

## SEBASTIAN OCHOA ALVAREZ

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### **PROFESSIONAL SUMMARY**

Adaptive Project Management professional with 10+ years of experience in leading global teams and delivering complex digital transformations across diverse industries, including healthcare, pharmaceuticals, and retail. Expert in AI-driven solutions and large-scale project staffing.

### **KEY SKILLS**

- **Project Management Methodologies:** Agile (SAFe, Scrum, Kanban), Waterfall, Hybrid
- **Technical Skills:** AI Integration, Data Analysis, Cloud Platforms (AWS, GCP), System Integrations, Software Development Life Cycle (SDLC)
- **Market Research Expertise:** Primary Market Research (Qualitative & Quantitative), Pharmaceutical & Life Sciences, Client Relationship Management
- **Business Acumen:** Budget Management, Risk Management, Stakeholder Communication, On-Time Delivery, Cost Efficiency

### **PROFESSIONAL EXPERIENCE**

#### **Senior Project Manager**

08/2021 - 07/2025

**Globant**, Medellin, Colombia

*Globant is a digitally native company that offers end-to-end, full-stack AI software development services. It works with major corporations globally.*

- Led technical project management and Scrum for Royal Caribbean Group's Guest App, improving feature delivery by 15% through effective Agile implementation and team coaching.
- Drove ecommerce performance improvement by 40% at Dick's Sporting Goods by leveraging Core Web Vitals and adaptive quarterly roadmaps.
- Managed diverse, distributed teams (up to 100+ engineers) across multiple projects in the cruise lines, banking and e-commerce sectors, consistently delivering within budget and timelines.

#### **Technical Project Manager**

01/2020 - 07/2021

**Mango Soft**, Miami, FL.

*Mango-soft is a software development firm specializing in cloud-based solutions and data analytics, serving various industry sectors in the US.*

- Successfully implemented a voice-to-text application for healthcare professionals, improving documentation speed by 20% and enhancing patient care.
- Managed migration of medical imaging data to AWS, reducing data access time by 30% and enhancing operational efficiency.
- Led the development and implementation of cloud-based media and streaming services for Concacaf and MLS teams, improving user experience and engagement.

#### **Technical Project Manager**

01/2019 - 12/2019

**TIPI**, Medellin, Colombia.

*TIPI is a software development company specializing in creating hardware and software solutions for various sectors.*

- Delivered a bodycam system for the Colombian Police, comprising Android firmware, a web application, and face recognition technology, for over 3000 units.
- Developed and implemented a patient flow tracking board for Colombian hospitals and clinics, streamlining workflows and improving efficiency.
- Designed and implemented Bluetooth nurse call and RFID asset tracking solutions for healthcare, boosting operational efficiency across 10+ facilities.

## **Technical Project Manager**

08/2012 - 12/2018

**IT Big Boss Software House**, Medellin, Colombia.

*IT Big Boss was a software house creating and implementing SaaS solutions for various industries.*

- Developed and deployed a POS system for over 1000 small businesses in Latin America, streamlining operations and boosting sales by an average of 15%.
- Managed the full SDLC for the POS software, including integration with various third-party systems and compliance with various regulations.
- Led technical and operational aspects across the entire product life cycle of the POS system, ensuring on-time delivery and customer satisfaction.

## **IT Manager**

07/2005 - 07/2012

**Bodytech**, Bogota, Colombia.

*Bodytech is a leading health and fitness center chain in Latin America, focused on providing premium fitness experiences.*

- Implemented a comprehensive access control system (software, turnstiles, biometrics) across 60+ sites in Latin America, enhancing security and efficiency.
- Led the development and implementation of a CRM and billing software solution, improving member retention by 10%.
- Managed and oversaw the IT infrastructure across the company, including networking, telephony, printing, and CCTV security, for a company with a presence in multiple countries.

## **PROFESSIONAL DEVELOPMENT**

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

## **EDUCATION**

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.