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August 5th, 2025

Hiring Manager

IntePros

SUBJECT: Application for Project Manager – Real Estate Entitlements at IntePros

Dear Hiring Manager,

I am writing to express my strong interest in the Project Manager – Real Estate Entitlements role advertised on LinkedIn. With over 10 years of comprehensive experience managing complex, multi-stage projects from conception through to execution and support, I am confident in my ability to drive your infrastructure development projects to successful completion.

My background involves extensive stakeholder collaboration, including working with technical, legal, and operational teams to navigate complex regulatory and contractual landscapes. For instance, I led the deployment of physical infrastructure and hardware across 60+ sites for Bodytech and managed government-regulated projects for the Colombian Police, ensuring strict compliance and on-time delivery. These experiences have honed my skills in coordinating the exact types of cross-functional efforts required for this role.

I am adept at managing all project constraints, including scope, schedule, and budget, utilizing tools like MS Project and Excel to track milestones and provide clear, concise reports to senior leadership. My adaptive approach allows me to manage the strategic execution of a project while meticulously handling the daily details of complex workflows, ensuring both regulatory compliance and alignment with business objectives.

The opportunity to apply my project management expertise to a high-impact role at the intersection of infrastructure, regulatory approvals, and strategic development is highly appealing. I am a proactive, independent professional ready to thrive in your fast-moving environment and deliver immediate value.

Sincerely,

Sebastian Ochoa Alvarez