#### **SEBASTIAN OCHOA ALVAREZ**

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## **PROFESSIONAL SUMMARY**

Adaptive Project Manager with 10+ years of experience leading complex ERP and digital transformation projects across finance, retail, and healthcare. Expert in full-cycle system implementations, including data migration, integration, and post-production support. Excels at managing project scope, budget, and timelines for global cross-functional teams. Delivers projects on-time by identifying and mitigating risks and ensuring clear stakeholder communication. Skilled in both Agile and traditional methodologies, driving project success and business value.

#### **KEY SKILLS**

- Project & Program Management: Full-Cycle ERP Implementation, Budget & Scope Management, Risk Mitigation, Stakeholder Reporting, Cutover Planning, Resource Allocation, Quality Assurance
- Methodologies & Frameworks: SAFe, Scrum, Kanban, Waterfall, Hybrid Models, PMP PMI Practices, UAT
- **Technical & Platform Acumen**: ERP & CRM Systems (Dynamics, Salesforce), Data Migration & Integration, Cloud Platforms (AWS, GCP), SDLC, AI & GenAI Solutions, SQL
- **Certifications & Domains**: SAFe 6 Agilist, A-CSM, Google Project Management, Finance, HCM, SCM, Retail, Healthcare
- Languages: Spanish

#### PROFESSIONAL EXPERIENCE

#### **Project Manager**

08/2021 - 07/2025

Globant, Medellin, Colombia

A digital consulting firm specializing in AI-powered software development and transformative technology solutions for global enterprises in finance, retail, and travel.

- Led a large-scale data platform migration for Banco de Chile, managing 100+ engineers to deliver a new datawarehouse, meeting all quarterly OKRs.
- Managed full-cycle Salesforce CRM implementation for Abastible, defining scope, budget, and timelines, leading to a successful end-to-end platform launch on schedule.
- Directed cross-functional teams in delivering e-commerce solutions for Dick's Sporting Goods, improving platform performance by 40% through rigorous project controls.
- Served as the main client contact for Royal Caribbean, defining project deliverables and managing releases for multiple guest-facing onboard digital services.

#### **Project Manager**

01/2020 - 07/2021

Mango Soft, Miami, FL

A software development firm creating custom cloud-based solutions for media, sports, and healthcare industries with a focus on data and streaming.

- Managed a full-cycle project to implement a media management and streaming platform for Concacaf, delivering the product from definition to post-production support.
- Oversaw the integration of medical imaging systems for multiple hospitals, managing data migration to improve clinical workflows and physician access to information.
- Led cross-functional teams to develop AWS-based voice-to-text applications, successfully delivering projects on a fixed-price basis while meeting all client deliverables.

## **Technical Project Manager**

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology company developing integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led the full SDLC for a bodycam system for the Colombian Police, managing project constraints and overseeing deployment for over 3,000 devices.
- Directed software development and integration of RFID asset tracking systems in 10+ hospitals, improving operational efficiency and asset management.
- Managed firmware development and release cycles for Android-based devices, coordinating hardware and software teams to ensure timely delivery under government contract regulations.

### **Technical Project Manager**

08/2012 - 12/2018

# IT Big Boss Software House, Medellin, Colombia

A SaaS provider developing POS and business management software solutions for small and medium businesses in the retail and wellness industries.

- Directed the entire SDLC for a flagship POS product, successfully implementing the SaaS solution for over 1,000 businesses across Latin America.
- Managed integrations with third-party systems including accounting software and payment processors, expanding product functionality and increasing market adoption.
- Led technical and operations teams, providing hands-on coding, code-review, and release management to ensure product stability and high customer satisfaction.

# PROFESSIONAL DEVELOPMENT

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Certified SAFe 6 Agilist	01/2025
Scaled Agile, Inc	
Advanced Certified ScrumMaster (A-CSM) Scrum Alliance	08/2024
Certified Scrum Product Owner (CSPO) Scrum Alliance	09/2023
Certified ScrumMaster (CSM) Scrum Alliance	07/2022

# **EDUCATION**

#### Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

#### **Graduate Certificate, Technology Management**

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.