

# Sean Brown

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## Objective

I am seeking a competitive and challenging environment where I can serve your organization and establish an enjoyable career for myself. I have been focusing on React and Redux post-graduation and would like to find a position with a company that is currently utilizing these frameworks. I have always been interested in technology and learning how it works and I know that coding will offer me endless learning opportunities.

## Education

### Northwestern University Coding Bootcamp

02/18 - 08/18

- Graduated from the program in August 2018 and logged over 1000+ hours of coding time.
- Learned and applied full stack development skills in HTML, CSS, Javascript, and SQL.
- Worked with various framework for these languages including jQuery, Node, React, MongoDB, Express and many more.

### Ball State University - Muncie, IN

07/07 - 12/12

- Bachelor of Science, Ball State University, Muncie, IN, December 2012
- Major: Business Administration

## Experience

### Buyer – John Crane – Chicago, IL

11/15- current

- Oversees the planning and procurement of elastomer and carbon items used in John Crane products, saving on average 5% of total spend or roughly \$30k per month.
- Uses financial information and metrics to determine the appropriate supply source and to track current vendor's performance, resulting in inventory reduction savings of \$20k per year. (0.2% savings on total spend)
- Works with our materials lab to obtain approval for new materials/compounds for improved materials and cost savings, resulting in being the top saver across my 9 peers for the past 2 years.
- Working with and understanding vendor capacity and ensuring that the higher priority jobs are managed properly.
- Cross-trained through various positions to improve knowledge of finished product and overall flow of various departments such as customer service, planning, and accounting.

### Buyer - AAR Aircraft – Indianapolis, IN

01/14- 11/15

- Oversaw the planning and procurement of items in the aerospace industry; serving clients such as Delta, United, Latam, and Southwest, resulting in additional savings of over \$1.2M annually.
- Coordinated with the supply chain department at various commercial airliners and managing stock levels to ensure on-time delivery of critical items so as to avoid an AOG (aircraft on ground).
- Worked with the Director of Business Development at AAR and responded to RFP's that tasked me with sourcing the best supplier and finding the best price, lead time, and quality requirements
- Coordinated closely with the quality department to determine issues with quarantined expendables.

### Sales Rep. - Bisco Ind. – Chicago, IL

01/13- 01/14

- Duties include, but not limited to, strategic sourcing, maintaining relations with current clients, and prospecting new clients.
- Grew United Airlines from zero-dollar account into over \$100,000 annual sales.

## Interests/Activities/Accomplishments

- Rock climbing and seeing live music
- Karass negotiation course certificate
- Legalities of purchasing course certificate