UN1105 Principles of Economics

Recitation 2: Supply and Demand, continued

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Columbia University

Fall 2020

Outline

- Introduction
- Review of Concepts
- Analytical Questions
 - Q1: The Market for Denim
 - Q2: K&W Problem 3.02
- Short-answer Questions
 - Q3: K&W Problem 3.19

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Introduction

Recitation structure:

- Will not review previous problem set.
- Retrospective focus on prior week's material:
 - This week: supply and demand (again),
 - Next week: elasticity and consumer theory.

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Review of Concepts

1. Demand and Supply Model

- (i) What type of market are we focusing on?
- (ii) Demand-side
 - I aw of demand
 - Distinguish between movements along, and shifts of, the curve.
 - What factors shift the demand curve?
 - Normal v inferior goods.
 - Market demand v individual demand.

(iii) Supply-side

- No law of supply, but usually upward sloping.
- Distinguish between movements along, and shifts of, the curve.
- What factors shift the demand curve?
- Market supply v individual supply.
- (iv) Equilibrium
 - Why does a competitive market move towards this point; surpluses and shortages.
 - Comparative statics following an increase in demand/supply.

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$$Q_D(P^*) = 60 - 10P^* = 10P^* = Q_S(P^*)$$

 $\Rightarrow 60 = 20P^*$
 $\Rightarrow P^* = 3$

To find the equilibrium quantity, we substitute the equilibrium price into either the demand or supply function. (It doesn't matter which one, why?)

$$Q^* = Q_S(P^*) = 10 \times 3 = 30$$

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Because price is on the y-axis of a D-S graph, we need to find and then plot the *inverse* demand and supply functions.

$$Q_D = 60 - 10P \Rightarrow 10P_D = 60 - Q \Rightarrow P_D = 6 - 0.1Q$$
$$Q_S = 10P \Rightarrow P_S = 0.1Q$$

Figure 1: Market for Denim

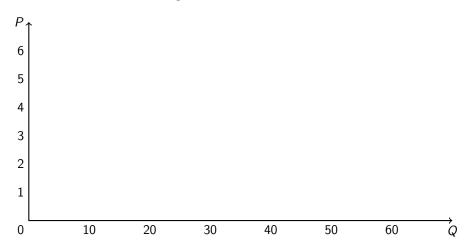


Figure 1: Market for Denim

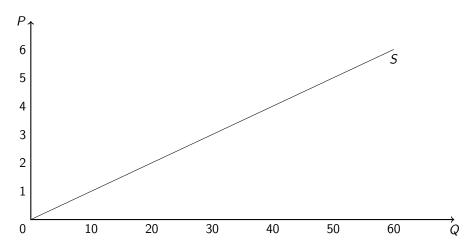


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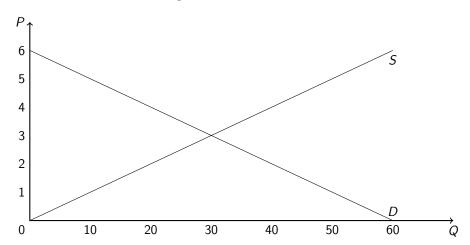
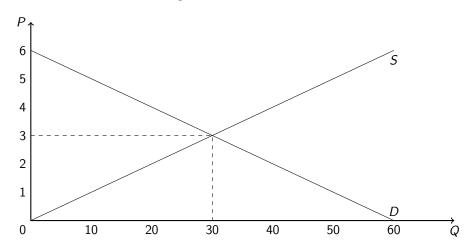


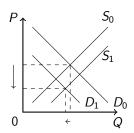
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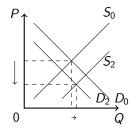
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 - Cotton is a input to denim manufacturing, and as the price of an input falls we
 expect supply to shift to the right.
 - However, cotton is also an input in the manufacturing of substitute clothing, and as the price of a substitute falls the demand for denim shifts to the left.
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 - (a) Larger decrease in demand



(b) Larger increase in supply



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In each of the following, what is the mistake that underlies the statement? Explain the mistake in terms of supply and demand and the factors that influence them.

1. Consumers are illogical because they are buying more Starbucks beverages in 2016 despite the fact that Starbucks has raised prices from 10 to 30 cents per drink.

In each of the following, what is the mistake that underlies the statement? Explain the mistake in terms of supply and demand and the factors that influence them.

 Consumers are illogical because they are buying more Starbucks beverages in 2016 despite the fact that Starbucks has raised prices from 10 to 30 cents per drink.

This statement ignores the possibility that consumers are buying more Starbucks beverages despite higher prices because (i) their incomes went up; or ii) the price of a substitute good has gone up.

- Consumers are illogical because they are buying more Starbucks beverages in 2016 despite the fact that Starbucks has raised prices from 10 to 30 cents per drink.
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 This statement ignores the fact that consumers are likely to consider items at Cost-U-Less Warehouse Superstore as inferior goods.
- 3. Consumers are illogical for buying an iPhone 7 when an iPhone 5 costs less. This statement is based on the erroneous assumption that an iPhone 5 is a perfect substitute for an iPhone 7. Consumers are willing to spend more for an iPhone 7 because it has increased capabilities over an iPhone 5.