

ONTARIO WINE SCORECARD



Period 5 2013-14

Period 5 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

207,238	↑	9.0%	969,186	↑	6.3%	2,918,797	↑	5.9%
21,171	↑	4.0%	94,209	↓	-5.1%	185,477	↓	-1.2%
289,179	↓	-4.5%	1,361,018	↓	-6.5%	3,658,166	↓	-4.6%
517,588	↑	0.8%	2,424,413	↓	-1.7%	6,762,440	↔	-0.2%

5,846	↑	16.2%	25,311	↑	1.8%	64,166	↓	-1.9%
204,274	↑	1.8%	882,296	↓	-14.9%	2,528,063	↓	-12.6%
279,347	↑	0.6%	1,377,414	↑	8.4%	3,765,051	↑	8.7%
28,121	↓	-6.6%	139,392	↑	4.3%	405,160	↑	14.1%
517,588	↑	0.8%	2,424,413	↓	-1.7%	6,762,440	↔	-0.2%

733,636	↑	8.9%	3,509,521	↑	8.1%	9,254,737	↑	5.8%
81,464	↑	5.0%	407,888	↑	4.0%	1,014,099	↔	-0.2%
1,384,689	↑	4.8%	6,390,378	↑	3.4%	15,873,519	↑	4.1%
2,199,789	↑	6.1%	10,307,787	↑	5.0%	26,142,355	↑	4.5%

940,874	↑	8.9%	4,478,707	↑	7.7%	12,173,534	↑	5.8%
102,635	↑	4.8%	502,097	↑	2.1%	1,199,576	↔	-0.3%
1,673,868	↑	3.1%	7,751,396	↑	1.5%	19,531,685	↑	2.4%
2,717,377	↑	5.1%	12,732,200	↑	3.7%	32,904,795	↑	3.5%

1,851,157	↑	3.3%	8,795,268	↑	4.9%	22,648,054	↑	4.9%
866,220	↑	9.2%	3,936,932	↑	1.0%	10,256,741	↑	0.5%

1,443,427	↑	9.3%	6,734,992	↑	4.6%	16,893,876	↑	1.4%
963,841	↑	0.9%	4,466,077	↑	0.9%	11,798,078	↑	4.8%
281,942	↑	0.6%	1,391,574	↑	8.2%	3,804,635	↑	8.5%
28,167	↓	-6.6%	139,557	↑	4.2%	408,206	↑	14.1%
2,717,377	↑	5.1%	12,732,200	↑	3.7%	32,904,795	↑	3.5%

VQA Table

Red	3,160,436	↑	11.0%	14,771,312	↑	9.2%	44,153,327	↑	8.1%
Rose	311,587	↑	5.2%	1,384,076	↓	-1.1%	2,674,947	↔	0.4%
White	4,212,190	↓	-2.1%	19,840,647	↓	-3.6%	52,703,572	↓	-2.6%
Total	7,684,213	↑	3.2%	35,996,035	↑	1.4%	99,531,846	↑	2.0%

VQA Table

< \$8	50,688	↓	-2.0%	219,257	↓	-14.1%	583,599	↓	-14.5%
\$8 - \$12	2,579,552	↑	3.1%	11,175,626	↓	-13.1%	31,759,581	↓	-12.0%
\$12 - \$15	4,500,646	↑	4.4%	21,885,579	↑	10.5%	59,206,810	↑	9.9%
> \$15	553,327	↓	-5.2%	2,715,573	↑	5.2%	7,981,856	↑	15.0%
Total	7,684,213	↑	3.2%	35,996,035	↑	1.4%	99,531,846	↑	2.0%

Non-VQA Table

Red	6,489,528	↑	9.8%	30,869,139	↑	8.9%	81,073,556	↑	6.1%
Rose	686,504	↑	3.5%	3,380,299	↑	1.1%	8,496,308	↓	-1.5%
White	11,987,528	↑	6.1%	55,207,529	↑	5.1%	136,416,704	↑	5.1%
Total	19,163,560	↑	7.2%	89,456,967	↑	6.2%	225,986,568	↑	5.2%

Ontario Table

Red	9,649,964	↑	10.2%	45,640,451	↑	9.0%	125,226,883	↑	6.8%
Rose	998,091	↑	4.0%	4,764,375	↔	0.5%	11,171,255	↓	-1.1%
White	16,199,718	↑	3.8%	75,048,176	↑	2.6%	189,120,276	↑	2.8%
Total	26,847,773	↑	6.1%	125,453,002	↑	4.8%	325,518,414	↑	4.2%

Ontario Table Varietals

Ontario Table Varietals	18,890,002	↑	4.0%	89,167,695	↑	4.9%	230,907,014	↑	4.6%
Ontario Table Blends	7,957,771	↑	11.3%	36,285,307	↑	4.4%	94,611,400	↑	3.1%

Ontario Table

< \$8	11,295,539	↑	9.7%	52,635,812	↑	5.3%	131,098,113	↑	0.8%
\$8 - \$12	10,456,219	↑	3.7%	47,992,880	↑	1.8%	126,424,873	↑	4.6%
\$12 - \$15	4,539,504	↑	4.4%	22,097,311	↑	10.3%	59,799,373	↑	9.7%
> \$15	556,511	↓	-5.0%	2,726,999	↑	4.8%	8,196,055	↑	14.9%
Total	26,847,773	↑	6.1%	125,453,002	↑	4.8%	325,518,414	↑	4.2%

Period 5 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-	↓ -100.0%	-	↓ -100.0%	12	↑ 140.0%
83	↑ 277.3%	403	↑ 594.8%	1,106	↑ 532.0%
-		-		-	
-		-		-	
-		-		-	
5,728	↑ 21.4%	30,030	↑ 21.5%	98,226	↓ -7.6%
-		-		-	
5,811	↑ 22.5%	30,433	↑ 22.9%	99,344	↓ -6.7%

567	↓ -33.1%	3,012	↓ -30.2%	16,198	↓ -19.9%
1,920	↑ 12.0%	6,798	→ 0.4%	25,827	↓ -8.7%
10,619	↓ -3.3%	56,252	↓ -5.1%	171,122	↓ -3.1%
68,184	↑ 4.0%	347,581	↑ 2.5%	953,706	↓ -1.2%
84,888	↓ -4.2%	411,915	↓ -5.9%	1,381,513	↓ -5.0%
-	↓ -100.0%	3	↓ -99.9%	15	↓ -99.9%
166,178	↓ -1.0%	825,561	↓ -2.9%	2,548,381	↓ -4.3%

VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	545	↑ 139.0%
Icewine	11,375	↑ 272.3%	55,363	↑ 582.1%	165,143	↑ 571.0%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	141,500	↑ 18.4%	712,737	↑ 15.4%	2,368,325	↓ -10.0%
Vermouth	-		-		-	
Total	152,875	↑ 24.7%	768,100	↑ 22.7%	2,534,013	↓ -4.6%

Non-VQA Non-Table

Dessert	31,166	↓ -33.0%	161,710	↓ -29.1%	824,931	↓ -21.7%
Fruit Wines	38,692	↑ 8.3%	140,833	↓ -1.2%	528,102	↓ -7.6%
Port	110,918	↓ -4.3%	590,907	↓ -5.5%	1,799,603	↓ -3.6%
Sherry	613,928	↑ 5.1%	3,133,562	↑ 3.7%	8,522,485	↓ -0.6%
Sparkling	731,056	↓ -4.5%	3,537,698	↓ -6.5%	11,897,993	↓ -4.1%
Vermouth	-	↓ -100.0%	22	↓ -99.9%	132	↓ -99.9%
Total	1,525,760	↓ -1.4%	7,564,732	↓ -3.3%	23,573,246	↓ -4.3%

Period 5 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,034,331	↑	4.5%	15,201,086	↑	3.3%	42,113,210	↑	1.4%
194,895	↓	-0.6%	882,939	↓	-2.0%	1,830,947	↓	-3.4%
2,211,290	↓	-0.9%	10,543,117	↓	-0.8%	26,130,850	→	-0.1%
5,440,516	↑	2.1%	26,627,142	↑	1.5%	70,075,007	↑	0.7%

Table

38,164,503	↑	6.7%	190,675,183	↑	6.1%	530,002,583	↑	4.3%
2,230,896	↑	3.1%	10,021,554	↑	1.4%	20,004,097	↓	-0.6%
26,602,002	↑	2.4%	125,590,302	↑	1.8%	308,680,441	↑	2.6%
66,997,401	↑	4.8%	326,287,039	↑	4.3%	858,687,121	↑	3.6%

1,566,568	↓	-2.4%	7,799,794	↓	-3.6%	20,618,933	↓	-5.7%
2,460,737	↑	2.0%	11,630,724	↓	-0.8%	30,151,500	↓	-2.3%
887,790	↑	2.0%	4,565,724	↑	5.9%	12,110,589	↑	10.8%
525,421	↑	18.7%	2,630,900	↑	24.1%	7,193,985	↑	20.9%
5,440,516	↑	2.1%	26,627,142	↑	1.5%	70,075,007	↑	0.7%

Table

12,946,906	↓	-2.8%	64,607,813	↓	-3.7%	170,361,612	↓	-6.1%
29,121,654	↑	3.4%	137,089,251	→	0.3%	354,959,843	↓	-1.4%
14,204,807	↑	4.7%	71,681,825	↑	7.9%	188,644,963	↑	12.3%
10,724,034	↑	21.1%	52,908,150	↑	24.2%	144,720,703	↑	20.7%
66,997,401	↑	4.8%	326,287,039	↑	4.3%	858,687,121	↑	3.6%

3,898,449	↑	2.4%	18,977,687	↑	0.8%	50,094,565	→	0.2%
1,542,067	↑	1.3%	7,649,455	↑	3.1%	19,980,442	↑	1.7%

Imported Table Varietals

47,727,312	↑	4.9%	231,398,025	↑	3.6%	610,972,840	↑	3.0%
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Imported Table Blends

19,270,089	↑	4.6%	94,889,014	↑	6.0%	247,714,281	↑	5.0%
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LCBO IMPORTED NON-TABLE WINES

4,424	↑	3.0%	23,214	↑	1.6%	75,511	↑	5.3%
-			-			(1)		
-			↓	-100.0%		↓	-100.0%	
905	↑	10.6%	4,731	↑	5.2%	16,778	↑	2.4%
13,850	↑	6.5%	68,977	→	-0.1%	252,260	↓	-1.5%
-			-			-		
14,268	↓	-1.8%	78,952	↓	-2.6%	252,034	↓	-4.6%
211,480	↑	3.9%	996,131	→	0.2%	3,009,502	↑	3.5%
6,990	→	-0.3%	35,287	↓	-4.1%	99,948	↓	-4.0%
49,862	↑	0.7%	249,681	↓	-1.2%	689,693	→	-0.2%
301,779	↑	3.1%	1,456,973	→	-0.3%	4,395,725	↑	2.0%

Non-Table

Dessert	65,829	↑	10.5%	343,412	↑	9.0%	1,093,655	↑	11.0%
Fruit Wines	-			-			(12)		
Kosher	-			↓	-100.0%		↓	-100.0%	
Madeiras	19,868	↑	11.9%	103,833	↑	6.4%	365,816	↑	3.5%
Port	280,059	↑	7.5%	1,380,987	→	-0.2%	5,054,375	↓	-0.6%
Sake	-			-			-		
Sherry	192,926	→	0.1%	1,065,519	↓	-0.7%	3,454,808	↓	-2.2%
Sparkling	4,605,481	↑	6.3%	21,325,234	↑	1.6%	64,055,784	↑	3.8%
Tonic Wine	82,546	↓	-0.6%	418,474	↓	-4.1%	1,185,961	↓	-3.6%
Vermouth	558,614	→	0.0%	2,807,470	↓	-1.4%	7,767,850	↑	0.7%
Total	5,805,323	↑	5.5%	27,444,929	↑	1.1%	82,978,237	↑	2.9%

Period 5 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

18,176	↑	55.0%	76,836	↑	41.2%	216,556	↑	12.7%
10,445	↑	10.0%	42,400	↓	-11.6%	63,990	↓	-11.5%
27,205	↑	23.3%	117,785	↑	8.4%	297,054	↑	1.8%
55,826	↑	29.0%	237,021	↑	12.3%	577,600	↑	3.8%

VQA Table

Red	437,212	↑	42.6%	1,935,231	↑	36.2%	5,497,187	↑	12.1%
Rose	194,220	↑	9.3%	784,970	↓	-9.7%	1,179,712	↓	-9.6%
White	583,433	↑	17.7%	2,578,290	↑	6.5%	6,570,130	↑	2.7%
Total	1,214,865	↑	24.0%	5,298,491	↑	12.4%	13,247,029	↑	5.1%

9,631	↑	108.6%	31,900	↑	45.3%	67,777	↑	1.8%
36,002	↑	15.4%	158,750	↑	3.2%	388,017	↑	1.9%
6,693	↑	46.7%	29,817	↑	45.1%	77,683	↑	17.2%
3,500	↑	20.6%	16,554	↑	13.0%	44,123	↑	3.7%
55,826	↑	29.0%	237,021	↑	12.3%	577,600	↑	3.8%

VQA Table

< \$15	153,752	↑	89.2%	534,006	↑	42.2%	1,171,030	↑	3.0%
\$15 - \$20	740,740	↑	13.3%	3,289,533	↑	3.7%	8,159,627	↑	3.0%
\$20 - \$25	181,864	↑	43.4%	816,826	↑	43.3%	2,141,563	↑	19.9%
> \$25	138,509	↑	17.0%	658,126	↑	10.9%	1,774,809	↑	1.0%
Total	1,214,865	↑	24.0%	5,298,491	↑	12.4%	13,247,029	↑	5.1%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
4,667	↑	1.1%	20,213	↑	3.0%	63,615	↓	-1.3%
488	↑	4.3%	2,956	↑	21.6%	8,322	↓	-13.4%
5,155	↑	1.4%	23,169	↑	5.1%	71,937	↓	-2.9%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	457,660	↑	1.3%	1,980,208	↑	1.5%	6,248,670	↓	-1.4%
Sparkling	17,598	↑	2.7%	103,946	↑	22.7%	296,949	↔	0.4%
Total	475,258	↑	1.4%	2,084,154	↑	2.4%	6,545,619	↓	-1.4%

-			-			-		
327	↑	1111.1%	963	↑	652.3%	3,484	↑	64.5%
118	↓	-21.3%	663	↓	-4.5%	2,099	↑	26.8%
-			-			-		
445	↑	151.4%	1,626	↑	97.8%	5,583	↑	47.9%

Non-VQA Non-Table

Dessert	-		-		-				
Fruit Wines	7,592	↑	1348.9%	21,275	↑	711.7%	75,683	↑	75.4%
Sake	4,440	↓	-22.8%	24,925	↓	-4.9%	79,025	↑	26.2%
Sparkling	-		-		-				
Total	12,032	↑	91.7%	46,200	↑	60.3%	154,708	↑	46.3%

Period 5 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

743,951	↑	10.1%	3,367,424	→	-0.1%	9,788,481	↓	-1.7%
33,938	↑	17.0%	155,697	↓	-2.2%	194,600	↓	-21.4%
376,596	↑	4.2%	1,706,641	↑	6.1%	4,069,890	↑	4.2%
1,154,485	↑	8.3%	5,229,762	↑	1.8%	14,052,971	→	-0.4%

Table

18,953,584	↑	10.5%	89,824,526	↑	3.1%	270,723,650	↑	3.1%
641,104	↑	21.8%	2,863,754	↑	1.2%	3,545,366	↓	-17.6%
8,341,223	↑	3.7%	38,419,110	↑	6.8%	92,707,075	↑	5.6%
27,935,911	↑	8.6%	131,107,390	↑	4.1%	366,976,091	↑	3.5%

167,868	↑	3.2%	703,529	↓	-17.6%	2,198,566	↓	-13.3%
683,281	↑	10.0%	3,087,970	↑	6.5%	7,768,161	↑	2.1%
184,387	↑	11.8%	846,828	↑	9.5%	2,247,981	↑	4.4%
118,949	↑	1.2%	591,435	↓	-3.2%	1,838,263	↑	1.3%
1,154,485	↑	8.3%	5,229,762	↑	1.8%	14,052,971	→	-0.4%

Table

< \$15	↓	-3.8%	12,039,190	↓	-17.4%	39,053,809	↓	-9.2%
\$15 - \$20	↑	11.6%	65,076,285	↑	7.5%	163,611,649	↑	3.7%
\$20 - \$25	↑	12.1%	22,788,342	↑	9.9%	60,760,063	↑	5.7%
> \$25	↑	5.2%	31,203,573	↑	3.8%	103,550,570	↑	7.4%
Total	↑	8.6%	131,107,390	↑	4.1%	366,976,091	↑	3.5%

VINTAGES IMPORTED NON-TABLE WINES

1,438	↑	151.0%	6,938	↑	86.6%	18,948	↑	15.4%
430	↓	-13.1%	1,754	↓	-29.6%	10,744	↑	23.9%
23,008	↑	3.5%	113,391	↓	-22.6%	396,199	↓	-2.4%
115	↑	202.6%	840	↑	309.8%	1,624	↑	20.0%
4,621	↓	-5.3%	22,477	↓	-3.4%	84,883	↓	-10.2%
16,031	↓	-1.5%	83,178	↑	5.3%	250,072	↑	2.4%
970	↓	-40.6%	5,254	↓	-10.6%	20,174	↓	-6.5%
23,421	↑	6.3%	106,897	↑	6.6%	344,685	↑	12.1%
1,561	↑	1634.4%	8,060	↑	185.1%	18,810	↑	32.9%
-			-			-		
71,595	↑	4.9%	348,789	↓	-4.2%	1,146,139	↑	2.9%

Non-Table

Dessert	29,904	↑	140.5%	154,513	↑	85.6%	417,853	↑	12.1%
Fruit Wines	9,852	↓	-7.1%	36,250	↓	-33.9%	229,945	↑	24.7%
Kosher	269,932	↑	2.8%	1,308,704	↓	-27.6%	4,789,089	↓	-3.6%
Madeiras	2,966	↑	110.4%	24,621	↑	202.7%	52,205	↑	29.8%
Port	166,001	↓	-5.7%	843,649	↓	-8.3%	3,230,725	↓	-14.2%
Sake	252,505	→	-0.1%	1,274,671	↑	4.7%	3,719,205	↑	0.8%
Sherry	16,651	↓	-44.2%	98,666	↓	-12.1%	380,802	↓	-7.3%
Sparkling	928,842	↑	6.1%	4,300,941	↑	3.8%	14,252,326	↑	5.5%
Tonic Wine	30,360	↑	1758.0%	153,394	↑	194.1%	342,619	↑	29.5%
Vermouth	-			-			-		
Total	1,707,013	↑	5.2%	8,195,409	↓	-2.4%	27,414,769	↑	0.8%