

**SEBASTIAN OCHOA ALVAREZ**

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July 30, 2025

Hiring Manager

Talentify.io

**SUBJECT:** Application for Senior Project Manager (Remote) at Talentify.io

Dear Hiring Manager,

I am writing to express my keen interest in the Senior Project Manager (Remote) position advertised on LinkedIn. With 10+ years of experience leading and delivering complex, technology-driven projects across diverse sectors, including finance, healthcare, retail, travel/hospitality, media, and public safety, I am confident I possess the skills and experience to excel in this role and contribute significantly to Talentify.io's success.

My expertise spans a range of project management methodologies, including Agile (SAFe, Scrum, Kanban) and traditional approaches. I have a proven track record of managing projects from inception to completion, including RFP responses, strategic planning, meticulous execution, risk mitigation, budget oversight, and seamless release management. My experience includes managing large, globally distributed teams (30-100+ engineers) across multiple time zones and cultures, consistently exceeding project goals and delivering exceptional results.

My technical proficiency extends to cloud platforms (AWS, GCP, Azure), AI-driven solutions (chatbots, generative AI), system integrations, and full SDLC software development. I am adept at translating complex requirements into actionable plans, fostering clear stakeholder communication, and driving innovation and operational efficiency. My certifications, including SAFe 6 Agilist, A-CSM, and Google Cloud Digital Leader, further demonstrate my commitment to industry best practices.

My experience with projects for clients like Royal Caribbean Group (Guest App, Room Service, etc.), Dick's Sporting Goods (eCommerce platform enhancements), and Banco de Chile (Metaverse initiatives) showcases my ability to manage large-scale, complex digital transformations. I consistently delivered on-time and within budget, while also improving performance and achieving quantifiable outcomes, such as a 40% boost in eCommerce platform efficiency for Dick's Sporting Goods.

I am eager to leverage my adaptive approach and extensive experience to contribute to Talentify.io's mission. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely,

Sebastian Ochoa Alvarez