

Ontario Wine Scorecard



Period 9 2014-15

Period 9 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

269,468	↑	2.9%	2,082,296	↑	4.1%	3,006,599	↑	2.7%
9,907	↓	-8.2%	151,157	→	-0.1%	192,628	→	0.3%
275,338	↑	4.3%	2,598,124	↑	2.5%	3,645,378	↑	0.9%
554,713	↑	3.4%	4,831,577	↑	3.1%	6,844,605	↑	1.7%

-	↓	-100.0%	346	↓	-98.7%	4,466	↓	-90.0%
209,710	↑	1.2%	1,917,240	↓	-1.4%	2,757,582	↓	-3.3%
301,512	↑	4.1%	2,564,811	↑	6.3%	3,597,485	↑	5.9%
43,491	↑	20.6%	349,180	↑	15.8%	485,072	↑	11.1%
554,713	↑	3.4%	4,831,577	↑	3.1%	6,844,605	↑	1.7%

863,895	↑	5.3%	7,274,443	↑	10.0%	10,398,269	↑	10.2%
80,713	↑	11.6%	756,117	↑	5.6%	1,053,817	↑	3.9%
1,295,926	↑	5.5%	12,142,787	↑	6.2%	16,959,674	↑	5.9%
2,240,534	↑	5.6%	20,173,347	↑	7.5%	28,411,760	↑	7.3%

1,133,363	↑	4.7%	9,356,739	↑	8.6%	13,404,868	↑	8.4%
90,620	↑	9.1%	907,274	↑	4.6%	1,246,445	↑	3.3%
1,571,264	↑	5.3%	14,740,911	↑	5.6%	20,605,052	↑	5.0%
2,795,247	↑	5.2%	25,004,924	↑	6.7%	35,256,365	↑	6.2%

1,944,600	↑	7.8%	17,332,104	↑	9.7%	24,324,079	↑	9.3%
866,505	↑	1.5%	7,712,131	↑	0.8%	10,971,597	→	0.2%

1,480,928	↑	4.8%	13,418,438	↑	5.2%	18,954,886	↑	4.4%
981,667	↑	7.2%	8,685,256	↑	9.3%	12,220,469	↑	9.5%
305,019	↑	4.0%	2,591,361	↑	6.2%	3,635,249	↑	5.8%
43,491	↑	20.6%	349,180	↑	15.8%	485,072	↑	11.1%
2,811,105	↑	5.8%	25,044,235	↑	6.8%	35,295,676	↑	6.3%

VQA Table

Red	4,164,306	↑	3.8%	31,979,445	↑	4.8%	46,174,737	↑	3.6%
Rose	136,363	↓	-9.8%	2,183,070	↓	-0.7%	2,776,209	→	-0.1%
White	4,048,416	↑	4.0%	38,055,068	↑	3.0%	53,282,230	↑	1.5%
Total	8,349,085	↑	3.6%	72,217,583	↑	3.7%	102,233,176	↑	2.4%

VQA Table

< \$8	-	↓	-100.0%	2,667	↓	-99.1%	46,053	↓	-90.8%
\$8 - \$12	2,711,871	↑	1.0%	24,722,165	↓	-1.9%	35,517,897	↓	-3.8%
\$12 - \$15	4,784,330	↑	3.8%	40,755,103	↑	6.4%	57,260,241	↑	6.2%
> \$15	852,884	↑	19.3%	6,737,648	↑	15.9%	9,408,985	↑	11.0%
Total	8,349,085	↑	3.6%	72,217,583	↑	3.7%	102,233,176	↑	2.4%

Non-VQA Table

Red	7,743,256	↑	6.2%	64,734,510	↑	11.0%	92,375,231	↑	11.3%
Rose	672,926	↑	9.6%	6,355,023	↑	6.3%	8,898,447	↑	4.7%
White	11,218,573	↑	5.7%	105,069,760	↑	6.5%	146,570,294	↑	6.2%
Total	19,634,755	↑	6.0%	176,159,293	↑	8.1%	247,843,972	↑	8.0%

Ontario Table

Red	11,907,562	↑	5.4%	96,713,955	↑	8.9%	138,549,968	↑	8.6%
Rose	809,289	↑	5.8%	8,538,093	↑	4.4%	11,674,656	↑	3.5%
White	15,266,989	↑	5.2%	143,124,828	↑	5.6%	199,852,524	↑	4.9%
Total	27,983,840	↑	5.3%	248,376,876	↑	6.8%	350,077,148	↑	6.3%

Ontario Table Varietals

Ontario Table Varietals	20,225,097	↑	7.6%	178,649,612	↑	9.6%	250,763,769	↑	9.0%
Ontario Table Blends	7,935,334	↑	1.9%	70,155,974	↑	0.8%	99,742,089	→	0.4%

Ontario Table

< \$8	11,801,224	↑	4.9%	106,750,080	↑	5.1%	150,677,350	↑	4.3%
\$8 - \$12	10,669,394	↑	7.2%	94,165,670	↑	8.9%	132,593,999	↑	8.8%
\$12 - \$15	4,836,929	↑	3.8%	41,152,188	↑	6.3%	57,825,524	↑	6.1%
> \$15	852,884	↑	19.3%	6,737,648	↑	15.9%	9,408,985	↑	11.0%
Total	28,160,431	↑	6.0%	248,805,586	↑	7.0%	350,505,858	↑	6.4%

Period 9 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%










\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-	-	-	-	-	-
126 ↓	-20.3%	419 ↓	-45.2%	1,031 ↓	-17.5%
-	-	-	-	-	-
-	-	-	-	-	-
7,588 ↑	8.3%	62,292 ↑	14.8%	108,935 ↑	12.3%
-	-	-	-	-	-
7,714 ↑	7.7%	62,711 ↑	13.9%	109,966 ↑	12.0%

1,663 ↓	-30.7%	7,182 ↓	-12.9%	14,167 ↓	-20.7%
3,504 ↑	29.4%	29,509 ↑	48.7%	38,970 ↑	36.2%
13,864 ↓	-15.1%	95,460 ↓	-12.5%	146,998 ↓	-12.1%
78,760 ↓	-2.3%	633,295 ↓	-1.6%	930,677 ↓	-2.0%
83,465 ↓	-4.9%	735,684 ↓	-1.6%	1,310,509 ↓	-3.9%
-	-	-	-	-	-
181,256 ↓	-4.5%	1,501,130 ↓	-1.8%	2,441,321 ↓	-3.4%

VQA Non-Table

Dessert	-	-	-
Icewine	16,055  -22.3%	54,006  -48.0%	126,460  -29.5%
Fruit Wines	-	-	-
Port	-	-	-
Sherry	-	-	-
Sparkling	200,518  10.9%	1,519,551  14.6%	2,670,368  12.5%
Vermouth	-	-	-
Total	216,573  7.5%	1,573,557  10.1%	2,796,828  9.5%

Non-VQA Non-Table

Dessert	92,226 ↓	-36.1%	380,046 ↓	-15.9%	781,553 ↓	-19.2%
Fruit Wines	72,328 ↑	23.4%	614,539 ↑	46.7%	820,851 ↑	35.0%
Port	145,513 ↓	-15.4%	1,004,023 ↓	-12.5%	1,546,224 ↓	-12.2%
Sherry	714,288 ↓	-1.7%	5,706,513 ↓	-1.7%	8,382,042 ↓	-1.8%
Sparkling	724,897 ↓	-4.1%	6,316,837 ↓	-1.7%	11,273,707 ↓	-4.0%
Vermouth	-	-	-	-	-	-
Total	1,749,252 ↓	-5.8%	14,021,958 ↓	-1.6%	22,804,377 ↓	-3.4%

Period 9 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,778,550	↑	1.8%	28,630,361	↑	0.9%	42,167,515	→	0.2%
106,545	↑	3.4%	1,393,905	↑	2.6%	1,805,275	→	-0.3%
2,006,080	→	-0.4%	18,630,523	↑	0.7%	26,013,303	→	-0.4%
5,891,175	↑	1.1%	48,654,789	↑	0.9%	69,986,093	→	0.0%

Table

Red	49,258,076	↑	2.2%	366,843,725	↑	2.3%	541,571,259	↑	1.5%
Rose	1,143,591	↑	3.8%	15,863,543	↑	4.6%	20,289,776	↑	2.2%
White	24,157,617	→	0.0%	224,027,897	↑	1.6%	312,488,065	↑	0.7%
Total	74,559,284	↑	1.5%	606,735,165	↑	2.1%	874,349,100	↑	1.2%

1,642,989	↓	-2.6%	14,302,290	↓	-2.5%	20,521,783	↓	-2.8%
2,410,107	↑	2.3%	20,277,041	→	-0.2%	28,979,416	↓	-1.5%
1,129,705	↓	-2.4%	9,051,277	↑	3.1%	13,159,274	↑	2.2%
708,374	↑	12.9%	5,024,181	↑	12.6%	7,325,620	↑	10.8%
5,891,175	↑	1.1%	48,654,789	↑	0.9%	69,986,093	→	0.0%

Table

< \$8	13,678,715	↓	-3.2%	119,401,495	↓	-2.9%	171,217,910	↓	-2.9%
\$8 - \$12	28,643,578	↑	1.5%	242,243,551	→	-0.1%	346,399,553	↓	-1.3%
\$12 - \$15	17,770,478	↓	-2.5%	143,051,307	↑	3.2%	207,792,255	↑	2.5%
> \$15	14,466,513	↑	12.2%	102,038,812	↑	13.0%	148,939,382	↑	11.2%
Total	74,559,284	↑	1.5%	606,735,165	↑	2.1%	874,349,100	↑	1.2%

4,340,022	→	-0.3%	35,969,720	↑	0.6%	51,661,865	→	-0.5%
1,551,153	↑	5.2%	12,685,069	↑	1.7%	18,324,228	↑	1.2%

Imported Table Varietals

Imported Table Blends

54,760,785	↑	0.5%	446,074,136	↑	2.2%	641,307,861	↑	1.0%
19,798,499	↑	4.3%	160,661,029	↑	1.8%	233,041,239	↑	1.7%

LCBO IMPORTED NON-TABLE WINES

6,642	↓	-3.9%	43,170	↓	-6.0%	66,981	↓	-9.3%
-			-			-	↓	-100.0%
1,766	↑	9.1%	9,767	→	0.0%	16,148	↑	1.4%
29,637	↑	4.9%	154,733	↑	3.9%	260,450	↑	2.6%
-			-			-		
25,194	↑	2.0%	153,391	↓	-1.0%	242,290	↓	-1.5%
243,547	↑	6.1%	1,880,530	↑	5.4%	3,094,792	↑	2.7%
9,157	↑	2.6%	64,091	↓	-1.6%	97,500	↓	-3.3%
57,334	↑	0.7%	454,051	→	0.2%	672,891	↓	-1.4%
373,277	↑	4.6%	2,759,733	↑	3.7%	4,451,052	↑	1.5%

Non-Table

Dessert	107,892	↑	4.9%	701,489	↑	3.0%	1,075,818	↓	-1.0%
Fruit Wines	-			-			-	↓	-100.0%
Kosher	-			-			(11)		
Madeiras	40,214	↑	13.3%	219,761	↑	2.5%	358,987	↑	3.0%
Port	624,640	↑	3.3%	3,181,640	↑	5.1%	5,384,150	↑	5.5%
Sake	-			-			-		
Sherry	363,702	↑	3.4%	2,143,940	↑	1.1%	3,409,667	→	0.4%
Sparkling	5,445,465	↑	6.2%	41,362,369	↑	7.0%	67,614,334	↑	5.0%
Tonic Wine	121,208	↑	14.5%	823,717	↑	6.5%	1,219,873	↑	1.9%
Vermouth	650,375	↑	1.5%	5,185,459	↑	2.0%	7,661,901	→	-0.1%
Total	7,353,496	↑	5.5%	53,618,375	↑	6.0%	86,724,719	↑	4.3%

Period 9 2014-15

Litres						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

Litres						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%
22,510	↑ 5.6%	183,214	↑ 15.1%	265,824	↑ 17.0%	569,722	↑ 4.4%	4,573,542	↑ 15.5%	6,626,498	↑ 15.8%
2,766	↓ -22.9%	65,369	↑ 1.8%	76,547	↑ 4.2%	49,505	↓ -19.6%	1,200,388	↑ 1.7%	1,392,388	↑ 3.1%
22,819	↓ -0.9%	232,419	↑ 8.5%	333,270	↑ 11.0%	503,149	↓ -1.6%	5,073,587	↑ 7.1%	7,241,069	↑ 8.7%
48,095	→ 0.4%	481,002	↑ 9.9%	675,641	↑ 12.4%	1,122,376	→ 0.3%	10,847,517	↑ 9.8%	15,259,955	↑ 11.1%
4,337	↓ -13.9%	48,190	↓ -18.9%	71,181	↓ -7.4%	68,277	↓ -22.3%	796,461	↓ -25.3%	1,172,766	↓ -15.2%
30,277	↓ -1.6%	322,977	↑ 12.2%	449,993	↑ 14.2%	627,607	↓ -1.8%	6,640,825	↑ 11.0%	9,261,660	↑ 12.4%
8,004	↑ 7.9%	69,980	↑ 21.4%	98,932	↑ 21.5%	211,551	↑ 5.7%	1,845,202	↑ 19.3%	2,621,438	↑ 20.0%
5,477	↑ 16.6%	39,855	↑ 22.4%	55,535	↑ 14.1%	214,941	↑ 12.1%	1,565,029	↑ 22.3%	2,204,091	↑ 14.6%
48,095	→ 0.4%	481,002	↑ 9.9%	675,641	↑ 12.4%	1,122,376	→ 0.3%	10,847,517	↑ 9.8%	15,259,955	↑ 11.1%

VQA Table

Red
Rose
White
Total

VQA Table

< \$15
\$15 - \$20
\$20 - \$25
> \$25
Total

VINTAGES ONTARIO NON-TABLE WINES

Litres						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%
-		-		-		-		-		-	
-		-		-		-		-		-	
5,214	↑ 3.1%	39,719	↑ 6.6%	64,823	↑ 3.7%	504,427	↑ 1.7%	3,891,877	↑ 5.3%	6,275,568	↑ 1.7%
1,853	↑ 25.2%	11,522	↑ 73.9%	18,153	↑ 79.7%	58,925	↑ 23.2%	363,829	↑ 60.3%	590,087	↑ 67.8%
7,067	↑ 8.1%	51,241	↑ 16.7%	82,976	↑ 14.3%	563,352	↑ 3.6%	4,255,706	↑ 8.5%	6,865,655	↑ 5.3%
-		-		-		-		-		-	
446	↓ -12.5%	3,925	↑ 50.2%	5,887	↑ 41.1%	12,403	↓ -8.0%	111,823	↑ 80.3%	174,275	↑ 84.0%
173	↓ -5.5%	1,661	↑ 35.6%	2,403	↑ 23.8%	6,262	↓ -9.1%	59,613	↑ 29.4%	87,697	↑ 21.2%
107	↑ 970.0%	696	↑ 2800.0%	758	↑ 3058.3%	2,493	↑ 774.7%	16,772	↑ 2292.6%	18,567	↑ 2548.6%
234	↑ 85.7%	316	↑ 141.2%	640	↑ 388.5%	6,967	↑ 85.5%	9,592	↑ 145.9%	19,265	↑ 393.8%
960	↑ 15.8%	6,598	↑ 65.2%	9,688	↑ 54.6%	28,125	↑ 15.3%	197,800	↑ 75.5%	299,804	↑ 74.7%

VQA Non-Table

Dessert
Fruit Wines
Icewine
Sparkling
Total

Non-VQA Non-Table

Dessert
Fruit Wines
Sake
Sparkling
Port
Total

Period 9 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

1,021,662	↑	7.1%	7,073,556	↑	7.0%	10,451,870	↑	6.0%
1,383	↓	-73.3%	182,822	↓	-9.8%	195,917	↓	-7.9%
362,334	↑	13.6%	3,097,157	↑	5.6%	4,294,214	↑	4.1%
1,385,379	↑	8.4%	10,353,535	↑	6.2%	14,942,001	↑	5.3%

Table

29,371,154	↑	7.2%	192,136,882	↑	7.5%	285,858,388	↑	5.8%
27,328	↓	-73.7%	3,623,302	↓	-4.4%	3,878,574	↓	-1.9%
8,420,124	↑	11.6%	71,598,733	↑	7.0%	99,392,916	↑	5.8%
37,818,606	↑	7.9%	267,358,917	↑	7.2%	389,129,878	↑	5.7%

87,154	↓	-16.2%	816,827	↓	-29.9%	1,277,219	↓	-30.4%
805,161	↑	15.2%	6,365,160	↑	12.1%	8,964,900	↑	11.0%
258,803	→	0.2%	1,811,541	↑	11.0%	2,663,644	↑	13.7%
234,261	↑	8.0%	1,360,007	↑	6.9%	2,036,238	↑	5.0%
1,385,379	↑	8.4%	10,353,535	↑	6.2%	14,942,001	↑	5.3%

Table

< \$15	↓	-17.5%	13,886,306	↓	-32.1%	21,671,209	↓	-33.8%
\$15 - \$20	↑	15.7%	135,120,086	↑	12.9%	189,822,579	↑	12.0%
\$20 - \$25	↑	1.5%	48,521,034	↑	11.7%	71,148,689	↑	14.0%
> \$25	↑	5.9%	69,831,491	↑	6.0%	106,487,401	↑	2.9%
Total	↑	7.9%	267,358,917	↑	7.2%	389,129,878	↑	5.7%

VINTAGES IMPORTED NON-TABLE WINES

1,855	↑	17.4%	7,546	↓	-42.9%	12,948	↓	-32.7%
1,251	↓	-7.6%	3,600	↓	-9.9%	8,522	↓	-3.2%
25,979	↓	-15.2%	262,628	↑	13.3%	385,291	↓	-2.8%
1	→	0.0%	5	↑	25.0%	11	↑	120.0%
241	↑	288.7%	1,169	↑	4.4%	1,481	↓	-5.8%
8,192	↓	-11.5%	42,096	↓	-4.5%	72,349	↓	-11.8%
22,510	↑	1.1%	170,614	↑	4.7%	261,530	↑	4.1%
2,383	↑	19.9%	11,537	↑	3.1%	15,908	↓	-14.7%
41,764	↑	16.0%	232,357	↑	12.4%	359,913	↑	6.9%
1,060	↓	-12.0%	10,436	↓	-17.9%	14,967	↓	-18.1%
383			2,351			3,307		
105,619	↑	1.2%	744,339	↑	8.2%	1,136,227	→	0.3%

Non-Table
















Dessert	52,250	↑	38.3%	182,155	↓	-38.5%	295,435	↓	-30.7%
Fruit Wines	34,853	↓	-9.5%	92,737	↓	-6.8%	220,503	↑	10.6%
Kosher	298,438	↓	-13.6%	3,350,406	↑	22.0%	4,786,775	→	0.1%
Icewine	187	↑	1.1%	801	↑	29.6%	1,757	↑	136.8%
Madeiras	5,705	↑	136.0%	32,749	↓	-2.0%	47,059	↓	-4.5%
Port	407,194	↑	1.8%	2,253,312	↑	27.5%	3,663,489	↑	15.0%
Sake	357,716	↑	11.6%	2,571,427	↑	5.1%	3,898,630	↑	3.9%
Sherry	53,184	↑	11.8%	266,184	↑	16.0%	357,636	↓	-4.1%
Sparkling	1,802,378	↑	12.1%	9,808,909	↑	11.3%	15,191,373	↑	7.9%
Tonic Wine	22,200	↓	-3.1%	218,283	↓	-10.4%	309,541	↓	-9.5%
Vermouth	11,504			62,574			92,252		
Total	3,045,609	↑	7.9%	18,839,537	↑	13.0%	28,864,450	↑	6.2%
















Period 9 2014-15
















Litres					
Period	%	YTD	%	Rolling 13	%
















\$ Net					
Period	%	YTD	%	Rolling 13	%
















TOTAL LCBO WINES & VINTAGES
















602,808 	3.1%	5,312,579 	3.7%	7,520,246 	2.6%
2,240,534 	5.6%	20,173,347 	7.5%	28,411,760 	7.3%
2,843,342 	5.1%	25,485,926 	6.7%	35,932,006 	6.3%
7,276,554 	2.4%	59,008,324 	1.8%	84,928,094 	0.8%
10,119,896 	3.1%	84,494,250 	3.2%	120,860,100 	2.4%

VQA Table	9,471,461 	3.2%	83,065,100 	4.5%	117,493,131 	3.5%
Non-VQA Table	19,634,755 	6.0%	176,159,293 	8.1%	247,843,972 	8.0%
Ontario Table	29,106,216 	5.1%	259,224,393 	6.9%	365,337,103 	6.5%
Imported Table	112,377,890 	3.6%	874,094,082 	3.6%	1,263,478,978 	2.6%
Total Table	141,484,106 	3.9%	1,133,318,475 	4.3%	1,628,816,081 	3.4%

14,781 	7.9%	113,952 	15.2%	192,942 	12.9%
182,216 	-4.4%	1,507,728 	-1.6%	2,451,009 	-3.3%
196,997 	-3.6%	1,621,680 	-0.6%	2,643,951 	-2.2%
478,896 	3.8%	3,504,072 	4.6%	5,587,279 	1.2%
675,893 	1.6%	5,125,752 	2.9%	8,231,230 	0.1%

VQA Non-Table	779,925 	4.7%	5,829,263 	8.9%	9,662,483 	6.5%
Non-VQA Non-Table	1,777,377 	-5.5%	14,219,758 	-1.0%	23,104,181 	-2.8%
Ontario Non-Table	2,557,302 	-2.6%	20,049,021 	1.7%	32,766,664 	-0.3%
Imported Non-Table	10,399,105 	6.2%	72,457,912 	7.8%	115,589,169 	4.7%
Total Non-Table	12,956,407 	4.3%	92,506,933 	6.4%	148,355,833 	3.6%

617,589 	3.2%	5,426,531 	3.9%	7,713,188 	2.8%
2,422,750 	4.8%	21,681,075 	6.8%	30,862,769 	6.4%
3,040,339 	4.5%	27,107,606 	6.2%	38,575,957 	5.7%
7,755,450 	2.5%	62,512,396 	1.9%	90,515,373 	0.9%
10,795,789 	3.0%	89,620,002 	3.2%	129,091,330 	2.3%

Total VQA	10,251,386 	3.3%	88,894,363 	4.8%	127,155,614 	3.7%
Total Non-VQA	21,412,132 	5.0%	190,379,051 	7.4%	270,948,153 	6.9%
Total Ontario	31,663,518 	4.4%	279,273,414 	6.5%	398,103,767 	5.9%
Total Imported	122,776,995 	3.8%	946,551,994 	3.9%	1,379,068,147 	2.7%
Total Wines	154,440,513 	3.9%	1,225,825,408 	4.5%	1,777,171,914 	3.4%