

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex programs and digital transformations for global clients in retail, finance, and government sectors. Expert in managing the full project lifecycle, including budgets, schedules, scope, and risk for multi-million dollar initiatives. Excels at directing cross-functional teams, managing client and vendor relationships, and driving process improvements that enhance efficiency and deliver measurable results. Passionate about applying structured project management to achieve strategic business objectives and exceed stakeholder expectations.

KEY SKILLS

- **Project & Program Management:** Full Project Lifecycle Client & Stakeholder Management Vendor & Subcontractor Coordination Budget & Schedule Management Scope & Risk Mitigation Quality Assurance
- **Leadership & Strategy:** Cross-Functional Team Leadership (100+) C-Level Executive Reporting & Communication Performance Metrics (KPIs & OKRs) Process Improvement & Optimization Staffing & Resource Planning
- **Methodologies & Frameworks:** Agile Scrum Kanban SAFe Hybrid Waterfall
- **Tools & Certifications:** MS Office Suite (Teams, PowerPoint, Excel) Jira Confluence PMP (in progress) Certified SAFe 6 Agilist Advanced Certified ScrumMaster (A-CSM)
- **Languages:** Spanish

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting firm leveraging AI and innovative technologies to reinvent businesses through comprehensive software solutions for top-tier global clients.

- Directed a portfolio of projects for Royal Caribbean, managing budgets and coordinating with multiple vendors to deliver enhanced digital onboard guest services.
- Led the successful delivery of a program for Dick's Sporting Goods, improving e-commerce platform performance by 40% through rigorous Core Web Vitals optimization.
- Managed project constraints (scope, budget, schedule, quality) for a banking client, ensuring on-time delivery for a data center migration to Google Cloud.
- Oversaw full-cycle project staffing for teams of 100+ engineers, aligning talent with program needs to ensure successful execution for clients like Banco de Chile.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A software development firm specializing in cloud-native solutions, big data, and streaming services for media, sports, and healthcare industries.

- Managed end-to-end development of a media streaming platform for Concacaf, integrating AWS services and coordinating with stakeholders to launch new fan engagement features.
- Led project execution for healthcare clients, delivering an AWS Polly-based voice-to-text application that improved clinical documentation efficiency for physicians.
- Spearheaded proposal development and client relationship management, securing fixed-price contracts and defining project scope and deliverables for multiple new initiatives.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology company delivering integrated hardware and software solutions, specializing in public safety, IoT devices, and healthcare management systems.

- Led a complex project for the Colombian Police, delivering over 3,000 bodycam units and a supporting software management platform under a fixed-price government contract.
- Managed the entire software development lifecycle and operational support workflow, ensuring system reliability and compliance with stringent government client requirements.
- Directed the implementation of an RFID asset tracking system across 10+ hospitals, improving operational efficiency and communication for medical staff.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A SaaS provider of Point-of-Sale (POS) and business management software for over 1,000 small businesses in the retail, fitness, and health sectors.

- Directed the full product lifecycle for a SaaS POS system, leading to its successful adoption by over 1,000 small businesses across Latin America.
- Led a 30+ person team in the development and release of the core software, improving customer invoicing and inventory management processes.
- Managed integrations with third-party systems including payment processors and accounting apps, enhancing product value and expanding the customer base.

PROFESSIONAL DEVELOPMENT

Certified SAgile 6 Agilist

01/2025

Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)

08/2024

Scrum Alliance

Certified Scrum Product Owner (CSPO)

09/2023

Scrum Alliance

Certified ScrumMaster (CSM)

07/2022

Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.