

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 2, 2025

PulsePoint Hiring Team

PulsePoint

SUBJECT: Application for Technical Delivery Manager at PulsePoint

Dear PulsePoint Hiring Team,

I am writing to express my keen interest in the Technical Delivery Manager position, as advertised on LinkedIn. With over 10 years of experience in leading technical projects and distributed development teams, particularly within the healthcare and technology sectors, my background aligns closely with the requirements of this role.

My career has been focused on managing the full software development lifecycle using Agile methodologies like Scrum and Kanban. I have a strong record of facilitating communication across cross-functional teams, managing project scopes, timelines, and dependencies, and using tools like Jira and Confluence to ensure transparency and process adherence. At Mango-Soft, I led the delivery of several healthcare technology solutions, including voice-to-text applications and AWS-based medical imaging integrations, directly improving operational efficiency for clinicians.

As a Certified ScrumMaster (A-CSM, CSM) with deep experience in process improvement, I am adept at guiding teams to adopt best practices in software development and deployment. I thrive in fast-paced, collaborative environments and excel at managing multiple concurrent projects, mitigating risks, and ensuring all stakeholders are aligned towards successful delivery.

I am confident that my skills in technical project management and my experience in the healthcare technology space make me a strong candidate to contribute to PulsePoint's mission. Thank you for your time and consideration. I look forward to discussing my qualifications further.

Sincerely,

Juan Garcia