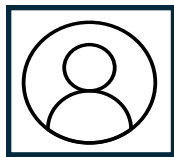


# Sean Michael Berry

630.433.0161

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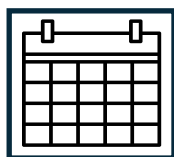
## CAPABILITIES



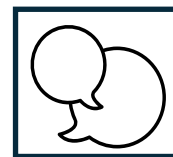
Provider Relations Professional  
with 6+ years of Value-Based Experience



Healthcare Analysis Professional  
with 6+ years of Care Gap Experience



Project Management Experience for 6+ years



Software Onboarding Experience for 6+ years

## ACCOUNT MANAGEMENT EXPERIENCE

### Provider Relations Representative II

Centene Corporation - New York, NY

**2020-Present**

- Facilitate a value-based business model for a geographical clientele with various contracts and products for WellCare Health Plans and Fidelis Care.
- Customize business presentations for a targeted clientele based on campaign objectives: product engagement, product marketing, quality performance, or revenue growth.
- Navigate new software onboarding for clientele to improve partnership and quality performance via data-driven efforts of a value-based business model.
- Analyze business dashboards for internal teams and targeted clientele to provide actionable insights when administering particular clientele campaigns.
- Administer an internal database with clientele updates which encompasses their credentialing, billing, and more.

### Provider Relations Representative

WellCare Health Plans - New York, NY

**2014-2020**

- Led vendor relations for New York's risk-adjustment program which includes the production of cover letters, project presentations, and submission guidelines.
- Educated a targeted clientele of quality programs, such as HEDIS and RAPS, that would result in better performance metrics from the clientele and better care of our members.

## HEALTHCARE ANALYSIS EXPERIENCE

### CBO Specialist

Alexian Brothers Health System - Arlington Heights, IL

**2012-2014**

- Managed the collection department after a single year with ABHS, which consisted of the transition of member accounts from central billing office to the collection agencies, while reporting uncollected costs to leadership per month.
- Instructed business strategies and operations for the departments via classroom trainings and digital presentations. This education would enhance cross-department collaboration within ABHS.

## EDUCATION

Columbia College Chicago

Bachelor of Arts in English, May 2012

Proficient Operating Systems: Mac OS | Microsoft Windows

Proficient Softwares: Microsoft Office Suite | Salesforce | Public Tableau | Adobe Creative Suite | Visual Studio Code