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July 30th, 2025

Kurt Holzmuller

Jobot

SUBJECT: Application for Senior Project Manager - Aerospace AEC at your client's firm

Dear Kurt Holzmuller,

I am writing to express my keen interest in the Senior Project Manager position for your client, the design and construction firm specializing in the aerospace and entertainment sectors. My career has been dedicated to leading highly technical and complex projects in demanding environments, and I am confident that my experience directly aligns with the core responsibilities of this role.

In my role at Globant, a key challenge was delivering complex digital solutions for clients in the travel and entertainment industry, like Royal Caribbean, under strict fixed-price contracts. I took charge of the end-to-end project lifecycle, leading globally distributed teams of 15+ to manage scope, schedule, and budget for guest-facing mobile applications. This resulted in the successful launch of critical onboard digital services, directly enhancing the guest experience and driving engagement while adhering to all project constraints.

Similarly, I was tasked with leading a massive digital transformation program for a major financial client, which involved a complex cloud migration and staffing over 150 technical roles. I developed and implemented a hybrid project management framework, established clear KPIs, and provided transparent C-level reporting to track progress. My leadership ensured the on-schedule delivery of the program's core initiatives, demonstrating my ability to manage scope, risk, and large-scale teams on technically demanding projects.

I am deeply impressed by your client's reputation for delivering specialized solutions and fostering an innovation-driven, employee-owned culture. My adaptive approach to project management, combining formal practices with agile execution, has consistently enabled me to deliver value in industries from entertainment to finance. I am eager to apply my leadership and technical project management skills to the unique challenges of the aerospace industry.

Sincerely,

Sebastian Ochoa Alvarez