	Actividades	Equipo Interno	Cliente	DH Asignados	Ana Paula	Francisco	Sebastián	Luis Jav	ier (Gerardo	Porcentaje por etapa	Horas totales por etapa
	Definición de requerimientos	0	С	64	4	14	12	14	12	12		
	Feedback del cliente	S	0	10	0	2	2	2	2	2		
Planeación	Definición de arquitectura	0	С	8	8	1	4	1	1	1	33	123.75
	Diseño de Diagramas de Actividad e Interfaz	0	С	16	6	5	2	5	2	2		
	Definición de Plan de Pruebas	0	С	26	6	5	5	6	5	5		
	Front End	0	S	38	В	19	0	0	19	0		
	Backend	0	S	87	7	0	29	28	0	30		
	Base de Datos	0	S	26	6	7	4	4	7	4		
Desarrollo	Hosting	0	S	14	4	2	4	4	2	2	60	225
	Diseño de Casos de Prueba	0	S	18	8	2	4	5	3	4		
	Validación del cliente	S	0		7	1	2	0	2	2		
	Testing	0	С	35	5	10	5	5	10	5		
	Refinación de Producto Final	0	S	4	4	2	0	0	2	0		
Entrega	Vídeo Demo	0	S		5	0	2	0	2	1	7	26.25
Entrega	Reporte de testing	0	S	9	9	3	1	1	2	2	'	20.25
	Manuales	0	S	8	В	2	0	1	3	2		
			Total	375	5	75	76	76	74	74		
0	Owner											
S	Support											
С	Contributor											

Tabulador Salar	ial		
Nivel	Base	Cuota	Total por DH
P1	\$850.00	\$70.00	\$920.00
P2	\$850.00	\$70.00	\$920.00
P3	\$850.00	\$70.00	\$920.00
P4	\$850.00	\$70.00	\$920.00
P5	\$850.00	\$70.00	\$920.00
Costos Operaci	onales		
Concepto	Cuota	Adicional	Total por DH
Tech Assets	\$200.00	\$0.00	\$200.00
Renta Espacio	\$150.00	\$0.00	\$150.00
Renta Espacio Servicios WFH	\$150.00 \$500.00		
		\$0.00	\$500.00
	\$500.00	\$0.00 \$0.00	\$500.00 \$0.00
	\$500.00 \$0.00	\$0.00 \$0.00 \$0.00	\$500.00 \$0.00 \$0.00
	\$500.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$500.00 \$0.00 \$0.00 \$0.00

								Periodo													
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15						
							Ingres	os previo Regal	lías												
Ordinario	\$490,000.00																				
Licencia	\$1,000,000.00																				
Total Volumen	\$1,490,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00						
	Ingresos posterior Regalias																				
Ordinario	\$490,000.00																				
Licencia	\$550,000.00														\$0.00						
Total Volumen	\$1,040,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00						
								Gastos													
Labor	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00	\$32,200.00						
Operacion	\$850.00	\$850.00	\$850.00	\$850.00	\$850.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00	\$850.00						
Total Gasto	\$33,050.00	\$33,050.00	\$33,050.00	\$33,050.00	\$33,050.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,450.00	\$33,050.00						
	Flujo de Caja																				
	\$1,006,950.00	-\$33,050.00	-\$33,050.00	-\$33,050.00	-\$33,050.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,450.00	-\$33,050.00						

						Per	odo											
	1	2	3	4	5	6	7	8	9	10	11	12						
	Ingresos previo Regalias																	
Ventas	\$2,000,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00						
Total Volumen	\$2,000,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00	\$2,400,000.00						
						Ingresos post	erior Regalías											
Ventas	\$1,000,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000.00						
Total Volumen	\$1,000,000.00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000,00	\$1,200,000.00	\$1,200,000,00	\$1,200,000,00	\$1,200,000.00						
						Gas												
Desarrollo	\$1,040,000.00																	
Operacion	\$150,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00						
Total Gasto	\$1,190,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00	\$200,000.00						
						Flujo												
	-\$190,000,00	\$1,000,000,00	\$1,000,000,00	\$1,000,000,00	\$1,000,000,00			\$1,000,000,00	\$1,000,000,00	\$1,000,000,00	\$1,000,000,00	\$1,000,000.00						
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20000	posterior reg																	
	por carro vendido																	
	carros vendidos																	
15000	salario agente																	

Periodos	15
DH Totales	375
Ingreso Ordinario	\$1,040,000.00
Gasto Ordinario	\$499,350.00
Margen	51.99%
Tasa Interna de Retorno	526%
Valor Actual Neto	#NUM!