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July 30th, 2025 Vinay Ram Cyber Sphere LLC

SUBJECT: Application for Scrum Master at Cyber Sphere LLC

Dear Vinay Ram,

I am writing to express my strong interest in the Scrum Master position with your client, as advertised on LinkedIn. With over 10 years of experience as a Scrum Master and specific expertise in leading AI and machine learning projects, I am confident I possess the skills and leadership required to excel in this role.

In my recent role at Globant, a key challenge was adapting standard agile frameworks to the unique, iterative nature of AI development for clients like Royal Caribbean. I addressed this by leading the implementation of a hybrid Scrum process tailored for AI/ML lifecycles. I coached data scientists and engineers on these adapted ceremonies, refined the AI product backlog with the Product Owner to prioritize model training and validation tasks, and actively managed project risks. This adaptive approach was instrumental in the successful, on-time delivery of a new Google AI chatbot, significantly enhancing the client's digital guest experience and customer engagement.

My background includes extensive experience facilitating Scrum ceremonies, coaching crossfunctional teams to high performance, and removing impediments to ensure the smooth delivery of complex technical solutions. I am passionate about leveraging agile principles to drive innovation in the AI space and am eager for the opportunity to help your client build and deliver impactful AI solutions.

Thank you for your time and consideration. I look forward to discussing how my experience in AI project delivery and agile leadership can benefit your client.

Sincerely,

Sebastian Ochoa Alvarez