# Franklyn Zhu

## Education

YALE UNIVERSITY: GRADUATING FALL 2017, NEW HAVEN, CT

Computer Science & Psychology Major; coursework in design, social psychology, statistics and data analysis, computer science, experimental research methods

FULLSTACK ACADEMY: FALL 2016, NEW YORK

Studying fullstack web development (MEAN stack) in NYC.

WESTERN ACADEMY OF BEIJING: 1997-2012, BEIJING, CHINA

International Baccalaureate Diploma; student council president; SAT 2310, GRE (VR 166, QR 160, AW 5.0)

# Experience

JD.COM: SUMMER 2016, BEIJING, CHINA

Product Manager Intern at the largest e-Commerce company in China

- Led team of developers, designers, and marketers to create viral social media HTML mobile
  marketing game on WeChat; wrote PRDs, wireframes, intial mockups, and led decisions around user
  flow, game psychology, and design style
- Reduced development costs by by 82% by negotiating with multiple game companies; acquired distribution channels with exposure to over 500,000 users by negotiating with other JD departments
- Analyzed production level SQL databases with hundreds of millions of data points, generating datadriven proposals to improve After Sales Satisfaction ratings
- Prototyped keyboard shortcut based data collection feature that enables service agents to record user data from phone interactions; feature in development

# YALE CENTER FOR EMOTIONAL INTELLIGENCE: 2014 - PRESENT, NEW HAVEN, CT

Research Assistant

- Built a text-message based survey data collection system for school in Florida with Twilio, Node.js, MongoDB; 100% response rate from teachers
- · Designed and implemented social psychological experiments using Amazon MTurk
- · Created novel interactive survey question types using JavaScript, enabling collection of emotion data
- Conducted multivariate statistical analyses on social and emotional data with R, produced interactive data visualizations in D3.js and Gephi; third authorship on psychology paper
- Designed surveys, psychometric tests, gaining deep familiarity with survey design and survey data analysis

#### THE YALE SPIZZWINKS: 2014 - 2016, NEW HAVEN, CT

International Tour Manager for the oldest underclassmen a cappella group in the US

- Managed international performance tour to Colombia, South America, and Sino-US cultural
  exchange tour to China; performed for US Secretary of State John and Chinese Vice Premiere Liu
- · Obtained performance and sponsorship contracts worth over \$90,000

#### SIDE PROJECTS

- Exploratory Analysis Tool (web, independent): tool that generates interactive scatterplots for social psychology researchers, built in d3.js
- Corbett Prep Survey Dstributor (web, research): developed a text-message based survey system with Twilio, Node.js, MongoDB, saving costs by 90%, achieving 100% response rates
- · Miner (prototype, independent UI project): prototyped a mobile app version of Amazon MTurk

### **About**

#### **PORTFOLIO**

www.franklyn.xyz

#### **CONTACT**

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# Skills

#### **PROGRAMMING**

Javascript HTML/CSS MEAN Stack Node.js D3.js Python C Java R, JAGS

#### **SOFTWARE**

Adobe InDesign Adobe Illustrator Adobe Photoshop Keynote Pixate Sketch 3

#### **LANGUAGES**

Chinese (native) English (native) Italian (advanced) Spanish (advanced)

# **Awards**

#### **DESIGN**

Adrian Van Sinderen design award (2016); placed 2nd in annual university wide poster competition

#### **ACADEMIC**

National Merit Scholar