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July 30, 2025

Curtis Brown, SPHR

Delta Field Services, LLC

SUBJECT: Application for Survey Project Coordinator at Delta Field Services, LLC

Dear Curtis Brown, SPHR,

I am writing to express my keen interest in the Survey Project Coordinator position at Delta Field Services, LLC, as advertised on LinkedIn. My 10+ years of experience in adaptive project management, coupled with my proven ability to lead and deliver complex projects across diverse industries, align seamlessly with the requirements outlined in the job description.

Throughout my career, I have consistently demonstrated expertise in managing program and portfolio-based projects, particularly within the cruise lines, banking, e-commerce, and retail sectors. My experience encompasses the entire project lifecycle, from strategic planning and RFP responses to meticulous execution, risk management, budget oversight, and release management. I have a strong track record of improving project performance and cost efficiency, as evidenced by my achievements at Globant, where I spearheaded initiatives resulting in a 40% increase in ecommerce performance at Dick's Sporting Goods, and efficient execution of projects for Royal Caribbean Group.

My technical skills include advanced proficiency in project management software, document management systems, and data analysis tools, coupled with extensive knowledge of GIS and mapping software. My experience with AI-driven solutions and cloud technologies further enhances my ability to optimize workflows and drive operational efficiency. I am adept at streamlining processes, developing comprehensive documentation protocols, and ensuring regulatory compliance. My leadership skills extend to mentoring junior team members and fostering effective cross-functional collaboration.

My experience in managing large-scale staffing, coupled with my deep understanding of Agile methodologies and traditional project management approaches, makes me a highly suitable candidate for this role. I am confident in my ability to contribute significantly to Delta Field Services' continued success.

Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely,

Sebastian Ochoa Alvarez