

ONTARIO WINE SCORECARD



Period 1 2014-15

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

202,452	12.2%	202,452	12.2%	2,947,231	3.2%
10,363	-3.1%	10,363	-3.1%	192,407	0.8%
254,981	14.2%	254,981	14.2%	3,606,924	-2.6%
467,796 	12.9%	467,796 	12.9%	6,746,562 	-0.1%

5,007	-34.6%	5,007	-34.6%	89,214	-20.7%
153,758	-0.3%	153,758	-0.3%	2,318,665	-11.0%
279,692	24.1%	279,692	24.1%	3,888,994	8.0%
29,339	7.8%	29,339	7.8%	449,689	4.6%
467,796 	12.9%	467,796 	12.9%	6,746,562 	-0.1%

749,185	14.2%	749,185	14.2%	9,831,584	9.2%
74,696	13.9%	74,696	13.9%	1,023,142	3.3%
1,207,939	10.1%	1,207,939	10.1%	16,360,706	4.7%
2,031,820 	11.7%	2,031,820 	11.7%	27,215,432 	6.3%

951,637	13.8%	951,637	13.8%	12,778,815	7.8%
85,059	11.5%	85,059	11.5%	1,215,549	2.9%
1,462,920	10.8%	1,462,920	10.8%	19,967,630	3.3%
2,499,616 	11.9%	2,499,616 	11.9%	33,961,994 	4.9%

1,766,002	13.5%	1,766,002	13.5%	23,774,215	7.2%
733,614	8.3%	733,614	8.3%	10,187,779	0.0%

1,280,547	6.1%	1,280,547	6.1%	17,394,209	4.5%
907,343	17.7%	907,343	17.7%	12,188,128	4.6%
282,367	23.6%	282,367	23.6%	3,926,387	7.8%
29,359	7.8%	29,359	7.8%	453,270	4.7%
2,499,616 	11.9%	2,499,616 	11.9%	33,961,994 	4.9%

VQA Table

Red	3,107,458	13.3%	3,107,458	13.3%	45,063,604	5.0%
Rose	150,174	-3.8%	150,174	-3.8%	2,785,617	3.2%
White	3,710,424	14.3%	3,710,424	14.3%	52,534,240	-0.6%
Total	6,968,056 	13.4%	6,968,056 	13.4%	100,383,461 	1.9%

VQA Table

< \$8	46,319	-38.9%	46,319	-38.9%	870,467	-26.5%
\$8 - \$12	1,952,984	-0.3%	1,952,984	-0.3%	29,256,859	-10.2%
\$12 - \$15	4,403,715	22.8%	4,403,715	22.8%	61,565,016	9.2%
> \$15	565,038	8.2%	565,038	8.2%	8,691,119	3.8%
Total	6,968,056 	13.4%	6,968,056 	13.4%	100,383,461 	1.9%

Non-VQA Table

Red	6,650,559	16.1%	6,650,559	16.1%	86,874,753	10.5%
Rose	641,240	16.6%	641,240	16.6%	8,613,815	2.7%
White	10,339,347	10.0%	10,339,347	10.0%	141,318,011	5.8%
Total	17,631,146 	12.4%	17,631,146 	12.4%	236,806,579 	7.4%

Ontario Table

Red	9,758,017	15.2%	9,758,017	15.2%	131,938,357	8.5%
Rose	791,414	12.1%	791,414	12.1%	11,399,432	2.8%
White	14,049,771	11.1%	14,049,771	11.1%	193,852,251	4.0%
Total	24,599,202 	12.7%	24,599,202 	12.7%	337,190,040 	5.7%

Ontario Table Varietals

Ontario Table Varietals	17,894,231	14.1%	17,894,231	14.1%	243,784,944	7.4%
Ontario Table Blends	6,704,971	9.2%	6,704,971	9.2%	93,405,096	1.5%

Ontario Table

< \$8	9,971,891	6.1%	9,971,891	6.1%	136,238,989	5.4%
\$8 - \$12	9,617,217	16.3%	9,617,217	16.3%	129,883,559	4.6%
\$12 - \$15	4,443,730	22.4%	4,443,730	22.4%	62,124,757	9.1%
> \$15	566,364	8.3%	566,364	8.3%	8,942,735	4.1%
Total	24,599,202 	12.7%	24,599,202 	12.7%	337,190,040 	5.7%

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		-	↓ -100.0%
34	↓ -57.5%	34	↓ -57.5%	939	↑ 12.6%
93	↑ 45.3%	93	↑ 45.3%	1,468	↑ 147.6%
-		-		-	
-		-		-	
7,458	↑ 45.9%	7,458	↑ 45.9%	103,262	↑ 11.1%
-		-		-	
7,585	↑ 44.3%	7,585	↑ 44.3%	105,669	↑ 11.9%

587	↑ 7.1%	587	↑ 7.1%	11,700	↓ -31.5%
1,454	↑ 28.8%	1,454	↑ 28.8%	28,185	↑ 9.6%
9,823	↓ -14.4%	9,823	↓ -14.4%	158,933	↓ -8.1%
66,487	↓ -6.3%	66,487	↓ -6.3%	936,598	↓ -1.0%
77,776	↑ 10.5%	77,776	↑ 10.5%	1,330,230	↓ -4.6%
-	↓ -100.0%	-	↓ -100.0%	(1)	↓ -100.1%
156,127	↑ 1.0%	156,127	↑ 1.0%	2,465,645	↓ -3.6%

VQA Non-Table

Dessert	-	-	-	↓ -100.0%		
Icewine	4,054	↓ -63.1%	4,054	↓ -63.1%	120,942	↓ -5.5%
Fruit Wines	3,156	↑ 41.6%	3,156	↑ 41.6%	50,112	↑ 141.7%
Port	-	-	-	-		
Sherry	-	-	-	-		
Sparkling	168,868	↑ 45.7%	168,868	↑ 45.7%	2,529,443	↑ 11.7%
Vermouth	-	-	-	-		
Total	176,078	↑ 36.3%	176,078	↑ 36.3%	2,700,497	↑ 11.9%

Non-VQA Non-Table

Dessert	31,181	↑ 8.9%	31,181	↑ 8.9%	604,590	↓ -30.8%
Fruit Wines	29,919	↑ 27.1%	29,919	↑ 27.1%	582,542	↑ 10.4%
Port	103,118	↓ -14.7%	103,118	↓ -14.7%	1,671,963	↓ -8.2%
Sherry	599,178	↓ -6.5%	599,178	↓ -6.5%	8,436,459	↔ 0.2%
Sparkling	661,845	↑ 9.9%	661,845	↑ 9.9%	11,445,226	↓ -4.9%
Vermouth	-	↓ -100.0%	-	↓ -100.0%	(9)	↓ -100.1%
Total	1,425,241	↑ 0.6%	1,425,241	↑ 0.6%	22,740,771	↓ -4.0%

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,046,697	↑	1.2%	3,046,697	↑	1.2%	41,946,662	↑	1.1%
123,005	↑	20.5%	123,005	↑	20.5%	1,790,244	↓	-1.7%
1,855,441	↑	3.6%	1,855,441	↑	3.6%	25,946,880	↓	-0.6%
5,025,143	↑	2.4%	5,025,143	↑	2.4%	69,683,786	→	0.3%

Table

Red	38,857,536	↑	3.6%	38,857,536	↑	3.6%	534,698,272	↑	3.2%
Rose	1,334,992	↑	21.9%	1,334,992	↑	21.9%	19,826,193	↑	1.0%
White	22,291,705	↑	6.0%	22,291,705	↑	6.0%	310,207,361	↑	1.5%
Total	62,484,233	↑	4.8%	62,484,233	↑	4.8%	864,731,826	↑	2.5%

1,464,604	↓	-1.7%	1,464,604	↓	-1.7%	20,346,744	↓	-2.7%
2,068,272	→	0.5%	2,068,272	→	0.5%	28,987,492	↓	-2.5%
867,811	↑	6.7%	867,811	↑	6.7%	11,912,625	↑	5.3%
624,456	↑	14.9%	624,456	↑	14.9%	8,436,925	↑	12.6%
5,025,143	↑	2.4%	5,025,143	↑	2.4%	69,683,786	→	0.3%

Table

< \$8	12,154,847	↓	-1.6%	12,154,847	↓	-1.6%	169,066,759	↓	-2.6%
\$8 - \$12	24,504,829	↑	1.4%	24,504,829	↑	1.4%	343,262,264	↓	-1.6%
\$12 - \$15	13,528,714	↑	8.3%	13,528,714	↑	8.3%	185,460,979	↑	6.8%
> \$15	12,295,843	↑	15.8%	12,295,843	↑	15.8%	166,941,824	↑	13.2%
Total	62,484,233	↑	4.8%	62,484,233	↑	4.8%	864,731,826	↑	2.5%

3,602,137	↑	1.8%	3,602,137	↑	1.8%	50,678,092	→	0.0%
1,423,006	↑	4.2%	1,423,006	↑	4.2%	19,005,694	↑	1.3%

Imported Table Varietals

Imported Table Blends

44,474,544	↑	3.9%	44,474,544	↑	3.9%	625,553,119	↑	2.2%
18,009,689	↑	7.1%	18,009,689	↑	7.1%	239,178,707	↑	3.4%

LCBO IMPORTED NON-TABLE WINES

4,816	↓	-5.0%	4,816	↓	-5.0%	69,463	↓	-7.4%
-			-			-	↓	-100.0%
-			-			-	↓	-100.0%
1,059	↑	1.2%	1,059	↑	1.2%	16,161	↓	-2.4%
17,337	↑	24.0%	17,337	↑	24.0%	257,968	↑	2.9%
-			-			-		
16,605	↓	-3.2%	16,605	↓	-3.2%	243,334	↓	-3.7%
177,874	↑	14.4%	177,874	↑	14.4%	3,025,858	↑	0.9%
6,694	→	0.3%	6,694	→	0.3%	98,578	↓	-1.8%
48,817	↑	3.2%	48,817	↑	3.2%	673,542	↓	-2.3%
273,202	↑	10.7%	273,202	↑	10.7%	4,384,904	→	0.0%

Non-Table

Dessert	78,248	↑	6.6%	78,248	↑	6.6%	1,060,297	↓	-0.6%
Fruit Wines	-			-			-	↓	-100.0%
Kosher	-			-			(11)	↓	-191.7%
Madeiras	23,139	↑	1.2%	23,139	↑	1.2%	353,911	↓	-1.7%
Port	343,315	↑	23.1%	343,315	↑	23.1%	5,293,230	↑	5.3%
Sake	-			-			-		
Sherry	230,765	→	-0.3%	230,765	→	-0.3%	3,385,674	↓	-1.8%
Sparkling	3,751,227	↑	14.0%	3,751,227	↑	14.0%	65,532,212	↑	3.1%
Tonic Wine	79,968	↑	0.8%	79,968	↑	0.8%	1,170,109	↓	-1.8%
Vermouth	557,837	↑	4.3%	557,837	↑	4.3%	7,585,238	↓	-2.5%
Total	5,064,499	↑	12.3%	5,064,499	↑	12.3%	84,380,660	↑	2.3%

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

19,840	↑	38.4%	19,840	↑	38.4%	245,985	↑	27.0%
4,242	↑	40.0%	4,242	↑	40.0%	76,630	↑	16.6%
25,566	↑	34.9%	25,566	↑	34.9%	327,173	↑	11.7%
49,648	↑	36.7%	49,648	↑	36.7%	649,788	↑	17.7%

VQA Table

Red	476,922	↑	31.9%	476,922	↑	31.9%	6,116,565	↑	23.1%
Rose	75,068	↑	34.1%	75,068	↑	34.1%	1,391,739	↑	15.3%
White	545,488	↑	28.2%	545,488	↑	28.2%	7,113,271	↑	9.9%
Total	1,097,478	↑	30.2%	1,097,478	↑	30.2%	14,621,575	↑	15.6%

6,477	↑	27.9%	6,477	↑	27.9%	91,199	↑	33.6%
32,177	↑	42.6%	32,177	↑	42.6%	422,707	↑	13.8%
7,591	↑	40.9%	7,591	↑	40.9%	88,486	↑	28.3%
3,403	↑	2.8%	3,403	↑	2.8%	47,396	↑	8.7%
49,648	↑	36.7%	49,648	↑	36.7%	649,788	↑	17.7%

VQA Table

< \$15	105,652	↑	18.6%	105,652	↑	18.6%	1,592,619	↑	34.7%
\$15 - \$20	662,366	↑	39.2%	662,366	↑	39.2%	8,764,593	↑	12.0%
\$20 - \$25	196,492	↑	34.9%	196,492	↑	34.9%	2,377,569	↑	26.0%
> \$25	132,968	→	0.3%	132,968	→	0.3%	1,886,794	↑	7.5%
Total	1,097,478	↑	30.2%	1,097,478	↑	30.2%	14,621,575	↑	15.6%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
3,258	↑	7.3%	3,258	↑	7.3%	62,608	↑	0.9%
973	↑	55.7%	973	↑	55.7%	13,605	↑	72.0%
4,231	↑	15.5%	4,231	↑	15.5%	76,213	↑	8.9%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	326,725	↑	7.7%	326,725	↑	7.7%	6,102,906	↓	-1.0%
Sparkling	30,418	↑	41.8%	30,418	↑	41.8%	462,199	↑	63.8%
Total	357,143	↑	9.9%	357,143	↑	9.9%	6,565,105	↑	1.9%

-			-			-		
370	↑	164.3%	370	↑	164.3%	4,807	↑	74.9%
215	↑	50.3%	215	↑	50.3%	2,038	↓	-5.5%
6			6			92		
17			17			471		
608	↑	114.8%	608	↑	114.8%	7,408	↑	51.0%

Non-VQA Non-Table

Dessert	-			-			-		
Fruit Wines	11,810	↑	302.7%	11,810	↑	302.7%	133,339	↑	125.3%
Sake	7,675	↑	42.1%	7,675	↑	42.1%	76,439	↓	-6.1%
Sparkling	175			175			2,671		
Port	508			508			14,083		
Total	20,168	↑	141.9%	20,168	↑	141.9%	226,532	↑	61.2%

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

688,787	↑	10.6%	688,787	↑	10.6%	10,055,600	↑	3.5%
6,149	↑	4.3%	6,149	↑	4.3%	216,111	↑	11.2%
322,792	↑	15.2%	322,792	↑	15.2%	4,175,119	↑	5.3%
1,017,728	↑	12.0%	1,017,728	↑	12.0%	14,446,830	↑	4.1%

Table

Red	18,563,584	↑	11.7%	18,563,584	↑	11.7%	274,329,375	↑	2.7%
Rose	120,994	↑	13.5%	120,994	↑	13.5%	4,059,917	↑	17.6%
White	7,219,407	↑	13.1%	7,219,407	↑	13.1%	95,577,880	↑	5.8%
Total	25,903,985	↑	12.1%	25,903,985	↑	12.1%	373,967,172	↑	3.6%

79,064	↓	-37.1%	79,064	↓	-37.1%	1,572,151	↓	-22.6%
630,223	↑	17.8%	630,223	↑	17.8%	8,531,062	↑	10.1%
167,137	↑	23.4%	167,137	↑	23.4%	2,390,432	↑	15.8%
141,304	↑	25.2%	141,304	↑	25.2%	1,953,185	↓	-4.1%
1,017,728	↑	12.0%	1,017,728	↑	12.0%	14,446,830	↑	4.1%

Table

< \$15	1,327,124	↓	-41.8%	1,327,124	↓	-41.8%	27,131,082	↓	-25.0%
\$15 - \$20	13,222,307	↑	18.1%	13,222,307	↑	18.1%	180,005,527	↑	11.3%
\$20 - \$25	4,451,134	↑	22.3%	4,451,134	↑	22.3%	63,859,626	↑	15.9%
> \$25	6,903,420	↑	15.2%	6,903,420	↑	15.2%	102,970,937	↓	-4.5%
Total	25,903,985	↑	12.1%	25,903,985	↑	12.1%	373,967,172	↑	3.6%

VINTAGES IMPORTED NON-TABLE WINES

1,131	↓	-23.2%	1,131	↓	-23.2%	18,273	↑	13.6%
513	↑	56.4%	513	↑	56.4%	9,098	↓	-22.5%
66,183	↑	207.0%	66,183	↑	207.0%	399,192	↑	1.2%
-			-			7	↑	600.0%
38	↓	-87.4%	38	↓	-87.4%	1,168	↓	-6.9%
5,987	↑	12.9%	5,987	↑	12.9%	75,037	↓	-14.0%
20,486	↑	11.4%	20,486	↑	11.4%	255,951	↑	3.8%
1,713	↑	8.6%	1,713	↑	8.6%	15,701	↓	-26.1%
19,914	↑	1.5%	19,914	↑	1.5%	328,786	↓	-1.6%
1,036	↓	-12.4%	1,036	↓	-12.4%	17,095	↑	24.2%
218			218			1,174		
117,219	↑	68.1%	117,219	↑	68.1%	1,121,482	↔	-0.4%

Non-Table

Dessert	24,556	↓	-24.7%	24,556	↓	-24.7%	401,256	↑	13.5%
Fruit Wines	12,381	↑	99.5%	12,381	↑	99.5%	233,397	↓	-7.5%
Kosher	933,162	↑	281.6%	933,162	↑	281.6%	4,872,189	↑	1.6%
Icewine	62	↓	-200.0%	62	↓	-200.0%	1,174	↑	534.6%
Madeiras	1,797	↓	-79.5%	1,797	↓	-79.5%	40,732	↓	-5.0%
Port	456,857	↑	142.0%	456,857	↑	142.0%	3,446,114	↑	2.9%
Sake	288,908	↑	7.0%	288,908	↑	7.0%	3,793,881	↑	3.6%
Sherry	30,596	↑	4.6%	30,596	↑	4.6%	322,359	↓	-19.8%
Sparkling	777,039	↑	6.2%	777,039	↑	6.2%	14,086,104	↑	0.5%
Tonic Wine	21,585	↑	1.6%	21,585	↑	1.6%	335,098	↑	37.2%
Vermouth	4,188			4,188			33,866		
Total	2,551,131	↑	66.4%	2,551,131	↑	66.4%	27,566,170	↑	1.7%

Period 1 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

TOTAL LCBO WINES & VINTAGES

517,444	14.8%	517,444	14.8%	7,396,350	1.3%
2,031,839	11.7%	2,031,839	11.7%	27,215,677	6.3%
2,549,283	12.3%	2,549,283	12.3%	34,612,027	5.2%
6,042,871	3.9%	6,042,871	3.9%	84,130,616	1.0%
8,592,154 	6.3%	8,592,154 	6.3%	118,742,643 	2.2%

VQA Table	8,065,534	15.4%	8,065,534	15.4%	115,005,036	3.5%
Non-VQA Table	17,631,800	12.4%	17,631,800	12.4%	236,816,349	7.4%
Ontario Table	25,697,334	13.4%	25,697,334	13.4%	351,821,385	6.1%
Imported Table	88,388,218	6.8%	88,388,218	6.8%	1,238,698,998	2.8%
Total Table	114,085,552 	8.2%	114,085,552 	8.2%	1,590,520,383 	3.5%

11,816	32.5%	11,816	32.5%	181,882	10.6%
156,735	1.2%	156,735	1.2%	2,473,053	-3.5%
168,551	2.9%	168,551	2.9%	2,654,935	-2.6%
390,421	23.4%	390,421	23.4%	5,506,386	-0.1%
558,972 	16.4%	558,972 	16.4%	8,161,321 	-0.9%

VQA Non-Table	533,221	17.4%	533,221	17.4%	9,265,602	4.6%
Non-VQA Non-Table	1,445,409	1.5%	1,445,409	1.5%	22,967,303	-3.6%
Ontario Non-Table	1,978,630	5.3%	1,978,630	5.3%	32,232,905	-1.4%
Imported Non-Table	7,615,630	26.0%	7,615,630	26.0%	111,946,830	2.2%
Total Non-Table	9,594,260 	21.1%	9,594,260 	21.1%	144,179,735 	1.3%

529,260	15.1%	529,260	15.1%	7,578,232	1.5%
2,188,574	10.9%	2,188,574	10.9%	29,688,730	5.4%
2,717,834	11.7%	2,717,834	11.7%	37,266,962	4.6%
6,433,292	4.9%	6,433,292	4.9%	89,637,002	0.9%
9,151,126 	6.9%	9,151,126 	6.9%	126,903,964 	2.0%

Total VQA	8,598,755	15.6%	8,598,755	15.6%	124,270,638	3.6%
Total Non-VQA	19,077,209	11.5%	19,077,209	11.5%	259,783,652	6.3%
Total Ontario	27,675,964	12.8%	27,675,964	12.8%	384,054,290	5.4%
Total Imported	96,003,848	8.1%	96,003,848	8.1%	1,350,645,828	2.8%
Total Wines	123,679,812 	9.1%	123,679,812 	9.1%	1,734,700,118 	3.4%