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July 30th, 2025

Hiring Manager

Rippling

SUBJECT: Application for Junior Implementation Manager at Rippling

Dear Hiring Manager,

I am writing to express my enthusiastic interest in the Junior Implementation Manager position at Rippling. Your mission to create a unified workforce platform deeply resonates with my professional background in leading complex software implementations and driving customer success.

With over 10 years of experience in technical project management, I have a strong record of partnering with clients to manage end-to-end SaaS implementations. My experience includes developing custom project plans, guiding clients through product adoption, and ensuring that solutions meet their specific business objectives. I excel at collaborating with cross-functional teams—including Sales, Product, and Engineering—to ensure seamless hand-offs and advocate for customer-centric product enhancements.

At previous roles, I have been responsible for onboarding clients onto new platforms, from e-commerce and CRM systems to mobile applications, always focusing on delivering an exceptional customer experience and tangible business value. My adaptive approach and expertise in Agile methodologies allow me to successfully manage multiple projects simultaneously in fast-paced environments.

I am confident that my skills in project management, customer partnership, and SaaS implementation align perfectly with the requirements of this role. I am eager to bring my experience to the Rippling team and contribute to your continued growth and customer success. My resume provides further detail on my qualifications and accomplishments.

Sincerely,

Sebastian Ochoa Alvarez