

Sean Murray

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Professional Experience

MakerVerse GmbH

Berlin, Germany

AUTOMATION ENGINEER

Nov. 2025 - present

- **ERP Implementation:** Leading the development of a company wide ERP in Odoo, aiming to help grow gross revenue past €2m+.
- **Full Stack Development:** Constructed a new code base and ERP structure for a leading 3D printed part sourcing platform, allowing for modular development for 40+ personnel.
- **Stakeholder Management:** Collaborating cross-functionally and with C-level to bring about successful implementation of new automation projects.

Fuchs & Eule

Berlin, Germany

OPERATIONS SPECIALIST

Jan. 2024 - May. 2025

- **CRM Migration:** Led requirement gathering from sales and leadership, refactored 200+ fields, and delivered a reliable system supporting cross-team processes.
- **CRM Configuration:** Defined monitoring processes for 2,000+ sales deals, supporting early detection and proactive management of pipeline events.
- **Report Generation:** Collaborated with CSO to align reporting with strategic priorities, reducing weekly report generation time by 99%.
- **Dashboarding:** Partnered with leadership to define reporting needs and collaborated with engineers to implement 50+ SQL/Metabase dashboards aligned with OKRs.
- **Automation:** Managed automation of lead ingestion workflows using n8n, reducing latency by 35%, improving operational visibility, and enabling more scalable team processes.

Ethereal Skies

Dublin, Ireland

CO-FOUNDER & OPERATIONS LEAD

Oct. 2022 - Jan. 2024

- **Operational Oversight:** Headed digital operations for a growing music and events brand, overseeing campaigns that sold out 1,000+ capacity venues and shaped the brand's public presence.
- **System Design:** Co-ordinated end-to-end delivery of system design, increasing YoY engagement by 60% and boosting paid ad CTR by 11x.
- **Operational Infrastructure:** Optimised digital infrastructure (Meta Ads, analytics tools, communications platforms), reducing manual work by 40% across 10+ campaigns.

Accenture

Dublin, Ireland

APPLICATION DEVELOPMENT ANALYST

Sept. 2021 - Oct. 2022

- **Application Support:** Delivered Salesforce setup for a global social media client, contributing to \$2M+ in annual cost savings through automation within an Agile environment.
- **Cloud First Group:** Worked within the Cloud First group, assisting in RFQ evaluation with a 100% RFQ selection rate, and long-term data process maintenance across Salesforce CRM environments.
- **Client-Side Maintenance:** Designed long-term maintenance and incident response planning for client-side application infrastructure, cutting response times by 70%.
- **Application Optimisation:** Analysed existing applications, identifying areas for improvement, and recommended solutions for enhancement to reduce handover friction.

Skills

Data & Tools

SQL, Python, Adobe Cloud, Metabase, Tableau, Power BI.

Programming

Java, JavaScript, Golang, C/C++, Git, Bash, HTML5, R, LaTeX.

Certifications

Google Cloud Certified Cloud Digital Leader, AWS Certified Cloud Practitioner.

Languages

English, German, Irish, French.

Additional Interests

Triathlon, Cycling, Travel, Trampolining, Graphic Design, Music Production.

Education

Trinity College Dublin (TCD)

Dublin, Ireland

M.Sc. IN HIGH PERFORMANCE COMPUTING

Sept. 2019 - Sept. 2021

References available upon request.