## **SEBASTIAN OCHOA ALVAREZ**

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July 24, 2025 Nishant Kumar OKAYA INFOCOM

SUBJECT: Application for Project Manager with Eximbills Experience at OKAYA INFOCOM

Dear Nishant Kumar,

I am writing to express my keen interest in the Project Manager position for your bank client, as advertised on LinkedIn. While my direct experience is not with Eximbills, my background in managing large-scale, complex system migrations and application development within the banking sector aligns closely with the core requirements of this role.

For instance, I led a multifaceted project for Banco de Chile that involved migrating their datacenter to GCP and developing new features for their core banking app. This required meticulous planning, risk mitigation, and stakeholder management across teams of over 100 professionals, skills directly transferable to a critical system upgrade like the one from Eximbills CS to EE.

With over 10 years of project management experience, I have a strong record of delivering long-term, high-stakes technology projects on time and within budget. My adaptive approach, combining formal project management practices with Agile methodologies, ensures both rigorous control and the flexibility needed for complex software implementations.

My resume provides further detail on my qualifications and achievements. I am confident that my experience in the finance industry and my ability to quickly master and manage projects involving specialized enterprise software make me a strong candidate for this 30-month engagement. Thank you for your time and consideration. I look forward to discussing how I can support your client's successful upgrade.

Sincerely, Juan Perez