

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex projects in the medical device and healthcare industries. Expert in managing the full project lifecycle for hardware and software solutions, from initiation to delivery. Excels at coordinating with internal supply chains, sales teams, and external customers to ensure seamless implementation and training. Strong ability to lead cross-functional teams and drive project success in customer-facing roles, ensuring high stakeholder satisfaction and on-time delivery.

KEY SKILLS

- **Project & Program Management:** Full Project Lifecycle Management, Stakeholder Engagement, Risk & Scope Management, Budgeting, Cross-Functional Leadership, KPI & OKR Tracking
- **Domain Expertise:** Medical Device Implementation, Healthcare IT, Clinical Workflows, Supply Chain Coordination, Customer-Facing Engagement, B2B SaaS
- **Methodologies & Tools:** Agile, Scrum, Kanban, SAFe, Waterfall, Hybrid Models, Jira, Confluence, Asana, MS Teams
- **Certifications:** A-CSM, CSM, CSPO, SAFe 6 Agilist, Google Project Management, Google Generative AI Leader
- **Languages:** Spanish

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company offering innovative technology solutions. Focuses on AI-powered software development and consulting to reinvent industries and enhance customer experiences.

- Directed program delivery for Royal Caribbean, enhancing the guest journey by managing development and release of onboard digital services and AI-powered applications.
- Led a 30+ person team to enhance Dick's Sporting Goods' e-commerce platform, improving Core Web Vitals and boosting site performance by 40%.
- Managed a 100+ member team for Banco de Chile, overseeing a data center migration to GCP and implementing a hybrid Scrum methodology for efficiency.
- Orchestrated PI Planning and quarterly roadmaps across portfolios, managing budget, scope, and risks to ensure on-time delivery and C-level stakeholder alignment.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A software consultancy specializing in cloud services and custom development for the media and healthcare industries.

- Managed implementation of medical imaging and surgery management solutions for multiple hospitals, directly engaging with clinical staff to ensure seamless integration.
- Coordinated the transfer of medical device data (DICOM) to AWS and integrated systems using HL7 V2, improving data accessibility for healthcare professionals.
- Led development of a voice-to-text app for medical procedures, reducing clinician documentation time and enhancing operational workflow efficiency within surgical environments.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology firm developing integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led deployment of 3,000+ bodycams for law enforcement, managing hardware installation, firmware updates, and backend software implementation across multiple cities.
- Directed implementation of patient-call and asset tracking (RFID) systems in 10+ clinics, coordinating hardware installation and integration with existing hospital software.
- Managed the full SDLC for integrated solutions, leading technical teams and establishing operational support workflows for large-scale hardware and software deployments.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A SaaS provider delivering specialized POS and business management software for the retail, restaurant, and health & fitness sectors.

- Led the full SDLC for a SaaS POS platform, implementing and customizing the solution for over 1,000 small businesses across Latin America.
- Managed technical integrations with third-party hardware, including biometrics, turnstiles, and payment devices, ensuring seamless operational functionality for clients.
- Directed development and operations support teams, providing hands-on technical leadership in coding, release management, and quality assurance to drive product improvements.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist

01/2025

Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)

08/2024

Scrum Alliance

Certified Scrum Product Owner (CSPO)

09/2023

Scrum Alliance

Certified ScrumMaster (CSM)

07/2022

Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.