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July 30th, 2025

Hiring Manager

Apex Companies

SUBJECT: Application for Senior Project Manager, Water at Apex Companies

Dear Hiring Manager,

I am writing to express my keen interest in the Senior Project Manager, Water position at Apex Companies, as advertised on LinkedIn. With over 10 years of experience leading complex, large-scale technical projects from conception through completion, I have developed a robust skill set in project leadership, client relations, and team mentorship that aligns perfectly with the requirements of this role.

Throughout my career, I have successfully managed the entire project lifecycle, including defining scopes, developing budget estimates, creating implementation plans, and overseeing risk management and QA/QC processes. My experience includes leading and mentoring cross-functional technical teams of over 100 individuals, ensuring technical accuracy and compliance with firm standards while fostering professional development.

I am particularly adept at serving as a client-facing leader, managing stakeholder communications, making technical presentations, and preparing detailed proposals and contracts to secure new business. My adaptive approach to project management has been instrumental in delivering results across highly regulated industries such as finance and healthcare, a background I am confident will translate effectively to the public utility and water infrastructure sector.

I am eager to bring my extensive project management expertise to Apex Companies and contribute to your continued growth and project excellence. Thank you for considering my application. I look forward to discussing how my skills can benefit your team.

Sincerely,

Sebastian Ochoa Alvarez