

ONTARIO WINE SCORECARD



Period 4 2013-14

Period 4 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

191,830	↑	8.3%	761,874	↑	5.6%	2,900,166	↑	6.1%
23,683	↓	-20.7%	73,037	↓	-7.4%	184,657	↓	-3.8%
308,799	↓	-5.9%	1,072,337	↓	-7.0%	3,674,731	↓	-4.0%
524,312	↓	-2.0%	1,907,248	↓	-2.4%	6,759,554	→	0.1%

4,416	↓	-19.6%	19,466	↓	-1.8%	63,354	↓	-3.0%
171,224	↓	-23.5%	678,037	↓	-18.9%	2,524,473	↓	-13.8%
318,758	↑	14.5%	1,098,561	↑	10.5%	3,766,077	↑	10.3%
29,914	↑	8.4%	111,184	↑	7.5%	405,650	↑	18.0%
524,312	↓	-2.0%	1,907,248	↓	-2.4%	6,759,554	→	0.1%

707,789	↑	9.3%	2,775,889	↑	7.9%	9,195,014	↑	6.1%
93,931	↑	7.2%	326,426	↑	3.7%	1,010,259	↓	-0.9%
1,357,094	↑	1.4%	5,005,696	↑	3.0%	15,810,020	↑	4.5%
2,158,814	↑	4.2%	8,108,011	↑	4.7%	26,015,293	↑	4.9%

899,619	↑	9.1%	3,537,763	↑	7.4%	12,095,180	↑	6.1%
117,614	→	0.2%	399,463	↑	1.5%	1,194,916	↓	-1.4%
1,665,893	→	0.0%	6,078,033	↑	1.1%	19,484,751	↑	2.8%
2,683,126	↑	2.9%	10,015,259	↑	3.3%	32,774,847	↑	3.8%

1,894,549	↑	6.3%	6,944,525	↑	5.3%	22,590,926	↑	5.7%
788,577	↓	-4.5%	3,070,734	↓	-1.0%	10,183,921	→	0.0%

1,393,012	↑	1.6%	5,291,574	↑	3.4%	16,770,776	↑	0.7%
938,808	↑	1.2%	3,502,256	↑	0.9%	11,789,668	↑	6.2%
321,352	↑	14.4%	1,110,126	↑	10.3%	3,805,720	↑	10.1%
29,954	↑	8.4%	111,303	↑	7.3%	408,683	↑	18.0%
2,683,126	↑	2.9%	10,015,259	↑	3.3%	32,774,847	↑	3.8%

VQA Table

Red	2,956,378	↑	12.3%	11,609,006	↑	8.7%	43,808,477	↑	8.3%
Rose	348,294	↓	-17.7%	1,072,485	↓	-2.8%	2,659,503	↓	-2.2%
White	4,523,731	↓	-3.0%	15,636,060	↓	-4.0%	52,841,975	↓	-2.2%
Total	7,828,403	↑	1.4%	28,317,551	↑	0.9%	99,309,955	↑	2.2%

VQA Table

< \$8	38,184	↓	-33.6%	168,569	↓	-17.2%	584,642	↓	-14.8%
\$8 - \$12	2,191,614	↓	-21.8%	8,596,067	↓	-17.0%	31,681,217	↓	-13.4%
\$12 - \$15	5,015,274	↑	15.9%	17,392,544	↑	12.1%	59,063,365	↑	11.1%
> \$15	583,331	↑	9.5%	2,160,371	↑	8.1%	7,980,731	↑	18.6%
Total	7,828,403	↑	1.4%	28,317,551	↑	0.9%	99,309,955	↑	2.2%

Non-VQA Table

Red	6,219,572	↑	10.5%	24,379,613	↑	8.7%	80,493,184	↑	6.3%
Rose	761,668	↑	1.0%	2,693,797	↑	0.5%	8,472,916	↓	-2.1%
White	11,783,870	↑	3.9%	43,219,999	↑	4.8%	135,726,569	↑	5.4%
Total	18,765,110	↑	5.9%	70,293,409	↑	5.9%	224,692,669	↑	5.4%

Ontario Table

Red	9,175,950	↑	11.1%	35,988,619	↑	8.7%	124,301,661	↑	7.0%
Rose	1,109,962	↓	-5.7%	3,766,282	→	-0.4%	11,132,419	↓	-2.1%
White	16,307,601	↑	1.9%	58,856,059	↑	2.3%	188,568,544	↑	3.2%
Total	26,593,513	↑	4.5%	98,610,960	↑	4.4%	324,002,624	↑	4.4%

Ontario Table Varietals

Ontario Table Varietals	19,192,075	↑	6.0%	70,283,422	↑	5.2%	230,197,488	↑	5.2%
Ontario Table Blends	7,401,438	↑	0.8%	28,327,538	↑	2.6%	93,805,136	↑	2.4%

Ontario Table

< \$8	10,908,239	↑	2.9%	41,340,274	↑	4.2%	130,099,635	→	0.0%
\$8 - \$12	10,044,981	↑	1.0%	37,536,655	↑	1.3%	126,052,088	↑	5.5%
\$12 - \$15	5,054,154	↑	15.8%	17,565,418	↑	11.9%	59,656,777	↑	10.9%
> \$15	586,139	↑	9.5%	2,168,613	↑	7.6%	8,194,124	↑	18.4%
Total	26,593,513	↑	4.5%	98,610,960	↑	4.4%	324,002,624	↑	4.4%

Period 4 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-	↓ -100.0%	13	↑ 225.0%
85	↑ 400.0%	320	↑ 788.9%	1,045	↑ 569.9%
-		-		-	
-		-		-	
6,752	↑ 25.7%	24,309	↑ 21.6%	97,214	↓ -10.3%
-		-		-	
6,837	↑ 26.9%	24,629	↑ 23.0%	98,272	↓ -9.4%

594	↓ -39.4%	2,445	↓ -29.5%	16,477	↓ -18.2%
1,381	↓ -14.1%	4,881	↓ -3.5%	25,620	↓ -9.2%
10,396	↓ -7.9%	45,633	↓ -5.5%	171,481	↓ -3.0%
67,223	↑ 2.9%	279,398	↑ 2.1%	951,105	↓ -1.4%
86,031	↓ -7.2%	327,028	↓ -6.3%	1,385,272	↓ -5.0%
-	↓ -100.0%	3	↓ -99.9%	40	↓ -99.8%
165,625	↓ -3.7%	659,388	↓ -3.3%	2,549,995	↓ -4.5%

VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	597	↑ 239.2%
Icewine	11,668	↑ 385.0%	43,989	↑ 769.3%	156,823	↑ 614.6%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	160,099	↑ 19.7%	571,238	↑ 14.7%	2,346,327	↓ -12.6%
Vermouth	-		-		-	
Total	171,767	↑ 26.1%	615,227	↑ 22.3%	2,503,747	↓ -7.5%

Non-VQA Non-Table

Dessert	32,610	↓ -37.7%	130,545	↓ -28.1%	840,260	↓ -19.9%
Fruit Wines	29,204	↓ -14.5%	102,141	↓ -4.4%	525,127	↓ -7.9%
Port	109,466	↓ -8.4%	479,989	↓ -5.8%	1,804,584	↓ -3.4%
Sherry	605,832	↑ 3.9%	2,519,634	↑ 3.4%	8,492,963	↓ -0.8%
Sparkling	738,649	↓ -8.0%	2,806,641	↓ -7.0%	11,932,304	↓ -4.0%
Vermouth	-	↓ -100.0%	22	↓ -99.9%	357	↓ -99.8%
Total	1,515,761	↓ -4.8%	6,038,972	↓ -3.8%	23,595,595	↓ -4.4%

Period 4 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

2,845,689	↑	1.9%	12,166,836	↑	3.0%	41,982,051	↑	1.4%
222,820	↓	-1.0%	688,048	↓	-2.4%	1,832,103	↓	-3.7%
2,253,519	↓	-0.9%	8,332,469	↓	-0.8%	26,151,973	→	0.0%
5,322,028	↑	0.6%	21,187,353	↑	1.3%	69,966,127	↑	0.8%

Table

35,794,936	↑	4.8%	152,510,680	↑	6.0%	527,603,015	↑	4.4%
2,596,732	↑	3.3%	7,790,657	↑	1.0%	19,937,291	↓	-1.2%
26,917,139	↑	1.2%	98,998,720	↑	1.7%	308,094,093	↑	2.8%
65,308,807	↑	3.2%	259,300,057	↑	4.1%	855,634,399	↑	3.7%

1,540,704	↓	-3.9%	6,233,253	↓	-3.9%	20,656,946	↓	-5.9%
2,370,444	↓	-1.6%	9,172,804	↓	-1.5%	30,114,040	↓	-2.4%
894,736	↑	2.5%	3,675,786	↑	7.0%	12,083,868	↑	12.2%
516,144	↑	27.1%	2,105,510	↑	25.5%	7,111,273	↑	20.9%
5,322,028	↑	0.6%	21,187,353	↑	1.3%	69,966,127	↑	0.8%

Table

12,755,707	↓	-4.4%	51,660,896	↓	-3.9%	170,733,582	↓	-6.2%
27,994,754	↓	-0.7%	108,006,079	↓	-0.6%	354,147,164	↓	-1.5%
14,145,756	↑	4.8%	57,448,959	↑	8.8%	187,900,392	↑	13.8%
10,412,590	↑	26.1%	42,184,123	↑	25.0%	142,853,261	↑	20.7%
65,308,807	↑	3.2%	259,300,057	↑	4.1%	855,634,399	↑	3.7%

3,760,833	↓	-1.2%	15,078,905	→	0.4%	49,988,519	→	0.2%
1,561,195	↑	5.0%	6,108,448	↑	3.6%	19,977,608	↑	2.1%

Imported Table Varietals

45,829,345	↑	1.2%	183,586,472	↑	3.2%	608,300,424	↑	3.0%
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Imported Table Blends

19,479,462	↑	8.2%	75,713,585	↑	6.4%	247,333,975	↑	5.4%
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LCBO IMPORTED NON-TABLE WINES

3,993	↓	-4.9%	18,790	↑	1.2%	75,382	↑	5.5%
-			-			(1)		
-			↓	-100.0%		-		
816	↓	-1.4%	3,827	↑	3.9%	16,691	↑	2.6%
12,613	↑	0.6%	55,128	↓	-1.6%	251,413	↓	-2.1%
-			-			-		
14,308	↓	-2.7%	64,685	↓	-2.8%	252,298	↓	-4.5%
216,778	↓	-0.8%	784,085	↓	-0.8%	2,999,477	↑	3.6%
6,626	↓	-7.6%	28,297	↓	-5.0%	99,971	↓	-4.1%
48,958	↓	-5.5%	199,821	↓	-1.7%	689,345	→	-0.1%
304,092	↓	-1.8%	1,154,633	↓	-1.2%	4,384,576	↑	2.0%

Non-Table

Dessert	59,489	↑	2.8%	277,582	↑	8.6%	1,087,376	↑	10.7%
Fruit Wines	-			-			(12)		
Kosher	-			↓	-100.0%		↓	-100.0%	
Madeiras	17,920	→	-0.4%	83,965	↑	5.2%	363,706	↑	3.7%
Port	252,903	↑	1.1%	1,100,925	↓	-2.0%	5,034,846	↓	-0.9%
Sake	-			-			-		
Sherry	191,749	↓	-0.7%	872,595	↓	-0.9%	3,454,523	↓	-2.1%
Sparkling	4,629,207	→	0.5%	16,709,351	→	0.4%	63,740,065	↑	3.8%
Tonic Wine	78,628	↓	-7.3%	335,927	↓	-4.9%	1,186,438	↓	-3.4%
Vermouth	551,128	↓	-5.5%	2,248,848	↓	-1.7%	7,768,109	↑	1.0%
Total	5,781,024	→	-0.2%	21,629,193	→	0.0%	82,635,051	↑	2.9%

Period 4 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

14,385	↑	44.2%	58,786	↑	37.6%	211,608	↑	9.9%
12,408	↓	-11.2%	31,958	↓	-16.9%	63,038	↓	-11.3%
26,510	↑	14.8%	90,133	↑	5.2%	289,081	↓	-0.6%
53,303	↑	13.3%	180,877	↑	8.4%	563,727	↑	1.7%

VQA Table

Red	362,116	↑	36.5%	1,499,892	↑	34.6%	5,398,110	↑	10.2%
Rose	229,242	↓	-10.5%	590,750	↓	-14.6%	1,163,185	↓	-9.1%
White	576,184	↑	9.6%	1,987,253	↑	4.0%	6,434,686	↑	1.2%
Total	1,167,542	↑	11.5%	4,077,895	↑	9.7%	12,995,981	↑	3.7%

7,664	↑	80.3%	21,863	↑	26.1%	63,825	↓	-6.5%
36,907	↑	4.5%	122,806	↑	0.9%	380,822	↑	0.8%
5,732	↑	25.9%	23,133	↑	44.6%	75,557	↑	15.6%
3,000	↑	2.5%	13,075	↑	11.1%	43,523	↑	0.8%
53,303	↑	13.3%	180,877	↑	8.4%	563,727	↑	1.7%

VQA Table

< \$15	128,888	↑	81.2%	372,409	↑	26.6%	1,123,561	↓	-3.0%
\$15 - \$20	761,932	↑	4.5%	2,550,907	↑	1.9%	8,031,161	↑	2.3%
\$20 - \$25	158,383	↑	25.3%	634,962	↑	43.3%	2,086,551	↑	19.0%
> \$25	118,339	↓	-2.0%	519,617	↑	9.4%	1,754,708	↓	-1.3%
Total	1,167,542	↑	11.5%	4,077,895	↑	9.7%	12,995,981	↑	3.7%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
4,744	↑	7.5%	15,545	↑	3.6%	63,565	↓	-0.9%
538	↑	6.5%	2,470	↑	25.8%	8,306	↓	-11.8%
5,282	↑	7.4%	18,015	↑	6.2%	71,871	↓	-2.3%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	451,905	↑	2.6%	1,522,544	↑	1.6%	6,242,638	↓	-1.2%
Sparkling	19,345	↑	4.5%	86,349	↑	27.8%	296,483	↑	3.4%
Total	471,250	↑	2.7%	1,608,893	↑	2.7%	6,539,121	↓	-1.0%

-			-			-		
261	↑	832.1%	639	↑	532.7%	3,185	↑	50.6%
119	↓	-27.0%	545	→	0.2%	2,131	↑	41.0%
-			-			-		
380	↑	99.0%	1,184	↑	83.6%	5,316	↑	46.6%

Non-VQA Non-Table

Dessert	-			-			-		
Fruit Wines	5,720	↑	856.5%	13,681	↑	552.1%	68,613	↑	58.9%
Sake	4,451	↓	-26.8%	20,484	→	0.1%	80,336	↑	40.8%
Sparkling	-			-			-		
Total	10,171	↑	52.3%	34,165	↑	51.5%	148,949	↑	48.6%

Period 4 2013-14

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\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

661,065	↑	3.6%	2,623,947	↓	-2.6%	9,720,415	↓	-2.5%
42,156	↓	-5.0%	121,772	↓	-6.5%	189,672	↓	-26.1%
372,831	↑	4.2%	1,330,206	↑	6.6%	4,054,710	↑	4.2%
1,076,052	↑	3.4%	4,075,925	→	0.1%	13,964,797	↓	-1.1%

Table

17,758,248	↑	6.7%	70,870,975	↑	1.3%	268,917,884	↑	2.5%
807,313	→	0.4%	2,222,652	↓	-3.5%	3,430,831	↓	-22.8%
8,384,983	↑	4.0%	30,077,909	↑	7.7%	92,412,459	↑	5.8%
Total	↑	5.6%	103,171,536	↑	3.0%	364,761,174	↑	3.0%

125,950	↓	-20.5%	532,660	↓	-23.0%	2,189,911	↓	-16.4%
662,794	↑	9.8%	2,404,570	↑	5.6%	7,706,479	↑	2.0%
171,204	↑	11.3%	663,687	↑	9.1%	2,230,947	↑	4.4%
116,104	↓	-6.7%	475,008	↓	-4.2%	1,837,460	↑	1.7%
1,076,052	↑	3.4%	4,075,925	→	0.1%	13,964,797	↓	-1.1%

Table

< \$15	↓	-21.0%	9,269,293	↓	-21.3%	39,092,589	↓	-11.5%
\$15 - \$20	↑	10.9%	50,662,094	↑	6.6%	162,103,824	↑	3.5%
\$20 - \$25	↑	10.9%	17,829,756	↑	9.4%	60,278,931	↑	5.8%
> \$25	↑	3.0%	25,410,393	↑	3.3%	103,285,830	↑	7.3%
Total	↑	5.6%	103,171,536	↑	3.0%	364,761,174	↑	3.0%

VINTAGES IMPORTED NON-TABLE WINES

1,334	↑	115.2%	5,500	↑	74.7%	18,079	↑	7.4%
511	↓	-39.7%	1,325	↓	-33.7%	10,809	↑	20.7%
21,063	↓	-4.3%	90,397	↓	-27.3%	395,416	↓	-2.4%
94	↑	118.6%	728	↑	338.6%	1,548	↑	8.6%
3,990	↓	-8.3%	17,868	↓	-2.9%	85,131	↓	-10.0%
15,329	↑	5.7%	67,155	↑	7.1%	250,323	↑	3.2%
743	↓	-32.4%	4,287	↑	0.8%	20,839	↓	-2.3%
21,386	→	-0.3%	83,499	↑	6.6%	343,277	↑	10.9%
1,580	↑	314.7%	6,498	↑	137.4%	17,340	↑	14.6%
-			-			-		
66,030	↑	1.1%	277,257	↓	-6.3%	1,142,762	↑	2.5%

Non-Table

Dessert	30,402	↑	123.5%	124,609	↑	75.9%	400,381	↑	4.7%
Fruit Wines	10,933	↓	-38.5%	26,398	↓	-40.4%	230,694	↑	23.2%
Kosher	240,914	↓	-6.6%	1,038,774	↓	-32.8%	4,781,717	↓	-3.7%
Madeiras	2,840	↑	87.7%	21,659	↑	222.1%	50,653	↑	21.4%
Port	153,443	↓	-8.9%	677,653	↓	-8.9%	3,240,769	↓	-14.0%
Sake	241,277	↑	10.9%	1,022,167	↑	5.9%	3,719,376	↑	1.8%
Sherry	15,017	↓	-28.8%	82,018	→	-0.5%	393,989	↓	-3.0%
Sparkling	856,241	↓	-3.1%	3,372,117	↑	3.2%	14,199,137	↑	4.6%
Tonic Wine	31,252	↑	344.3%	123,034	↑	143.5%	313,893	↑	11.1%
Vermouth	-			-			-		
Total	1,582,319	→	-0.4%	6,488,429	↓	-4.2%	27,330,609	→	0.2%