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July 31st, 2025

Hiring Manager

TEKsystems

SUBJECT: Application for Senior Life Insurance Project Manager Consultant at TEKsystems

Dear Roshan,

I am writing to express my keen interest in the Senior Life Insurance Project Manager Consultant role advertised on LinkedIn. With over 10 years of experience leading complex, end-to-end core system evaluation, selection, and transformation initiatives for large-scale enterprises, my background aligns directly with the requirements of this position.

While my direct experience lies in the highly regulated finance, healthcare, and retail sectors, the core responsibilities are directly transferable. I have a substantial track record of managing the entire platform selection lifecycle, from facilitating RFI/RFP processes and organizing vendor demonstrations to creating comprehensive business cases and presenting final recommendations to executive leadership. For instance, I led the successful evaluation and implementation of a company-wide Dynamics ERP at Bodytech and managed a critical datacenter migration to GCP for Banco de Chile, demonstrating my ability to guide organizations through major technological shifts.

My expertise includes proficiency in both Agile (SAFe, Scrum) and Waterfall methodologies, robust stakeholder management, and the ability to translate complex business needs into clear technical criteria for vendor evaluations. I am confident in my ability to partner with your client, a growing life insurance company, to navigate their core platform selection and ensure a successful transition.

Thank you for your time and consideration. I am eager to discuss how my experience in leading large-scale system transformations can bring immediate value to TEKsystems and your client.

Sincerely,

Sebastian Ochoa Alvarez