SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Senior Project Manager Engineer with 10+ years of experience leading global, cross-functional teams in the end-to-end development of complex hardware and software products. Expert in managing project lifecycle constraints (budget, scope, quality) using Stage-Gate and adaptive Agile frameworks. Excels in financial oversight, risk management, and executive stakeholder communication across industrial, tech, and retail sectors. Adept at driving innovation and delivering high-value technology solutions, including IoT and AI, that meet strategic business goals.

KEY SKILLS

- **Project & Program Management**: End-to-End Product Development, Stage-Gate Processes, Risk Management, Budget & Cost Control, Financial Analysis (ROI NPV IRR), Stakeholder Management
- **Methodologies & Tools**: Agile (SAFe Scrum Kanban), Hybrid Waterfall, Microsoft Project, Jira, Confluence, MS Office Suite
- **Technical & Domain Expertise**: Hardware & IoT Product Development, Software Development Life Cycle (SDLC), Cloud Platforms (AWS GCP), AI & GenAI Solutions, Systems Integration
- **Leadership & Certifications**: Global Team Leadership (100+), Cross-Functional Team (CFT) Facilitation, Vendor Management, Certified SAFe Agilist (SAFe), Advanced ScrumMaster (A-CSM), Google PM
- **Languages**: Spanish

PROFESSIONAL EXPERIENCE

Senior Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

A digitally native consulting company using AI and innovative technologies to reinvent businesses through software development and creating seamless digital experiences for top-tier clients.

- Led cross-functional teams (15+) to deliver guest-facing digital products for Royal Caribbean, enhancing the onboard journey and improving service delivery efficiency.
- Drove program performance for Dick's Sporting Goods, achieving a 40% boost in e-commerce efficiency using adaptive quarterly roadmaps and KPI/OKR tracking.
- Directed staffing and methodology for 150+ engineers at Banco de Chile, implementing a Scrum of Scrums model to align 5+ scrum masters.
- Managed full project lifecycle constraints (budget, scope, quality), consistently delivering projects on time and within financial targets for fixed-price and T&M engagements.

Technical Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL

A software consultancy delivering cloud-based solutions, Big Data analytics, and custom applications for the media, sports, and healthcare industries.

- Managed end-to-end development of a media streaming platform for Concacaf, integrating AWS services to expand fan engagement and global content delivery.
- Led development of voice-to-text and DICOM imaging integrations for hospitals, improving clinical workflow efficiency and data accessibility for physicians.
- Oversaw project financials and resource planning for fixed-price contracts, ensuring profitability and on-time delivery while managing client requirements and project scope.

Technical Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia

Developed integrated hardware and software solutions, including bodycams and IoT devices, for law enforcement and healthcare sectors in Colombia.
- Directed the complete product lifecycle for a bodycam system for law enforcement, from hardware firmware to a SaaS platform, deploying over 3,000 units.
- Led cross-functional engineering teams in a hybrid Kanban/Waterfall model, managing project constraints to ensure on-time delivery under strict government contract requirements.
- Implemented an RFID asset tracking system for hospitals, integrating hardware with custom software to improve operational efficiency and asset security.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia
Provided SaaS-based POS and business management software solutions for over 1,000 small businesses across the retail and health/fitness sectors in Latam.
- Led the full SDLC for a SaaS POS platform, integrating payment hardware, biometrics, and printers to create a comprehensive business management solution.
- Guided the implementation and adaptation of the POS solution for a diverse 1,000+ client base, increasing market adoption and customer retention.
- Directed operations and support workflows, managing technical teams and performing hands-on code reviews to ensure high system uptime and product quality.

PROFESSIONAL DEVELOPMENT
Certified SAFe 6 Agilist   01/2025
Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)   08/2024
Scrum Alliance

Certified Scrum Product Owner (CSPO)   09/2023
Scrum Alliance

Certified ScrumMaster (CSM)   07/2022
Scrum Alliance

EDUCATION
Bachelor of Science (B.S.), Computer Engineering   12/2005
Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia
A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management   12/2008
EAN University, Bogota, Colombia
A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.