SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience leading complex, large-scale projects from planning to closeout. Expert in financial oversight, detailed scheduling, budget control, and change management. Excels at leading cross-functional teams, managing communications with clients and stakeholders, and implementing process improvements to enhance productivity and ensure on-time, on-budget delivery. A results-driven leader focused on delivering excellence.

KEY SKILLS

- **Project & Financial Management**: Budget Control, Financial Reporting (WIP, Cost Variance), Scheduling, Scope Definition, Risk Management, Resource Allocation, Change Order Management
- **Leadership & Stakeholder Relations**: Team Leadership & Coaching, C-Level & Client Communication, Stakeholder Engagement, Vendor Management, Contract Negotiation
- **Methodologies & Process Improvement**: Agile (Scrum, Kanban, SAFe), Waterfall, Hybrid Models, Process Optimization, Performance Tracking (KPIs & OKRs)
- **Project Lifecycle & Tools**: Pre-Construction Planning, Project Closeout (Punch Lists), RFP Analysis, Jira, Confluence, MS Teams
- **Languages**: Spanish

PROFESSIONAL EXPERIENCE

Project Manager   08/2021 - 07/2025
Globant, Medellin, Colombia

A digitally native company focusing on reinventing businesses through innovative technology solutions, AI, and software development consulting for global clients.

- Led full project lifecycle for clients like Royal Caribbean, from RFP analysis and scope definition to final delivery, ensuring on-time project completion.
- Directed financial oversight by creating detailed budgets, managing P&L, and analyzing cost variances, improving performance and profitability across the portfolio.
- Served as the primary liaison for stakeholders and C-level executives, translating complex progress into clear reports and managing all change orders effectively.
- Improved team productivity by implementing adaptive methodologies and coaching teams of 100+ members, leading to a 40% performance boost on key projects.

Project Manager   01/2020 - 07/2021
Mango Soft, Miami, FL

A software development firm specializing in cloud services, big data solutions, and custom applications for media and healthcare clients.

- Managed end-to-end project execution for fixed-price contracts, overseeing scope, schedule, and budget to deliver complex solutions for Concacaf and healthcare clients.
- Developed comprehensive project plans and schedules, defining deliverables and staffing teams of 10+ professionals to meet all contractual obligations and deadlines.
- Implemented and managed hyper care support processes post-launch, ensuring seamless project closeout, managing punch lists, and achieving high client satisfaction.

Project Manager   01/2019 - 12/2019
TIPI, Medellin, Colombia

Developed integrated hardware and software solutions, including mobile devices and management platforms for public safety and healthcare sectors.

- Directed projects based on government contracts, leading planning, implementation, and quality assurance to ensure strict compliance with all regulatory requirements.
- Led the full project life cycle, managing cross-functional teams and technical direction to deliver robust, integrated hardware and software solutions on schedule.
- Managed project operations, including customer support and deployment for over 3,000 devices, ensuring operational stability and successful user adoption.

Project Manager   08/2012 - 12/2018
IT Big Boss Software House, Medellin, Colombia
Provided SaaS Point-of-Sale (POS) solutions for restaurants and fitness centers, serving over 1,000 small businesses in Latin America.

- Led the entire product lifecycle for a complex SaaS platform, from initial development and feature integration to market release and ongoing support.
- Directed project implementation and customization for over 1,000 small businesses, ensuring solutions met unique client needs and improved their operational efficiency.
- Provided technical and operational leadership, managing a team of 30+ while directing quality assurance and release management to ensure product excellence.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist   01/2025
Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)   08/2024
Scrum Alliance

Certified Scrum Product Owner (CSPO)   09/2023
Scrum Alliance

Certified ScrumMaster (CSM)   07/2022
Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering   12/2005
Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia
A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management   12/2008
EAN University, Bogota, Colombia
A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.