

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Engineering Manager with 10+ years of experience leading complex technical projects and supervising global engineering teams. Expert in managing the full project lifecycle, including budget, schedule, and quality for multi-million dollar initiatives. Skilled in bridging the gap between technical teams and client stakeholders, driving business development, and ensuring compliance with engineering standards.

KEY SKILLS

- **Project & Program Leadership:** Full Lifecycle Project Management, Budget & Schedule Control, Risk Mitigation, Change Management, Quality Assurance & Compliance.
- **Technical & Engineering Management:** Systems Engineering, SDLC, Cloud Infrastructure (AWS, GCP), System Integration, Technical Team Supervision, Code & Design Standards.
- **Commercial & Client Management:** Business Development Support, Proposal & RFP Management, Client & Stakeholder Relations, Contract & Vendor Management.
- **Methodologies & Tools:** Agile (SAFe, Scrum, Kanban), Waterfall, Hybrid Models, Jira, Confluence, MS Teams.

PROFESSIONAL EXPERIENCE

Technical Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting company reinventing business through innovative technology and AI solutions, helping organizations scale and succeed in a rapidly evolving digital world.

- Directed a portfolio of technical projects for Royal Caribbean, managing global engineering teams to deliver AI and guest-facing applications within fixed-price contracts.
- Improved e-commerce platform performance by 40% for Dick's Sporting Goods by leading technical optimizations and managing cross-functional teams with a T&M budget.
- Led project discovery, planning, and execution across banking and retail clients, ensuring alignment with quarterly roadmaps, KPIs, and C-level stakeholder expectations.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A custom software development firm specializing in cloud-native applications, Big Data solutions, and AI-powered services for media, sports, and healthcare industries.

- Managed end-to-end project delivery for Concacaf, overseeing the development of streaming services and media platforms, successfully meeting fixed-price contract requirements.
- Led technical projects for major healthcare clinics, delivering medical imaging integrations and voice-to-text solutions, improving physician efficiency and patient data access.
- Championed the implementation of Agile methodologies, defining project scope, staffing teams, and establishing KPI/OKR frameworks to ensure predictable and quality delivery.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

An integrated technology company developing and deploying custom hardware and software solutions for law enforcement, public safety, and healthcare operations management.

- Led the full lifecycle for a bodycam system for the Colombian Police, managing firmware, software engineering, and large-scale deployment of 3,000+ devices.
- Oversaw engineering and operations for IoT solutions in healthcare, including nurse call systems and asset tracking, improving patient care and operational workflow.

- Directed project execution based on government contract requirements, leading hands-on technical guidance, quality control, and release management for integrated systems.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider delivering comprehensive POS and business management software solutions for over 1,000 small businesses in the retail and wellness sectors.

- Directed the complete SDLC for a flagship SaaS product, leading a 30-person team in development, quality assurance, and release management to high adoption.
- Led technical integrations with biometrics, payment processors, and accounting systems, expanding product functionality and market adoption across LATAM.
- Managed the technical support and operations workflow, ensuring high system uptime and customer satisfaction for a large-scale SaaS platform.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, focused on providing wellness and training services powered by integrated technology platforms.

- Managed the technology infrastructure lifecycle across 60+ sites, including networking, security, and access control systems, ensuring operational stability and scalability.
- Led the technical implementation of Microsoft Dynamics CRM & ERP systems, unifying business operations and improving data-driven decision-making for the enterprise.
- Established and directed the IT Service Desk, defining support processes and managing operations to maintain high service levels for all corporate users.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.