

# Sean McNutt

## Sales Engineer

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*Experienced and results-driven Sales Engineer, with a fervent passion for technology. Actively pursuing new opportunities and bringing forth a versatile skill set honed through a diverse professional background and personal endeavors. Eager to demonstrate my skill set to deliver impactful engineering solutions.*

## SKILLS

Solutions Engineering, Software Development, Product Demonstration, Android Development, iOS Development, Web Development, Customer Relationship Management, Technical Support

## PROGRAMMING LANGUAGES

Java, JavaScript / TypeScript, Python, Swift, React Native

## EXPERIENCE

### Trimble Maps — Sales Engineer

JUNE 2020 - PRESENT

#### L1 Technical Support Manager - JANUARY 2022

#### Technical Support Analyst - JUNE 2020

- Designed and developed numerous customer-facing demonstrations tailored for native iOS and Android platforms, effectively spotlighting the breadth of the company's product offerings, encompassing REST APIs and Mobile SDKs. These demonstrations served as instrumental tools in highlighting the value and capabilities of our products.
- Engineered and maintained several internal tools utilizing proprietary company APIs, enabling the swift execution of thousands of calculations within seconds.
- Delivered high level technical support across all stages of the sales process, ensuring seamless client integrations and bolstering overall customer satisfaction.
- Conducted product demonstrations for a diverse clientele, effectively outlining the features and benefits of our offerings.

### Progressive Insurance — Medical Claims Intermediate

JUNE 2016 - JUNE 2020

- Efficiently investigated and managed multiple insurance cases simultaneously, consistently maintaining accuracy and high performance.
- Demonstrated strong teamwork skills, collaborating effectively within diverse team environments.
- Spearheaded the development and implementation of streamlined processes for new hire onboarding, leading to improved efficiency zone-wide.

## **Message Rewards — *Contract Salesman***

JANUARY 2016 - JUNE 2016

- Engaged in face-to-face interactions with a portfolio of clients, introducing cutting-edge technology to enhance customer interaction, satisfaction, and retention.
- Conducted product demonstrations and efficiently installed hardware for new contracts.

## **Prudential Financial — *Financial Professional***

OCTOBER 2014 - JANUARY 2016

- Identified and implemented financial solutions for a diverse range of clients, introducing various methods of engaging with the dynamic financial market.
- Personally managed and maintained a diverse portfolio of investments within a face-to-face client environment.

## **EDUCATION**

**Rowan University** - *Bachelor of Arts*

SEPTEMBER 2010 - MAY 2014