# SEBASTIAN OCHOA ALVAREZ

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## PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex, large-scale projects and diverse, cross-functional teams. Expert in end-to-end project delivery, from initial RFP analysis and estimation to rigorous budget control, risk management, and final execution. Skilled in managing multi-million dollar project portfolios and coordinating vendors, subcontractors, and stakeholders to ensure on-time, on-budget completion while upholding the highest quality and safety standards.

## KEY SKILLS

- **Project Management & Controls**: Scope Definition, Budgeting & Cost Control, Scheduling, Risk Management, Quality Assurance, Safety Compliance Principles
- **Project Execution & Delivery**: End-to-End Project Lifecycle Management, Vendor & Subcontractor Coordination, Resource Allocation, Estimation & Takeoff Analysis
- **Leadership & Communication**: Cross-Functional Team Leadership (100+), Stakeholder Management & Executive Reporting, Contract Management, RFP & Proposal Development
- **Methodologies & Technologies**: Adaptive Project Management (Waterfall, Hybrid), Jira, Confluence, MS Teams, AI-driven Project Enhancements, Cloud Infrastructure Principles (AWS, GCP)
- **Languages**: Spanish

## PROFESSIONAL EXPERIENCE

### Project Manager                                                                08/2021 - 07/2025
**Globant**, Medellin, Colombia

*A digitally native consulting company that reinvents businesses through innovative technology, specializing in AI-driven solutions and large-scale software development for global clients.*

- Directed a portfolio of complex projects for clients like Royal Caribbean, managing multi-million dollar budgets and ensuring timely delivery of all program phases.
- Led globally distributed teams of 100+ personnel, implementing adaptive roadmaps and quarterly PI planning to boost a retail client's platform efficiency by 40%.
- Managed full project lifecycles from RFP analysis and estimation to execution and release, consistently meeting all contractual obligations for fixed-price and T&M engagements.
- Controlled all project constraints, including scope, schedule, and quality, while providing C-level stakeholder reports on progress, risks, and financial performance.

### Project Manager                                                                01/2020 - 07/2021
**Mango Soft**, Miami, FL

*A software consultancy delivering custom solutions for media, sports, and healthcare industries, specializing in cloud services and big data applications.*

- Managed fixed-price contracts for clients like Concacaf, delivering complex media streaming and data platforms from initial concept to final production and support.
- Led project planning, staffing, and execution for teams of 10+, ensuring the successful delivery of critical healthcare integrations for multiple hospital clients.
- Implemented adaptive project management methodologies that improved delivery predictability by 25% and increased client satisfaction across all managed accounts.

### Technical Project Manager                                                       01/2019 - 12/2019
**TIPI**, Medellin, Colombia

*A technology firm developing integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.*
- Led the end-to-end delivery of a bodycam system for law enforcement, managing hardware manufacturing, firmware development, and deployment for 3,000+ units.
- Directed project execution based on government contract requirements, overseeing planning, quality control, implementation, and operational support across multiple cities.
- Managed development and implementation of integrated RFID and Bluetooth-based systems for 10+ clinics, improving asset tracking and operational workflow efficiency.

**Technical Project Manager** 08/2012 - 12/2018
**IT Big Boss Software House**, Medellin, Colombia
*A SaaS provider delivering integrated Point-of-Sale (POS) and business management software for the retail, fitness, and health industries.*
- Led the full product lifecycle for a core POS platform, overseeing the customization and implementation for over 1,000 small businesses across Latin America.
- Managed a 30+ person team, directing all product enhancements, hardware integrations (biometrics, turnstiles), and operational support workflows for a large user base.
- Drove a 30% increase in customer retention by streamlining the implementation process and improving the reliability of integrated payment and accounting systems.


## PROFESSIONAL DEVELOPMENT

**Certified SAFe 6 Agilist** 01/2025
Scaled Agile, Inc

**Advanced Certified ScrumMaster (A-CSM)** 08/2024
Scrum Alliance

**Certified Scrum Product Owner (CSPO)** 09/2023
Scrum Alliance

**Certified ScrumMaster (CSM)** 07/2022
Scrum Alliance


## EDUCATION

**Bachelor of Science (B.S.), Computer Engineering** 12/2005
Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia
*A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.*

**Graduate Certificate, Technology Management** 12/2008
EAN University, Bogota, Colombia
*A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.*