

## Litres

Period 2 2015-16

## \$ Net

Period	%	YTD	%	Rolling 13	%
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Period	%	YTD	%	Rolling 13	%
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## LCBO ONTARIO TABLE WINES

### Ontario VQA Table

206,440	↓ -4.0%	406,748	↓ -2.4%	3,015,664	↑ 3.6%
280,035	↑ 11.1%	531,002	↑ 4.9%	3,693,673	↑ 3.7%
16,115	↑ 8.2%	25,722	↑ 2.2%	185,403	↑ 2.1%
<b>502,590</b>	<b>↑ 4.2%</b>	<b>963,472</b>	<b>↑ 1.6%</b>	<b>6,894,740</b>	<b>↑ 3.6%</b>

3,163,162	↓ -2.4%	6,269,532	↓ -1.1%	46,435,345	↑ 4.5%
4,194,425	↑ 12.4%	7,906,918	↑ 6.5%	54,352,525	↑ 4.8%
224,722	↑ 8.6%	365,797	↑ 2.7%	2,642,873	↑ 0.8%
<b>7,582,309</b>	<b>↑ 5.6%</b>	<b>14,542,247</b>	<b>↑ 3.0%</b>	<b>103,430,743</b>	<b>↑ 4.5%</b>

### Ontario VQA Table

3,266	↓ -68.3%	5,283	↓ -75.7%	81,382	↓ -61.1%
152,599	↓ -2.1%	305,850	↑ 0.8%	2,150,044	↓ -3.2%
306,842	↑ 9.4%	573,546	↑ 3.5%	4,074,803	↑ 9.6%
39,883	↑ 12.3%	78,793	↑ 14.9%	588,511	↑ 16.5%
<b>502,590</b>	<b>↑ 4.2%</b>	<b>963,472</b>	<b>↑ 1.6%</b>	<b>6,894,740</b>	<b>↑ 3.6%</b>

25,776	↓ -81.0%	51,327	↓ -82.1%	1,064,899	↓ -62.1%
1,909,160	↓ -1.5%	3,824,354	↑ 0.6%	26,845,252	↓ -3.5%
4,883,345	↑ 10.2%	9,162,841	↑ 4.9%	64,270,545	↑ 9.4%
764,028	↑ 13.7%	1,503,725	↑ 15.6%	11,250,047	↑ 17.3%
<b>7,582,309</b>	<b>↑ 5.6%</b>	<b>14,542,247</b>	<b>↑ 3.0%</b>	<b>103,430,743</b>	<b>↑ 4.5%</b>

### Ontario Non VQA Table

824,754	↑ 3.3%	1,585,140	↑ 2.4%	10,743,788	↑ 8.9%
1,417,993	↑ 8.6%	2,618,873	↑ 4.1%	17,376,442	↑ 6.4%
93,572	↑ 7.9%	175,550	↑ 8.7%	1,121,522	↑ 8.8%
<b>2,336,319</b>	<b>↑ 6.6%</b>	<b>4,379,563</b>	<b>↑ 3.7%</b>	<b>29,241,752</b>	<b>↑ 7.4%</b>

7,394,732	↑ 5.0%	14,208,342	↑ 3.8%	95,973,115	↑ 10.2%
12,304,551	↑ 9.0%	22,641,096	↑ 4.6%	150,582,208	↑ 6.8%
825,494	↑ 13.6%	1,523,635	↑ 11.2%	9,569,675	↑ 9.6%
<b>20,524,777</b>	<b>↑ 7.7%</b>	<b>38,373,073</b>	<b>↑ 4.5%</b>	<b>256,124,998</b>	<b>↑ 8.2%</b>

### Total Ontario Table

1,031,194	↑ 1.7%	1,991,888	↑ 1.4%	13,759,452	↑ 7.7%
1,698,028	↑ 9.0%	3,149,875	↑ 4.2%	21,070,115	↑ 5.9%
109,687	↑ 8.0%	201,272	↑ 7.8%	1,306,925	↑ 7.8%
<b>2,838,909</b>	<b>↑ 6.2%</b>	<b>5,343,035</b>	<b>↑ 3.3%</b>	<b>36,136,492</b>	<b>↑ 6.7%</b>

10,557,894	↑ 2.7%	20,477,874	↑ 2.2%	142,408,460	↑ 8.3%
16,498,976	↑ 9.8%	30,548,014	↑ 5.1%	204,934,733	↑ 6.3%
1,050,216	↑ 12.5%	1,889,432	↑ 9.5%	12,212,548	↑ 7.6%
<b>28,107,086</b>	<b>↑ 7.1%</b>	<b>52,915,320</b>	<b>↑ 4.1%</b>	<b>359,555,741</b>	<b>↑ 7.1%</b>

### Total Ontario Table

1,459,585	↑ 4.1%	2,690,786	↓ -0.9%	18,334,630	↑ 4.6%
1,027,674	↑ 7.8%	1,991,001	↑ 8.9%	13,094,995	↑ 8.3%
311,767	↑ 10.0%	582,455	↑ 4.0%	4,118,356	↑ 9.6%
39,883	↑ 12.3%	78,793	↑ 14.9%	588,511	↑ 16.5%
<b>2,838,909</b>	<b>↑ 6.2%</b>	<b>5,343,035</b>	<b>↑ 3.3%</b>	<b>36,136,492</b>	<b>↑ 6.7%</b>

11,595,470	↑ 4.5%	21,321,862	↓ -0.7%	145,743,411	↑ 4.4%
10,790,415	↑ 8.0%	20,793,286	↑ 8.1%	137,639,326	↑ 8.2%
4,957,173	↑ 10.8%	9,296,447	↑ 5.5%	64,922,957	↑ 9.5%
764,028	↑ 13.7%	1,503,725	↑ 15.6%	11,250,047	↑ 17.3%
<b>28,107,086</b>	<b>↑ 7.1%</b>	<b>52,915,320</b>	<b>↑ 4.1%</b>	<b>359,555,741</b>	<b>↑ 7.1%</b>

### Total Ontario Table

1,713,842	↑ 9.0%	3,231,700	↑ 4.4%	21,596,597	↑ 7.1%
1,125,067	↑ 2.2%	2,111,335	↑ 1.7%	14,539,895	↑ 6.1%
<b>2,838,909</b>	<b>↑ 6.2%</b>	<b>5,343,035</b>	<b>↑ 3.3%</b>	<b>36,136,492</b>	<b>↑ 6.7%</b>

18,463,736	↑ 8.8%	34,786,773	↑ 4.8%	234,863,943	↑ 7.4%
9,643,350	↑ 4.0%	18,128,547	↑ 2.8%	124,691,798	↑ 6.6%
<b>28,107,086</b>	<b>↑ 7.1%</b>	<b>52,915,320</b>	<b>↑ 4.1%</b>	<b>359,555,741</b>	<b>↑ 7.1%</b>

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Period 2 2015-16

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## LCBO ONTARIO NON-TABLE WINES

						Ontario VQA Non-Table												
6,182	↑	11.0%	11,501	↑	7.9%	90,008	↑	8.1%	Sparkling	154,918	↑	22.6%	283,984	↑	18.5%	2,187,934	↑	12.2%
74	↑	208.3%	142	↑	222.7%	658	↑	67.9%	Icewine	11,044	↑	230.4%	21,057	↑	241.8%	91,133	↑	65.1%
41	↓	-52.3%	135	↓	-47.5%	11,736	↓	-27.9%	Gift	658	↓	-60.9%	2,063	↓	-60.0%	194,163	↓	-35.1%
6,297	↑	10.9%	11,778	↑	7.5%	102,402	↑	2.5%	Total	166,620	↑	26.9%	307,104	↑	22.4%	2,473,230	↑	7.3%
						Ontario Non VQA Non-Table												
84,362	↑	2.3%	159,683	↓	-1.8%	1,334,398	→	-0.3%	Sparkling	749,374	↑	3.1%	1,421,056	↓	-1.6%	11,959,714	→	0.3%
98,688	↓	-2.6%	185,480	↓	-5.3%	1,331,742	↓	-0.7%	Fortified	926,742	↓	-2.4%	1,743,813	↓	-5.2%	12,618,470	↓	-1.4%
1,911	↑	17.4%	3,769	↑	18.7%	41,768	↑	40.0%	Fruit Wine	40,928	↑	15.0%	80,099	↑	16.7%	872,996	↑	36.9%
141	↑	21.6%	262	↓	-8.7%	18,184	↓	-11.7%	Gift	6,584	↑	77.1%	12,153	↑	41.8%	503,760	↓	-13.7%
185,102	→	-0.2%	349,194	↓	-3.5%	2,726,092	→	-0.2%	Total	1,723,628	→	0.5%	3,257,121	↓	-3.1%	25,954,940	→	0.1%
						Total Ontario Non-Table												
90,544	↑	2.9%	171,184	↓	-1.2%	1,424,406	→	0.2%	Sparkling	904,292	↑	6.0%	1,705,040	↑	1.3%	14,147,648	↑	2.0%
98,688	↓	-2.6%	185,480	↓	-5.3%	1,331,742	↓	-0.7%	Fortified	926,742	↓	-2.4%	1,743,813	↓	-5.2%	12,618,470	↓	-1.4%
74	↑	208.3%	142	↑	222.7%	658	↑	67.9%	Icewine	11,044	↑	230.4%	21,057	↑	241.8%	91,133	↑	65.1%
1,911	↑	17.4%	3,769	↑	18.7%	41,768	↑	40.0%	Fruit Wine	40,928	↑	15.0%	80,099	↑	16.7%	872,996	↑	36.9%
182	↓	-9.9%	397	↓	-27.0%	29,920	↓	-18.9%	Gift	7,242	↑	34.1%	14,216	↑	3.6%	697,923	↓	-21.0%
191,399	→	0.1%	360,972	↓	-3.2%	2,828,494	→	-0.1%	Total	1,890,248	↑	2.4%	3,564,225	↓	-1.3%	28,428,170	↑	0.7%

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Period	%	YTD	%	Rolling 13	%		Period	%	YTD	%	Rolling 13	%
LCBO IMPORTED TABLE WINES												
						Imported Table						
3,090,213	↓ -2.3%	6,011,255	↓ -3.2%	42,243,261	↑ 1.8%	Red	39,496,103	↓ -1.8%	77,164,706	↓ -2.4%	544,044,140	↑ 2.9%
2,172,772	↑ 2.4%	4,054,831	→ 0.0%	27,234,656	↑ 2.5%	White	26,292,193	↑ 4.1%	49,076,428	↑ 1.4%	327,059,771	↑ 3.3%
126,473	↑ 65.2%	178,016	↑ 44.8%	896,686	↑ 14.0%	Rose	1,559,060	↑ 74.2%	2,149,164	↑ 53.9%	10,612,163	↑ 18.3%
5,389,458	→ 0.5%	10,244,102	↓ -1.4%	70,374,603	↑ 2.2%	Total	67,347,356	↑ 1.5%	128,390,298	→ -0.3%	881,716,074	↑ 3.2%
						Imported Table						
1,468,376	↓ -6.3%	2,796,867	↓ -7.9%	19,653,740	↓ -3.0%	< \$8	12,075,105	↓ -9.9%	23,045,855	↓ -11.4%	165,692,017	↓ -5.0%
2,181,026	↓ -1.7%	4,127,480	↓ -4.2%	28,664,516	→ -0.1%	\$8 - \$12	25,786,795	↓ -1.0%	48,708,343	↓ -3.9%	337,263,172	→ -0.3%
1,086,487	↑ 2.9%	2,033,628	↑ 1.5%	13,644,375	↑ 6.6%	\$12 - \$15	16,651,463	↑ 2.3%	31,335,359	↑ 0.9%	211,477,269	↑ 6.2%
653,569	↑ 25.0%	1,286,127	↑ 23.5%	8,411,972	↑ 19.0%	> \$15	12,833,993	↑ 20.6%	25,300,741	↑ 20.0%	167,283,616	↑ 17.5%
5,389,458	→ 0.5%	10,244,102	↓ -1.4%	70,374,603	↑ 2.2%	Total	67,347,356	↑ 1.5%	128,390,298	→ -0.3%	881,716,074	↑ 3.2%
						Imported Table						
4,038,144	↑ 1.7%	7,670,882	→ 0.5%	51,954,925	↑ 3.3%	Varietal	51,619,871	↑ 2.6%	98,291,150	↑ 1.4%	664,012,784	↑ 3.9%
1,351,314	↓ -3.0%	2,573,220	↓ -6.5%	18,419,678	↓ -0.7%	Blend	15,727,485	↓ -2.1%	30,099,148	↓ -5.8%	217,703,290	↑ 1.0%
5,389,458	→ 0.5%	10,244,102	↓ -1.4%	70,374,603	↑ 2.2%	Total	67,347,356	↑ 1.5%	128,390,298	→ -0.3%	881,716,074	↑ 3.2%

## LCBO IMPORTED NON-TABLE WINES

						Imported Non-Table												
222,445	↑	11.8%	403,523	↑	7.4%	3,151,633	↑	6.3%	Sparkling	4,796,479	↑	11.8%	8,624,603	↑	8.0%	67,872,226	↑	7.4%
92,848	↓	-2.9%	180,804	↓	-5.2%	1,353,061	↑	0.6%	Fortified	1,279,842	↓	-2.2%	2,507,275	↓	-4.2%	19,095,352	↑	2.7%
1,516	↓	-26.5%	3,181	↓	-34.2%	277,469	↑	4.0%	Gift	69,799	↓	-11.9%	139,650	↓	-15.0%	5,861,806	↑	5.8%
334,303	↑	7.8%	613,350	↑	3.0%	4,968,159	↑	5.1%	Total	6,314,985	↑	9.6%	11,513,585	↑	5.5%	94,267,520	↑	6.7%

\*excludes flavoured wines and ciders



## Litres

Period 2 2015-16

## \$ Net

Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%							
VINTAGES IMPORTED TABLE WINES																		
Imported Table																		
773,824	↑	10.6%	1,538,653	↑	10.9%	10,868,336	↑	8.6%	Red	20,490,924	↑	8.8%	40,742,332	↑	9.1%	295,689,277	↑	8.2%
344,128	↓	-0.6%	659,183	↓	-1.4%	4,399,072	↑	6.2%	White	8,246,684	↑	5.9%	15,409,458	↑	2.7%	102,319,100	↑	7.8%
47,621	↑	54.4%	54,992	↑	48.7%	204,594	↓	-3.4%	Rose	958,305	↑	63.5%	1,093,105	↑	54.5%	4,086,484	↑	1.3%
1,165,573	↑	8.2%	2,252,828	↑	7.7%	15,472,002	↑	7.7%	Total	29,695,913	↑	9.2%	57,244,895	↑	7.9%	402,094,861	↑	8.1%
Imported Table																		
109,032	↑	5.1%	188,340	↓	-18.1%	1,363,631	↓	-33.2%	< \$15	1,829,183	↓	-3.4%	3,165,690	↓	-25.5%	23,533,903	↓	-37.6%
727,076	↑	12.5%	1,423,234	↑	15.2%	9,311,508	↑	17.9%	\$15 - \$20	15,625,745	↑	14.5%	30,233,952	↑	16.1%	198,176,134	↑	19.0%
183,805	↓	-6.0%	365,814	↑	1.9%	2,696,298	↑	8.6%	\$20 - \$25	5,060,891	↓	-2.1%	10,049,979	↑	5.3%	72,347,148	↑	9.2%
145,660	↑	10.9%	275,440	↑	2.6%	2,100,565	↑	8.0%	> \$25	7,180,094	↑	10.6%	13,795,274	↑	4.3%	108,037,676	↑	6.3%
1,165,573	↑	8.2%	2,252,828	↑	7.7%	15,472,002	↑	7.7%	Total	29,695,913	↑	9.2%	57,244,895	↑	7.9%	402,094,861	↑	8.1%
Imported Table																		
924,407	↑	6.8%	1,801,320	↑	7.3%	12,495,744	↑	9.1%	Varietal	23,486,042	↑	9.6%	45,412,700	↑	9.1%	317,412,734	↑	10.1%
241,166	↑	14.1%	451,508	↑	9.4%	2,976,258	↑	2.3%	Blend	6,209,871	↑	7.4%	11,832,195	↑	3.4%	84,682,127	↑	0.9%
1,165,573	↑	8.2%	2,252,828	↑	7.7%	15,472,002	↑	7.7%	Total	29,695,913	↑	9.2%	57,244,895	↑	7.9%	402,094,861	↑	8.1%

## VINTAGES IMPORTED NON-TABLE WINES

									Imported Non-Table										
23,279	↓	-6.4%	45,240	↗	0.4%	368,586	↑	10.4%	Sparkling	961,918	↑	4.3%	1,819,488	↑	6.5%	15,628,081	↑	10.5%	
6,378	↑	14.6%	12,862	↓	-6.9%	100,286	↗	0.4%	Fortified	254,179	↑	7.7%	488,858	↓	-33.8%	4,179,030	↑	2.0%	
-	#DIV/0!		-	#DIV/0!		-	↓	-100.0%	Icewine	(62)	#DIV/0!		(62)	↓	-200.0%	(80)	↓	-107.6%	
376	↓	-8.1%	845	↓	-8.4%	7,013	↓	-24.0%	Fruit Wine	11,669	↑	17.9%	26,680	↑	19.7%	200,489	↓	-15.7%	
22,984	↑	1.5%	62,699	↓	-29.4%	384,830	↓	-2.7%	Kosher	279,577	↑	4.8%	824,336	↓	-31.3%	4,804,239	↓	-0.7%	
18,883	↓	-3.4%	36,420	↓	-9.0%	266,899	↑	3.5%	Sake	284,423	↓	-0.5%	540,957	↓	-5.9%	4,032,725	↑	5.8%	
630	↓	-50.0%	1,385	↓	-53.2%	59,882	↓	-11.8%	Gift	22,581	↓	-36.8%	50,137	↓	-40.3%	1,979,721	↓	-3.7%	
2,614	↓	-0.6%	5,358	↓	-10.8%	36,107	↑	14.4%	Other	50,256	↑	1.8%	101,010	↓	-11.2%	681,900	↑	13.8%	
75,144	↓	-2.3%	164,809	↓	-16.6%	1,223,603	↑	2.3%	Total	1,864,541	↑	3.2%	3,851,404	↓	-13.3%	31,506,105	↑	5.8%	

\*excludes flavoured wines and ciders

Litres				Period 2 2015-16				\$ Net										
Period	%	YTD	%	Rolling 13	%	Period	%	YTD	%	Rolling 13	%							
TOTAL LCBO WINES & VINTAGES TABLE																		
552,257	↑	4.6%	1,060,554	↑	1.7%	7,575,611	↑	3.9%	Ontario VQA Table	8,661,642	↑	5.7%	16,661,608	↑	2.7%	118,837,369	↑	4.9%
2,336,319	↑	6.6%	4,379,563	↑	3.7%	29,241,752	↑	7.4%	Ontario Non VQA Table	20,524,777	↑	7.7%	38,373,073	↑	4.5%	256,124,998	↑	8.2%
2,888,576	↑	6.2%	5,440,117	↑	3.3%	36,817,363	↑	6.7%	Ontario Table	29,186,419	↑	7.1%	55,034,681	↑	4.0%	374,962,367	↑	7.1%
6,555,031	↑	1.8%	12,496,930	→	0.1%	85,846,605	↑	3.2%	Imported Table	97,043,269	↑	3.7%	185,635,193	↑	2.1%	1,283,810,935	↑	4.7%
9,443,607	↑	3.1%	17,937,047	↑	1.1%	122,663,968	↑	4.2%	Total Table	126,229,688	↑	4.5%	240,669,874	↑	2.5%	1,658,773,302	↑	5.2%
TOTAL LCBO WINES & VINTAGES NON-TABLE																		
11,070	↑	3.3%	20,413	↑	1.2%	188,515	↑	7.5%	Ontario VQA Non-Table	571,573	↑	4.5%	1,035,550	↑	1.2%	9,439,209	↑	6.4%
185,573	→	-0.3%	350,081	↓	-3.6%	2,736,006	→	-0.1%	Ontario Non VQA Non-Table	1,737,787	→	0.2%	3,283,446	↓	-3.4%	26,243,005	→	0.2%
196,643	→	-0.1%	370,494	↓	-3.4%	2,924,521	→	0.3%	Ontario Non-Table	2,309,360	↑	1.2%	4,318,996	↓	-2.4%	35,682,214	↑	1.8%
409,447	↑	5.8%	778,159	↓	-1.9%	6,191,762	↑	4.5%	Imported Non-Table	8,179,526	↑	8.1%	15,364,989	→	0.1%	125,773,625	↑	6.5%
606,090	↑	3.8%	1,148,653	↓	-2.3%	9,116,283	↑	3.1%	Total Non-Table	10,488,886	↑	6.5%	19,683,985	→	-0.5%	161,455,839	↑	5.4%
TOTAL LCBO WINES & VINTAGES																		
563,327	↑	4.6%	1,080,967	↑	1.7%	7,764,126	↑	4.0%	Total Wines	9,233,215	↑	5.6%	17,697,158	↑	2.7%	128,276,578	↑	5.0%
2,521,892	↑	6.1%	4,729,644	↑	3.1%	31,977,758	↑	6.7%	Ontario VQA	22,262,564	↑	7.1%	41,656,519	↑	3.8%	282,368,003	↑	7.4%
3,085,219	↑	5.8%	5,810,611	↑	2.8%	39,741,884	↑	6.2%	Ontario Non-VQA	31,495,779	↑	6.6%	59,353,677	↑	3.5%	410,644,581	↑	6.6%
6,964,478	↑	2.0%	13,275,089	→	0.0%	92,038,367	↑	3.3%	Total Ontario	105,222,795	↑	4.0%	201,000,182	↑	1.9%	1,409,584,560	↑	4.8%
10,049,697	↑	3.1%	19,085,700	↑	0.9%	131,780,251	↑	4.1%	Total Imported	136,718,574	↑	4.6%	260,353,859	↑	2.3%	1,820,229,141	↑	5.2%

\*excludes flavoured wines and ciders