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July 24, 2025

Redtech Hiring Team

Redtech

SUBJECT: Application for Junior Business Project Manager – Data Insights at Redtech

Dear Redtech Hiring Team,

I am writing to express my keen interest in the Junior Business Project Manager – Data Insights role, as advertised on LinkedIn. With over 10 years of experience in project management, specializing in data-driven decision-making, budget management, and delivering actionable insights for executive leadership, I am confident I possess the skills to excel in this position and support your client's objectives.

My background includes extensive experience in:

- ****Reporting & Analytics:**** I have consistently delivered detailed reporting on project metrics, KPIs, and OKRs. At Globant, I translated complex project data into clear RAG status reports for C-level stakeholders, which is directly transferable to monitoring Standard Partner Consumption Metrics and Partner Pipeline Metrics for Azure.
- ****Budget Management & Fiscal Planning:**** I am proficient in managing project financials, including forecasting, budget oversight, and RFP analysis. My experience with both fixed-price and T&M engagements has equipped me with advanced skills in financial tracking and reporting, aligning with the budget management responsibilities of this role.
- ****Business Intelligence & Dashboards:**** I have hands-on experience developing and maintaining project dashboards and knowledge bases. I led a team at Banco de Chile that utilized Power BI to visualize data from a new data warehouse, providing critical business insights.

I am an adaptive and results-oriented professional dedicated to enhancing business operations through meticulous planning and insightful analysis. I am eager to bring my expertise in project management and data insights to Redtech and your client.

Thank you for your time and consideration. I look forward to discussing how my skills and experience can benefit your team.

Sincerely,

[Your Name] CAREER_SUMMARY: Adaptive Project Manager with 10+ years of experience delivering complex digital transformations. Expert in driving data-driven insights, managing budgets, and creating actionable reports for executive leadership. Skilled in Agile methodologies and cloud technologies, with a focus on enhancing business operations and financial performance. SKILLS_TITLE_1: Project & Data Management SKILLS_DESC_1: Agile (SAFe, Scrum, Kanban), Waterfall, Budget Management, Fiscal Planning, Forecasting, RFP Analysis. SKILLS_TITLE_2: Business Intelligence & Analytics SKILLS_DESC_2: Power BI, KPI & OKR Reporting, Data-Driven Insights, Performance Metrics, Executive Dashboards. SKILLS_TITLE_3: Technology & Platforms

SKILLS_DESC_3: Azure, GCP, AWS, Jira, Confluence, SharePoint, Advanced Excel, Google AI, Generative AI. SKILLS_TITLE_4: Leadership & Stakeholder Management SKILLS_DESC_4: C-Level Reporting, Cross-Functional Team Leadership, Stakeholder Engagement, Chief of Staff (COS) Support. JOB_TITLE_GLOBANT: Project Manager COMPANY_SUMMARY_GLOBANT: A digitally native consulting company reinventing business through innovative technology solutions, specializing in AI-powered software development and large-scale digital transformation. COMPANY_BULLET_1_GLOBANT: Managed project budgets and financials for Royal Caribbean, ensuring fixed-price engagements remained profitable while delivering features for guest-facing apps on time. COMPANY_BULLET_2_GLOBANT: Delivered quarterly business reviews and performance reports to C-level stakeholders, translating complex project data into actionable RAG status indicators and insights. COMPANY_BULLET_3_GLOBANT: Improved e-commerce platform performance by 40% for Dick's Sporting Goods by leading the implementation of Core Web Vitals and optimizing quarterly roadmaps. JOB_TITLE_MANGOSOFT: Technical Project Manager COMPANY_SUMMARY_MANGOSOFT: A software development firm creating bespoke digital solutions. Specializes in cloud services, big data, and media streaming applications for international clients. COMPANY_BULLET_1_MANGOSOFT: Delivered KPI and OKR-based reporting on a weekly, monthly, and quarterly basis, providing key business insights for media and healthcare clients. COMPANY_BULLET_2_MANGOSOFT: Led end-to-end implementation of a media streaming service for Concacaf, managing project budgets and delivering a platform for live matches and statistics. COMPANY_BULLET_3_MANGOSOFT: Managed cloud data migration projects for healthcare clients, using AWS services to transfer and process medical imaging data, improving data accessibility. JOB_TITLE_TIPI: Technical Project Manager COMPANY_SUMMARY_TIPI: A technology company developing integrated hardware and software solutions, specializing in IoT devices and management platforms for public safety and healthcare sectors. COMPANY_BULLET_1_TIPI: Directed the full SDLC for a bodycam system for the Colombian Police, ensuring on-time delivery and compliance with government contract requirements. COMPANY_BULLET_2_TIPI: Provided detailed project reporting and analytics to leadership, tracking progress against budget and timeline for a 3,000-unit bodycam deployment. COMPANY_BULLET_3_TIPI: Implemented an RFID asset tracking system in over 10 hospitals, delivering actionable data on equipment location and reducing manual search times for staff. JOB_TITLE_ITBIGBOSS: Technical Project Manager COMPANY_SUMMARY_ITBIGBOSS: A software house that developed and scaled a SaaS POS platform for over 1,000 small businesses in the retail, fitness, and health industries. COMPANY_BULLET_1_ITBIGBOSS: Oversaw the complete SDLC for a SaaS POS product, managing feature development, integrations, and reporting analytics for a diverse client base. COMPANY_BULLET_2_ITBIGBOSS: Managed project financials and resource allocation for a 30-person team, ensuring profitability and sustainable growth of the SaaS business model. COMPANY_BULLET_3_ITBIGBOSS: Directed integration of the POS system with accounting apps and tax services, automating financial reporting for clients and improving their operational efficiency. JOB_TITLE_BODYTECH: IT Manager COMPANY_SUMMARY_BODYTECH: A leading health and fitness center chain in Latin America, transforming member wellness through technology-driven services across over 60 locations in three countries. COMPANY_BULLET_1_BODYTECH: Managed the IT budget and infrastructure deployment for over 60 sites, overseeing network, CCTV, and CRM systems to support all business operations. COMPANY_BULLET_2_BODYTECH: Led the implementation of Dynamics CRM & ERP, creating centralized reporting systems that provided actionable insights into membership and billing data. COMPANY_BULLET_3_BODYTECH: Established and led the IT Service Desk, improving system uptime and support ticket resolution rates for all corporate and fitness center locations.