

## SEBASTIAN OCHOA ALVAREZ

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### **PROFESSIONAL SUMMARY**

Adaptive Project Manager with 10+ years of experience leading large-scale, cross-functional IT projects from inception to completion. Expert in gathering business requirements and managing budgets, risks, and schedules using Agile, Waterfall, and Hybrid frameworks. Excels at stakeholder communication and C-level reporting, delivering solutions across healthcare, finance, and retail.

### **KEY SKILLS**

- **Project Management Methodologies:** Agile (SAFe, Scrum, Kanban), Waterfall, Hybrid Models, SDLC, Risk & Change Management
- **Business Analysis & Planning:** Requirements Gathering & Documentation, RFP Analysis, Roadmapping, KPI & OKR Tracking, Estimation
- **Stakeholder & Financial Management:** C-Level Reporting, Vendor Management, Budget & Cost Control, Stakeholder Engagement, Team Leadership
- **Technical & Tools Proficiency:** MS Project, Jira, Confluence, MS Office Suite (Visio, PowerPoint), Cloud (AWS, GCP), AI Solutions

### **PROFESSIONAL EXPERIENCE**

#### **Project Manager**

08/2021 - 07/2025

**Globant**, Medellin, Colombia

*A digitally native consulting company reinventing business through innovative technology and AI-driven solutions for global enterprise clients across multiple industries.*

- Led large-scale digital transformation programs for clients like Royal Caribbean, managing distributed teams of up to 100 engineers to ensure on-time, on-budget delivery.
- Drove program performance for Dick's Sporting Goods, achieving a 40% boost in e-commerce efficiency through adaptive quarterly roadmaps and PI Planning execution.
- Managed end-to-end project lifecycles, from RFP analysis and requirements gathering to C-level reporting and financial oversight for banking and retail clients.

#### **Technical Project Manager**

01/2020 - 07/2021

**Mango Soft**, Miami, FL.

*A software development firm specializing in cloud services, big data solutions, and custom applications for the media, sports, and healthcare industries.*

- Managed development of cloud-based media platforms for Concacaf, integrating live streaming and AWS services, leading to increased fan engagement and content delivery.
- Oversaw healthcare IT projects, including voice-to-text applications and DICOM imaging integrations, improving diagnostic workflows and reducing clinician documentation time.
- Implemented Scrum methodologies and defined project roadmaps for fixed-price contracts, ensuring clear requirements, timely delivery, and successful product launches for all clients.

#### **Technical Project Manager**

01/2019 - 12/2019

**TIPI**, Medellin, Colombia.

*An innovative technology company delivering integrated hardware and software solutions for law enforcement, public safety, and healthcare sectors.*

- Led the end-to-end development of a bodycam system for the Colombian Police, delivering over 3,000 units under strict government contract compliance regulations.
- Directed the entire SDLC for management software, including requirements definition, development, and release management, enhancing operational efficiency for law enforcement agencies.

- Managed deployment of SaaS nurse-call systems in over 10 hospitals, improving patient response times and streamlining clinical communication through reliable IoT technology.

### **Technical Project Manager**

08/2012 - 12/2018

**IT Big Boss Software House**, Medellin, Colombia.

*A software-as-a-service (SaaS) provider delivering customizable Point-of-Sale (POS) and management solutions for businesses in retail, fitness, and hospitality.*

- Spearheaded the full product lifecycle for a SaaS POS system, growing the user base to over 1,000 small businesses across Latin America.
- Led all technical and operational aspects, from hands-on coding and releases to customer support, resulting in high client retention and product stability.
- Integrated diverse technologies like biometrics and payment processing into the platform, expanding product features and increasing market competitiveness for all clients.

### **IT Manager**

07/2005 - 07/2012

**Bodytech**, Bogota, Colombia.

*A leading health and fitness center chain in Latin America, dedicated to well-being through professional training services and advanced facility technology.*

- Managed technology infrastructure and IT operations across 60+ sites in three countries, ensuring 99% system uptime for critical business and member-facing functions.
- Led the development of a custom CRM and billing platform, automating processes and improving member data management for a rapidly growing user base.
- Directed the corporate implementation of Microsoft Dynamics CRM & ERP, centralizing business operations and providing a unified platform for sales, service, and finance.

## **PROFESSIONAL DEVELOPMENT**

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

## **EDUCATION**

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.