SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

PROFESSIONAL SUMMARY

Adaptive Project Manager with 20+ years of experience directing complex projects for government and private sector clients across regulated industries. Expert in managing the full project lifecycle, from proposal and planning to execution and invoicing for budgets exceeding $500K. Excels at leading large cross-functional teams, ensuring safety and compliance, interpreting technical data, and driving projects to profitable completion. Eager to apply disciplined project management to solve environmental challenges.

KEY SKILLS

- **Project & Portfolio Management**: Budgeting ($500K+) Scope & Schedule Management Risk Assessment Full Project Lifecycle Proposal & Invoicing
- **Stakeholder & Team Leadership**: Government & Private Client Management Vendor & Contractor Coordination Cross-Functional Team Leadership (100+) Staff Mentoring
- **Technical & Compliance Acumen**: Technical Documentation & Reporting Data Interpretation & Evaluation Regulatory Compliance Management IT Infrastructure Projects
- **Methodologies & Certifications**: SAFe Scrum Kanban Waterfall Hybrid Models Google Project Management Certified
- **Languages**: Spanish

PROFESSIONAL EXPERIENCE

Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

An AI-focused digital transformation consultancy delivering innovative software solutions to global enterprises across finance, retail, and travel industries.

- Directed end-to-end delivery of digital guest services for Royal Caribbean, managing fixed-price contracts and leading globally distributed teams (15+) to enhance the customer journey.
- Managed a multi-million dollar project portfolio for Dick's Sporting Goods, improving e-commerce platform performance by 40% through rigorous scope, budget, and schedule control.
- Led a 100+ person team for a major banking client, overseeing a complex data infrastructure and migration project under strict financial compliance and regulatory standards.
- Pioneered a novel AI-driven development model for British Airlines, defining project roadmaps and KPIs to launch a new sales process, demonstrating innovation in project execution.

Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL

A specialized software firm providing cloud-based data solutions and streaming services for media, sports, and healthcare clients.

- Managed the development of a media streaming platform for Concacaf, overseeing fixed-price contracts and leading a 10+ person team from proposal to product launch.
- Delivered critical healthcare imaging and data integration solutions to multiple clinics, managing the full project lifecycle and ensuring system reliability and data integrity.
- Developed proposals and staffed teams for 10+ key positions, implementing adaptive methodologies to improve project delivery timelines and client satisfaction across the portfolio.

Technical Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia

A technology provider developing integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led a project for the Colombian Police, delivering an integrated bodycam hardware/software system for 3,000+ units under a government contract with strict regulatory requirements.
- Managed the software development and operational support workflows for the bodycam management platform, ensuring high system uptime and seamless data handling for law enforcement.
- Implemented RFID and communications systems in 10+ hospitals, improving asset tracking and patient care coordination through effective project planning and execution.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia

A SaaS company that developed and managed POS and business management software for over 1,000 SMBs in Latin America.

- Directed the full software development lifecycle for a SaaS POS platform, managing feature development, integrations, and releases for a 1,000+ client base.
- Led technical teams hands-on, overseeing quality assurance and release management to ensure product stability and customer satisfaction across diverse retail and service sectors.
- Established and managed operations and customer support workflows, ensuring high service availability and resolving client issues, which supported high customer retention rates.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist   01/2025
Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)   08/2024
Scrum Alliance

Certified Scrum Product Owner (CSPO)   09/2023
Scrum Alliance

Certified ScrumMaster (CSM)   07/2022
Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering   12/2005
Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia
A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management   12/2008
EAN University, Bogota, Colombia
A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.