

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Senior Project Manager with an engineering background and 10+ years of experience leading end-to-end product development for global companies. Expert in guiding large, cross-functional teams through complex hardware and software projects using gated lifecycles. Excels at managing project scope, budget, and risk to deliver high-quality solutions on time. Proven ability in stakeholder management, financial analysis (ROI, NPV), and driving project success across industrial, retail, and technology sectors.

KEY SKILLS

- **Project & Product Lifecycle Management:** End-to-End Project Execution Stage-Gate/Toll-Gate Process Hardware/Software Integration Risk Management Scope & Change Control
- **Financial & Performance Management:** Budgeting & Forecasting Capital & Expense Control ROI NPV & IRR Analysis KPI & OKR Tracking
- **Leadership & Stakeholder Engagement:** Cross-Functional Team Leadership (100+) C-Level Reporting & Communication Resource Planning & Allocation Distributed Team Management
- **Methodologies & Technical Tools:** Agile Scrum SAFe Waterfall Hybrid Methodologies Microsoft Project Jira Confluence AI Integration
- **Languages:** Spanish

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company offering innovative technology solutions, focusing on AI-powered software development and digital reinvention for global industry leaders.

- Led full lifecycle management for Royal Caribbean's digital guest products, aligning cross-functional teams to deliver new features on time and within budget.
- Drove a 40% performance improvement for Dick's Sporting Goods' e-commerce platform by optimizing resource allocation and managing project costs against quarterly roadmaps.
- Managed end-to-end project constraints including budget, scope, and quality, ensuring financial metrics were met for large-scale fixed-price and T&M engagements.
- Directed staffing for 150+ engineering roles and implemented Scrum of Scrums, leading 5 Scrum Masters to streamline execution for Banco de Chile.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A software consultancy specializing in cloud-based solutions, media streaming services, and data integration for the sports and healthcare industries.

- Managed end-to-end development of a media platform for Concacaf, overseeing project schedules and resource requirements to launch new streaming services successfully.
- Directed AWS cloud integration projects for healthcare clients, managing the full development lifecycle from proposal to hyper-care support, ensuring high quality standards.
- Staffed and led 10+ member teams for fixed-price projects, delivering solutions on time while controlling project expenditures to meet profitability goals.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology firm developing integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare sectors.

- Led end-to-end development and deployment of an Android-based bodycam system, a complex hardware and software integration project for the Colombian Police.
- Managed the entire product development lifecycle from planning and firmware development to manufacturing liaison and quality assurance for over 3,000 devices.
- Directed project execution based on government contract requirements, ensuring strict adherence to budget, schedule, quality standards, and post-launch operational support.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A software house that developed, implemented, and supported a SaaS-based POS system for over 1,000 small businesses across Latin America.

- Owned the complete software development life cycle (SDLC) for a POS product, integrating hardware like biometrics, printers, and access control turnstiles.
- Led a 30+ person team in a hands-on capacity, contributing to code reviews and release management to deliver robust solutions for retail clients.
- Drove product implementation and adaptation for 1,000+ businesses, managing operational support workflows to ensure high customer satisfaction and retention.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist

01/2025

Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)

08/2024

Scrum Alliance

Certified Scrum Product Owner (CSPO)

09/2023

Scrum Alliance

Certified ScrumMaster (CSM)

07/2022

Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.