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July 30th, 2025

Hiring Manager

Apex Companies

SUBJECT: Application for Senior Project Manager, Transportation at Apex Companies

Dear Hiring Manager,

I am writing to express my keen interest in the Senior Project Manager, Transportation role at Apex Companies, as advertised on LinkedIn. Your firm's impressive growth and reputation for project excellence in the AEC industry are precisely the environment where I thrive.

While my professional background is rooted in technology and digital transformation, the core of my 10+ years of experience has been dedicated to the principles you seek: meticulous project management, rigorous financial oversight, and robust client relations. In my role as a Senior Project Manager in a fast-paced consulting environment, I have been directly responsible for planning and managing multi-million dollar projects, maintaining budgets and schedules, and ensuring project advancement from conception to completion.

My experience includes preparing detailed project scopes and budgets for proposals, managing and mentoring large, globally distributed teams, and serving as the primary point of communication for clients, including C-level stakeholders and public sector entities. I have a strong record of managing projects within complex, regulated industries, which has honed my ability to navigate the standards and submission processes required by government and regional agencies.

I am confident that my adaptive project management approach and my expertise in guiding projects to successful outcomes are highly transferable and would allow me to quickly deliver value to your team and your clients. I am eager to discuss how my leadership skills and project execution expertise can support the continued growth of Apex Companies.

Thank you for your time and consideration.

Sincerely,

Sebastian Ochoa Alvarez