SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

July 2, 2025 ApTask Hiring Team ApTask

SUBJECT: Application for Delivery Manager at ApTask

Dear ApTask Hiring Team,

I am writing to express my keen interest in the Delivery Manager position advertised on LinkedIn. With over 10 years of experience in leading complex, large-scale IT project deliveries for global clients, including in the banking and financial services sector, my background aligns perfectly with the requirements of this role.

In my role as a Technical Project Manager, I have a strong record of managing the end-to-end delivery of digital transformation projects. For instance, I led a 100+ person team for Banco de Chile, overseeing a datacenter migration to GCP and the implementation of new digital banking features, all while ensuring strict adherence to financial industry compliance and governance standards. My expertise spans Agile (Scrum, SAFe), Waterfall, and hybrid methodologies, allowing me to adapt my approach to meet project and client needs effectively.

I excel at acting as the central point of communication between clients, technical teams, and C-level stakeholders, defining project scope, managing risks, and delivering executive-level status reports to ensure alignment with business goals. My experience is complemented by certifications including SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), and credentials in Google Cloud and Generative AI.

I am confident that my skills in project delivery, stakeholder management, and deep understanding of the BFSI domain make me a strong candidate to drive success for your client. Thank you for your time and consideration. I look forward to discussing my qualifications further.

Sincerely,
Andres Jimenez