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July 28, 2025

Insight Global Hiring Team

Insight Global

SUBJECT: Application for Project Manager at Insight Global

Dear Insight Global Hiring Team,

I am writing to express my keen interest in the remote Project Manager position for your Higher Education client, which I found advertised on LinkedIn. With over 10 years of experience managing complex system migrations, SaaS implementations, and integrations, my background is an excellent match for the requirements of this 12-month contract.

My career has been centered on leading projects that involve significant coordination between internal teams, third-party vendors, and stakeholders—core responsibilities of this role. I have extensive experience managing customizations, reporting, and complex integrations, treating each as a focused initiative to ensure successful outcomes. My background includes facilitating UAT, coordinating technical specifications, and managing contract and budget awareness for large-scale deployments.

While my direct experience is not in EdTech, I have a substantial record of successfully leading large system implementations, such as company-wide ERP/CRM migrations, which are functionally equivalent to the Ellucian Colleague to SaaS migration you are undertaking. Furthermore, my technical skills include hands-on experience with .Net/C# and various SQL databases, including PostgreSQL, aligning with the nice-to-have qualifications.

I am a results-oriented project manager who excels at ensuring clear communication and smooth task flow in complex technical environments. I am confident I have the transferable skills and project management expertise to successfully drive your client's SaaS migration. I am based in the US and available to work in either EST or CST.

Thank you for your time and consideration. I look forward to discussing how I can contribute to your client's success.

Sincerely,

Sebastian Ochoa Alvarez