

## SEBASTIAN OCHOA ALVAREZ

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### **PROFESSIONAL SUMMARY**

Adaptive Project Manager with 10+ years of experience leading complex IT projects in regulated industries, including Healthcare, Life Sciences, and Finance. Expert in full SDLC management for system implementations, from requirements gathering to delivery. Skilled in managing scope, budget, and risk for matrixed, global teams. Expert in Agile (SAFe, Scrum) and traditional methodologies, delivering cloud-based (AWS) and AI-driven solutions. Committed to mentoring teams and driving project success through robust planning and stakeholder communication.

### **KEY SKILLS**

- **Life Sciences & Healthcare Project Management:** Full SDLC for IT systems in healthcare/medical devices; requirements gathering, system validation principles, quality management.
- **Project Management & Methodologies:** Agile (SAFe, Scrum, Kanban), Waterfall, Hybrid; Risk & Issue Management; Scope, Budget & Schedule Control; PMP-aligned practices.
- **Leadership & Stakeholder Communication:** Leading/mentoring matrixed teams (+100); PMO/Executive reporting; Vendor & Client Resource Management; RFP & Proposal development.
- **Technical & Tools Expertise:** AWS, Google Cloud; AI & GenAI solutions; Jira, Confluence, MS Project; System Integrations (APIs, HL7, DICOM).

### **PROFESSIONAL EXPERIENCE**

#### **Technical Project Manager**

08/2021 - 07/2025

**Globant**, Medellin, Colombia

*A global consulting firm delivering AI-powered software solutions and digital transformations. We craft innovative products that reinvent industries and provide unmatched client experiences.*

- Managed the project lifecycle for Royal Caribbean's guest apps, implementing AI chatbots and improving user engagement through on-time feature delivery and hyper-care support.
- Led an e-commerce platform overhaul for Dick's Sporting Goods, improving performance 40% by managing scope, schedule, and a +30-person cross-functional, matrixed team.
- Directed large-scale system integration and data migration projects for Banco de Chile, managing a +100-person team and ensuring delivery against quarterly roadmaps.

#### **Technical Project Manager**

01/2020 - 07/2021

**Mango Soft**, Miami, FL.

*A specialized software consultancy delivering cloud-native applications and data solutions for the media and healthcare industries, focused on innovation and digital transformation.*

- Delivered a voice-to-text AWS Polly integration for hospital surgery reporting, streamlining clinical documentation and improving physician efficiency through automated workflows.
- Managed the SDLC for a DICOM medical imaging transfer and visualization portal on AWS, enabling secure patient data access for multiple clinics.
- Led the development of a media streaming platform for Concacaf, managing vendor resources, project budget, and milestones to successfully launch new services.

#### **Technical Project Manager**

01/2019 - 12/2019

**TIPI**, Medellin, Colombia.

*A technology company creating integrated hardware and software solutions for public safety and healthcare, specializing in IoT devices and real-time data management systems.*

- Oversaw the implementation of a bluetooth nurse-call system across 10+ hospitals, improving patient response times and streamlining clinical communication workflows.
- Led the end-to-end project for an Android-based bodycam system for law enforcement, managing firmware development, software validation, and deployment of 3,000+ devices.

- Managed development and delivery of an RFID asset tracking system for clinics, reducing equipment loss and improving operational supply chain efficiency.

### **Technical Project Manager**

08/2012 - 12/2018

**IT Big Boss Software House**, Medellin, Colombia.

*Provider of SaaS-based POS and business management software, delivering tailored system solutions for over 1,000 small businesses in retail and health sectors.*

- Directed the full SDLC for a SaaS POS platform, managing requirements and releases to support 1,000+ businesses in the health and retail industries.
- Led system integrations with biometrics, payment processors, and accounting apps, expanding product functionality and increasing customer retention through enhanced capabilities.
- Managed a 30-person team to develop and support the platform, defining project plans and budgets to ensure continuous product improvement and market growth.

### **IT Manager**

07/2005 - 07/2012

**Bodytech**, Bogota, Colombia.

*A leading health and fitness center chain in Latin America, committed to improving well-being through technology-driven services and state-of-the-art facilities.*

- Led the IT infrastructure and systems implementation for 60+ new sites, managing budgets, vendors, and timelines to support rapid business expansion.
- Managed the full lifecycle for a custom CRM and billing platform, automating processes and improving member data management for the entire organization.
- Directed a company-wide Microsoft Dynamics CRM & ERP implementation, managing system configuration and user training to enhance business operations.

### **PROFESSIONAL DEVELOPMENT**

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

### **EDUCATION**

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.