

Ontario Wine Scorecard



Period 10 2014-15

Period 10 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

402,119	↑	3.4%	2,484,393	↑	4.0%	3,019,739	↑	2.4%
17,107	↑	1.5%	168,261	→	0.1%	192,881	↓	-0.5%
448,070	↑	9.3%	3,046,167	↑	3.5%	3,683,583	↑	2.4%
867,296	↑	6.3%	5,698,821	↑	3.6%	6,896,203	↑	2.3%

(2)	↓	-100.1%	344	↓	-98.8%	2,099	↓	-94.8%
347,372	↑	4.3%	2,264,595	↓	-0.5%	2,771,847	↓	-2.1%
454,172	↑	7.5%	3,018,958	↑	6.5%	3,629,258	↑	5.9%
65,754	↑	13.7%	414,924	↑	15.5%	492,999	↑	12.1%
867,296	↑	6.3%	5,698,821	↑	3.6%	6,896,203	↑	2.3%

1,045,475	↑	4.7%	8,319,912	↑	9.3%	10,445,291	↑	9.5%
113,344	↑	13.6%	869,457	↑	6.5%	1,067,344	↑	5.2%
1,584,672	↑	6.3%	13,727,450	↑	6.2%	17,053,136	↑	5.8%
2,743,491	↑	5.9%	22,916,819	↑	7.3%	28,565,771	↑	7.1%

1,447,594	↑	4.3%	10,804,305	↑	8.0%	13,465,030	↑	7.8%
130,451	↑	11.8%	1,037,718	↑	5.4%	1,260,225	↑	4.2%
2,032,742	↑	6.9%	16,773,617	↑	5.7%	20,736,719	↑	5.2%
3,610,787	↑	6.0%	28,615,640	↑	6.6%	35,461,974	↑	6.1%

2,622,957	↑	9.3%	20,079,288	↑	9.5%	24,725,105	↑	9.2%
1,011,627	↑	0.6%	8,599,460	↑	0.9%	10,799,977	→	0.3%

1,827,991	↑	6.6%	15,246,420	↑	5.3%	19,068,634	↑	4.6%
1,282,560	↑	6.2%	9,967,790	↑	8.9%	12,295,697	↑	9.1%
458,279	↑	7.6%	3,049,614	↑	6.4%	3,667,752	↑	5.9%
65,754	↑	13.7%	414,924	↑	15.5%	492,999	↑	12.1%
3,634,584	↑	6.7%	28,678,748	↑	6.8%	35,525,082	↑	6.3%

VQA Table

Red	6,290,334	↑	4.6%	38,269,779	↑	4.8%	46,452,817	↑	3.3%
Rose	238,702	↓	-0.9%	2,421,771	↓	-0.7%	2,774,122	↓	-1.0%
White	6,613,941	↑	9.0%	44,669,033	↑	3.9%	53,830,967	↑	2.7%
Total	13,142,977	↑	6.7%	85,360,583	↑	4.2%	103,057,906	↑	2.9%

VQA Table

< \$8	(14)	↓	-100.1%	2,653	↓	-99.2%	18,306	↓	-96.0%
\$8 - \$12	4,470,982	↑	3.6%	29,193,180	↓	-1.1%	35,672,635	↓	-2.9%
\$12 - \$15	7,337,869	↑	7.6%	48,092,962	↑	6.5%	57,775,379	↑	6.0%
> \$15	1,334,140	↑	15.9%	8,071,788	↑	15.9%	9,591,586	↑	12.4%
Total	13,142,977	↑	6.7%	85,360,583	↑	4.2%	103,057,906	↑	2.9%

Non-VQA Table

Red	9,372,681	↑	5.1%	74,107,226	↑	10.2%	92,826,106	↑	10.4%
Rose	986,671	↑	14.0%	7,341,695	↑	7.3%	9,019,681	↑	6.1%
White	13,947,666	↑	6.8%	119,017,456	↑	6.6%	147,461,151	↑	6.0%
Total	24,307,018	↑	6.4%	200,466,377	↑	7.9%	249,306,938	↑	7.6%

Ontario Table

Red	15,663,015	↑	4.9%	112,377,005	↑	8.3%	139,278,923	↑	7.9%
Rose	1,225,373	↑	10.8%	9,763,466	↑	5.2%	11,793,803	↑	4.3%
White	20,561,607	↑	7.5%	163,686,489	↑	5.8%	201,292,118	↑	5.1%
Total	37,449,995	↑	6.5%	285,826,960	↑	6.8%	352,364,844	↑	6.2%

Ontario Table Varietals

Ontario Table Varietals	28,083,517	↑	8.7%	208,552,167	↑	9.4%	255,645,478	↑	8.8%
Ontario Table Blends	9,632,660	↑	3.3%	77,969,685	↑	1.2%	97,414,258	↑	0.6%

Ontario Table

< \$8	14,516,719	↑	6.3%	121,266,828	↑	5.2%	151,531,429	↑	4.4%
\$8 - \$12	14,465,785	↑	7.4%	108,631,525	↑	8.7%	133,585,088	↑	8.5%
\$12 - \$15	7,399,533	↑	7.7%	48,551,711	↑	6.5%	58,351,633	↑	6.0%
> \$15	1,334,140	↑	15.9%	8,071,788	↑	15.9%	9,591,586	↑	12.4%
Total	37,716,177	↑	7.3%	286,521,852	↑	7.0%	353,059,736	↑	6.4%

Period 10 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		-	
340	↓ -25.6%	759	↓ -37.8%	915	↓ -37.1%
-		-		-	
-		-		-	
27,877	↓ -4.2%	90,165	↑ 8.2%	107,724	↑ 9.6%
-		-		-	
28,217	↓ -4.5%	90,924	↑ 7.5%	108,639	↑ 8.9%

4,750	↓ -7.0%	11,930	↓ -10.7%	13,809	↓ -14.5%
6,312	↑ 28.3%	35,819	↑ 44.7%	40,362	↑ 39.1%
17,642	↓ -11.8%	113,100	↓ -12.4%	144,638	↓ -12.3%
83,824	↓ -2.4%	717,116	↓ -1.7%	928,581	↓ -2.0%
367,934	→ 0.1%	1,103,617	↓ -1.1%	1,310,975	↓ -2.1%
-		-	↓ -100.0%	-	
480,462	↓ -0.6%	1,981,582	↓ -1.5%	2,438,365	↓ -2.4%

VQA Non-Table

Dessert	-	-	-	↓ -100.0%		
Icewine	41,548	↓ -23.5%	95,555	↓ -39.6%	113,675	↓ -40.7%
Fruit Wines	-	-	-	-		
Port	-	-	-	-		
Sherry	-	-	-	-		
Sparkling	744,511	→ 0.2%	2,264,060	↑ 9.5%	2,672,154	↑ 9.9%
Vermouth	-	-	-	-		
Total	786,059	↓ -1.4%	2,359,615	↑ 6.0%	2,785,829	↑ 6.2%

Non-VQA Non-Table

Dessert	273,409	↓ -8.8%	653,454	↓ -13.0%	755,309	↓ -15.1%
Fruit Wines	130,618	↑ 22.9%	745,158	↑ 41.8%	845,186	↑ 36.1%
Port	184,773	↓ -12.3%	1,188,795	↓ -12.5%	1,520,361	↓ -12.4%
Sherry	760,682	↓ -1.8%	6,467,195	↓ -1.7%	8,367,837	↓ -1.8%
Sparkling	3,223,847	↑ 1.3%	9,540,711	↓ -0.7%	11,313,859	↓ -1.9%
Vermouth	-		-	↓ -100.0%	-	
Total	4,573,329	→ 0.0%	18,595,313	↓ -1.2%	22,802,552	↓ -2.2%

Period 10 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

4,880,142	↑	2.9%	33,510,396	↑	1.2%	42,303,735	→	0.4%
176,206	↑	4.9%	1,570,106	↑	2.9%	1,813,556	↑	0.6%
2,643,287	↑	3.8%	21,273,746	↑	1.1%	26,110,833	→	0.1%
7,699,635	↑	3.2%	56,354,248	↑	1.2%	70,228,124	→	0.3%

Table

Red
Rose
White
Total

66,343,287	↑	3.9%	433,187,283	↑	2.5%	544,049,318	↑	1.6%
1,887,612	↑	5.5%	17,751,155	↑	4.7%	20,387,973	↑	2.8%
32,629,251	↑	4.9%	256,657,282	↑	2.0%	314,025,688	↑	1.0%
100,860,150	↑	4.3%	707,595,720	↑	2.4%	878,462,979	↑	1.4%

1,891,826	↓	-1.1%	16,201,397	↓	-2.3%	20,525,285	↓	-2.7%
3,221,573	↑	3.1%	23,501,501	→	0.2%	29,068,824	↓	-0.9%
1,613,113	↑	6.0%	10,662,386	↑	3.5%	13,250,758	↑	2.7%
973,123	↑	8.5%	5,988,964	↑	12.0%	7,383,257	↑	9.8%
7,699,635	↑	3.2%	56,354,248	↑	1.2%	70,228,124	→	0.3%

Table

< \$8
\$8 - \$12
\$12 - \$15
> \$15
Total

15,823,869	↓	-1.7%	135,308,906	↓	-2.8%	171,218,355	↓	-3.0%
38,573,522	↑	2.6%	280,908,216	→	0.3%	347,397,516	↓	-0.8%
25,632,323	↑	5.9%	168,666,105	↑	3.6%	209,236,918	↑	3.0%
20,830,436	↑	10.6%	122,712,493	↑	12.6%	150,610,190	↑	10.6%
100,860,150	↑	4.3%	707,595,720	↑	2.4%	878,462,979	↑	1.4%

5,758,226	↑	5.3%	41,352,499	↑	1.5%	51,445,920	→	0.4%
1,941,409	↓	-2.4%	15,001,749	→	0.4%	18,782,204	→	-0.2%

Imported Table Varietals
Imported Table Blends

75,403,060	↑	6.7%	518,641,945	↑	3.0%	642,512,651	↑	1.9%
25,457,090	↓	-2.3%	188,953,775	↑	0.8%	235,950,328	→	0.3%

LCBO IMPORTED NON-TABLE WINES

9,149	↑	3.6%	52,320	↓	-4.4%	67,303	↓	-5.3%
-			-			-	↓	-100.0%
3,018	↑	3.9%	12,785	↑	0.9%	16,260	↑	1.0%
61,921	↑	8.6%	216,649	↑	5.2%	265,344	↑	4.5%
-			-			-		
36,391	↑	3.5%	189,781	→	-0.2%	243,516	→	-0.4%
815,974	↑	8.8%	2,696,493	↑	6.4%	3,160,923	↑	4.9%
14,407	→	0.3%	78,498	↓	-1.3%	97,545	↓	-2.0%
85,783	↑	1.6%	539,833	→	0.4%	674,244	↓	-0.8%
1,026,643	↑	7.8%	3,786,359	↑	4.8%	4,525,135	↑	3.4%

Non-Table

Dessert
Fruit Wines
Kosher
Madeiras
Port
Sake
Sherry
Sparkling
Tonic Wine
Vermouth
Total

148,594	↑	13.2%	850,086	↑	4.6%	1,093,103	↑	4.2%
-			-			-		
-			-			(11)	↓	-257.1%
68,768	↑	8.4%	288,529	↑	3.8%	364,314	↑	3.3%
1,279,702	↑	5.8%	4,461,342	↑	5.3%	5,454,543	↑	5.4%
-			-			-		
553,336	↑	6.2%	2,697,276	↑	2.1%	3,441,730	↑	1.8%
17,757,122	↑	9.6%	59,119,568	↑	7.8%	69,168,814	↑	6.9%
191,414	↑	13.4%	1,015,130	↑	7.8%	1,242,522	↑	5.3%
975,776	↑	2.7%	6,161,239	↑	2.1%	7,687,412	↑	0.6%
20,974,712	↑	9.0%	74,593,170	↑	6.8%	88,452,427	↑	5.9%

Period 10 2014-15

Litres						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

						<u>VQA Table</u>												
35,438	↑	16.7%	218,618	↑	15.4%	270,885	↑	18.3%	Red	909,475	↑	12.8%	5,483,005	↑	15.1%	6,729,800	↑	16.6%
4,163	↓	-8.0%	69,531	↑	1.1%	76,190	↑	1.6%	Rose	76,077	↓	-3.3%	1,276,464	↑	1.4%	1,389,793	↑	1.2%
36,667	↑	4.5%	269,064	↑	8.0%	334,834	↑	10.5%	White	823,921	↑	4.4%	5,897,496	↑	6.7%	7,275,675	↑	8.4%
76,268	↑	9.0%	557,213	↑	9.8%	681,909	↑	12.4%	Total	1,809,473	↑	8.1%	12,656,965	↑	9.6%	15,395,268	↑	11.1%
						<u>VQA Table</u>												
5,604	↓	-22.0%	56,138	↓	-16.7%	73,080	↓	-5.8%	< \$15	89,527	↓	-30.1%	928,321	↓	-23.2%	1,197,561	↓	-14.0%
46,883	↑	9.2%	367,810	↑	11.9%	450,068	↑	13.8%	\$15 - \$20	984,874	↑	9.1%	7,592,280	↑	11.0%	9,272,351	↑	12.5%
15,233	↑	19.6%	84,883	↑	18.5%	101,811	↑	18.7%	\$20 - \$25	396,638	↑	13.9%	2,232,905	↑	15.8%	2,677,948	↑	15.9%
8,548	↑	20.0%	48,382	↑	22.0%	56,950	↑	18.2%	> \$25	338,434	↑	14.7%	1,903,459	↑	20.9%	2,247,408	↑	17.6%
76,268	↑	9.0%	557,213	↑	9.8%	681,909	↑	12.4%	Total	1,809,473	↑	8.1%	12,656,965	↑	9.6%	15,395,268	↑	11.1%

VINTAGES ONTARIO NON-TABLE WINES

						<u>VQA Non-Table</u>								
-			-			Dessert	-		-					
-			-			Fruit Wines	-		-					
14,377	↓	-1.0%	54,090	↑	4.4%	Icewine	1,336,123	↓	5,228,000	↑	3.2%	6,243,239	↑	3.2%
6,021	↑	33.1%	17,539	↑	57.3%	Sparkling	192,956	↑	556,783	↑	45.5%	627,384	↑	42.8%
20,398	↑	7.1%	71,629	↑	13.8%	Total	1,529,079	→	5,784,783	↑	6.2%	6,870,623	↑	5.9%
						<u>Non-VQA Non-Table</u>								
-			-			Dessert	-		-					
1,227	↑	4.3%	5,150	↑	36.0%	Fruit Wines	32,685	↓	144,511	↑	43.3%	168,098	↑	53.0%
247	↓	-0.8%	1,907	↑	29.3%	Sake	9,104	↓	68,718	↑	23.8%	87,388	↑	20.2%
319	↑	1126.9%	1,014	↑	1928.0%	Sparkling	7,406	↑	24,178	↑	1554.9%	25,213	↑	1625.7%
213	↓	-10.1%	530	↑	44.0%	Port	6,375	↓	15,966	↑	45.0%	18,527	↑	68.2%
2,006	↑	18.8%	8,601	↑	51.4%	Total	55,570	↓	253,373	↑	50.1%	299,226	↑	53.4%

Period 10 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

1,419,943	↑	9.4%	8,493,080	↑	7.4%	10,573,351	↑	6.6%
1,336	↓	-74.4%	184,159	↓	-11.4%	192,034	↓	-10.1%
515,195	↑	11.5%	3,612,239	↑	6.4%	4,347,487	↑	5.2%
1,936,474	↑	9.7%	12,289,478	↑	6.7%	15,112,872	↑	5.9%

Table

41,943,648	↑	8.5%	234,080,617	↑	7.7%	289,133,464	↑	5.6%
26,597	↓	-75.0%	3,649,903	↓	-6.3%	3,798,622	↓	-4.7%
12,128,560	↑	11.6%	83,727,305	↑	7.6%	100,655,617	↑	6.7%
54,098,805	↑	9.0%	321,457,825	↑	7.5%	393,587,703	↑	5.8%

121,769	↓	-1.8%	944,590	↓	-26.3%	1,279,440	↓	-27.6%
1,066,054	↑	10.2%	7,434,887	↑	11.7%	9,062,771	↑	11.2%
413,263	↑	18.5%	2,209,316	↑	12.3%	2,711,799	↑	13.7%
335,388	↑	3.3%	1,700,685	↑	6.0%	2,058,862	↑	4.8%
1,936,474	↑	9.7%	12,289,478	↑	6.7%	15,112,872	↑	5.9%

Table

< \$15	↓	-5.0%	16,081,024	↓	-28.4%	21,685,583	↓	-30.8%
\$15 - \$20	↑	12.4%	158,124,120	↑	12.7%	192,346,932	↑	12.3%
\$20 - \$25	↑	19.7%	59,285,312	↑	13.2%	72,532,282	↑	14.2%
> \$25	↑	1.1%	87,967,369	↑	4.9%	107,022,906	↑	1.0%
Total	↑	9.0%	321,457,825	↑	7.5%	393,587,703	↑	5.8%

VINTAGES IMPORTED NON-TABLE WINES

2,034	↓	-13.1%	9,576	↓	-38.4%	12,643	↓	-35.9%
1,970	↓	-7.0%	5,568	↓	-8.9%	8,372	↑	6.2%
48,281	↑	6.2%	310,896	↑	12.1%	388,121	↓	-2.3%
4	↓	-20.0%	9	↑	12.5%	11	↑	22.2%
280	↑	77.2%	1,448	↑	13.3%	1,603	↑	5.5%
15,424	↓	-7.7%	57,502	↓	-5.4%	71,057	↓	-11.6%
27,955	↑	2.7%	198,564	↑	4.4%	262,253	↑	4.9%
2,534	↑	26.1%	14,070	↑	6.6%	16,432	↓	-10.0%
81,912	↑	12.6%	314,235	↑	12.4%	369,067	↑	9.4%
1,582	↓	-6.5%	12,018	↓	-16.6%	14,857	↓	-16.1%
245			2,596			3,551		
182,221	↑	6.9%	926,482	↑	7.9%	1,147,967	↑	1.6%

Non-Table

Dessert	57,779	↑	17.0%	239,934	↓	-30.5%	303,854	↓	-30.6%
Fruit Wines	62,115	↑	6.0%	154,856	↓	-2.0%	224,034	↑	15.8%
Kosher	509,018	↑	7.5%	3,859,425	↑	19.8%	4,822,270	↑	0.8%
Icewine	568	↓	-26.3%	1,369	↓	-1.4%	1,555	↑	2.8%
Madeiras	6,819	↓	-7.5%	39,569	↓	-3.0%	46,509	↓	-5.4%
Port	809,991	↑	9.0%	3,063,310	↑	22.0%	3,730,543	↑	18.5%
Sake	464,689	↑	12.4%	3,036,123	↑	6.1%	3,949,998	↑	5.7%
Sherry	57,034	↑	35.8%	323,219	↑	19.0%	372,678	↑	1.1%
Sparkling	3,640,286	↑	12.0%	13,449,253	↑	11.5%	15,582,176	↑	10.0%
Tonic Wine	33,049	↑	3.1%	251,332	↓	-8.8%	310,538	↓	-7.1%
Vermouth	7,761			70,334			100,012		
Total	5,649,109	↑	11.4%	24,488,724	↑	12.6%	29,444,167	↑	8.1%

Period 10 2014-15

Litres						\$ Net												
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%							
TOTAL LCBO WINES & VINTAGES																		
943,564	↑	6.5%	6,256,034	↑	4.1%	7,578,112	↑	3.2%	VQA Table	14,952,450	↑	6.9%	98,017,548	↑	4.8%	118,453,174	↑	3.9%
2,743,491	↑	5.9%	22,916,819	↑	7.3%	28,565,771	↑	7.1%	Non-VQA Table	24,307,018	↑	6.4%	200,466,377	↑	7.9%	249,306,938	↑	7.6%
3,687,055	↑	6.1%	29,172,853	↑	6.6%	36,143,883	↑	6.2%	Ontario Table	39,259,468	↑	6.6%	298,483,925	↑	6.9%	367,760,112	↑	6.4%
9,636,109	↑	4.5%	68,643,726	↑	2.1%	85,340,996	↑	1.2%	Imported Table	154,958,955	↑	5.9%	1,029,053,545	↑	3.9%	1,272,050,682	↑	2.7%
13,323,164	↑	4.9%	97,816,579	↑	3.4%	121,484,879	↑	2.7%	Total Table	194,218,423	↑	6.0%	1,327,537,470	↑	4.6%	1,639,810,794	↑	3.5%
48,615	→	0.1%	162,553	↑	10.2%	192,974	↑	10.8%	VQA Non-Table	2,315,138	→	-0.3%	8,144,398	↑	6.1%	9,656,452	↑	6.0%
482,468	↓	-0.5%	1,990,183	↓	-1.4%	2,448,371	↓	-2.2%	Non-VQA Non-Table	4,628,899	→	-0.1%	18,848,686	↓	-0.8%	23,101,778	↓	-1.7%
531,083	→	-0.5%	2,152,736	↓	-0.6%	2,641,345	↓	-1.4%	Ontario Non-Table	6,944,037	→	-0.1%	26,993,084	↑	1.2%	32,758,230	→	0.4%
1,208,864	↑	7.6%	4,712,841	↑	5.4%	5,673,102	↑	3.0%	Imported Non-Table	26,623,821	↑	9.5%	99,081,894	↑	8.2%	117,896,594	↑	6.5%
1,739,947	↑	5.0%	6,865,577	↑	3.4%	8,314,447	↑	1.6%	Total Non-Table	33,567,858	↑	7.4%	126,074,978	↑	6.6%	150,654,824	↑	5.1%
992,179	↑	6.2%	6,418,587	↑	4.3%	7,771,086	↑	3.3%	Total VQA	17,267,588	↑	5.8%	106,161,946	↑	4.9%	128,109,626	↑	4.0%
3,225,959	↑	4.9%	24,907,002	↑	6.6%	31,014,142	↑	6.3%	Total Non-VQA	28,935,917	↑	5.3%	219,315,063	↑	7.1%	272,408,716	↑	6.8%
4,218,138	↑	5.2%	31,325,589	↑	6.1%	38,785,228	↑	5.7%	Total Ontario	46,203,505	↑	5.5%	325,477,009	↑	6.4%	400,518,342	↑	5.9%
10,844,973	↑	4.8%	73,356,567	↑	2.3%	91,014,098	↑	1.3%	Total Imported	181,582,776	↑	6.4%	1,128,135,439	↑	4.3%	1,389,947,276	↑	3.1%
15,063,111	↑	4.9%	104,682,156	↑	3.4%	129,799,326	↑	2.6%	Total Wines	227,786,281	↑	6.2%	1,453,612,448	↑	4.8%	1,790,465,618	↑	3.7%