

**SEBASTIAN OCHOA ALVAREZ**

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July 31st, 2025

Hiring Manager

ABBYY

**SUBJECT:** Application for Technical Project Manager – Business Analyst at ABBYY

Dear Hiring Manager,

I am writing to express my keen interest in the Technical Project Manager – Business Analyst position at ABBYY, as advertised on LinkedIn. With a background in delivering AI-driven solutions and a deep understanding of the full project lifecycle, I am confident that my hybrid technical and business analysis skills align perfectly with the requirements of this role and ABBYY's mission to accelerate business through intelligent automation.

With over 10 years of experience leading complex IT, security, and digital transformation initiatives, I excel at gathering and translating business requirements into technical execution plans. My experience includes defining and tracking KPIs and OKRs, developing performance dashboards for C-level reporting, and managing projects within security-sensitive domains like finance and public safety. I am particularly drawn to this role's focus on bridging business value with technical implementation, a core strength I have developed throughout my career.

My expertise in Agile (SAFe, Scrum), hybrid methodologies, and tools like Jira and Azure DevOps ensures I can effectively lead cross-functional teams to deliver projects on time and within budget. I have a strong record of managing project scope, performing impact analysis, and ensuring alignment with strategic business goals, including leading AI chatbot projects and large-scale cloud migrations.

I am eager to bring my adaptive project management approach and passion for technology to the ABBYY team. I look forward to the opportunity to discuss how my experience can contribute to your continued success.

Sincerely,

Sebastian Ochoa Alvarez