## **SEBASTIAN OCHOA ALVAREZ**

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July 31st, 2025 Claudette Graham Inspyr Solutions

**SUBJECT:** Application for IT Project Manager role

Dear Claudette Graham,

Thank you for reaching out on LinkedIn regarding the IT Project Manager opportunity with your toptier maritime/travel client in Orlando. My background aligns directly with the requirements of this role, particularly my recent experience leading projects for Royal Caribbean Group.

I have extensive experience managing the full project lifecycle for both shipboard and shoreside technology solutions, including crew and guest-facing applications. My work involved leading deployment planning, managing data loads, coordinating testing for interconnected systems, and ensuring seamless releases to production environments—all key responsibilities mentioned in your description.

As an adaptive project manager with over 10 years of experience, I excel in fast-moving, sometimes ambiguous environments. I am an expert in Agile, Scrum, and SDLC methodologies and have a track record of successfully delivering complex projects by leading cross-functional, distributed teams. My technical acumen extends to cloud platforms, AI-driven applications, and system integrations.

I am confident that my hands-on experience in the maritime industry and my project management skills make me an excellent candidate for this long-term contract. I have attached my resume for your review and am available to discuss my qualifications further at your convenience.

Sincerely,

Sebastian Ochoa Alvarez