

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading global teams and delivering complex digital transformations across regulated industries. Expert in core system evaluation, cloud-based solutions, and large-scale vendor selection. Skilled in Agile (SAFe, Scrum) and Waterfall methodologies, with strengths in end-to-end project delivery from RFP to implementation, executive reporting, and financial oversight.

KEY SKILLS

- **Core Platform Evaluation & Vendor Management:** RFI/RFP Process Leadership, Vendor Selection, Business Case Development, Executive Recommendations, Due Diligence.
- **Project Management & Methodologies:** Agile (SAFe, Scrum, Kanban), Waterfall, Hybrid Models, End-to-End Project Lifecycle, Risk Management.
- **Stakeholder & Financial Management:** C-Level Communication & Reporting, Cross-Functional Team Alignment, Budget Oversight, Requirements Gathering & Translation.
- **Technical & Industry Acumen:** System Transformation & Integration, SDLC, Cloud Platforms (AWS, GCP), Regulated Industries (Finance, Healthcare).

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company offering AI-powered software development and consulting services to reinvent businesses and industries through innovative technology solutions.

- Led core system transformation for Banco de Chile, managing a datacenter migration to GCP, enhancing data capabilities and operational efficiency for the financial institution.
- Directed platform selection for Royal Caribbean, leading discovery and RFP analysis for AI-driven solutions, improving guest services and tailoring digital advertising.
- Drove a 40% e-commerce performance improvement for Dick's Sporting Goods by managing the delivery of Core Web Vitals and platform component enhancements.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A software consultancy specializing in creating custom digital solutions, focusing on cloud services, data management, and media streaming for diverse clients.

- Steered the RFP and proposal process for Concacaf, delivering a new media and streaming platform using AWS services, expanding their digital media reach.
- Managed end-to-end development of healthcare imaging integration platforms for multiple clinics, translating complex medical requirements into functional, compliant software solutions.
- Implemented a voice-to-text application for healthcare professionals, improving documentation speed and accuracy by integrating AWS Polly and custom back-end services.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

An integrated technology firm delivering hardware and software solutions for public safety and healthcare sectors, including IoT devices and management platforms.

- Led the full SDLC for a bodycam system for the Colombian Police, delivering a core platform for 3,000+ devices under strict government regulations.
- Deployed a real-time asset tracking and nurse call system across 10+ hospitals, integrating RFID devices to improve patient care and operational workflow.

- Directed project execution and operations support, ensuring on-time delivery and system reliability for critical public safety and healthcare infrastructure.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider developing and managing a comprehensive POS and business management platform for over 1,000 small businesses across Latin America.

- Directed the entire product lifecycle for a core POS SaaS platform, managing development, integrations, and continuous feature enhancements for multiple industries.
- Led technical teams in adapting the platform for 1,000+ clients, achieving widespread market adoption and increasing operational efficiency for users.
- Oversaw integrations with third-party systems like payment processors and accounting apps, expanding the platform's value proposition and competitive edge.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, operating over 60 sites across Colombia, Peru, and Chile.

- Spearheaded the evaluation, selection, and implementation of a company-wide Microsoft Dynamics CRM & ERP, unifying business operations and member data management.
- Managed the complete lifecycle for the core access control platform, integrating biometrics and turnstiles, enhancing security and member experience across all locations.
- Directed IT infrastructure expansion for 60+ sites, managing networking, service desk operations, and CCTV, ensuring high system uptime and operational readiness.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.