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STAND 8 Hiring Team

STAND 8 Technology Consulting

**SUBJECT:** Application for Sr. IT Project Manager at STAND 8 Technology Consulting

Dear STAND 8 Hiring Team,

I am writing to express my keen interest in the Sr. IT Project Manager position I discovered on LinkedIn. With over 10 years of experience managing large-scale software development and financial system implementations, I am confident that my background aligns perfectly with the requirements of this role.

My career has been focused on leading complex projects across the Finance, Media, and Retail industries. I have extensive experience overseeing day-to-day project operations, including managing a financial systems program for Banco de Chile and leading the development of a media platform for Concacaf. In these roles, I was responsible for the end-to-end delivery lifecycle, from initial planning and risk mitigation to stakeholder reporting and ensuring alignment between technical and business teams.

I am an expert in using JIRA and Confluence to manage timelines, track deliverables, and maintain clear documentation for cross-functional teams and leadership. My adaptive project management approach, combining Agile (SAFe, Scrum) and traditional methodologies, has enabled me to consistently drive accountability and deliver projects on schedule and within scope.

I am excited by the opportunity to contribute to a critical financial system project within the media and entertainment space and am eager to bring my skills to your team. Thank you for your time and consideration. I look forward to discussing how my experience can benefit your enterprise partners.

Sincerely, [Your Name] CAREER\_SUMMARY: Adaptive Sr. IT Project Manager with 10+ years of experience leading complex financial system and software development projects in Media, Finance, and Retail. Expert in Agile (SAFe, Scrum) and traditional delivery lifecycles, skilled in managing large-scale, cross-functional teams to align technical execution with strategic business goals using JIRA and Confluence. SKILLS\_TITLE\_1: Project & Program Management SKILLS\_DESC\_1: Enterprise Delivery Lifecycles, Financial System Implementation, Risk Mitigation, Stakeholder Management, Status Reporting, Budget & Scope Control. SKILLS\_TITLE\_2: Agile Methodologies & Tools SKILLS\_DESC\_2: SAFe, Scrum of Scrums, Scrum, Kanban, JIRA, Confluence, MS Teams, Slack. SKILLS\_TITLE\_3: Technical & Industry Acumen SKILLS\_DESC\_3: Financial Systems, Media & Entertainment, E-commerce Platforms, Cloud (AWS/GCP), SDLC, AI Solutions, Systems Integration, Royalty Processing Concepts. SKILLS\_TITLE\_4: Leadership & Team Management SKILLS\_DESC\_4: Cross-Functional Team Leadership, Global Team Coordination (Onshore/Offshore), Performance & Velocity Improvement, Staffing & Resource Planning, C-Level Communication. JOB\_TITLE\_GLOBANT: Senior Project Manager COMPANY\_SUMMARY\_GLOBANT: A digitally native company offering innovative technology solutions. Focuses on AI-powered software development and consulting to help organizations reinvent their businesses and industries.

COMPANY\_BULLET\_1\_GLOBANT: Directed a financial systems program for Banco de Chile, leading 100+ engineers in a successful data center migration and mobile app feature deployment.

COMPANY\_BULLET\_2\_GLOBANT: Managed the Dick's Sporting Goods e-commerce portfolio, improving platform performance by 40% through adaptive quarterly roadmaps and leading 30+ cross-functional engineers.

COMPANY\_BULLET\_3\_GLOBANT: Oversaw the Royal Caribbean portfolio, using JIRA and Confluence to manage scope and risk for teams delivering new AI-driven guest application features.

JOB\_TITLE\_MANGOSOFT: Technical Project Manager

COMPANY\_SUMMARY\_MANGOSOFT: A technology consulting firm specializing in custom software, cloud services, and AI solutions for the Media, Entertainment, and Healthcare industries.

COMPANY\_BULLET\_1\_MANGOSOFT: Led development of Concacaf's media platform, delivering streaming services and news portals, managing the full project lifecycle from RFP to production support.

COMPANY\_BULLET\_2\_MANGOSOFT: Implemented AWS-based voice-to-text and medical imaging solutions, integrating complex data systems and improving physician workflow efficiency.

COMPANY\_BULLET\_3\_MANGOSOFT: Established Scrum methodologies and staffed teams of 10+ engineers, consistently delivering on project KPIs and OKRs for multiple fixed-price client contracts.

JOB\_TITLE\_TIPI: Technical Project Manager

COMPANY\_SUMMARY\_TIPI: An innovation company engineering integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare sectors.

COMPANY\_BULLET\_1\_TIPI: Managed the end-to-end SDLC and deployment of over 3,000 bodycam units and a real-time management platform for the Colombian National Police.

COMPANY\_BULLET\_2\_TIPI: Led technical teams hands-on through coding and release management, ensuring on-time delivery and compliance with strict government contract requirements.

COMPANY\_BULLET\_3\_TIPI: Deployed SaaS-based nurse call and asset tracking systems across 10+ hospitals, improving patient response times and inter-department communication speed.

JOB\_TITLE\_ITBIGBOSS: Technical Project Manager

COMPANY\_SUMMARY\_ITBIGBOSS: A SaaS provider developing and implementing POS, CRM, and business management software for over 1,000 small businesses in the retail and fitness industries.

COMPANY\_BULLET\_1\_ITBIGBOSS: Directed the full SDLC for a SaaS-based POS platform, integrating payment processing, inventory control, and CRM features for 1,000+ business clients.

COMPANY\_BULLET\_2\_ITBIGBOSS: Led a 30-person on-site development team, managing the entire product lifecycle from feature definition and coding to release and operational support.

COMPANY\_BULLET\_3\_ITBIGBOSS: Grew the customer base by delivering tailored software adaptations, which increased business efficiency and client retention in competitive retail and service markets.

JOB\_TITLE\_BODYTECH: IT Manager

COMPANY\_SUMMARY\_BODYTECH: A leading health and fitness center chain in Latin America, operating over 60 locations across Colombia, Peru, and Chile.

COMPANY\_BULLET\_1\_BODYTECH: Led the technology infrastructure rollout for 60+ new sites, managing networking, security, and IP phoning systems to support rapid business expansion.

COMPANY\_BULLET\_2\_BODYTECH: Spearheaded the implementation of Microsoft Dynamics CRM & ERP, automating billing and member management, which reduced data entry time and improved financial accuracy.

COMPANY\_BULLET\_3\_BODYTECH: Established and led the IT Service Desk, implementing support workflows that improved system uptime and the technology service satisfaction score across the organization.