

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 31st, 2025

Hiring Manager

Escalent

SUBJECT: Application for Project Manager - Primary Market Research (Pharma/Life Sciences) at Escalent

Dear Hiring Manager,

I am writing to express my strong interest in the Project Manager role for Pharma/Life Sciences at Escalent, as advertised on LinkedIn. With over 10 years of experience managing complex, end-to-end projects for global clients in highly regulated industries, including healthcare, I am confident in my ability to deliver the high-quality, on-time results your team requires.

Throughout my career, I have been accountable for the core pillars of successful project delivery: managing scope, time, cost, and quality. I have extensive experience as the primary client-facing lead, communicating project status, managing expectations, and serving as a strategic partner to solve logistical challenges. My background includes managing vendor relationships, coordinating internal and external resources, and overseeing project financials to ensure healthy margins, all of which are key responsibilities for this role.

My work in the healthcare sector involved delivering technology solutions for hospitals and clinics, providing me with a solid understanding of the need for precision, compliance, and clear communication within the life sciences domain. I am adept at working within collaborative, team-oriented environments and am eager to apply my adaptive project management discipline to support Escalent's mission of helping the world's leading brands navigate disruption.

I am excited by the opportunity to contribute to your award-winning team and help keep your projects on schedule and within budget. Thank you for your time and consideration.

Sincerely,

Sebastian Ochoa Alvarez