

ONTARIO WINE SCORECARD



Period 7 2013-14

Period 7 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

320,900	↓	-4.5%	1,499,251	↑	3.6%	2,913,138	↑	4.8%
16,111	↑	25.7%	128,329	↓	-1.3%	188,789	↑	2.0%
365,737	↓	-8.3%	1,998,993	↓	-6.2%	3,619,125	↓	-5.6%
702,748	↓	-6.0%	3,626,573	↓	-2.2%	6,721,052	↓	-1.1%

4,140	↓	-6.8%	33,573	↓	-1.0%	63,368	↑	0.7%
271,570	↓	-4.5%	1,377,477	↓	-12.9%	2,605,263	↓	-11.5%
391,863	↓	-5.2%	2,025,598	↑	5.9%	3,683,212	↑	6.1%
35,175	↓	-21.8%	189,925	↑	4.0%	369,209	↑	14.7%
702,748	↓	-6.0%	3,626,573	↓	-2.2%	6,721,052	↓	-1.1%

835,789	↑	8.1%	5,057,840	↑	7.3%	9,335,685	↑	5.4%
83,761	↓	-2.2%	573,447	↑	3.2%	1,016,515	↑	0.7%
1,351,048	↑	1.8%	9,028,933	↑	3.3%	15,953,814	↑	3.5%
2,270,598	↑	3.9%	14,660,220	↑	4.7%	26,306,014	↑	4.1%

1,156,689	↑	4.3%	6,557,091	↑	6.4%	12,248,823	↑	5.2%
99,872	↑	1.4%	701,776	↑	2.4%	1,205,304	↑	0.9%
1,716,785	↓	-0.5%	11,027,926	↑	1.5%	19,572,939	↑	1.7%
2,973,346	↑	1.4%	18,286,793	↑	3.2%	33,027,066	↑	3.0%

2,117,860	↑	4.2%	12,782,210	↑	4.9%	22,964,473	↑	4.5%
855,486	↓	-5.1%	5,504,583	→	-0.5%	10,062,593	→	-0.4%

1,668,699	↑	6.0%	10,428,492	↑	2.3%	18,804,083	↑	0.9%
874,737	↓	-2.5%	5,622,660	↑	4.1%	10,128,081	↑	5.4%
394,696	↓	-5.2%	2,045,477	↑	5.9%	3,722,636	↑	6.0%
35,214	↓	-21.8%	190,164	↑	3.9%	372,266	↑	14.7%
2,973,346	↑	1.4%	18,286,793	↑	3.2%	33,027,066	↑	3.0%

VQA Table

Red	4,891,033	↓	-2.7%	22,819,446	↑	6.0%	44,201,392	↑	6.6%
Rose	230,505	↑	29.5%	1,873,924	↑	2.5%	2,735,226	↑	4.4%
White	5,265,706	↓	-4.8%	29,079,327	↓	-3.4%	52,421,290	↓	-3.2%
Total	10,387,244	↓	-3.3%	53,772,697	↑	0.6%	99,357,908	↑	1.1%

VQA Table

< \$8	35,887	↓	-19.5%	290,823	↓	-16.1%	563,762	↓	-13.6%
\$8 - \$12	3,409,729	↓	-2.8%	17,522,548	↓	-11.1%	33,099,662	↓	-10.4%
\$12 - \$15	6,239,845	↓	-1.4%	32,225,948	↑	8.0%	58,374,339	↑	7.5%
> \$15	701,783	↓	-18.6%	3,733,378	↑	5.0%	7,320,145	↑	15.4%
Total	10,387,244	↓	-3.3%	53,772,697	↑	0.6%	99,357,908	↑	1.1%

Non-VQA Table

Red	7,315,930	↑	8.5%	44,486,148	↑	8.1%	81,887,858	↑	5.8%
Rose	698,823	↓	-3.6%	4,768,550	↑	0.9%	8,500,503	↓	-1.1%
White	11,566,929	↑	4.3%	77,978,768	↑	5.1%	137,547,292	↑	4.9%
Total	19,581,682	↑	5.5%	127,233,466	↑	6.0%	227,935,653	↑	5.0%

Ontario Table

Red	12,206,963	↑	3.7%	67,305,594	↑	7.4%	126,089,250	↑	6.1%
Rose	929,328	↑	2.9%	6,642,474	↑	1.3%	11,235,729	→	0.2%
White	16,832,635	↑	1.3%	107,058,095	↑	2.7%	189,968,582	↑	2.5%
Total	29,968,926	↑	2.3%	181,006,163	↑	4.3%	327,293,561	↑	3.8%

Ontario Table Varietals

21,747,320	↑	4.7%	130,168,061	↑	5.0%	234,762,296	↑	4.4%
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Ontario Table Blends

8,221,606	↓	-3.6%	50,838,102	↑	2.5%	92,531,265	↑	2.2%
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Ontario Table

< \$8	13,186,749	↑	7.5%	83,089,891	↑	3.0%	149,387,719	↑	0.8%
\$8 - \$12	9,795,306	→	0.1%	61,642,930	↑	4.3%	111,406,172	↑	5.3%
\$12 - \$15	6,282,314	↓	-1.4%	32,523,312	↑	7.9%	58,964,483	↑	7.4%
> \$15	704,557	↓	-18.5%	3,750,030	↑	4.8%	7,535,187	↑	15.3%
Total	29,968,926	↑	2.3%	181,006,163	↑	4.3%	327,293,561	↑	3.8%

Period 7 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-	↓ -100.0%	-	↓ -100.0%	7	↓ -30.0%
66	↑ 120.0%	535	↑ 365.2%	1,181	↑ 411.3%
-		-		-	
-		-		-	
-		-		-	
7,041	→ -0.3%	42,253	↑ 14.3%	98,186	↓ -3.7%
-		-		-	
7,107	→ 0.2%	42,788	↑ 15.4%	99,374	↓ -2.8%

1,330	↓ -26.5%	4,907	↓ -28.9%	15,510	↓ -23.1%
4,645	↓ -1.0%	13,006	↑ 0.8%	25,889	↓ -6.1%
12,743	↓ -5.5%	79,971	↓ -4.9%	170,015	↓ -4.4%
74,877	↑ 2.0%	490,259	↑ 2.0%	954,860	↓ -0.8%
90,324	↓ -6.1%	584,490	↓ -5.7%	1,371,805	↓ -5.2%
(2)	↓ -118.2%	1	↓ -100.0%	(1)	↓ -100.0%
183,917	↓ -3.0%	1,172,634	↓ -2.9%	2,538,078	↓ -4.1%

VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	316	↓ -30.9%
Icewine	9,176	↑ 119.8%	73,790	↑ 356.8%	175,529	↑ 440.5%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	177,863	↑ 6.5%	1,018,877	↑ 11.8%	2,380,463	↓ -6.0%
Vermouth	-		-		-	
Total	187,039	↑ 9.2%	1,092,667	↑ 17.7%	2,556,308	→ -0.3%

Non-VQA Non-Table

Dessert	59,171	↓ -26.8%	251,839	↓ -28.4%	791,531	↓ -24.8%
Fruit Wines	88,714	↓ -3.4%	261,995	↓ -1.2%	526,741	↓ -6.4%
Port	134,445	↓ -5.5%	841,279	↓ -5.2%	1,788,040	↓ -4.7%
Sherry	674,609	↑ 3.1%	4,418,768	↑ 3.3%	8,552,279	→ 0.0%
Sparkling	774,932	↓ -6.2%	5,023,001	↓ -6.2%	11,812,784	↓ -4.5%
Vermouth	(16)	↓ -116.0%	6	↓ -100.0%	(7)	↓ -100.0%
Total	1,731,855	↓ -3.5%	10,796,888	↓ -3.2%	23,471,368	↓ -4.3%

Period 7 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,264,801	↑	0.6%	21,522,331	↑	2.9%	42,221,128	↑	1.5%
128,619	→	0.2%	1,154,387	↓	-2.5%	1,819,727	↓	-3.0%
2,048,089	↑	3.9%	14,677,253	→	-0.5%	26,151,432	→	-0.4%
5,441,509	↑	1.8%	37,353,971	↑	1.4%	70,192,287	↑	0.6%

Table

41,302,534	↑	2.7%	270,618,624	↑	5.5%	533,101,328	↑	4.2%
1,365,201	→	-0.5%	12,981,771	→	0.3%	19,904,424	↓	-0.6%
24,354,530	↑	5.9%	174,857,285	↑	2.0%	309,919,161	↑	2.2%
67,022,265	↑	3.8%	458,457,680	↑	4.0%	862,924,913	↑	3.4%

1,643,390	↓	-1.6%	11,071,187	↓	-3.3%	20,731,173	↓	-5.2%
2,281,811	↑	1.4%	15,610,021	↓	-1.6%	29,023,495	↓	-2.6%
1,032,014	↑	5.1%	7,109,857	↑	6.5%	13,425,518	↑	6.8%
484,294	↑	9.1%	3,562,906	↑	24.7%	7,012,101	↑	27.2%
5,441,509	↑	1.8%	37,353,971	↑	1.4%	70,192,287	↑	0.6%

Table

13,642,984	↓	-1.4%	91,822,463	↓	-3.4%	171,545,550	↓	-5.5%
26,809,927	↑	1.7%	183,395,598	↓	-0.8%	340,752,403	↓	-1.8%
16,534,955	↑	7.8%	111,632,970	↑	7.9%	209,745,203	↑	8.0%
10,034,399	↑	10.9%	71,606,649	↑	24.4%	140,881,757	↑	25.7%
67,022,265	↑	3.8%	458,457,680	↑	4.0%	862,924,913	↑	3.4%

3,944,879	↑	1.4%	27,053,470	↑	0.6%	50,862,107	→	0.1%
1,496,630	↑	2.6%	10,300,501	↑	3.3%	19,330,180	↑	1.9%

Imported Table Varietals

48,380,829	↑	3.2%	330,772,047	↑	3.1%	622,971,714	↑	2.7%
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Imported Table Blends

18,641,436	↑	5.3%	127,685,633	↑	6.3%	239,953,199	↑	5.3%
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LCBO IMPORTED NON-TABLE WINES

5,495	↓	-1.2%	33,387	↑	1.3%	75,579	↑	5.8%
-			-			(1)		
-			-	↓	-100.0%	-	↓	-100.0%
1,252	↓	-14.2%	6,896	↑	0.6%	16,586	↑	1.3%
18,606	↑	4.7%	101,624	↑	1.4%	253,683	→	0.4%
-			-			-		
17,745	↓	-10.1%	111,329	↓	-4.1%	249,436	↓	-5.4%
186,356	↑	2.2%	1,390,495	↑	0.7%	3,017,189	↑	2.7%
7,366	↓	-5.0%	49,238	↓	-4.8%	98,983	↓	-6.0%
50,276	↓	-2.5%	347,651	↓	-1.6%	687,278	↓	-1.0%
287,096	→	0.3%	2,040,620	→	-0.1%	4,398,733	↑	1.3%

Non-Table

Dessert	81,770	↑	5.9%	494,756	↑	8.7%	1,104,717	↑	12.3%
Fruit Wines	-			-			(12)		
Kosher	-			-	↓	-100.0%	-	↓	-100.0%
Madeiras	27,490	↓	-13.3%	151,382	↑	1.8%	362,174	↑	2.3%
Port	367,885	↑	2.4%	2,032,988	↑	1.0%	5,076,963	→	0.2%
Sake	-			-			-		
Sherry	243,575	↓	-8.4%	1,507,560	↓	-2.3%	3,427,656	↓	-3.4%
Sparkling	4,048,936	↑	5.2%	29,920,519	↑	2.3%	64,383,413	↑	3.3%
Tonic Wine	87,769	↓	-4.6%	584,369	↓	-4.7%	1,175,098	↓	-5.8%
Vermouth	561,849	↓	-3.4%	3,902,722	↓	-1.9%	7,731,247	→	-0.5%
Total	5,419,274	↑	3.1%	38,594,296	↑	1.6%	83,261,256	↑	2.4%

Period 7 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

26,938	↑	23.2%	120,065	↑	31.6%	222,943	↑	16.4%
5,765	↑	60.8%	56,547	→	-0.3%	69,378	↓	-2.4%
35,974	↑	24.4%	178,549	↑	12.7%	307,966	↑	6.1%
68,677	↑	26.3%	355,161	↑	15.9%	600,287	↑	8.6%

6,907	↑	50.0%	44,902	↑	48.5%	70,033	↑	18.2%
46,298	↑	18.4%	238,112	↑	7.5%	400,103	↑	4.7%
11,200	↑	76.0%	47,756	↑	48.7%	84,106	↑	28.0%
4,272	↓	-0.7%	24,391	↑	8.7%	46,045	↑	0.8%
68,677	↑	26.3%	355,161	↑	15.9%	600,287	↑	8.6%

VQA Table

Red	642,590	↑	17.4%	2,974,708	↑	26.9%	5,613,450	↑	14.1%
Rose	105,099	↑	66.0%	1,047,127	↑	1.8%	1,282,660	→	-0.1%
White	774,953	↑	20.6%	3,889,967	↑	10.0%	6,765,306	↑	5.2%
Total	1,522,642	↑	21.5%	7,911,802	↑	14.5%	13,661,416	↑	8.1%

VQA Table

< \$15	111,543	↑	37.7%	747,476	↑	42.6%	1,193,882	↑	17.3%
\$15 - \$20	956,351	↑	15.8%	4,920,195	↑	6.9%	8,354,919	↑	4.7%
\$20 - \$25	290,710	↑	64.1%	1,286,253	↑	45.1%	2,283,094	↑	28.7%
> \$25	164,038	↓	-3.3%	957,878	↑	6.5%	1,829,521	↓	-1.9%
Total	1,522,642	↑	21.5%	7,911,802	↑	14.5%	13,661,416	↑	8.1%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
4,595	↑	4.6%	29,127	↑	3.0%	63,867	→	-0.4%
871	↑	45.7%	4,383	↑	27.0%	8,729	↓	-8.3%
5,466	↑	9.6%	33,510	↑	5.6%	72,596	↓	-1.4%

-			-			-		
486	↑	2758.8%	1,829	↑	1029.0%	4,316	↑	200.3%
129	↓	-29.5%	904	↓	-14.4%	1,978	↑	6.7%
3			10			10		
618	↑	209.0%	2,743	↑	125.2%	6,304	↑	91.6%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	448,241	↑	4.0%	2,856,098	↑	2.2%	6,279,212	↓	-0.7%
Sparkling	29,249	↑	29.2%	153,725	↑	25.2%	308,667	↑	2.3%
Total	477,490	↑	5.3%	3,009,823	↑	3.1%	6,587,879	↓	-0.6%

Non-VQA Non-Table

Dessert	-			-			-		
Fruit Wines	13,186	↑	3801.2%	43,260	↑	1207.7%	96,980	↑	231.6%
Sake	4,870	↓	-32.1%	34,020	↓	-15.9%	73,857	↑	4.6%
Sparkling	88			285			285		
Total	18,144	↑	141.6%	77,565	↑	77.2%	171,122	↑	71.3%

Period 7 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

783,835	↑	1.6%	4,858,898	↑	0.9%	9,832,076	↓	-1.0%
10,288	↑	78.5%	192,117	↑	6.3%	209,417	↓	-6.8%
304,724	↑	3.8%	2,351,448	↑	6.8%	4,121,619	↑	5.4%
1,098,847	↑	2.6%	7,402,463	↑	2.8%	14,163,112	↑	0.7%

Table

20,418,444	→	-0.5%	129,260,464	↑	2.8%	271,555,470	↑	3.3%
202,872	↑	96.2%	3,580,138	↑	11.0%	3,868,223	↓	-1.8%
7,037,294	↑	5.1%	53,098,406	↑	7.3%	93,870,450	↑	6.4%
27,658,610	↑	1.3%	185,939,008	↑	4.2%	369,294,143	↑	4.0%

87,838	↓	-43.2%	859,050	↓	-21.6%	1,929,191	↓	-13.7%
685,486	↑	14.9%	4,508,400	↑	9.4%	8,088,417	↑	3.7%
190,024	↑	13.1%	1,188,069	↑	10.2%	2,277,380	↑	5.8%
135,499	↓	-10.3%	846,944	↓	-6.6%	1,868,124	↓	-0.7%
1,098,847	↑	2.6%	7,402,463	↑	2.8%	14,163,112	↑	0.7%

Table

< \$15	↓	-47.8%	14,621,804	↓	-22.9%	34,077,684	↓	-11.2%
\$15 - \$20	↑	15.5%	94,807,595	↑	10.3%	169,756,446	↑	5.1%
\$20 - \$25	↑	12.8%	31,978,315	↑	11.6%	61,334,778	↑	7.3%
> \$25	↓	-11.2%	44,531,294	↓	-0.8%	104,125,235	↑	6.3%
Total	↑	1.3%	185,939,008	↑	4.2%	369,294,143	↑	4.0%

VINTAGES IMPORTED NON-TABLE WINES

1,798	↑	6.1%	9,841	↑	48.3%	18,937	↑	13.6%
275	↓	-64.9%	2,328	↓	-36.2%	10,163	↑	15.6%
27,328	↓	-13.3%	176,880	↓	-16.7%	393,744	↓	-2.9%
85	↓	-1.2%	990	↑	211.3%	1,659	↑	36.4%
4,431	↓	-12.8%	30,380	↓	-8.5%	82,841	↓	-9.2%
20,306	↑	9.4%	119,891	↑	4.9%	251,504	↑	2.8%
1,073	↓	-38.7%	7,100	↓	-20.8%	18,934	↓	-11.6%
22,160	↓	-12.2%	150,004	↑	0.7%	339,099	↑	7.7%
1,208	↓	-35.0%	10,505	↑	110.8%	19,099	↑	27.8%
-			-			-		
78,664	↓	-9.1%	507,919	↓	-4.8%	1,135,980	↑	1.5%

Non-Table

Dessert	↓	-5.3%	217,073	↑	45.4%	414,398	↑	9.6%
Fruit Wines	↓	-51.7%	49,600	↓	-36.2%	220,421	↑	18.2%
Kosher	↓	-17.2%	2,120,424	↓	-20.1%	4,756,092	↓	-4.2%
Madeiras	↓	-2.2%	28,849	↑	144.9%	52,790	↑	39.3%
Port	↓	-3.3%	1,171,762	↓	-9.6%	3,182,951	↓	-13.4%
Sake	↑	9.0%	1,822,243	↑	4.7%	3,743,919	↑	1.6%
Sherry	↓	-35.8%	133,019	↓	-21.4%	358,237	↓	-12.6%
Sparkling	↓	-3.6%	6,205,401	↑	1.9%	14,208,839	↑	4.1%
Tonic Wine	↓	-26.7%	200,794	↑	125.3%	353,054	↑	28.9%
Vermouth	-		-			-		
Total	↓	-5.9%	11,949,165	↓	-2.7%	27,290,701	→	0.1%