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August 1st, 2025

Hiring Manager

Rad AI

SUBJECT: Application for Junior Implementation Manager at Rad AI

Dear Hiring Manager,

I am writing to express my enthusiastic interest in the Junior Implementation Manager position at Rad AI, as advertised on LinkedIn. Your mission to transform healthcare through artificial intelligence deeply resonates with my professional experience in leading technology projects within the healthcare sector and delivering innovative AI solutions.

With over 10 years of experience managing client-facing software implementations, I have a strong background in leading the end-to-end delivery of complex technical products. My experience at Mango-Soft involved deploying SaaS solutions for multiple clinics and hospitals, including integrating medical imaging devices and voice-to-text applications using AWS cloud services. This has given me practical knowledge of healthcare IT environments, workflows, and standards like HL7 and DICOM, aligning with the core requirements of this role.

I excel at coordinating cross-functional product, engineering, and integration teams to ensure seamless customer onboarding and project success. At Globant, I managed the delivery of a Google AI-powered chatbot for Royal Caribbean, overseeing the project from discovery and planning through to go-live and support. I am proficient in developing detailed project plans, managing risks, and facilitating clear communication with all stakeholders, from technical teams to executive leadership.

I am confident that my adaptive project management approach and my experience in both healthcare technology and AI-driven products make me a strong candidate to contribute to your world-class implementation team. I am eager to help Rad AI exceed customer expectations and achieve long-term success.

Sincerely,

Sebastian Ochoa Alvarez