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August 1st, 2025

Hiring Manager

ApTask

**SUBJECT:** Application for Delivery Manager at ApTask

Dear Hiring Manager,

I am writing to express my strong interest in the Delivery Manager position at ApTask, as advertised on LinkedIn. With over 10 years of experience leading complex IT project deliveries, particularly within the banking and financial services sector, my background aligns perfectly with the requirements of this role.

In my role as a Technical Project Manager at Globant, I led the successful delivery of large-scale technology implementations for financial clients like Banco de Chile. This involved managing a team of over 100 professionals, ensuring adherence to strict compliance and governance standards, and delivering key digital transformation initiatives. I am an expert in a range of methodologies, including Agile, Scrum, and Waterfall, and I hold SAFe, A-CSM, and CSPO certifications.

My experience includes defining project scope, managing resources and budgets, mitigating risks, and providing clear, concise status reports to executive stakeholders. I am adept at acting as the central point of contact between clients, technical teams, and business leaders to ensure project objectives are met on time and to the highest quality. I am confident that my leadership skills and proven track record in the BFSI domain make me an ideal candidate for this opportunity.

Thank you for your time and consideration. I look forward to discussing how my experience can benefit your team.

Sincerely,

Sebastian Ochoa Alvarez