

## SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · [www.linkedin.com/in/sebastianochaalvarez](http://www.linkedin.com/in/sebastianochaalvarez)

### **PROFESSIONAL SUMMARY**

Adaptive Senior Project Manager with 10+ years of experience delivering complex technical projects across mission-critical sectors, including public safety, healthcare, and finance. Expert in end-to-end project lifecycle management, financial oversight, and resource allocation for large-scale system integrations. Skilled in leading cross-functional teams using Agile, Hybrid, and Waterfall methodologies to ensure on-time delivery and operational excellence.

### **KEY SKILLS**

- **Project & Program Management:** End-to-End Project Lifecycle, Scheduling & Timeline Management, Budgeting & Cost Control, Resource Allocation, Risk Management, Change Order Management, Stakeholder Reporting.
- **Technical Project Execution:** Technical Specification & Drawing Review, Systems Integration, Hardware/Software Deployment, Quality Assurance, Vendor & Subcontractor Coordination, Safety & Compliance Oversight.
- **Leadership & Operations:** Cross-Functional Team Leadership (+100), Global Team Management, Operations Management, Process Improvement, RFP Analysis & Proposal Development, C-Level Communication.
- **Methodologies & Tools:** Agile (SAFe, Scrum, Kanban), Hybrid, Waterfall, MS Project, Jira, Confluence, MS Office Suite.

### **PROFESSIONAL EXPERIENCE**

#### **Senior Project Manager**

08/2021 - 07/2025

**Globant**, Medellin, Colombia

*A global digital consulting firm that leverages AI and software development to help organizations reinvent their industries through innovative and scalable technology solutions.*

- Directed a project portfolio for Royal Caribbean, managing schedules, budgets, and global teams to deliver guest-facing applications enhancing onboard experience and safety.
- Drove a 40% e-commerce performance improvement for Dick's Sporting Goods by managing scope, resources, and execution, directly contributing to increased digital revenue.
- Led the full lifecycle for a banking client's datacenter migration, ensuring regulatory compliance, financial control, and seamless execution with teams of over 100 engineers.

#### **Technical Project Manager**

01/2020 - 07/2021

**Mango Soft**, Miami, FL.

*A software development company delivering custom cloud-based solutions, big data analytics, and media streaming services for sports and healthcare clients.*

- Managed end-to-end delivery of media and data platforms for Concacaf, overseeing project plans, AWS cloud infrastructure integrations, and resource allocation.
- Headed the development of critical imaging integration and voice-to-text solutions for hospitals, improving data accessibility for clinicians and enhancing patient care workflows.
- Coordinated staffing and project execution for multiple 10+ person teams, successfully implementing Scrum methodologies to improve delivery time and product quality for clients.

#### **Technical Project Manager**

01/2019 - 12/2019

**TIPI**, Medellin, Colombia.

*A technology firm specializing in integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare sectors.*

- Directed a mission-critical project for the Colombian Police, delivering over 3,000 bodycams and a real-time management system on schedule and under budget.

- Led the full hardware and software development lifecycle, from planning and procurement to deployment and support, ensuring regulatory compliance and operational readiness.
- Managed product implementation for 10+ hospitals, deploying asset tracking and nurse-call systems that improved operational efficiency and patient safety response times.

### **Technical Project Manager**

08/2012 - 12/2018

**IT Big Boss Software House**, Medellin, Colombia.

*A SaaS provider delivering POS and business management software for over 1,000 small businesses in the retail, fitness, and health industries.*

- Led the full SDLC for a SaaS platform, managing feature development, hardware integrations, and release schedules for a growing user base of 1,000+ businesses.
- Directed technical teams and operations, overseeing coding, quality assurance, and customer support workflows to ensure high system uptime and customer satisfaction.
- Managed integrations with third-party hardware like biometrics and access control, coordinating complex software-hardware system projects to meet diverse client needs.

### **IT Manager**

07/2005 - 07/2012

**Bodytech**, Bogota, Colombia.

*A leading health and fitness center chain in Latin America, operating over 60 sites across Colombia, Peru, and Chile with a focus on member experience.*

- Managed the complete technology infrastructure lifecycle for 60+ new sites, including networking, security, and access control, ensuring on-time operational readiness.
- Led the successful implementation of Microsoft Dynamics CRM & ERP systems, overseeing project planning, vendor coordination, and training to streamline business-wide operations.
- Established and directed the IT Service Desk, developing support protocols and managing a team to maintain high system uptime and improve ticket resolution rates.

## **PROFESSIONAL DEVELOPMENT**

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

## **EDUCATION**

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.