## **SEBASTIAN OCHOA ALVAREZ**

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochoaalvarez

July 2, 2025 Rippling Hiring Team Rippling

SUBJECT: Application for Junior Implementation Manager – Global Contractors at Rippling

Dear Rippling Hiring Team,

I am writing to express my keen interest in the Junior Implementation Manager – Global Contractors role, as advertised on LinkedIn. With a strong background in managing the end-to-end implementation of SaaS and software solutions, I am confident that my skills in project management, client partnership, and cross-functional collaboration align perfectly with the requirements of this position.

Throughout my 10+ years of experience, I have successfully partnered with clients across various industries to develop custom project plans, manage implementation processes, and drive the adoption of new technology platforms. My approach involves working closely with stakeholders to define clear objectives and ensure each milestone delivers tangible value, a practice that resonates with Rippling's commitment to customer success.

## My experience includes:

- Leading end-to-end SaaS implementations, from initial planning and scoping to go-live and support.
- Collaborating with Product and Engineering teams to provide customer feedback and advocate for platform enhancements.
- Developing processes and best practices to improve operational efficiency and ensure seamless project hand-offs.

I am highly proficient in managing multiple projects simultaneously in fast-paced environments and am dedicated to fostering exceptional client relationships. I am eager to bring my adaptive project management skills and passion for technology to the Rippling team and contribute to your mission of unifying workforce management.

Thank you for considering my application. I look forward to the possibility of discussing how I can contribute to your team's success.

Sincerely,