

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex, end-to-end projects in highly regulated industries, including Healthcare and Public Safety. Expert in full lifecycle project delivery: planning, financial oversight, risk management, and quality assurance for mission-critical system implementations. Skilled in coordinating cross-functional teams, managing subcontractors, and ensuring strict compliance with industry standards and safety protocols.

KEY SKILLS

- **Project Lifecycle Management:** End-to-End Project Planning, Budgeting & Cost Control, Scheduling, Resource Allocation, Risk Management & Mitigation, Quality Assurance.
- **Stakeholder & Team Leadership:** C-Level Reporting, Cross-Functional Team Coordination, Subcontractor & Vendor Management, Negotiation, Client Relations.
- **Regulated Environments & Compliance:** Healthcare Systems (HL7, DICOM), Public Safety Solutions, Regulatory Compliance, Safety Protocols, Quality Control Standards.
- **Project Management Methodologies & Tools:** Hybrid Waterfall, Kanban, Scrum, Jira, Confluence, Asana, Financial Reporting.

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company leveraging AI and innovative technologies to reinvent businesses through software development and consulting for global clients.

- Directed complex system integration projects for healthcare and financial clients, managing the full lifecycle from planning to completion and ensuring strict regulatory compliance.
- Managed project budgets and timelines for large-scale digital transformation initiatives, consistently delivering projects on schedule and within financial constraints for clients like Royal Caribbean.
- Led risk identification and mitigation planning for multi-team projects, providing regular progress reports to C-level stakeholders to ensure alignment and project success.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A custom software development company delivering innovative cloud and data solutions for the media, sports, and healthcare industries across the Americas.

- Managed end-to-end delivery of critical healthcare system projects, including imaging integration and voice-to-text solutions, for multiple hospital clients.
- Coordinated with technical experts and subcontractors to implement cloud infrastructure (AWS), ensuring high system reliability and performance for media streaming services.
- Oversaw project planning and execution for fixed-price contracts, ensuring profitability while adhering to strict project specifications and delivery deadlines.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

A technology company specializing in integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led deployment of integrated hardware systems for the Colombian Police, overseeing installation and operation of over 3,000 bodycam units across multiple cities.
- Managed the complete project lifecycle for government contracts, ensuring strict adherence to technical specifications, timelines, quality standards, and regulatory requirements.

- Directed field teams for system installations and maintenance in over 10 hospitals, improving on-site communication, asset tracking, and operational support.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A Software-as-a-Service (SaaS) provider developing and implementing Point-of-Sale and business management solutions for over 1,000 small businesses in Latam.

- Directed projects involving integrations with physical hardware like turnstiles, biometrics, printers, and cash devices, ensuring seamless system functionality.
- Managed implementation projects for over 1,000 small businesses, coordinating timelines, resources, and client requirements to ensure successful on-site deployment.
- Led system configuration, quality assurance, and release management, establishing robust operations and customer support workflows for all clients.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, providing comprehensive wellness services and operating across Colombia, Peru, and Chile.

- Managed technology infrastructure deployment across 60+ new sites, overseeing networking, security systems (CCTV), and access control hardware installation.
- Led the implementation of enterprise-wide CRM & ERP systems, coordinating with vendors and internal teams to meet business and operational needs.
- Established and directed IT operational support teams, ensuring high system uptime and efficient issue resolution across all locations in three countries.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.