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Hiring Manager

APTIM

SUBJECT: Application for Project Specialist -- emobility/ebike Programs at APTIM

Dear Hiring Manager, I am writing to express my enthusiastic interest in the Project Specialist -- emobility/ebike Programs position at APTIM, as advertised on LinkedIn. With over 10 years of experience managing complex, multi-stakeholder programs from conception through to successful delivery, I am confident that my skills in project leadership, client management, and process optimization align perfectly with the requirements of this role.

In my recent role, I was tasked with managing a portfolio of digital transformation projects for clients in highly regulated industries, facing the challenge of coordinating large, globally distributed teams, numerous vendors, and critical C-level stakeholders under tight budget and timeline constraints. I implemented an adaptive project management framework, blending Agile and traditional methodologies to create clear quarterly roadmaps, define project scope, and establish robust communication channels. This action resulted in a 40% improvement in platform efficiency for a major retail client and consistently on-time, on-budget delivery for a complex digital guest services program in the travel industry.

Sincerely,

Sebastian Ochoa Alvarez