

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 2, 2025

Not identified

General Dynamics Information Technology

SUBJECT: Application for Solution Delivery Manager at General Dynamics Information Technology

Dear Hiring Team,

I am writing to express my strong interest in the Solution Delivery Manager position with General Dynamics Information Technology, as advertised on LinkedIn. I am deeply impressed by GDIT's commitment to supporting the Department of Veterans Affairs and its mission to transform claims processing for our nation's Veterans. My career has been driven by leading complex, mission-critical projects, and I am eager to apply my expertise to such a meaningful cause.

With over 10 years of experience managing the end-to-end software development lifecycle for large-scale digital solutions, I have a comprehensive background in leading multiple cross-functional engineering teams. My leadership is rooted in Lean-Agile principles, including SAFe and Scrum, to decompose program roadmaps into actionable Program Increments, ensuring alignment with strategic objectives and delivering measurable value.

In my role at Globant, I provided strategic oversight for portfolios across regulated industries like finance and healthcare, managing globally distributed teams of over 100 engineers. I successfully drove program performance by championing continuous improvement, mitigating program-level risks, and delivering clear, metric-driven progress reports (KPIs/OKRs) to C-level stakeholders. This experience is directly transferable to managing the workstreams and stakeholder engagement required to achieve the VBA's goals.

I am confident that my adaptive approach to project management and my experience in delivering complex software solutions in high-compliance environments would allow me to make a significant impact at GDIT. I am keen to contribute to building a future of fast, transparent claims for Veterans. Thank you for your time and consideration. I look forward to discussing my qualifications further.

Sincerely,

Your Name