

Ontario Wine Scorecard



Period 7 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

338,403	↑	5.1%	1,579,196	↑	5.1%	3,003,293	↑	2.9%
15,877	↓	-1.5%	130,367	↑	1.6%	194,771	↑	3.2%
376,218	↑	2.2%	2,057,246	↑	2.5%	3,630,332	→	0.0%
730,498	↑	3.4%	3,766,809	↑	3.5%	6,828,396	↑	1.3%

8	↓	-99.6%	346	↓	-98.4%	14,952	↓	-74.2%
271,663	↑	7.3%	1,357,868	↓	-3.9%	2,493,760	↓	-7.9%
414,816	↑	2.1%	2,191,895	↑	8.6%	3,924,743	↑	8.5%
44,011	↓	-1.2%	216,700	↑	16.2%	394,941	↑	11.4%
730,498	↑	3.4%	3,766,809	↑	3.5%	6,828,396	↑	1.3%

923,966	↑	10.5%	5,615,299	↑	11.0%	10,295,943	↑	10.3%
88,569	↑	5.7%	598,669	↑	4.4%	1,039,225	↑	2.2%
1,437,959	↑	6.4%	9,613,674	↑	6.5%	16,831,691	↑	5.5%
2,450,494	↑	7.9%	15,827,642	↑	8.0%	28,166,859	↑	7.1%

1,262,369	↑	9.0%	7,194,495	↑	9.7%	13,299,236	↑	8.5%
104,446	↑	4.6%	729,036	↑	3.9%	1,233,996	↑	2.4%
1,814,177	↑	5.5%	11,670,920	↑	5.7%	20,462,023	↑	4.5%
3,180,992	↑	6.9%	19,594,451	↑	7.1%	34,995,255	↑	5.9%

2,235,900	↑	8.7%	13,636,311	↑	10.6%	24,155,884	↑	9.3%
951,013	↑	3.4%	5,965,018	→	-0.1%	10,846,249	↓	-0.9%

1,730,695	↑	10.0%	10,785,965	↑	7.1%	19,166,270	↑	5.1%
994,166	↑	4.6%	6,386,692	↑	6.4%	11,478,339	↑	6.3%
418,041	↑	2.1%	2,211,972	↑	8.5%	3,962,583	↑	8.4%
44,011	↓	-1.2%	216,700	↑	16.2%	394,941	↑	11.4%
3,186,913	↑	7.1%	19,601,329	↑	7.1%	35,002,133	↑	5.9%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VQA Table

5,161,580	↑	5.1%	24,210,496	↑	5.7%	46,063,111	↑	3.9%
228,561	↓	-0.8%	1,895,377	↑	1.1%	2,812,928	↑	2.8%
5,429,928	↑	2.4%	30,129,432	↑	3.1%	53,069,228	↑	0.8%
10,820,069	↑	3.6%	56,235,305	↑	4.2%	101,945,267	↑	2.3%

VQA Table

< \$8	58	↓	-99.7%	2,660	↓	-98.9%	177,203	↓	-72.8%
\$8 - \$12	3,371,147	↑	6.1%	17,097,447	↓	-5.2%	31,424,317	↓	-9.1%
\$12 - \$15	6,578,953	↑	2.7%	34,879,590	↑	8.7%	62,543,875	↑	8.8%
> \$15	869,911	↑	3.5%	4,255,608	↑	17.4%	7,799,872	↑	11.8%
Total	10,820,069	↑	3.6%	56,235,305	↑	4.2%	101,945,267	↑	2.3%

Non-VQA Table

Red	8,154,436	↑	11.5%	49,900,388	↑	12.2%	91,365,556	↑	11.6%
Rose	753,500	↑	7.8%	5,035,562	↑	5.6%	8,789,623	↑	3.4%
White	12,301,192	↑	6.4%	83,169,887	↑	6.7%	145,337,152	↑	5.8%
Total	21,209,128	↑	8.3%	138,105,837	↑	8.6%	245,492,331	↑	7.8%

Ontario Table

Red	13,316,016	↑	8.9%	74,110,884	↑	10.0%	137,428,667	↑	8.9%
Rose	982,061	↑	5.7%	6,930,939	↑	4.3%	11,602,551	↑	3.3%
White	17,731,120	↑	5.1%	113,299,319	↑	5.7%	198,406,380	↑	4.4%
Total	32,029,197	↑	6.7%	194,341,142	↑	7.2%	347,437,598	↑	6.1%

Ontario Table Varietals

23,198,687	↑	8.3%	140,355,269	↑	10.5%	249,194,054	↑	9.0%
8,896,941	↑	3.3%	54,064,099	→	-0.1%	98,321,770	→	-0.5%

Ontario Table

< \$8	13,656,888	↑	9.3%	86,124,257	↑	7.0%	152,875,231	↑	5.2%
\$8 - \$12	10,941,634	↑	6.9%	68,859,806	↑	6.4%	123,730,686	↑	5.8%
\$12 - \$15	6,627,195	↑	2.8%	35,179,697	↑	8.6%	63,110,035	↑	8.7%
> \$15	869,911	↑	3.5%	4,255,608	↑	17.4%	7,799,872	↑	11.8%
Total	32,095,628	↑	6.9%	194,419,368	↑	7.3%	347,515,824	↑	6.1%

LCBO ONTARIO TABLE WINES

Period 7 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		-	↓ -100.0%
35	↓ -47.8%	255	↓ -52.4%	1,096	↓ -7.3%
-		-		-	
-		-		-	
7,719	↑ 9.6%	49,186	↑ 16.4%	107,859	↑ 9.9%
-		-		-	
7,754	↑ 9.1%	49,441	↑ 15.6%	108,955	↑ 9.7%

776	↓ -43.3%	4,727	↓ -8.1%	14,815	↓ -20.2%
7,198	↑ 48.4%	21,269	↑ 54.6%	36,813	↑ 35.5%
11,179	↓ -12.3%	70,612	↓ -11.7%	151,222	↓ -11.1%
73,494	↓ -1.9%	482,404	↓ -1.6%	933,242	↓ -2.3%
87,693	↓ -2.9%	578,464	↓ -1.0%	1,316,807	↓ -4.0%
-	↓ -100.0%	-	↓ -100.0%	1	↓ -200.0%
180,340	↓ -2.1%	1,157,476	↓ -1.4%	2,452,900	↓ -3.5%

VQA Non-Table

Dessert	-	-	-	↓ -100.0%		
Icewine	4,744	↓ -48.7%	33,088	↓ -55.2%	135,473	↓ -22.9%
Fruit Wines	-	-	-			
Port	-	-	-			
Sherry	-	-	-			
Sparkling	182,778	↑ 2.8%	1,183,087	↑ 16.1%	2,640,805	↑ 11.0%
Vermouth	-	-	-			
Total	187,522	→ 0.2%	1,216,175	↑ 11.3%	2,776,278	↑ 8.6%

Non-VQA Non-Table

Dessert	39,518	↓ -36.2%	246,538	↓ -8.2%	831,231	↓ -17.4%
Fruit Wines	144,021	↑ 48.9%	446,471	↑ 54.5%	782,768	↑ 36.8%
Port	117,308	↓ -12.7%	743,094	↓ -11.7%	1,591,545	↓ -11.0%
Sherry	661,470	↓ -2.0%	4,343,146	↓ -1.7%	8,402,519	↓ -1.8%
Sparkling	746,729	↓ -3.6%	4,960,775	↓ -1.2%	11,323,446	↓ -4.1%
Vermouth	-	↓ -100.0%	-	↓ -100.0%	7	↓ -200.0%
Total	1,709,046	↓ -1.9%	10,740,024	↓ -0.9%	22,931,516	↓ -3.4%

Period 7 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,317,786	↑	1.7%	21,630,785	↑	0.6%	42,031,027	→	-0.4%
125,794	↓	-2.2%	1,183,746	↑	2.5%	1,798,685	↓	-1.2%
2,077,642	↑	1.4%	14,785,589	↑	0.7%	25,991,170	↓	-0.6%
5,521,222	↑	1.5%	37,600,120	↑	0.7%	69,820,882	→	-0.5%

Table

42,564,024	↑	3.2%	276,271,918	↑	2.2%	539,257,914	↑	1.3%
1,384,869	↑	1.4%	13,600,681	↑	4.8%	20,205,025	↑	1.5%
24,915,209	↑	2.3%	177,779,859	↑	1.7%	311,871,876	↑	0.6%
68,864,102	↑	2.8%	467,652,458	↑	2.1%	871,334,815	↑	1.0%

1,634,358	↓	-2.3%	11,015,551	↓	-2.5%	20,504,077	↓	-3.0%
2,239,684	↑	0.7%	15,290,522	→	-0.1%	27,843,727	↓	-2.2%
1,046,111	↑	10.1%	7,035,983	↑	2.8%	13,198,752	↑	2.0%
601,069	↑	1.4%	4,258,064	↑	9.2%	8,274,326	↑	8.6%
5,521,222	↑	1.5%	37,600,120	↑	0.7%	69,820,882	→	-0.5%

Table

13,577,237	↓	-2.9%	91,591,933	↓	-2.9%	170,624,497	↓	-3.0%
26,443,941	↑	1.1%	180,670,635	→	0.2%	329,478,672	↓	-1.7%
16,458,638	↑	9.7%	109,935,639	↑	3.7%	205,451,899	↑	2.9%
12,384,286	↑	4.6%	85,454,251	↑	10.2%	165,779,747	↑	9.3%
68,864,102	↑	2.8%	467,652,458	↑	2.1%	871,334,815	↑	1.0%

4,120,157	↑	1.4%	27,983,898	↑	0.8%	51,910,601	↓	-0.6%
1,401,065	↑	1.8%	9,616,222	→	0.5%	17,910,281	→	-0.3%

Imported Table Varietals

51,203,246	↑	3.2%	346,109,907	↑	2.5%	643,543,842	↑	1.2%
17,660,856	↑	1.6%	121,542,551	↑	0.8%	227,790,973	↑	0.6%

Imported Table Blends

LCBO IMPORTED NON-TABLE WINES

5,516	→	0.4%	31,476	↓	-5.7%	67,804	↓	-10.3%
-	-	-	-	-	-	-	↓	-100.0%
1,214	↓	-3.0%	6,811	↓	-1.2%	16,063	↓	-3.2%
18,784	↑	1.0%	106,995	↑	5.3%	259,991	↑	2.5%
-	-	-	-	-	-	-	-	-
18,259	↑	2.9%	109,883	↓	-1.3%	242,428	↓	-2.8%
198,667	↑	6.6%	1,455,610	↑	4.7%	3,062,791	↑	1.6%
7,595	↑	3.1%	47,872	↓	-2.8%	97,189	↓	-1.8%
50,387	→	0.2%	348,424	→	0.2%	672,786	↓	-2.1%
300,422	↑	4.6%	2,107,071	↑	3.3%	4,419,052	↑	0.5%

Non-Table

Dessert	89,587	↑	9.6%	511,499	↑	3.4%	1,072,166	↓	-2.9%
Fruit Wines	-	-	-	-	-	-	-	↓	-100.0%
Kosher	-	-	-	-	-	(11)	-	-	-
Madeiras	27,697	↑	0.8%	152,380	↑	0.7%	354,635	↓	-2.1%
Port	384,878	↑	4.6%	2,190,061	↑	7.7%	5,385,829	↑	6.1%
Sake	-	-	-	-	-	-	-	-	-
Sherry	257,474	↑	5.7%	1,523,340	↑	1.0%	3,402,201	↓	-0.7%
Sparkling	4,440,018	↑	9.7%	31,997,439	↑	6.9%	66,992,056	↑	4.2%
Tonic Wine	98,927	↑	12.7%	609,678	↑	4.3%	1,194,767	↑	1.7%
Vermouth	575,213	↑	2.4%	3,983,810	↑	2.1%	7,643,554	↓	-1.1%
Total	5,873,794	↑	8.4%	40,968,207	↑	6.2%	86,045,197	↑	3.5%

Period 7 2014-15

Litres						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

						<u>VQA Table</u>												
33,802	↑	31.2%	138,040	↑	18.9%	260,335	↑	19.8%	Red	831,914	↑	34.0%	3,435,739	↑	18.5%	6,488,202	↑	18.0%
5,743	→	-0.4%	59,085	↑	4.5%	77,953	↑	12.4%	Rose	105,772	↑	0.6%	1,087,167	↑	3.8%	1,412,705	↑	10.1%
32,749	↓	-2.8%	185,891	↑	9.5%	331,075	↑	12.0%	White	706,723	↓	-4.3%	4,059,250	↑	8.2%	7,212,955	↑	9.9%
72,294	↑	10.8%	383,016	↑	11.9%	669,363	↑	14.9%	Total	1,644,409	↑	12.3%	8,582,156	↑	11.5%	15,113,862	↑	13.3%
						<u>VQA Table</u>												
5,460	↓	-27.4%	39,799	↓	-17.7%	73,595	↓	-2.3%	< \$15	87,023	↓	-36.6%	663,880	↓	-24.1%	1,233,202	↓	-9.7%
47,429	↑	8.7%	259,556	↑	15.2%	446,347	↑	17.2%	\$15 - \$20	977,276	↑	7.5%	5,329,065	↑	13.9%	9,203,147	↑	15.1%
13,560	↑	31.2%	53,737	↑	19.9%	96,347	↑	20.4%	\$20 - \$25	351,459	↑	30.1%	1,415,673	↑	17.7%	2,559,964	↑	18.8%
5,845	↑	55.9%	29,924	↑	24.7%	53,074	↑	15.1%	> \$25	228,651	↑	55.1%	1,173,538	↑	24.8%	2,117,549	↑	16.0%
72,294	↑	10.8%	383,016	↑	11.9%	669,363	↑	14.9%	Total	1,644,409	↑	12.3%	8,582,156	↑	11.5%	15,113,862	↑	13.3%

VINTAGES ONTARIO NON-TABLE WINES

						<u>VQA Non-Table</u>												
-			-			Dessert	-		-			-						
-			-			Fruit Wines	-		-			-						
5,291	↑	18.5%	30,659	↑	7.8%	64,596	↑	3.1%	513,630	↑	15.8%	3,006,977	↑	6.2%	6,254,089	→	0.3%	
1,556	↑	78.6%	8,592	↑	96.0%	17,464	↑	100.1%	50,575	↑	72.9%	271,362	↑	76.5%	570,869	↑	84.9%	
6,847	↑	28.3%	39,251	↑	19.6%	82,060	↑	14.9%	Total	564,205	↑	19.3%	3,278,339	↑	9.8%	6,824,958	↑	4.3%
						<u>Non-VQA Non-Table</u>												
-			-			Dessert	-		-			-						
902	↑	119.5%	2,971	↑	69.4%	5,793	↑	36.6%	23,704	↑	144.6%	85,213	↑	114.3%	169,911	↑	81.8%	
183	↑	41.9%	1,335	↑	47.7%	2,397	↑	21.2%	6,694	↑	37.5%	47,774	↑	40.4%	87,920	↑	19.0%	
276	↑	9100.0%	444	↑	4340.0%	521	↑	5110.0%	6,448	↑	7227.3%	10,896	↑	3723.2%	13,107	↑	4498.9%	
8			80	↑	7900.0%	533	↑	53200.0%	234			2,535	↑	7142.9%	16,074	↑	45825.7%	
1,369	↑	152.1%	4,830	↑	81.0%	9,244	↑	48.4%	Total	37,080	↑	153.1%	146,418	↑	97.6%	287,012	↑	71.2%

Period 7 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

865,027	↑	10.1%	5,238,137	↑	7.6%	10,359,561	↑	5.1%
5,419	↓	-47.3%	179,258	↓	-6.7%	202,990	↓	-3.1%
337,719	↑	10.8%	2,466,457	↑	4.9%	4,245,893	↑	3.0%
1,208,165	↑	9.8%	7,883,852	↑	6.3%	14,808,444	↑	4.4%

Table

23,446,660	↑	14.6%	140,640,946	↑	8.6%	283,551,281	↑	4.2%
113,639	↓	-44.0%	3,551,769	↓	-0.8%	4,017,047	↑	3.8%
7,915,634	↑	12.5%	56,682,344	↑	6.7%	98,287,693	↑	4.7%
31,475,933	↑	13.6%	200,875,059	↑	7.9%	385,856,021	↑	4.3%

110,758	↓	-5.8%	667,946	↓	-34.4%	1,344,486	↓	-34.7%
705,559	↑	8.7%	4,845,335	↑	13.3%	8,694,629	↑	11.8%
216,505	↑	14.8%	1,391,061	↑	14.1%	2,737,052	↑	16.2%
175,343	↑	20.5%	979,510	↑	8.8%	2,032,277	↑	1.5%
1,208,165	↑	9.8%	7,883,852	↑	6.3%	14,808,444	↑	4.4%

Table

< \$15	↓	-9.8%	11,319,893	↓	-36.9%	22,859,744	↓	-37.9%
\$15 - \$20	↑	9.9%	102,863,626	↑	14.2%	183,850,472	↑	12.7%
\$20 - \$25	↑	14.1%	36,979,563	↑	14.8%	72,565,982	↑	16.7%
> \$25	↑	27.7%	49,711,977	↑	8.1%	106,579,823	↓	-1.1%
Total	↑	13.6%	200,875,059	↑	7.9%	385,856,021	↑	4.3%

VINTAGES IMPORTED NON-TABLE WINES

679	↓	-62.2%	4,389	↓	-55.4%	13,165	↓	-30.5%
161	↓	-41.5%	1,970	↓	-15.4%	8,556	↓	-15.8%
37,005	↑	35.4%	216,248	↑	22.3%	393,933	→	0.0%
1	↓	-200.0%	3	→	0.0%	9	↑	125.0%
133	↑	56.5%	680	↓	-31.3%	1,121	↓	-32.4%
4,840	↑	9.2%	27,745	↓	-8.9%	71,638	↓	-14.4%
19,468	↓	-4.1%	127,732	↑	6.5%	261,693	↑	4.1%
1,092	↑	1.8%	6,633	↓	-6.6%	15,091	↓	-20.3%
22,843	↑	3.1%	168,137	↑	12.1%	352,466	↑	3.5%
1,067	↓	-11.7%	8,437	↓	-19.7%	15,175	↓	-20.5%
522			1,510			2,466		
87,811	↑	11.6%	563,484	↑	10.9%	1,135,313	→	-0.3%

Non-Table

Dessert	15,542	↓	-59.4%	95,103	↓	-56.2%	287,355	↓	-30.7%
Fruit Wines	3,676	↓	-46.1%	46,941	↓	-5.4%	224,562	↑	1.9%
Kosher	514,552	↑	58.4%	2,798,636	↑	32.0%	4,861,760	↑	2.2%
Icewine	150	↓	-221.0%	411	↓	-26.1%	1,429	↑	110.1%
Madeiras	3,592	↑	40.1%	21,504	↓	-25.5%	40,368	↓	-23.5%
Port	256,947	↑	38.1%	1,569,559	↑	33.6%	3,572,409	↑	10.8%
Sake	295,719	→	0.2%	1,898,066	↑	4.2%	3,850,687	↑	2.9%
Sherry	42,292	↑	106.4%	163,340	↑	22.8%	351,339	↓	-1.9%
Sparkling	1,018,579	↑	13.0%	6,965,552	↑	12.3%	14,957,423	↑	4.8%
Tonic Wine	22,333	↓	-4.3%	176,413	↓	-12.1%	310,379	↓	-12.1%
Vermouth	17,453			36,958			66,637		
Total	2,190,835	↑	21.8%	13,772,483	↑	15.2%	28,524,348	↑	4.1%

Period 7 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

TOTAL LCBO WINES & VINTAGES

802,792	4.1%	4,149,825	4.2%	7,497,759	2.4%
2,450,495	7.9%	15,827,724	8.0%	28,167,141	7.1%
3,253,287	6.9%	19,977,549	7.2%	35,664,900	6.1%
6,729,387	2.9%	45,483,972	1.6%	84,629,326	0.3%
9,982,674 	4.2%	65,461,521 	3.3%	120,294,226 	2.0%

VQA Table	12,464,478	4.7%	64,817,461	5.1%	117,059,129	3.6%
Non-VQA Table	21,209,152	8.3%	138,108,805	8.6%	245,502,917	7.8%
Ontario Table	33,673,630	6.9%	202,926,266	7.4%	362,562,046	6.4%
Imported Table	100,340,035	6.0%	668,527,517	3.7%	1,257,190,836	2.0%
Total Table	134,013,665 	6.2%	871,453,783 	4.6%	1,619,752,882 	3.0%

14,601	17.3%	88,692	17.3%	191,015	11.9%
181,709	-1.6%	1,162,306	-1.2%	2,462,144	-3.4%
196,310	-0.4%	1,250,998	-0.1%	2,653,159	-2.4%
388,233	6.1%	2,670,555	4.8%	5,554,365	0.4%
584,543 	3.8%	3,921,553 	3.2%	8,207,524 	-0.5%

VQA Non-Table	751,727	13.9%	4,494,514	10.2%	9,601,236	5.5%
Non-VQA Non-Table	1,746,126	-0.6%	10,886,442	-0.3%	23,218,528	-2.9%
Ontario Non-Table	2,497,853	3.3%	15,380,956	2.6%	32,819,764	-0.6%
Imported Non-Table	8,064,629	11.7%	54,740,690	8.3%	114,569,545	3.6%
Total Non-Table	10,562,482 	9.6%	70,121,646 	7.0%	147,389,309 	2.7%

817,393	4.3%	4,238,517	4.5%	7,688,774	2.6%
2,632,204	7.2%	16,990,030	7.3%	30,629,285	6.2%
3,449,597	6.5%	21,228,547	6.7%	38,318,059	5.4%
7,117,620	3.1%	48,154,527	1.8%	90,183,691	0.3%
10,567,217 	4.2%	69,383,074 	3.3%	128,501,750 	1.8%

Total VQA	13,216,205	5.1%	69,311,975	5.4%	126,660,365	3.7%
Total Non-VQA	22,955,278	7.6%	148,995,247	7.9%	268,721,445	6.8%
Total Ontario	36,171,483	6.7%	218,307,222	7.1%	395,381,810	5.8%
Total Imported	108,404,664	6.4%	723,268,207	4.1%	1,371,760,381	2.2%
Total Wines	144,576,147 	6.5%	941,575,429 	4.8%	1,767,142,191 	2.9%