

# ONTARIO WINE SCORECARD



**Period 6 2013-14**

## Period 6 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

### LCBO ONTARIO TABLE WINES

209,212	↑	4.7%	1,178,370	↑	6.0%	2,928,137	↑	5.8%
18,015	→	0.1%	112,221	↓	-4.3%	185,498	↓	-1.2%
272,279	↓	-2.2%	1,633,283	↓	-5.8%	3,652,034	↓	-4.6%
<b>499,506</b>	<b>↑</b>	<b>0.7%</b>	<b>2,923,874</b>	<b>↓</b>	<b>-1.3%</b>	<b>6,765,669</b>	<b>→</b>	<b>-0.3%</b>

4,123	↓	-10.7%	29,433	→	-0.1%	63,673	↓	-3.0%
202,946	↓	-4.7%	1,124,088	↓	-13.9%	2,653,784	↓	-11.7%
263,523	↑	4.2%	1,591,507	↑	8.6%	3,607,465	↑	8.3%
28,914	↑	11.5%	178,846	↑	9.7%	440,747	↑	14.7%
<b>499,506</b>	<b>↑</b>	<b>0.7%</b>	<b>2,923,874</b>	<b>↓</b>	<b>-1.3%</b>	<b>6,765,669</b>	<b>→</b>	<b>-0.3%</b>

712,554	↑	2.7%	4,222,062	↑	7.1%	9,273,210	↑	5.3%
81,799	↑	5.5%	489,686	↑	4.2%	1,018,379	↑	1.3%
1,287,522	↑	4.6%	7,677,891	↑	3.6%	15,929,794	↑	4.1%
<b>2,081,875</b>	<b>↑</b>	<b>3.9%</b>	<b>12,389,639</b>	<b>↑</b>	<b>4.8%</b>	<b>26,221,383</b>	<b>↑</b>	<b>4.4%</b>

921,766	↑	3.1%	5,400,432	↑	6.9%	12,201,347	↑	5.5%
99,814	↑	4.5%	601,907	↑	2.5%	1,203,877	↑	0.9%
1,559,801	↑	3.3%	9,311,174	↑	1.8%	19,581,828	↑	2.3%
<b>2,581,381</b>	<b>↑</b>	<b>3.3%</b>	<b>15,313,513</b>	<b>↑</b>	<b>3.6%</b>	<b>32,987,052</b>	<b>↑</b>	<b>3.4%</b>

1,824,715	↑	6.4%	10,647,885	↑	5.2%	22,828,532	↑	5.2%
756,666	↓	-3.5%	4,665,628	→	0.2%	10,158,520	→	-0.3%

1,348,932	↑	6.1%	7,893,002	↑	4.6%	16,564,269	↑	1.3%
937,091	↓	-1.0%	5,632,912	↑	0.8%	12,331,920	↑	4.6%
266,409	↑	4.2%	1,608,553	↑	8.5%	3,647,062	↑	8.2%
28,949	↑	11.5%	179,046	↑	9.6%	443,801	↑	14.7%
<b>2,581,381</b>	<b>↑</b>	<b>3.3%</b>	<b>15,313,513</b>	<b>↑</b>	<b>3.6%</b>	<b>32,987,052</b>	<b>↑</b>	<b>3.4%</b>

#### VQA Table

Red	3,157,087	↑	6.3%	17,928,415	↑	8.7%	44,339,361	↑	8.0%
Rose	259,345	↑	3.1%	1,643,422	→	-0.4%	2,682,754	↑	1.0%
White	3,972,973	→	-0.4%	23,813,616	↓	-3.1%	52,689,114	↓	-2.6%
<b>Total</b>	<b>7,389,405</b>	<b>↑</b>	<b>2.5%</b>	<b>43,385,453</b>	<b>↑</b>	<b>1.6%</b>	<b>99,711,229</b>	<b>↑</b>	<b>1.9%</b>

#### VQA Table

< \$8	35,677	↓	-23.8%	254,935	↓	-15.6%	572,448	↓	-15.8%
\$8 - \$12	2,569,537	↓	-3.2%	14,310,230	↓	-12.2%	33,595,956	↓	-10.9%
\$12 - \$15	4,216,634	↑	5.6%	25,348,951	↑	10.4%	56,934,643	↑	9.5%
> \$15	567,557	↑	10.7%	3,471,337	↑	10.4%	8,608,182	↑	15.7%
<b>Total</b>	<b>7,389,405</b>	<b>↑</b>	<b>2.5%</b>	<b>43,385,453</b>	<b>↑</b>	<b>1.6%</b>	<b>99,711,229</b>	<b>↑</b>	<b>1.9%</b>

#### Non-VQA Table

Red	6,301,079	↑	3.9%	37,170,221	↑	8.1%	81,312,941	↑	5.7%
Rose	689,428	↑	4.6%	4,069,728	↑	1.7%	8,526,556	↓	-0.5%
White	11,204,301	↑	6.2%	66,411,832	↑	5.2%	137,066,784	↑	5.1%
<b>Total</b>	<b>18,194,808</b>	<b>↑</b>	<b>5.3%</b>	<b>107,651,781</b>	<b>↑</b>	<b>6.1%</b>	<b>226,906,281</b>	<b>↑</b>	<b>5.1%</b>

#### Ontario Table

Red	9,458,166	↑	4.7%	55,098,636	↑	8.3%	125,652,302	↑	6.5%
Rose	948,773	↑	4.2%	5,713,150	↑	1.1%	11,209,310	→	-0.2%
White	15,177,274	↑	4.4%	90,225,448	↑	2.9%	189,755,898	↑	2.8%
<b>Total</b>	<b>25,584,213</b>	<b>↑</b>	<b>4.5%</b>	<b>151,037,234</b>	<b>↑</b>	<b>4.7%</b>	<b>326,617,510</b>	<b>↑</b>	<b>4.1%</b>

#### Ontario Table Varietals

18,605,749	↑	6.4%	108,212,440	↑	5.3%	233,141,924	↑	4.8%
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#### Ontario Table Blends

6,978,464	→	-0.3%	42,824,794	↑	3.4%	93,475,586	↑	2.4%
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#### Ontario Table

< \$8	10,575,029	↑	7.3%	61,696,772	↑	5.7%	128,520,551	↑	1.2%
\$8 - \$12	10,179,378	↑	1.0%	60,251,401	↑	1.3%	131,746,694	↑	4.2%
\$12 - \$15	4,259,797	↑	5.5%	25,603,846	↑	10.2%	57,527,329	↑	9.3%
> \$15	570,009	↑	10.8%	3,485,215	↑	10.0%	8,822,936	↑	15.6%
<b>Total</b>	<b>25,584,213</b>	<b>↑</b>	<b>4.5%</b>	<b>151,037,234</b>	<b>↑</b>	<b>4.7%</b>	<b>326,617,510</b>	<b>↑</b>	<b>4.1%</b>

## Period 6 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

### LCBO ONTARIO NON-TABLE WINES

-	↓ -100.0%	-	↓ -100.0%	9	↑ 12.5%
67	↑ 148.1%	470	↑ 452.9%	1,146	↑ 467.3%
-		-		-	
-		-		-	
-		-		-	
5,185	→ -0.4%	35,214	↑ 17.7%	98,203	↓ -6.5%
-		-		-	
<b>5,252</b>	→ 0.3%	<b>35,684</b>	↑ 18.9%	<b>99,358</b>	↓ -5.6%

567	↓ -26.8%	3,578	↓ -29.7%	15,988	↓ -21.3%
1,563	↑ 7.7%	8,360	↑ 1.8%	25,940	↓ -8.4%
10,978	↓ -3.3%	67,228	↓ -4.8%	170,750	↓ -3.4%
67,801	→ -0.4%	415,382	↑ 2.0%	953,409	↓ -1.2%
82,255	↓ -4.5%	494,167	↓ -5.7%	1,377,637	↓ -4.9%
-	↓ -100.0%	3	↓ -99.9%	12	↓ -99.9%
<b>163,164</b>	↓ -2.8%	<b>988,718</b>	↓ -2.8%	<b>2,543,736</b>	↓ -4.2%

#### VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	422	↑ 20.2%
Icewine	9,249	↑ 139.3%	64,614	↑ 439.3%	170,528	↑ 500.0%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	128,278	↑ 1.0%	841,013	↑ 13.0%	2,369,579	↓ -8.6%
Vermouth	-		-		-	
<b>Total</b>	<b>137,527</b>	↑ 5.0%	<b>905,627</b>	↑ 19.7%	<b>2,540,529</b>	↓ -3.1%

#### Non-VQA Non-Table

Dessert	30,958	↓ -27.5%	192,668	↓ -28.8%	813,183	↓ -23.1%
Fruit Wines	32,450	↑ 5.7%	173,281	→ 0.0%	529,843	↓ -7.4%
Port	115,924	↓ -3.1%	706,833	↓ -5.1%	1,795,871	↓ -3.8%
Sherry	610,598	↑ 1.6%	3,744,163	↑ 3.4%	8,532,313	→ -0.4%
Sparkling	710,372	↓ -4.6%	4,248,070	↓ -6.2%	11,863,633	↓ -4.1%
Vermouth	-	↓ -100.0%	22	↓ -99.9%	109	↓ -99.9%
<b>Total</b>	<b>1,500,302</b>	↓ -2.5%	<b>9,065,037</b>	↓ -3.2%	<b>23,534,952</b>	↓ -4.2%

## Period 6 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

### LCBO IMPORTED TABLE WINES

3,056,653	↑	3.0%	18,257,623	↑	3.3%	42,203,201	↑	1.6%
142,838	↓	-7.4%	1,025,772	↓	-2.8%	1,819,521	↓	-3.5%
2,086,174	↓	-2.6%	12,629,231	↓	-1.1%	26,074,673	↓	-0.7%
<b>5,285,665</b>	→	<b>0.4%</b>	<b>31,912,626</b>	↑	<b>1.3%</b>	<b>70,097,395</b>	↑	<b>0.6%</b>

#### Table

38,640,962	↑	5.5%	229,316,215	↑	6.0%	532,022,285	↑	4.4%
1,595,013	↓	-5.5%	11,616,571	→	0.4%	19,911,002	↓	-0.8%
24,912,667	→	-0.5%	150,502,986	↑	1.4%	308,558,775	↑	2.0%
<b>65,148,642</b>	↑	<b>2.8%</b>	<b>391,435,772</b>	↑	<b>4.0%</b>	<b>860,492,062</b>	↑	<b>3.4%</b>

1,552,527	↓	-2.9%	9,368,316	↓	-3.5%	20,616,541	↓	-5.6%
2,262,278	→	-0.1%	13,694,105	↓	-1.0%	29,647,689	↓	-2.0%
1,024,441	↑	5.9%	5,996,230	↑	7.5%	13,300,586	↑	10.5%
446,419	↑	3.6%	2,853,975	↑	20.0%	6,532,579	↑	17.4%
<b>5,285,665</b>	→	<b>0.4%</b>	<b>31,912,626</b>	↑	<b>1.3%</b>	<b>70,097,395</b>	↑	<b>0.6%</b>

#### Table

12,824,072	↓	-3.3%	77,587,550	↓	-3.7%	170,355,288	↓	-6.0%
26,867,602	↑	1.3%	161,425,005	→	0.2%	348,860,326	↓	-1.0%
16,200,172	↑	8.5%	94,345,588	↑	9.4%	208,040,542	↑	12.3%
9,256,796	↑	7.3%	58,077,629	↑	20.4%	133,235,906	↑	17.6%
<b>65,148,642</b>	↑	<b>2.8%</b>	<b>391,435,772</b>	↑	<b>4.0%</b>	<b>860,492,062</b>	↑	<b>3.4%</b>

3,759,276	↓	-1.6%	22,769,758	↑	0.6%	50,034,213	→	0.0%
1,526,389	↑	5.7%	9,142,868	↑	3.1%	20,063,182	↑	2.1%

Imported Table Varietals

46,111,051	↑	0.5%	278,316,301	↑	3.2%	612,251,401	↑	2.6%
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Imported Table Blends

19,037,591	↑	8.9%	113,119,471	↑	6.1%	248,240,661	↑	5.4%
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### LCBO IMPORTED NON-TABLE WINES

4,679	↑	3.0%	27,892	↑	1.8%	75,647	↑	5.6%
-			-			(1)		
-			↓	-100.0%		-		
913	↑	1.8%	5,644	↑	4.6%	16,793	↑	3.3%
14,046	↑	4.4%	83,019	↑	0.6%	252,845	→	-0.4%
-			-			-		
14,634	↓	-4.0%	93,585	↓	-2.9%	251,427	↓	-4.6%
208,049	↑	1.8%	1,204,161	→	0.4%	3,013,136	↑	3.0%
6,587	↓	-8.0%	41,873	↓	-4.7%	99,373	↓	-4.5%
47,696	↓	-2.3%	297,377	↓	-1.4%	688,576	↓	-0.6%
<b>296,604</b>	↑	<b>0.7%</b>	<b>1,753,551</b>	→	<b>-0.1%</b>	<b>4,397,796</b>	↑	<b>1.6%</b>

#### Non-Table

Dessert	69,574	↑	10.3%	412,986	↑	9.2%	1,100,132	↑	11.6%
Fruit Wines	-			-			(12)		
Kosher	-			↓	-100.0%		-		
Madeiras	20,059	↑	3.0%	123,892	↑	5.9%	366,400	↑	4.4%
Port	284,117	↑	5.2%	1,665,106	↑	0.7%	5,068,447	→	0.1%
Sake	-			-			-		
Sherry	198,467	↓	-2.4%	1,263,987	↓	-1.0%	3,449,934	↓	-2.3%
Sparkling	4,546,524	↑	2.9%	25,871,773	↑	1.9%	64,184,862	↑	3.3%
Tonic Wine	78,127	↓	-7.8%	496,601	↓	-4.7%	1,179,379	↓	-4.2%
Vermouth	533,427	↓	-3.0%	3,340,892	↓	-1.6%	7,751,101	→	0.1%
<b>Total</b>	<b>5,730,295</b>	↑	<b>2.2%</b>	<b>33,175,237</b>	↑	<b>1.3%</b>	<b>83,100,243</b>	↑	<b>2.5%</b>

## Period 6 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

### VINTAGES ONTARIO TABLE WINES

16,336	↑	8.8%	93,157	↑	34.2%	217,884	↑	12.8%
8,391	↑	62.2%	50,788	↓	-4.4%	67,200	↓	-6.3%
24,841	↑	18.4%	142,603	↑	10.1%	300,916	↑	3.8%
<b>49,568</b>	<b>↑</b>	<b>20.4%</b>	<b>286,548</b>	<b>↑</b>	<b>13.7%</b>	<b>586,000</b>	<b>↑</b>	<b>5.6%</b>

#### VQA Table

Red	396,882	↑	5.6%	2,332,109	↑	29.8%	5,518,382	↑	11.9%
Rose	157,058	↑	63.8%	942,028	↓	-2.4%	1,240,859	↓	-4.3%
White	536,724	↑	13.3%	3,115,010	↑	7.6%	6,633,021	↑	3.8%
<b>Total</b>	<b>1,090,664</b>	<b>↑</b>	<b>15.4%</b>	<b>6,389,147</b>	<b>↑</b>	<b>12.9%</b>	<b>13,392,262</b>	<b>↑</b>	<b>6.1%</b>

6,857	↑	48.8%	36,744	↑	45.3%	66,290	↑	7.8%
33,085	↑	17.0%	193,101	↑	5.6%	394,358	↑	2.9%
6,356	↑	17.9%	36,870	↑	41.6%	80,763	↑	20.9%
3,270	↑	12.6%	19,833	↑	11.3%	44,589	↑	2.8%
<b>49,568</b>	<b>↑</b>	<b>20.4%</b>	<b>286,548</b>	<b>↑</b>	<b>13.7%</b>	<b>586,000</b>	<b>↑</b>	<b>5.6%</b>

#### VQA Table

< \$15	110,833	↑	33.7%	610,349	↑	39.9%	1,134,526	↑	7.8%
\$15 - \$20	682,359	↑	14.2%	3,989,420	↑	5.5%	8,253,217	↑	3.5%
\$20 - \$25	170,524	↑	15.1%	1,003,805	↑	39.5%	2,217,119	↑	22.5%
> \$25	126,948	↑	8.5%	785,573	↑	9.4%	1,787,400	→	0.5%
<b>Total</b>	<b>1,090,664</b>	<b>↑</b>	<b>15.4%</b>	<b>6,389,147</b>	<b>↑</b>	<b>12.9%</b>	<b>13,392,262</b>	<b>↑</b>	<b>6.1%</b>

### VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
4,321	↑	1.2%	24,537	↑	2.7%	63,668	↓	-1.0%
565	↑	32.6%	3,518	↑	23.2%	8,459	↓	-12.3%
<b>4,886</b>	<b>↑</b>	<b>4.0%</b>	<b>28,055</b>	<b>↑</b>	<b>4.9%</b>	<b>72,127</b>	<b>↓</b>	<b>-2.5%</b>

#### VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	427,644	↑	3.2%	2,407,850	↑	1.8%	6,261,928	↓	-1.1%
Sparkling	20,531	↑	33.1%	124,476	↑	24.3%	302,054	↑	0.7%
<b>Total</b>	<b>448,175</b>	<b>↑</b>	<b>4.3%</b>	<b>2,532,326</b>	<b>↑</b>	<b>2.7%</b>	<b>6,563,982</b>	<b>↓</b>	<b>-1.0%</b>

-			-			-		
381	↑	2141.2%	1,345	↑	834.0%	3,849	↑	83.5%
112	↓	-37.8%	775	↓	-11.2%	2,032	↑	16.4%
7			7			7		
<b>500</b>	<b>↑</b>	<b>153.8%</b>	<b>2,127</b>	<b>↑</b>	<b>109.1%</b>	<b>5,888</b>	<b>↑</b>	<b>53.2%</b>

#### Non-VQA Non-Table

Dessert	-			-			-		
Fruit Wines	8,800	↑	2421.5%	30,073	↑	912.6%	84,132	↑	97.6%
Sake	4,225	↓	-40.4%	29,150	↓	-12.5%	76,158	↑	14.8%
Sparkling	197						197		
<b>Total</b>	<b>13,222</b>	<b>↑</b>	<b>77.7%</b>	<b>59,420</b>	<b>↑</b>	<b>63.8%</b>	<b>160,487</b>	<b>↑</b>	<b>47.3%</b>

## Period 6 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

### VINTAGES IMPORTED TABLE WINES

708,407	↑	4.6%	4,075,489	↑	0.7%	9,819,443	↓	-1.3%
26,145	↑	64.9%	181,839	↑	3.9%	204,897	↓	-12.2%
340,333	↑	13.5%	2,046,850	↑	7.2%	4,110,476	↑	5.2%
<b>1,074,885</b>	<b>↑</b>	<b>8.2%</b>	<b>6,304,178</b>	<b>↑</b>	<b>2.8%</b>	<b>14,134,816</b>	<b>↗</b>	<b>0.4%</b>

#### Table

19,017,560	↑	5.1%	108,842,048	↑	3.4%	271,652,504	↑	3.2%
513,515	↑	77.0%	3,377,270	↑	8.2%	3,768,756	↓	-7.6%
7,641,991	↑	12.0%	46,061,111	↑	7.6%	93,528,598	↑	6.3%
<b>27,173,066</b>	<b>↑</b>	<b>7.8%</b>	<b>158,280,429</b>	<b>↑</b>	<b>4.7%</b>	<b>368,949,858</b>	<b>↑</b>	<b>3.8%</b>

122,706	↓	-19.7%	811,885	↓	-18.1%	2,121,109	↓	-12.8%
673,081	↑	13.5%	3,785,591	↑	8.1%	7,904,692	↑	2.8%
168,264	↑	28.0%	992,891	↑	12.5%	2,223,036	↑	6.5%
110,834	↓	-4.3%	713,811	↓	-5.3%	1,885,979	↑	0.6%
<b>1,074,885</b>	<b>↑</b>	<b>8.2%</b>	<b>6,304,178</b>	<b>↑</b>	<b>2.8%</b>	<b>14,134,816</b>	<b>↗</b>	<b>0.4%</b>

#### Table

2,047,258	↓	-24.5%	13,833,688	↓	-18.8%	37,540,638	↓	-9.5%
14,136,111	↑	13.4%	79,743,904	↑	9.0%	166,404,172	↑	4.3%
4,557,519	↑	29.7%	26,718,122	↑	13.3%	59,985,411	↑	7.9%
6,432,178	↓	-1.2%	37,984,715	↑	1.6%	105,019,637	↑	6.4%
<b>27,173,066</b>	<b>↑</b>	<b>7.8%</b>	<b>158,280,429</b>	<b>↑</b>	<b>4.7%</b>	<b>368,949,858</b>	<b>↑</b>	<b>3.8%</b>

### VINTAGES IMPORTED NON-TABLE WINES

1,111	↓	-9.2%	8,040	↑	62.7%	18,831	↑	13.9%
300	↓	-18.9%	2,052	↓	-28.3%	10,673	↑	26.0%
36,192	↑	5.0%	149,565	↓	-17.4%	397,907	↓	-4.4%
66	↑	120.0%	906	↑	285.5%	1,659	↑	30.6%
3,480	↓	-28.7%	25,958	↓	-7.8%	83,486	↓	-11.0%
16,412	↓	-1.9%	99,592	↑	4.1%	249,755	↑	2.2%
782	↓	-41.8%	6,031	↓	-16.5%	19,611	↓	-8.7%
20,979	↓	-10.7%	127,862	↑	3.3%	342,176	↑	10.7%
1,239	↑	314.4%	9,297	↑	197.5%	19,751	↑	43.9%
-			-			-		
<b>80,561</b>	<b>↓</b>	<b>-2.7%</b>	<b>429,303</b>	<b>↓</b>	<b>-4.0%</b>	<b>1,143,849</b>	<b>↑</b>	<b>1.6%</b>

#### Non-Table

Dessert	24,243	↓	-5.1%	178,758	↑	64.3%	416,554	↑	11.0%
Fruit Wines	6,538	↓	-25.6%	42,788	↓	-32.8%	227,704	↑	24.4%
Kosher	486,854	↑	7.6%	1,795,557	↓	-20.6%	4,823,386	↓	-5.9%
Madeiras	1,664	↑	63.1%	26,286	↑	187.1%	52,852	↑	36.3%
Port	142,106	↓	-22.6%	985,757	↓	-10.7%	3,189,282	↓	-15.0%
Sake	252,326	↗	0.1%	1,526,997	↑	3.9%	3,719,493	↑	0.8%
Sherry	13,862	↓	-44.6%	112,530	↓	-18.0%	369,657	↓	-9.8%
Sparkling	1,002,911	↓	-1.0%	5,303,863	↑	2.9%	14,242,359	↑	5.2%
Tonic Wine	24,060	↑	369.6%	177,454	↑	209.8%	361,556	↑	41.6%
Vermouth	-			-			-		
<b>Total</b>	<b>1,954,564</b>	<b>↓</b>	<b>-0.6%</b>	<b>10,149,990</b>	<b>↓</b>	<b>-2.1%</b>	<b>27,402,843</b>	<b>↗</b>	<b>0.1%</b>