

**SEBASTIAN OCHOA ALVAREZ**

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · [www.linkedin.com/in/sebastianochaalvarez](http://www.linkedin.com/in/sebastianochaalvarez)

July 31st, 2025

Jacob Marshall-Naef

AQRA International

**SUBJECT:** Application for Water/Wastewater Engineering Project Manager P.E. at AQRA International

Dear Jacob Marshall-Naef,

I am writing to express my strong interest in the Water/Wastewater Engineering Project Manager role advertised on LinkedIn. While my professional background is rooted in managing complex technology and systems infrastructure projects, the core principles of my experience are directly transferable to the key responsibilities outlined in your job description.

With over 10 years of experience, I have a substantial track record of leading all phases of multi-million-dollar projects from initial conception and planning through to final completion. My expertise includes developing detailed project plans, timelines, and budgets, as well as allocating resources for large, cross-functional teams. I excel at managing client relationships and collaborating effectively with technical teams, stakeholders, and regulatory bodies to ensure project objectives are met.

My career has been built on successfully identifying and mitigating project risks, ensuring adherence to strict compliance and industry standards, and driving business development through proposal preparation and client engagement. I am confident that my adaptive project management skills and leadership experience would allow me to quickly integrate and contribute to the successful delivery of your clients' sustainable water solution projects.

Thank you for considering my application. I am eager to discuss how my extensive project management background can bring significant value to your team.

Sincerely,

Sebastian Ochoa Alvarez