

SEBASTIAN OCHOA ALVAREZ

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PROFESSIONAL SUMMARY

Adaptive Project Manager with 10+ years of experience delivering complex digital projects across global industries. Expert in end-to-end project financial management, budget coordination, and resource allocation for teams of 100+. Skilled in risk mitigation, compliance, and executive reporting within Agile and traditional frameworks. Excels at enhancing budget accuracy and optimizing project performance through meticulous planning and analytical oversight.

KEY SKILLS

- **Project Financial & Budget Management:** Budget Coordination, Forecasting & Actuals, Financial Reporting, Cost Control, Risk Mitigation, Fixed Price & T&M
- **Resource Planning & Allocation:** Staffing & Onboarding, Capacity Planning, Resource Management, Team Leadership (100+), Offshore & Onshore Teams
- **Project Management & Methodologies:** SAFe, Scrum, Kanban, Waterfall, SDLC, Stakeholder Engagement, Scope Management, KPI & OKR Tracking
- **Technical & Tools Proficiency:** Jira, Confluence, MS Office Suite, Google AI, AWS, GCP, SQL, GenAI Integration
- **Languages:** Spanish

PROFESSIONAL EXPERIENCE

Project Manager

08/2021 - 07/2025

Globant, Medellin, Colombia

A digitally native company offering innovative technology solutions. A global leader in AI-powered software development, consulting, and digital transformation for top-tier brands.

- Directed financial oversight for a multi-project portfolio, improving budget forecast accuracy by 15% through diligent monitoring of actuals and proactive resource allocation adjustments.
- Coordinated cross-functional teams (100+) to align project activities with financial plans, ensuring compliance with budget constraints and company best practices for clients like Royal Caribbean.
- Managed resource allocation for an e-commerce program, optimizing team capacity and reducing unsupported hours, which improved overall platform performance by 40%.
- Generated detailed KPI and OKR reports for C-level stakeholders, translating complex project data into clear RAG indicators for strategic financial and operational decisions.

Project Manager

01/2020 - 07/2021

Mango Soft, Miami, FL

A specialized software development firm creating high-impact digital products for media, sports, and healthcare industries using cloud technologies.

- Managed end-to-end financial lifecycle for fixed-price projects, from initial proposal and budget creation to final delivery, ensuring consistent profitability and on-time completion.
- Coordinated resource planning and allocation for 10+ engineers per project, ensuring skillsets matched project needs and budgets for clients like Concacaf.
- Implemented and managed hyper-care support budgets post-launch, effectively controlling ongoing operational costs and ensuring seamless product performance for healthcare clients.

Technical Project Manager

01/2019 - 12/2019

TIPI, Medellin, Colombia

An IoT company delivering integrated hardware and software solutions for public safety and healthcare sectors, specializing in connected devices.

- Led project planning for government contracts, defining budgets and resource needs to ensure strict compliance with public sector procurement and delivery standards.
- Managed budgets for the deployment of 3,000+ bodycam units, overseeing procurement and support costs to deliver the project within financial targets.
- Coordinated software development and operational support teams, aligning resource efforts with project timelines and financial milestones for various SaaS products.

Technical Project Manager

08/2012 - 12/2018

IT Big Boss Software House, Medellin, Colombia

A software house that developed and scaled a SaaS POS solution for over 1,000 small businesses in the LATAM market.

- Oversaw the entire SDLC budget for a flagship SaaS product, managing development and maintenance costs to ensure long-term product viability and profitability.
- Led project execution by allocating technical resources for coding, quality, and releases, directly enabling product implementation across 1,000+ businesses.
- Managed financial reporting for the SaaS model, tracking revenue and operational expenses to inform business strategy and future resource allocation.

PROFESSIONAL DEVELOPMENT

Certified SAFe 6 Agilist

01/2025

Scaled Agile, Inc

Advanced Certified ScrumMaster (A-CSM)

08/2024

Scrum Alliance

Certified Scrum Product Owner (CSPO)

09/2023

Scrum Alliance

Certified ScrumMaster (CSM)

07/2022

Scrum Alliance

EDUCATION

Bachelor of Science (B.S.), Computer Engineering

12/2005

Politecnico Colombiano Jaime Isaza Cadavid, Medellin, Colombia

A highly-accredited Colombian institution distinguished by its robust technological and engineering focus, cultivating analytical and practical expertise in advanced computing and IT systems.

Graduate Certificate, Technology Management

12/2008

EAN University, Bogota, Colombia

A pioneering higher education institution focused on sustainable entrepreneurship, empowering professionals in strategic technology and innovation.