

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 30th, 2025

Hiring Manager

General Dynamics Information Technology

SUBJECT: Application for Solution Delivery Manager at General Dynamics Information Technology

Dear Hiring Manager,

I am writing to express my strong interest in the Solution Delivery Manager position at General Dynamics Information Technology. The opportunity to contribute to the Veteran-first vision of transforming the Veterans Benefits Administration is a mission I would be honored to support. With over 10 years of experience leading complex software delivery programs for large-scale organizations in regulated sectors, including public safety, healthcare, and finance, I am confident in my ability to drive impactful results for our Veterans.

My career has been focused on leading cross-functional engineering teams to deliver high-value solutions. I am an expert in championing Lean-Agile practices and managing the entire program lifecycle, from decomposing a product roadmap into actionable Program Increments to overseeing release and deployment. I have a consistent track record of improving team performance, velocity, and throughput using data-driven KPIs, while actively managing risks and dependencies to ensure alignment with strategic objectives.

I excel at executive-level stakeholder engagement, translating complex requirements into clear action plans, and fostering a culture of continuous improvement and collaboration. My background includes managing multifaceted system integrations, cloud platform initiatives, and full SDLC software development. I am passionate about mentoring team members and building high-performance teams capable of tackling ambitious goals.

I am eager to bring my adaptive leadership approach and technical program management expertise to GDIT and make a meaningful difference in the lives of those who have served. Thank you for your time and consideration.

Sincerely,

Sebastian Ochoa Alvarez