

SEBASTIAN OCHOA ALVAREZ

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August 1st, 2025

Hiring Manager

General Dynamics Mission Systems

SUBJECT: Application for Engineering Project Manager NPD at General Dynamics Mission Systems

Dear Hiring Manager,

I am writing to express my strong interest in the Engineering Project Manager NPD position at General Dynamics Mission Systems, a role I discovered on LinkedIn. With a Bachelor's degree in Systems Engineering and over 10 years of experience leading the development of complex technology products from concept to commercialization, I am confident in my ability to contribute to your team's success in developing next-generation training technologies.

My background includes direct experience managing the full lifecycle of integrated hardware and software solutions, most notably leading the development of a wearable bodycam for law enforcement. This project involved overseeing firmware development, software engineering, and hardware integration, culminating in the successful deployment of over 3,000 units. This hands-on experience in the wearables space, combined with my leadership of cross-functional teams, aligns directly with the core requirements of this role.

I am an adaptive leader, expert in Agile, Scrum, and hybrid methodologies, and committed to fostering innovation and technical excellence. My experience in RFP analysis, stakeholder negotiation, and delivering AI-driven solutions demonstrates my capacity to manage challenging customer requirements and champion new ideas. I am eager to apply my skills to support our nation's security and contribute to the high-performance culture at General Dynamics Mission Systems.

Sincerely,

Sebastian Ochoa Alvarez