SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

 $sebastian.ochoa.alvarez@gmail.com \cdot www.linkedin.com/in/sebastianochoaalvarez\\$

July 31st, 2025 Hiring Manager GE Vernova

SUBJECT: Application for Delivery Manager at GE Vernova

Dear Hiring Manager,

I am writing to express my enthusiastic interest in the Delivery Manager position at GE Vernova, which I discovered on LinkedIn. GE Vernova's pivotal role in the global energy transition is incredibly inspiring, and I am eager to apply my extensive experience in technical delivery management to support your mission-critical projects.

Throughout my career, I have consistently faced the challenge of delivering complex, large-scale technology solutions within stringent constraints across regulated industries like finance, healthcare, and public safety. These environments demand rigorous control over scope, schedule, quality, and risk, similar to the requirements of the energy sector.

As a Technical Project Manager, I have successfully orchestrated the end-to-end delivery of multifaceted projects. For instance, I led the implementation of data platform migrations to GCP for Banco de Chile and managed the integration of AI-driven solutions for Royal Caribbean. My actions involved creating detailed Work Breakdown Structures (WBS), leading globally distributed teams (100+), managing stakeholder expectations from the C-level down, and ensuring quality through structured testing phases, including SIT and UAT.

My adaptive approach to project management has yielded significant results, including a 40% performance improvement for an e-commerce platform at Dick's Sporting Goods and the successful nationwide deployment of over 3,000 integrated hardware/software units for a public safety client. I am adept at utilizing Agile methodologies and DevOps concepts to enhance delivery efficiency, reduce costs, and accelerate time-to-market.

I am confident that my skills in technical leadership, risk mitigation, and complex system integration are directly transferable to the challenges of delivering sophisticated DERMS, SCADA, or EMS solutions. I am a quick learner, passionate about innovation, and ready to contribute to GE Vernova's success. Thank you for your time and consideration.

Sincerely,

Sebastian Ochoa Alvarez