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July 2, 2025

Intecrowd Hiring Team

Intecrowd LLC

**SUBJECT:** Application for Senior Certified Workday Project Manager at Intecrowd LLC

Dear Intecrowd Hiring Team,

I am writing to express my enthusiastic interest in the Senior Certified Workday Project Manager position at Intecrowd LLC, as advertised on LinkedIn. With over 10 years of experience managing complex, large-scale enterprise system implementations in a consulting capacity, I am confident that my skills align perfectly with the key expectations of this role.

My background includes successfully leading implementations of enterprise systems like SAP and Microsoft Dynamics, which closely parallel the challenges and methodologies of a Workday deployment. I have a strong record of managing the entire project lifecycle, from participating in the sales cycle and developing SOWs to governing project scope, budget, and timelines to ensure profitable, on-time delivery. My experience at Globant involved managing multiple simultaneous projects for enterprise clients, mentoring project teams, and maintaining exceptional client satisfaction, which are all central to this role.

I am adept at working in partnership with clients to facilitate the adoption of best practices and identify new service opportunities, skills I have honed while managing projects in the finance, retail, and healthcare sectors. While my direct certification is not in Workday, my extensive collection of certifications in Agile, cloud platforms, and AI demonstrates my commitment to continuous learning and my ability to quickly master new technologies and methodologies. I am eager to achieve Workday certification and become an expert in your implementation approach.

I am excited by Intecrowd's reputation for partnership and delivering maintainable, efficient solutions. I am eager to bring my adaptive project management approach and business development skills to your team. Thank you for your time and consideration. I look forward to discussing how I can contribute to your projects' success.

Sincerely, [Your Name] CAREER\_SUMMARY: Adaptive Senior Project Manager with 10+ years of experience leading complex ERP (SAP) and system implementations for enterprise clients in a consulting environment. Expert in managing the full project lifecycle from SOW development to profitable delivery, ensuring client partnership and C-level stakeholder alignment. Skilled in Agile (SAFe, Scrum) and traditional methodologies to deliver efficient, scalable solutions and foster a culture of continuous improvement. SKILLS\_TITLE\_1: Enterprise System Implementation & Project Management SKILLS\_DESC\_1: SAP & Salesforce CRM Implementation; Full Lifecycle Project Management; SOW & Change Order Management; Budget & Profitability Control; Risk Mitigation; Executive Reporting. SKILLS\_TITLE\_2: Client & Stakeholder Management SKILLS\_DESC\_2: Management Consulting; Client Partnership & Engagement; C-Level Communication; Business Development; Service Sales Cycle; Best Practice Adoption & Mentoring. SKILLS\_TITLE\_3: Methodologies & Team Leadership SKILLS\_DESC\_3: SAFe, Scrum, Kanban, Waterfall, Hybrid; Project Governance & Checkpoint Compliance; Project Staffing & Planning; Team Leadership &

Mentoring; Continuous Education Culture. SKILLS\_TITLE\_4: Technical & Business Acumen SKILLS\_DESC\_4: Business Process Analysis (HR, Payroll, Financials); Cloud Platforms (AWS, GCP); SDLC; AI Solutions; Data Migration Strategy; Computational Thinking. JOB\_TITLE\_GLOBANT: Senior Project Manager COMPANY\_SUMMARY\_GLOBANT: A digitally native consulting firm using AI and technology to reinvent business. Delivers innovative software products and digital transformation for global enterprise clients. COMPANY\_BULLET\_1\_GLOBANT: Led complex system integrations for Royal Caribbean, managing project P&L, governance, and scope to ensure profitable, on-time delivery of enterprise-level digital solutions. COMPANY\_BULLET\_2\_GLOBANT: Drove a 40% performance boost for Dick's Sporting Goods' e-commerce platform by leading cross-functional teams and implementing adaptive quarterly roadmaps and PI Planning. COMPANY\_BULLET\_3\_GLOBANT: Directed RFP analysis, proposal development, and staffing for portfolios of 150+ engineers, aligning project plans with client business goals in finance and retail. JOB\_TITLE\_MANGOSOFT: Technical Project Manager COMPANY\_SUMMARY\_MANGOSOFT: A software development consultancy specializing in cloud, Big Data, and AI solutions for the media and healthcare sectors, delivering custom applications and integrations. COMPANY\_BULLET\_1\_MANGOSOFT: Managed end-to-end implementation of a media streaming platform for Concacaf, integrating multiple AWS services and delivering the product from SOW to production. COMPANY\_BULLET\_2\_MANGOSOFT: Led the deployment of a voice-to-text application for healthcare clients using AWS AI, improving physician efficiency and ensuring secure data handling. COMPANY\_BULLET\_3\_MANGOSOFT: Orchestrated project planning, staffing, and client engagement for teams of 10+, consistently delivering fixed-price projects within budget, fostering strong partner relationships. JOB\_TITLE\_TIPI: Technical Project Manager COMPANY\_SUMMARY\_TIPI: An integrated technology firm developing custom hardware and software solutions, including IoT devices and management platforms for public safety and healthcare organizations. COMPANY\_BULLET\_1\_TIPI: Directed the full SDLC for a bodycam and evidence management system for law enforcement, successfully deploying over 3,000 devices and ensuring government contract compliance. COMPANY\_BULLET\_2\_TIPI: Led development of an integrated nurse-call system with RFID asset tracking, improving patient communication and operational efficiency across 10+ hospital installations. COMPANY\_BULLET\_3\_TIPI: Defined project constraints and managed operations, ensuring the reliability and successful adoption of integrated hardware/software solutions, leading to high client satisfaction. JOB\_TITLE\_ITBIGBOSS: Technical Project Manager COMPANY\_SUMMARY\_ITBIGBOSS: A SaaS provider that developed and supported a comprehensive POS and business management platform for over 1,000 small businesses in the LATAM market. COMPANY\_BULLET\_1\_ITBIGBOSS: Spearheaded the complete SDLC for a SaaS POS platform, growing the user base to over 1,000 businesses by leading development, implementation, and support. COMPANY\_BULLET\_2\_ITBIGBOSS: Managed integrations with payment processors, biometrics, and accounting apps, enhancing product value and automating key customer business operations, increasing adoption. COMPANY\_BULLET\_3\_ITBIGBOSS: Led a 30+ person team in an adaptive environment, directly contributing to coding and releases to meet diverse needs of retail and service clients. JOB\_TITLE\_BODYTECH: IT Manager COMPANY\_SUMMARY\_BODYTECH: A leading health and fitness center chain in Latin America, operating over 60 sites across multiple countries, focused on operational and technological excellence. COMPANY\_BULLET\_1\_BODYTECH: Led the technical implementation of Microsoft Dynamics CRM & ERP, improving billing accuracy and member data management across the 60+ site enterprise. COMPANY\_BULLET\_2\_BODYTECH: Managed the full IT infrastructure lifecycle for 60+ new sites, including networking, security, and service desk, achieving high system uptime and support. COMPANY\_BULLET\_3\_BODYTECH: Directed the SDLC for a proprietary access control system with biometrics, enhancing facility security and streamlining member check-in for thousands of users daily.