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July 2, 2024 Pace Hiring Team Pace

SUBJECT: Application for Senior Project Manager II / Account Manager at Pace

Dear Pace Hiring Team,

I am writing to express my keen interest in the Senior Project Manager II / Account Manager position at Pace, as advertised on LinkedIn. With over 10 years of experience managing complex digital projects and cultivating strong client relationships, I am confident in my ability to deliver the quality assets and exceptional internal collaboration this role requires.

My background has been centered on leading the end-to-end delivery of diverse digital products, including websites, mobile applications, social media integrations, and AI-driven marketing tools. I am adept at partnering with clients to define project scope, establish clear objectives, and ensure deliverables align with their core business goals. This involves translating client needs into actionable plans for creative, technical, and performance media teams.

I am an expert in Agile and Scrum methodologies and proficient with project management tools like Jira, and I am a quick learner for new platforms like Workfront. A key strength is managing project constraints—budget, schedule, and scope—while maintaining transparent communication with clients through regular status updates and financial reporting. My experience at Globant involved managing portfolios for clients like Royal Caribbean and Dick's Sporting Goods, where I directly improved platform performance and enhanced customer engagement.

I am enthusiastic about the opportunity to contribute to Pace's reputation for creating better customer experiences. Thank you for your time and consideration. I look forward to discussing how my skills and experience can benefit your team.