

Ontario Wine Scorecard



Period 5 2014-15

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

209,934	↑	0.9%	1,035,042	↑	6.6%	2,991,031	↑	2.3%
22,895	↑	8.1%	96,305	↑	2.2%	194,832	↑	5.0%
303,319	↑	4.4%	1,399,115	↑	2.5%	3,613,007	↓	-1.5%
536,148	↑	3.2%	2,530,462	↑	4.1%	6,798,870	→	0.3%

7,313	↓	-11.6%	28,822	↓	-26.4%	81,513	↓	-26.5%
184,246	↓	-5.8%	859,921	↓	-2.9%	2,357,035	↓	-8.5%
304,293	↑	8.2%	1,457,598	↑	8.6%	3,839,950	↑	6.4%
40,296	↑	16.8%	184,121	↑	12.2%	520,372	↑	8.5%
536,148	↑	3.2%	2,530,462	↑	4.1%	6,798,870	→	0.3%

811,003	↑	10.5%	3,868,534	↑	10.2%	10,097,528	↑	9.1%
91,076	↑	11.8%	423,433	↑	3.8%	1,029,548	↑	1.5%
1,461,861	↑	5.6%	6,797,959	↑	6.4%	16,657,881	↑	4.9%
2,363,940	↑	7.5%	11,089,926	↑	7.6%	27,784,957	↑	6.3%

1,020,937	↑	8.4%	4,903,576	↑	9.4%	13,088,559	↑	7.5%
113,971	↑	11.0%	519,738	↑	3.5%	1,224,380	↑	2.1%
1,765,180	↑	5.4%	8,197,074	↑	5.7%	20,270,888	↑	3.7%
2,900,088	↑	6.6%	13,620,388	↑	6.9%	34,583,827	↑	5.1%

2,063,811	↑	12.9%	9,629,364	↑	10.8%	24,230,226	↑	8.3%
836,448	↓	-6.1%	3,991,195	↓	-1.4%	10,353,772	↓	-1.7%

1,524,417	↑	8.4%	6,974,950	↑	4.4%	17,342,280	↑	2.7%
1,028,570	↑	3.4%	4,989,650	↑	10.0%	12,840,265	↑	7.9%
306,939	↑	8.1%	1,471,692	↑	8.5%	3,877,527	↑	6.2%
40,333	↑	16.7%	184,267	↑	12.2%	523,926	↑	8.5%
2,900,259	↑	6.6%	13,620,559	↑	6.9%	34,583,998	↑	5.1%

VQA Table

Red	3,255,388	↑	2.6%	15,867,051	↑	7.1%	45,800,462	↑	3.5%
Rose	337,298	↑	8.3%	1,399,917	↑	1.1%	2,807,317	↑	4.9%
White	4,461,707	↑	5.4%	20,544,695	↑	3.2%	52,765,687	→	-0.2%
Total	8,054,393	↑	4.4%	37,811,663	↑	4.7%	101,373,466	↑	1.6%

VQA Table

< \$8	67,822	↓	-11.7%	266,822	↓	-29.5%	788,256	↓	-30.3%
\$8 - \$12	2,332,553	↓	-6.3%	10,866,784	↓	-4.1%	29,747,278	↓	-8.8%
\$12 - \$15	4,868,085	↑	8.5%	23,107,089	↑	8.7%	60,802,246	↑	7.2%
> \$15	785,933	↑	18.7%	3,570,968	↑	13.2%	10,035,686	↑	8.0%
Total	8,054,393	↑	4.4%	37,811,663	↑	4.7%	101,373,466	↑	1.6%

Non-VQA Table

Red	7,236,017	↑	11.5%	34,424,525	↑	11.5%	89,506,924	↑	10.4%
Rose	747,810	↑	8.9%	3,563,465	↑	5.4%	8,705,801	↑	2.5%
White	12,726,381	↑	6.2%	58,891,753	↑	6.7%	144,064,923	↑	5.6%
Total	20,710,208	↑	8.1%	96,879,743	↑	8.3%	242,277,648	↑	7.2%

Ontario Table

Red	10,491,405	↑	8.6%	50,291,576	↑	10.1%	135,307,386	↑	8.0%
Rose	1,085,108	↑	8.7%	4,963,382	↑	4.2%	11,513,118	↑	3.1%
White	17,188,088	↑	6.0%	79,436,448	↑	5.7%	196,830,610	↑	4.0%
Total	28,764,601	↑	7.0%	134,691,406	↑	7.3%	343,651,114	↑	5.5%

Ontario Table Varietals

Ontario Table Varietals	21,157,609	↑	12.4%	98,390,946	↑	10.9%	248,739,987	↑	8.2%
Ontario Table Blends	7,609,160	↓	-5.5%	36,302,628	↓	-1.4%	94,913,295	↓	-1.1%

Ontario Table

< \$8	11,994,730	↑	8.7%	54,611,698	↑	4.4%	135,435,514	↑	2.9%
\$8 - \$12	11,075,811	↑	3.9%	53,183,206	↑	9.4%	136,567,830	↑	7.2%
\$12 - \$15	4,907,760	↑	8.4%	23,317,718	↑	8.7%	61,364,561	↑	7.0%
> \$15	788,468	↑	18.5%	3,580,952	↑	13.1%	10,285,377	↑	8.2%
Total	28,766,769	↑	7.0%	134,693,574	↑	7.3%	343,653,282	↑	5.5%

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		-	↓ -100.0%
37	↓ -55.4%	184	↓ -54.3%	1,157	↑ 4.6%
-		-		-	
-		-		-	
7,033	↑ 22.8%	34,886	↑ 16.2%	105,780	↑ 7.8%
-		-		-	
7,070	↑ 21.7%	35,070	↑ 15.3%	106,937	↑ 7.7%

733	↑ 29.3%	3,086	↑ 2.5%	11,735	↓ -27.6%
4,825	↑ 135.3%	11,115	↑ 53.7%	33,185	↑ 23.9%
9,325	↓ -12.2%	49,370	↓ -12.2%	153,700	↓ -10.2%
67,996	→ -0.3%	342,559	↓ -1.4%	936,081	↓ -1.8%
84,549	→ -0.4%	409,180	↓ -0.7%	1,320,096	↓ -4.5%
-		-	↓ -100.0%	(1)	↓ -106.7%
167,428	↑ 0.7%	815,310	↓ -1.3%	2,454,796	↓ -3.7%

VQA Non-Table

Dessert	-		-		-	↓ -100.0%
Icewine	4,862	↓ -57.3%	23,339	↓ -57.8%	144,225	↓ -12.7%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	172,057	↑ 21.6%	835,031	↑ 17.2%	2,598,877	↑ 9.8%
Vermouth	-		-		-	
Total	176,919	↑ 15.7%	858,370	↑ 11.8%	2,743,102	↑ 8.3%

Non-VQA Non-Table

Dessert	36,938	↑ 18.5%	160,063	↓ -1.0%	600,403	↓ -27.2%
Fruit Wines	102,795	↑ 137.7%	241,557	↑ 54.9%	710,968	↑ 26.6%
Port	98,001	↓ -11.6%	519,791	↓ -12.0%	1,618,612	↓ -10.1%
Sherry	612,206	→ -0.3%	3,085,028	↓ -1.5%	8,429,672	↓ -1.1%
Sparkling	727,980	→ -0.4%	3,511,755	↓ -0.7%	11,359,742	↓ -4.5%
Vermouth	-		-	↓ -100.0%	(9)	↓ -106.8%
Total	1,577,920	↑ 3.1%	7,518,194	↓ -0.8%	22,719,388	↓ -3.8%

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,090,002	↑	1.9%	15,212,122	→	0.1%	41,930,616	→	-0.4%
192,567	↓	-1.2%	913,050	↑	3.4%	1,799,440	↓	-1.7%
2,263,899	↑	2.4%	10,593,287	→	0.5%	25,933,045	↓	-0.8%
5,546,468	↑	2.0%	26,718,459	→	0.4%	69,663,101	↓	-0.6%

Table

39,567,469	↑	3.8%	193,913,821	↑	1.8%	536,769,325	↑	1.4%
2,260,113	↑	1.3%	10,563,832	↑	5.4%	20,128,440	↑	0.6%
27,228,289	↑	2.4%	127,470,830	↑	1.5%	310,830,444	↑	0.7%
69,055,871	↑	3.1%	331,948,483	↑	1.8%	867,728,209	↑	1.1%

1,598,044	↓	-0.9%	7,823,348	↓	-2.5%	20,559,854	↓	-2.9%
2,373,772	↑	1.7%	11,128,363	↓	-0.7%	28,412,452	↓	-2.5%
1,009,629	↑	8.5%	4,863,200	↑	3.5%	12,844,014	↑	4.1%
565,023	↑	0.5%	2,903,548	↑	7.6%	7,846,781	↑	6.5%
5,546,468	↑	2.0%	26,718,459	→	0.4%	69,663,101	↓	-0.6%

Table

13,255,701	↓	-1.4%	65,037,704	↓	-2.8%	171,101,570	↓	-2.9%
28,149,759	↑	1.6%	131,996,818	→	-0.4%	337,623,950	↓	-2.0%
16,109,546	↑	10.3%	76,666,631	↑	4.9%	201,697,199	↑	5.5%
11,540,865	↑	2.9%	58,247,330	↑	8.7%	157,305,490	↑	7.5%
69,055,871	↑	3.1%	331,948,483	↑	1.8%	867,728,209	↑	1.1%

4,158,463	↑	2.0%	19,967,707	↑	0.6%	51,994,169	↓	-0.7%
1,388,005	↑	1.9%	6,750,752	→	-0.4%	17,668,932	→	-0.2%

Imported Table Varietals

51,727,588	↑	3.7%	247,107,547	↑	2.3%	644,630,191	↑	1.1%
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Imported Table Blends

17,328,283	↑	1.4%	84,840,936	→	0.4%	223,098,018	↑	1.2%
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LCBO IMPORTED NON-TABLE WINES

4,078	↓	-7.8%	21,688	↓	-6.6%	68,190	↓	-9.7%
-			-			-	↓	-100.0%
833	↓	-8.0%	4,660	↓	-1.5%	16,076	↓	-4.2%
14,201	↑	2.5%	74,003	↑	7.3%	259,650	↑	2.9%
-			-			-		
14,567	↑	2.1%	76,769	↓	-2.8%	241,691	↓	-4.1%
221,814	↑	4.9%	1,046,790	↑	5.1%	3,048,340	↑	1.4%
6,697	↓	-4.2%	33,566	↓	-4.9%	96,835	↓	-3.1%
49,125	↓	-1.5%	250,057	→	0.2%	672,387	↓	-2.5%
311,315	↑	3.2%	1,507,533	↑	3.5%	4,403,169	→	0.3%

Non-Table

Dessert	66,269	↑	0.7%	352,526	↑	2.7%	1,064,537	↓	-2.7%
Fruit Wines	-			-			-	↓	-100.0%
Kosher	-			-			(11)		
Madeiras	18,978	↓	-4.5%	103,336	→	-0.5%	353,139	↓	-3.5%
Port	294,521	↑	5.2%	1,511,070	↑	9.4%	5,358,853	↑	6.0%
Sake	-			-			-		
Sherry	201,710	↑	4.6%	1,061,007	→	-0.4%	3,381,908	↓	-2.1%
Sparkling	4,945,442	↑	7.4%	22,815,054	↑	7.0%	66,404,991	↑	3.8%
Tonic Wine	87,483	↑	6.0%	422,802	↑	1.0%	1,173,786	↓	-1.0%
Vermouth	561,042	→	0.4%	2,860,168	↑	1.9%	7,615,172	↓	-2.0%
Total	6,175,445	↑	6.4%	29,125,963	↑	6.1%	85,352,375	↑	3.0%

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

17,453	👉	0.2%	86,749	👈	16.2%	250,467	👈	18.5%
12,882	👈	23.3%	44,876	👈	5.8%	77,893	👈	21.7%
26,796	👈	3.6%	127,222	👈	12.1%	330,368	👈	14.6%
57,131	👈	6.3%	258,847	👈	12.3%	658,728	👈	16.9%

13,636	👇	-8.0%	51,181	👇	-8.1%	113,129	👈	19.9%
31,817	👈	10.4%	155,777	👈	20.6%	405,675	👈	16.9%
6,667	👈	5.4%	33,078	👈	16.3%	91,204	👈	18.8%
5,011	👈	33.1%	18,811	👈	9.0%	48,720	👈	7.2%
57,131	👈	6.3%	258,847	👈	12.3%	658,728	👈	16.9%

VQA Table

Red	442,864	👈	4.4%	2,147,827	👈	13.5%	6,207,312	👈	15.3%
Rose	232,094	👈	19.5%	823,155	👈	4.9%	1,410,849	👈	19.6%
White	595,823	👈	5.6%	2,781,175	👈	10.9%	7,204,292	👈	12.3%
Total	1,270,781	👈	7.4%	5,752,157	👈	10.9%	14,822,453	👈	14.2%

VQA Table

< \$15	232,278	👇	-12.1%	887,856	👇	-12.6%	1,972,732	👈	15.3%
\$15 - \$20	667,826	👈	10.3%	3,246,589	👈	19.1%	8,464,658	👈	14.8%
\$20 - \$25	177,668	👈	5.0%	877,091	👈	13.9%	2,440,325	👈	16.9%
> \$25	193,009	👈	34.2%	740,621	👈	9.9%	1,944,738	👈	7.5%
Total	1,270,781	👈	7.4%	5,752,157	👈	10.9%	14,822,453	👈	14.2%


VINTAGES ONTARIO NON-TABLE WINES

-	-	-	-	-	-			
4,808	↑	6.0%	20,739	↑	4.9%	63,349	↑	1.1%
1,188	↑	143.4%	5,922	↑	100.3%	16,227	↑	95.0%
5,996	↑	19.3%	26,661	↑	17.3%	79,576	↑	12.1%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	474,269	↑	4.7%	2,046,432	↑	4.1%	6,160,979	↓	-0.9%
Sparkling	38,297	↑	117.6%	187,054	↑	80.0%	536,337	↑	80.6%
Total	512,566	↑	8.9%	2,233,486	↑	7.9%	6,697,316	↑	2.8%

Non-VQA Non-Table

-	-	-	Dessert	-	-	-						
393 	20.2%	1,811 	88.1%	5,424 	55.7%	Fruit Wines	10,981 	44.6%	54,090 	154.2%	157,279 	107.8%
193 	63.6%	978 	47.5%	2,282 	8.7%	Sake	6,919 	55.8%	34,686 	39.2%	83,927 	6.2%
38		89		175		Sparkling	1,047		2,550		5,045	
10		68		521		Port	336		2,146		15,721	
634 	42.5%	2,946 	81.2%	8,402 	50.5%	Total	19,283 	60.3%	93,472 	102.3%	261,972 	69.3%

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

783,672	↑	5.1%	3,585,622	↑	6.2%	10,201,518	↑	4.0%
33,423	↓	-1.5%	155,930	→	0.1%	216,082	↑	11.0%
392,210	↑	4.1%	1,777,569	↑	4.2%	4,201,804	↑	3.1%
1,209,305	↑	4.6%	5,519,121	↑	5.4%	14,619,404	↑	3.8%

Table

20,334,756	↑	7.1%	95,553,396	↑	6.2%	277,974,445	↑	2.5%
657,368	↑	2.5%	3,068,069	↑	7.1%	4,249,731	↑	19.8%
8,935,809	↑	7.1%	40,676,583	↑	5.9%	96,962,047	↑	4.5%
Total	↑	7.0%	139,298,048	↑	6.1%	379,186,223	↑	3.2%

97,941	↓	-49.7%	415,725	↓	-41.9%	1,294,423	↓	-35.0%
781,256	↑	19.2%	3,499,805	↑	13.7%	8,788,448	↑	11.5%
193,327	↑	8.9%	917,492	↑	14.6%	2,542,597	↑	17.0%
136,781	↑	6.5%	686,099	↑	6.4%	1,993,936	↓	-2.0%
1,209,305	↑	4.6%	5,519,121	↑	5.4%	14,619,404	↑	3.8%

Table

< \$15	↓	-50.3%	6,987,460	↓	-44.6%	22,024,454	↓	-38.3%
\$15 - \$20	↑	19.8%	74,177,508	↑	14.6%	185,632,741	↑	12.4%
\$20 - \$25	↑	10.0%	24,492,615	↑	15.2%	67,710,847	↑	17.4%
> \$25	↑	6.8%	33,640,465	↑	2.9%	103,818,181	↓	-4.9%
Total	↑	7.0%	139,298,048	↑	6.1%	379,186,223	↑	3.2%

VINTAGES IMPORTED NON-TABLE WINES

337	↓	-76.6%	3,396	↓	-51.1%	15,076	↓	-20.4%
215	↓	-50.0%	1,699	↓	-3.1%	8,863	↓	-17.5%
22,084	↓	-4.0%	155,754	↑	37.4%	396,935	→	0.2%
-	↓	-100.0%	-	↓	-100.0%	3	↓	-25.0%
69	↓	-40.0%	473	↓	-43.7%	1,064	↓	-34.5%
3,069	↓	-33.7%	19,672	↓	-12.7%	71,472	↓	-16.9%
16,901	↑	5.4%	90,811	↑	9.2%	261,481	↑	4.6%
735	↓	-24.2%	4,599	↓	-12.5%	14,906	↓	-26.1%
26,816	↑	14.5%	120,926	↑	13.2%	348,360	↑	1.6%
1,309	↓	-16.1%	6,187	↓	-23.2%	15,371	↓	-18.3%
99			814			1,770		
71,634	→	0.0%	404,331	↑	15.9%	1,135,301	↓	-0.9%

Non-Table

Dessert	8,065	↓	-73.0%	71,960	↓	-53.4%	326,771	↓	-21.8%
Fruit Wines	5,112	↓	-48.1%	40,737	↑	12.4%	231,708	↑	0.8%
Kosher	265,386	↓	-1.7%	1,996,159	↑	52.5%	4,871,004	↑	1.7%
Icewine	-	↓	-100.0%	-	↓	-100.0%	494	↓	-27.4%
Madeiras	2,228	↓	-24.9%	15,859	↓	-35.6%	38,950	↓	-25.4%
Port	149,333	↓	-10.3%	1,155,110	↑	36.4%	3,486,447	↑	6.1%
Sake	257,847	↑	2.1%	1,337,845	↑	5.0%	3,838,043	↑	3.2%
Sherry	15,196	↓	-8.7%	87,034	↓	-11.8%	309,389	↓	-18.8%
Sparkling	1,020,826	↑	9.9%	4,798,163	↑	11.6%	14,694,530	↑	3.1%
Tonic Wine	27,466	↓	-9.5%	129,306	↓	-15.7%	310,672	↓	-9.3%
Vermouth	1,730			14,598			44,278		
Total	1,753,189	↑	2.7%	9,646,771	↑	17.7%	28,152,286	↑	2.5%

Period 5 2014-15

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

TOTAL LCBO WINES & VINTAGES

593,279	3.5%	2,789,309	4.8%	7,457,598	1.6%
2,363,948	7.5%	11,090,007	7.6%	27,785,246	6.3%
2,957,227	6.6%	13,879,316	7.0%	35,242,844	5.3%
6,755,773	2.4%	32,237,580	1.2%	84,282,505	0.2%
9,713,000 	3.7%	46,116,896 	2.9%	119,525,349 	1.6%

VQA Table	9,325,174	4.8%	43,563,820	5.5%	116,195,919	3.0%
Non-VQA Table	20,710,629	8.1%	96,882,688	8.3%	242,288,651	7.2%
Ontario Table	30,035,803	7.0%	140,446,508	7.4%	358,484,570	5.8%
Imported Table	98,983,804	4.3%	471,246,531	3.0%	1,246,914,432	1.7%
Total Table	129,019,607 	4.9%	611,693,039 	4.0%	1,605,399,002 	2.6%

13,066	20.6%	61,731	16.1%	186,513	9.6%
168,062	0.8%	818,256	-1.1%	2,463,198	-3.6%
181,128	2.0%	879,987	-0.1%	2,649,711	-2.8%
382,949	2.6%	1,911,864	5.9%	5,538,470	0.0%
564,077 	2.4%	2,791,851 	3.9%	8,188,181 	-0.9%

VQA Non-Table	689,485	10.6%	3,091,856	9.0%	9,440,418	4.4%
Non-VQA Non-Table	1,597,203	3.6%	7,611,666	-0.2%	22,981,360	-3.3%
Ontario Non-Table	2,286,688	5.6%	10,703,522	2.3%	32,421,778	-1.2%
Imported Non-Table	7,928,634	5.5%	38,772,734	8.8%	113,504,661	2.9%
Total Non-Table	10,215,322 	5.5%	49,476,256 	7.3%	145,926,439 	1.9%

606,345	3.8%	2,851,040	5.0%	7,644,111	1.8%
2,532,010	7.0%	11,908,263	6.9%	30,248,444	5.4%
3,138,355	6.4%	14,759,303	6.6%	37,892,555	4.7%
7,138,722	2.4%	34,149,444	1.4%	89,820,975	0.2%
10,277,077 	3.6%	48,908,747 	2.9%	127,713,530 	1.5%

Total VQA	10,014,659	5.2%	46,655,676	5.7%	125,636,337	3.1%
Total Non-VQA	22,307,832	7.7%	104,494,354	7.6%	265,270,011	6.2%
Total Ontario	32,322,491	6.9%	151,150,030	7.0%	390,906,348	5.2%
Total Imported	106,912,438	4.4%	510,019,265	3.4%	1,360,419,093	1.8%
Total Wines	139,234,929 	4.9%	661,169,295 	4.2%	1,751,325,441 	2.6%