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Swooped Hiring Team

Swooped's Client

**SUBJECT:** Application for Sr. Engagement Manager at Swooped's Client

Dear Swooped Hiring Team,

I am writing to express my strong interest in the Sr. Engagement Manager position, advertised on LinkedIn. With over 10 years of experience leading strategic customer engagements and delivering complex software projects for enterprise clients, I am confident that my background aligns perfectly with the requirements of this role.

My career has been focused on the core responsibilities outlined in your description: managing the end-to-end delivery of large-scale projects, overseeing SOWs from initiation to profitable completion, and acting as a trusted advisor to C-suite stakeholders. I have a history of navigating complex client organizations, mitigating risks, and identifying upsell opportunities that drive revenue and deepen partnerships, particularly with sales enablement platforms like Salesforce.

I excel at building consensus among diverse teams and communicating project progress with clarity and executive presence. My experience spans multiple industries, including retail, finance, and travel, where I have consistently aligned technical solutions with strategic business objectives to ensure exceptional client satisfaction and long-term success.

My Bachelor's degree in Systems Engineering, combined with advanced certifications in SAFe and Scrum, provides a strong foundation for both the technical and managerial aspects of this role. I am eager to bring my adaptive project management approach and client success focus to your team.

Thank you for your time and consideration. I look forward to discussing how I can contribute to your client's mission.

Sincerely,

Andres Jimenez