## Final Project

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## Analyzing Video Game Sales

#### Summary

A few sentences describing the inferential question(s), the method used and the most important results.

#### Introduction

A more in-depth introduction to the inferential question(s) of interest.

The video game industry has been growing consistently during the last two decades, and in 2017 it was worth more than 78 billion USD worldwide. Video game software sales account for around 80% of total revenue. There are several factors that influence whether a video game will be successful or not, such as the developer studio, the critics rating, the user rating, among others. I will build a model to analyze what factors can help us determine how successful will a video game be in terms of global sales.

I analyzed a total of 4195 video game software releases across the world by 50 different developers. I built a hierarchical linear model on a logarithmic transformation of the global sales, with random slopes by developer, using a manual stepwise selection process using BIC and conditional R-squared as selection criteria. The variables on the final model were found to be significant in predicting the global sales for a video game.

The goal of this project is to find what are the most significant predictors for a video games success, measured as the number of sales around the world. I use a hierarchical linear regression model to explain the number of sales a particular videogame has. Considering that the developing studio plays a major role on a customer's decision to buy a new game, and due to the fact that accounting for every single studio included in the dataset (444 total) would make the interpretation too complicated, I used a random sample of 50 developers and built an appropriate hierarchical model with random intercepts effects for each one of them.

#### Data

The data was obtained from Kaggle (https://www.kaggle.com/rush4ratio/video-game-sales-with-ratings). It contains data from video games with 100,000 or more global sales from 1976 to 2016. The data contains 16719 rows with the following columns:

- name (categorical): Name of the video game
- platform (categorical): PLatform or console for which the video game was released
- year\_of\_release (categorical): Year of first release
- *genre* (categorical): Genre of the video game
- publisher (categorical): Publishing company
- na sales (numerical): Units sold in North America
- eu sales (numerical): Units sold in Europe
- *jp\_sales* (numerical): Units sold in Japan
- other\_sales (numerical): Units sold in the rest of the world
- global\_sales (numerical): Total units sold worldwide
- critic\_score (numerical): Average score (from 0 to 100) according to critics from other media aggregated by Metacritic
- critic count (numerical): Number of critics taken into account for the Metacritic critic score

- user score (numerical): Average score (from 0 to 100) according to Metacritic users
- user\_count (numerical): Number of user scores on Metacritic
- developer (categorical): Video game developing company
- rating (categorical): Video game rating according to the ESRB that indicates the appropriate audience

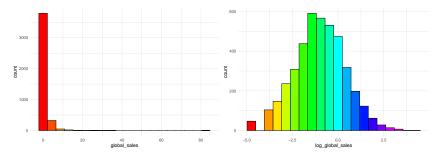
Around half of the rows in the dataset have missing values. First of all, I filtered out every video game release before 2000 since it seemed that for older releases there was more missing data and this report is only concerned with more recent releases. After observing the rest of the rows, the missing data seemed to be at random, so I decided to use only the 6951 rows with complete data.

Since the categorical variables have many levels (See Appendix 1.1 for a summary of the dataset vgsales) and in order to center the numerical variables to avoid multicollinearity issues, I created the following additional columns:

- critic score c (numerical): Values of critic score minus the column's mean value
- critic\_count\_c (numerical): Values of critic\_count minus the column's mean value
- user\_score\_c (numerical): Values of user\_score minus the column's mean value
- user\_count\_c (numerical): Values of user\_count minus the column's mean value
- platform\_company (categorical): Company that manufactures the video game's platform
  - 'Nintendo' when platform is '3DS', 'DS', 'GB', 'GBA', 'GC', 'N64', 'Wii', or 'WiiU'
  - 'Sega' when *platform* is 'DC'
  - 'PC' when *platform* is 'PC'
  - 'Microsoft' when platform is 'X360', 'XB', or 'XOne'
  - 'Sony' when platform is 'PS', 'PS2', 'PS3', 'PS4', 'PSP', or 'PSV'
- rating\_everyone (binary): Indicates if there is not an age restriction for the video game release
  - '1' when rating is 'E'
  - '0' when rating is not 'E'

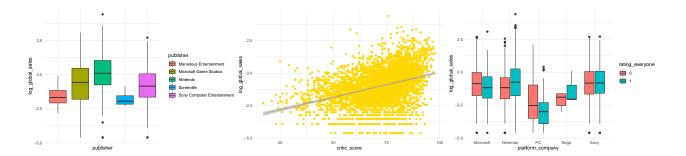
To consider the variable *publisher* into the model, I took a random sample of 50 different publishing companies from the dataset and built a sample dataset to work with. I observed at the distribution of the response variable *global\_sales* and noticed that its distribution is not normal. After applying a logarithmic transformation, the distribution is normal, so I added the following column to the dataset:

• log\_global\_sales: Logarithmic transformation of global\_sales



A summary of the data variables being analyzed can be found in Appendix 1.1.

For the Exploratory Data Analysis, I plotted every relevant variable versus the response variable  $log\_global\_sales$ . All of the categorical variables seemed to have different means for the response variable on at least two levels, and the numerical variables seemed to have a positive effect on the response variable. I observed at some interactions between categorical variables ( $platform\_company:rating\_everyone$ ,  $platform\_company:genre$ , and  $genre:rating\_everyone$ ) and since the distributions seemed to vary I took them into account during the model selection. (For a full EDA, see Appendix 1.2).



#### Model

A detailed description of the model used, how you selected the model, how you selected the variables, model assessment, model validation, and presentation of the model results. What are your overall conclusions in context of the inferential problem(s)?

In order to obtain a final model for the response variable <code>log\_global\_sales</code> various methods for model selection were tested and interactions between predictors were considered as part of the full model. Since the publishing companies in the sample dataset are a sample of the total publishers available, I included random intercept effects for <code>publisher</code> in the final model. The categorical and numerical variables (except for <code>na\_sales</code>, <code>eu\_sales</code>, <code>jp\_sales</code>, and <code>other\_sales</code>, since their sum is exactly equal to <code>global\_sales</code>) were taken into account for the model selection as predictors. The interaction terms <code>platform\_company:genre</code>, <code>platform\_company:rating\_everyone</code>, and <code>genre:rating\_everyone</code> were considered too.

The final model was selected with a manual stepwise approach in R, using AIC and the conditional R\_GLMM-squared (conditional R-squared) from the MuMIn package, which is described as "a variance explained by the entire model, including both fixed and random effects" in r.squaredGLMM function documentation. The final model's conditional R-squared is 0.4928372, meaning almost half of the data's variance is explained by the model.

The variables platform, genre, critic\_score\_c, critic\_count\_c, user\_count\_c, as well as the interactions platform:rating\_everyone and genre:rating\_everyone were found to be significant. The variable rating\_everyone was added to the model because its interactions had significant levels and improved the model considerably. With an AIC value of 12114, the final model has teh following formula:

$$\begin{split} \log\_{global\_sales}_{i,j} &= \beta_{(\text{Intercept})} + \gamma_{(\text{Intercept}),j} + \sum_{p \in P} \beta_p \left( platform\_{company}_p \right)_{i,j} + \sum_{g \in G} \beta_g \left( genre_g \right)_{i,j} \\ &+ \beta_{\text{rating\_everyone}} rating\_{everyone}_{i,j} + \beta_{\text{critic\_score\_c}} critic\_{score\_c}_{i,j} + \beta_{\text{critic\_count\_c}} critic\_{count\_c}_{i,j} \\ &+ \beta_{\text{user\_count\_c}} user\_{count\_c}_{i,j} + \sum_{p \in P} \beta_{p,\text{rating\_everyone}} \left( platform\_{company}_p \right)_{i,j} rating\_{everyone}_{i,j} \\ &+ \sum_{g \in G} \beta_{g,\text{rating\_everyone}} \left( genre_g \right)_{i,j} rating\_{everyone}_{i,j} + \epsilon_{i,j}; \end{split}$$

#### Where:

 $j \in \{\text{Nintendo}, \text{ 'Microsoft Game Studios'}, \text{ 'Sony Computer Entertainment'}, \text{ Activision, Ubisoft, 'Electronic Arts'}, 'Konami Digital Entertainment', LucasArts, Atari, 'Namco Bandai Games', Sega, 'Acclaim Entertainment', 'Midway Games', 'Crave Entertainment', Codemasters, 'Marvelous Entertainment', Rondomedia, 'Midas Interactive Entertainment', 'Tetris Online', Screenlife, 3DO, 'Home Entertainment Suppliers', 'Indie Games', 'PopCap Games', 'Gathering of Developers', 'Oxygen Interactive', 'Milestone S.r.l.', Agetec, 'XS Games', 'Compile Heart', 'Rebellion Developments', 'Media Rings', 'Yacht Club Games', Enterbrain, Microids, Ackkstudios, 'Little Orbit', 'Reef Entertainment', 'Kool Kizz', '2D Boy', 'DHM Interactive',$ 

'Flashpoint Games', 'Iceberg Interactive', 'Mamba Games', 'bitComposer Games', 'Crimson Cow', 'FuRyu Corporation', 'Blue Byte', 'CDV Software Entertainment', 'Lighthouse Interactive'}

 $P = \{$ Nintendo, PC, Sega, Sony $\}$ 

 $G = \{ \text{Adventure, Fighting, Misc, Platform, Puzzle, Racing, Role-Playing, Shooter, Simulation, Sports, Strategy} \}$ 

$$\epsilon_{i,j} \sim N\left(0, \sigma^2\right)$$
 and  $\gamma_{(\text{Intercept}),j} \sim N\left(0, \tau_{(\text{Intercept})}^2\right)$ 

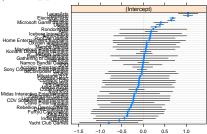
The final model's fixed coefficients have the following values for every  $\beta$  coefficient:

Table 1: Model's Fixed Coefficients

	Estimate	t.value	Prt	2.5~%	97.5~%	Odds
(Intercept)	-1.71	-16.01	0.00	-1.93	-1.49	0.18
platform_companyNintendo	0.08	1.31	0.19	-0.04	0.21	1.09
platform_companyPC	-1.44	-18.27	0.00	-1.59	-1.28	0.24
platform_companySega	-0.66	-1.68	0.09	-1.42	0.11	0.52
platform_companySony	0.46	8.80	0.00	0.36	0.56	1.58
genreAdventure	-0.34	-2.99	0.00	-0.56	-0.12	0.71
genreFighting	0.31	3.61	0.00	0.14	0.47	1.36
genreMisc	0.53	6.00	0.00	0.36	0.71	1.71
genrePlatform	0.06	0.58	0.56	-0.14	0.26	1.06
genrePuzzle	-0.20	-0.74	0.46	-0.75	0.34	0.82
genreRacing	0.15	1.71	0.09	-0.02	0.33	1.16
genreRole-Playing	-0.19	-2.52	0.01	-0.33	-0.04	0.83
genreShooter	0.11	1.83	0.07	-0.01	0.22	1.11
genreSimulation	0.43	4.52	0.00	0.24	0.61	1.53
genreSports	0.14	1.45	0.15	-0.05	0.32	1.15
genreStrategy	-0.50	-4.48	0.00	-0.72	-0.28	0.61
rating_everyone1	0.16	1.37	0.17	-0.07	0.40	1.18
critic_score_c	0.02	17.08	0.00	0.02	0.03	1.02
critic_count_c	0.02	18.85	0.00	0.02	0.02	1.02
user_count_c	0.00	14.91	0.00	0.00	0.00	1.00
platform_companyNintendo:rating_everyone1	0.23	2.39	0.02	0.04	0.43	1.26
platform_companyPC:rating_everyone1	-0.04	-0.28	0.78	-0.35	0.26	0.96
platform_companySega:rating_everyone1	0.36	0.51	0.61	-1.01	1.74	1.43
platform_companySony:rating_everyone1	0.13	1.43	0.15	-0.05	0.30	1.13
genreAdventure:rating_everyone1	-0.13	-0.51	0.61	-0.61	0.36	0.88
genreFighting:rating_everyone1	-0.78	-1.48	0.14	-1.80	0.25	0.46
genreMisc:rating_everyone1	-0.23	-1.46	0.14	-0.54	0.08	0.79
genrePlatform:rating_everyone1	-0.15	-0.93	0.35	-0.46	0.16	0.86
genrePuzzle:rating_everyone1	-0.40	-1.23	0.22	-1.03	0.23	0.67
genreRacing:rating_everyone1	-0.26	-1.79	0.07	-0.54	0.02	0.77
genreRole-Playing:rating_everyone1	0.47	2.59	0.01	0.12	0.83	1.60
genreShooter:rating_everyone1	-1.68	-3.92	0.00	-2.52	-0.84	0.19
genreSimulation:rating_everyone1	-0.10	-0.53	0.60	-0.46	0.26	0.91
genreSports:rating_everyone1	-0.22	-1.58	0.11	-0.48	0.05	0.81
$genreStrategy:rating\_everyone1$	0.07	0.27	0.78	-0.42	0.55	1.07

The random intercept effects by plublisher or  $\gamma_{(\text{Intercept})}$  random effects are shown in the following plot

(See Appendix 1.3. for a table with the point estimates):



#### Conclusions

Voting tendency of different demographic groups could be analyzed from the model we built. Baselines of our model are Age 18 - 25, Democratic Party, Female, Asian, and Hispanic/Latino and we could see the following interesting facts.

- Most of variables are significant.
- All county random intercept effects are significant (except for Jackson), which means the odds of voting differed by county in 2016.
- Except mixed race, most of races are less likely vote as compared to the baseline.
- People aged above 40 are approximately 150% more likely to vote than younger people.
- $\bullet$  Libertarians are 75% more likely to vote than other parties although they only make a small fraction of the population
- Males belonging to the Republican Party, Libertarian Party or even if they are Unaffiliated are more likely to vote as compared to the baseline. But, overall males are 23% less likely to vote as compared to overall females.
- The Male supporting Democrats are the group that bring the odds down.

Through the multi-level logistic model from dataset from the North Carolina State Board of Elections (NCSBE), we could reveal the voting tendency of different demographic groups in North Carolina in 2016 and predict the turnout rate of each subgroup. From the analysis, we could find that age, party, race, sex, ethnic, county, etc., are significant factors to decide their tendency of voting.

Although, we could predict turnout rate of voting and voter's tendency, categorical age and unidentified gender, race, ethnic would be clarified to get more precise results.

## Appendix

#### 1.1 Dataset Summaries

```
## [1] "vgsales"
##
                                              name
                                                            platform
##
    Madden NFL 07
                                                     9
                                                         PS2
                                                                :1161
##
   LEGO Star Wars II: The Original Trilogy
                                                         X360
                                                                : 881
   Need for Speed: Most Wanted
                                                         PS3
                                                                : 791
                                                     7
    Harry Potter and the Order of the Phoenix
                                                         PC
                                                                : 692
##
   LEGO Batman: The Videogame
                                                     7
                                                         XΒ
                                                                : 581
  LEGO Indiana Jones: The Original Adventures:
                                                         Wii
                                                                : 492
##
   (Other)
                                                 :6905
                                                         (Other):2353
##
    year_of_release
                              genre
                                                                publisher
                                         Electronic Arts
##
  Min. :2000
                                 :1666
                                                                      : 961
                    Action
    1st Qu.:2004
                                 : 972
                                         Ubisoft
                                                                      : 512
                    Sports
##
    Median:2007
                    Shooter
                                 : 884
                                         Activision
                                                                      : 505
##
    Mean
           :2008
                    Role-Playing: 708
                                         Sony Computer Entertainment: 322
##
    3rd Qu.:2011
                                 : 591
                                         Nintendo
                                                                      : 309
                    Racing
##
    Max.
           :2016
                    Platform
                                 : 402
                                         THQ
                                                                      : 309
##
                                 :1728
                                         (Other)
                     (Other)
                                                                      :4033
##
       na sales
                         eu_sales
                                           jp_sales
                                                            other_sales
##
    Min.
          : 0.000
                     Min.
                            : 0.0000
                                        Min.
                                               :0.00000
                                                           Min.
                                                                 : 0.00000
    1st Qu.: 0.060
                     1st Qu.: 0.0200
                                        1st Qu.:0.00000
                                                           1st Qu.: 0.01000
    Median : 0.150
                     Median : 0.0600
                                                           Median: 0.02000
##
                                        Median : 0.00000
##
    Mean : 0.395
                     Mean
                            : 0.2378
                                        Mean
                                               :0.06494
                                                           Mean
                                                                  : 0.08351
    3rd Qu.: 0.385
                     3rd Qu.: 0.2100
                                        3rd Qu.:0.01000
                                                           3rd Qu.: 0.07000
                             :28.9600
                                               :6.50000
                                                                  :10.57000
##
    Max.
          :41.360
                     Max.
                                        Max.
                                                           Max.
##
##
     global_sales
                       critic_score
                                        critic_count
                                                           user_score
##
   Min. : 0.0100
                      Min.
                            :13.00
                                       Min. : 3.00
                                                         Min. : 5.00
    1st Qu.: 0.1100
                       1st Qu.:62.00
                                       1st Qu.: 14.00
                                                         1st Qu.:66.00
    Median: 0.2900
                      Median :72.00
                                       Median : 25.00
                                                         Median :76.00
                                       Mean
##
    Mean
          : 0.7814
                      Mean
                            :70.14
                                              : 29.02
                                                         Mean
                                                                :72.59
    3rd Qu.: 0.7400
                       3rd Qu.:80.00
                                       3rd Qu.: 40.00
                                                         3rd Qu.:83.00
##
           :82.5300
                              :98.00
                                       Max.
                                              :113.00
                                                         Max.
                                                                :97.00
    Max.
                      Max.
##
##
      user_count
                                           developer
                                                             rating
##
    Min.
                    Electronic Arts
                                                 : 614
                                                         Τ
                                                                :2380
##
    1st Qu.:
               11
                    Ubisoft
                                                 : 305
                                                         Ε
                                                                :2106
##
    Median :
               27
                    Konami
                                                 : 148
                                                         М
                                                                :1448
                    Capcom
##
    Mean
              174
                                                 : 132
                                                                : 948
##
               89
                    Sony Computer Entertainment: 107
                                                                   66
    3rd Qu.:
##
    Max. :10665
                    Nintendo
                                                   85
                                                         RP
##
                     (Other)
                                                 :5560
                                                         (Other):
                                                                    1
##
    log_global_sales
                      critic score c
                                         critic count c
                                                             user score c
##
                             :-57.137
    Min.
           :-4.6052
                      Min.
                                                :-26.016
                                                            Min.
                                                                   :-67.586
                                         Min.
##
    1st Qu.:-2.2073
                       1st Qu.: -8.137
                                         1st Qu.:-15.016
                                                            1st Qu.: -6.586
##
    Median :-1.2379
                      Median : 1.863
                                         Median : -4.016
                                                            Median: 3.414
    Mean
          :-1.2509
                      Mean : 0.000
                                         Mean
                                               : 0.000
                                                            Mean
                                                                   : 0.000
##
    3rd Qu.:-0.3011
                      3rd Qu.: 9.863
                                         3rd Qu.: 10.984
                                                            3rd Qu.: 10.414
##
           : 4.4132
                      Max.
                              : 27.863
                                         Max.
                                                : 83.984
                                                            Max.
                                                                   : 24.414
##
##
     user_count_c
                        platform_company rating_everyone
```

```
Min. : -169.96
                      Microsoft:1628
                                         0:4845
##
   1st Qu.: -162.96
                      Nintendo:1818
                                         1:2106
   Median : -146.96
                      PC
                                : 692
##
  Mean
                0.00
                                : 11
                       Sega
   3rd Qu.: -84.96
                       Sony
                                :2802
##
   Max.
          :10491.04
##
##
  [1] "sample data"
##
                                             name
                                                          platform
##
   Madden NFL 07
                                               :
                                                   9
                                                       PS2
                                                              : 717
##
  LEGO Star Wars II: The Original Trilogy
                                                       X360
                                                              : 516
                                                   8
   Need for Speed: Most Wanted
                                                   8
                                                       PS3
                                                              : 478
  Harry Potter and the Order of the Phoenix :
                                                   7
                                                       XВ
                                                              : 391
  LEGO Indiana Jones: The Original Adventures:
                                                   7
                                                       PC
                                                              : 362
##
   Madden NFL 08
                                                   7
                                                       Wii
                                                              : 306
##
   (Other)
                                               :4149
                                                       (Other):1425
   year of release
                                                             publisher
                             genre
                                       Electronic Arts
##
   Min. :2000
                                :899
                                                                  : 961
                    Action
##
   1st Qu.:2004
                    Sports
                                :793
                                       Ubisoft
                                                                  : 512
##
   Median:2007
                    Shooter
                                :529
                                       Activision
                                                                  : 505
##
   Mean
         :2007
                    Racing
                                :396
                                       Sony Computer Entertainment: 322
##
   3rd Qu.:2010
                                       Nintendo
                    Role-Playing:324
                                                                  : 309
   Max. :2016
                   Misc
                                       Sega
                                                                  : 292
##
                                :275
                    (Other)
##
                                :979
                                       (Other)
                                                                  :1294
##
      na sales
                         eu_sales
                                           jp_sales
                                                           other_sales
##
   Min. : 0.0000
                     Min. : 0.0000
                                        Min. :0.00000
                                                          Min.
                                                                 :0.0000
   1st Qu.: 0.0800
                     1st Qu.: 0.0200
                                        1st Qu.:0.00000
                                                          1st Qu.:0.0100
##
##
   Median : 0.1900
                     Median: 0.0800
                                        Median :0.00000
                                                          Median :0.0300
   Mean : 0.4842
                     Mean : 0.2998
                                        Mean
                                             :0.08069
                                                          Mean
                                                                 :0.1014
                      3rd Qu.: 0.2600
##
   3rd Qu.: 0.4800
                                        3rd Qu.:0.01000
                                                          3rd Qu.:0.0900
##
   Max.
          :41.3600
                     Max.
                           :28.9600
                                        Max.
                                              :6.50000
                                                          Max.
                                                                 :8.4500
##
##
    global_sales
                      critic_score
                                       critic_count
                                                         user_score
##
   Min. : 0.0100
                     Min. :17.00
                                     Min. : 3.00
                                                       Min. : 6.00
##
   1st Qu.: 0.1500
                     1st Qu.:64.00
                                      1st Qu.: 16.00
                                                       1st Qu.:66.00
   Median: 0.3700
                     Median :74.00
                                     Median : 26.00
                                                       Median :77.00
##
   Mean : 0.9663
                     Mean
                           :71.58
                                      Mean : 30.77
                                                       Mean
                                                              :73.13
##
   3rd Qu.: 0.9300
                      3rd Qu.:81.50
                                      3rd Qu.: 42.00
                                                       3rd Qu.:83.00
##
   Max. :82.5300
                      Max. :98.00
                                     Max. :113.00
                                                       Max.
                                                              :97.00
##
##
     user_count
                                            developer
                                                             rating
               4.0
##
   Min.
         :
                     Electronic Arts
                                                 : 612
                                                         Ε
                                                                :1493
##
   1st Qu.:
                                                         Τ
              12.0
                     Ubisoft
                                                 : 305
                                                                :1396
   Median :
               29.0
                      Konami
                                                 : 146
                                                                : 732
                                                                : 548
##
   Mean
         : 181.4
                      Sony Computer Entertainment: 107
                                                         E10+
                                                 : 85
##
   3rd Qu.:
               96.0
                      Nintendo
                                                                   26
##
         :10665.0
   Max.
                      Codemasters
                                                    66
                                                         ΑO
                                                                    0
##
                      (Other)
                                                 :2874
                                                         (Other):
##
   log_global_sales
                      critic_score_c
                                         critic_count_c
                                                            user_score_c
##
          :-4.60517
                      Min. :-53.137
  Min.
                                         Min. :-26.016
                                                           Min. :-66.5857
                      1st Qu.: -6.137
##
  1st Qu.:-1.89712
                                         1st Qu.:-13.016
                                                           1st Qu.: -6.5857
                                                           Median: 4.4143
## Median :-0.99425
                      Median : 3.863
                                         Median : -3.016
                      Mean : 1.448
                                         Mean : 1.749
## Mean :-1.01178
                                                           Mean : 0.5435
```

```
3rd Qu.:-0.07257
                     3rd Qu.: 11.363
                                      3rd Qu.: 12.984
                                                       3rd Qu.: 10.4143
##
   Max. : 4.41316
                     Max.
                          : 27.863
                                      Max. : 83.984
                                                       Max. : 24.4143
```

##

## user\_count\_c platform\_company rating\_everyone

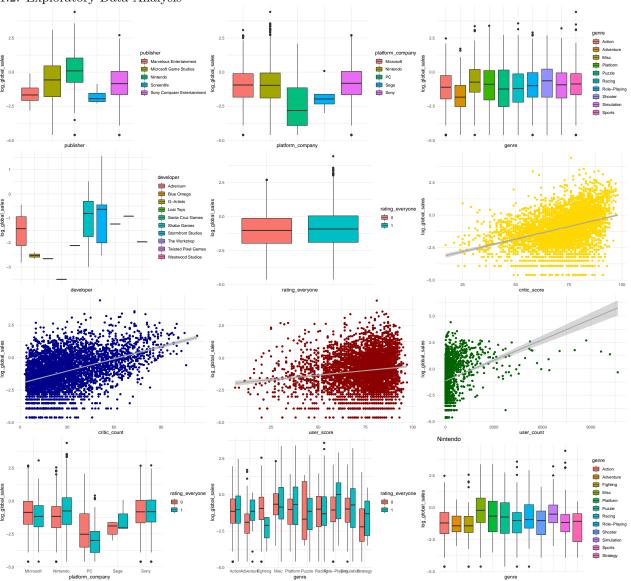
Min. : -169.960Microsoft:1005 0:2702 ## Nintendo:1130 1:1493 ## 1st Qu.: -161.960

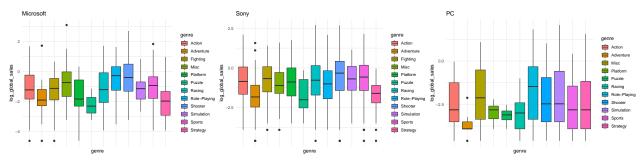
Median : -144.960 : 362 ## : 7.464 : 10 ## Mean Sega 3rd Qu.: -77.960 :1688 ## Sony

Max. :10491.040 ##

##

# 1.2. Exploratory Data Analysis





1.3. Random Effects for the Intercept by Publisher

Table 2: Random Effects for the Intercept by Publisher

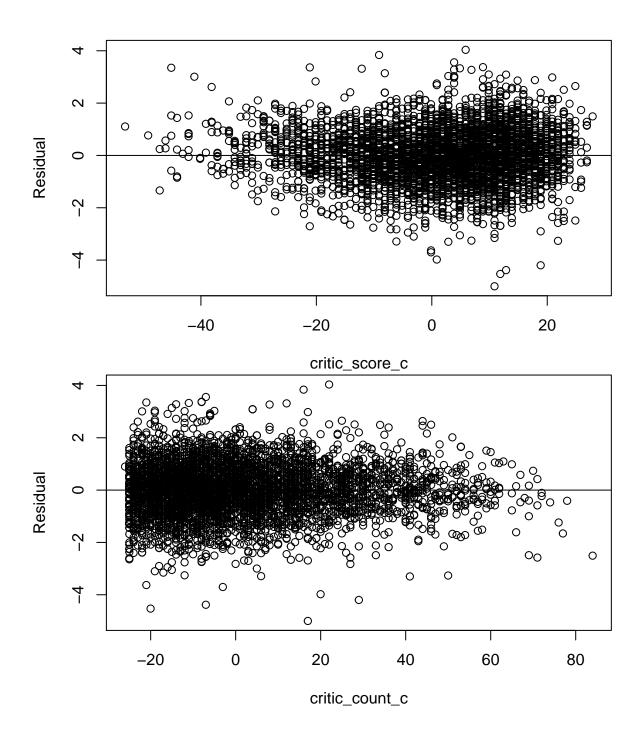
	gamma	Log Odds	Odds Ratios
2D Boy	-0.04	-1.74	0.18
3DO	-0.01	-1.72	0.18
Acclaim Entertainment	-0.01	-1.72	0.18
Ackkstudios	-0.10	-1.81	0.16
Activision	0.65	-1.06	0.35
Agetec	-0.28	-1.98	0.14
Atari	0.19	-1.52	0.22
bitComposer Games	-0.03	-1.74	0.18
Blue Byte	-0.37	-2.07	0.13
CDV Software Entertainment	-0.23	-1.94	0.14
Codemasters	-0.15	-1.86	0.16
Compile Heart	-0.09	-1.79	0.17
Crave Entertainment	-0.25	-1.96	0.14
Crimson Cow	-0.10	-1.81	0.16
DHM Interactive	-0.33	-2.03	0.13
Electronic Arts	0.68	-1.02	0.36
Enterbrain	-0.38	-2.08	0.12
Flashpoint Games	-0.22	-1.92	0.15
FuRyu Corporation	-0.36	-2.06	0.13
Gathering of Developers	0.02	-1.69	0.18
Home Entertainment Suppliers	0.14	-1.57	0.21
Iceberg Interactive	0.17	-1.54	0.22
Indie Games	-0.44	-2.14	0.12
Konami Digital Entertainment Kool Kizz	0.06 -0.16	-1.65 -1.87	$0.19 \\ 0.15$
Lighthouse Interactive Little Orbit	-0.23 $0.01$	-1.93 -1.70	0.14 0.18
LucasArts	1.04	-0.66	0.18 $0.52$
Mamba Games	0.07	-1.64	0.19
Marvelous Entertainment	0.07	-1.65	0.19
Media Rings	-0.12	-1.83	0.16
Microids	-0.12	-2.26	0.10
Microsoft Game Studios	0.41	-1.30	0.27
Midas Interactive Entertainment	-0.20	-1.91	0.15
Midway Games	0.03	-1.68	0.19
Milestone S.r.l.	-0.07	-1.78	0.17
Namco Bandai Games	0.00	-1.71	0.18
Nintendo	1.04	-0.67	0.51
Oxygen Interactive	0.08	-1.63	0.20
PopCap Games	0.16	-1.55	0.21
Rebellion Developments	-0.29	-1.99	0.14
Reef Entertainment	0.02	-1.69	0.19
Rondomedia	0.23	-1.47	0.23
Screenlife	0.08	-1.63	0.20
Sega	0.29	-1.42	0.24
Sony Computer Entertainment	-0.03	-1.74	0.18
Tetris Online	0.16	-1.54	0.21
Ubisoft	0.38	-1.32	0.27
XS Games	-0.11	-1.81	0.16
Yacht Club Games	10 -0.80	-2.51	0.08

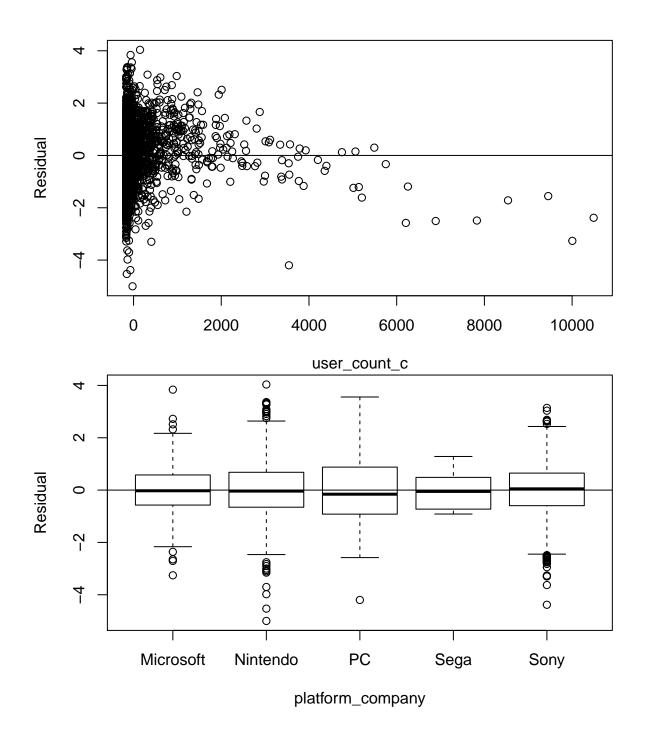
### 1.4. Model's VIFs for the Fixed Effects

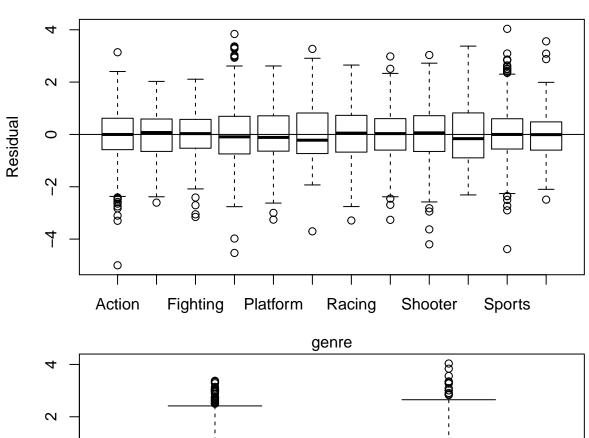
Table 3: Model's VIFs for the Fixed Effects

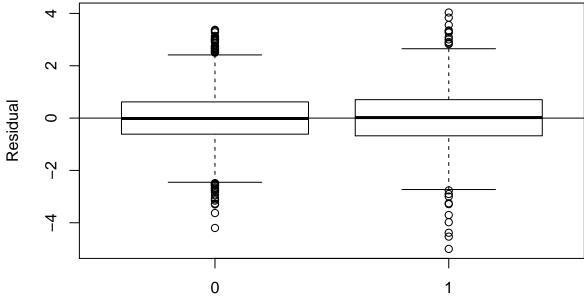
	X
platform_companyNintendo	2.38
platform companyPC	1.90
platform_companySega	1.46
platform_companySony	2.14
genreAdventure	1.39
genreFighting	1.23
genreMisc	1.93
genrePlatform	2.39
genrePuzzle	4.54
genreRacing	2.48
genreRole-Playing	1.52
genreShooter	1.51
genreSimulation	1.66
genreSports	4.78
genreStrategy	1.44
rating_everyone1	11.75
critic_score_c	1.29
$\operatorname{critic\_count\_c}$	1.59
$user\_count\_c$	1.33
$platform\_companyNintendo:rating\_everyone1$	3.63
platform_companyPC:rating_everyone1	1.64
platform_companySega:rating_everyone1	1.44
platform_companySony:rating_everyone1	3.29
$genre Adventure : rating\_everyone 1$	1.48
$genre Fighting: rating\_everyone 1$	1.06
genreMisc:rating_everyone1	2.60
genrePlatform:rating_everyone1	3.33
genrePuzzle:rating_everyone1	4.88
genreRacing:rating_everyone1	3.92
$genre Role-Playing: rating\_everyone 1$	1.60
genreShooter:rating_everyone1	1.07
genreSimulation:rating_everyone1	1.95
genreSports:rating_everyone1	8.52
genreStrategy:rating_everyone1	1.47

## 1.5. Model Assumptions and Validation









rating\_everyone

