SEBASTIAN OCHOA ALVAREZ
Orlando, FL · (786) 475-0772
sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading global teams and delivering complex digital transformations across healthcare, finance, and retail. Expert in AI-driven and cloud-based solutions, with a strong record of improving performance and managing large-scale project financials. Skilled in adaptive (SAFe, Scrum, Kanban) and traditional methodologies, with strengths in end-to-end project delivery, client management, and executive reporting.

KEY SKILLS

- **Project & Program Management**: Agile (SAFe, Scrum, Kanban), Waterfall & Hybrid Methodologies, Full Project Lifecycle Management, Strategic Roadmapping, Risk Management, Resource Allocation, SOW & Proposal Development.
- **Financial & Client Management**: Budget Planning & Oversight, Revenue Recognition & Forecasting, Invoicing, Client Relationship Management, Stakeholder Communications, Executive & C-Level Reporting.
- **Technical & Digital Product Delivery**: SDLC, Mobile App & E-commerce Development, AI & Chatbot Solutions, Cloud Services (AWS, GCP), UI/UX Principles, Quality Assurance, Blended Learning Components.
- **Industry & Tools**: Life Sciences/Healthcare, Finance, Retail, Travel & Hospitality, Media; Project Management Software (Jira, Confluence, Asana, ClickUp), MS Teams, Slack.

PROFESSIONAL EXPERIENCE

Senior Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

A digitally native company focused on reinventing business through innovative technology solutions, AI-powered platforms, and software development for global clients.

- Led digital transformation programs for Royal Caribbean and Dick's Sporting Goods, managing budgets and timelines to deliver complex mobile and e-commerce solutions.
- Drove a 40% performance improvement for a retail e-commerce platform by leading cross-functional teams using adaptive SAFe and Scrum frameworks for PI planning.
- Managed the full project lifecycle from RFP analysis and proposal development to release, ensuring high-quality deliverables and clear C-level stakeholder reporting.

Technical Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL.

A software development firm creating custom digital solutions, specializing in cloud services, big data, and innovative applications for media and healthcare industries.

- Directed end-to-end development of healthcare solutions for clinics, including voice-to-text apps and AWS-based medical imaging integrations, improving clinical workflows.
- Managed the development of media streaming platforms for Concacaf, overseeing project scope, budget, and resources to deliver high-engagement digital fan experiences.
- Developed proposals and SOWs, and staffed teams of 10+ engineers, implementing Scrum methodologies to deliver products on time and provide post-launch support.

Technical Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia.

A technology company developing integrated hardware and software solutions, including IoT devices and management platforms for public safety and healthcare organizations.

- Led the full SDLC for a bodycam and evidence management system for law enforcement, delivering a solution deployed to over 3,000 devices.

- Managed development and implementation of SaaS-based patient flow and nurse call systems in over 10 hospitals, enhancing operational efficiency and patient care.
- Directed project execution under government contract constraints, leading technical teams hands-on from planning and coding through to deployment, quality, and support.

Technical Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia.
A software house that designed, built, and supported a proprietary SaaS-based POS system for over 1,000 small businesses across Latin America.
- Owned the entire product lifecycle for a SaaS POS platform, growing the user base to over 1,000 businesses in retail, fitness, and beauty.
- Led a 30-person team in software development, creating features for payment processing, inventory, and CRM, increasing business operational efficiency for clients.
- Managed technical integrations with biometrics, accounting apps, and government tax systems, providing a comprehensive solution for small business operations.

IT Manager   07/2005 - 07/2012
Bodytech, Bogota, Colombia.
A leading health and fitness center chain in Latin America, leveraging technology to enhance member experience and operations across 60+ locations.
- Managed IT infrastructure and service desk operations across 60+ sites in three countries, ensuring 99% system uptime for all business-critical applications.
- Led the technical implementation of Microsoft Dynamics CRM & ERP, streamlining billing and customer management processes to support rapid company growth.
- Directed the development lifecycle for a custom biometric access control system, improving security and reducing member check-in time across all locations.

PROFESSIONAL DEVELOPMENT
- **Agile Project Management**: Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management**: Certified Scrum Product Owner (CSPO).
- **Project Management**: Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI**: Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud**: Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages**: English, Spanish.

EDUCATION
- **Bachelor's Degree in Computer Engineering**: Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management**: EAN University, Bogota, Colombia.