

SEBASTIAN OCHOA ALVAREZ

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August 1st, 2025

Sebastian Ochoa

Disney

SUBJECT: Application for IT Project Manager / Program Manager at Disney

Dear Sebastian Ochoa,

I am writing to express my strong interest in the IT Project Manager / Program Manager position at Disney, as advertised on LinkedIn. With my background in managing technology for a leading cruise line and my expertise in delivering complex AI-driven projects, I am confident I possess the skills and experience necessary to contribute significantly to your Crew Applications Technology team.

With over 10 years of experience as a Technical Project Manager, I have a substantial track record of leading large-scale, global projects from conception to deployment. My work with Royal Caribbean involved managing the development and launch of several shipboard and shoreside applications, including an AI-powered chatbot, which aligns directly with the responsibilities outlined in your description. I am an expert in the full software development lifecycle and adaptive methodologies like SAFe and Scrum, consistently delivering projects on time and within budget.

My qualifications include a deep understanding of product-centric delivery, financial forecasting, and managing capital/expense budgets for large programs. I am certified in Google Generative AI and have hands-on experience with cloud platforms like AWS and GCP. I excel at bridging the communication gap between technical teams and business stakeholders, ensuring alignment and clear progress reporting. My ability to thrive in ambiguous environments and proactively lead cross-functional teams makes me well-suited for the dynamic needs at Disney.

I am enthusiastic about the opportunity to bring my project management expertise, maritime industry knowledge, and passion for technology to Disney. Thank you for your time and consideration.

Sincerely,

Sebastian Ochoa Alvarez