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July 16, 2024

Courtney Featherston

LJA

**SUBJECT:** Application for Sr. Project Manager - Transportation (Roadway) at LJA

Dear Courtney Featherston,

I am writing to express my strong interest in the Sr. Project Manager - Transportation (Roadway) position at LJA, as advertised on LinkedIn. I am particularly drawn to LJA's employee-owned culture and its reputation for fostering camaraderie and teamwork to deliver successful projects.

While my professional background is rooted in leading large-scale technology and digital transformation projects, the foundation of my 10+ years of experience lies in the disciplined, results-driven project management that LJA values. My expertise is in steering complex projects to success by managing the critical constraints of scope, schedule, and financials.

Throughout my career, I have been responsible for the complete project lifecycle, from initial proposal and budget management to resource allocation and final delivery. I have successfully led cross-functional teams of over 100 professionals, mentoring direct reports and fostering a collaborative environment to exceed project goals. My experience in engaging with C-level executives, clients, and diverse stakeholders to ensure alignment and clear communication is a skill set I am confident would translate seamlessly to working with clients, agencies, and internal teams at LJA.

I am an adaptive leader, dedicated to building and rewarding high-performing teams. I am eager to bring my extensive project management skills and a fresh perspective to LJA's transportation projects.

Thank you for considering my application. I look forward to the possibility of discussing how I can contribute to your team's success.

Sincerely,

[Your Name] CAREER\_SUMMARY: Dynamic Project Manager with 10+ years of experience leading large global teams and delivering complex, multi-million dollar projects across diverse industries. Expert in full-lifecycle project delivery, from strategic planning and financial oversight to execution and C-level reporting. Excels in managing large-scale team allocation and resources, driving significant performance improvements, and consistently delivering on key business objectives. SKILLS\_TITLE\_1: Project & Program Management SKILLS\_DESC\_1: End-to-End Project Lifecycle, Financial & Budget Management, Scope & Schedule Control, Risk Mitigation, Agile (SAFe, Scrum, Kanban), Waterfall SKILLS\_TITLE\_2: Leadership & Team Management SKILLS\_DESC\_2: Cross-Functional Team Leadership (+100), Mentoring & Coaching, Performance Management, Global Resource Allocation, High-Performance Team Building SKILLS\_TITLE\_3: Stakeholder & Client Relations SKILLS\_DESC\_3: C-Level & Executive Reporting, Client Engagement, Stakeholder Management, RFP & Proposal Development, Contract & Vendor Management SKILLS\_TITLE\_4: Technical & Domain Acumen SKILLS\_DESC\_4: Cloud Platforms (AWS, GCP), AI-Driven Solutions,

System Integrations, SDLC, Data Migration; Industries: Finance, Retail, Healthcare, Travel, Media

JOB\_TITLE\_GLOBANT: Senior Project Manager COMPANY\_SUMMARY\_GLOBANT: A digitally native consulting company using AI and innovative software solutions to reinvent business for Fortune 500 clients across multiple industries worldwide. COMPANY\_BULLET\_1\_GLOBANT: Directed project portfolios for clients like Royal Caribbean and Banco de Chile, managing globally distributed teams of over 100 to deliver complex applications. COMPANY\_BULLET\_2\_GLOBANT: Drove program performance for Dick's Sporting Goods, achieving a 40% boost in e-commerce efficiency through adaptive quarterly roadmaps and agile PI Planning. COMPANY\_BULLET\_3\_GLOBANT: Led full project lifecycle from RFP analysis and staffing to C-level reporting, ensuring on-time, on-budget delivery aligned with strategic business goals.

JOB\_TITLE\_MANGOSOFT: Technical Project Manager COMPANY\_SUMMARY\_MANGOSOFT: A software development firm specializing in cloud-native data, streaming, and media solutions for clients in the sports and healthcare industries. COMPANY\_BULLET\_1\_MANGOSOFT: Managed the end-to-end delivery of media and streaming platforms for Concacaf, leading a 10+ person team from initial proposal to production support. COMPANY\_BULLET\_2\_MANGOSOFT: Spearheaded AWS-based healthcare solutions for clinics, integrating medical imaging and voice-to-text features to improve physician workflows and data accessibility. COMPANY\_BULLET\_3\_MANGOSOFT: Implemented Scrum methodologies and defined project KPIs, consistently delivering on project milestones and fostering strong client relationships through transparent, data-driven reporting.

JOB\_TITLE\_TIPI: Technical Project Manager COMPANY\_SUMMARY\_TIPI: A technology company delivering integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors in Colombia. COMPANY\_BULLET\_1\_TIPI: Led the development and deployment of a bodycam system for the Colombian Police, successfully managing the rollout of over 3,000 devices across multiple cities. COMPANY\_BULLET\_2\_TIPI: Directed the entire project lifecycle under government contracts, from hardware/software development to operations, ensuring on-time delivery and strict regulatory compliance. COMPANY\_BULLET\_3\_TIPI: Managed the creation of IoT solutions for hospitals, including nurse call systems and asset tracking, which improved patient response times and operational efficiency.

JOB\_TITLE\_ITBIGBOSS: Technical Project Manager COMPANY\_SUMMARY\_ITBIGBOSS: A SaaS provider delivering comprehensive POS and business management software for over 1,000 small businesses in the restaurant, fitness, and retail sectors. COMPANY\_BULLET\_1\_ITBIGBOSS: Owned the complete software development lifecycle for a flagship POS product, overseeing development, quality assurance, and release management for a large user base. COMPANY\_BULLET\_2\_ITBIGBOSS: Led a 30-person team in a hybrid waterfall/kanban environment, continuously enhancing the platform with new features and critical third-party system integrations. COMPANY\_BULLET\_3\_ITBIGBOSS: Established and led client support and operations workflows, ensuring high system uptime and customer satisfaction for over 1,000 small business clients.

JOB\_TITLE\_BODYTECH: IT Manager COMPANY\_SUMMARY\_BODYTECH: A leading chain of health and fitness centers in Latin America, providing comprehensive wellness services to a large member base across multiple countries. COMPANY\_BULLET\_1\_BODYTECH: Managed all technology infrastructure and IT operations across more than 60 sites in Colombia, Peru, and Chile, ensuring high availability for business-critical systems. COMPANY\_BULLET\_2\_BODYTECH: Led the successful implementation of Microsoft Dynamics CRM & ERP systems, which automated billing and improved member retention through enhanced data management. COMPANY\_BULLET\_3\_BODYTECH: Directed the development of a proprietary biometric access control system, significantly improving security and operational efficiency across all fitness center locations.