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July 31st, 2024

Hiring Manager

ICU Medical

SUBJECT: Application for Project Manager - Professional Services at ICU Medical

Dear Hiring Manager,

I am writing to express my keen interest in the Project Manager - Professional Services position at ICU Medical, which I discovered on LinkedIn. With over 10 years of experience managing complex technical and service delivery projects, particularly within the healthcare industry, I am confident that my skills align perfectly with the requirements of this role.

In my previous roles, I have a demonstrated history of leading projects for healthcare clients, including delivering an AWS-based voice-to-text application for clinicians, integrating medical imaging devices (DICOM) for hospitals, and implementing nurse-call systems with RFID asset tracking. I am adept at managing the entire project lifecycle, from setting customer expectations and defining scope to managing budgets, timelines, resources, and risks to ensure on-time, on-budget delivery and high customer satisfaction.

My experience includes leading multi-disciplinary teams, managing multiple projects simultaneously, and presenting project status and outcomes to all levels of management. I am proficient with the tools essential for this role, including MS Project and SQL/database management, and I am passionate about leveraging technology to solve real-world clinical challenges.

I am excited by ICU Medical's mission to provide innovative clinical solutions and would welcome the opportunity to discuss how my background in project leadership and healthcare technology can contribute to your team's success.

Sincerely,

Sebastian Ochoa Alvarez