

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading large-scale technical infrastructure projects, including datacenter migrations and multi-site rollouts for global organizations. Expert in end-to-end project delivery, from planning and RFP management to financial oversight and risk mitigation. Excels at translating complex requirements into executable plans and delivering clear, data-driven reports to executive leadership. Skilled in managing projects across the finance, public safety, and retail industries, ensuring delivery of mission-critical systems.

KEY SKILLS

- **Project & Program Management:** End-to-End Project Lifecycle, Risk Management, Budgeting & Cost Control, RFP & Contract Management, Stakeholder Reporting, Earned Value KPIs.
- **Infrastructure & Technical Expertise:** Datacenter Migration (On-prem to GCP), Multi-Site Infrastructure Deployment, Cloud Platforms (AWS, GCP), Systems Engineering, Hardware/Software Integration.
- **Methodologies & Frameworks:** Waterfall, Hybrid, Kanban, Scrum, SAFe; PMP/PMI principles.
- **Tools & Collaboration:** MS Project, Jira, Confluence, Excel (Advanced), MS Teams, Slack.

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digital consulting firm that helps enterprise organizations reinvent themselves through innovative technology and AI-powered solutions to foster growth and user-centric experiences.

- Led a complex datacenter migration from on-premise to GCP for Banco de Chile, ensuring seamless transition and data integrity for critical financial systems.
- Managed a multi-million dollar project portfolio for clients like Royal Caribbean, overseeing planning, budget, and risk to deliver new AI-driven digital products.
- Served as the single source of truth for C-level stakeholders, translating complex project data into clear RAG status reports and KPIs.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A software development firm creating custom cloud solutions for media and healthcare, leveraging AWS to build scalable, data-intensive, and high-availability applications.

- Directed projects integrating medical devices with AWS, managing the secure transfer of DICOM and HL7 V2 data for multiple hospital systems.
- Managed the full contract lifecycle from RFP analysis to team staffing for 10+ engineers, delivering fixed-price AWS cloud projects on-time and within budget.
- Implemented hyper-care and production support models for newly launched media streaming and healthcare platforms, significantly improving system stability and user satisfaction.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

A technology company specializing in integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare sectors.

- Led end-to-end delivery of an integrated hardware/software solution for the Colombian Police, deploying and supporting over 3,000 bodycam devices nationwide.
- Oversaw the entire project lifecycle for government contracts, from planning and firmware development to deployment and operations of mission-critical infrastructure.

- Managed the implementation of IoT device networks (Bluetooth, RFID) across 10+ hospitals, improving operational workflows and reducing patient wait times.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider delivering a comprehensive POS and business management platform with custom hardware integrations for over 1,000 businesses across LATAM.

- Directed the full SDLC for a SaaS platform, including its integration with physical hardware such as biometric scanners, printers, and access control turnstiles.
- Scaled platform operations to support over 1,000 businesses, managing software releases, customer support workflows, and achieving 99.5% system uptime.
- Provided hands-on technical leadership, leading code reviews and release management to ensure high-quality, reliable delivery for a diverse B2B client base.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, operating over 60 locations with a strong focus on technology-driven member experiences.

- Managed the technology infrastructure lifecycle for 60+ sites across 3 countries, including networking, IP phoning, CCTV, and physical access control systems.
- Led the enterprise-wide technical implementation of Microsoft Dynamics CRM & ERP, coordinating vendors and internal teams to ensure a successful operational rollout.
- Established and led the IT Service Desk, defining operational procedures that improved ticket resolution rates by 30% for all corporate locations.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.