

CAMPAIGN TOTAL: Promoting FB Page

Ad Launch	@2024/08/01
ф Campaign Name	Style Spectrums Page Promotion
CampaignType	Page Growth
♠ Platform(s)	Facebook
Primary KPI	Likes, Follows
SecondaryKPI	Engagement
Page (Post incl.)Engagement	66
♠ Impressions	644
† Frequency	1.18

• Reach	546
♠ Engagement %	24.18%
▶ Imp Engagement %	20.5%
Objective(Likes,Engagement)	42
• ROI %	226.34%
♠ Cost per Result	0.306
c ₀ Value per Result	\$1.00
Total Spend	\$12.87
CPM (1k impr.)	\$19.98
■ Visual Creative	Auto-selected most effective and was the same for both — a simple Bauhaus image.
creative	Auto-selected for most effective and it was the same for both — Original single-edition prints crafted to illustrate art movement's iconic characteristics. Hang some history on your wall with ArtMovementMuseum.
♥ A/B Test	Yes
69 If Yes, Test Goal	It was to see what audience would perform better. Results were too close to call.
@ Audience Overview	N/A (multiple posts with different audiences)
Audience Limits	Eliminate anyone who has seen or engaged with the page.

Location	U.S. cities > 750,000 population					
■ Income	N/A (multiple posts with different audiences)					
	N/A (multiple posts with different audiences)					
Interests	N/A (multiple posts with different audiences)					
→ Behaviors	N/A (multiple posts with different audiences)					
★ Education	N/A (multiple posts with different audiences)					
Field of Study	N/A (multiple posts with different audiences)					
■ Employers	N/A (multiple posts with different audiences)					
	Facebook Feed Facebook Marketplace					
	Facebook Reels Facebook Search Results					
	Facebook Video Feed					
■ Notes	This was a very effective campaign. Simple and effective. Should be running almost all the time.					
• Result	Style Spectrums (Page Promotion) - Total Impressions: 644 - Total Spent: \$12.87 - CPM (Cost per 1,000 Impressions): \$19.98 - Page Engagement: 66 - Cost per Page Engagement: \$0.19 - New Follows/Likes: 42 - Cost per Follow/Like: \$0.31 Insight: This campaign was effective in generating new page likes at a reasonable cost, with a good engagement rate.					

Here we have a breakdown of cost for age groupings and by sex.

Campaig • n name	Age ▼	Gender	Ad Delivery •	Reach ▼	Impre ssions	Clicks (all)	CPC (all)	Amo ↓ ▼ unt sp
[08/01/2024]	All	All		343	382	35	\$0.19	\$6.53
	35-44	All		90	105	10	\$0.21	\$2.11
		Male		58	67	6	\$0.20	\$1.22
		Female		30	36	4	\$0.18	\$0.72
		Uncategorized 6		2	2	_	_	\$0.17
	45-54	All		96	103	16	\$0.10	\$1.58
		Female		31	32	6	\$0.12	\$0.69
		Male		60	66	9	\$0.08	\$0.69
		Uncategorized 6		5	5	1	\$0.20	\$0.20
	55-64	All		84	92	5	\$0.26	\$1.29
		Male		56	62	5	\$0.16	\$0.79
		Female		27	29	_	_	\$0.45
		Uncategorized 6		1	1	_	-	\$0.05
	65+	All		51	54	2	\$0.40	\$0.80
		Male		27	28	_	-	\$0.48
		Female		23	25	2	\$0.16	\$0.31
		Uncategorized 1		1	1	_	-	\$0.01
	25-34	All		22	28	2	\$0.38	\$0.75
		Male		17	19	1	\$0.44	\$0.44
		Female		3	5	_	-	\$0.18
		Uncategorized 1		2	4	1	\$0.13	\$0.13

Campaig vn name	Age ▼	Gender ▼	Reach ▼	Impre ssions	Clicks (all)	CPC (all)	Amo ↓ ▼ unt sp
	65+	All	55	58	6	\$0.36	\$2.14
		Male	33	35	4	\$0.34	\$1.34
		Female	22	23	2	\$0.40	\$0.80
	55-64	All	52	66	8	\$0.18	\$1.41
		Male	35	44	7	\$0.13	\$0.89
		Female	17	22	1	\$0.52	\$0.52
	45-54	All	58	64	6	\$0.21	\$1.24
		Female	32	36	5	\$0.13	\$0.64
		Male	26	28	1	\$0.60	\$0.60
	35-44	All	47	59	2	\$0.42	\$0.84
		Male	30	38	1	\$0.48	\$0.48
		Female	17	21	1	\$0.36	\$0.36
	25-34	All	15	15	_	_	\$0.71
		Male	12	12	_	_	\$0.42
		Female	3	3	_	-	\$0.29

Looking at the age and gender breakdown in these two images, here are some insights:

1. Age and Gender Performance:

• Best-Performing Age Group:

• **45-54 All:** Across both images, the 45-54 age group generally performs well, especially with females. In both cases, this age group has relatively high reach and impressions with a low CPC (e.g., \$0.10 to \$0.21).

• Lowest-Performing Age Group:

 25-34 All: This group has significantly lower reach and engagement, with very few clicks and a relatively high CPC. It seems this demographic is less responsive to the current campaign.

2. Gender Breakdown:

Males vs. Females:

- Males consistently show higher engagement rates in the 45-54 and 55-64 age ranges. Their CPC tends to be lower, indicating more cost-effective engagement.
- **Females** also perform well, especially in the 45-54 age group, though with slightly higher CPCs in some cases. However, they are less engaged in the 25-34 age group, where the cost per click can be higher (e.g., \$0.42, \$0.36).

3. Cost Per Engagement:

• **Efficiency:** The campaign has been more cost-effective with the 45-54 and 55-64 age groups, particularly among males. The CPC for these demographics is relatively low, indicating that your targeting is resonating well with them.

4. Budget Allocation Recommendations:

- Optimize for High-Performing Demographics: Consider allocating more of your budget towards the 45-54 and 55-64 age groups, focusing on both genders but perhaps with a slight skew towards males, given their higher engagement and lower CPC.
- Reevaluate Low-Performing Groups: The 25-34 age group, particularly males, might need a different creative approach or targeting adjustments if you want to improve performance here.

5. General Campaign Effectiveness:

• Overall: The campaign seems effective in terms of generating new followers and likes at a reasonable cost. However, fine-tuning your targeting by age and gender could further enhance efficiency, maximizing your ad spend.