

Microsoft Dynamics 365 and Power Platform Community Conference

MAY 26 – 28, 2025 Portorož, Slovenia, Europe









CUSTOMER ENGAGEMENT



POWER PLATFORM



5th TRACK

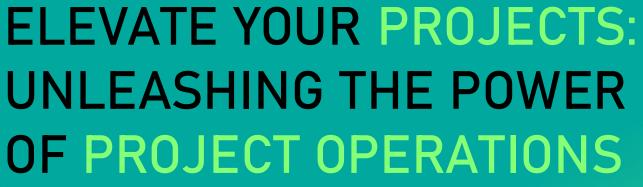


PARTNER BizTRACK



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Project Operations is Microsoft's answer to that.





What's in for you?

Understand the Basics

Live Demonstration

Live Demonstration

Get Answers to your Questions



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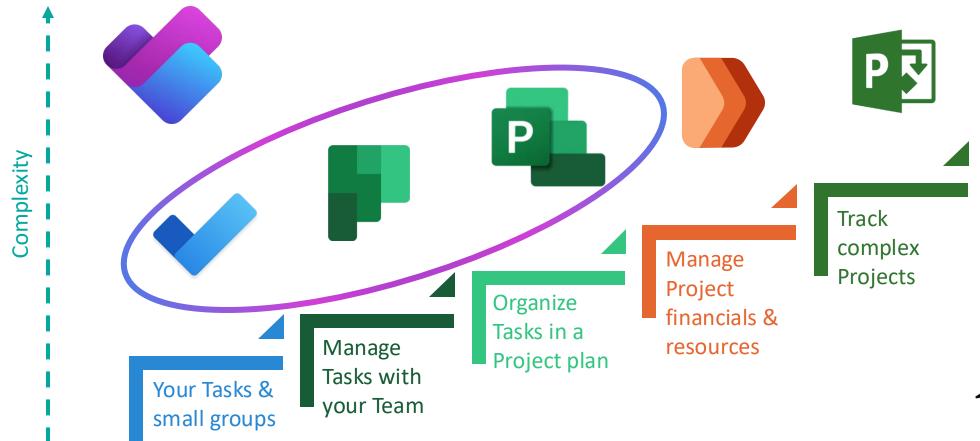
SEBASTIAN SIEBER



GLOBAL DIRECTOR
TECHNOLOGY, proMX



PROJECT OPERATIONS IN A NUTSHELL





Project Operations goes beyond just Task planning



Before the project

Project planning Project sales



During the project

Project controlling
Time and expense tracking
Productive collaboration
Project management
Resource management



After the project
Reporting
Billing





PERSONAS AND USE CASES

Harry

VP of Finance

Project Profitability
Forecasting
High Level Reporting



Time and Expense Management Skill-based Resource optimization





Sonja
Sales Manager
Support for Quotation
and Deal Management

Noah

Project Manager
Improved Project Execution
Task Planning
Controlling
Project Collaboration





Michelle
PM0
Project Planning and
Resource Forecasting





A Business Process with several different views and requirements

Microsoft Dynamics 365 Project Operations

- ProjOps has been in the market since October 2020; the previous version,
 PSA, since April 2016
- Combines the functionalities of the previous version, "Project for the Web" and "Dynamics 365 Finance"
- Different deployment types Core,
 Integrated and PMA







Dynamics 365 Finance

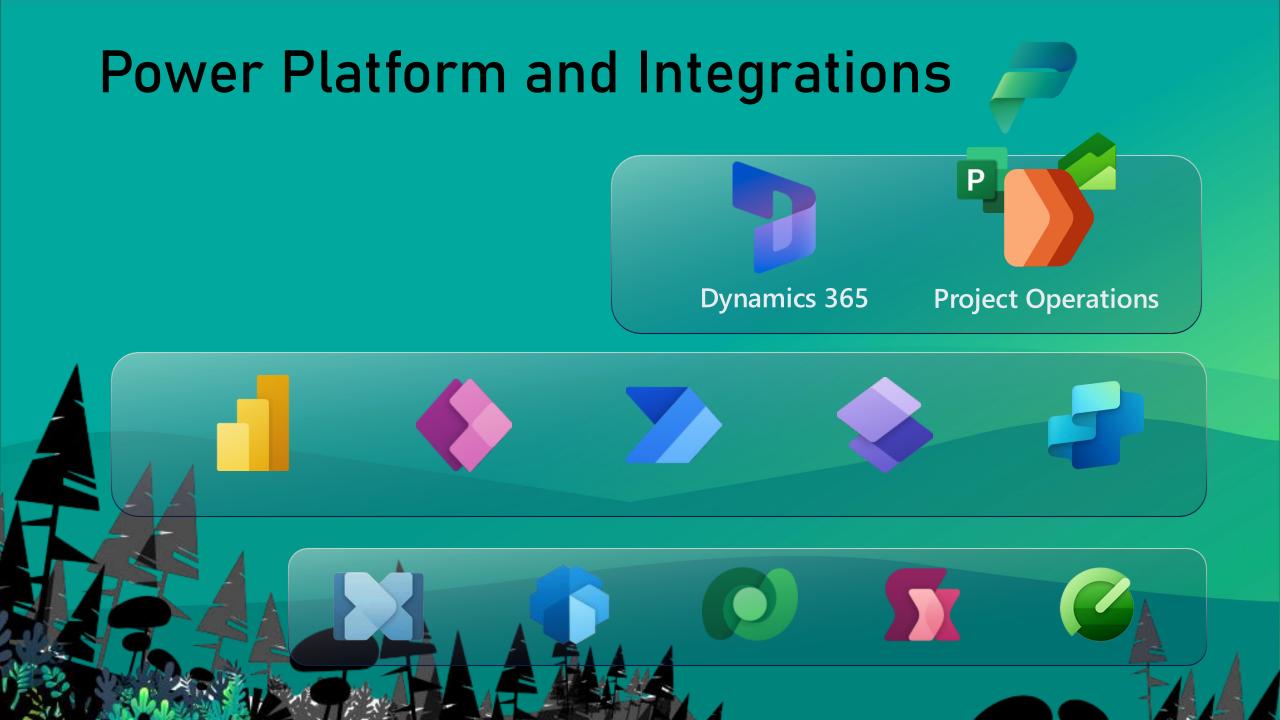




Dynamics 365
Project Operations









Demo

Summary

Don't fly blind!

Unites multiple productivity suites

Advanced Sales
Integration based on
detailed cost planning

Project Cost and Management Tool

Resource Scheduling incl. Scheduling Board

Entrance to the Power Platform

Real-time Insights and Transparency

QUESTIONS!



Connect with me





Resources