

A – R – H – T

**WATCHING OVER
OUR COMMUNITY**

20 – 16 – 17

Message from the CEO

I am delighted to present to you our 2017 Annual Report.

The past 12 months have presented us with some challenges which we will continue to address over the coming year but, having been in the business for 47 years, we know that the only constant is change and, in fact, we have learned to not only embrace it, but to lead it!

We are extremely proud of the work we do and the service we provide to our communities, and we continuously strive to improve in every aspect of our business. The rescue helicopter service business is a complex one, particularly as we live in the charitable space relying on the public to ensure the sustainability and survival of our service. This is not something we take for granted and I stress every day the need for us to be good custodians of those precious donations. We are always mindful of the delicate balancing act of wanting to be the best and provide a world class rescue helicopter service and the cost involved in doing so, with the very real need to ensure every dollar is spent is with thought and care.

Over the years ARHT has shifted focus from being a transport mechanism, being the quickest option to get someone to hospital, to being a truly patient focused service. This year we celebrated five years of our HEMS programme. Our Helicopter Emergency Medical Service (HEMS) is unique in New Zealand where, through our close relationship with the Auckland District Health Board, we have Emergency Specialist

Doctors working alongside our crew to provide the very best medical care possible to our patients. Over the past five years, this doctor/paramedic model has proved its worth to countless patients who have received the specialist care and attention this approach provides. However HEMS comes at a significant financial cost. We realised that to truly commit to this model we needed to move away from relying on goodwill and best endeavours and we set our aspirations on guaranteeing this service to our community. Our knight in shining armour came in the form of the Li Ka Shing Foundation who showed their commitment and support by donating \$1million dollars to the Trust to fund our HEMS programme for the next three years. This is the single biggest donation that the Trust has ever received. We are extremely grateful for this generosity.

We know how important the support of our community is. We are humbled by the ongoing support and generosity of all of our sponsors and supporters, including Westpac New Zealand, our naming rights sponsor.

Keeping our choppers available to you 24/7/365 is a team effort and by working together we can ensure that ARHT continues to provide “The Best Care By Air” every day.

Finally, I take this opportunity to acknowledge and thank the staff of ARHT. They are a wonderful bunch of people and I am proud to be a part of their team.



Caring for our community

The ultimate goal of our clinical team is to provide every person in need of our help with the highest standard of care. While this may come at a cost, we remind ourselves we cannot place a value on a life. If we can see one more life saved, this makes every effort made to improve our service, that much more meaningful.

Focus of the clinical group therefore continued to be patient-centric over the last 12 months with our Intensive Care Paramedics and HEMS (Helicopter Emergency Medical Service) Prehospital and Retrieval Medicine Doctors working closely together with the goal of improving our pre-hospital care and patient outcome.

Collaborative training with external agencies, including our emergency partners, gives our patients peace of mind knowing that, no matter what the emergency situation is, we are committed to providing the very best care possible – increasing their chance of survival and making a full recovery.

The introduction of an advanced obstetrics resuscitation training module, in partnership with the National Women's Health midwives, is a great example of teams working together to improve patient outcomes. This cutting-edge simulation has helped improve the way we care for pregnant mums.

The purchase of vital equipment has played an important role in caring for our community too. Thanks to the generosity of our supporters, we have been able to acquire new ventilators, a mechanical CPR

device, winch stretcher, as well as strops and harnesses for the crews. Not only can this advanced technology help save lives, it also provides a great opportunity to develop and upskill our team. Our procurement team is aware of the responsibility we have to patients and the appropriate use of supporter donations, so that every effort is made to make the most of every opportunity given, and to make sure we get it right. Our drive to be more effective with our work includes improving our medical kits, containing life-saving drugs and vital medical equipment, on a regular basis. The introduction of pre-drawn critical care drugs is a good example of ensuring better care for our patients no matter the time of day.

We also addressed how we could improve the way we manage the information we collect on our patients, respecting their privacy. This was achieved with the introduction of the new Air Maestro clinical database in December 2016.



Valuing our team

This past financial year has been a busy one with a number of challenging rescues.

The mission that stands out the most is our tasking to the “Francie” sinking in November. One helicopter and crew initially responded to the search and rescue (SAR) of the overdue boat crossing the Kaipara Harbour’s bar. This escalated to become a major incident with both helicopters deployed. Sadly, we couldn’t save more lives that day, but we are extremely proud of our team who braved the rough seas to help save survivors. The crew’s recovery of the deceased, helped give some closure to family and friends.

Missions like this show the importance of training, having robust procedures and standards of practice, as well as reliable equipment. From our debriefing on the mission, we were able to learn from our experiences and identify new ways forward.

Missions like this also highlight just how important the human touch is. Our people are our greatest resource. Just as lives depend on us to be there when we’re needed most, we depend on the passion, compassion and commitment of our people. In times of loss, we rely on our team to go the extra mile where possible, to ensure the best possible outcomes.

Training and development is one way we can demonstrate our commitment to our team. The upskilling of our clinical staff, for example, continued to take priority this year.

Specific focuses included in-depth training on the use of new equipment, scene

effectiveness, wound care, rapid sequence intubation (RSI), obstetrics and teamwork. The goal of training is to ensure clinical crews remain current with all equipment and techniques, so they are functioning to the highest level when on a mission. Training is carried out in the form of tabletop exercises, video presentations and simulation with leading technology such as iSimulate and mannequins that enhance the reality of the scenario.

Considerable work has also gone into developing a paramedic rescue swimmer training package and similar life-saving procedures, helping ensure the development, performance and safety of every member of our team is maintained to the highest standard.

In partnership with St John and the Auckland District Health Board we welcomed and learnt from our international colleagues - Sydney’s Dr. Sam Bendall and London’s HEMS Chief Paramedic Graham Chalk. We also hosted Scotland’s Dr. Stephen Hearn as speaker for the inaugural ARHT Auckland HEMS public lecture on Prehospital and Retrieval Medicine.

It would be remiss on our part not to touch upon our commitment to looking after our helicopters. Keeping on top of maintenance of our two BK117 aircraft in a 24/7 operation while managing the fatigue of our crews, as workload intensified, certainly kept us on our toes. We are pleased to report that our team gladly rose to the challenge.



STEFAN GABOR - INTENSIVE CARE PARAMEDIC/CLINICAL EDUCATOR

Looking after our supporters

We are very appreciative to have a community who are generous with their time and financial support. This year was no different.

In fact, it was a record-breaking fundraising year.

\$10,571,000 was raised, driven by a proven charity to business model, but most importantly, by our community recognising the value our service brings to people living in the Greater Auckland, Coromandel and Hauraki Gulf regions.

Our Chopper Champions programme continued to go from strength to strength. We were excited to welcome Bruce Kerr, our former Intensive Care Paramedic, to the team as our new Patient Liaison Officer. His speaking with former patients is proving to be a success. Where the patient is willing, our fundraising team send them information as to how they might be able to help. Chopper Champions has already returned \$16,200 in pledges in a relatively short period of time.

The Supporter for Life initiative, our bequest programme for the Trust, saw an 85% increase in the number of bequests than the previous year.

This year also saw the development of our community Mission Sponsorship monthly giving programme. This is where we dedicate an actual rescue mission to 15 regular givers providing them with rescue details and facilitating some connection with the patient themselves. Through Mission Sponsorship, we hope to gain the long-term support of

our donors and encourage them to tell their friends too.

We are excited to launch Mission Sponsorship early in the new financial year with the help of new Ambassador Pippa Wetzell.

Planning is well underway for an exciting, new peer-to-peer fundraising event to be held in May 2018, as are improvements in digital fundraising, and we are looking forward to rolling these out in the coming year.

We will continue to uphold our very important community and corporate donor relationships and make the most of every dollar entrusted to us.

Success for the Trust isn't solely measured by the amount of vital funding coming in from our community, but also by the many people from our community who are willing to give up their valuable time to help make a difference. Volunteers provide vital manpower at events as well as being true ambassadors for our service and we are very grateful for their enthusiasm and support.

A record 2,806 hours was gifted by our amazing army of volunteers this year.

A commitment to sound stewardship and continuous improvement and innovation in all aspects of our fundraising, from events through to telefundraising, will continue to be our focus next year.

STATS IN BRIEF

- A record 2,806 hours gifted by our amazing volunteers.
- Our Supporter for Life programme saw an 85% increase in the number of bequests than the previous year.

IAN McDONALD - PATIENT/VOLUNTEER





LOCATION
WAIWERA

20

1065

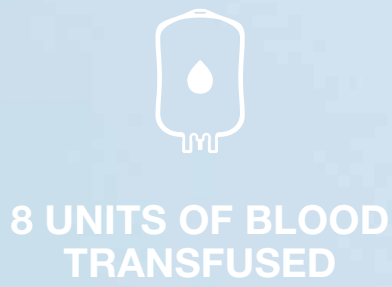
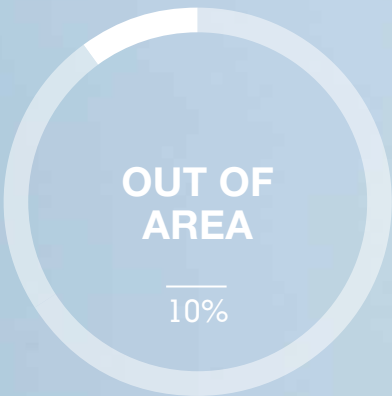
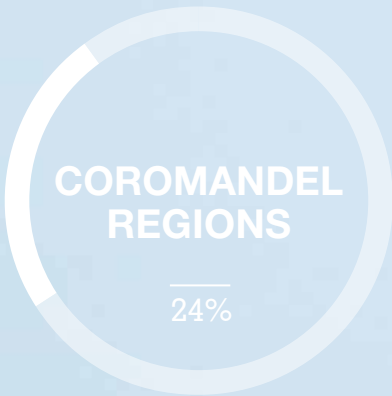
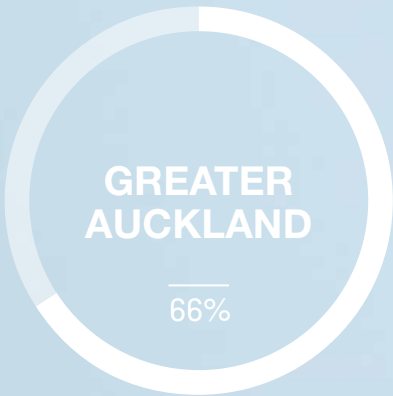
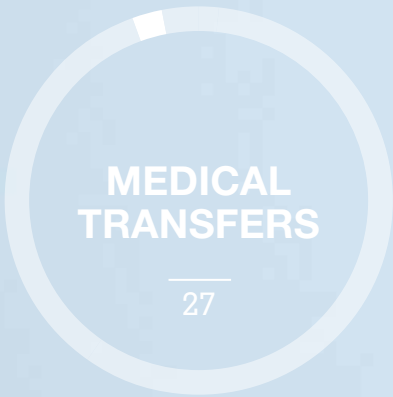
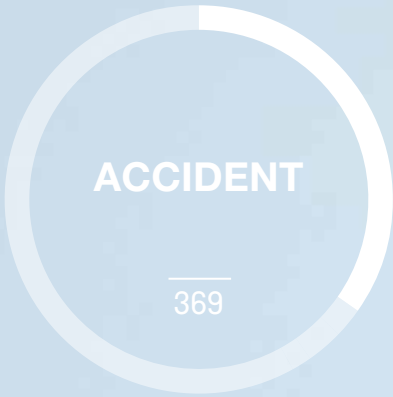
MISS-
IONS

2016 –
17

174.799963

-36.544265





MEDIAN
TIME

TO GET
AIR-
BORNE

DAYTIME
6MINS

NIGHT-TIME
12MINS

VS

TARGET
10MINS

TARGET
20MINS

LOCATION
STILL WATER

1076

FLY-
ING

HOURS

20-16-17

174.718280

-36.633585

Auckland Rescue Helicopter Trust (Group)
Statement of Comprehensive Revenue and Expense

For the year ended 30 June 2017

	Notes	2017 (12 months)	2016 (15 months)
REVENUE FROM NON-EXCHANGE TRANSACTIONS			
Donations, Grants, Events and Bequests		8,953,355	10,509,615
Government Grants		450,000	-
Other non-exchange income		-	250,000
Total revenue from non-exchange transactions		9,403,355	10,759,615
REVENUE FROM EXCHANGE TRANSACTIONS			
Rendering of services		3,443,922	4,608,045
Sale of goods (merchandise)		17,332	45,227
Sponsorship Income		1,172,206	1,375,675
Total revenue from exchange transactions		4,633,460	6,028,947
TOTAL REVENUE		14,036,815	16,788,562
EXPENSES			
Wages, salaries and other employee costs		4,346,614	7,355,412
Depreciation, amortisation and impairment expenses	3	2,631,613	1,319,677
Other marketing, overhead and administrative expenses		6,486,731	5,530,951
TOTAL EXPENSES		13,464,958	14,206,040
Interest income		200,073	334,486
OPERATING SURPLUS		771,930	2,917,008
Restricted Funding Activities			
Revenue from Non-exchange Transactions			
Donations	5	1,000,000	-
		1,000,000	-
Expenses		-	-
Surplus from Restricted Funding Activities		1,000,000	-
Gain/(loss) on sale of assets		16,000	(10,827)
Gain/(loss) on foreign exchange transactions		(134,265)	113,161
SURPLUS FOR THE YEAR		1,653,665	3,019,342
Total other comprehensive revenue and expense		-	-
TOTAL COMPREHENSIVE REVENUE AND EXPENSES FOR THE YEAR		1,653,663	3,019,342

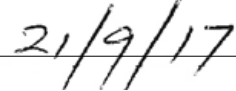
Auckland Rescue Helicopter Trust (Group)
Statement of Financial Position

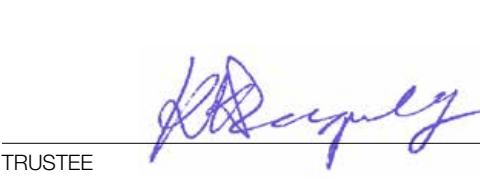
As at 30 June 2017

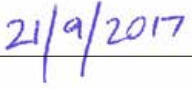
	Notes	2017	2016
ASSETS			
Current			
Cash and cash equivalents		8,188,830	15,599,201
Receivables from exchange transactions		330,935	685,145
Prepayments		41,973	31,946
Inventories		60,080	77,723
Total current assets		8,621,818	16,394,015
Non-current			
Property, plant and equipment		4,272,083	5,544,062
Investments		10,681,002	2,553
Total non-current assets		14,953,085	5,546,615
TOTAL ASSETS		23,574,903	21,940,630
LIABILITIES			
Current			
Payables under exchange transactions		477,776	482,258
Employee entitlements		601,571	616,479
Total current liabilities		1,079,347	1,098,737
TOTAL LIABILITIES		1,079,347	1,098,737
NET ASSETS		22,495,556	20,841,893
EQUITY			
Accumulated funds		21,365,553	20,711,890
Restricted funding reserves	5	1,130,003	130,003
TOTAL EQUITY		22,495,556	20,841,893

These financial statements have been authorised for issue by the Board of Trustees on the date signed below.


CHAIRMAN


DATE


TRUSTEE


DATE

Auckland Rescue Helicopter Trust (Group)
Statement of Changes in Net Assets

For the year ended 30 June 2017

	Notes	Accumulated Funds	Restricted Funding Reserves	Total equity
Balance 1 July 2016		20,711,890	130,003	20,841,893
Surplus for the year		1,653,663	-	1,653,663
Other comprehensive revenue and expenses		-	-	-
Total comprehensive revenue and expense		1,653,663	-	1,653,663
Restricted Reserves Transferred	5	(1,000,000)	1,000,000	-
BALANCE 30 JUNE 2017		21,365,553	1,130,003	22,495,556
Balance 1 April 2015		17,486,323	336,228	17,822,551
Surplus for the year		3,019,342	-	3,019,342
Other comprehensive revenue and expenses		-	-	-
Total comprehensive revenue and expense		3,019,342	-	3,019,342
Restricted Reserves Transferred		206,225	(206,225)	-
BALANCE 30 JUNE 2016		20,711,890	130,003	20,841,893

Auckland Rescue Helicopter Trust (Group)
Statement of Cash Flows

For the year ended 30 June 2017

	2017 (12 months)	2016 (15 months)
Cash flow from operating activities		
Cash was provided from/(applied to):		
Donations, Grants, Events and Bequests	9,845,745	10,509,615
Government grants and subsidies	450,000	-
Receipts from other non exchange transactions	-	250,000
Interest and dividends received	311,053	252,439
Receipts from goods and services provided, exchange transactions	4,790,388	6,077,906
Payments to suppliers and employees	(10,983,760)	(12,858,585)
Net cash from/(used in) operating activities	4,413,426	4,231,375
Cash flow from investing activities		
Cash was provided from/(applied to):		
Proceeds from sale of property, plant and equipment	-	4,269
Purchase of property, plant and equipment	(1,011,084)	(206,141)
Purchase of investments	(10,678,448)	-
Net cash from/(used in) investing activities	(11,689,532)	(201,872)
Net cash from/(used in) financing activities	-	-
Net increase/(decrease) in cash and cash equivalents	(7,276,106)	4,029,503
Cash and cash equivalents, beginning of the year	15,599,201	11,456,537
Effect of exchange differences on foreign cash held	(134,265)	113,161
Cash and cash equivalents at end of the year	8,188,830	15,599,201

Report of the Independent Auditor
on the Summary Financial Statements

To the Trustees of Auckland Rescue Helicopter Trust (Group)

Opinion

The summary financial statements on pages 22 to 25, which comprise the statement of financial position as at 30 June 2017, the statement of comprehensive revenue and expense, the statement of changes in net assets and statement of cash flows for the year then ended and related notes are derived from the audited financial statements of Auckland Rescue Helicopter Trust and its controlled entity ("The Group") for the year ended 30 June 2017. In our opinion, the summary financial statements on pages 22 to 25 are consistent, in all material respects, with the audited financial statements in accordance with PBE 43 Summary Financial Statements issued by the New Zealand Accounting Standards Board.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required for full financial statements under the New Zealand International Public Sector Accounting Standards with Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board. Reading the summary financial statements and the auditors report thereon, therefore, is not a substitute for reading the audited financial statements and the auditors report thereon.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited Group Financial Statements in our report dated 25 September 2017.

Trustees' Responsibility for the Summary Financial Statements

The trustees are responsible on behalf of the Group for the preparation of a summary of the audited financial statements in accordance with PBE 43 Summary Financial Statements issued by the New Zealand Accounting Standards Board.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent in all material respects, with the audited financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA (NZ)) 810, "Engagements to Report on Summary Financial Statements."

Our firm provides accounting services to the group. The firm has no other relationship with, or interests in, the group.

Crowe Horwath

Crowe Horwath New Zealand Audit Partnership
CHARTERED ACCOUNTANTS

Dated at Auckland this 25th day of September 2017

MATTERS RELATING TO THE ELECTRONIC PRESENTATION OF THE AUDITED SUMMARY FINANCIAL STATEMENTS

This auditor's report relates to the summary financial statements of Auckland Rescue Helicopter Trust (Group) for the year ended 30 June 2017 included on the Trusts website. The Trustees are responsible for the maintenance and integrity of the Trust's website. We have not been engaged to report on the integrity of the Trust's website. We accept no responsibility for any changes that may have occurred to the summary financial statements since they were initially presented on the website.

The auditor's report refers only to the summary financial statements named above. It does not provide an opinion on any other information which may have been hyperlinked to or from these summary financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited financial statements and related auditor's report dated 25 September 2017 to confirm the information included in the audited summary financial statements presented on this website. Legislation in New Zealand governing the preparation and

Crowe Horwath New Zealand Audit Partnership is a member of Crowe Horwath International, a Swiss verein.
Each member firm of Crowe Horwath is a separate and independent legal entity.





VALERIE LEECH
SUPPORTER FOR LIFE

Grateful for our sponsors

The team at the Auckland Rescue Helicopter Trust are very appreciative of the generosity we receive from our Corporate and Major Sponsors. Without this commitment to help their local communities we simply would be unable to offer our patients the very best care possible in their greatest time of need.





