

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex, large-scale projects and global teams across diverse industries. Expert in managing the full project lifecycle, from planning and scheduling to budget oversight and quality control, for initiatives valued at over \$10M. Skilled in executive reporting, team leadership, and resource management to ensure on-time, on-budget delivery and high client satisfaction.

KEY SKILLS

- **Project & Schedule Management:** Full lifecycle planning, critical path scheduling, resource allocation, risk mitigation, and progress tracking for large-scale projects.
- **Budget & Cost Control:** Financial oversight for multi-million dollar projects, cost estimation, budget tracking, variance analysis, and RFP response.
- **Team & Stakeholder Leadership:** Directing large, multi-disciplinary teams (+100); managing client, vendor, C-level, and executive communications and reporting.
- **Quality & Process Control:** Implementing quality assurance protocols, managing deliverables against specifications, and ensuring strict process and regulatory adherence.

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting firm focused on reinventing business through innovative technology solutions, AI, and software development for global enterprise clients.

- Directed multi-million dollar digital transformation programs for clients like Royal Caribbean, ensuring on-time delivery and adherence to project scope and budget.
- Led globally distributed teams of up to 100 professionals, managing project execution, scheduling, and resource allocation to meet aggressive quarterly goals.
- Improved project performance and efficiency by 40% for Dick's Sporting Goods by implementing rigorous KPI tracking, adaptive roadmaps, and process optimization.

Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A specialized software consultancy delivering custom cloud, data, and media solutions to clients in the sports, media, and healthcare sectors.

- Managed end-to-end delivery of fixed-price projects for clients like Concacaf, from initial proposal and staffing to final implementation and operational support.
- Oversaw projects involving complex data infrastructure and cloud services, coordinating technical teams to meet strict deadlines and improve patient communication speed.
- Established new project management frameworks that improved delivery predictability and client reporting, leading to successful long-term partnerships and repeat business.

Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

An integrated technology firm developing and deploying hardware and software solutions for public safety, law enforcement, and healthcare organizations in Colombia.

- Led the full lifecycle for a hardware/software solution for the Colombian Police, overseeing development, manufacturing, and deployment of over 3,000 bodycam units.
- Managed project execution under government contracts, ensuring on-time delivery and strict compliance with regulations, timelines, and quality benchmarks.

- Directed field operations and support teams, coordinating large-scale system deployments and installations across multiple cities to ensure seamless client adoption.

Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider delivering Point-of-Sale (POS) and business management solutions for over 1,000 small businesses in retail and wellness industries.

- Directed the entire product development lifecycle for a SaaS platform, leading a team of over 30 to deliver features and system integrations.
- Led implementation and customization projects for over 1,000 businesses, adapting the core product to meet unique operational needs and workflows.
- Managed operations and support, ensuring high system uptime and client satisfaction which increased member retention and reduced manual data entry.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, dedicated to improving well-being through professional training and comprehensive wellness services.

- Managed technology infrastructure deployment across 60+ new sites in Colombia, Peru, and Chile, including networking, security, and access control systems.
- Led the implementation of enterprise-level Dynamics CRM & ERP systems, coordinating vendors and internal teams to streamline business operations.
- Established and led the IT Service Desk, developing support protocols and managing a team to achieve a 95% system uptime across all locations.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.