

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 31st, 2025

Hiring Manager

Hiring Company

SUBJECT: Application for Technical Project Manager (Remote) at Hiring Company

Dear Hiring Manager,

I am writing to express my keen interest in the Technical Project Manager position at Hiring Company, as advertised on LinkedIn. With over 10 years of experience leading complex software implementations and digital transformations, particularly within the banking and financial services sector, my background in managing integrations, ensuring compliance, and modernizing legacy systems aligns perfectly with the requirements of this role.

In a recent role, a key challenge was helping a major financial institution, Banco de Chile, modernize its core digital offerings. I led a 100+ person team to execute a complex datacenter migration to GCP while simultaneously delivering new features for their mobile banking application. By implementing a Scrum of Scrums framework, I ensured coordinated progress across multiple workstreams, resulting in the successful launch of critical customer-facing features and a seamless, controlled infrastructure upgrade that met all regulatory and KPI targets.

Similarly, I have extensive experience managing complex B2B system integrations. For Royal Caribbean, I directed the implementation of several onboard digital services, including an AI-powered chatbot and guest reservation systems. I managed globally distributed teams through the SAFe framework, translating high-level business needs into detailed project plans and communicating progress to C-level stakeholders. This resulted in the timely delivery of a cohesive, enhanced digital guest experience while staying within budget and scope.

I am particularly drawn to Hiring Company's mission to revolutionize the banking industry with an innovative no-code platform. My passion lies in leveraging technology to solve tangible business problems and enhance user experiences, and the opportunity to help financial institutions modernize their onboarding and lending processes is incredibly exciting. I am confident that my technical project management skills and client-facing experience would allow me to make a significant impact on your Implementation Team.

Thank you for considering my application. I look forward to the possibility of discussing how I can contribute to Hiring Company's continued growth and success.

Sincerely,

Sebastian Ochoa Alvarez