

SEBASTIAN OCHOA ALVAREZ

Orlando, FL · (786) 475-0772

sebastian.ochoa.alvarez@gmail.com · www.linkedin.com/in/sebastianochaalvarez

July 26, 2024

ABBYY Hiring Team

ABBYY

SUBJECT: Application for Technical Project Manager / Business Analyst at ABBYY

Dear ABBYY Hiring Team,

I am writing to express my strong interest in the Technical Project Manager / Business Analyst position at ABBYY, as advertised on LinkedIn. With over 10 years of experience in leading complex IT, security, and digital transformation projects, my background as a hybrid project leader and business analyst aligns perfectly with the requirements of this role.

My experience includes gathering and analyzing business, technical, and security requirements and translating them into epics, features, and user stories in Jira. I have a strong record of defining and tracking OKRs and KPIs to measure project health, value delivery, and business impact. For example, in a previous role, I led initiatives that resulted in a 40% improvement in e-commerce platform performance by focusing on data-driven insights and continuous improvement.

I am adept at managing cross-functional teams using Agile, Scrum, and hybrid methodologies, ensuring projects align with strategic goals and regulatory frameworks. My background includes managing cloud infrastructure projects (AWS, GCP), system integrations, and AI-driven solutions for clients in finance, healthcare, and retail.

My certifications in SAFe, Scrum (A-CSM), and Generative AI, combined with a deep understanding of IT operations and cybersecurity principles, have prepared me to contribute immediate value to your team. I am excited by the opportunity to work with a leader in purpose-built AI and help drive growth by solving complex problems for your enterprise customers.

Thank you for your time and consideration. I look forward to discussing how my skills and experience can benefit ABBYY.

Sincerely,
Juan G.