

#### Prediction

#### Chance of winning



Donald Trump



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Donald Trump
32.3%



# Hillary Clinton has an 84% chance to win.

Last updated Friday, November 4 at 10:07 AM ET

CHANCE OF WINNING

84%
Hilliary Clinton
Do

16% Donald J. Trump

#### 



### Error in a Regression Model

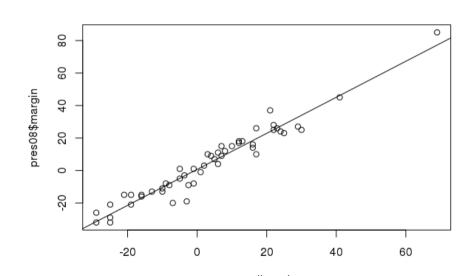
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Obama's Vote Share 2008 = 0.71 + 1.11 \* Poll Margin

### Error in a Regression Model



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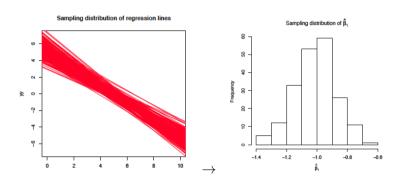
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To understand the second part, imagine sampling the underlying distribution used to build the model:



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We can use regression to test hypotheses! What is the effect of pipe smoking on mortality?

Pipe Smoking = 0 or 1 (Binary variable)

$$Death_i = \alpha + \beta_i Pipe Smoking_i + \epsilon_i$$

Can we interpret the slope coefficient  $\beta_i$  as a measure of the causal effect of Pipe Smoking?

 $Treatment\ Effect = avg(Death_{Pipe}) - avg(Death_{No\ Pipe})$ 

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#### Control:

 $Death = \alpha + \beta_i Pipe Smoking (0)$ 

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 $Death = \alpha + \beta_i Pipe Smoking (0)$ 

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Treated:

 $Treatment\ Effect = avg(Death_{Pipe}) - avg(Death_{No\ Pipe})$ 

#### Control:

 $Death = \alpha + \beta_i Pipe Smoking (0)$ 

 $Death = \alpha + \epsilon_i$ 

#### Treated:

 $Death = \alpha + \beta_i Pipe Smoking (1)$ 

 $Treatment\ Effect = avg(Death_{Pipe}) - avg(Death_{No\ Pipe})$ 

#### **Control:**

$$Death = \alpha + \beta_i Pipe Smoking (0)$$

$$Death = \alpha + \epsilon_i$$

#### Treated:

$$Death = \alpha + \beta_i Pipe Smoking (1)$$

$$Death = (\alpha + \beta_i) + \epsilon_i$$

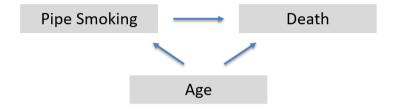
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Treatment Effect = avg(Death_{Pipe}) - avg(Death_{No,Pipe})
Death_i = \alpha + \beta_i Pipe Smoking_i + \epsilon_i
Control:
```

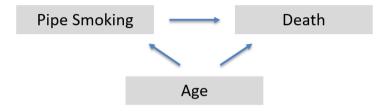
Death = 
$$\alpha + \beta_i$$
Pipe Smoking (0)  
Death =  $\alpha + \epsilon_i$ 

#### Treated:

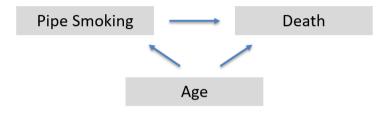
Death = 
$$\alpha + \beta_i$$
Pipe Smoking (1)  
Death =  $(\alpha + \beta_i) + \epsilon_i$ 

Treatment Effect = Treated – Control = 
$$((\alpha + \beta_i) + \epsilon_i \check{\ } (\alpha \check{\ } \epsilon_i) = \beta_i)$$



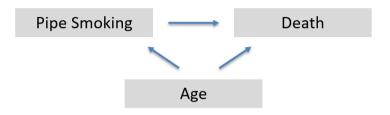


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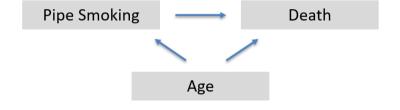
$$Death_i = \alpha + \beta_1 Pipe \ Smoking_i + \beta_2 Age_i + \epsilon_i$$



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$$Death_i = \alpha + \beta_1 Pipe \ Smoking_i + \beta_2 Age_i + \epsilon_i$$

This approach is better! But our estimate of  $\beta_1$  may still be biased by other confounders; in regression this possibility is known as "omitted variable bias"



$$Death_i = \alpha + \beta_1 Pipe \ Smoking_i + \epsilon_i$$

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Assuming no other confounders; is  $\beta_1$  equivalent to a treatment effect?

▶ If there are no other confounders, then we can show that  $\beta_1$  is equivalent to the causal effect of pipe smoking on death.

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- ► Thus, omitted variable bias can only be fully removed by *careful research design*.
- ▶ (Note that biased regression coefficients can still be theoretically informative)

#### Multiple Treatment Effects

Regression models offer a useful way to simultaneously measure the effect of multiple treatments

### **Treatment Group 1 – "Neighbor Shaming"**

Dear Registered Voter:

#### WHAT IF YOUR NEIGHBORS KNEW WHETHER YOU VOTED?

Why do so many people fail to vote? We've been talking about the problem for years, but it only seems to get worse. This year, we're taking a new approach. We're sending this mailing to you and your neighbors to publicize who does and does not vote.

The chart shows the names of some of your neighbors, showing which have voted in the past. After the August 8 election, we intend to mail an updated chart. You and your neighbors will all know who voted and who did not.

#### DO YOUR CIVIC DUTY - VOTE!

MAPLE DR	Aug 04	Nov 04	Aug 06
9995 JOSEPH JAMES SMITH	Voted	Voted	
GOOF TENNIEED KAY SMITH		Voted	

### **Treatment Group 2 – Hawthorne Effect**

- Received a letter in the mail saying that it is a civic duty to vote.
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### Control Group - No Letter

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### Control Group – No Letter

Registered voters were randomly assigned to a group

$$Vote_i = \alpha + \beta_1 Neighbors + \epsilon_i$$

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 $\beta_1 \to \mathsf{Expected}$  Difference in Vote, above  $\alpha$ 

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 $eta_1 
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 $\alpha \to \mathsf{Expected}$  baseline level of Vote for: ?

$$Vote_i = \alpha + \beta_1 Neighbors + \beta_2 Hawthorne + \beta_3 Civic + \beta_4 Control + \epsilon_i$$

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This regression **fails**. There is no possible set of observations to use to fit the intercept  $(\alpha)$ 

$$Vote_{i} = \alpha + \beta_{1}Neighbors + \beta_{2}Hawthorne + \beta_{3}Civic + \epsilon_{i}$$

$$\uparrow \qquad \uparrow \qquad \uparrow$$

$$Control \qquad \qquad \downarrow$$

$$Hawthorne - Control \qquad Civic - Control$$

$$Neighbors - Control$$

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- Usually we use binary variables (indicating a treatment group) to calculate causal effects.
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Opposition<sub>i</sub> = 
$$\alpha$$
 +  $\beta_1$ % Refugees +  $\epsilon_i$ 

Opposition if assigned 0 refugees (control)

Effect of influx; measured in unit change (each additional 1% has effect  $\beta_{1)}$