

**SEBASTIAN OCHOA ALVAREZ**

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July 31st, 2025

Hiring Manager

ABBYY

**SUBJECT:** Application for Technical Project Manager / Business Analyst at ABBYY

Dear Hiring Manager,

I am writing to express my strong interest in the Technical Project Manager / Business Analyst position at ABBYY, as advertised on LinkedIn. With over 10 years of experience in leading complex IT projects and a deep background in business analysis, I am confident that my skills align perfectly with the requirements of this hybrid role.

Throughout my career, I have successfully managed projects focused on AI-driven solutions, cloud infrastructure, and information security. My experience includes gathering business and technical requirements, performing impact analysis, and translating needs into actionable user stories in Jira. I have a consistent track record of defining and tracking KPIs and OKRs to create data-driven dashboards for C-level stakeholders, ensuring that projects deliver measurable business value and ROI.

My expertise in Agile methodologies (SAFe, Scrum) and my certifications in SAFe, Scrum, Google AI, and AWS are directly relevant to your needs. I am highly proficient in managing cross-functional teams to deliver digital transformation and infrastructure modernization projects on time and within budget. I am particularly excited by ABBYY's focus on purpose-built AI and intelligent automation and am eager to contribute my experience to your team.

Thank you for considering my application. I look forward to the opportunity to discuss how I can contribute to ABBYY's continued success.

Sincerely,

Sebastian Ochoa Alvarez