

October 22, 2015

TO: All Trade Councils

Re: Updates to 2016/17 IMAGE Deadlines

Dear Trade Partners,

We would like to draw your attention to the following updates in the attached calendar.

 The Category deadline for responding to <u>Spirits and Beers only</u> promotions for Periods 1-3 has been extended to November 13th.

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• Period 4-6 deadlines have been updated for all Categories.

If you have any questions, please contact the appropriate Category or Product Manager.

Sincerely,

Stacee Roth

Director, SPIRITS

Carolyn O'Grady-Gold Director, WINES

Chris Robertson
Director, BEER & CIDER