

ONTARIO WINE SCORECARD



Period 1 2013-14

Period 1 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO TABLE WINES

176,761	↓ -4.9%	176,761	↓ -4.9%	2,819,400	↑ 6.1%
10,692	↑ 3.5%	10,692	↑ 3.5%	190,881	↑ 2.6%
221,745	↓ -16.5%	221,745	↓ -16.5%	3,691,190	↓ -1.3%
409,198	↓ -11.4%	409,198	↓ -11.4%	6,701,471	↑ 1.8%

905	↓ -51.9%	905	↓ -51.9%	26,406	↓ -21.7%
159,294	↓ -17.3%	159,294	↓ -17.3%	2,598,605	↓ -9.9%
224,606	↓ -6.9%	224,606	↓ -6.9%	3,666,594	↑ 10.2%
24,393	↓ -6.5%	24,393	↓ -6.5%	409,866	↑ 20.6%
409,198	↓ -11.4%	409,198	↓ -11.4%	6,701,471	↑ 1.8%

659,068	↑ 1.4%	659,068	↑ 1.4%	9,028,667	↑ 5.0%
65,554	↓ -10.8%	65,554	↓ -10.8%	990,603	↓ -1.5%
1,098,642	↓ -3.4%	1,098,642	↓ -3.4%	15,638,719	↑ 5.7%
1,823,264	↓ -2.1%	1,823,264	↓ -2.1%	25,657,989	↑ 5.2%

835,829	→ 0.0%	835,829	→ 0.0%	11,848,067	↑ 5.2%
76,246	↓ -9.1%	76,246	↓ -9.1%	1,181,484	↓ -0.9%
1,320,387	↓ -5.9%	1,320,387	↓ -5.9%	19,329,909	↑ 4.3%
2,232,462	↓ -3.9%	2,232,462	↓ -3.9%	32,359,460	↑ 4.4%

1,593,103	↑ 2.0%	1,593,103	↑ 2.0%	22,664,786	↑ 6.9%
639,359	↓ -16.1%	639,359	↓ -16.1%	9,694,674	↓ -0.8%

1,213,043	↑ 2.7%	1,213,043	↑ 2.7%	16,053,664	↓ -0.8%
765,276	↓ -11.7%	765,276	↓ -11.7%	12,150,031	↑ 9.9%
229,738	↓ -7.6%	229,738	↓ -7.6%	3,742,800	↑ 9.9%
24,405	↓ -6.7%	24,405	↓ -6.7%	412,965	↑ 20.6%
2,232,462	↓ -3.9%	2,232,462	↓ -3.9%	32,359,460	↑ 4.4%

VQA Table

Red	2,694,327	↓ -2.8%	2,694,327	↓ -2.8%	42,418,314	↑ 7.7%
Rose	156,000	↑ 7.0%	156,000	↑ 7.0%	2,700,180	↑ 1.9%
White	3,225,734	↓ -14.2%	3,225,734	↓ -14.2%	52,748,735	→ 0.1%
Total	6,076,061	↓ -9.0%	6,076,061	↓ -9.0%	97,867,229	↑ 3.3%

VQA Table

< \$8	7,794	↓ -65.3%	7,794	↓ -65.3%	291,965	↓ -32.0%
\$8 - \$12	2,001,876	↓ -16.9%	2,001,876	↓ -16.9%	32,251,044	↓ -10.5%
\$12 - \$15	3,586,815	↓ -4.3%	3,586,815	↓ -4.3%	57,306,822	↑ 10.9%
> \$15	479,576	↓ -3.6%	479,576	↓ -3.6%	8,017,398	↑ 21.8%
Total	6,076,061	↓ -9.0%	6,076,061	↓ -9.0%	97,867,229	↑ 3.3%

Non-VQA Table

Red	5,759,431	↑ 1.4%	5,759,431	↑ 1.4%	78,924,093	↑ 4.8%
Rose	550,024	↓ -11.1%	550,024	↓ -11.1%	8,390,623	↓ -1.6%
White	9,411,591	↓ -2.4%	9,411,591	↓ -2.4%	133,668,192	↑ 6.3%
Total	15,721,046	↓ -1.4%	15,721,046	↓ -1.4%	220,982,908	↑ 5.4%

Ontario Table

Red	8,453,758	→ 0.0%	8,453,758	→ 0.0%	121,342,407	↑ 5.8%
Rose	706,024	↓ -7.6%	706,024	↓ -7.6%	11,090,803	↓ -0.8%
White	12,637,325	↓ -5.7%	12,637,325	↓ -5.7%	186,416,927	↑ 4.5%
Total	21,797,107	↓ -3.6%	21,797,107	↓ -3.6%	318,850,137	↑ 4.8%

Ontario Table Varietals

Ontario Table Varietals	15,954,990	↑ 0.5%	15,954,990	↑ 0.5%	230,641,647	↑ 6.4%
Ontario Table Blends	5,842,117	↓ -13.5%	5,842,117	↓ -13.5%	88,208,490	↑ 0.7%

Ontario Table

< \$8	9,364,864	↑ 2.4%	9,364,864	↑ 2.4%	123,427,124	↓ -2.3%
\$8 - \$12	8,288,975	↓ -9.1%	8,288,975	↓ -9.1%	128,763,698	↑ 8.8%
\$12 - \$15	3,662,848	↓ -4.9%	3,662,848	↓ -4.9%	58,423,853	↑ 10.5%
> \$15	480,420	↓ -4.4%	480,420	↓ -4.4%	8,235,462	↑ 21.5%
Total	21,797,107	↓ -3.6%	21,797,107	↓ -3.6%	318,850,137	↑ 4.8%

Period 1 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO ONTARIO NON-TABLE WINES

-		-		15	↑ 650.0%
106	↑ 1666.7%	106	↑ 1666.7%	1,354	↑ 821.1%
-		-		-	
-		-		-	
-		-		-	
3,351	↓ -21.6%	3,351	↓ -21.6%	77,047	↓ -20.4%
-		-		-	
3,457	↓ -19.2%	3,457	↓ -19.2%	78,416	↓ -19.1%

548	↓ -44.0%	548	↓ -44.0%	17,074	↓ -15.4%
1,129	↓ -7.2%	1,129	↓ -7.2%	25,711	↓ -10.4%
11,471	↓ -9.4%	11,471	↓ -9.4%	172,954	↓ -2.7%
70,959	↑ 0.6%	70,959	↑ 0.6%	945,817	↓ -2.0%
72,119	↓ -13.6%	72,119	↓ -13.6%	1,410,820	↓ -4.7%
3	↓ -99.8%	3	↓ -99.8%	1,368	↓ -95.2%
156,229	↓ -8.1%	156,229	↓ -8.1%	2,573,744	↓ -4.7%

VQA Non-Table

Dessert	-	↓ -100.0%	-	↓ -100.0%	685	↑ 678.4%
Icewine	13,687	↑ 1443.1%	13,687	↑ 1443.1%	195,024	↑ 847.3%
Fruit Wines	-		-		-	
Port	-		-		-	
Sherry	-		-		-	
Sparkling	79,732	↓ -22.5%	79,732	↓ -22.5%	1,809,865	↓ -24.0%
Vermouth	-		-		-	
Total	93,419	↓ -10.0%	93,419	↓ -10.0%	2,005,574	↓ -16.5%

Non-VQA Non-Table

Dessert	28,643	↓ -38.3%	28,643	↓ -38.3%	873,379	↓ -17.0%
Fruit Wines	23,545	↓ -7.5%	23,545	↓ -7.5%	527,903	↓ -9.1%
Port	120,885	↓ -9.1%	120,885	↓ -9.1%	1,822,093	↓ -3.0%
Sherry	640,652	↑ 1.6%	640,652	↑ 1.6%	8,420,707	↓ -1.8%
Sparkling	638,359	↓ -12.7%	638,359	↓ -12.7%	12,490,191	↓ -2.7%
Vermouth	22	↓ -99.8%	22	↓ -99.8%	12,349	↓ -95.2%
Total	1,452,106	↓ -7.9%	1,452,106	↓ -7.9%	24,146,622	↓ -4.1%

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Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

LCBO IMPORTED TABLE WINES

3,012,766	↓ -2.9%	3,012,766	↓ -2.9%	41,528,238	→ 0.2%
102,065	↓ -20.9%	102,065	↓ -20.9%	1,821,797	↓ -3.3%
1,791,335	↓ -5.5%	1,791,335	↓ -5.5%	26,117,250	↑ 1.4%
4,906,166	↓ -4.3%	4,906,166	↓ -4.3%	69,467,285	↑ 0.6%

Table

Red	37,537,049	↓ -0.7%	37,537,049	↓ -0.7%	518,748,681	↑ 3.0%
Rose	1,094,682	↓ -17.8%	1,094,682	↓ -17.8%	19,625,576	↓ -0.8%
White	21,033,799	↓ -3.0%	21,033,799	↓ -3.0%	305,801,300	↑ 4.2%
Total	59,665,530	↓ -1.9%	59,665,530	↓ -1.9%	844,175,557	↑ 3.3%

1,548,996	↓ -7.9%	1,548,996	↓ -7.9%	21,530,543	↓ -6.5%
2,112,856	↓ -5.6%	2,112,856	↓ -5.6%	29,636,480	↓ -2.3%
842,448	↑ 0.9%	842,448	↑ 0.9%	12,206,922	↑ 14.2%
401,866	↑ 8.4%	401,866	↑ 8.4%	6,093,340	↑ 20.7%
4,906,166	↓ -4.3%	4,906,166	↓ -4.3%	69,467,285	↑ 0.6%

Table

< \$8	12,864,014	↓ -8.0%	12,864,014	↓ -8.0%	178,897,920	↓ -6.8%
\$8 - \$12	25,082,526	↓ -4.4%	25,082,526	↓ -4.4%	350,069,401	↓ -1.6%
\$12 - \$15	13,415,070	↑ 2.7%	13,415,070	↑ 2.7%	191,044,452	↑ 15.0%
> \$15	8,303,920	↑ 10.2%	8,303,920	↑ 10.2%	124,163,784	↑ 20.5%
Total	59,665,530	↓ -1.9%	59,665,530	↓ -1.9%	844,175,557	↑ 3.3%

3,485,199	↓ -5.3%	3,485,199	↓ -5.3%	49,958,967	→ 0.0%
1,420,967	↓ -1.6%	1,420,967	↓ -1.6%	19,508,318	↑ 2.1%

Imported Table Varietals

Imported Table Blends

42,181,619	↓ -3.0%	42,181,619	↓ -3.0%	603,825,305	↑ 2.5%
17,483,911	↑ 0.8%	17,483,911	↑ 0.8%	240,350,252	↑ 5.4%

LCBO IMPORTED NON-TABLE WINES

5,068	↓ -2.8%	5,068	↓ -2.8%	75,008	↑ 4.5%
-		-		(1)	
-	↓ -100.0%	-	↓ -100.0%	2	↓ -150.0%
1,046	↑ 1.2%	1,046	↑ 1.2%	16,558	↓ -0.8%
13,977	↓ -9.9%	13,977	↓ -9.9%	250,771	↓ -4.4%
-		-		-	
17,146	↓ -7.6%	17,146	↓ -7.6%	252,767	↓ -5.6%
155,382	↓ -5.3%	155,382	↓ -5.3%	2,997,344	↑ 5.7%
6,670	↓ -13.5%	6,670	↓ -13.5%	100,418	↓ -4.3%
47,277	↓ -6.2%	47,277	↓ -6.2%	689,656	→ -0.1%
246,566	↓ -6.0%	246,566	↓ -6.0%	4,382,523	↑ 3.1%

Non-Table

Dessert	73,375	↑ 2.2%	73,375	↑ 2.2%	1,066,905	↑ 8.2%
Fruit Wines	-		-		(12)	
Kosher	-	↓ -100.0%	-	↓ -100.0%	12	↓ -148.0%
Madeiras	22,865	↑ 2.6%	22,865	↑ 2.6%	360,136	→ 0.1%
Port	278,703	↓ -9.2%	278,703	↓ -9.2%	5,028,595	↓ -1.9%
Sake	-		-		-	
Sherry	231,510	↓ -5.7%	231,510	↓ -5.7%	3,448,633	↓ -3.1%
Sparkling	3,287,532	↓ -3.7%	3,287,532	↓ -3.7%	63,549,263	↑ 5.8%
Tonic Wine	79,291	↓ -13.3%	79,291	↓ -13.3%	1,191,619	↓ -3.1%
Vermouth	534,960	↓ -5.4%	534,960	↓ -5.4%	7,775,804	↑ 1.5%
Total	4,508,236	↓ -4.4%	4,508,236	↓ -4.4%	82,420,955	↑ 4.4%

Period 1 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES ONTARIO TABLE WINES

15,030	↑	29.5%	15,030	↑	29.5%	202,130	↑	2.5%
3,031	↓	-55.6%	3,031	↓	-55.6%	65,745	↑	10.7%
19,382	↓	-4.8%	19,382	↓	-4.8%	288,210	↑	2.4%
37,443	↓	-3.5%	37,443	↓	-3.5%	556,085	↑	3.4%

3,324	↓	-2.2%	3,324	↓	-2.2%	49,679	↓	-33.9%
24,962	↓	-13.9%	24,962	↓	-13.9%	387,534	↑	10.1%
5,652	↑	37.8%	5,652	↑	37.8%	74,147	↑	11.8%
3,505	↑	52.3%	3,505	↑	52.3%	44,725	↑	0.8%
37,443	↓	-3.5%	37,443	↓	-3.5%	556,085	↑	3.4%

VQA Table

Red	376,801	↑	27.9%	376,801	↑	27.9%	5,171,009	↑	3.1%
Rose	55,993	↓	-50.6%	55,993	↓	-50.6%	1,207,000	↑	14.1%
White	435,436	↓	-1.4%	435,436	↓	-1.4%	6,430,620	↑	5.5%
Total	868,230	↑	2.2%	868,230	↑	2.2%	12,808,629	↑	5.3%

VQA Table

< \$15	55,274	↓	-1.4%	55,274	↓	-1.4%	839,122	↓	-34.1%
\$15 - \$20	521,548	↓	-10.7%	521,548	↓	-10.7%	8,133,816	↑	11.6%
\$20 - \$25	151,771	↑	35.1%	151,771	↑	35.1%	2,037,268	↑	15.3%
> \$25	139,637	↑	43.7%	139,637	↑	43.7%	1,798,423	↓	-2.1%
Total	868,230	↑	2.2%	868,230	↑	2.2%	12,808,629	↑	5.3%

VINTAGES ONTARIO NON-TABLE WINES

-			-			-		
-			-			-		
3,011	↓	-13.5%	3,011	↓	-13.5%	61,538	↓	-3.8%
566	↑	10.1%	566	↑	10.1%	7,043	↓	-22.6%
3,577	↓	-10.5%	3,577	↓	-10.5%	68,581	↓	-6.2%

-			-			-		
204	↑	410.0%	204	↑	410.0%	3,342	↑	53.2%
143	↑	24.3%	143	↑	24.3%	2,157	↑	99.4%
59			59			868		
406	↑	161.9%	406	↑	161.9%	6,367	↑	95.1%

VQA Non-Table

Dessert	-			-			-		
Fruit Wines	-			-			-		
Icewine	300,772	↓	-11.9%	300,772	↓	-11.9%	6,095,266	↓	-3.1%
Sparkling	18,510	↑	8.6%	18,510	↑	8.6%	239,047	↓	-10.8%
Total	319,282	↓	-10.9%	319,282	↓	-10.9%	6,334,313	↓	-3.4%

Non-VQA Non-Table

Dessert	-			-			-		
Fruit Wines	5,162	↑	550.1%	5,162	↑	550.1%	79,903	↑	74.5%
Sake	5,392	↑	24.3%	5,392	↑	24.3%	81,362	↑	98.8%
Sparkling	2,941			2,941			43,071		
Total	13,495	↑	163.0%	13,495	↑	163.0%	204,336	↑	135.6%

Period 1 2013-14

Litres					
Period	%	YTD	%	Rolling 13	%

\$ Net					
Period	%	YTD	%	Rolling 13	%

VINTAGES IMPORTED TABLE WINES

621,252	↓	-13.6%	621,252	↓	-13.6%	9,693,076	↓	-3.2%
5,895	↓	-40.9%	5,895	↓	-40.9%	194,007	↓	-14.6%
280,071	↓	-4.4%	280,071	↓	-4.4%	3,959,298	↑	3.0%
907,218	↓	-11.3%	907,218	↓	-11.3%	13,846,381	↓	-1.7%

Table

16,589,565	↓	-8.2%	16,589,565	↓	-8.2%	266,562,854	↑	1.8%
106,562	↓	-37.0%	106,562	↓	-37.0%	3,449,542	↓	-11.3%
6,380,683	→	0.0%	6,380,683	→	0.0%	90,253,052	↑	5.2%
23,076,810	↓	-6.2%	23,076,810	↓	-6.2%	360,265,448	↑	2.5%

98,646	↓	-47.9%	98,646	↓	-47.9%	1,803,066	↓	-33.0%
556,050	↓	-1.8%	556,050	↓	-1.8%	7,981,672	↑	6.0%
140,566	↓	-8.1%	140,566	↓	-8.1%	2,116,046	↑	3.4%
111,956	↓	-1.6%	111,956	↓	-1.6%	1,945,597	↑	7.1%
907,218	↓	-11.3%	907,218	↓	-11.3%	13,846,381	↓	-1.7%

Table

< \$15	↓	-48.0%	1,670,966	↓	-48.0%	30,306,651	↓	-32.3%
\$15 - \$20	↓	-0.8%	11,629,168	↓	-0.8%	167,143,090	↑	7.3%
\$20 - \$25	↓	-6.2%	3,775,956	↓	-6.2%	56,993,352	↑	4.5%
> \$25	↑	6.2%	6,000,720	↑	6.2%	105,822,355	↑	9.6%
Total	↓	-6.2%	23,076,810	↓	-6.2%	360,265,448	↑	2.5%

VINTAGES IMPORTED NON-TABLE WINES

1,473	↑	31.2%	1,473	↑	31.2%	16,079	↓	-13.0%
328	↑	355.6%	328	↑	355.6%	11,740	↑	43.3%
21,559	↓	-61.8%	21,559	↓	-61.8%	394,460	↓	-3.3%
301	↑	760.0%	301	↑	760.0%	1,254	↓	-27.5%
5,288	↑	11.3%	5,288	↑	11.3%	86,219	↓	-11.3%
18,386	↑	3.3%	18,386	↑	3.3%	246,469	→	0.1%
1,577	↑	37.6%	1,577	↑	37.6%	21,239	↓	-7.3%
19,636	↑	8.1%	19,636	↑	8.1%	339,566	↑	9.6%
1,183	↑	18.7%	1,183	↑	18.7%	13,764	↓	-19.0%
-			-			-		
69,731	↓	-30.6%	69,731	↓	-30.6%	1,130,790	→	0.1%

Non-Table

Dessert	32,626	↑	26.8%	32,626	↑	26.8%	353,489	↓	-15.9%
Fruit Wines	6,206	↑	164.6%	6,206	↑	164.6%	252,435	↑	50.8%
Kosher	244,514	↓	-66.9%	244,514	↓	-66.9%	4,793,995	↓	-4.5%
Madeiras	8,777	↑	446.5%	8,777	↑	446.5%	42,891	↓	-10.1%
Port	188,142	↓	-5.6%	188,142	↓	-5.6%	3,295,773	↓	-13.6%
Sake	269,889	→	0.4%	269,889	→	0.4%	3,663,469	→	0.3%
Sherry	29,258	↑	35.3%	29,258	↑	35.3%	402,002	↓	-5.8%
Sparkling	732,203	↑	1.5%	732,203	↑	1.5%	14,104,848	↑	3.3%
Tonic Wine	21,247	↑	15.6%	21,247	↑	15.6%	244,254	↓	-22.8%
Vermouth	-			-			-		
Total	1,532,862	↓	-23.3%	1,532,862	↓	-23.3%	27,153,156	↓	-1.3%