported Table Blends

52,795,508	↑	15.4%	95,353,257	↑	6.5%	615,158,439	↑	3.4%
20,584,241	↑	20.3%	37,699,955	↑	10.3%	239,549,463	↑	6.4%

LCBO IMPORTED NON-TABLE WINES

5,334	↑	15.5%	10,401	↑	5.8%	75,723	↑	5.7%
-			-			(1)		
-			↓	-100.0%		2	↓	-200.0%
1,146	↑	26.8%	2,192	↑	13.2%	16,800	↑	1.4%
15,102	↑	4.0%	29,087	↓	-3.2%	251,358	↓	-3.8%
-			-			-		
18,120	↑	4.0%	35,265	↓	-2.0%	253,474	↓	-4.9%
215,625	↑	7.0%	371,011	↑	1.5%	3,011,391	↑	5.4%
8,364	↑	11.9%	15,035	↓	-1.0%	101,311	↓	-3.0%
56,785	↑	12.3%	104,071	↑	3.1%	695,895	↑	0.7%
320,476	↑	7.9%	567,062	↑	1.4%	4,405,953	↑	3.2%

Non-Table

Dessert	79,246	↑	24.7%	152,621	↑	12.8%	1,082,590	↑	10.1%
Fruit Wines	-			-			(12)		
Kosher	-			↓	-100.0%		12	↓	-220.0%
Madeiras	25,182	↑	28.3%	48,047	↑	14.7%	365,696	↑	2.4%
Port	301,201	↑	6.4%	580,054	↓	-1.7%	5,046,745	↓	-1.4%
Sake	-			-			-		
Sherry	246,165	↑	6.8%	477,674	→	0.3%	3,464,259	↓	-2.3%
Sparkling	4,553,317	↑	9.4%	7,841,089	↑	3.5%	63,940,771	↑	5.7%
Tonic Wine	99,326	↑	11.8%	178,643	↓	-0.9%	1,202,129	↓	-2.1%
Vermouth	637,130	↑	12.0%	1,172,202	↑	3.3%	7,843,992	↑	2.1%
Total	5,941,567	↑	9.7%	10,450,330	↑	3.1%	82,946,182	↑	4.5%

Period 2 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

16,360	↑	62.0%	31,203	↑	45.3%	205,247	↑	5.3%
7,995	↑	1.8%	11,026	↓	-24.9%	65,885	↑	4.4%
22,780	↑	11.2%	41,944	↑	2.7%	285,730	↑	1.0%
47,135	↑	22.6%	84,173	↑	9.3%	556,862	↑	3.0%

VQA Table

Red	419,662	↑	57.7%	792,421	↑	42.4%	5,248,727	↑	6.0%
Rose	147,973	↑	3.2%	203,967	↓	-20.5%	1,211,653	↑	7.4%
White	503,797	↑	10.8%	936,028	↑	4.4%	6,397,314	↑	4.1%
Total	1,071,432	↑	24.0%	1,932,416	↑	13.0%	12,857,694	↑	5.2%

4,131	↑	33.0%	7,267	↑	11.8%	46,526	↓	-33.7%
32,690	↑	16.9%	57,461	↑	1.3%	388,551	↑	8.0%
6,553	↑	71.8%	12,194	↑	54.1%	76,899	↑	15.3%
3,761	↑	5.5%	7,251	↑	23.8%	44,886	↑	1.5%
47,135	↑	22.6%	84,173	↑	9.3%	556,862	↑	3.0%

VQA Table

< \$15	68,692	↑	30.6%	120,791	↑	11.3%	782,513	↓	-34.0%
\$15 - \$20	678,263	↑	18.6%	1,195,745	↑	3.8%	8,154,285	↑	9.6%
\$20 - \$25	177,465	↑	69.1%	329,233	↑	51.5%	2,110,338	↑	18.7%
> \$25	147,012	↑	9.4%	286,647	↑	23.8%	1,810,558	→	-0.5%
Total	1,071,432	↑	24.0%	1,932,416	↑	13.0%	12,857,694	↑	5.2%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
3,619	↑	9.9%	6,657	↓	-1.8%	62,382	↓	-2.3%
661	↑	43.4%	1,287	↑	32.3%	8,112	↓	-13.2%
4,280	↑	14.0%	7,944	↑	2.5%	70,494	↓	-3.7%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	363,221	↑	9.4%	666,692	↓	-1.0%	6,193,547	↓	-1.3%
Sparkling	22,576	↑	48.6%	44,029	↑	36.6%	289,503	↑	4.7%
Total	385,797	↑	11.1%	710,721	↑	0.7%	6,483,050	↓	-1.1%

Non-VQA Non-Table

-			-			-		
182	↑	1113.3%	384	↑	611.1%	3,509	↑	62.8%
148	↑	21.3%	291	↑	22.8%	2,184	↑	81.4%
-			-			-		
330	↑	140.9%	675	↑	132.0%	5,693	↑	69.4%

Dessert	-		-		-				
Fruit Wines	4,632	↑	1307.9%	9,796	↑	772.3%	84,205	↑	87.5%
Sake	5,581	↑	20.9%	10,983	↑	22.6%	82,336	↑	80.8%
Sparkling	-		-		-		-		
Total	10,213	↑	106.4%	20,779	↑	106.2%	166,541	↑	84.1%

Period 2 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

693,368	↑	4.7%	1,314,285	↓	-4.9%	9,724,054	↓	-3.1%
35,226	↑	6.0%	41,118	↓	-4.8%	195,992	↓	-19.2%
369,718	↑	26.6%	649,656	↑	11.0%	4,036,923	↑	4.1%
1,098,312	↑	11.2%	2,005,059	→	-0.2%	13,956,969	↓	-1.4%

Table

18,525,476	↑	8.9%	35,116,059	→	0.1%	268,071,136	↑	1.9%
613,847	↑	6.1%	720,411	↓	-3.7%	3,484,667	↓	-16.4%
8,239,025	↑	26.2%	14,620,091	↑	13.2%	91,963,868	↑	6.2%
27,378,348	↑	13.5%	50,456,561	↑	3.5%	363,519,671	↑	2.8%

118,515	↓	-29.9%	218,533	↓	-38.7%	1,765,632	↓	-33.0%
674,252	↑	19.0%	1,229,242	↑	8.0%	8,100,794	↑	5.8%
176,760	↑	32.0%	318,368	↑	12.1%	2,147,729	↑	5.1%
128,785	↑	9.0%	238,916	↑	3.3%	1,942,814	↑	7.0%
1,098,312	↑	11.2%	2,005,059	→	-0.2%	13,956,969	↓	-1.4%

Table

< \$15	↓	-29.4%	3,697,054	↓	-38.6%	29,823,118	↓	-32.1%
\$15 - \$20	↑	19.5%	25,777,554	↑	8.9%	169,756,834	↑	7.2%
\$20 - \$25	↑	30.1%	8,526,146	↑	12.5%	57,887,317	↑	6.0%
> \$25	↑	11.7%	12,455,807	↑	8.7%	106,052,402	↑	9.5%
Total	↑	13.5%	50,456,561	↑	3.5%	363,519,671	↑	2.8%

VINTAGES IMPORTED NON-TABLE WINES

1,524	↑	76.8%	2,997	↑	51.2%	16,740	↓	-7.1%
280	↓	-37.4%	610	↑	17.3%	11,572	↑	37.3%
26,191	↑	12.4%	47,738	↓	-40.1%	397,353	↓	-2.8%
177	↑	555.6%	478	↑	683.6%	1,406	↓	-11.5%
4,332	↑	3.1%	9,613	↑	7.4%	86,346	↓	-9.7%
17,641	↑	4.7%	36,023	↑	4.0%	247,255	↑	0.8%
1,072	↑	9.5%	2,644	↑	24.7%	21,325	↓	-2.5%
22,442	↑	16.2%	42,068	↑	12.3%	342,687	↑	9.8%
2,054	↑	168.1%	3,238	↑	83.7%	15,052	↓	-12.4%
-			-			-		
75,713	↑	13.4%	145,409	↓	-13.0%	1,139,736	↑	0.9%

Non-Table

Dessert	32,115	↑	70.1%	64,739	↑	45.1%	366,723	↓	-11.1%
Fruit Wines	5,372	↓	-48.7%	11,579	↓	-9.6%	247,338	↑	43.2%
Kosher	303,112	↑	10.3%	547,634	↓	-46.0%	4,822,392	↓	-4.0%
Madeiras	5,233	↑	310.8%	14,010	↑	386.3%	46,850	↑	5.3%
Port	164,312	↓	-4.9%	352,456	↓	-5.2%	3,287,385	↓	-13.4%
Sake	266,812	↑	2.3%	536,701	↑	1.3%	3,669,398	→	0.1%
Sherry	20,088	↑	7.8%	49,345	↑	22.6%	403,449	↓	-1.7%
Sparkling	892,328	↑	9.6%	1,624,526	↑	5.8%	14,183,295	↑	3.1%
Tonic Wine	39,095	↑	176.0%	60,343	↑	85.5%	269,188	↓	-15.5%
Vermouth	-			-			-		
Total	1,728,467	↑	9.0%	3,261,333	↓	-9.0%	27,296,018	↓	-1.1%