## **SEBASTIAN OCHOA ALVAREZ**

Orlando, FL · (786) 475-0772

 $sebastian.ochoa.alvarez@gmail.com \cdot www.linkedin.com/in/sebastianochoaalvarez\\$ 

July 30th, 2025 Hiring Manager Client via LinkedIn

**SUBJECT:** Application for SAP Project Manager at Client via LinkedIn

Dear Hiring Manager,

I am writing to express my keen interest in the SAP Project Manager position advertised on LinkedIn. My background in managing complex, cross-functional initiatives, particularly those involving SAP integrations and large-scale program governance, aligns perfectly with the requirements of this role.

In a recent role, my client needed to revamp their sales process, which required a complex integration with their core SAP system (Problem). I took charge of the project, leading three hybrid teams of developers and AI agents. I developed a detailed project plan, managed resource allocation, defined the scope, and facilitated communication between technical teams and business stakeholders to ensure alignment with organizational goals (Action). As a result, we successfully delivered the integrated solution on schedule, enabling a more efficient sales workflow and establishing a new, effective model for hybrid AI-human team collaboration (Result).

My experience encompasses all key responsibilities outlined in your job description, including comprehensive program planning, budget and risk management, and stakeholder engagement from the team level to senior leadership. I am proficient with PMI methodologies and Agile frameworks, and I am adept at using tools like MS Project and Azure DevOps to monitor performance and ensure on-time, on-budget delivery.

I am confident that my adaptive project management approach and my experience steering large enterprise projects make me an ideal candidate to support your SAP access segregation activities and drive your ongoing initiatives to success. I am eager to discuss how my skills can benefit your team.

Sincerely,

Sebastian Ochoa Alvarez