SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Engineering Project Manager with 15+ years of experience leading multi-disciplinary teams and delivering complex digital and systems engineering projects. Expert in managing the full project lifecycle, including budget, schedule, and quality for EPC-style programs. Excels in client engagement, proposal development, and business development. Skilled in applying adaptive methodologies (SAFe, Hybrid) to drive innovation and ensure on-time delivery for large-scale infrastructure and software initiatives across the finance, retail, and healthcare sectors.

KEY SKILLS

- **Project & Program Management**: EPC Project Lifecycle, Budget & Schedule Control, Quality Assurance, Risk Management, Business Development, Proposal Management.
- **Leadership & Team Management**: Multi-Disciplinary Team Leadership, Stakeholder Engagement, Client Relations, Mentorship & Guidance, Resource Staffing & Allocation.
- **Methodologies & Frameworks**: Adaptive Hybrid Methodologies, SAFe, Scrum of Scrums, Kanban, Waterfall.
- **Technical & Engineering Acumen**: Systems Engineering Principles, Cloud Infrastructure (AWS/GCP), System Integration, Data Management, Full SDLC.

PROFESSIONAL EXPERIENCE

Senior Project Manager   08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting company reinventing business through innovative technology and AI solutions, helping organizations scale and engineer software for global enterprises.

- Led multi-disciplinary teams of up to 100+ engineers on complex projects for clients like Royal Caribbean, ensuring delivery on budget and schedule.
- Managed the full project lifecycle from RFP analysis and proposal creation to execution, consistently meeting client requirements and quality standards.
- Drove a 40% performance improvement for Dick's Sporting Goods' e-commerce platform through meticulous planning, execution, and adaptive roadmap management.

Technical Project Manager   01/2020 - 07/2021

Mango Soft, Miami, FL.

A software development firm delivering custom cloud-based solutions, specializing in media, big data, and healthcare applications for international clients.

- Directed end-to-end project delivery for Concacaf, managing fixed-price contracts and delivering media streaming and data management platforms on time.
- Spearheaded proposal development and staffing for 10+ member teams, delivering complex AWS cloud and data integration solutions for healthcare clients.
- Implemented robust hyper care and support systems post-launch, ensuring high availability and improving client satisfaction for all delivered products.

Technical Project Manager   01/2019 - 12/2019

TIPI, Medellin, Colombia.

An R&D company creating integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led engineering teams in the full lifecycle development of integrated hardware/software systems, including 3,000+ bodycams for law enforcement.
- Managed project constraints for government contracts, ensuring strict compliance with regulations, quality standards, and deployment schedules across multiple cities.

- Oversaw operations, deployment, and support workflows, ensuring high system reliability and successful implementation for mission-critical applications.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia.
A SaaS provider developing and managing POS and business management software for over 1,000 small businesses in the retail and wellness industries.
- Directed the full software development life cycle (SDLC) for a core SaaS product, managing a 30-person on-site technical team from concept to launch.
- Led the technical integration of complex systems including biometrics and payment processing, enhancing product value for over 1,000 businesses.
- Established operational support and release workflows, improving product stability and increasing customer retention across a large B2B user base.

IT Manager   07/2005 - 07/2012
Bodytech, Bogota, Colombia.
A leading health and fitness center chain in Latin America, focused on leveraging technology to enhance member experience and operational efficiency.
- Managed technology infrastructure deployment across 60+ new sites, including networking and access control systems, ensuring 100% operational readiness on opening day.
- Led the company-wide implementation of Microsoft Dynamics CRM & ERP systems, improving business operations and centralizing data management across three countries.
- Established and led the IT Service Desk, implementing support protocols that improved system uptime and increased internal user satisfaction scores.

PROFESSIONAL DEVELOPMENT
- **Agile Project Management**: Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management**: Certified Scrum Product Owner (CSPO).
- **Project Management**: Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI**: Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud**: Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages**: English, Spanish.

EDUCATION
- **Bachelor's Degree in Computer Engineering**: Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management**: EAN University, Bogota, Colombia.