SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience organizing complex projects and building operational frameworks for ventures in hospitality, retail, and healthcare. Expert in translating visionary concepts into actionable goals and developing foundational systems like SOPs, budgets, and hiring plans. Skilled in Agile and traditional methodologies, with a focus on steering crossfunctional teams to successfully deliver on strategic initiatives from initial concept through to launch and execution.

KEY SKILLS

- **Project & Operations Management**: Strategic Planning, Task Coordination, Timeline Management, SOP Development, Budget Management, Risk Mitigation
- **Team & Stakeholder Leadership**: Cross-Functional Team Coordination, Stakeholder Communications, Hiring & Staffing Plans, Vendor Management, Executive Reporting
- **Methodologies & Tools**: Agile, Scrum, Kanban, SAFe, Waterfall, Jira, Confluence, Asana, MS Teams, Slack
- **Technical & Domain Acumen**: SDLC, Cloud Services (AWS GCP), AI Solutions, System Integration, Retail, Healthcare, Hospitality, Finance
- Languages: Spanish

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting company that helps organizations reinvent themselves with AI and innovative software solutions to create a way forward.

- Coordinated project lifecycles for Royal Caribbean, translating visionary goals into actionable roadmaps that enhanced the onboard digital guest experience across four products.
- Led global teams of 100+ to deliver financial applications for Banco de Chile, defining scope, budget, and quality standards for a major datacenter migration.
- Drove a 40% performance improvement for Dick's Sporting Goods' e-commerce platform by implementing Core Web Vitals and optimizing team velocity with adaptive roadmaps.
- Developed and executed hiring plans to staff over 150 technical positions, building the highperformance teams needed to deliver on large-scale client engagements.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A software development firm specializing in delivering custom cloud-based solutions and big data services for media and healthcare clients.

- Coordinated end-to-end development of a media streaming platform for Concacaf, managing all tasks and timelines from initial RFP to successful production launch.
- Established foundational project structures for healthcare clients, creating SOPs for medical imaging integrations that improved data accessibility for clinical staff.
- Directed a team to deliver a voice-to-text AI application for physicians, successfully reducing documentation time and improving patient record accuracy.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology provider delivering integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors in Colombia.

- Led the full project lifecycle for a bodycam system for the Colombian Police, coordinating hardware and software development under strict government contracts.
- Organized the deployment and support operations for 3,000+ bodycams, establishing manageable weekly goals that ensured high system uptime and field reliability.
- Managed the rollout of an RFID asset tracking system across 10+ hospitals, improving operational efficiency and significantly reducing asset loss.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A SaaS company I founded, providing POS and management software for over 1,000 small businesses in the LATAM retail and wellness market.

- Directed the entire SDLC for a flagship POS product, building a scalable SaaS platform from the ground up for the fitness and restaurant industries.
- {{COMPANY_BULLET_2_ITBIGBOSS}}
- Led a 30-person team and managed product integrations with payment processors and accounting apps, increasing the product's marketability and user adoption rate.

PROFESSIONAL DEVELOPMENT

FROI ESSIGNAL DEVELOPMENT	
Certified SAFe 6 Agilist	01/2025
Scaled Agile, Inc	
Advanced Certified ScrumMaster (A-CSM) Scrum Alliance	08/2024
Certified Scrum Product Owner (CSPO) Scrum Alliance	09/2023
Certified ScrumMaster (CSM) Scrum Alliance	07/2022

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.