

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Senior Project Manager with 10+ years of experience leading complex, global projects in regulated sectors, including healthcare and finance. Expert in managing cross-functional teams (100+), full-cycle project delivery, and multi-million dollar budgets. Skilled in driving performance improvements and stakeholder alignment from initiation to closeout. Deep experience in financial management, vendor oversight, and proposal development, ensuring projects meet strict timeline, quality, and compliance standards.

KEY SKILLS

- **Global Project & Program Management:** Full Project Lifecycle Scoping Planning Execution Budgeting Risk Management Cross-Functional Leadership Stakeholder Engagement
- **Financial & Vendor Management:** Budget Oversight Fixed Price & T&M Contracts Performance Metrics RFP Analysis & Bid Defense Offshore & Onshore Vendor Management
- **Domain Experience & Methodologies:** Healthcare IT Retail Finance Hospitality Agile SAFe Scrum Kanban Hybrid Waterfall
- **Technologies & Certifications:** Jira Confluence AWS GCP AI & GenAI SAFe 6 Agilist A-CSM CSPO Google Project Management
- **Languages:** Spanish

PROFESSIONAL EXPERIENCE

Senior Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company focusing on reinventing businesses through innovative technology solutions, AI, and software consulting for global enterprise clients.

- Led global project delivery for Royal Caribbean, managing distributed teams to enhance the guest digital experience and launch new onboard digital services.
- Managed the full project lifecycle for banking and retail clients, including scope, budget, and risk, ensuring on-time delivery against quarterly roadmaps.
- Directed cross-functional teams of 100+ in a hybrid model, successfully staffing and implementing a Scrum of Scrums framework to streamline program execution.
- Drove proposal development (RFP) and client-facing bid defenses for new initiatives, translating complex requirements into actionable and cost-effective project plans.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A software development firm creating bespoke solutions for media, sports, and healthcare industries using cloud and big data technologies.

- Managed the end-to-end development of healthcare IT solutions for multiple clinics, including imaging integration (DICOM) and patient data management (HL7).
- Oversaw project financials and vendor contracts for fixed-price engagements, delivering complex systems for media clients like Concacaf on time and within budget.
- Implemented Scrum methodologies for teams of 10+, improving delivery predictability and establishing hyper care support, which reduced post-launch issues by 25%.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

A technology provider specializing in integrated hardware and software solutions for public safety and healthcare sectors in Colombia.

- Led the full SDLC for a bodycam system for law enforcement, managing hardware and software development under strict government contract requirements.
- Deployed integrated RFID and Bluetooth nurse-call systems in 10+ hospitals, improving asset tracking and reducing patient response times by 30%.
- Directed project execution, quality assurance, and operational support for over 3,000 devices, ensuring high system uptime and customer satisfaction.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A SaaS provider that developed and scaled a comprehensive POS and business management platform for over 1,000 small businesses in LATAM.

- Spearheaded the software development lifecycle for a multi-tenant SaaS platform, integrating payments, inventory, and CRM for retail and health center clients.
- Led a 30+ person team hands-on, overseeing coding, quality, and releases, which increased feature deployment speed by 20% annually.
- Managed product implementation and adaptation for 1,000+ businesses, resulting in a 95% customer retention rate through tailored solutions and dedicated support.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist

01/2025

Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)

08/2024

Scrum Alliance

Certified Scrum Product Owner (CSPO)

09/2023

Scrum Alliance

Certified ScrumMaster (CSM)

07/2022

Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.