# SEBASTIAN OCHOA ALVAREZ

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## PROFESSIONAL SUMMARY

Adaptive Technical Project Manager with 10+ years of experience leading complex, full-lifecycle technical projects from concept to operational readiness across regulated industries. Expert in managing project schedules, budgets, and risk mitigation plans while navigating intricate compliance landscapes. Skilled in Agile and traditional methodologies, coordinating multi-disciplinary teams and delivering key project milestones for stakeholders, investors, and partners.

## KEY SKILLS

- **Project Lifecycle & Development Management**: Full project lifecycle leadership from feasibility, site diligence, and pre-construction planning to financial close and operational readiness.
- **Financial & Performance Management**: Project budgeting, financial reporting for investors/lenders, schedule management (Microsoft Project, Jira), risk mitigation, and KPI/OKR tracking.
- **Regulatory Compliance & Stakeholder Coordination**: Navigating complex compliance in regulated sectors (Public Safety, Healthcare) and coordinating with internal teams, third-party stakeholders, and government entities.
- **Technical Acumen & Methodologies**: Project Management (SAFe, Scrum, Kanban, Waterfall), Cloud Platforms (AWS, GCP), AI Solutions, SDLC, and System Integrations.

## PROFESSIONAL EXPERIENCE

**Technical Project Manager**                                       08/2021 - 07/2025
**Globant**, Medellin, Colombia

*A digitally native company offering innovative technology solutions. We leverage AI and software development to reinvent industries and deliver profound business transformations for global clients.*

- Led full project lifecycle for Royal Caribbean's guest apps, from RFP analysis to release, managing budgets, scope, and distributed teams of 15+.
- Drove digital transformation programs for retail and banking clients, improving e-commerce platform performance by 40% through adaptive quarterly roadmaps and PI planning.
- Directed large-scale team staffing and methodology implementation for 150+ engineers, ensuring alignment with project goals and financial objectives for C-level stakeholders.

**Technical Project Manager**                                       01/2020 - 07/2021
**Mango Soft**, Miami, FL.

*A software development consultancy specializing in cloud services, big data, and custom applications for media, sports, and healthcare industries across the Americas.*

- Managed end-to-end development of AWS cloud-based media and streaming platforms for Concacaf, from proposal to hypercare support, ensuring on-time project delivery.
- Delivered complex data integration projects for healthcare clients, managing project scope, schedule, and budget to improve clinical data access and system interoperability.
- Led project teams of 10+ engineers, implementing Scrum methodologies that enhanced delivery predictability and stakeholder satisfaction on fixed-price contracts.

**Technical Project Manager**                                       01/2019 - 12/2019
**TIPI**, Medellin, Colombia.

*A technology firm developing integrated hardware and software solutions, including IoT devices and management platforms for public safety, law enforcement, and healthcare sectors.*

- Directed the full product lifecycle for a bodycam system for the Colombian Police, from hardware to software, ensuring on-time delivery under strict government contracts.

- Led project planning, implementation, and support for over 3,000 bodycams, ensuring system reliability and compliance with public safety operational standards and regulations.
- Spearheaded development of healthcare IoT solutions, including nurse call systems, improving patient care response times and asset tracking efficiency in 10+ hospitals.

**Technical Project Manager**                                                    08/2012 - 12/2018
**IT Big Boss Software House**, Medellin, Colombia.
*A SaaS provider delivering comprehensive POS and business management software solutions for over 1,000 small businesses in the retail, fitness, and health industries.*
- Led the complete SDLC for a flagship SaaS platform, integrating payment processing and CRM, driving market adoption across over 1,000 small businesses.
- Managed technical integrations with third-party hardware and software, including biometrics and access controls, which reduced manual data entry and enhanced security for clients.
- Directed a 30-person development and operations team, providing hands-on technical leadership that ensured high system uptime and efficient customer support workflows.

**IT Manager**                                                                   07/2005 - 07/2012
**Bodytech**, Bogota, Colombia.
*A leading health and fitness center chain in Latin America, committed to improving well-being through professional training services and state-of-the-art facilities.*
- Led the infrastructure and software development lifecycle for a multi-site operation, expanding IT services to over 60 locations across three countries.
- Managed the implementation of Dynamics CRM & ERP systems, automating billing and improving member retention through streamlined data management and engagement.
- Established the IT Service Desk and implemented access control systems with biometrics, which improved security and increased the ticket resolution rate significantly.


**PROFESSIONAL DEVELOPMENT**
- **Agile Project Management**: Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management**: Certified Scrum Product Owner (CSPO).
- **Project Management**: Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI**: Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud**: Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages**: English, Spanish.


**EDUCATION**
- **Bachelor's Degree in Computer Engineering**: Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management**: EAN University, Bogota, Colombia.