| GENERAL LIST | Current Period Results | | | YTD Results | | | Rolling 13 Periods Results | | |
|---|------------------------|-----------------------------|---------------------|---------------------------------|---------------------------------|-------------------------------|--------------------------------|---------------------------------|---------------------|
| Ontario Table Wine Sales | Actual Litres | Last Year Litres \ | /ariance % | Actual Litres | Last Year Litres | Variance % | Actual Litres | Last Year Litres | Variance % |
| Ontario VQA Red | 144,705 | 130,879 | 10.6% | 2,176,326 | 1,910,730 | 13.9% | 2,514,763 | 2,173,036 | 15.7% |
| Ontario VQA Rose | 6,132 | 3,819 | 60.6% | 161,584 | 117,719 | 37.3% | 173,988 | 127,917 | 36.0% |
| Ontario VQA White | 171,673 | 164,063 | 4.6% | 2,929,692 | 2,634,160 | 11.2% | 3,332,819 | 2,980,632 | 11.8% |
| Ontario VQA Total | 322,510 | 298,761 | 7.9% | 5,267,602 | 4,662,609 | 13.0% | 6,021,570 | 5,281,585 | 14.0% |
| Ontario VQA Table < \$8 | 9,386 | 9,380 | 0.1% | 121,134 | 146,815 | -17.5% | 143,857 | 176,669 | -18.6% |
| Ontario VQA Table \$8 - \$12 | 149,042 | 140,525 | 6.1% | 2,396,840 | 2,120,614 | 13.0% | 2,728,621 | 2,399,370 | 13.7% |
| Ontario VQA Table \$12 - \$15 | 153,452 | 138,834 | 10.5% | 2,560,692 | 2,248,583 | 13.9% | 2,930,735 | 2,541,608 | 15.3% |
| Ontario VQA Table > \$15 | 10,630 | 10,022 | 6.1% | 188,936 | 146,597 | 28.9% | 218,357 | 163,938 | 33.2% |
| Ontario VQA Table Total | 322,510 | 298,761 | 7.9% | 5,267,602 | 4,662,609 | 13.0% | 6,021,570 | 5,281,585 | 14.0% |
| Ontario NonVQA Red | 530,713 | 529,028 | 0.3% | 6,989,180 | 7,132,009 | -2.0% | 8,249,589 | 8,409,852 | -1.9% |
| Ontario NonVQA Rose | 55,137 | 59,370 | -7.1% | 885,248 | 908,780 | -2.6% | 1,034,181 | 1,053,204 | -1.8% |
| Ontario NonVQA White | 870,763 | 870,441 | 0.0% | 12,135,061 | 11,839,867 | 2.5% | 14,143,657 | 13,718,567 | 3.1% |
| Ontario Non-VQA Total | 1,456,613 | 1,458,839 | -0.2% | 20,009,489 | 19,880,656 | 0.6% | 23,427,427 | 23,181,623 | 1.1% |
| Ontario Retail < \$8 | 1,061,255 | 1,026,251 | 3.4% | 13,601,957 | 13,669,917 | -0.5% | 15,993,288 | 15,951,949 | 0.3% |
| Ontario Retail \$8 - \$12 | 551,027 | 578,452 | -4.7% | 8,882,376 | 8,407,648 | 5.6% | 10,254,156 | 9,722,602 | 5.5% |
| Ontario Retail \$12 - \$15 | 156,089 | 142,678 | 9.4% | 2,598,856 | 2,313,422 | 12.3% | 2,977,942 | 2,618,702 | 13.7% |
| Ontario Retail > \$15 | 10,752 | 10,219 | 5.2% | 193,902 | 152,278 | 27.3% | 223,611 | 169,955 | 31.6% |
| Subtotal Ontario Table Wines | 1,779,123 | 1,757,600 | 1.2% | 25,277,091 | 24,543,265 | 3.0% | 29,448,997 | 28,463,208 | 3.5% |
| Ontario Sparkling/Fortified/Other | 155,497 | 167,309 | -7.1% | 2,454,343 | 2,541,550 | -3.4% | 2,840,304 | 2,933,651 | -3.2% |
| Total Ontario Wine Sales | 1,934,620 | 1,924,909 | 0.5% | 27,731,434 | 27,084,815 | 2.4% | 32,289,301 | 31,396,859 | 2.8% |
| Imported Table Wine Sales | | | | | | | | | |
| Imported Table Wife Sales | 2,583,200 | 2,608,835 | -1.0% | 34,727,570 | 35,222,542 | -1.4% | 40,630,050 | 41,198,736 | -1.4% |
| • | 96,339 | 74,238 | 29.8% | 1,706,442 | 1,509,666 | 13.0% | 1,896,248 | 1,700,000 | 11.5% |
| Imported Rose Imported White | | 1,374,990 | | | | | | | 2.2% |
| Imported Table by Colour Total | 1,401,440 4,080,979 | 4,058,063 | 1.9% 0.6% | 21,153,937 57,587,949 | 20,794,545 57,526,753 | 1.7% 0.1% | 24,405,125 66,931,423 | 23,877,334 66,776,070 | 0.2% |
| • | | | -7.3% | | | -9.6% | 25.458.114 | | |
| Imported Retail < \$8 | 1,590,724 | 1,715,864 1,614,457 | 3.0% | 21,599,762 | 23,881,145 | -9.6% 5.7% | -,, | 27,776,303 25,873,974 | -8.3% 6.0% |
| Imported Retail \$8 - \$12 | 1,662,690 | | | 23,697,417 | 22,409,888 | | 27,419,100 | | |
| Imported Retail \$12 - \$15 Imported Retail > \$15 | 591,453 | 495,436 | 19.4% | 8,409,854 | 7,596,371 | 10.7% | 9,633,680 | 8,915,256 | 8.1% |
| Subtotal Imported Table Wines | 236,112 4,080,979 | 232,306 4,058,063 | 1.6% 0.6% | 3,880,916 57,587,949 | 3,639,349 57,526,753 | 6.6% 0.1% | 4,420,529 66,931,423 | 4,210,537 66,776,070 | 5.0% 0.2% |
| Imported Sparkling/Fortified/Other | 209,303 | 205,949 | 1.6% | 3,695,849 | 3,597,684 | 2.7% | 4,203,492 | 4,068,690 | 3.3% |
| Total Imported Wine Sales | 4,290,282 | 4,264,012 | 0.6% | 61,283,798 | 61,124,437 | 0.3% | 71.134.915 | 70,844,760 | 0.4% |
| Total LCBO Wines Sales | 6,224,902 | 6,188,921 | 0.6% | 89,015,232 | 88,209,252 | 0.9% | 103,424,216 | 102,241,619 | 1.2% |
| VINTAGES Ontario Wine Sales | | | | | | | | | |
| Ontario VQA Red | 12,769 | 13,087 | -2.4% | 179,850 | 185,028 | -2.8% | 204,660 | 207,257 | -1.3% |
| Ontario VQA Rose | 862 | 841 | 2.5% | 42,440 | 37,380 | 13.5% | 44,884 | 38,045 | 18.0% |
| Ontario VQA White | 16,609 | 13,514 | 22.9% | 257,762 | 226,244 | 13.9% | 291,919 | 251,715 | 16.0% |
| Ontario VQA Table Total | 30,240 | 27,442 | 10.2% | 480,052 | 448,652 | 7.0% | 541,463 | 497,017 | 8.9% |
| Ontario VQA Icewine | 3,150 | 2,934 | 7.4% | 55,077 | 52,755 | 4.4% | 61,737 | 58,697 | 5.2% |
| Ontario VQA Other Ontario VQA Total | 218 33,608 | 257 30,633 | -15.2% 9.7% | 4,578 539,707 | 7,135 508,542 | -35.8% 6.1% | 5,051 608,251 | 8,117 563,831 | -37.8% 7.9% |
| | | | | | | | | | |
| Retail < \$15 | 3,975 | 3,313 | 20.0% | 48,837 | 54,149 | -9.8% | 57,060 | 59,063 | -3.4% |
| Retail \$15 - \$25 Retail > \$25 | 24,346 | 21,948 | 10.9% | 402,707 | 358,363 | 12.4% | 451,108 | 395,779 | 14.0% |
| Ontario VQA Table Total | 1,919 30,240 | 2,181 27,442 | -12.0% 10.2% | 28,508 480,052 | 36,140 448,652 | <u>-21.1%</u> 7.0 % | 33,295 541,463 | 42,175 497,017 | -21.1% 8.9% |
| Imported Table Wine Sales | | | | | | | | | |
| Imported Table Wife Sales | 605,731 | 552,939 | 9.5% | 8,054,850 | 6,843,708 | 17.7% | 9,392,967 | 7,915,170 | 18.7% |
| Imported Rose | 2,614 | 4,049 | -35.4% | 206,701 | 178,112 | 16.1% | 220,443 | 186,692 | 18.1% |
| Imported White | 204,351 | 182,729 | 11.8% | 3,098,821 | 2,610,835 | 18.7% | 3,535,770 | 2,965,254 | 19.2% |
| Imported Table Total | 812,696 | 739,717 | 9.9% | 11,360,372 | 9,632,655 | 17.9% | 13,149,180 | 11,067,116 | 18.8% |
| Imported Other | 38,613 | 31,166 | 23.9% | 642,305 | 608,748 | 5.5% | 776,102 | 713,940 | 8.7% |
| Imported Total | 851,309 | 770,883 | 10.4% | 12,002,677 | 10,241,403 | 17.2% | 13,925,282 | 11,781,056 | 18.2% |
| Retail < \$15 | 237,298 | 259,880 | -8.7% | 3,141,608 | 2,472,635 | 27.1% | 3,676,938 | 2,848,016 | 29.1% |
| Retail \$15 - \$25 | 503,111 | 428,796 | 17.3% | 7,115,073 | 6,104,580 | 16.6% | 8,222,555 | 6,994,508 | 17.6% |
| Retail > \$25 | 72,287 | 51,041 | 41.6% | 1,103,691 | 1,055,440 | 4.6% | 1,249,687 | 1,224,592 | 2.0% |
| Imported Table Total | 812,696 | 739,717 | 9.9% | 11,360,372 | 9,632,655 | 17.9% | 13,149,180 | 11,067,116 | 18.8% |
| Total Vintages Sales | 884,917 | 801,516 | 10.4% | 12,542,384 | 10,749,945 | 16.7% | 14,533,533 | 12,344,887 | 17.7% |