

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 31st, 2025
Hiring Manager
Apex Companies

SUBJECT: Application for Project Manager - Water/Wastewater at Apex Companies

Dear Hiring Manager,

I am writing to express my strong interest in the Project Manager - Water/Wastewater position at Apex Companies, as advertised on LinkedIn. I am highly impressed by Apex's significant growth and its reputation for project excellence within the engineering and consulting industry, and I am eager to contribute to a firm with such a clear focus on development and client service.

With over 10 years of experience leading complex, large-scale projects, I have a comprehensive background in end-to-end project lifecycle management. My experience includes initiating projects through detailed proposals and scopes of work, managing budgets and schedules, and ensuring technical accuracy and quality control through final delivery. I am adept at managing client relationships, providing regular status updates, and identifying new business opportunities, aligning perfectly with the core project management responsibilities outlined in your description.

A key part of my career has been supervising and mentoring interdisciplinary teams of over 100 professionals across global locations. I have a passion for developing staff, providing technical guidance, and coordinating workloads to ensure project success and build high-performing teams. My experience in making technical presentations to clients and public stakeholders will allow me to effectively communicate project details and represent Apex professionally.

While my background is in technology and digital transformation, the principles of rigorous project management, fiscal responsibility, risk mitigation, and client satisfaction are universal. I bring an adaptive approach and a fresh perspective on leveraging modern project controls and methodologies to enhance efficiency and profitability. My experience in regulated industries like finance and healthcare has prepared me to quickly master new regulatory frameworks and ensure compliance.

I am confident that my extensive project management expertise and leadership skills would be a valuable asset to your team. Thank you for your time and consideration. I look forward to discussing how I can contribute to Apex Companies' continued success.

Sincerely,

Sebastian Ochoa Alvarez