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July 31st, 2025

Charlie Payne

CyberCoders

SUBJECT: Application for Senior Project Manager - Civil Engineering at CyberCoders

Dear Charlie Payne,

I am writing to express my strong interest in the Senior Project Manager - Civil Engineering position, as advertised on LinkedIn. With over 10 years of experience leading complex, large-scale projects from conception to completion, I am confident in my ability to deliver exceptional results and drive project success for your client.

In my recent role at Globant, a key challenge was managing large, globally distributed teams to deliver projects with strict budget and timeline constraints for clients like Royal Caribbean and Dick's Sporting Goods. I implemented an adaptive project management framework, combining SAFe and Scrum methodologies, to establish clear quarterly roadmaps, KPIs, and risk mitigation plans. This action resulted in a 40% improvement in e-commerce platform performance and consistently met on-time, on-budget delivery targets for multiple concurrent projects.

My career has been dedicated to mastering the art of project management, whether for digital infrastructure or integrated hardware-software systems. My expertise lies in managing all project constraints—scope, schedule, cost, and quality—while ensuring transparent communication with architects, contractors, and executive stakeholders. I am passionate about leading projects that build and shape our environments, and I am eager to apply my robust project leadership skills to the tangible, impactful world of civil engineering and land development.

I am enthusiastic about the opportunity to contribute my comprehensive project management expertise to your client's infrastructure projects. Thank you for your time and consideration. I look forward to discussing how my experience can benefit your team.

Sincerely,

Sebastian Ochoa Alvarez