SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Senior Project Manager with 15+ years of experience leading complex, mission-critical infrastructure projects, including data center migrations and cloud platform deployments. Expert in full-lifecycle management of multi-million dollar initiatives, from planning and procurement to financial oversight and stakeholder relations. Adept at managing large, globally distributed teams and ensuring project success through rigorous schedule, cost, and quality controls.

KEY SKILLS

- **Project Lifecycle & Financial Management**: Full Project Lifecycle, Budgeting & Cost Control, Financial Reporting, Scheduling, Procurement, Change Order Management, Risk Mitigation, Project Close-out.
- **Stakeholder & Vendor Management**: Client Relations, Subcontractor/Vendor Coordination, Executive Reporting, Cross-Functional Team Leadership, Contract Negotiation & Awarding.
- **Mission-Critical & Technical Environments**: Data Center Migration (On-prem to Cloud), Cloud Infrastructure (AWS, GCP, Azure), System Integration, IT Infrastructure Upgrades, Platform Modernization.
- **Methodologies & Tools**: Adaptive Methodologies (SAFe, Scrum, Kanban), Waterfall & Hybrid Models, Jira, Confluence, MS Teams.

PROFESSIONAL EXPERIENCE

Senior Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

A digitally native company offering AI-powered technology and software development consulting, helping organizations reinvent their businesses through innovative and scalable solutions.

- Drove program performance across client portfolios, including Dick's Sporting Goods, achieving a 40% boost in e-commerce platform efficiency via adaptive quarterly roadmaps.
- Directed a $10M+ program for Royal Caribbean, leading 30+ engineers to deliver an AI chatbot and guest app, achieving on-time PI/quarterly roadmap execution.
- Led a large-scale data center migration from on-prem to GCP for Banco de Chile, managing 100+ personnel and ensuring project delivery against defined KPIs.

Technical Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL.

A software development firm specializing in custom solutions for media, sports, and healthcare, leveraging cloud services and big data to deliver impactful products.

- Managed end-to-end delivery of media streaming services on AWS for Concacaf, overseeing all project constraints: budget, schedule, and quality for a 10+ person team.
- Led implementation of an AWS-based medical imaging integration for multiple hospitals, improving data accessibility by 50% and enhancing physician diagnostic workflows.
- Responded to client RFPs and staffed technical teams, successfully securing fixed-price contracts and ensuring project profitability through meticulous planning and execution.

Technical Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia.

A technology company developing integrated hardware and software solutions, including bodycams and management platforms, for law enforcement and public safety sectors.

- Led the full SDLC and deployment of 3,000+ bodycam units for the Colombian Police, ensuring on-time delivery under strict government contract regulations.

- Directed project planning, quality assurance, and deployment for a complex hardware/software solution, improving operational readiness for law enforcement clients.
- Managed on-site implementation of patient flow systems in 10+ hospitals, improving communication speed between patients and staff and reducing patient wait times.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia.

A SaaS provider delivering POS and business management software for restaurants and health centers, serving over 1,000 small businesses across Latin America.
- Spearheaded the complete software development lifecycle for a POS SaaS product, leading to successful adoption by over 1,000 small business clients in two years.
- Managed technical integrations with third-party hardware (biometrics, turnstiles, printers) and software (accounting, tax systems), ensuring seamless end-to-end system functionality.
- Led a 30+ person team in product development, hands-on coding, and release management, reducing data entry time for clients by automating billing cycles.

IT Manager   07/2005 - 07/2012
Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, focused on providing wellness services supported by a robust technology and operations infrastructure.
- Managed the full technology infrastructure build-out for 60+ new sites across three countries, including networking, security, and IP phoning systems.
- Directed the lifecycle for a custom CRM and billing software, which increased member retention by 15% through improved service and automated processes.
- Established and led the IT Service Desk to support all corporate sites, achieving a 95% system uptime and high user satisfaction scores.

PROFESSIONAL DEVELOPMENT
- **Agile Project Management**: Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management**: Certified Scrum Product Owner (CSPO).
- **Project Management**: Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI**: Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud**: Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages**: English, Spanish.

EDUCATION
- **Bachelor's Degree in Computer Engineering**: Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management**: EAN University, Bogota, Colombia.