

### Reel Views: Lookbook Slideshow (A)

<b>≇</b> Ad Launch	@2024/08/01
ф Campaign Name	Reels Views
<ul><li>Campaign</li><li>Type</li></ul>	Views
♠ Platform(s)	Instagram
Primary KPI	Video Views
<ul><li>Secondary</li><li>KPI</li></ul>	Engagement
<ul><li>Page (Post incl.)</li><li>Engagement</li></ul>	7,554
♠ Impressions	12,632
† Frequency	1.5
• Reach	8,448

♠ Engagement %	178.84%
♠ Imp Engagement %	119.6%
<ul><li>Objective</li><li>(Likes,</li><li>Engagement)</li></ul>	7,554
ROI %	1651.04%
♠ Cost per Result	0.003
<b>⋄</b> Value per Result	\$0.05
Total Spend	\$21.57
CPM (1k impr.)	\$1.71
■ Visual Creative	Reel produced using Lookbook images.
■ Copy Creative	A variety of short captions, the best of which was automatically run.
♥ A/B Test	Not Formally
հգ If Yes, Test	N/A — see notes
Goal	TWA SECTIONS
	Advantage+ META Al Selection
Goal  @ Audience	
Goal  @ Audience Overview  O Audience	Advantage+ META AI Selection
Goal  @ Audience Overview  O Audience Limits	Advantage+ META AI Selection  None

₩ Behaviors	N/A
★ Education	N/A
Field of Study	N/A
■ Employers	N/A
: Ad Placement	All
≡ Notes	This was a comparison of the two different creatives and topics. The audience settings and placement settings were the same.
◆ Result	Since this was not a formal split test there are not significant results. We can see trends but, as both ad sets performed extremely well, there is little to gather beyond this being quality content, set up with appropriate price auctioning and objectives.
	Incredibly, both videos, regardless of differences in spend and impressions, ended up costing \$0.003 per engagement — that is the accurate number of zeros — it cost 1/33rd of a penny for every view of this video.
	Given there were no follows that were able to be recorded, it would be easy to write this off as not worth running. But you can't argue with that cost for that reach.
	Instead, a better strategy would be to replicate this success, but try different strategies to encourage users to engage especially by commenting.
	Notably however, you can see the reel was saved and sent to other users using the in-app analytics. It does not appear that metric has been integrated into the ad platform as of yet.
	Some final numbers for the combined campaign.

- Total Impressions: 29,822

- Total Spent: \$37.91

- CPM: \$1.27

- Page Engagement: 13,819

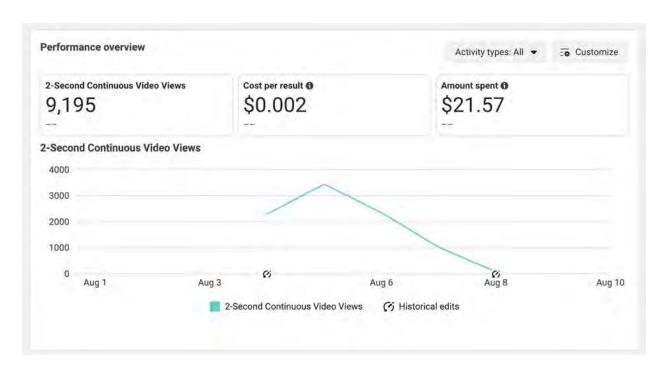
- Cost per Page Engagement: \$0.003

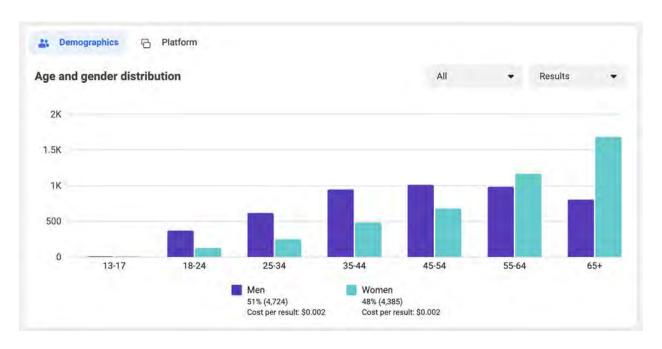
Video Plays at 25%: 1,187Video Plays at 50%: 397

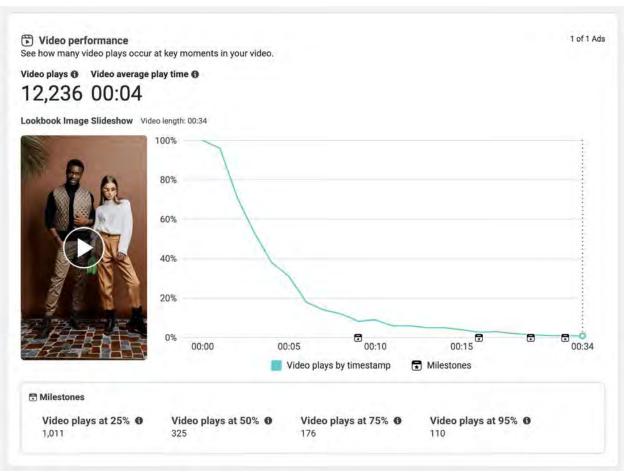
Insight: Extremely cost-effective for generating engagement and video views, with a very low CPM and cost per engagement.

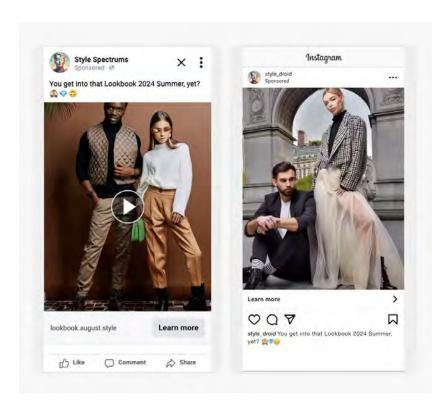
#### **Results for Lookbook Reel Only**

#### (combined results below)

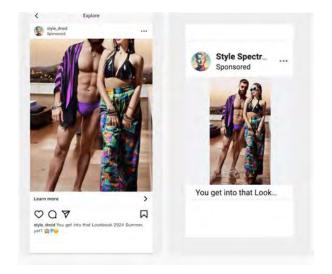




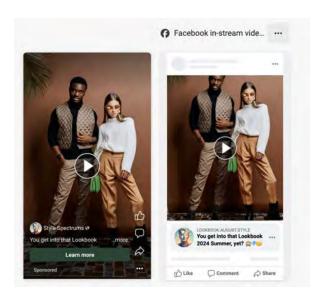








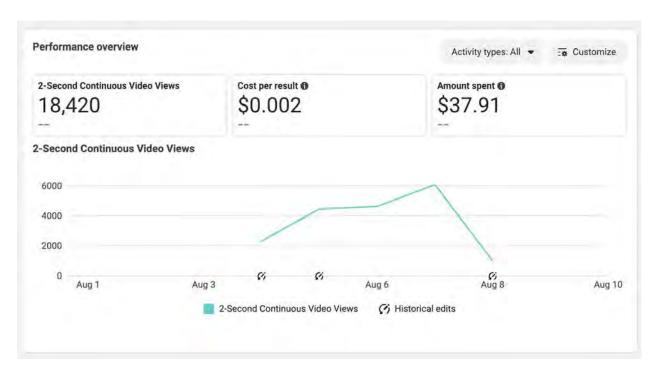


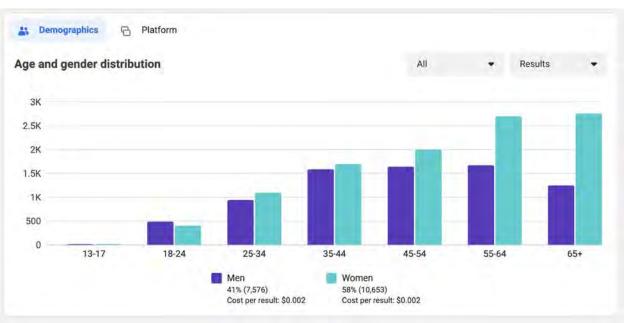




## Combined results for the entire Reels Engagement campaign.









### Reels Views: Vintage Art Nouveau Posters (B)

<b>≇</b> Ad Launch	@2024/08/01
ф Campaign Name	Reels Views
Campaign Type	Engagement Views
♠ Platform(s)	Instagram
Primary KPI	Video Views
<ul><li>Secondary</li><li>KPI</li></ul>	Engagement
<ul><li>Page (Post incl.)</li><li>Engagement</li></ul>	6,265
♠ Impressions	17,190
† Frequency	1.26
♠ Reach	13,634

♠ Engagement %	91.9%
♠ Imp Engagement %	72.89%
<ul><li>Objective</li><li>(Likes,</li><li>Engagement)</li></ul>	6,265
ROI %	1817.07%
♠ Cost per Result	0.003
<b>⋄</b> Value per Result	\$0.05
Total Spend	\$16.34
CPM (1k impr.)	\$0.95
■ Visual Creative	Reel produced by using Vintage Posters from the Art Nouveau Collection.
■ Copy Creative	Various simple captions, one was selected programmatically as most effective.
♥ A/B Test	Not Formally
de If Yes, Test Goal	N/A — see notes.
@ Audience Overview	Advantage+ META AI Selection
Audience Limits	None
Location	N/A
■ Income	N/A
∠ Live Events	N/A

Interests	N/A
→ Behaviors	N/A
<b>★</b> Education	N/A
Field of Study	N/A
■ Employers	N/A
	All
■ Notes	This was a comparison of the two different creatives and topics. The audience settings and placement settings were the same.
• Result	Since this was not a formal split test there are not significant results. We can see trends but, as both ad sets performed extremely well, there is little to gather beyond this being quality content, set up with appropriate price auctioning and objectives.
	Incredibly, both videos, regardless of differences in spend and impressions, ended up costing \$0.003 per engagement — that is the accurate number of zeros — it cost 1/33rd of a penny for every view of this video.
	Given there were no follows that were able to be recorded, it would be easy to write this off as not worth running. But you can't argue with that cost for that reach.
	Instead, a better strategy would be to replicate this success, but try different strategies to encourage users to engage especially by commenting.
	Notably however, you can see the reel was saved and sent to other users using the in-app analytics. It does not appear that metric has been integrated into the ad platform as of yet.

Some final numbers for the combined campaign.

- Total Impressions: 29,822

- Total Spent: \$37.91

- CPM: \$1.27

- Page Engagement: 13,819

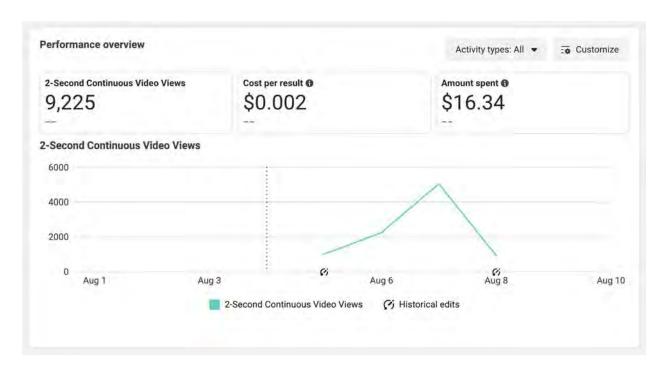
- Cost per Page Engagement: \$0.003

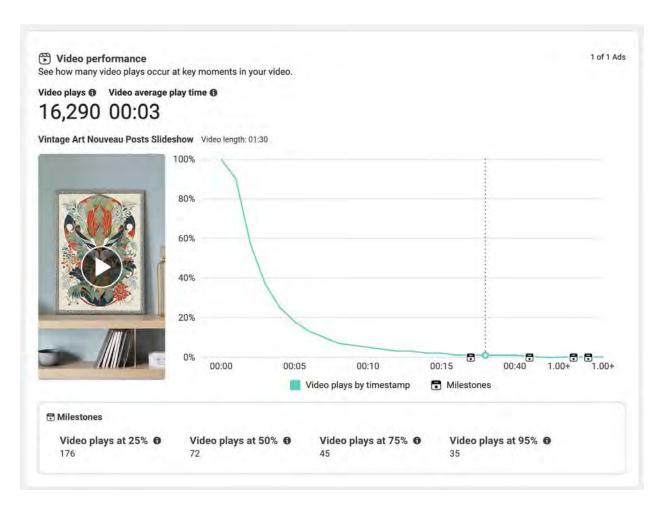
Video Plays at 25%: 1,187Video Plays at 50%: 397

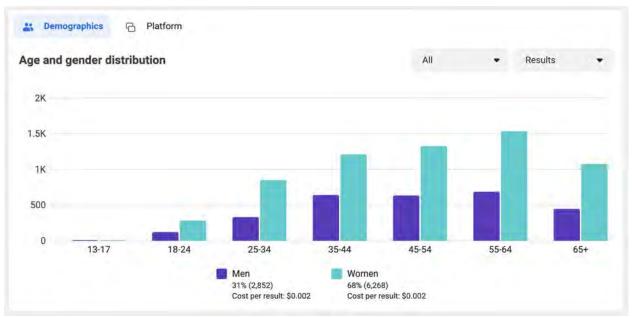
Insight: Extremely cost-effective for generating engagement and video views, with a very low CPM and cost per engagement.

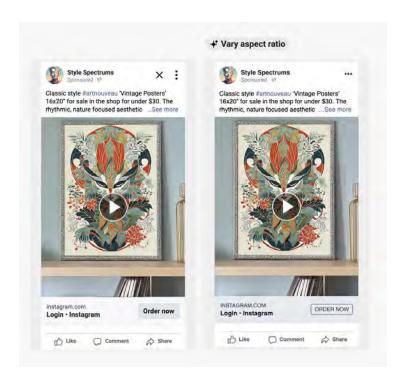
### Results for the Vintage Art Noveau Poster Reel Only

(see below for combined campaign)



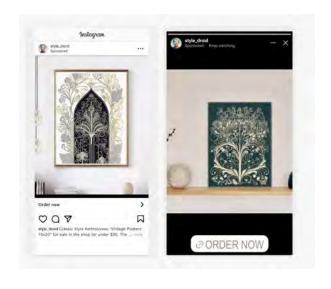


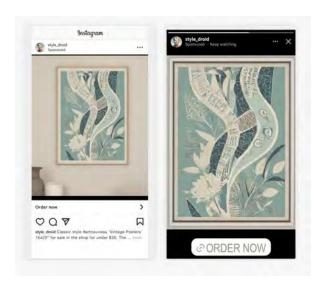


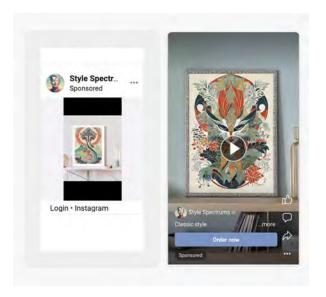


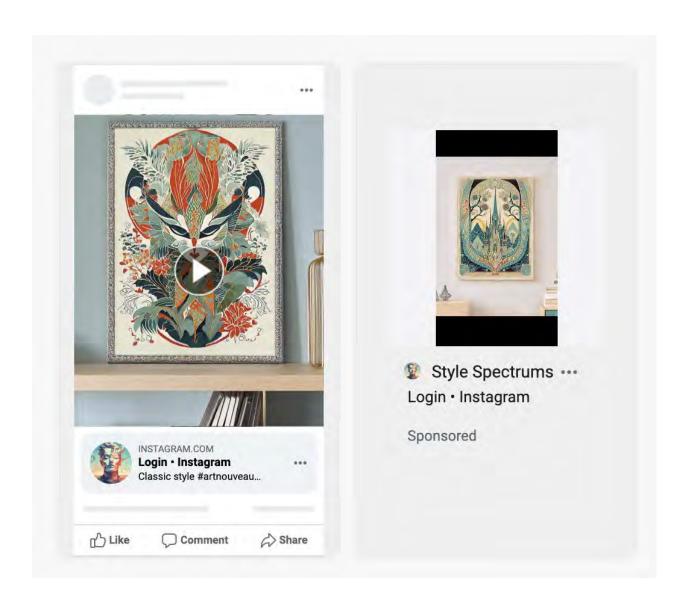






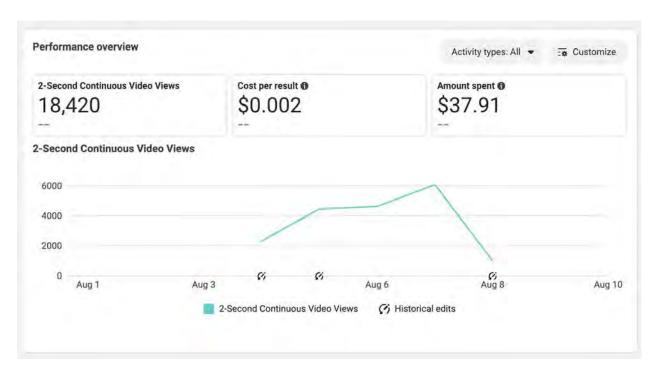


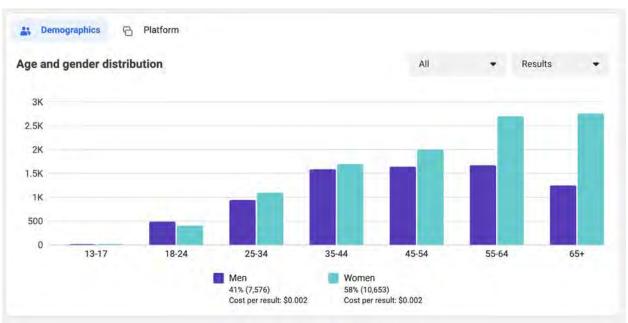




## Combined results for the entire Reels Engagement campaign.









# CAMPAIGN TOTAL: Reel Views Ads

Ad Launch	@2024/08/01
т Campaign Name	Reel Views
Campaign Type	Engagement Views
♠ Platform(s)	Instagram
Primary KPI	Video Views
Secondary KPI	Engagement
Page (Post incl.) Engagement	13,819
♠ Impressions	29,822
π Frequency	1.38
• Reach	21,635
♠ Engagement %	127.75%

♠ Imp Engagement %	92.68%
<ul><li>Objective</li><li>(Likes,</li><li>Engagement)</li></ul>	13,819
ROI %	1722.61%
♠ Cost per Result	0.003
<b>⋄</b> Value per Result	\$0.05
Total Spend	\$37.91
CPM (1k impr.)	\$1.27
■ Visual Creative	Slideshow of relevant images.
ECOPY Creative	Simple CTA
♥ A/B Test	No
de If Yes, Test Goal	N/A
a Audience Overview	Advantage+ Auto
Audience Limits	Exclude anyone who has seen or engaged with page.
Location	N/A (Advantage+)
■ Income	N/A (Advantage+)
<u>→</u> Live Events	N/A (Advantage+)
Interests	N/A (Advantage+)
₩ Behaviors	N/A (Advantage+)
★ Education	N/A (Advantage+)
Field of Study	N/A (Advantage+)

2

CAMPAIGN TOTAL: Reel Views Ads

<b>≜</b> Employers	N/A (Advantage+)
i Ad Placement	All
■ Notes	Total from both ads in the campaign.
• Result	Reels Views  - Total Impressions: 29,822 - Total Spent: \$37.91 - CPM: \$1.27 - Page Engagement: 13,819 - Cost per Page Engagement: \$0.003 - Video Plays at 25%: 1,187 - Video Plays at 50%: 397  Insight: Extremely cost-effective for generating engagement and video views, with a very low CPM and cost per engagement. Not as much value as the Page Like ads, but still incredible numbers.

