



# 2013 Trade Supplier Membership Directory

October 2013

The Wine Council of Ontario's commitment

is to support and promote

VQA (Vintners Quality Alliance) wine –

wine that is made with 100% local grapes.

Our belief is that authentic local wine

is made without imported grapes.

Therefore, we believe that partnering with

local companies, not only supports the wine industry,

it supports our economic industry.



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#### **Abell Pest Control**

**Business Category:** Industrial Services / Supplies

#### Address:

201 Barton Street, East. Unit #5

Stoney Creek, ON.

L8E 2K3

Phone: 905.662.0715

Fax: 905.662.0720

Contact Name: Derek Cowan

Email: dcowan@abellgroup.com

Website: www.abellpestcontrol.com

**Business Description:** Accountable residential, commercial and industrial pest control since 1924 from bed bugs, fruit flies, rodents, insects and bird control, you're covered with Abell Pest Control! Canada's leading brands trust us to protect their business and provide you solutions within your budget.



## A.O. Wilson LTD.

**Business Category: Production Supplies** 

Address:

9597 17<sup>th</sup> Sideroad

Erin, ON.

NOB 1TO

**Phone:** 519.833.0400

Fax: 519.833.2502

Contact Name: Graham Wilson

Extension: 222

Email: graham@aowilson.ca

Website: www.aowilson.ca

#### **Benson Kearley IFG**

**Business Category:** Financial Services / Insurance

Address:

17705 Leslie Street

Newmarket, ON.

L3Y 3E3

**Phone:** 905.898.3815

Fax: 905.853.6127

**Contact Name:** Joshua Kearley

Email: jkearley@bensonkearleyifg.com

Extension: 1280

Website: www.bensonkearleyifg.com

**Business Description:** At BKIFG It's all about our customer... Decisions are easy when you understand your values. At Benson Kearley IFG, serving you is our privilege. Our brokers are highly functioning, empathetic people who never compromise their pride or integrity in offering you the best insurance on the market. We have access to a dedicated Winery Insurance program that will ensure you are adequately covered at competitive terms. Contact us today for no obligation Commercial Insurance portfolio review.



Insurance Brokers & Financial Advisors

## **Brock University, Goodman School of Business**

**Business Category:** Consulting

Address:

500 Glendridge Avenue

**TARO 313** 

St. Catharines, ON

L2S 3A1

Phone: 905.688.5550 ext. 4006

**Fax:** 905.688.2593

Contact Name: Don Cyr

Extension: 4690

Email: dcyr@brocku.ca

Website: www.bus.brocku.ca

#### **Calhoun Sportswear**

Business Category: Promotional Products Distributor/ Manufacturing and

Production

Address:

250 Bunting Rd.

St. Catharines, ON.

L2M 3Y1

**Phone:** 905.688.6100

Fax: 905.688.1920

**Contact Name:** Michelle Myers

Email: michelle@calhounsportswear.com

Extension: 230

Website: www.calhounsportswear.com

**Business Description:** Calhoun Sportswear is a Niagara based full service apparel manufacturing company offering cut-sew-screen printed products for promotional use, as well as importing all other categories of goods and specializing in glassware. Calhoun has been in business since 1973.



#### **Durward Jones Barkwell & Company LLP**

**Business Category:** Accounting Services

Address:

69 Ontario St. PO Box 505

St. Catharines, ON.

L2R 6V9

Phone: 905.684.9221

**Fax:** 905.684.0566

Contact Name: Rick Wismer & Jane Richardson

Email: rwismer@djb.com

jrichardson@djb.com

Website: www.djb.com

**Business Description:** With a history of service in Niagara/Hamilton/Halton region since 1941, DJB has been helping clients gain the edge they need to remain competitive in the ever-evolving world of business. Today, with eight offices spanning from Burlington to Fort Erie, we advise entrepreneurs, business owners, and organizations in many areas including agribusiness. DJB has a particular specialty in viticulture and accounting for wineries.



#### **Epernay Tasting & Promotional Co. Ltd.**

**Business Category:** Event Planning / Trade Shows / Promtional

Address:

19140 Centre St.

Mt. Alberta, ON.

L0G 1M0

**Phone:** 905.473.5905

Fax: 905.473.4203

Contact Name: Pauline Waite

Email: epernay@teksavvy.com

Website: www.theepernaycompany.com

**Business Description:** Epernay has been established for 20 years mainly in the liquor/wine/spirits/beer/liqueur industry across Canada carrying 5 million liquor liability insurance. We provide professional creative experienced sales people which act as an extension for your company along with a management team across Canada who assist our clients with the launch of new products, cross merchandizing, shows & demonstrations in government & private outlets. Our company is well known for assisting our clients achieve their goals.



#### **Hamill Machine Company Inc.**

**Business Category:** Production / Manufacturing Supplies

Address:

4727 Kent Ave.

Niagara Falls, ON

L2H 1J3

Phone: 905.354.2922

**Fax:** 905.354.8262

Contact Name: Kevin Dobbs

Email: kevin@hamillmachine.ca

Website: www.hamillmachine.ca

#### **Business Description:**

Hamill's mission is to deliver high quality wine supplies and food equipments, and provide superior quality turn-key solutions through custom design, manufacturing, on-site installation and support of plant-related systems. Hamill does custom 3D engineering, then builds the equipment. We supply the wine industry with custom built wine barrel racks, wine making equipments, 3D winery floor plans, and also relocate large wine tanks. We strive to exceed our customer's expectations in quality, timely delivery, & cost through continuous improvement and customers interaction.



#### Hunter, Wilson & Kelly Ltd.

**Business Category:** Insurance

Address:

4325 Ontario Street. Box 1060

Beamsville, ON.

LOR 1BO

**Phone:** 905.563.8289

Fax: 905.563.8631

Contact Name: Robert Kelly

Email: hwkins@vaxxine.com

Website: www.hwkinsurance.ca

Business Description: Home, auto and business insurance. Special package for

winery operations.

#### **Imagewear**

Business Category: Promotional / Production / Retail

Address:

2333 Millrace Court, Units 2-4,

Mississauga, ON.

L5N 1W2

Phone: 905.628.0932

Fax: 905.628.0672

Contact Name: Terry Whelan

Email: terry.whelan@marks.com

Website: www.imagewear.ca

Business Description: Uniforms, safety and non-safety footwear, clothing,

promotional items



## Jane's Packaging Inc.

**Business Category:** Packaging Supplies

Address:

85 Torobay Rd. Unit 2

Markham, ON

L3R 1G7

**Phone:** 905.480.0203

**Fax:** 905.477.7130

Contact Name: Lansih Ding

Email: info@janespackaging.com

Website: www.janespackaging.com

**Business Description:** Established in 2003, Jane's Packaging Inc. has dedicated in distributing glassware in the North American wine industry. Our goal is to provide quality products and services, with cost-effective approaches to suit your bottling needs. Our product offerings include glass bottles (regular wine, icewine and sparkling wine) and gift boxes. Customized printing on bottles and cartons are also available to our customers. Please do not hesitate to contact us for further information.



## **Lakeview Vineyard Equipment Inc.**

**Business Category:** Production / Manufacturing / Retail Supplies

Address:

40 Lakeshore Rd. R.R.#5

Niagara-on-the-Lake, ON.

LOS 1J0

**Phone:** 905.646.8085

Fax: 905.646.3289

Contact Name: Lisa Fletcher

Extension: 3

Email: admin@lvequipment.ca

Website: www.lakeviewvineyardequipment.com

Business Description: New and used vineyard and winery equipment with

clearance items listed as well.

#### **Luma Events**

**Business Category:** Promotional / Event Planning / Trade Shows

Address:

8 Garden Circle

Toronto, ON.

M4G 2X8

Phone: 416.487.0558

Fax: 416.488.3274

Contact Name: Ian Sparks

Email: isparks@lumaevents.com

Website: www.lumaevents.com

**Business Description:** Luma Events is an independently owned tasting and promotional event company based in Toronto, Ontario. We provide service across Ontario with a network of over 350 professionally trained demonstrators.

## **Mayeski Law Professional Corporation**

**Business Category:** Law

Address:

6 Talbot St. Suite 8. P.O. Box 9, Picton, ON. KOK 2TO

100 King St. Suite 5700, Toronto, ON. M5X 1C7

Phone: 613.707.2944

Fax: 1.888.987.2944

Contact Name: Alexandra Mayeski

**Email:** Alexandra@mayeskilaw.com

Extension: 101

Website: www.mayeskilaw.com

**Business Description:** Mayeski Law provides advocacy and legal services to Ontario's wine industry. Alexandra Mayeski is passionate about the promotion of Ontario wine and assisting wineries in navigating the heavily regulated landscape in which they operate. Alexandra is also a Professional Affiliate of Brock University's Cool Climate Oenology Viticulture Institute (CCOVI). Mayeski Law's head office is located in one of Ontario's burgeoning wine regions, Prince Edward County.



#### **Rosehill Wine Cellars**

**Business Category: Retail Supplies** 

Address:

339 Olivewood Road

Etobicoke, ON.

M8Z 2Z6

**Phone:** 1.888.253.6607

Fax: 416.285.6605

Contact Name: Sue LaRose

Extension: 223

Email: info@rosehillwinecellars.com

Website: www.rosehillwinecellars.com

**Business Description:** Designers and builders of custom wine cellars and wine racking. Full range of wine-storage equipment, including cabinets, cooling units, racks and wine accessories.

#### Salbro Bottle Inc.

**Business Category:** Production / Manufacturing Supplies

Address:

350 Vaughan Valley Blvd.

Woodbridge, ON.

L4H 3C3

**Phone:** 905.850.1190

Contact Name: Michael Koonin

Extension: 230

Email: michaelkoonin@salbrobottle.com

Website: www.salbrobottle.com

Business Description: Supplier of top grade light and regular weight European

glass.



#### **Savvy Company**

**Business Category:** Promotional / Event Planning / Trade Shows

Address:

2 Forsyth Lane

Ottawa, ON

K2H 9H1

Phone: 613.SAVVYCO (613.728.8926)

Contact Name: Debbie Trenholm

Email: debbie@savvycompany.ca

Website: www.savvycompany.ca

**Business Description:** Our team of Savvy sommeliers continually travels, always adding to the list of great wines we think are worth sharing. Every month, 3 different bottles of premium Ontario wine are delivered straight to your home or office. With Savvy Selections you also get to know the people and the stories behind the wines through our monthly eZine & can try your hand at some recipes we've chosen specifically to match each bottle.



#### Saxco

**Business Category: Packaging Supplies** 

Address:

501 Lakeshore Road East.

Port Credit, ON.

L5G 1H9

**Phone:** 905.271.5700

Fax: 905.271.0717

Contact Name: Anita Birus

Extension: 4785

Email: abirus@saxco.com

Website: www.saxco.com

**Business Description:** Saxco is the leading provider of packaging to the wine, beer, liquor and food industries in North America. Our expertise includes bottle design, product sourcing, decorating, project management and delivery. Our world-class partners allow us to deliver both cost effect and customized packaging solutions.



## **Signature Risk Partners Inc.**

**Business Category:** Insurance

Address:

21 Prince St.

Toronto, ON

M4W 1Z1

**Phone:** 416.413.1167

**Contact Name:** Erin Symons

Email: esymons@signaturerisk.com

Extension: 112

Website: www.signaturerisk.com

**Business Description:** Signature Wine offers the highest quality, customized insurance solution available to the winemaking industry. We understand your unique needs and built an insurance policy that protects your operation through all the stages of growing, making and selling wine.



#### **Sullivan Mahoney LLP**

**Business Category:** Law

Address:

40 Queen Street

P.O. Box 1360

St. Catharines, ON

L2R 6Z2

Phone: 905.688.6655

Fax: 905.688.5814

Contact Name: Victor Muratori

Email: vmuratori@sullivanmahoney.com

Extension: 235

Website: www.sullivanmahoney.com

**Business Description:** As a leading law firm in Niagara, Sullivan Mahoney LLP provides a full spectrum of legal services to its clients. Since 1976, the firm has earned an unsurpassed representation in serving clients involved in the wine industry, including purchases and sales, corporate organizations and restructuring, dealings with municipalities including Official Plan and Zoning Bylaw Amendments, and Site Plan Agreements.



## The Printing House (TPH)

**Business Category: Printing Services** 

Address:

80 King Street

St. Catharines, ON.

L2R 7G1

Phone: 905.682.2342

Contact Name: Carissa Gilmore

Email: Carissa@tph.ca

Website: www.tph.ca/niagara

**Business Description:** TPH - The Printing House is Niagara's premium business

to business printer.

We have the Niagara Region covered with locations in Niagara Falls, St. Catharines, and Welland.

Locally Managed, Canadian Owned since 1961 we are Niagara's Project People! Some of our services include: Custom Books, Video Books, CD/DVD, Posters, Tradeshow Booths, Displays, Scanning, Plastic Cards, Dieless cutting, design work, mailing and fulfillment, and finishing services.



#### **Western Union Business Solutions**

**Business Category:** Financial Services

Address:

1 King Street West, Suite 901

Hamilton, ON

L8P 1A4

**Phone:** 905.523.6004

Fax: 905.523.0512

Contact Name: Lillian Cathcart

Email: hamilton@westernunion.com

Website: www.business.westernunion.ca

Business Description: Western Union Business Solutions enables companies to send and receive international payments and manage foreign exchange. With deep expertise in moving funds internationally and with access to over 130+ currencies, we help companies spend less time managing international financial transactions and more time growing their businesses. Our dedicated team of dealers will work closely with you to capitalize on market opportunities, provide sophisticated market knowledge and develop a currency risk management strategy.







## **Wine Council of Ontario**

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winecouncilofontario.ca