

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Engineering Project Manager with 10+ years of experience leading cross-functional teams in new product development from concept to commercialization. Expert in managing complex hardware/software projects, including wearables, firmware, and AI-driven solutions for public safety and high-tech industries. Skilled in Agile (SAFe, Scrum, Kanban) and hybrid methodologies to drive innovation and efficiency. Excels in technical leadership, stakeholder negotiation, and delivering next-generation technology products on time and within budget, aligning with critical mission objectives.

KEY SKILLS

- **New Product Development (NPD) & Lifecycle Management:** Concept-to-Commercialization, Wearables, Hardware/Software Integration, Firmware Development, Full SDLC, Release Management.
- **Project & Team Leadership:** Cross-Functional Team Management, Technical Leadership, Stakeholder Negotiation, RFP & Proposal Development, Resource Staffing.
- **Methodologies & Frameworks:** Agile (SAFe, Scrum of Scrums, Scrum, Kanban), Hybrid Waterfall, PMP/PMI Practices, PI Planning.
- **Technologies & Platforms:** Cloud (AWS, GCP), AI/Generative AI, Java, Python, Android, JIRA, Confluence, Github.

PROFESSIONAL EXPERIENCE

Technical Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native consulting company focused on reinventing businesses through innovative technology solutions, including AI-driven software development and large-scale digital transformation.

- Managed a project portfolio for Royal Caribbean, leading development of AI chatbots and guest-facing apps that improved user engagement and onboard service efficiency.
- Drove program performance for Dick's Sporting Goods, leading a +30 person team to boost e-commerce platform efficiency by 40% via adaptive quarterly roadmaps.
- Spearheaded Scrum of Scrums for a 100+ person team at Banco de Chile, managing a complex datacenter migration and delivering new mobile banking features.

Technical Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL.

A software development company delivering custom cloud-based solutions, Big Data analytics, and media streaming services for sports federations and the healthcare industry.

- Led development of a media streaming platform for Concacaf, using AWS services to deliver live matches and statistics, significantly expanding fan reach and engagement.
- Managed the creation of a voice-to-text application for clinicians using AWS Polly, reducing documentation time by 50% and improving clinical workflow efficiency.
- Implemented a medical imaging solution using DICOM and AWS for multiple hospitals, enabling secure data transfer and faster diagnostic speed for patient care.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia.

A technology firm specializing in integrated hardware and software solutions, including wearable devices and IoT systems for public safety and healthcare sectors.

- Led end-to-end development of a wearable bodycam for law enforcement, from concept to deployment of 3,000+ units, enhancing officer safety and accountability.
- Directed the full SDLC for bodycam firmware and management software, integrating real-time streaming and face recognition to improve critical incident response times.
- Managed hardware/software projects under government contracts, leading hands-on development, code review, and release management to ensure on-time delivery and full compliance.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia.

A SaaS provider delivering comprehensive POS and business management software for over 1,000 small businesses across the retail, fitness, and health industries in Latam.

- Led the full SDLC for a flagship SaaS POS product, integrating biometrics and payment systems to streamline operations and improve transaction security for clients.
- Directed a 30-person team in an agile-hybrid environment, managing product development and releases that resulted in high customer retention and market growth.
- Provided technical leadership for integrations with accounting software and government tax systems, ensuring regulatory compliance and seamless financial reporting for 1,000+ businesses.

IT Manager

07/2005 - 07/2012

Bodytech, Bogota, Colombia.

A leading health and fitness center chain in South America, operating over 60 sites across Colombia, Peru, and Chile with technology-driven member experiences.

- Managed the lifecycle for a new access control system, integrating software, turnstiles, and biometrics across 60+ locations, enhancing security and member experience.
- Led the technical implementation of Dynamics CRM & ERP systems, automating billing and member management, which improved data accuracy and operational efficiency.
- Established and led the IT Service Desk and infrastructure operations for 60+ sites, achieving 99% system uptime and supporting rapid company expansion.

PROFESSIONAL DEVELOPMENT

- **Agile Project Management:** Certified SAFe 6 Agilist, Advanced Certified ScrumMaster (A-CSM), Certified ScrumMaster (CSM).
- **Agile Product Management:** Certified Scrum Product Owner (CSPO).
- **Project Management:** Management 3.0, Google Project Management Certificate, Microsoft Career Essentials in Project.
- **AI:** Google Generative AI Leader Certificate, Microsoft Career Essentials in Generative AI.
- **Cloud:** Google Cloud Digital Leader Certificate, AWS Cloud Technical Essentials.
- **Languages:** English, Spanish.

EDUCATION

- **Bachelor's Degree in Computer Engineering:** Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia.
- **Graduate-level in Technology Management:** EAN University, Bogota, Colombia.