

ONTARIO WINE SCORECARD



Period 8 2013-14

Period 8 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

236,041	↑	1.6%	1,734,772	↑	3.3%	2,916,392	↑	3.9%
12,148	↑	25.3%	140,478	↑	0.5%	191,244	↑	3.0%
260,187	↓	-1.7%	2,258,796	↓	-5.5%	3,608,300	↓	-5.5%
508,376	→	0.3%	4,134,046	↓	-1.8%	6,715,936	↓	-1.4%

4,330	↓	-29.6%	37,908	↓	-5.4%	61,550	↓	-3.7%
184,137	↓	-7.1%	1,481,207	↓	-13.0%	2,468,240	↓	-11.8%
281,251	↑	4.4%	2,336,865	↑	5.8%	3,723,862	↑	5.3%
38,658	↑	17.5%	278,066	↑	7.7%	462,284	↑	11.7%
508,376	→	0.3%	4,134,046	↓	-1.8%	6,715,936	↓	-1.4%

736,363	↑	5.1%	5,794,215	↑	7.0%	9,371,480	↑	5.0%
70,539	↑	2.2%	643,987	↑	3.1%	1,018,026	↑	0.9%
1,172,386	↑	3.3%	10,201,323	↑	3.3%	15,991,120	↑	3.1%
1,979,288	↑	3.9%	16,639,525	↑	4.6%	26,380,626	↑	3.7%

972,404	↑	4.2%	7,528,987	↑	6.1%	12,287,872	↑	4.8%
82,687	↑	5.0%	784,465	↑	2.6%	1,209,270	↑	1.2%
1,432,573	↑	2.3%	12,460,119	↑	1.6%	19,599,420	↑	1.4%
2,487,664	↑	3.2%	20,773,571	↑	3.2%	33,096,562	↑	2.6%

1,735,177	↑	7.1%	14,384,206	↑	5.3%	22,833,608	↑	4.5%
752,487	↓	-4.9%	6,389,365	↓	-1.0%	10,262,954	↓	-1.4%

1,306,050	↑	5.4%	10,582,680	↑	4.0%	16,731,026	↑	1.8%
858,644	↓	-0.9%	7,552,781	↑	1.4%	12,137,365	↑	2.7%
284,213	↑	4.2%	2,359,706	↑	5.7%	3,762,853	↑	5.2%
38,757	↑	17.4%	278,404	↑	7.6%	465,318	↑	11.6%
2,487,664	↑	3.2%	20,773,571	↑	3.2%	33,096,562	↑	2.6%

\$ Net						
Period	Period LY	%	YTD	%	Rolling 13	%

VQA Table

Red	3,608,813	3,466,492	↑	4.1%	26,416,393	↑	5.7%	44,331,840	↑	5.9%
Rose	173,160	137,478	↑	26.0%	2,047,084	↑	4.1%	2,770,909	↑	5.5%
White	3,794,445	3,794,059	→	0.0%	32,869,463	↓	-2.7%	52,325,409	↓	-3.2%
Total	7,576,418	7,398,029	↑	2.4%	61,332,940	↑	1.0%	99,428,158	↑	0.9%

VQA Table

< \$8	37,503	58,409	↓	-35.8%	328,378	↓	-18.9%	542,909	↓	-17.2%
\$8 - \$12	2,299,705	2,481,624	↓	-7.3%	18,657,148	↓	-11.4%	31,087,608	↓	-10.7%
\$12 - \$15	4,485,984	4,212,410	↑	6.5%	36,992,305	↑	7.8%	58,814,522	↑	6.9%
> \$15	753,226	645,586	↑	16.7%	5,355,109	↑	7.7%	8,983,119	↑	11.9%
Total	7,576,418	7,398,029	↑	2.4%	61,332,940	↑	1.0%	99,428,158	↑	0.9%

Non-VQA Table

Red	6,535,637	6,092,524	↑	7.3%	51,022,012	↑	8.0%	82,331,197	↑	5.7%
Rose	596,814	587,026	↑	1.7%	5,365,390	↑	1.0%	8,510,314	↓	-1.0%
White	10,057,351	9,704,429	↑	3.6%	88,036,310	↑	4.9%	137,900,409	↑	4.5%
Total	17,189,802	16,383,979	↑	4.9%	144,423,712	↑	5.8%	228,741,920	↑	4.7%

Ontario Table

Red	10,144,450	9,559,016	↑	6.1%	77,438,405	↑	7.2%	126,663,037	↑	5.8%
Rose	769,974	724,504	↑	6.3%	7,412,474	↑	1.8%	11,281,223	↑	0.5%
White	13,851,796	13,498,488	↑	2.6%	120,905,773	↑	2.7%	190,225,818	↑	2.3%
Total	24,766,220	23,782,008	↑	4.1%	205,756,652	↑	4.3%	328,170,078	↑	3.5%

Ontario Table Varietals

Ontario Table Varietals	17,821,812	16,621,719	↑	7.2%	146,916,205	↑	5.5%	233,946,982	↑	4.6%
Ontario Table Blends	6,944,408	7,160,289	↓	-3.0%	58,840,447	↑	1.6%	94,223,096	↑	1.0%

Ontario Table

< \$8	10,143,378	9,521,452	↑	6.5%	82,417,647	↑	5.1%	129,805,960	↑	2.3%
\$8 - \$12	9,332,334	9,343,220	→	-0.1%	80,626,277	↑	1.9%	129,769,332	↑	2.9%
\$12 - \$15	4,530,307	4,263,116	↑	6.3%	37,333,992	↑	7.7%	59,398,285	↑	6.7%
> \$15	760,201	654,220	↑	16.2%	5,378,736	↑	7.5%	9,196,501	↑	11.8%
Total	24,766,220	23,782,008	↑	4.1%	205,756,652	↑	4.3%	328,170,078	↑	3.5%

Period 8 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net						
Period	Period LY	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-	↓	-100.0%	-	↓	-100.0%	5	↓	-58.3%
58	↑	52.6%	594	↑	290.8%	1,203	↑	348.9%
-			-			-		
-			-			-		
-			-			-		
5,024	↓	-2.1%	47,269	↑	12.9%	98,046	↑	2.3%
-			-			-		
5,082	↓	-1.8%	47,863	↑	13.8%	99,254	↑	3.3%

606	↓	-22.7%	5,512	↓	-28.3%	15,332	↓	-23.4%
3,156	↑	46.3%	16,157	↑	7.2%	26,888	↑	2.2%
12,733	↓	-11.0%	92,704	↓	-5.8%	168,445	↓	-5.8%
72,816	↓	-5.1%	563,081	↑	1.0%	950,924	↓	-1.5%
75,756	↓	-2.9%	660,249	↓	-5.4%	1,369,551	↓	-5.2%
1			2	↓	-99.9%	-	↓	-100.0%
165,068	↓	-4.1%	1,337,705	↓	-3.0%	2,531,140	↓	-4.3%

VQA Non-Table

Dessert	-	105	↓	-100.0%	-	↓	-100.0%	211	↓	-62.5%
Icewine	8,048	5,689	↑	41.5%	81,838	↑	274.6%	177,889	↑	367.1%
Fruit Wines	-	-			-			-		
Port	-	-			-			-		
Sherry	-	-			-			-		
Sparkling	125,929	122,580	↑	2.7%	1,144,725	↑	11.2%	2,383,216	→	-0.1%
Vermouth	-	-			-			-		
Total	133,977	128,374	↑	4.4%	1,226,563	↑	16.6%	2,561,316	↑	5.6%

Non-VQA Non-Table

Dessert	31,901	42,373	↓	-24.7%	283,740	↓	-28.0%	781,061	↓	-25.3%
Fruit Wines	62,111	43,495	↑	42.8%	324,109	↑	5.0%	545,359	↑	0.8%
Port	134,266	149,531	↓	-10.2%	975,544	↓	-5.9%	1,772,775	↓	-6.0%
Sherry	657,477	676,620	↓	-2.8%	5,076,315	↑	2.5%	8,533,202	→	-0.5%
Sparkling	650,163	670,365	↓	-3.0%	5,673,243	↓	-5.9%	11,793,177	↓	-5.1%
Vermouth	7	-			13	↓	-99.9%	-	↓	-100.0%
Total	1,535,925	1,582,384	↓	-2.9%	12,332,964	↓	-3.2%	23,425,574	↓	-4.6%

Period 8 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,157,335	↓ -1.9%	24,679,674	↑ 2.2%	42,158,761	↑ 1.0%
100,470	↓ -3.1%	1,254,857	↓ -2.5%	1,816,552	↓ -2.8%
1,808,068	↓ -0.5%	16,485,310	→ -0.5%	26,141,651	↓ -0.7%
5,065,873	↓ -1.5%	42,419,841	↑ 1.0%	70,116,964	→ 0.3%

Table

40,159,659	↑ 0.8%	310,779,579	↑ 4.9%	533,414,410	↑ 3.7%
1,076,423	↓ -1.1%	14,058,233	→ 0.2%	19,892,587	→ -0.5%
21,477,609	↑ 1.7%	196,335,512	↑ 2.0%	310,270,803	↑ 1.9%
62,713,691	↑ 1.0%	521,173,324	↑ 3.6%	863,577,800	↑ 3.0%

1,537,504	↓ -5.9%	12,595,309	↓ -3.6%	20,580,401	↓ -5.5%
2,121,223	↓ -1.3%	17,841,474	↓ -1.1%	29,180,428	↓ -2.2%
888,394	↑ 2.1%	7,473,635	↑ 4.0%	12,565,926	↑ 5.2%
518,752	↑ 6.4%	4,509,423	↑ 21.6%	7,790,209	↑ 22.5%
5,065,873	↓ -1.5%	42,419,841	↑ 1.0%	70,116,964	→ 0.3%

Table

12,730,231	↓ -5.7%	104,425,223	↓ -3.6%	170,248,822	↓ -5.8%
25,127,625	→ -0.3%	209,936,758	→ -0.1%	342,898,355	↓ -1.4%
14,172,906	↑ 4.4%	116,905,463	↑ 5.8%	195,333,696	↑ 6.6%
10,682,929	↑ 9.1%	89,905,880	↑ 21.8%	155,096,927	↑ 22.0%
62,713,691	↑ 1.0%	521,173,324	↑ 3.6%	863,577,800	↑ 3.0%

3,662,125	↓ -2.1%	30,800,463	→ 0.4%	50,938,840	→ -0.1%
1,403,748	→ 0.2%	11,619,378	↑ 2.6%	19,178,124	↑ 1.3%

Imported Table Varietals

45,136,253	↑ 0.6%	377,171,000	↑ 2.9%	625,586,611	↑ 2.4%
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Imported Table Blends

17,577,438	↑ 2.2%	144,002,324	↑ 5.5%	237,991,189	↑ 4.4%
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LCBO IMPORTED NON-TABLE WINES

5,604	↓ -5.4%	38,991	→ 0.3%	75,262	↑ 4.6%
-		-		(1)	
-		↓ -100.0%		↓ -100.0%	
1,253	↓ -21.0%	8,148	↓ -3.5%	16,252	↓ -3.0%
19,023	↑ 4.6%	120,645	↑ 1.9%	254,528	↑ 1.5%
-		-		-	
18,947	↓ -7.5%	130,276	↓ -4.6%	247,907	↓ -6.0%
163,673	↑ 1.4%	1,554,162	↑ 0.8%	3,019,517	↑ 2.2%
6,979	↓ -8.0%	56,217	↓ -5.2%	98,376	↓ -7.4%
48,552	↓ -4.0%	396,202	↓ -1.9%	685,279	↓ -1.5%
264,031	↓ -0.6%	2,304,641	→ -0.1%	4,397,120	↑ 0.9%

Non-Table

Dessert	83,428	↑ 0.7%	578,184	↑ 7.4%	1,105,261	↑ 11.3%
Fruit Wines	-		-		(12)	
Kosher	-		↓ -100.0%		↓ -100.0%	
Madeiras	27,533	↓ -20.1%	178,915	↓ -2.3%	355,258	↓ -2.0%
Port	388,474	↑ 5.8%	2,421,475	↑ 1.7%	5,098,349	↑ 1.0%
Sake	-		-		-	
Sherry	261,372	↓ -5.1%	1,768,931	↓ -2.7%	3,413,725	↓ -3.9%
Sparkling	3,621,859	↑ 3.7%	33,542,424	↑ 2.4%	64,513,376	↑ 3.1%
Tonic Wine	83,075	↓ -7.5%	667,445	↓ -5.0%	1,168,331	↓ -7.3%
Vermouth	542,502	↓ -4.8%	4,445,229	↓ -2.3%	7,703,846	↓ -1.2%
Total	5,008,243	↑ 2.0%	43,602,603	↑ 1.6%	83,358,134	↑ 2.2%

Period 8 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

20,510	↑	25.5%	141,081	↑	31.2%	227,630	↑	20.2%
4,105	↑	140.8%	60,651	↑	3.8%	71,778	↑	2.2%
22,959	↑	8.5%	201,852	↑	8.6%	316,102	↑	5.3%
47,574	↑	21.4%	403,584	↑	14.7%	615,510	↑	9.9%

VQA Table

Red	494,286	↑	23.3%	3,481,088	↑	26.8%	5,719,029	↑	17.4%
Rose	71,908	↑	130.2%	1,119,032	↑	5.6%	1,323,330	↑	4.2%
White	500,639	↑	9.0%	4,395,156	↑	7.3%	6,903,140	↑	4.6%
Total	1,066,833	↑	19.7%	8,995,276	↑	13.8%	13,945,499	↑	9.4%

5,613	↑	8.7%	55,685	↑	22.9%	82,306	↑	10.3%
31,872	↑	21.4%	265,686	↑	8.8%	400,749	↑	6.7%
6,777	↑	31.2%	54,522	↑	46.2%	85,706	↑	33.8%
3,312	↑	27.1%	27,691	↑	10.6%	46,749	↑	2.2%
47,574	↑	21.4%	403,584	↑	14.7%	615,510	↑	9.9%

VQA Table

< \$15	90,073	→	0.4%	933,923	↑	19.8%	1,395,574	↑	8.9%
\$15 - \$20	666,244	↑	19.7%	5,506,693	↑	8.1%	8,371,968	↑	6.6%
\$20 - \$25	180,357	↑	26.3%	1,466,631	↑	42.5%	2,320,638	↑	33.0%
> \$25	130,159	↑	27.2%	1,088,029	↑	8.6%	1,857,319	→	-0.4%
Total	1,066,833	↑	19.7%	8,995,276	↑	13.8%	13,945,499	↑	9.4%


VINTAGES ONTARIO NON-TABLE WINES

-	-	-	-	-	-			
3,860	↑	11.5%	32,990	↑	3.9%	64,266	↑	0.8%
757	↑	102.9%	5,143	↑	34.6%	9,117	↓	-4.0%
4,617	↑	20.4%	38,133	↑	7.2%	73,383	→	0.2%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	370,415	↑	2.8%	3,226,516	↑	2.2%	6,289,293	→	-0.2%
Sparkling	25,175	↑	88.1%	178,901	↑	31.4%	320,457	↑	5.4%
Total	395,590	↑	5.9%	3,405,417	↑	3.4%	6,609,750	→	0.0%

Non-VQA Non-Table

-	-	-	Dessert	-	-	-			
490 	410.4%	2,317 	798.1%	4,707 	308.6%				
137 	-26.3%	1,041 	-16.2%	1,929 	0.6%				
5		14		14					
4		5		5					
<hr/>				<hr/>					
636 	125.5%	3,377 	125.1%	6,655 	116.8%				
<hr/>				<hr/>					
			Fruit Wines	15,140 	562.0%	58,399 	943.6%	109,832 	359.5%
			Sake	5,176 	-26.7%	39,195 	-17.5%	71,971 	-1.5%
			Sparkling	131		416		416	
			Port	110		145		145	
			Total	20,557 	119.9%	98,155 	84.7%	182,364 	88.0%

Period 8 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

783,976	↓ -1.8%	5,642,510	→ 0.5%	9,817,368	↓ -1.9%
5,467	↑ 39.0%	197,580	↑ 7.0%	210,950	↓ -4.2%
263,687	→ 0.4%	2,614,992	↑ 6.1%	4,122,695	↑ 5.0%
1,053,130	↓ -1.1%	8,455,082	↑ 2.3%	14,151,013	→ 0.0%

Table

21,671,828	↓ -6.3%	150,932,536	↑ 1.4%	270,086,533	↑ 1.1%
106,001	↑ 59.3%	3,686,143	↑ 12.0%	3,907,701	↑ 1.1%
6,263,019	→ 0.3%	59,361,451	↑ 6.5%	93,887,413	↑ 5.5%
28,040,848	↓ -4.8%	213,980,130	↑ 2.9%	367,881,647	↑ 2.2%

71,939	↓ -54.4%	945,145	↓ -24.7%	1,849,403	↓ -16.1%
635,149	↑ 11.6%	5,107,148	↑ 9.7%	8,094,924	↑ 3.7%
196,248	↑ 20.7%	1,433,296	↑ 11.5%	2,406,763	↑ 6.6%
149,794	↓ -14.8%	969,493	↓ -9.2%	1,799,923	↓ -4.7%
1,053,130	↓ -1.1%	8,455,082	↑ 2.3%	14,151,013	→ 0.0%

Table

< \$15	↓ -57.3%	16,087,006	↓ -26.2%	32,602,349	↓ -14.2%
\$15 - \$20	↑ 12.4%	107,507,895	↑ 10.7%	169,928,525	↑ 5.0%
\$20 - \$25	↑ 19.2%	38,549,705	↑ 12.4%	64,715,238	↑ 7.6%
> \$25	↓ -20.8%	51,835,524	↓ -5.2%	100,635,535	↑ 0.5%
Total	↓ -4.8%	213,980,130	↑ 2.9%	367,881,647	↑ 2.2%

VINTAGES IMPORTED NON-TABLE WINES

1,799	↑ 40.4%	11,636	↑ 47.0%	19,454	↑ 15.5%
316	↓ -63.2%	2,642	↓ -41.3%	9,621	↑ 3.2%
24,422	↑ 5.1%	201,291	↓ -14.6%	394,922	↓ -1.7%
(1)		3	↑ 200.0%	3	↑ 200.0%
69	↓ -30.3%	1,060	↑ 155.4%	1,630	↑ 43.2%
4,383	↓ -21.2%	34,754	↓ -10.3%	81,660	↓ -9.6%
20,789	↑ 3.2%	140,677	↑ 4.7%	252,150	↑ 2.4%
2,102	↓ -3.0%	9,200	↓ -17.3%	18,874	↓ -13.7%
20,510	↓ -9.5%	170,484	↓ -0.7%	336,935	↑ 6.0%
1,003	↓ -26.6%	11,508	↑ 81.2%	18,736	↑ 18.6%
-		-		-	
75,392	↓ -2.6%	583,255	↓ -4.5%	1,133,985	↑ 1.2%

Non-Table

Dessert	41,203	↑ 42.9%	258,274	↑ 45.0%	426,762	↑ 12.6%
Fruit Wines	11,355	↓ -39.1%	60,956	↓ -36.8%	213,133	↑ 8.8%
Kosher	281,390	↑ 5.9%	2,401,818	↓ -17.7%	4,771,788	↓ -2.7%
Icewine	(124)		433	↑ 249.2%	556	↑ 200.5%
Madeiras	2,139	↓ -33.0%	30,988	↑ 107.0%	51,735	↑ 41.0%
Port	192,326	↓ -12.6%	1,364,094	↓ -10.0%	3,155,165	↓ -13.7%
Sake	304,771	↑ 5.2%	2,127,010	↑ 4.8%	3,758,988	↑ 1.6%
Sherry	48,949	↑ 22.9%	181,969	↓ -12.9%	367,372	↓ -12.3%
Sparkling	993,363	↓ -2.0%	7,198,803	↑ 1.3%	14,188,153	↑ 3.2%
Tonic Wine	19,808	↓ -18.0%	220,602	↑ 94.7%	348,707	↑ 21.5%
Vermouth	-		-		-	
Total	1,895,180	→ -0.5%	13,844,947	↓ -2.4%	27,282,359	→ -0.1%

Period 7 2013-14

Litres						\$ Net							
Period	%	YTD	%	Rolling 13	%	Period	Period LY	%	YTD	%	Rolling 13	%	
TOTAL LCBO WINES & VINTAGES													
555,950	1.8%	4,537,630	-0.5%	7,331,446	-0.6%	VQA Table	8,643,251	8,289,379	4.3%	70,328,216	2.4%	113,373,657	1.9%
1,979,303	3.9%	16,639,571	4.6%	26,380,804	3.7%	Non-VQA Table	17,190,359	16,384,420	4.9%	144,426,078	5.8%	228,752,003	4.7%
2,535,253	3.5%	21,177,201	3.4%	33,712,250	2.7%	Ontario Table	25,833,610	24,673,799	4.7%	214,754,294	4.7%	342,125,660	3.8%
6,119,003	-1.4%	50,874,923	1.2%	84,267,977	0.2%	Imported Table	90,754,539	91,516,431	-0.8%	735,153,454	3.4%	1,231,459,447	2.7%
8,654,256	0.0%	72,052,124	1.9%	117,980,227	0.9%	Total Table	116,588,149	116,190,230	0.3%	949,907,748	3.7%	1,573,585,107	3.0%
9,699	7.7%	85,996	10.8%	172,637	1.9%	VQA Non-Table	529,567	502,093	5.5%	4,631,980	6.6%	9,171,066	1.5%
165,704	-3.8%	1,341,082	-2.9%	2,537,795	-4.2%	Non-VQA Non-Table	1,556,482	1,591,733	-2.2%	12,431,119	-2.9%	23,607,938	-4.3%
175,403	-3.3%	1,427,078	-2.2%	2,710,432	-3.8%	Ontario Non-Table	2,086,049	2,093,826	-0.4%	17,063,099	-0.5%	32,779,004	-2.7%
339,423	-1.1%	2,887,896	-1.1%	5,531,105	0.9%	Imported Non-Table	6,903,423	6,815,676	1.3%	57,447,550	0.6%	110,640,493	1.6%
514,826	-1.8%	4,314,974	-1.4%	8,241,537	-0.7%	Total Non-Table	8,989,472	8,909,502	0.9%	74,510,649	0.4%	143,419,497	0.6%
565,649	1.9%	4,623,626	-0.3%	7,504,083	-0.5%	Total VQA	9,172,818	8,791,472	4.3%	74,960,196	2.7%	122,544,723	1.9%
2,145,007	3.3%	17,980,653	4.0%	28,918,599	3.0%	Total Non-VQA	18,746,841	17,976,153	4.3%	156,857,197	5.1%	252,359,941	3.8%
2,710,656	3.0%	22,604,279	3.1%	36,422,682	2.2%	Total Ontario	27,919,659	26,767,625	4.3%	231,817,393	4.3%	374,904,664	3.2%
6,458,426	-1.4%	53,762,819	1.1%	89,799,082	0.3%	Total Imported	97,657,962	98,332,107	-0.7%	792,601,004	3.2%	1,342,099,940	2.6%
9,169,082	-0.1%	76,367,098	1.7%	126,221,764	0.8%	Total Wines	125,577,621	125,099,732	0.4%	1,024,418,397	3.5%	1,717,004,604	2.8%