## **SEBASTIAN OCHOA ALVAREZ**

Orlando, FL · (786) 475-0772

 $sebastian.ochoa.alvarez@gmail.com \cdot www.linkedin.com/in/sebastianochoaalvarez\\$ 

July 2, 2025 Lauren Muttel Med-Metrix

**SUBJECT:** Application for Project Manager at Med-Metrix

Dear Lauren Muttel,

I am writing to express my strong interest in the Project Manager position at Med-Metrix, which I discovered on LinkedIn. With over 10 years of experience managing the end-to-end implementation of complex software solutions, particularly within the healthcare sector, my background aligns perfectly with the requirements of this role.

My career includes directly managing projects for hospitals and clinics, where I led the implementation of medical imaging integrations (DICOM), voice-to-text solutions for physicians, and patient data systems compliant with HL7 standards. I am experienced in overseeing the full project lifecycle for proprietary software, similar to your Med-Metrix Revenue Cycle Tech Stack, ensuring a seamless transition for clients from planning and discovery through to go-live and support.

In my previous roles, I have consistently demonstrated the ability to lead customer-facing meetings with stakeholders at all levels, including C-suite executives, and to collaborate effectively with cross-functional teams of subject matter experts, developers, and sales professionals. I excel at translating customer needs into actionable project plans, managing dependencies, mitigating risks, and ensuring projects meet revenue and delivery targets.

My approach is adaptive and results-oriented, with a strong emphasis on detailed documentation, clear communication, and fostering trusted partnerships with clients. I am confident that my skills in project management, combined with my direct experience in healthcare technology and HIPAA compliance, make me an excellent candidate to contribute to your team's success.

Thank you for your time and consideration. I have attached my CV for your review and welcome the opportunity to discuss my qualifications further.

Sincerely,

Andres Suarez