

Ontario Wine Scorecard



Period 11 2014-15

Litres					Period 11		\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%	
LCBO ONTARIO TABLE WINES												
Ontario VQA Table												
180,549	↑	2,637,919	↑	2,998,458	↑	Red	2,715,550	↑	40,509,172	↑	46,063,095	↑
189,985	↓	3,215,960	↑	3,648,555	↑	White	2,814,227	↓	47,207,892	↑	53,452,180	↑
9,087	↑	168,754	↑	186,404	↑	Rose	110,083	↑	2,410,015	→	2,663,505	→
379,621	→	6,022,633	↑	6,833,417	↑	Total	5,639,860	↑	90,127,079	↑	102,178,780	↑
Ontario VQA Table												
5,655	↓	114,260	↓	136,654	↓	< \$8	45,487	↓	1,529,830	↓	1,825,491	↓
128,927	↓	2,026,844	↓	2,325,301	↓	\$8 - \$12	1,622,005	↓	25,575,795	↓	29,347,461	↓
213,920	↑	3,389,263	↑	3,819,159	↑	\$12 - \$15	3,385,163	↑	53,582,458	↑	60,404,952	↑
31,119	↑	492,266	↑	552,303	↑	> \$15	587,205	↑	9,438,996	↑	10,600,876	↑
379,621	→	6,022,633	↑	6,833,417	↑	Total	5,639,860	↑	90,127,079	↑	102,178,780	↑
Ontario Non VQA Table												
692,193	↑	9,071,097	↑	10,523,426	↑	Red	6,144,875	↑	80,890,146	↑	93,704,940	↑
1,107,442	↑	14,852,815	↑	17,127,618	↑	White	9,447,567	↑	128,692,052	↑	148,173,002	↑
68,254	↑	946,303	↑	1,083,711	↑	Rose	573,632	↑	8,037,169	↑	9,207,892	↑
1,867,889	↑	24,870,215	↑	28,734,755	↑	Total	16,166,074	↑	217,619,367	↑	251,085,834	↑
Total Ontario Table												
872,742	↑	11,709,016	↑	13,521,884	↑	Red	8,860,425	↑	121,399,318	↑	139,768,035	↑
1,297,427	↑	18,068,775	↑	20,776,173	↑	White	12,261,794	↑	175,899,944	↑	201,625,182	↑
77,341	↑	1,115,057	↑	1,270,115	↑	Rose	683,715	↑	10,447,184	↑	11,871,397	↑
2,247,510	↑	30,892,848	↑	35,568,172	↑	Total	21,805,934	↑	307,746,446	↑	353,264,614	↑
Total Ontario Table												
1,167,003	↓	15,317,442	↑	17,809,580	↑	< \$8	9,058,870	↓	120,611,704	↑	140,187,618	↑
832,646	↑	11,660,392	↑	13,348,167	↑	\$8 - \$12	8,732,440	↑	123,612,182	↑	141,487,887	↑
216,742	↑	3,422,748	↑	3,858,122	↑	\$12 - \$15	3,427,419	↑	54,083,564	↑	60,988,233	↑
31,119	↑	492,266	↑	552,303	↑	> \$15	587,205	↑	9,438,996	↑	10,600,876	↑
2,247,510	↑	30,892,848	↑	35,568,172	↑	Total	21,805,934	↑	307,746,446	↑	353,264,614	↑
Total Ontario Table												
1,299,895	↑	18,549,006	↑	21,247,697	↑	Varietal	13,797,274	↑	201,927,533	↑	230,760,781	↑
947,615	→	12,343,842	↑	14,320,475	↑	Blend	8,008,660	→	105,818,913	↑	122,503,833	↑
2,247,510	↑	30,892,848	↑	35,568,172	↑	Total	21,805,934	↑	307,746,446	↑	353,264,614	↑

Litres						Period 11		\$ Net										
Period	%	YTD	%	Rolling 13	%	2014-15	Period	%	YTD	%	Rolling 13	%						
LCBO ONTARIO NON-TABLE WINES																		
						Ontario VQA Non-Table												
4,032	↑	1.7%	77,094	↑	9.2%	88,286	↑	11.5%	Sparkling	98,525	↑	5.8%	1,858,041	↑	11.1%	2,102,802	↑	12.2%
31	↑	63.2%	452	↑	28.8%	492	↑	26.2%	Icewine	4,340	↑	61.5%	60,428	↑	22.7%	66,039	↑	20.4%
187	↓	-74.9%	11,588	↓	-26.7%	12,268	↓	-25.5%	Gift	3,005	↓	-74.7%	192,888	↓	-36.6%	204,192	↓	-38.3%
4,250	↓	-10.2%	89,134	↑	2.8%	101,046	↑	5.2%	Total	105,870	↓	-1.7%	2,111,357	↑	4.2%	2,373,033	↑	5.0%
						Ontario Non VQA Non-Table												
63,087	↓	-3.1%	1,183,654	↓	-1.1%	1,328,220	↓	-2.1%	Sparkling	564,105	↓	-1.3%	10,604,338	↓	-0.5%	11,873,106	↓	-1.6%
95,832	↑	2.3%	1,133,571	↓	-1.1%	1,336,105	↓	-1.3%	Fortified	903,034	↑	2.3%	10,750,353	↓	-2.0%	12,647,020	↓	-2.2%
6,353	↑	330.7%	132,620	↑	405.6%	135,692	↑	364.2%	Fruit Wine	82,747	↑	164.5%	1,735,877	↑	211.9%	1,804,626	↑	188.0%
410	↓	-9.3%	17,653	↓	-11.4%	18,094	↓	-9.5%	Gift	14,806	↑	10.2%	479,147	↓	-15.2%	492,484	↓	-13.5%
165,682	↑	3.1%	2,467,498	↑	3.3%	2,818,111	↑	2.1%	Total	1,564,692	↑	4.3%	23,569,715	↑	3.6%	26,817,236	↑	2.3%
						Total Ontario Non-Table												
67,119	↓	-2.8%	1,260,748	↓	-0.5%	1,416,506	↓	-1.4%	Sparkling	662,630	→	-0.3%	12,462,379	↑	1.0%	13,975,908	→	0.2%
95,832	↑	2.3%	1,133,571	↓	-1.1%	1,336,105	↓	-1.3%	Fortified	903,034	↑	2.3%	10,750,353	↓	-2.0%	12,647,020	↓	-2.2%
31	↑	63.2%	452	↑	28.8%	492	↑	26.2%	Icewine	4,340	↑	61.5%	60,428	↑	22.7%	66,039	↑	20.4%
6,353	↑	330.7%	132,620	↑	405.6%	135,692	↑	364.2%	Fruit Wine	82,747	↑	164.5%	1,735,877	↑	211.9%	1,804,626	↑	188.0%
597	↓	-50.2%	29,241	↓	-18.2%	30,362	↓	-16.7%	Gift	17,811	↓	-29.7%	672,035	↓	-22.7%	696,676	↓	-22.6%
169,932	↑	2.7%	2,556,632	↑	3.3%	2,919,157	↑	2.2%	Total	1,670,562	↑	3.9%	25,681,072	↑	3.6%	29,190,269	↑	2.6%

*excludes flavoured wines and ciders

Litres						Period 11		\$ Net					
Period	%	YTD	%	Rolling 13	%	2014-15	Period	%	YTD	%	Rolling 13	%	
LCBO IMPORTED TABLE WINES													
						Imported Table							
2,799,216	↑	36,187,539	↑	42,241,555	↑	Red	34,959,901	↑	466,168,386	↑	542,625,300	↑	
1,538,413	↑	22,748,731	↑	26,085,014	→	White	18,109,075	↑	273,805,813	↑	313,498,863	↑	
78,653	↑	1,648,751	↑	1,820,126	↑	Rose	838,246	↑	18,589,402	↑	20,451,459	↑	
4,416,282	↑	60,585,021	↑	70,146,695	↑	Total	53,907,222	↑	758,563,601	↑	876,575,622	↑	
						Imported Table							
1,366,938	↓	17,854,281	↓	20,852,811	↓	< \$8	11,191,671	↓	151,506,675	↓	176,965,738	↓	
1,773,327	↑	24,874,739	↑	28,736,663	→	\$8 - \$12	20,826,241	↑	296,691,334	↑	342,851,030	→	
779,941	↑	10,957,118	↑	12,685,096	↑	\$12 - \$15	12,202,000	↑	171,491,708	↑	198,342,285	↑	
496,076	↑	6,898,883	↑	7,872,125	↑	> \$15	9,687,310	↑	138,873,884	↑	158,416,569	↑	
4,416,282	↑	60,585,021	↑	70,146,695	↑	Total	53,907,222	↑	758,563,601	↑	876,575,622	↑	
						Imported Table							
3,220,142	↑	44,650,264	↑	51,535,557	↑	Varietal	40,050,992	↑	570,448,320	↑	657,109,940	↑	
1,196,140	↑	15,934,757	↓	18,611,138	↓	Blend	13,856,230	↑	188,115,281	↑	219,465,682	↑	
4,416,282	↑	60,585,021	↑	70,146,695	↑	Total	53,907,222	↑	758,563,601	↑	876,575,622	↑	
LCBO IMPORTED NON-TABLE WINES													
						Imported Non-Table							
135,559	↑	2,770,413	↑	3,100,168	↑	Sparkling	2,941,234	↑	59,647,975	↑	66,716,125	↑	
85,323	↓	1,171,864	↑	1,359,044	→	Fortified	1,195,659	→	16,560,443	↑	19,156,947	↑	
7,771	↓	272,188	↑	281,772	↑	Gift	152,908	↓	5,691,308	↑	5,927,418	↑	
228,653	↑	4,214,465	↑	4,740,984	↑	Total	4,289,801	↑	81,899,726	↑	91,800,490	↑	

*excludes flavoured wines and ciders

Litres						Period 11		\$ Net									
Period	%	YTD	%	Rolling 13	%	2014-15	Period	%	YTD	%	Rolling 13	%					
VINTAGES ONTARIO TABLE WINES																	
Ontario VQA Table																	
15,075	↓	-1.5%	233,413	↑	13.4%	270,351	↑	15.5%	365,285	↑	2.6%	5,824,106	↑	13.8%	6,705,795	↑	14.9%
16,490	↓	-8.1%	281,795	↑	7.2%	328,171	↑	9.1%	353,688	↓	-6.3%	6,157,445	↑	5.9%	7,131,132	↑	7.2%
1,874	↓	-6.6%	71,227	↑	4.3%	75,605	↑	3.5%	34,106	→	0.3%	1,307,915	↑	4.6%	1,383,139	↑	3.4%
33,439	↓	-5.2%	586,435	↑	9.2%	674,127	↑	10.9%	753,079	↓	-1.9%	13,289,466	↑	9.1%	15,220,066	↑	10.1%
Ontario VQA Table																	
2,708	↓	-45.4%	59,351	↓	-8.7%	69,710	↓	-2.6%	42,770	↓	-46.0%	985,348	↓	-14.6%	1,149,470	↓	-9.6%
22,223	↓	-5.9%	387,655	↑	9.0%	446,471	↑	10.5%	453,775	↓	-4.9%	7,988,720	↑	8.3%	9,189,537	↑	9.4%
5,517	↑	29.1%	89,111	↑	18.7%	101,689	↑	19.3%	141,029	↑	24.2%	2,339,247	↑	15.9%	2,668,443	↑	16.4%
2,991	↑	23.7%	50,318	↑	21.9%	56,257	↑	19.3%	115,505	↑	18.7%	1,976,151	↑	21.0%	2,212,616	↑	18.7%
33,439	↓	-5.2%	586,435	↑	9.2%	674,127	↑	10.9%	753,079	↓	-1.9%	13,289,466	↑	9.1%	15,220,066	↑	10.1%
VINTAGES ONTARIO NON-TABLE WINES																	
Ontario VQA Non-Table																	
921	↑	45.3%	18,456	↑	69.4%	19,929	↑	65.6%	28,963	↑	37.2%	585,891	↑	53.7%	635,191	↑	49.6%
3,401	↓	-9.3%	56,641	↑	3.8%	63,350	↑	3.2%	320,016	↓	-6.8%	5,424,405	↑	3.0%	6,076,709	↑	2.4%
78	↑	34.5%	1,262	↑	17.2%	1,354	↑	12.6%	8,224	↑	2.5%	141,919	↓	-6.0%	154,521	↓	-8.0%
4,400	↓	-0.9%	76,359	↑	14.7%	84,633	↑	13.4%	357,203	↓	-4.1%	6,152,215	↑	6.1%	6,866,421	↑	5.2%
Ontario Non VQA Non-Table																	
78	↑	387.5%	1,089	↑	14.5%	1,117	↑	17.5%	1,785	↑	312.2%	25,814	↑	5.5%	26,606	↑	8.8%
55	↑	22.2%	584	↑	41.4%	625	↑	51.3%	1,614	↑	20.3%	17,580	↑	42.3%	18,800	↑	52.2%
234	↓	-8.9%	5,381	↑	33.1%	5,916	↑	36.7%	6,027	↓	-20.8%	150,536	↑	38.8%	166,509	↑	45.6%
-	↓	-100.0%	3	↓	-94.0%	15	↓	-74.6%	-	↓	-100.0%	177	↓	-93.9%	865	↓	-74.7%
367	↑	11.6%	7,057	↑	29.3%	7,673	↑	33.4%	9,426	↓	-5.6%	194,107	↑	31.0%	212,780	↑	37.6%
Total Ontario Non-Table																	
999	↑	53.7%	19,545	↑	65.0%	21,046	↑	62.1%	30,748	↑	42.7%	611,705	↑	50.8%	661,797	↑	47.4%
55	↑	22.2%	584	↑	41.4%	625	↑	51.3%	1,614	↑	20.3%	17,580	↑	42.3%	18,800	↑	52.2%
3,401	↓	-9.3%	56,641	↑	3.8%	63,350	↑	3.2%	320,016	↓	-6.8%	5,424,405	↑	3.0%	6,076,709	↑	2.4%
234	↓	-8.9%	5,381	↑	33.1%	5,916	↑	36.7%	6,027	↓	-20.8%	150,536	↑	38.8%	166,509	↑	45.6%
78	↑	13.0%	1,265	↑	12.2%	1,369	↑	8.6%	8,224	↓	-4.5%	142,096	↓	-7.7%	155,386	↓	-9.3%
4,767	→	0.0%	83,416	↑	15.8%	92,306	↑	14.9%	366,629	↓	-4.1%	6,346,322	↑	6.7%	7,079,201	↑	6.0%

*excludes flavoured wines and ciders

Litres				Period 11 2014-15				\$ Net				
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%	
VINTAGES IMPORTED TABLE WINES												
						Imported Table						
706,310	↑ 2.7%	9,151,739	↑ 7.0%	10,537,609	↑ 6.3%	Red	18,191,159	↑ 2.4%	250,923,008	↑ 7.3%	287,999,770	↑ 5.8%
227,351	↑ 2.0%	3,836,843	↑ 6.1%	4,349,084	↑ 5.4%	White	5,249,291	↑ 3.2%	88,908,988	↑ 7.4%	100,745,380	↑ 6.8%
472	↓ -81.7%	184,622	↓ -12.3%	189,924	↓ -11.3%	Rose	8,799	↓ -81.3%	3,658,702	↓ -7.2%	3,760,272	↓ -6.0%
934,133	↑ 2.3%	13,173,204	↑ 6.4%	15,076,617	↑ 5.8%	Total	23,449,249	↑ 2.4%	343,490,698	↑ 7.2%	392,505,422	↑ 5.9%
						Imported Table						
116,823	↓ -17.4%	999,437	↓ -26.6%	1,180,010	↓ -29.1%	< \$15	1,946,514	↓ -16.9%	16,920,473	↓ -28.4%	19,941,661	↓ -31.8%
563,708	↑ 11.8%	7,997,052	↑ 11.8%	9,124,937	↑ 11.5%	\$15 - \$20	11,861,216	↑ 12.2%	169,739,529	↑ 12.8%	193,445,099	↑ 12.5%
152,408	↓ -7.2%	2,333,888	↑ 9.1%	2,672,700	↑ 10.2%	\$20 - \$25	4,070,784	↓ -5.7%	62,245,827	↑ 10.2%	71,140,604	↑ 11.1%
101,194	↓ -2.5%	1,842,827	↑ 6.9%	2,098,970	↑ 5.9%	> \$25	5,570,735	↓ -1.8%	94,584,869	↑ 5.2%	107,978,058	↑ 2.5%
934,133	↑ 2.3%	13,173,204	↑ 6.4%	15,076,617	↑ 5.8%	Total	23,449,249	↑ 2.4%	343,490,698	↑ 7.2%	392,505,422	↑ 5.9%
						Imported Table						
730,159	↑ 3.9%	10,550,136	↑ 7.0%	12,036,368	↑ 6.2%	Varietal	17,710,492	↑ 4.0%	268,801,558	↑ 8.3%	306,138,461	↑ 7.5%
203,974	↓ -3.1%	2,623,068	↑ 4.3%	3,040,249	↑ 3.9%	Blend	5,738,757	↓ -2.4%	74,689,140	↑ 3.4%	86,366,961	↑ 0.6%
934,133	↑ 2.3%	13,173,204	↑ 6.4%	15,076,617	↑ 5.8%	Total	23,449,249	↑ 2.4%	343,490,698	↑ 7.2%	392,505,422	↑ 5.9%
VINTAGES IMPORTED NON-TABLE WINES												
						Imported Non-Table						
15,735	↑ 8.4%	329,097	↑ 12.4%	369,314	↑ 11.1%	Sparkling	624,529	↑ 7.8%	13,931,174	↑ 11.0%	15,467,238	↑ 10.4%
5,321	↓ -2.5%	86,018	↓ -1.1%	98,273	↓ -6.9%	Fortified	232,286	↑ 13.2%	3,849,115	↑ 20.3%	4,415,006	↑ 17.7%
-	#DIV/0!	-	↓ -100.0%	2	↓ -66.7%	Icewine	-	#DIV/0!	43	↓ -95.0%	229	↓ -76.8%
533	↓ -55.6%	6,101	↓ -16.6%	7,705	↓ -8.2%	Fruit Wine	15,477	↓ -47.1%	170,333	↓ -9.0%	210,274	↑ 0.9%
19,728	↓ -6.9%	330,614	↑ 10.7%	386,657	↓ -2.9%	Kosher	227,167	↓ -7.8%	4,086,588	↑ 17.9%	4,802,977	→ 0.0%
22,828	↑ 5.2%	220,659	↑ 4.2%	262,648	↑ 4.3%	Sake	334,137	↑ 8.5%	3,344,500	↑ 5.7%	3,950,352	↑ 5.1%
1,344	↓ -51.1%	53,489	↓ -3.9%	57,946	↓ -0.5%	Gift	50,947	↓ -47.0%	1,762,090	↑ 2.3%	1,903,212	↑ 6.4%
2,372	↑ 58.9%	31,189	↑ 24.1%	36,687	↑ 22.7%	Other	44,391	↑ 55.2%	593,366	↑ 24.4%	699,008	↑ 23.0%
67,861	↓ -0.7%	1,057,167	↑ 8.1%	1,219,232	↑ 2.9%	Total	1,528,934	↑ 2.4%	27,737,209	↑ 12.0%	31,448,296	↑ 8.8%

*excludes flavoured wines and ciders

Litres						Period 11 2014-15						\$ Net					
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%
TOTAL LCBO WINES & VINTAGES TABLE																	
						Ontario VQA Table											
413,060	↘ -0.1%	6,609,068	↑ 4.0%	7,507,544	↑ 3.2%	Total	6,392,939	↑ 1.7%	103,416,545	↑ 4.8%	117,398,846	↑ 4.0%					
						Ontario Non VQA Table											
1,868,810	↑ 4.4%	24,888,671	↑ 7.4%	28,754,684	↑ 7.1%	Total	16,195,037	↑ 4.8%	218,205,258	↑ 8.1%	251,721,025	↑ 7.7%					
						Ontario Table											
2,281,870	↑ 3.6%	31,497,739	↑ 6.7%	36,262,228	↑ 6.3%	Total	22,587,976	↑ 3.9%	321,621,803	↑ 7.0%	369,119,871	↑ 6.5%					
						Imported Table											
5,350,415	↑ 2.7%	73,758,225	↑ 2.2%	85,223,312	↑ 1.4%	Total	77,356,471	↑ 2.4%	1,102,054,299	↑ 3.9%	1,269,081,044	↑ 2.9%					
						Total Table											
7,632,285	↑ 2.9%	105,255,964	↑ 3.5%	121,485,540	↑ 2.8%	Total	99,944,447	↑ 2.7%	1,423,676,102	↑ 4.6%	1,638,200,915	↑ 3.7%					
TOTAL LCBO WINES & VINTAGES NON-TABLE																	
						Ontario VQA Non-Table											
8,650	↓ -5.7%	165,493	↑ 8.0%	185,679	↑ 8.8%	Total	463,073	↓ -3.5%	8,263,572	↑ 5.6%	9,239,454	↑ 5.2%					
						Ontario Non VQA Non-Table											
166,049	↑ 3.1%	2,474,555	↑ 3.3%	2,825,784	↑ 2.2%	Total	1,574,118	↑ 4.3%	23,763,822	↑ 3.8%	27,030,016	↑ 2.6%					
						Ontario Non-Table											
174,699	↑ 2.6%	2,640,048	↑ 3.6%	3,011,463	↑ 2.6%	Total	2,037,191	↑ 2.4%	32,027,394	↑ 4.2%	36,269,470	↑ 3.2%					
						Imported Non-Table											
296,514	↘ 0.4%	5,271,632	↑ 4.8%	5,960,216	↑ 2.9%	Total	5,818,735	↑ 2.8%	109,636,935	↑ 7.5%	123,248,786	↑ 6.3%					
						Total Non-Table											
471,213	↑ 1.2%	7,911,680	↑ 4.4%	8,971,679	↑ 2.8%	Total	7,855,926	↑ 2.7%	141,664,329	↑ 6.8%	159,518,256	↑ 5.6%					
TOTAL LCBO WINES & VINTAGES																	
						Total Wines											
421,710	↘ -0.2%	6,774,561	↑ 4.1%	7,693,223	↑ 3.3%	Ontario VQA	6,856,012	↑ 1.3%	111,680,117	↑ 4.8%	126,638,300	↑ 4.1%					
2,034,859	↑ 4.3%	27,363,226	↑ 7.0%	31,580,468	↑ 6.6%	Ontario Non-VQA	17,769,155	↑ 4.7%	241,969,080	↑ 7.6%	278,751,041	↑ 7.2%					
2,456,569	↑ 3.5%	34,137,787	↑ 6.4%	39,273,691	↑ 6.0%	Total Ontario	24,625,167	↑ 3.8%	353,649,197	↑ 6.7%	405,389,341	↑ 6.2%					
5,646,929	↑ 2.6%	79,029,857	↑ 2.4%	91,183,528	↑ 1.5%	Total Imported	83,175,206	↑ 2.4%	1,211,691,234	↑ 4.2%	1,392,329,830	↑ 3.2%					
8,103,498	↑ 2.8%	113,167,644	↑ 3.6%	130,457,219	↑ 2.8%	Total	107,800,373	↑ 2.7%	1,565,340,431	↑ 4.8%	1,797,719,171	↑ 3.9%					

*excludes flavoured wines and ciders