

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Senior Project Manager with 10+ years of experience leading complex, large-scale projects and multidisciplinary teams across diverse sectors. Expert in managing the full project lifecycle, from proposal development to budget and schedule oversight, ensuring quality delivery. A strategic leader skilled in stakeholder coordination and team mentorship, dedicated to driving project success and organizational growth.

KEY SKILLS

- **Project & Program Leadership:** End-to-end Project Management, Budget & Schedule Control, Quality Assurance, Risk Management, Proposal Development, Resource Planning.
- **Stakeholder & Team Management:** C-Level Reporting, Cross-Functional Team Coordination, Client Relations, Team Mentorship & Development (teams of 100+), Global Staffing.
- **Methodologies & Frameworks:** Agile (SAFe, Scrum, Kanban), Scrum of Scrums, Waterfall, Hybrid Models.
- **Technical & Domain Acumen:** Large-Scale System Integrations, Cloud Infrastructure (AWS/GCP), Digital Transformation, AI-driven Solutions, SDLC, Release Management.

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting company focused on AI and software development to reinvent businesses and unlock potential through innovative technology solutions.

- Led multidisciplinary, global teams (+100 engineers) in delivering complex digital transformation programs for clients like Royal Caribbean and Dick's Sporting Goods.
- Managed the full project lifecycle, including proposal development and budgeting, consistently delivering projects on time and improving e-commerce platform performance by 40%.
- Directed stakeholder engagement and C-level reporting, translating technical execution into clear business-focused KPIs, OKRs, and RAG status indicators for program oversight.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A software development firm specializing in cloud-native solutions, big data, and media streaming services for sports and healthcare industries.

- Directed end-to-end project delivery for Concacaf, managing scope, schedule, and budget for new media streaming and big data platforms.
- Led proposal creation and team staffing for over 10 positions, establishing project frameworks and quality assurance processes for successful product launches.
- Coordinated development of AWS cloud solutions for healthcare, improving medical imaging data accessibility and voice-to-text workflows for multiple clinics.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

A technology firm delivering integrated hardware and software solutions for public safety, law enforcement, and healthcare sectors.

- Led project execution for government contracts, ensuring compliance and quality delivery of a 3,000-unit bodycam hardware/software system for the Colombian Police.
- Managed the full SDLC and operational support for integrated products, coordinating development, field deployment, and customer support for mission-critical systems.

- Oversaw project planning and implementation for SaaS-based healthcare solutions, successfully deploying systems in over 10 clinics and hospitals, improving nurse call times.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

An entrepreneurial software house that developed and delivered a proprietary SaaS POS platform for over 1,000 small businesses in LATAM.

- Directed the complete software development life cycle for a SaaS POS product, leading technical teams in coding, quality, and release management.
- Led product implementation and customization for over 1,000 clients in retail, fitness, and hospitality, driving 100% user adoption post-installation.
- Managed operational support, infrastructure, and feature integrations for the platform, ensuring high uptime and continuous improvement for a diverse user base.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in Latin America, operating over 60 sites across Colombia, Peru, and Chile.

- Managed large-scale technology infrastructure projects, overseeing network, security, and IP phoning implementation across 60+ new sites in three countries.
- Led the successful implementation of Microsoft Dynamics CRM & ERP systems, enhancing business operations and automating billing processes for the entire organization.
- Established and directed the company's IT Service Desk, defining support protocols and managing the life cycle for member access control systems.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.