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July 30th, 2025

David Allen

Samuel Knight Energy

**SUBJECT:** Application for Senior Project Manager (Utility Scale Solar) at Samuel Knight Energy's Client

Dear David Allen,

I am writing to express my enthusiastic interest in the Senior Project Manager role for utility-scale solar construction, which I learned about through LinkedIn. My career has been dedicated to leading complex, large-scale projects from initiation to completion, and I am eager to apply my extensive project management expertise to the renewable energy sector.

Your client requires a leader who can manage projects from NTP to COD, ensuring adherence to cost, schedule, quality, and safety standards. In my previous roles, I faced the challenge of delivering multifaceted projects with aggressive timelines and budgets across distributed teams of over 100 personnel. I took action by implementing robust project control frameworks, managing the full project lifecycle, including scope definition, risk assessment, and meticulous budget oversight. I coordinated with diverse stakeholders, from C-level executives to technical leads and external vendors, ensuring clear communication and alignment. As a result, I consistently delivered projects on schedule and within budget, including driving a 40% performance improvement on a key e-commerce platform for Dick's Sporting Goods.

The opportunity to contribute to a company reshaping the energy landscape is incredibly compelling. My adaptive approach to project management, focused on leadership, clear reporting, and maintaining a high-performance culture, aligns perfectly with the requirements for executing major solar construction projects. I am confident in my ability to manage project logistics, manpower planning, and subcontractor coordination effectively.

I am excited by the prospect of bringing my skills to your client and contributing to their strong pipeline of solar projects. Thank you for your time and consideration. I look forward to discussing how my experience can benefit your team.

Sincerely,

Sebastian Ochoa Alvarez