

Ontario Wine Scorecard



Period 8 2015-16

Litres

Period 8 2015-16

\$ Net

Period	%	YTD	%	Rolling 13	%
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Period	%	YTD	%	Rolling 13	%
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LCBO ONTARIO TABLE WINES

Ontario VQA Table

246,854	↑	6.2%	1,882,952	↑	4.4%	3,102,503	↑	5.0%
274,876	↑	3.9%	2,443,615	↑	5.8%	3,804,889	↑	5.3%
10,131	↓	-1.9%	138,080	↑	3.4%	189,345	↑	2.4%
531,861	↑	4.9%	4,464,647	↑	5.1%	7,096,737	↑	5.1%

3,863,746	↑	7.9%	29,193,795	↑	5.6%	48,010,671	↑	6.0%
4,111,319	↑	6.4%	36,294,811	↑	7.3%	56,384,446	↑	6.8%
137,461	↓	-5.0%	2,041,449	↑	5.5%	2,738,872	↑	2.6%
8,112,526	↑	6.9%	67,530,055	↑	6.5%	107,133,989	↑	6.3%

Ontario VQA Table

1,732	↓	-89.8%	50,896	↓	-72.2%	128,845	↓	-62.8%
184,057	↑	6.4%	1,445,172	↑	7.4%	2,252,536	↑	3.5%
295,204	↑	9.2%	2,558,745	↑	8.0%	4,063,490	↑	10.6%
50,868	↑	8.0%	409,834	↑	17.7%	651,866	↑	16.8%
531,861	↑	4.9%	4,464,647	↑	5.1%	7,096,737	↑	5.1%

15,309	↓	-93.6%	612,233	↓	-76.3%	1,677,965	↓	-65.5%
2,377,625	↑	9.0%	18,311,955	↑	8.3%	28,531,096	↑	4.3%
4,748,542	↑	11.1%	40,850,678	↑	9.4%	64,546,534	↑	11.3%
971,050	↑	8.5%	7,755,189	↑	18.1%	12,378,394	↑	17.5%
8,112,526	↑	6.9%	67,530,055	↑	6.5%	107,133,989	↑	6.3%

Ontario Non VQA Table

884,233	↑	8.9%	6,924,397	↑	7.6%	11,196,785	↑	7.9%
1,306,844	↑	5.8%	11,416,143	↑	5.1%	17,828,831	↑	5.4%
82,994	↑	7.4%	733,119	↑	7.3%	1,157,438	↑	9.8%
2,274,071	↑	7.1%	19,073,659	↑	6.1%	30,183,054	↑	6.5%

8,019,140	↑	10.4%	61,981,669	↑	8.3%	100,198,272	↑	8.8%
11,300,727	↑	5.6%	98,873,463	↑	5.2%	154,439,736	↑	5.6%
690,703	↑	5.7%	6,249,422	↑	7.8%	9,870,682	↑	10.0%
20,010,570	↑	7.5%	167,104,554	↑	6.4%	264,508,690	↑	6.9%

Total Ontario Table

1,131,087	↑	8.3%	8,807,349	↑	6.9%	14,299,288	↑	7.3%
1,581,720	↑	5.5%	13,859,758	↑	5.2%	21,633,720	↑	5.4%
93,125	↑	6.3%	871,199	↑	6.7%	1,346,783	↑	8.7%
2,805,932	↑	6.6%	23,538,306	↑	5.9%	37,279,791	↑	6.2%

11,882,886	↑	9.6%	91,175,464	↑	7.4%	148,208,943	↑	7.9%
15,412,046	↑	5.8%	135,168,274	↑	5.7%	210,824,182	↑	5.9%
828,164	↑	3.8%	8,290,871	↑	7.2%	12,609,554	↑	8.3%
28,123,096	↑	7.3%	234,634,609	↑	6.4%	371,642,679	↑	6.8%

Total Ontario Table

1,389,932	↑	1.5%	11,556,271	↑	1.7%	18,512,500	↑	2.8%
1,065,178	↑	13.1%	8,977,046	↑	10.5%	13,998,383	↑	9.1%
299,954	↑	9.8%	2,595,155	↑	8.4%	4,117,042	↑	11.0%
50,868	↑	8.0%	409,834	↑	17.7%	651,866	↑	16.8%
2,805,932	↑	6.6%	23,538,306	↑	5.9%	37,279,791	↑	6.2%

10,933,809	→	0.2%	90,801,921	→	0.1%	146,040,798	↑	1.5%
11,394,741	↑	13.1%	94,673,215	↑	10.7%	147,866,197	↑	9.4%
4,823,496	↑	11.7%	41,404,284	↑	9.9%	65,357,290	↑	11.6%
971,050	↑	8.5%	7,755,189	↑	18.1%	12,378,394	↑	17.5%
28,123,096	↑	7.3%	234,634,609	↑	6.4%	371,642,679	↑	6.8%

Total Ontario Table

1,687,155	↑	10.3%	14,372,286	↑	7.7%	22,472,815	↑	7.5%
1,118,777	↑	1.6%	9,166,020	↑	3.3%	14,806,976	↑	4.4%
2,805,932	↑	6.6%	23,538,306	↑	5.9%	37,279,791	↑	6.2%

18,394,165	↑	9.3%	155,532,177	↑	7.5%	243,951,187	↑	7.6%
9,728,931	↑	3.8%	79,102,432	↑	4.4%	127,691,492	↑	5.3%
28,123,096	↑	7.3%	234,634,609	↑	6.4%	371,642,679	↑	6.8%

Litres

Period 8 2015-16

\$ Net

Period	%	YTD	%	Rolling 13	%
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Period	%	YTD	%	Rolling 13	%
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LCBO ONTARIO NON-TABLE WINES

						Ontario VQA Non-Table												
6,119	↑	43.0%	55,470	↑	27.5%	101,150	↑	15.3%	Sparkling	137,847	↑	38.4%	1,282,942	↑	27.9%	2,423,256	↑	18.3%
69	↑	155.6%	688	↑	224.5%	1,037	↑	163.9%	Icewine	10,184	↑	169.3%	102,325	↑	242.6%	148,692	↑	168.3%
357	↑	181.1%	661	↓	-3.6%	12,184	↓	-24.9%	Gift	9,661	↑	219.9%	15,759	↓	-9.9%	236,649	↓	-24.4%
6,545	↑	47.7%	56,819	↑	28.0%	114,371	↑	9.6%	Total	157,692	↑	48.2%	1,401,026	↑	33.4%	2,808,597	↑	16.2%
									Ontario Non VQA Non-Table									
73,540	↓	-1.9%	651,942	↓	-1.7%	1,325,738	↓	-0.8%	Sparkling	659,694	↓	-1.2%	5,831,399	↓	-1.3%	11,907,785	↔	0.0%
104,291	↑	0.8%	782,941	↓	-1.3%	1,331,610	↓	-0.9%	Fortified	980,756	↑	1.2%	7,372,397	↓	-1.1%	12,629,906	↓	-1.2%
3,872	↓	-18.3%	21,241	↓	-18.3%	36,410	↓	-4.6%	Fruit Wine	84,394	↓	-11.8%	456,652	↓	-15.8%	775,993	↓	-3.9%
1,360	↑	145.9%	2,020	↑	52.0%	18,550	↓	-9.8%	Gift	21,002	↑	51.5%	54,476	↑	40.1%	474,641	↓	-11.7%
183,063	↔	-0.4%	1,458,144	↓	-1.8%	2,712,308	↓	-1.0%	Total	1,745,846	↔	0.0%	13,714,924	↓	-1.6%	25,788,325	↓	-0.9%
									Total Ontario Non-Table									
79,659	↔	0.5%	707,412	↔	0.1%	1,426,888	↔	0.2%	Sparkling	797,541	↑	4.0%	7,114,341	↑	3.0%	14,331,041	↑	2.7%
104,291	↑	0.8%	782,941	↓	-1.3%	1,331,610	↓	-0.9%	Fortified	980,756	↑	1.2%	7,372,397	↓	-1.1%	12,629,906	↓	-1.2%
69	↑	155.6%	688	↑	224.5%	1,037	↑	163.9%	Icewine	10,184	↑	169.3%	102,325	↑	242.6%	148,692	↑	168.3%
3,872	↓	-18.3%	21,241	↓	-18.3%	36,410	↓	-4.6%	Fruit Wine	84,394	↓	-11.8%	456,652	↓	-15.8%	775,993	↓	-3.9%
1,717	↑	152.5%	2,681	↑	33.1%	30,734	↓	-16.5%	Gift	30,663	↑	81.6%	70,235	↑	24.6%	711,290	↓	-16.3%
189,608	↑	0.7%	1,514,963	↓	-0.9%	2,826,679	↓	-0.6%	Total	1,903,538	↑	2.8%	15,115,950	↑	0.8%	28,596,922	↑	0.5%

Litres

Period 8 2015-16

\$ Net

Period	%	YTD	%	Rolling 13	%
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Period	%	YTD	%	Rolling 13	%
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LCBO IMPORTED TABLE WINES

						Imported Table												
3,198,432	↓	-0.6%	24,606,427	↓	-0.9%	42,206,301	↑	0.6%	Red	41,536,586	↑	0.7%	317,053,168	↔	-0.1%	545,593,412	↑	1.4%
1,915,043	↑	0.9%	17,512,814	↑	1.5%	27,500,788	↑	2.1%	White	23,184,021	↑	2.1%	212,850,801	↑	3.0%	332,622,134	↑	3.2%
48,961	↑	26.2%	809,663	↑	22.8%	991,831	↑	20.5%	Rose	525,800	↑	25.1%	10,017,501	↑	26.7%	11,971,334	↑	24.1%
5,162,436	↔	0.2%	42,928,904	↔	0.4%	70,698,920	↑	1.4%	Total	65,246,407	↑	1.4%	539,921,470	↑	1.5%	890,186,880	↑	2.4%

						Imported Table												
1,391,656	🔴	-6.9%	11,595,559	🔴	-6.6%	19,086,227	🔴	-5.3%	< \$8	11,517,236	🔴	-10.9%	97,964,828	🔴	-10.1%	162,009,075	🔴	-8.6%
2,040,784	🟢	1.7%	17,379,507	🟡	-0.1%	28,269,903	🟡	0.5%	\$8 - \$12	23,788,692	🟢	1.7%	202,518,044	🟡	0.3%	328,430,734	🟡	0.4%
1,084,615	🟢	3.5%	9,037,477	🟢	4.6%	15,039,631	🟢	5.4%	\$12 - \$15	16,949,544	🟢	4.8%	140,470,247	🟢	4.7%	232,712,143	🟢	5.3%
645,381	🟢	6.6%	4,916,361	🟢	14.3%	8,303,159	🟢	16.3%	> \$15	12,990,935	🟢	9.3%	98,968,351	🟢	14.1%	167,034,928	🟢	15.6%
5,162,436	🟡	0.2%	42,928,904	🟡	0.4%	70,698,920	🟢	1.4%	Total	65,246,407	🟢	1.4%	539,921,470	🟢	1.5%	890,186,880	🟢	2.4%

						Imported Table												
3,870,448	↑	2.8%	32,250,208	↑	2.4%	52,678,976	↑	3.3%	Varietal	50,015,852	↑	4.3%	414,408,598	↑	3.5%	676,527,744	↑	4.0%
1,291,988	↓	-6.9%	10,678,696	↓	-5.1%	18,019,944	↓	-3.5%	Blend	15,230,555	↓	-7.2%	125,512,872	↓	-4.5%	213,659,136	↓	-2.6%
5,162,436	→	0.2%	42,928,904	→	0.4%	70,698,920	↑	1.4%	Total	65,246,407	↑	1.4%	539,921,470	↑	1.5%	890,186,880	↑	2.4%

LCBO IMPORTED NON-TABLE WINES

						Imported Non-Table												
182,179	↑	2.2%	1,782,051	↑	9.9%	3,284,529	↑	8.3%	Sparkling	4,109,279	↑	8.2%	38,783,042	↑	10.1%	70,780,351	↑	8.8%
93,646	↓	-4.1%	723,671	↓	-3.3%	1,338,260	↓	-0.8%	Fortified	1,330,982	↓	-2.6%	10,104,766	↓	-2.0%	19,002,567	↑	0.9%
10,913	↓	-16.5%	20,597	↓	-20.9%	273,671	↑	1.1%	Gift	252,187	↓	-9.0%	786,073	↓	-8.0%	5,818,180	↑	1.1%
298,510	→	-0.3%	2,695,448	↑	6.0%	5,103,453	↑	5.4%	Total	5,810,721	↑	5.5%	51,344,118	↑	8.3%	97,594,521	↑	7.3%

*excludes flavoured wines and ciders

Litres				Period 8 2015-16				\$ Net										
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%							
VINTAGES ONTARIO TABLE WINES																		
Ontario VQA Table																		
23,791	↑	1.8%	175,663	↑	5.5%	292,343	↑	6.3%	585,426	↑	1.4%	4,257,942	↑	3.9%	7,137,100	↑	5.5%	
22,247	↓	-1.9%	198,024	↓	-2.9%	312,673	↓	-3.7%	481,979	↓	-1.9%	4,266,548	↓	-4.3%	6,794,974	↓	-4.3%	
3,153	↓	-10.2%	70,596	↑	13.2%	83,911	↑	10.5%	58,651	↓	-7.7%	1,303,489	↑	13.7%	1,545,209	↑	11.8%	
49,191	↓	-0.8%	444,283	↑	2.7%	688,927	↑	2.0%	Total	1,126,056	↓	-0.5%	9,827,979	↑	1.3%	15,477,283	↑	1.5%
Ontario VQA Table																		
5,517	↓	-23.0%	62,551	↓	-6.6%	93,777	↓	-13.4%	< \$15	90,476	↓	-24.0%	1,036,249	↓	-11.7%	1,558,251	↓	-18.7%
32,653	↑	7.3%	297,105	↑	8.0%	445,197	↑	4.3%	\$15 - \$20	689,860	↑	8.1%	6,164,207	↑	8.4%	9,263,036	↑	4.8%
7,014	↓	-10.0%	56,854	↓	-3.8%	99,244	↑	9.9%	\$20 - \$25	186,676	↓	-10.0%	1,524,860	↓	-3.8%	2,649,324	↓	8.3%
4,007	↓	-4.2%	27,773	↓	-11.7%	50,709	↑	1.2%	> \$25	159,044	↓	-5.0%	1,102,663	↓	-12.6%	2,006,672	↓	-1.7%
49,191	↓	-0.8%	444,283	↑	2.7%	688,927	↑	2.0%	Total	1,126,056	↓	-0.5%	9,827,979	↑	1.3%	15,477,283	↑	1.5%
VINTAGES ONTARIO NON-TABLE WINES																		
Ontario VQA Non-Table																		
1,110	↑	3.0%	10,601	↑	11.9%	21,730	↑	30.8%	Sparkling	32,372	↓	-3.3%	326,136	↑	8.0%	680,137	↑	21.5%
3,620	↓	-4.2%	34,663	↑	1.6%	65,228	↑	2.6%	Icewine	363,303	↓	-2.2%	3,383,553	↑	1.5%	6,247,627	↑	2.2%
59	↓	-4.8%	389	↓	-1.5%	1,015	↓	-9.3%	Gift	8,308	↓	-8.4%	55,911	↓	-0.7%	145,902	↓	-8.2%
4,789	↓	-2.6%	45,653	↑	3.8%	87,973	↑	8.2%	Total	403,983	↓	-2.4%	3,765,600	↑	2.0%	7,073,666	↑	3.6%
Ontario Non VQA Non-Table																		
40	↓	-72.6%	549	↓	-6.5%	1,226	↑	59.0%	Sparkling	906	↓	-73.4%	12,144	↓	-14.2%	27,451	↑	44.3%
16	↑	433.3%	150	↑	80.7%	743	↑	39.7%	Fortified	465	↑	422.5%	4,474	↑	70.5%	22,128	↑	37.8%
543	↑	6.1%	2,345	↓	-32.6%	4,681	↓	-21.4%	Fruit Wine	13,313	↓	-6.3%	55,055	↓	-44.6%	117,590	↓	-32.9%
144	↓	-5.9%	1,268	↓	-14.8%	2,221	↓	-8.0%	Sake	5,417	↓	-2.9%	48,885	↓	-8.4%	84,402	↓	-4.4%
-	#DIV/0!		-	↓	-100.0%	6	↓	-83.3%	Gift	-	#DIV/0!	-	↓	-100.0%	300	↓	-85.5%	
743	↓	-8.7%	4,312	↓	-23.5%	8,877	↓	-8.5%	Total	20,101	↓	-13.6%	120,558	↓	-28.9%	251,871	↓	-16.3%
Total Ontario Non-Table																		
1,150	↓	-6.0%	11,150	↑	10.8%	22,956	↑	32.1%	Sparkling	33,278	↓	-9.8%	338,280	↑	7.0%	707,588	↑	22.3%
16	↑	433.3%	150	↑	80.7%	743	↑	39.7%	Fortified	465	↑	422.5%	4,474	↑	70.5%	22,128	↑	37.8%
3,620	↓	-4.2%	34,663	↑	1.6%	65,228	↑	2.6%	Icewine	363,303	↓	-2.2%	3,383,553	↑	1.5%	6,247,627	↑	2.2%
543	↑	6.1%	2,345	↓	-32.6%	4,681	↓	-21.4%	Fruit Wine	13,313	↓	-6.3%	55,055	↓	-44.6%	117,590	↓	-32.9%
144	↓	-5.9%	1,268	↓	-14.8%	2,221	↓	-8.0%	Sake	5,417	↓	-2.9%	48,885	↓	-8.4%	84,402	↓	-4.4%
59	↓	-4.8%	389	↓	-2.0%	1,021	↓	-11.6%	Gift	8,308	↓	-8.4%	55,911	↓	-0.9%	146,202	↓	-9.2%
5,532	↓	-3.5%	49,965	↑	0.7%	96,850	↑	6.4%	Total	424,084	↓	-3.0%	3,886,158	↑	0.7%	7,325,537	↑	2.7%

*excludes flavoured wines and ciders

Litres

Period 8 2015-16

\$ Net

Period	%	YTD	%	Rolling 13	%
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Period	%	YTD	%	Rolling 13	%
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VINTAGES IMPORTED TABLE WINES

Imported Table					
865,815	↑	6.8%	6,476,150	↑	7.1%
273,875	↑	2.3%	2,863,596	↑	4.9%
3,014	↑	36.9%	246,582	↑	35.9%
1,142,704	↑	5.7%	9,586,328	↑	7.0%
11,154,242	↑	7.9%	4,540,405	↑	7.1%
251,728	↑	26.0%			
15,946,375	↑	7.9%			

Imported Table					
102,686	↑	4.3%	943,646	→	-0.4%
643,331	↑	2.9%	5,743,995	↑	9.6%
223,744	↑	15.8%	1,733,338	↑	6.4%
172,943	↑	5.4%	1,165,349	↑	2.2%
1,142,704	↑	5.7%	9,586,328	↑	7.0%
1,541,351	↓	-16.5%	9,296,333	↑	14.1%
2,952,807	↑	6.4%	2,155,884	↑	7.0%
15,946,375	↑	7.9%			

Imported Table					
924,403	↑	4.9%	7,776,584	↑	8.2%
218,301	↑	9.2%	1,809,744	↑	2.4%
1,142,704	↑	5.7%	9,586,328	↑	7.0%
12,995,573	↑	10.0%	2,950,802	↓	-0.5%
15,946,375	↑	7.9%			

VINTAGES IMPORTED NON-TABLE WINES

Imported Non-Table					
25,940	↑	20.0%	218,665	↑	13.3%
8,971	↓	-10.5%	54,839	↑	10.8%
-	#DIV/0!		-	#DIV/0!	
605	↑	58.8%	4,651	↑	97.8%
25,258	↑	23.6%	220,985	↓	-6.6%
22,770	↑	12.1%	159,256	↑	7.6%
4,378	↓	-22.7%	10,019	↓	-16.5%
2,424	↓	-17.0%	19,448	↓	-9.3%
90,346	↑	11.1%	687,863	↑	3.7%
395,740	↑	12.5%	106,581	↑	7.3%
9,388	↑	8.8%	9,388	↑	8.8%
395,274	↑	1.4%	281,725	↑	7.9%
52,907	↓	-13.7%	34,769	↑	2.5%
1,276,384	↑	5.8%			

*excludes flavoured wines and ciders

Litres

Period 8 2015-16

\$ Net

Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%
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TOTAL LCBO WINES & VINTAGES TABLE

581,052	↑	4.4%	4,908,930	↑	4.9%	7,785,664	↑	4.8%	Ontario VQA Table	9,238,582	↑	5.9%	77,358,034	↑	5.8%	122,611,272	↑	5.7%
2,274,071	↑	7.1%	19,073,659	↑	6.1%	30,183,054	↑	6.5%	Ontario Non VQA Table	20,010,570	↑	7.5%	167,104,554	↑	6.4%	264,508,690	↑	6.9%
2,855,123	↑	6.5%	23,982,589	↑	5.8%	37,968,718	↑	6.1%	Ontario Table	29,249,152	↑	7.0%	244,462,588	↑	6.2%	387,119,962	↑	6.5%
6,305,140	↑	1.1%	52,515,232	↑	1.6%	86,645,295	↑	2.6%	Imported Table	95,589,514	↑	2.9%	784,343,118	↑	3.1%	1,303,475,887	↑	3.9%
9,160,263	↑	2.7%	76,497,821	↑	2.9%	124,614,013	↑	3.6%	Total Table	124,838,666	↑	3.8%	1,028,805,706	↑	3.8%	1,690,595,849	↑	4.5%

TOTAL LCBO WINES & VINTAGES NON-TABLE

11,334	↑	21.2%	102,472	↑	16.0%	202,344	↑	9.0%	Ontario VQA Non-Table	561,675	↑	7.9%	5,166,626	↑	9.0%	9,882,263	↑	6.9%
183,806	→	-0.4%	1,462,456	↓	-1.9%	2,721,185	↓	-1.0%	Ontario Non VQA Non-Table	1,765,947	→	-0.2%	13,835,482	↓	-2.0%	26,040,196	↓	-1.1%
195,140	↑	0.6%	1,564,928	↓	-0.9%	2,923,529	→	-0.4%	Ontario Non-Table	2,327,622	↑	1.7%	19,002,108	↑	0.8%	35,922,459	↑	1.0%
388,856	↑	2.1%	3,383,311	↑	5.6%	6,379,837	↑	5.5%	Imported Non-Table	8,179,032	↑	6.2%	68,849,164	↑	7.9%	130,642,262	↑	7.5%
583,996	↑	1.6%	4,948,239	↑	3.4%	9,303,366	↑	3.6%	Total Non-Table	10,506,654	↑	5.2%	87,851,272	↑	6.3%	166,564,721	↑	6.0%

TOTAL LCBO WINES & VINTAGES

592,386	↑	4.6%	5,011,402	↑	5.1%	7,988,008	↑	4.9%	Total Wines	9,800,257	↑	6.0%	82,524,660	↑	6.0%	132,493,535	↑	5.8%
2,457,877	↑	6.5%	20,536,115	↑	5.5%	32,904,239	↑	5.8%	Ontario VQA	21,776,517	↑	6.8%	180,940,036	↑	5.7%	290,548,886	↑	6.2%
3,050,263	↑	6.1%	25,547,517	↑	5.4%	40,892,247	↑	5.6%	Ontario Non-VQA	31,576,774	↑	6.6%	263,464,696	↑	5.8%	423,042,421	↑	6.0%
6,693,996	↑	1.2%	55,898,543	↑	1.8%	93,025,132	↑	2.8%	Total Ontario	103,768,546	↑	3.1%	853,192,282	↑	3.4%	1,434,118,149	↑	4.2%
9,744,259	↑	2.7%	81,446,060	↑	2.9%	133,917,379	↑	3.6%	Total Imported	135,345,320	↑	3.9%	1,116,656,978	↑	4.0%	1,857,160,570	↑	4.6%

*excludes flavoured wines and ciders