

Ontario Wine Scorecard



Period 3 2014-15

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

187,173	↑	5.0%	605,645	↑	6.1%	2,962,010	↑	2.5%
20,042	↑	3.2%	45,934	↓	-6.9%	189,311	↓	-0.8%
276,046	↑	8.8%	785,275	↑	2.7%	3,599,660	↓	-2.7%
483,261	↑	7.1%	1,436,854	↑	3.7%	6,750,981	↗	-0.4%

6,152	↓	-12.4%	14,966	↓	-37.4%	82,919	↓	-26.8%
171,208	↓	-1.8%	503,524	↓	-4.1%	2,425,398	↓	-9.3%
271,361	↑	11.9%	818,275	↑	10.1%	3,746,009	↑	6.3%
34,540	↑	26.5%	100,089	↑	8.1%	496,655	↑	5.9%
483,261	↑	7.1%	1,436,854	↑	3.7%	6,750,981	↗	-0.4%

731,685	↑	12.9%	2,279,276	↑	10.2%	9,949,676	↑	8.9%
85,086	↑	7.1%	245,815	↑	5.7%	1,027,323	↑	2.3%
1,345,031	↑	12.0%	3,857,518	↑	5.7%	16,459,210	↑	4.2%
2,161,802	↑	12.1%	6,382,609	↑	7.3%	27,436,209	↑	5.8%

918,858	↑	11.2%	2,884,921	↑	9.3%	12,911,686	↑	7.4%
105,128	↑	6.3%	291,749	↑	3.5%	1,216,634	↑	1.8%
1,621,077	↑	11.5%	4,642,793	↑	5.2%	20,058,870	↑	2.9%
2,645,063	↑	11.2%	7,819,463	↑	6.6%	34,187,190	↑	4.5%

1,868,799	↑	14.3%	5,552,234	↑	10.3%	24,044,592	↑	7.5%
776,264	↑	4.3%	2,267,229	↓	-1.4%	10,142,598	↓	-2.0%

1,402,161	↑	14.3%	3,967,255	↑	4.8%	16,836,337	↑	2.4%
933,941	↑	6.1%	2,925,202	↑	8.2%	13,067,381	↑	6.9%
274,384	↑	11.8%	826,844	↑	9.9%	3,783,250	↑	6.2%
34,577	↑	26.4%	100,162	↑	8.1%	500,222	↑	6.0%
2,645,063	↑	11.2%	7,819,463	↑	6.6%	34,187,190	↑	4.5%

VQA Table

Red	2,893,556	↑	6.7%	9,261,622	↑	6.8%	45,335,260	↑	4.0%
Rose	294,625	↑	3.2%	661,204	↓	-8.7%	2,728,484	↗	-0.2%
White	4,054,653	↑	10.4%	11,526,610	↑	3.5%	52,521,152	↓	-1.0%
Total	7,242,834	↑	8.6%	21,449,436	↑	4.5%	100,584,896	↑	1.2%

VQA Table

< \$8	56,857	↓	-15.0%	138,437	↓	-40.7%	804,828	↓	-31.6%
\$8 - \$12	2,179,766	↓	-1.3%	6,383,580	↓	-5.0%	30,806,637	↓	-9.1%
\$12 - \$15	4,330,577	↑	12.1%	12,992,542	↑	10.1%	59,394,667	↑	7.5%
> \$15	675,634	↑	26.9%	1,934,877	↑	8.3%	9,578,764	↑	5.2%
Total	7,242,834	↑	8.6%	21,449,436	↑	4.5%	100,584,896	↑	1.2%

Non-VQA Table

Red	6,544,566	↑	15.2%	20,237,631	↑	11.4%	88,029,138	↑	10.2%
Rose	719,791	↑	10.8%	2,078,208	↑	7.6%	8,668,712	↑	2.4%
White	11,724,220	↑	13.0%	33,335,642	↑	6.0%	142,280,191	↑	5.2%
Total	18,988,577	↑	13.7%	55,651,481	↑	8.0%	238,978,041	↑	6.9%

Ontario Table

Red	9,438,122	↑	12.5%	29,499,253	↑	9.9%	133,364,398	↑	8.0%
Rose	1,014,416	↑	8.5%	2,739,412	↑	3.1%	11,397,196	↑	1.8%
White	15,778,873	↑	12.3%	44,862,252	↑	5.4%	194,801,343	↑	3.4%
Total	26,231,411	↑	12.2%	77,100,917	↑	7.0%	339,562,937	↑	5.1%

Ontario Table Varietals

Ontario Table Varietals	19,190,186	↑	15.0%	56,441,644	↑	10.1%	246,450,363	↑	7.5%
Ontario Table Blends	7,041,225	↑	5.1%	20,659,273	↓	-0.7%	93,112,574	↓	-0.8%

Ontario Table

< \$8	11,016,065	↑	15.5%	30,891,087	↑	4.5%	131,146,495	↑	2.6%
\$8 - \$12	10,161,540	↑	8.1%	31,149,485	↑	8.2%	138,634,962	↑	6.6%
\$12 - \$15	4,375,641	↑	12.1%	13,120,511	↑	10.0%	59,952,059	↑	7.4%
> \$15	678,165	↑	26.6%	1,939,834	↑	8.3%	9,829,421	↑	5.5%
Total	26,231,411	↑	12.2%	77,100,917	↑	7.0%	339,562,937	↑	5.1%

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		-	↓ -100.0%
33	↓ -55.4%	112	↓ -52.3%	1,254	↑ 28.4%
119	↑ 80.3%	330	↑ 74.6%	1,580	↑ 120.4%
-		-		-	
-		-		-	
6,651	↑ 16.1%	20,591	↑ 17.3%	103,959	↑ 8.6%
-		-		-	
6,803	↑ 15.9%	21,033	↑ 17.0%	106,793	↑ 9.6%

555	↓ -20.9%	1,703	↓ -8.0%	11,513	↓ -31.7%
1,304	↑ 32.0%	4,269	↑ 22.0%	28,634	↑ 10.8%
11,055	↑ 3.0%	30,982	↓ -12.1%	156,325	↓ -9.3%
68,823	↑ 0.8%	207,097	↓ -2.4%	936,026	↓ -1.4%
79,393	↑ 2.4%	238,640	↓ -1.0%	1,320,472	↓ -5.1%
-		-	↓ -100.0%	(1)	↓ -100.8%
161,130	↑ 1.9%	482,691	↓ -2.2%	2,452,969	↓ -4.0%

VQA Non-Table

Dessert	-	-	-	↓ -100.0%		
Icewine	4,119	↓ -59.5%	13,817	↓ -57.3%	157,747	↑ 6.9%
Fruit Wines	4,121	↑ 77.8%	11,322	↑ 71.9%	53,919	↑ 114.9%
Port	-	-	-	-		
Sherry	-	-	-	-		
Sparkling	163,942	↑ 16.7%	486,352	↑ 18.3%	2,551,799	↑ 10.1%
Vermouth	-	-	-	-		
Total	172,182	↑ 12.5%	511,491	↑ 13.7%	2,763,465	↑ 11.0%

Non-VQA Non-Table

Dessert	29,460	↓ -20.7%	90,388	↓ -7.7%	594,506	↓ -30.9%
Fruit Wines	28,252	↑ 34.9%	89,702	↑ 23.0%	592,933	↑ 11.9%
Port	117,296	↑ 4.7%	326,723	↓ -11.8%	1,645,927	↓ -9.3%
Sherry	619,757	↑ 0.7%	1,865,494	↓ -2.5%	8,429,900	↓ -0.5%
Sparkling	683,058	↑ 2.6%	2,044,440	↓ -1.1%	11,362,128	↓ -5.3%
Vermouth	-		-	↓ -100.0%	(9)	↓ -100.8%
Total	1,477,823	↑ 1.8%	4,416,747	↓ -2.4%	22,625,385	↓ -4.4%

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

2,969,596	↑	4.7%	9,181,282	↓	-1.4%	41,776,710	→	-0.3%
203,719	↑	18.0%	488,763	↑	5.1%	1,792,850	↓	-2.3%
2,165,532	↑	10.3%	6,058,336	→	-0.3%	25,862,622	↓	-1.2%
5,338,847	↑	7.4%	15,728,381	↓	-0.8%	69,432,182	↓	-0.7%

Table

37,782,531	↑	6.5%	116,880,720	→	0.2%	533,626,812	↑	1.6%
2,397,627	↑	21.2%	5,543,691	↑	6.7%	19,935,895	→	0.4%
26,090,570	↑	11.3%	72,731,156	↑	0.9%	309,607,066	↑	0.6%
66,270,728	↑	8.8%	195,155,567	↑	0.7%	863,169,773	↑	1.2%

1,525,828	↑	4.2%	4,507,959	↓	-3.0%	19,922,261	↓	-3.1%
2,265,573	↑	8.7%	6,546,350	↓	-1.7%	28,613,007	↓	-2.9%
1,058,238	↑	12.1%	3,035,706	↑	0.7%	13,283,461	↑	3.0%
489,208	↑	2.1%	1,638,366	↑	6.3%	7,613,453	↑	9.1%
5,338,847	↑	7.4%	15,728,381	↓	-0.8%	69,432,182	↓	-0.7%

Table

< \$8	↑	3.5%	37,316,336	↓	-3.4%	165,230,094	↓	-3.0%
\$8 - \$12	↑	9.2%	77,046,836	↓	-1.0%	336,844,993	↓	-2.1%
\$12 - \$15	↑	14.1%	47,796,917	↑	1.9%	208,847,339	↑	4.5%
> \$15	↑	6.5%	32,995,478	↑	8.0%	152,247,347	↑	9.9%
Total	↑	8.8%	195,155,567	↑	0.7%	863,169,773	↑	1.2%

3,994,874	↑	8.1%	11,621,577	↓	-0.8%	51,258,572	↓	-1.1%
1,343,973	↑	5.2%	4,106,804	↓	-0.9%	18,173,610	→	0.4%

Imported Table Varietals

49,496,066	↑	9.9%	143,582,829	↑	0.9%	633,996,525	↑	0.8%
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Imported Table Blends

16,774,662	↑	5.9%	51,572,738	→	0.1%	229,173,248	↑	2.2%
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LCBO IMPORTED NON-TABLE WINES

4,297	↓	-2.2%	13,658	↓	-7.7%	68,575	↓	-9.3%
-			-			-	↓	-100.0%
951	↑	16.1%	3,002	→	-0.3%	16,139	↓	-3.4%
13,650	↑	1.6%	46,530	↑	9.4%	258,633	↑	2.9%
-			-			-		
14,881	↓	-1.5%	48,048	↓	-4.6%	241,544	↓	-4.4%
220,097	↑	12.0%	597,805	↑	5.3%	3,027,752	↑	0.9%
6,518	↓	-1.8%	20,052	↓	-7.5%	96,937	↓	-3.6%
50,089	↑	7.0%	150,097	↓	-0.5%	671,243	↓	-3.0%
310,483	↑	9.5%	879,192	↑	3.3%	4,380,823	→	-0.2%

Non-Table

Dessert	69,874	↑	6.7%	221,983	↑	1.8%	1,059,313	↓	-2.4%
Fruit Wines	-			-			-	↓	-100.0%
Kosher	-			-			(11)		
Madeiras	20,801	↑	15.6%	65,570	↓	-0.7%	353,161	↓	-2.9%
Port	280,553	↑	4.7%	944,629	↑	11.4%	5,325,371	↑	5.8%
Sake	-			-			-		
Sherry	206,395	↑	1.6%	666,531	↓	-2.1%	3,372,105	↓	-2.4%
Sparkling	4,848,077	↑	14.3%	12,953,128	↑	7.2%	65,780,603	↑	3.3%
Tonic Wine	84,329	↑	7.2%	245,927	↓	-4.4%	1,158,085	↓	-2.9%
Vermouth	575,340	↑	9.5%	1,718,665	↑	1.2%	7,583,419	↓	-2.8%
Total	6,085,369	↑	12.7%	16,816,433	↑	6.1%	84,632,046	↑	2.5%

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

16,188	↑	23.2%	52,574	↑	20.9%	247,454	↑	22.6%
9,102	↑	6.7%	19,310	↓	-1.2%	75,172	↑	16.4%
24,685	↑	14.7%	73,118	↑	17.2%	327,353	↑	16.2%
49,975	↑	15.7%	145,002	↑	15.6%	649,979	↑	18.6%

VQA Table

Red	405,887	↑	18.4%	1,290,865	↑	15.6%	6,126,270	↑	18.3%
Rose	169,233	↑	7.4%	354,882	↓	-1.8%	1,366,034	↑	14.8%
White	541,061	↑	14.9%	1,585,121	↑	14.3%	7,130,257	↑	13.1%
Total	1,116,181	↑	14.9%	3,230,868	↑	12.8%	14,622,561	↑	15.4%

4,770	↓	-17.1%	14,886	↓	-8.1%	79,594	↑	41.1%
35,099	↑	22.1%	99,913	↑	22.1%	434,442	↑	16.3%
6,528	↑	21.0%	20,116	↑	18.7%	87,696	↑	19.3%
3,578	↑	8.6%	10,087	↓	-3.4%	48,247	↑	8.3%
49,975	↑	15.7%	145,002	↑	15.6%	649,979	↑	18.6%

VQA Table

< \$15	79,260	↓	-25.2%	245,634	↓	-16.4%	1,375,051	↑	36.4%
\$15 - \$20	720,634	↑	22.2%	2,054,894	↑	20.8%	8,988,199	↑	14.2%
\$20 - \$25	174,395	↑	18.7%	531,941	↑	15.6%	2,346,903	↑	16.9%
> \$25	141,892	↑	10.4%	398,399	↓	-2.7%	1,912,408	↑	7.0%
Total	1,116,181	↑	14.9%	3,230,868	↑	12.8%	14,622,561	↑	15.4%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
3,972	→	0.4%	11,004	↑	3.7%	62,781	→	0.4%
1,256	↑	93.5%	3,537	↑	82.8%	14,861	↑	79.6%
5,228	↑	13.6%	14,541	↑	15.9%	77,642	↑	9.7%

VQA Non-Table

Dessert	-		-		-				
Fruit Wines	-		-		-				
Icewine	396,163	→	-0.3%	1,099,380	↑	3.3%	6,114,975	↓	-1.5%
Sparkling	40,216	↑	75.0%	110,421	↑	64.8%	496,644	↑	68.0%
Total	436,379	↑	3.8%	1,209,801	↑	7.0%	6,611,619	↑	1.7%

Non-VQA Non-Table

-			-			-		
318	↑	178.9%	1,014	↑	169.0%	5,213	↑	76.5%
174	↑	28.9%	610	↑	43.2%	2,151	↓	-1.1%
27			37			123		
21			52			505		
540	↑	116.9%	1,713	↑	113.3%	7,992	↑	55.9%

Dessert	-			-			-		
Fruit Wines	9,117	↑	274.4%	31,545	↑	296.3%	148,050	↑	133.2%
Sake	6,084	↑	20.5%	21,529	↑	34.3%	79,660	↓	-2.8%
Sparkling	829			1,109			3,605		
Port	673			1,606			15,181		
Total	16,703	↑	123.2%	55,789	↑	132.5%	246,496	↑	69.5%

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

699,532	↑	7.5%	2,088,357	↑	6.1%	10,109,815	↑	4.0%
44,378	↑	15.2%	81,361	↑	2.2%	217,592	↑	13.3%
350,300	↑	13.7%	1,019,429	↑	6.5%	4,194,279	↑	3.7%
1,094,210	↑	9.7%	3,189,147	↑	6.1%	14,521,686	↑	4.0%

Table

18,798,066	↑	4.3%	56,217,679	↑	5.6%	275,384,720	↑	2.6%
866,725	↑	24.7%	1,574,015	↑	11.2%	4,204,125	↑	22.6%
8,102,363	↑	14.6%	23,122,231	↑	6.6%	96,167,837	↑	4.3%
27,767,154	↑	7.6%	80,913,925	↑	6.0%	375,756,682	↑	3.2%

120,487	↓	-17.8%	300,900	↓	-31.6%	1,730,138	↓	-23.1%
654,763	↑	16.2%	1,921,203	↑	12.8%	8,268,382	↑	10.5%
184,480	↑	23.8%	559,723	↑	16.3%	2,592,556	↑	16.3%
134,480	↓	-2.7%	407,321	↑	6.8%	1,930,610	↓	-3.5%
1,094,210	↑	9.7%	3,189,147	↑	6.1%	14,521,686	↑	4.0%

Table

< \$15	↓	-21.7%	5,132,415	↓	-35.1%	29,976,875	↓	-25.8%
\$15 - \$20	↑	17.2%	40,691,997	↑	13.3%	174,944,513	↑	11.4%
\$20 - \$25	↑	24.9%	14,871,077	↑	16.9%	68,994,999	↑	16.8%
> \$25	↓	-7.0%	20,218,436	↑	2.1%	101,840,295	↓	-5.2%
27,767,154	↑	7.6%	80,913,925	↑	6.0%	375,756,682	↑	3.2%

VINTAGES IMPORTED NON-TABLE WINES

570	↓	-51.5%	2,591	↓	-37.9%	17,037	↓	-1.9%
318	↑	55.9%	1,238	↑	52.3%	9,338	↓	-16.2%
23,834	↑	10.2%	112,635	↑	62.4%	397,858	↔	0.4%
-	↓	-100.0%	-	↓	-100.0%	5	↑	66.7%
166	↑	5.7%	305	↓	-52.0%	1,103	↓	-26.3%
3,765	↓	-12.4%	13,500	↓	-3.1%	73,925	↓	-14.6%
17,118	↑	8.3%	57,140	↑	10.2%	259,166	↑	3.9%
563	↓	-37.8%	3,169	↓	-10.6%	15,186	↓	-28.3%
23,280	↑	15.9%	67,709	↑	9.0%	339,899	↔	-0.5%
1,323	↓	-21.3%	3,521	↓	-28.4%	15,845	↓	-1.8%
192			574			1,529		
71,129	↑	7.9%	262,382	↑	24.2%	1,130,891	↓	-0.9%

Non-Table

Dessert	10,884	↓	-63.1%	54,183	↓	-42.5%	369,300	↓	-3.7%
Fruit Wines	7,444	↑	91.5%	29,728	↑	92.2%	241,478	↑	1.7%
Kosher	287,482	↑	14.9%	1,487,358	↑	86.4%	4,873,053	↑	1.5%
Icewine	(62)	↓	-125.1%	-	↓	-100.0%	742	↑	33.5%
Madeiras	5,180	↑	7.8%	10,596	↓	-43.7%	39,493	↓	-19.9%
Port	197,139	↑	14.2%	852,012	↑	61.9%	3,503,777	↑	5.8%
Sake	252,956	↑	3.6%	827,734	↑	6.0%	3,821,710	↑	3.4%
Sherry	10,967	↓	-37.9%	58,151	↓	-13.2%	312,173	↓	-22.0%
Sparkling	1,053,919	↑	18.2%	2,744,653	↑	9.1%	14,425,877	↑	1.4%
Tonic Wine	27,642	↓	-12.1%	73,479	↓	-19.9%	316,458	↑	9.2%
Vermouth	3,372			10,423			40,103		
Total	1,856,923	↑	12.8%	6,148,317	↑	25.3%	27,944,164	↑	2.0%

Period 3 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

TOTAL LCBO WINES & VINTAGES

533,236	7.8%	1,581,856	4.7%	7,400,960	1.0%
2,161,819	12.1%	6,382,672	7.3%	27,436,487	5.8%
2,695,055	11.2%	7,964,528	6.8%	34,837,447	4.8%
6,433,057	7.8%	18,917,528	0.3%	83,953,868	0.1%
9,128,112 	8.8%	26,882,056 	2.1%	118,791,315 	1.4%

VQA Table	8,359,015	9.4%	24,680,304	5.5%	115,207,457	2.8%
Non-VQA Table	18,989,123	13.7%	55,653,612	8.0%	238,988,672	6.9%
Ontario Table	27,348,138	12.3%	80,333,916	7.2%	354,196,129	5.5%
Imported Table	94,037,882	8.5%	276,069,492	2.2%	1,238,926,455	1.8%
Total Table	121,386,020 	9.3%	356,403,408 	3.3%	1,593,122,584 	2.6%

12,031	14.9%	35,574	16.6%	184,435	9.6%
161,670	2.0%	484,404	-2.1%	2,460,961	-3.9%
173,701	2.8%	519,978	-1.0%	2,645,396	-3.1%
381,612	9.2%	1,141,574	7.5%	5,511,714	-0.3%
555,313 	7.1%	1,661,552 	4.7%	8,157,110 	-1.2%

VQA Non-Table	608,561	6.1%	1,721,292	8.9%	9,375,084	4.3%
Non-VQA Non-Table	1,494,526	2.4%	4,472,536	-1.6%	22,871,881	-4.0%
Ontario Non-Table	2,103,087	3.5%	6,193,828	1.1%	32,246,965	-1.7%
Imported Non-Table	7,942,292	12.7%	22,964,750	10.6%	112,576,210	2.4%
Total Non-Table	10,045,379 	10.6%	29,158,578 	8.4%	144,823,175 	1.4%

545,267	8.0%	1,617,430	5.0%	7,585,395	1.2%
2,323,489	11.3%	6,867,076	6.6%	29,897,448	4.9%
2,868,756	10.7%	8,484,506	6.3%	37,482,843	4.2%
6,814,669	7.8%	20,059,102	0.7%	89,465,582	0.1%
9,683,425 	8.7%	28,543,608 	2.3%	126,948,425 	1.3%

Total VQA	8,967,576	9.2%	26,401,596	5.7%	124,582,541	2.9%
Total Non-VQA	20,483,649	12.8%	60,126,148	7.2%	261,860,553	5.8%
Total Ontario	29,451,225	11.6%	86,527,744	6.7%	386,443,094	4.9%
Total Imported	101,980,174	8.8%	299,034,242	2.8%	1,351,502,665	1.9%
Total Wines	131,431,399 	9.4%	385,561,986 	3.6%	1,737,945,759 	2.5%