

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex technology transformations in the banking and finance industry. Expert in managing large-scale system migrations, cloud initiatives, and full SDLC projects. Strengths in financial oversight, risk mitigation, and executive stakeholder reporting for long-term, mission-critical engagements.

KEY SKILLS

- **Project Management & Methodologies:** Agile (SAFe, Scrum, Kanban), Hybrid-Waterfall, Project Planning, Risk Management, Budgeting, Roadmapping, KPI/OKR Tracking.
- **Banking & Financial Systems Project Experience:** Financial App Development, Datacenter Migration (On-Prem to Cloud), Data Ingestion & Warehousing, Full SDLC Management.
- **Technology & Platform Expertise:** System Integration, Cloud Platforms (GCP, AWS), API Utilization, Database Management (SQL, Oracle), Generative AI, Java, React.
- **Leadership & Stakeholder Management:** C-Level Reporting, Cross-functional Team Leadership (100+), Vendor Management, RFP & Proposal Development, Stakeholder Engagement.

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company offering innovative technology solutions. Specializes in AI-powered software development and consulting to reinvent industries and create transformative user experiences.

- Led a project for Banco de Chile, managing a +100-person team in a datacenter migration and financial app development, ensuring delivery against quarterly KPIs.
- Directed the end-to-end project lifecycle for Royal Caribbean, launching an AI-powered chatbot and guest service features, coordinating three global teams to meet deadlines.
- Improved Dick's Sporting Goods e-commerce platform performance by 40% through strategic planning and execution, enhancing customer experience and driving online sales growth.

Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A software development firm creating custom solutions leveraging cloud services, big data, and AI for the media, healthcare, and sports industries.

- Managed the end-to-end development of a media streaming platform for Concacaf, integrating AWS services for live events and delivering on a fixed-price contract.
- Led development of a voice-to-text application and DICOM imaging integration for multiple hospitals, improving clinical documentation efficiency and data accessibility for physicians.
- Oversaw project definition, staffing, and scrum methodology implementation for 10+ member teams, successfully improving delivery timelines and overall product quality for clients.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

A technology company delivering integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare sectors.

- Directed the full SDLC for a bodycam system for the Colombian Police, successfully deploying over 3,000 devices and a real-time management platform.
- Led a project to develop and implement an RFID asset tracking and nurse call system across 10+ hospitals, improving patient response times.

- Managed project constraints for government contracts, ensuring on-time delivery, quality assurance, and compliance with strict public sector regulations and requirements.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider that developed and scaled a comprehensive POS solution for over 1,000 small businesses in the retail, restaurant, and fitness industries.

- Led the entire software development life cycle for a POS SaaS platform, integrating payment processing, inventory management, and CRM features for diverse SMBs.
- Directed product implementation and customization for over 1,000 businesses across Latin America, achieving high adoption rates and increasing customer retention through tailored solutions.
- Managed a 30-person development team, providing hands-on technical leadership and overseeing operations, support, and release management to ensure system stability and growth.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, operating over 60 locations across Colombia, Peru, and Chile with a focus on wellness.

- Led the enterprise-wide implementation of Microsoft Dynamics CRM & ERP systems, streamlining billing and customer management operations across 60+ international sites.
- Managed the full life cycle for a custom access control system using biometrics, increasing security and automating member check-in for thousands of users daily.
- Directed IT infrastructure and service desk operations, ensuring a 99% system uptime for networking, telephony, and CCTV across all company locations.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.