SEBASTIAN OCHOA ALVAREZ
Orlando, FL · (786) 475-0772
sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex digital projects across global industries. Expert in delivering data-driven insights, managing budgets, and optimizing performance in cloud environments (AWS, GCP). Skilled in full-cycle project delivery, from strategic planning and financial oversight to executive reporting with KPIs and OKRs. Proficient in creating dashboards and managing stakeholder communications to drive business visibility and support C-level decision-making. Certified in SAFe, Scrum, and Cloud technologies, poised to deliver actionable analytics.

KEY SKILLS

- **Project & Financial Management**: Budget Management, Fiscal Planning & Forecasting, RFP Analysis, Risk Management, Resource Allocation, P&L Oversight
- **Data Analysis & Reporting**: Actionable Insights, KPI & OKR Tracking, Power BI Dashboards, Performance Metrics, C-Level Reporting, Confluence
- **Cloud & Technical Environments**: Azure, AWS, GCP, System Integrations, SDLC, AI/ML Solutions, Jira, SharePoint, SQL
- **Agile & PM Methodologies**: SAFe, Scrum of Scrums, Kanban, Scrum, Hybrid Waterfall, PMP/ PMI Practices

PROFESSIONAL EXPERIENCE

Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

A digitally native consulting company using AI and innovative technologies to reinvent businesses and deliver scalable software solutions for top-tier global clients.

- Managed portfolios for Royal Caribbean and Banco de Chile, delivering quarterly roadmaps with precise KPI/OKR reporting to C-level stakeholders, ensuring project alignment.
- Improved Dick's Sporting Goods' e-commerce performance by 40% through Core Web Vitals optimization, managing a +30-person team and project financials.
- Led planning and execution for a Google AI Chatbot at Royal Caribbean, managing budget, scope, and cross-functional teams to enhance guest services.

Technical Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL.

A software development firm specializing in cloud-native solutions, Big Data analytics, and streaming services for media, sports, and healthcare industries.

- Delivered a media and data platform for Concacaf on AWS, integrating streaming and analytics to enhance fan engagement and provide new revenue streams.
- Managed the end-to-end development of a voice-to-text application for healthcare professionals, leveraging AWS services to improve documentation efficiency and accuracy.
- Implemented Scrum methodologies and delivered weekly/monthly KPI reports, providing clear project visibility and ensuring on-time delivery for fixed-price contracts.

Technical Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia.

A technology provider developing integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors with custom IoT devices.

- Led the full SDLC for a bodycam system for the Colombian Police, deploying over 3,000 devices and ensuring compliance with government contracts.

- Directed the implementation of an RFID asset tracking and nurse call system in 10+ hospitals, improving operational workflows and patient response times.
- Led a 10-person team hands-on through development, from coding and code reviews to release management, ensuring high-quality product delivery under budget.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia.
A SaaS company I co-founded, delivering POS and management software to over 1,000 small businesses in the retail, fitness, and health industries.
- Drove the entire SDLC for a SaaS POS product, leading to adoption by over 1,000 small businesses by integrating payments, inventory, and CRM.
- Managed a 30-person on-site team and led all operational support, achieving high system uptime and customer satisfaction for our client base.
- Led technical integrations with biometrics, accounting apps, and government tax systems, expanding product functionality and market reach across LATAM.

IT Manager   07/2005 - 07/2012
Bodytech, Bogota, Colombia.
A leading health and fitness center chain with over 60 locations across Latin America, focused on providing premium wellness and training services.
- Managed IT infrastructure deployment across 60+ sites in Colombia, Peru, and Chile, including networking, security, and IP telephony systems.
- Led the technical implementation of Dynamics CRM & ERP, managing the project lifecycle and budget to centralize operations and member data.
- Directed the SDLC for a proprietary CRM and access control system, automating billing and improving member check-in processes for thousands of users.

PROFESSIONAL DEVELOPMENT
- **Agile Project Management**: Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management**: Certified Scrum Product Owner (CSPO).
- **Project Management**: Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI**: Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud**: Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages**: English, Spanish.

EDUCATION
- **Bachelor's Degree in Computer Engineering**: Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management**: EAN University, Bogota, Colombia.