

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 2, 2025

Vinay Patole

Trantor

SUBJECT: Application for Project Manager at Trantor

Dear Vinay Patole,

I am writing to express my keen interest in the Project Manager position at Trantor, which I discovered on LinkedIn. With over 10 years of experience leading large-scale technology implementations, my background in both the Financial Services and Healthcare sectors aligns perfectly with the core requirements of this role.

My career has been centered on steering complex technology transformations, from enterprise platform rollouts to core system migrations. I am an expert in adaptive project management, utilizing Agile, Waterfall, and hybrid methodologies to drive outcomes. My experience includes developing comprehensive project plans, managing budgets, mitigating risks, and fostering strong relationships with stakeholders and third-party vendors to ensure strategic alignment and successful delivery.

At Globant, I led a datacenter migration for Banco de Chile and implemented AI-driven solutions for Royal Caribbean. In my work with healthcare clients, I managed the end-to-end implementation of medical imaging integrations and voice-to-text applications, always focusing on regulatory compliance and improving operational efficiency.

I am confident that my consulting background and hands-on experience in driving digital transformations make me an excellent candidate to contribute to your team. I am eager to discuss how my skills can benefit Trantor.

Thank you for your time and consideration.

Sincerely,
Andres Toro