## LCBO Promotional Calendar 2016/2017

Period	Period dates	Thematic	Agent deadline	Category deadline	Forecast deadline
2016/2017					
1	April 1 - April 23, 2016	Spring	WINES: 23-Oct-15 2-Oct-15 SPIRITS & BEERS:	WINFS: 23-Oct-15	6-Nov-15
2	April 24 - May 21, 2016	Spring		4-Dec-15	
3	May 22 - June 18, 2016	Spring		13-Nov-15	4-Dec-15
4	June 19 - July 16, 2016	Summer	11-Dec-15	8-Jan-16	15-Jan-16
5	July 17 - Aug 13, 2016	Summer			29-Jan-16
6	Aug 14 - Sept 10, 2016	Summer			26-Feb-16
7	Sept 11 - Oct 8, 2016	Fall	· 22-Jan-16	26-Feb-16	24-Mar-16
8	Oct 9 - Nov 5, 2016	Fall			23-Apr-16
9 & 10	Nov 6 - Dec 31, 2016	Holiday	1-Apr-16	29-Apr-16	20-May-16
11	Jan 1 - Jan 28, 2017	Winter	27-May-16	24-Jun-16	15-Jul-16
12	Jan 29 - Feb 25, 2017	Winter			19-Aug-16
13	Feb 26 - Mar 31, 2017	Winter			16-Sep-16

Updated 10/22/2015 Page 1 of 1