

## The Data Mining Process

Data mining is a craft. It involves the application of a substantial amount of science and technology, but the proper application still involves art as well. But as with many mature crafts, there is a well-understood process that places a structure on the problem, allowing reasonable consistency, repeatability, and objectiveness.

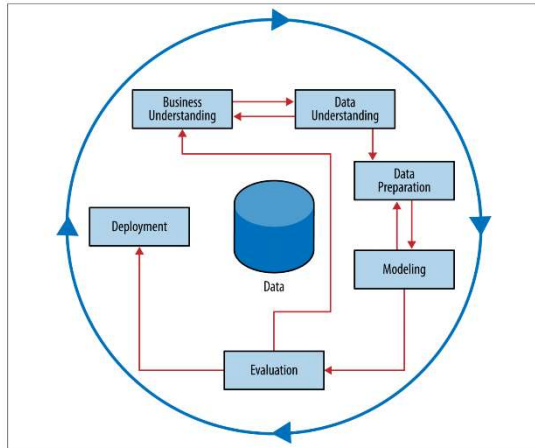


Figure 2-2. The CRISP data mining process.

A useful codification of the data mining process is given by the Cross Industry Standard Process for Data Mining (CRISP-DM; Shearer, 2000), illustrated in Figure 2-2. This process diagram makes explicit the fact that iteration is the rule rather than the exception.

Going through the process once without having solved the problem is, generally speaking, not a failure. Often the entire process is an exploration of the data, and after the first iteration the data science team knows much more. The next iteration can be much more well-informed.

### 1. Business Understanding

- The initial formulation may not be complete or optimal so multiple iterations may be necessary for an acceptable solution formulation to appear
- Ask questions such as: "What exactly do we want to do?", "How exactly would we do it?", "What parts of this use scenario constitute possible data mining models?"
- We will loop back and realize that often the use scenario must be adjusted to better reflect the actual business need

### 2. Data Understanding

- If solving the business problem is the goal, the data comprise the available raw material from which the solution will be built.
- A critical part of the data understanding phase is estimating the costs and benefits of each data source and deciding whether further investment is merited
- Supervised technique: credit card transactions have reliable labels (fraud and legitimate)
- Unsupervised technique: Medicare fraud; The perpetrators of fraud—medical providers who submit false claims, and sometimes their patients—are also legitimate service providers and users of the billing system. Such a problem usually requires unsupervised approaches such as profiling, clustering, anomaly detection, and co-occurrence grouping

### 3. Data Preparation

- Data are manipulated and converted into forms that yield better results
- Data is converted to tabular format, removing, or inferring missing values, and converting data to different types.
- Often the quality of the data mining solution rests on how well the analysts structure the problems and craft the variables
- Be aware of a 'leak', which is a situation where a variable collected in historical data that gives information on the target variable—information that appears in historical data but is not actually available when the decision has to be made.

#### **4. Modeling**

- a. The output of modeling is some sort of model or pattern capturing regularities in the data.
- b. The modeling stage is the primary place where data mining techniques are applied to the data

#### **5. Evaluation**

- a. To assess the data mining results rigorously and to gain confidence that they are valid and reliable before moving on.
- b. The evaluation stage also serves to help ensure that the model satisfies the original business goals.
- c. Evaluating the results of data mining includes both quantitative and qualitative assessments.
- d. To facilitate such qualitative assessment, the data scientist must think about the comprehensibility of the model to stakeholders

#### **6. Deployment**

- a. The clearest cases of deployment involve implementing a predictive model in some information system or business process.
- b. The results of data mining—and increasingly the data mining techniques themselves—are put into real use in order to realize some return on investment.
- c. Two main reasons for deploying the data mining system itself rather than the models produced by a data mining system are (i) the world may change faster than the data science team can adapt, as with fraud and intrusion detection, and (ii) a business has too many modeling tasks for their data science team to manually curate each model individually.
- d. Regardless of whether deployment is successful, the process often returns to the Business Understanding phase